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THE TIMES

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30p

Surprise move could create conglomerate worth £7.5 billion

City stunned by Rover bid

● British Aerospace is negotiating to take over the state-owned Rover group, Industry Secretary Lord Young said in a *suprise announcement* yesterday.

● The announcement was greeted with astonishment in political, industrial and City circles, with BAe shares losing 25p on the Stock Exchange by the close.

● The deal would effectively bring forward the privatization of Rover by several years, and create a mutli-billion pound group with 120,000 employees.

● *Lord Young told the Lords that the* move came in the wake of "an unsolicited and highly-welcome approach" from British Aerospace.

By Philip Webster, Chief Political Correspondent

The state-owned Rover Group, into which successive governments have sunk almost £3billion, is heading for the private sector in a historic tie-up with British Aerospace.

In an announcement which astounded industry, the City and politicians, Lord Young of Graffham, Secretary of State for Trade and Industry, disclosed yesterday that the Cabinet had given the go ahead to negotiations between the last remaining wholly British popular car maker and Britain's major aircraft manufacturer.

If the deal is completed, it would see the Prime Minister's aim of privatizing the company achieved several years earlier than had been expected.

The news was received with delight by Conservative MPs and ministers, most of whom had no inkling of it until share dealings in both companies were suspended at lunchtime yesterday. For them the attraction of the company being sold but *remaining in British* hands appeared irresistible.

If the merger goes ahead it will create a multi-billion pound company with more than *120,000 employees.*

British Aerospace wants to create a giant company with a turnover of *£7.5* billion, of which more than £5 billion would be in exports.

BAe's chairman, Professor Roland Smith, said after the *announcement*: "*We will* be a pretty effective force in the world market, and from a British manufacturing base." The Stock Market's initial reaction was unfavourable, with BAe shares falling 22p to 332p when dealings were resumed and dropping 25p by the close, reflecting concern over Rover's current industrial problems.

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Ministers gave an enthusiastic welcome to the prospect of a *deal, pointing out* that car-aircraft maker combinations had proved successful abroad for companies like General Motors, Fiat and Saab.

Lord Young told the Lords that British Aerospace had expressed a serious interest in buying Rover, which is 99.98 *per* cent Government-owned.

The Government had given them exclusive rights to negotiations provided they are concluded by the end of April. If not it will feel free to look at other options.

Mr Graham Day, the Rover Group chairman, welcomed the intervention of British Aerospace. The *deal*, he said, offered a speedy route to privatization, while keeping the group in British hands.

It was an exciting opportunity. The two groups were complementary and not competitive.

Professor Roland Smith, chairman of British Aerospace, said its interest in acquiring the group - City opinion previously was that it was only interested in Land Rover - was to promote the "mutual expansion of both companies."

Lord Young saw the likely outcome of the negotiations as "strengthening the prospects of the *Rover Group*."

But there were no indications in Whitehall or industrial circles of the likely price being bid by the aircraft *company.*

Professor Smith said he was bound to negotiate the best deal he could get for his shareholders.

"*The Secretary of State* is well aware that we shall strike a very hard bargain on the purchase. I am paid by my shareholders to get the best deal and I shall endeavour to do it, " he said.

Labour MPs attacked the deal. Mr Bryan Gould, shadow spokesman on trade and industry, said the merger would lack industrial logic; it was the sort of congomerate *merger which had served British* industry so ill in the past.

British Aerospace had no expertise in making commercial and motor vehicles and *their experience of selling in* international defence markets hardly fitted them for the mass car market, he said.

"There is more at stake than *a clever solution to a short*-term problem, " he said. "What is at stake is the viability of a fundamental British industry, the survival and future of a crucial British technology and the continuance of thousands of British *jobs involved in Rover Group* and BAe."

Mr Kenneth Clarke, the Minister for Trade and Industry, disclosed that the *Japanese Honda company* which has a collaboration arrangement with Rover had been informed of the deal and that their first reactions had been favourable. Lord Young and Mr Day are to visit Japan shortly.

He also underlined that before any deal was finalized the *Government* would have to consider any other offers that had been forthcoming.

And he condemned the "snide" remarks by Labour MPs about British Aerospace. The company was seeking to diversify and it believed that together the two companies could complement each other.

Mr Clarke said that in

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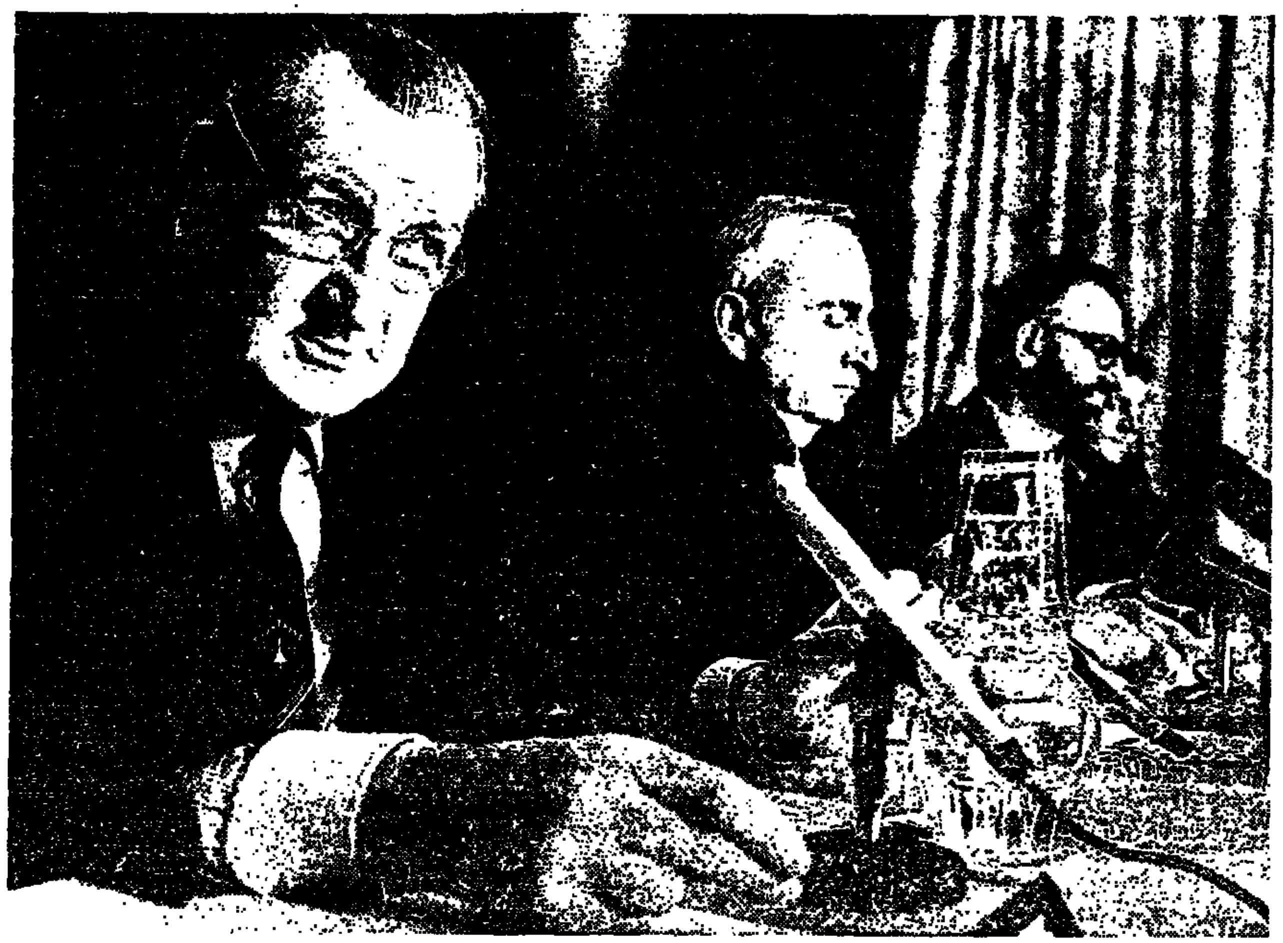


A marriage is being arranged: Professor Roland Smith, Lord Young, and Mr Graham Day, at their press conference

Exports boost from link

By Michael Evans
Defence Correspondent

The dramatic move by British Aerospace to buy the Rover Group is *expected* to create significant cross benefits in engineering technology and expertise, although employees are unlikely to swap jobs from aircraft to car manufacture.

BAe, which is one of the four largest aerospace groups in the world with a turnover of £4 billion a year, will be following in a long tradition of combined aircraft and car development. Major car man*ufacturers such* as Daimler Benz, General Motors, Fiat, Saab, and Chrysler have all ventured into aerospace.

BAe, which spans the his*tory of aviation from* the earliest pioneering days, believes it has an unequalled research, design, development and manufacturing expertise which would benefit the Rover Group.

The company has been encouraged by its successful purchase of the Royal Ordnance factories

If the purchase of Rover goes ahead, BAe will keep the *company as a wholly owned* subsidiary, as with Royal Ordnance.

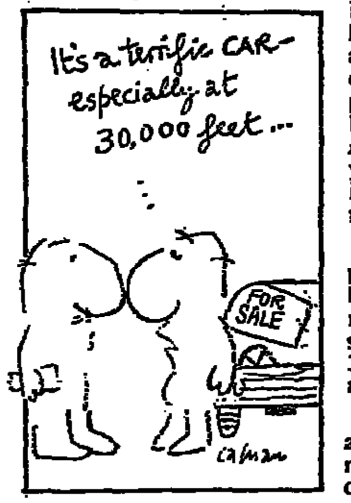
BAe shares plunge after news of takeover plan

By Our City Staff

Initial City reaction to British Aerospace's proposed takeover of Rover Group ranged from "unbelievable" and "bi*zarre*" *to* "*very bad news for* the company."

Miss Sue Sayers, an analyst with Albert E Sharp, was taken by surprise, as were others. "I'm *stunned*," *she* said. "We're finding it difficult to see commercial logic in it."

Miss Sayers said the fact that Rover's results were due *next week made the timing of* the move a particular surprise.



She said BAe could easily pay cash for Rover because it had almost £1 billion on hand, although much of this was *from customer prepayments.*

Mr Keith Davies, an analyst at Citicorp-Scrimgeour Vickers, said the deal looked like bad news for BAe. "Nobody *can see any logic in the deal,*" he said. "It would have made some sense if BAe had bid for Land-Rover alone because it fits in with its military side."

Mr Davies said he thought the deal was "bad news" for BAe but had not yet revised his profit forecast for the aerospace group. He is predicting £170 million pretax profit for the year to December 31 1987, compared with *£182 million* the previous year. He said the decline took into account provisions for the fall in the dollar.

News that the company was proposing to swallow Britain's last independent volume carmaker immediately sent BAe shares plunging 41p from the 354p suspension price, before *recovering to 331p.*

Rover has 5.5 billion shares and is 99.7 *per cent* Government-owned, with the remainder held by thousands of small shareholders. These surged to 86p from their suspension price of 67p.

Analysts emphasized, how*ever, that their final judge*ment would depend on how much BAe had to pay for Rover. It might make sense if BAe paid a price near Rover's net worth — about £350 million after a £700 million capital injection by the Government.

● Pickets outside the strike-hit Land-Rover plant in Solihull yesterday gave a surprisingly warm welcome to the *news that Rover could soon be* in the private sector.

Not one of 16 striking manual workers on picket duty outside the main gates in *Lode Lane raised an objection* to the Government's announcement of BAe's interest in buying Rover.

The group, all committed trade unionists, is among 6,000 manual workers in the second week of a strike over *the company's pay offer.*

Only two years ago many of the same workers marched through Solihull beneath trade union and Labour Party ban*ners to oppose any possible* sale of the company to private buyers

Husain rejects Shultz package

By Andrew McEwen
Diplomatic Correspondent

King Husain of Jordan yesterday rejected Washington's latest Middle East peace proposals after three hours of talks in London with Mr George Shultz, the US Secretary of State.

His decision was a serious setback for Mr Shultz, but was expressed in a way which would not prevent him from presenting new ideas.

The Secretary of State emerged *from their meeting* at the King's west London residence and went straight to Downing Street to see Mrs Thatcher and Sir Geoffrey Howe, the Foreign Secretary.

After two hours of talks there, officials at Number 10 said the Prime Minister "expressed her pleasure that the US was making a major effort and expressed her hope that it would continue, as it offers the *best hope for the region*".

Later, Mr Shultz was to fly to Brussels and is expected to report to President Reagan today. The President and Mrs Thatcher will be among Western leaders attending a two-day Nato summit. While the Secretary of State was with Mrs Thatcher, the Jordanian Embassy issued a polite but firmly-worded statement rejecting his ideas, which had stemmed from a six-day shuttle between Israel, Syria, Egypt and Jordan.

TV ploy 7
Nato summit 8

The key points were that, first, Jordan rejects any "partial, interim or unilateral settlement". Interim autonomy for the occupied territories, pending talks on a *permanent settlement,* was a key feature of the Shultz plan.

Second, the King reiterated "Jordan's firm adherence to the convening of an inter*national peace conference,* attended by the five permanent members of the United Nations Security Council and all parties to the conflict, including the Palestine Liberation Organization".

Mr Shultz's plan tried to bridge the gap between Arab states, which say the peace conference is the sole solution, and Mr Yitshak Shamir, the Israeli Prime Minister, who *has rejected it outright.*

The Shultz compromise was an "*international event*", which would be less ambitious than a full-blown conference.

The King's overall rejection was diplomatically understated. "These new American ideas require development to correspond with the requirements of a just and durable peace," the statement said. But diplomatic sources said that he had all but scuppered the package.

WIN £88,000

Portfolio

—PLUS NEW—

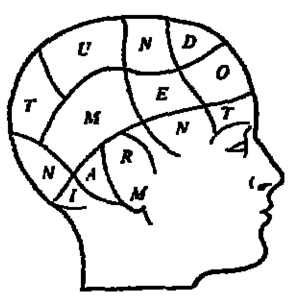
Accumulator

● There is still £88,000 to be won in today's *Portfolio* Accumulator, plus the *£4,000 daily prize.* (Yesterday's winner, *page 3*).

THE HIDDEN POWERS OF THE TAXMAN

● Is there an Inland Revenue "hit squad" watching you? How the taxmen play cat and mouse with the *public's purses.* Page 9

TOURNAMENT OF THE MIND



● Today *The Times* Tournament of the Mind enters Round Eight. With questions set by Mensa designed to test numeracy, logic, word power and general knowledge, the competition offers a £5,000 prize for the outright individual winner. For today's round, turn to page 9.

Soviet city curfew enforced by army

From Christopher Walker, Moscow

In a sharp reverse for the Kremlin's new image, Soviet armoured cars and thousands of troops have been *mobilized* to enforce a strict curfew from dusk to dawn in an attempt to limit ethnic violence in the Azerbaijani industrial city of Sumgait, which has a population of 180,000.

The decision to call in the troops was taken by the Kremlin following some of the worst outbreaks of nationalist rioting seen in the 70 years of Soviet history as members of the *Muslim Azerbaijani majo*rity in the city on the Caspian Sea are reported to have attacked members of the Christian Armenian minority.

Mr Gennady Gerasimov, the chief Kremlin spokesman, *who was bitterly attacked by a* correspondent for the French communist paper *L'Humanité* about the lack of *glasnost being displayed about the* crisis, admitted that there had been injuries but would not quantify them.

Foreign sources reporting from the republic's capital of Baku, 25 miles to the south of the curfew zone, said that 15 *tanks had also been des*patched to Sumgait, where rioting flared on Sunday and gangs of youths went on the rampage, apparently setting fire to vehicles and buildings.

There was speculation that the violence broke out after *local radio confirmed that two* people with Azerbaijani family names had been killed during clashes with Armenians close to the disputed *region of* Nagorno-Karabakh.

A Sumgait police official *contacted by telephone denied* the reports that tanks were on

Continued on page 22, col 7

17 die in mid-air explosion

Johannesburg (AFP/Reuter) — *At least 17 people were* killed yesterday when a small passenger plane exploded in *mid-air over the industrial* suburb of Wadeville here.

Witnesses said that they heard loud bangs and then saw wreckage falling. They said the *wreckage seemed to fall in two* pieces. Streets in the area were immediately sealed off.

The plane was a Brazilian-made Bandeirante turboprop. It was owned by Bopair, the airline of South Africa's nominally independent tribal *homeland, Bophuthatswana,* but was operating on behalf of another airline, Comair. The nationalities of the victims, 15 passengers and two pilots, were *not immediately known.*

The plane was approaching Jan Smuts airport on a flight from the north-eastern mining town of Phalaborwa when the accident occurred.

Haughey defends shooting inquiry

By John Cooney

Mr Charles Haughey, the Irish Prime Minister, said yesterday in a vigorous defence of his government's independent inquiry into the border shooting of Aidan McAnespie, that the *shooting of unarmed civilians* by the British security forces could not be tolerated.

Mr Haughey said in a statement to the Dáil, the Irish *Parliament, that his instruc*tion to the Garda to conduct its inquiry should not be taken as a reflection of the inquiry undertaken by the Northern Ireland authorities into Mr McAnespie's death at Aughnacloy last Sunday week.

"It must be clear to everyone that the shooting dead of *an unarmed civilian* going about a normal and legitimate activity in broad daylight by a British soldier from an observation post along the *border is a matter of utmost* gravity", Mr Haughey said.

Mr Haughey said, in a clear message to Mrs Margaret Thatcher, that incidents on the border "are and must be a matter of legitimate interest *and concern to the Garda*".

Mr Haughey said that he hoped his Government's inquiry would help establish the truth and make an important contribution to creating a confidence in the rule of law and in the administration of *justice in Northern Ireland.*

Mr Haughey's 20-minute speech won support from a crowded Parliament, but Mr Alan Dukes, the Opposition *leader, said that the police* report should be made available to the British authorities.

Mr Haughey said it was too early to take a decision about *sending the report to Northern* Ireland.

IRA men die, page 2

The Eagle lands amid a whirlwind of adulation

By Alan Hamilton

Miss Vladivar Vodka shivered in her unseasonably scanty dress as she waited on *the concourse of* Heathrow Terminal 4 for Eddie the Eagle to land. "She is going to kiss him", explained her minder, "then we hope to get his signature on a deal."

Oh yes, said the minder, *Eddie was* going to appear in next year's glamour *calendar* advertising the Russian spirit from Warrington, on full colour pages. He had agreed to it all on the phone from Calgary.

The aircraft was late, then there was a *mysterious problem with the* luggage. "Passengers arriving from Calgary are still in baggage reclaim", said the public address helpfully. Miss Vladivar – real name Karen – shifted *from one high heeled foot to the other*, and put on a coat.

Subdued and ignored except by *their loved ones*, the rest of the British Olympic team straggled out of the customs hall. A large banner held by his mother and sister greeted Tom Delahunty, the bobsleigh driver. A *non-combatant passenger came out* in an Eddie the Eagle T-shirt.

Eddie finally appeared — last, naturally. Miss Vladivar cast off her coat, *picked up her placard reading* "Fiona Vladivar Welcomes Eddie", and stepped forward. But she was a micro-second too late; 50 cameramen descended on Eddie and his trolley in a maul that made *the Eton Wall* game look mild.

Photograph 3

"*This way Eddie. Look up* Eddie. Eddie. *Eddie.*" Eddie, a phalanx of policemen, and the howling monkeys of Fleet Street moved in a slow, solid mass across the concourse to a conference room.

With his newly appointed manager, Simon Platz at his side, Eddie looked *frightened for the first time in three* weeks. "I expected a little bit of press, but not this. I need to get some sleep; I'm off again to Finland on Wednesday", he said, blinking owlishly at the *flashbulbs.*

Was he downcast at being last? "Not a bit. Just being part of the Olympics was fantastic. Other coun*tries would never have allowed* me to go."

"Any marriage plans?" shouted a reporter. "Too busy", said Eddie. "If you want to stay famous, won't you have to stay last?" asked another.

"I've been speaking to trainers, and they say I've improved so much over the past two years that there's no reason why I can't get to the top. I *want to get from last to first as fast as* possible", he answered.

"*What about* the vodka and cigar commercials?" yelled a questioner from the back of the melée. "I don't know anything about that", he said.

The police phalanx regrouped, steering Eddie out of the conference room, across the concourse, and into a car which whisked him to a recording studio for the cutting of the first single by Eddie Edwards, pop star.

"Welcome to England from Vladivar Vodka," shouted Miss Vladivar in one last effort to accomplish her mission. In the middle of the lurching scrum, the best bad skiier of 1988 could not hear a word.

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NEWS ROUNDUP

Director admits £107,000 theft

A former director of a company which owned *The Tatler*, the society magazine, was jailed for three years after he admitted eight charges of theft involving £107,000.

John Elliott, aged 53, a former officer in the Dragoon Guards, admitted taking the money while he was a director of LCP Ltd, another magazine company.

Judge Coombe was reported as telling the court that he was able to reduce the sentence on Elliott, of 10 Hornton Street, Kensington, south-west London, after being told that $85,000 had been paid to creditors by Elliott's second wife's family in the United States.

The case was scheduled to have been heard on Monday morning but was apparently adjourned by Judge Coombe until March 31 to enable the payment of the $85,000. However, the case continued without public warning on Monday afternoon.

Spy film ban lifted

An injunction preventing BBC Radio 4 from broadcasting the first programme in the series *My Country Right or Wrong* has been lifted, the corporation announced yesterday.

The Government agreed to the move, but injunctions forbidding the broadcasting of the second and third programmes in the series remain.

The series, about Britain's security services, was banned even though the BBC consulted Rear Admiral William Higgins, the secretary of the D-Notice committee, while making it.

Alert for fluid

A police search was launched yesterday for a stolen quarter-teaspoon of highly concentrated fluid used in cancer research which scientists say could be dangerous.

The fluid, known as TPA, was in two plastic vials in a black container in a car stolen from Leicester University 11 days ago. But the research worker who owns the car only discovered the theft on Monday.

The car was found abandoned 10 miles away in Barrow-on-Soar with the container gone.

Cameras at blackspot

Television cameras are to monitor one of the country's most dangerous stretches of motorway during a £3million programme of repairs which began yesterday.

In the past two-and-a-half years, 34 people have lost their lives in three multiple pile-ups on the M6 and M61 network near Preston in Lancashire. All the accidents happened at or near roadworks.

Video film will be kept for 48 hours and be available to police investigating any accidents.

Branson job boost

Mr Richard Branson yesterday announced that his Virgin Atlantic airline plans to begin flights to Los Angeles and John F Kennedy Airport in New York this year.

Vigin is buying two Boeing 747s, employing 300 extra staff and using licences for routes that were given up by British Caledonian when it merged with British Airways.

Mr Branson said there would be an introductory fare of £199 to Los Angeles when the flights begin in the spring. The New York flights will begin in the summer.

Training priority

The Government's new unified training scheme will not help the long-term unemployed unless more money is available, according to the Employment Institute, the independent research group.

The institute says the government decision not to increase the £1.4 billion for adult training shows it has provided only half the answer. Mr Jon Sheilds, its director, said retraining must be the "highest priority".

The Employment Institute's economic report (Southbank House, Black Prince Road, London SE1 7SJ: by subscription).

Man on rape charges

A man was charged last night with four rapes by detectives investigating a five-year series of such offences in the Notting Hill area of west London.

The man, aged 31, was questioned all day at Kensington police station and will appear before magistrates today at Marylebone. He was also accused of three indecent assaults and one burglary with intent to commit rape.

Police have been investigating eight rape attacks in the area since 1982.

IRA admits loss of two in blast

By John Cooney

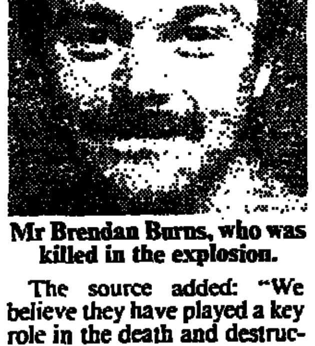
The security forces in Ulster confirmed yesterday that the IRA lost two of its most experienced members in the premature bomb explosion on Monday in South Armagh.

Brendan Burns, who died in the blast at a barn near Crossmaglen, was regarded as one of the most dangerous terrorists operating in the border area.

He was on the run after thwarting an attempt to extradite him from the Irish Republic nearly three years ago for the murder of five British soldiers in an Armagh landmine blast in 1981. Security forces wanted him for questioning about a long catalogue of serious terrorist crimes.

The second victim of the explosion was Brendan Moley. He had been questioned by police on a number of occasions about his involvement in the terrorist campaign but had always been released for lack of evidence.

A senior security source said: "These are two big fish and there will be no tears shed at their deaths".


Mr Brendan Burns, who was killed in the explosion.

The source added: "We believe they have played a key role in the death and destruction along the South Armagh border in recent years".

The two men died at lunch time on Monday as they were preparing another attack on the security forces. They were loading the explosive device into a hijacked van when it went off, killing them instantly.

The IRA conceded yesterday that this was the biggest loss to the organization in South Armagh for a decade.

Protesters arrested in battle of Waterloo Cup

By Ronald Faux

Twelve people were arrested for public order offences yesterday at the opening of the Waterloo Cup hare-coursing competition at Great Altcar, Lancashire.

A protest march to the coursing fields, organized by the National Anti-Coursing Council, ended in clashes with police as the 350 protesters hurled abuse and obscenities at some 3,500 field sport enthusiasts watching the ancient competition between greyhounds and hares.

When some protesters attempted to breach a thorn hedge separating them from the field there were scuffles and arrests. The anti-coursers accused the pro-coursers of everything from blood-lust to elimination of the hare as a species.

Sir Mark Prescott, the racehorse trainer and one of the organizers of the Cup, regretted the interruption to the day's sport. "They have every right to protest, but really they seem to have little idea of what actually happens. This is a positive Ritz Hotel for hares", he said.

A mounted policeman, silhouetted against the dawn, leads anti-coursing protesters yesterday to the scene of the Waterloo Cup at Great Altcar.

Like the grouse in Scotland, hares were encaged and cosseted on the 500 acres owned by Lord Leverhulme on which the Waterloo Cup has been held since 1836. But unlike driven grouse, the hares have a strong chance of escape, weaving and darting towards the safe ground at the end of the field where a bank of rhododendrons and rough grass is provided for those who make it to hide.

In more than 60 courses yesterday, only two hares were killed and, far from relishing the slaughter, the coursing enthusiasts might have been accused of indifference. Attention was focused singularly on the speed, performance and the agility of the dogs on which bets were placed.

Sir Mark said: "We have survived three independent inquiries in 30 years, and each one started with the premise that the sport should be stopped".

Hare coursing has declined in popularity from the days when crowds of 80,000 surrounded all sides of the field, making it impossible for the hare to escape, and Queen Victoria gave an official reception at Windsor Castle to the triple winner of the Cup, Master M'Grath and his trainer.

In those times the Stock Exchange would close for the day, and the result of the Waterloo Cup races were sent direct from the field to London by carrier pigeon.

"The true sportsman does not take out his dogs to destroy the hares, but for the sake of the course and its quality – and that is not me speaking, that was from Slavius Arrianius, who wrote the rules for coursing in AD 111", Sir Mark said.

Since then, the sport has found its own controversial niche in the British and Irish countryside, and about 1,000 enthusiasts keep their pedigree greyhounds for coursing.

The biggest fall in popularity came not from pressure from the blood sport lobby, but with the introduction of greyhound racing because, for many people, this meant an end to having to stand in a draughty field in Lancashire

Moore to announce a new national health yardstick

By Nicholas Wood, Political Correspondent

Mr John Moore is expected to announce the first steps towards the creation of a national "health index" tonight. His speech will take the controversy over medical care into new and uncharted waters.

The aim of the yardstick, which is being likened in Whitehall to a retail price index, is to take Britain's pulse by providing a clear-cut means of measuring a battery of aspects of the country's health.

Its findings will help the Government to set strategic policy goals and underpin the fundamental changes in health care financing and delivery expected to emerge from the ministerial review set up by Mrs Margaret Thatcher.

For instance, data on the prevalence of high blood pressure and cholesterol levels in the population could be married with existing information on life expectancy, morbidity rates, infant mortality and the effects of smoking and diet to build up a comprehensive picture of national trends.

The index could also be adapted to reflect the effects of stress and lifestyle.

It is intended to be entirely separate from the performance indicators that the Department of Health and Social Security is already developing as a way of measuring health service cost and efficency in the drive for greater value for money.

The Secretary of State for Social Services will spell out the case for a new emphasis on health data in a speech to the council of the British Medical Association in London.

While giving few clues to the outcome of the policy review, he will restate the Government's determination that access to medical care should not depend on ability to pay.

Mr Moore is expected to argue that the well-being of the general population should be the focus of the current debate rather than the "obsession" with spending levels.

While there is plenty of information about treatments and operations, very little is known about their eventual impact on public health and even their benefits to individual patients, Mr Moore is expected to say.

He will also suggest that there is no necessary link between big health care budgets and healthy populations. He will point out, for instance, that of the EEC countries, Greece spends the lowest proportion of Gross Domestic Product on public health care but has the highest male life expectancy. Ireland, meanwhile, is top of the cash league, but has almost the lowest male life expectancy.

Mr Moore is expected to tell the leaders of the medical profession that he has already asked his officials to examine the feasibility of putting together a portfolio of health indicators from which the index would be constructed.

He will acknowledge the technical difficulties of the exercise but argue that it is worth the effort to achieve better planning, more precise measurement of trends and clearer assessment of priorities.

Gang of 10 in £650,000 VAT fraud, jury told

A team of 10 men, including an allegedly corrupt customs officer, were involved in a tax swindle involving scrap metal and gold that netted them more than £650,000, a court was told yesterday.

Mr Anthony Glass, QC, for the prosecution, told the jury at Southwark Crown Court, south London, that the case included evading the payment of value-added tax on scrap metal and tax on gold, including smuggled Krugerrands.

It also involved corruption featuring two of the 10 defendants, one of whom – Barry Terry – was a customs officer tied up with "investigating VAT fraud and the type of fraud it is alleged he was involved in".

Mr Glass said: "They have enriched themselves by many many thousands of pounds. They have done it quite deliberately."

He said there were two main conspiracies, "a very long lasting and persistent missing trader conspiracy involving the evasion of VAT on scrap metal sales, and a long lasting consistent conspiracy in relation to VAT collected on gold coins."

Missing trader companies were allegedly used to carry out the swindles.

Mr Glass said that to pull off a missing trader fraud someone only had to go through a simple five-stage plan. The first step was to acquire a company "off the shelf", often for little more than £100, give false particulars to Company House, start up a bank account for the company, register for VAT and get as much business as possible through the company within a year before disappearing.

The 10 defendants all deny charges of conspiracy to cheat.

They are George Bloomfield, aged 49, a scrap metal dealer, of Brook Drive, Ruislip, west London; Roy Mathias, aged 50, a vending machine operator, of Audley Road, Enfield, north London; Robert Herrington, aged 35, unemployed, of Ampleforth Road, Abbey Wood, south-east London; Ian Ramage, aged 40, a car dealer, of Burnham Close, Enfleid; Terrance Cross, a car dealer, aged 38, of Rosemary Cottage, Burnham Road, Latchinton, Malden, Essex; Wilfred Grant, aged 51, a scrap metal merchant, of Manor Way, Bexleyheath, east London; Robert Elvin, aged 50, unemployed, of Olyffe Way, Welling, Kent; Barry Terry, aged 43, a customs officer, of Vaughan Close, Hampton, Middlesex; Graham Branton, 34, a former customs officer now unemployed, of Larksfield, Englefield Green, Surrey; Andrew Roberts, aged 31, a commodity broker, of Woodlands Farm, Monta, L'Abbe, St Helier, Channel Islands.

Mr Terry and Mr Mathias also deny charges of conspiracy to corrupt, Mr Terry denies corruption, and Mr Elvin denies assaulting a Customs officer.

The trial continues today.

Medicines cheaper over the counter

By David Nicholson-Lord

Following the Government's announcement that prescription charges will rise by 20p to £2.60, the National Pharmaceutical Association has issued a list of commonly prescribed medicines which can be bought over the counter for less than £2.60. The NPA emphasizes that the list is not comprehensive.

Acriflex antiseptic cream, 89p; Akrotherm 40g, £1.49; Aller-eze Plus tablets 24, £2.55; Aller-eze tablets 10, £1.49; Altacite Plus suspension 100ml, £1.70; Anethaine cream 25g, £1.25; Anodesyn ointment 25g, £1.26; Anodesyn suppositories 12, £1.49; Anthical 25g, £1.65; Anusol cream 23g, £1.69; Anusol suppositories 12, £1.69; Arret capsules 6, £1.79; Arret syrup 90ml, £1.99; Asilone suspension, 300ml, £1.38; Audax drops 8ml, £1.99; Auralgan 15ml, £1.50; Auraltone, 15ml, £1.31; Avomine 10, £1.20.

Benoxyl 5 cream 40g, £2.23; Benoxyl 5 lotion 30ml, £1.78; Benoxyl 10 lotion 30ml, £1.88; Betadine mouthwash 250ml, £1.29; Bioral gel 5g, £2.25; Bocasan sachets 20, £1.62; Bonjela 10g, 99p; Bradosol 24, 87p.

Caladryl cream 42g, £1.69; Caladryl lotion 125ml, £1.69; Carylderm lotion 55ml, £1.49; Carylderm shampoo 100ml, £1.99; Cellucon tablets 100, £1.74; Cerumol ear drops 11ml, no price given (n/p); Corsodyl gel 50g, £1.20; Corsodyl mouthwash 300ml, £1.79; Cystopurin 80, £1.76.

Daktarin cream 15g, £1.99; Daktarin spray 100g, £1.99; Derbac liquid 55ml, £1.54; Derbac shampoo 75ml, £1.54; Dequadin lozenges 40, £1.28; Dequacaine lozenges 24, £1.25; Dioctyl ear drops 7ml, n/p; Diovol suspension 300ml, £1.75.

Earex ear drops 10ml, £1.10; Effercitrate 12, £2.35; Eludril mouthwash 90, £1.10 and 250ml, £2.40; Eludril spray 55ml, £2.35; Eskamel cream 25g, £1.03; Eurax cream 30g, £1.59.

Fefol capsules 30, £1.57; Feospan 30, £1.55; Fersamal tablets 100, n/p.

Gaviscon liquid 200ml, £1.99; Gaviscon tablets 12, £1.06; Goddards white oil 200ml, £1.79.

Histryl spansules 30, £1.15.

Imodium 8, £2.09; Ionax scrub 60g, £2.14; Isogel 200g, £1.48; Isopto alkaline 10ml, n/p; Isopto frin 10ml, n/p; Isopto plain 10ml, n/p.

Kao-C adult suspension 150 ml, £1.20; Kaodene 250ml, £1.53.

Lacto-Calamine lotion 100g, £1.39; Lanacane cream 30g, £1.79; Lasonil ointment 40g, £1.86; Liquifilm 30ml £1.60; Locan cream 30g, £1.19.

Maalox plus suspension 100 ml, 95p; Maalox sachets 20, n/p; Maalox tablets 100, n/p; Merocaine 24, £1.26; Merocets 24, £1.11; Metamucil tub 200g, £1.66; Migraleve, duo pink and yellow packs 12, £2.05; Milk of Magnesia liquid 300ml, £1.75; Monphytol paint 18ml, £1.53; Mucogel tablets 100, £2.34; Mycil ointment 25g, 99p; Mycil powder 55g, £1.52; Mycota cream 25g, 88p; Mycota powder 70g, £1.49; Mycota spray 110g, £1.49.

Nostroline 14g, £1.65; Nupercainal ointment 30g, £1.03.

Optimine syrup 120ml, £2.46; Oraldene mouthwash 200ml, £1.65; Otrivine Anistin 10ml eye and ear drops, 99p; Otrivine Hay Fever drops 10ml, 99p; Otrivine Hay Fever spray 10ml, 99p.

Pavacol D 150ml, £1.29; Pernomol paint 2½ml, £1.25; Phenergan 10mg tablets 50, £1.66; Pholcomed D 125ml, £1.36; Phytex 25ml, £2.29; Phytocil cream 25g, 90p; Phytocil powder, 50g, £1.20; Piriton syrup 150ml, 50p; Piriton tablets 30, 86p; Polycrol fort gel 300ml, £1.99; Prioderm lotion 55ml, £1.49; Prioderm shampoo 40g, £1.49.

Quellada lotion 100ml, £1.09; Quellada PC application 100ml, £1.21; Quinoderm cream 25g, £1.62; Quinoderm 5% lotio-gel 30ml, £2.10; Quinoderm lotio-gel 30ml, £2.26.

Radian B 200ml, £1.69; Radian B spray 150ml, £1.45; Radian massage cream 100g, £1.59.

Secaderm salve 15g, £1.05; Senokot syrup 100ml, £1.59; Sno-Tears 10ml, n/p; Solarcaine cream 25ml, £1.55; Solarcaine lotion 75ml, £2.29; Soliwax capsules 12, £1.16; Sudafed elixir 100ml, £1.49; Sudafed tablets 12, £1.18; Suleo C lotion 55ml, £1.54; Suleo C shampoo 75ml, £1.54; Suleo M lotion 55ml, £1.54.

Tavegil elixir 150ml, £1.69; Tetmosol 100ml, £1.72; Tinaderm aerosol 120g, £2.09; Tinaderm cream 15g, £1.09; Tinaderm powder 50g, £1.60; Tinaderm solution 20ml, £2.04; Titralac tablets, 100, £2.03.

Waxsol 10ml, £1.48; Wax-Wane 10ml, 79p.

Xylocaine ointment 15g, n/p.

Hurd faces Tory revolt on firearms

By Martin Fletcher, Political Reporter

The Government is facing a rebellion by senior backbenchers over its plans to outlaw certain categories of guns in the wake of the Hungerford massacre.

Mr Douglas Hurd, the Home Secretary, said last night that the firearms legislation struck a careful balance between restricting the activities of the legitimate shooting community and the requirements of public safety. He said there could be no compromise on its central features.

However, Tory members of the standing committee examining the legislation had earlier made it clear that they regarded the Bill as a "knee-jerk reaction" to Hungerford which would have little effect on crime figures and would unjustifiably curb the activities of sportsmen, gamekeepers and other legitimate gun users.

In particular, they want self-loading and pump action rifles removed from the list of weapons to be prohibited and will oppose the Government in the crucial vote on Thursday unless they get concessions.

Mr Henry Bellingham, MP for Norfolk North-west, said he was ready to see Kalashnikovs, a self-loading rifle used by Michael Ryan in Hungerford, prohibited, and also tighter controls on storage, but not complete prohibition.

The Tories, most of whom hold shotgun licences themselves, have already defeated the Government once when they refused to let examination of the Bill proceed until Mr Douglas Hogg, the Home Office minister, agreed to compensate gun-owners for the weapons that the Bill would make illegal.

Mr Jerry Wiggin, a Tory member and chairman of the all-party agriculture committee, said the Bill was "based on an emotional reaction and not on hard facts" and was a "hotch-potch of ignorance".

Mr Hurd, addressing the Daventy Conservative Association, said the public no longer had confidence in a system which permitted private ownership of Kalashnikovs.

Courts may face tougher rules on bail

By Frances Gibb, Legal Affairs Correspondent

The Government is expected to give its backing to a change in the law which would require courts to give reasons when they ignore police objections and grant bail to suspects accused of violent offences.

The change has been proposed by Mr Jonathan Sayeed, Conservative MP for Bristol East, after the recent furore over the release on bail in Bristol of two defendants charged with rape. One then committed a second rape; and the other fled abroad.

Mr Sayeed has tabled a new clause for the committee stage of the the Criminal Justice Bill. He is a member of the committee and has drawn up a clause, to be debated next week, which would affect all indictable offences, though it may be amended to apply only to indictable offences involving violence.

The Lord Chancellor announced rises yesterday in fees for lawyers doing criminal legal aid work.

Barristers are to receive 5.2 per cent extra and solicitors 5.4 per cent as part of a package of measures designed to make legal aid work more attractive.

London weighting for solicitors should rise from 2 to 4 per cent and will cover all solicitors in London legal aid areas, rather than just those in postal districts.

There is to be improved payment for work under the "duty solicitor" scheme at police stations and other improvements in the package, the result of lengthy negotiations between the profession and the Government.

Mr Sayeed said: "I think the public is particularly offended by violent offenders who are released and then re-offend while on bail".

There have been a number of recent cases of violent crimes being committed by people on bail, although in some cases the suspects are accused of minor offences.

Winston Silcott, who was convicted of the murder of PC Keith Blakelock during the Tottenham riot, had been on bail accused of another murder.

Last week John Duffy, was convicted of the "railway murders". He too had been released on bail, despite police objections, when charged with a number of offences involving violence. He went on to kill two women.

The MP said yesterday: "The aim of this is to give an even-handed approach to bail. The position is: if a magistrate or a judge does not grant bail, they have to give their reasons. But in my view if they grant bail against advice, then they should also have to give reasons."

For magistrates and judges to be required to give explanations, would "concentrate their minds" in those cases where they were going to grant bail in the face of opposition.

"Likewise it will concentrate the minds of those opposing bail.

Irish take Arcadia in stride after high-grade gold find

By Andrew Morgan

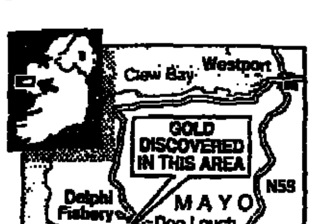
A combination of muted gold fever and horror gripped Clew Bay, Co Mayo, on the west coast of Ireland, yesterday after a mining company confirmed high-grade discoveries of gold in rocks among the bogs.

Speculative calculations estimated the value of the gold at £300 million. However, Glencar Exploration, the company involved, was playing a guarded hand. It preferred to say that if the quality of the gold discovery, up to 10 grammes per tonne of rock, was found in the rest of the area then it could be lucrative.

Mr Hugh McCullough, chief executive of Glencar, said: "We will now be stripping off the rock and starting diamond drilling, possibly before the end of the year.

"The actual value is all conjecture, but there certainly could be a valuable commodity: jobs."

In true oil-in-the-backyard style, it could mean wealth for hundreds of hill-farmers working the "commonage" on which the gold has been found. However, Mr Peter Mantle, managing director of the celebrated Delphi Fishery of salmon and sea trout in the Doo Lough Valley, said he was horrified at the prospect of mining.



"It would ruin this valley, one of the last unspoilt areas in Ireland. In addition, we have spent £1 million renovating the fishery, and spawning in streams could be ruined with the crushed rock and chemicals", he said.

The discovery could be one of the most significant in Ireland, although the mineral has been found in the Sperrin Mountains of Ulster, where commercial production may start soon. Under the Irish constitution, minerals belong to the state, but many local landowners could grow wealthy if Glencar and its partners, Andaman Resources, buy or lease the land after negotiating mining leases with the government.

Glencar, formed in 1971, has a market capitalization of £10 million with 1,500 shareholders. However, Mr McCullough is the sole employee, with work sub-contracted.

The company focused on the Doo Lough region after finds by other companies in identical geology in Newfoundland, Canada, where one mine is in production and two others are due on stream. It began prospecting two years ago after the Department of Energy granted 10 prospecting licences in the 300 sq km area.

At first, six men panned the streams, sieving the sand until gold was found in small quantities in the heavier metals. From there, samples were taken from the volcanic tuffs in the 440 million-year-old Ordovician rocks, where the high-grade gold was discovered. "We have found gold in the rock significant because it is through the rock rather than in veins", Mr McCullough said.

The local villagers were taking the potential discovery of Arcadia in their stride. Mr Bernard Coyne, of the Leenaun post office, said he had heard of fools' gold (iron pyrite) in the area but not the real thing.

Mrs Sheila Walsh, also from Leenaun, said: "Nobody is particularly excited. Maybe it's because the people here are quite pessimistic."

Glencmar is hoping the find could be added to a discovery it made in Ghana, which should come on stream this year.

MP to protest about 'anti-Nato' TV play

By Andrew Billen

Sir Eldon Griffiths, Conservative MP for Bury St Edmunds, is to protest to Mr Maramaduke Hussey, chairman of the BBC, about last night's television play, *Airbase*.

Sir Eldon, whose constituency includes the United States air bases at Lakenheath and Mildenhall, said the play was a "prime example" of the corporation's "irresponsibility and arrogance", which was referred to in a speech by Mr Hussey last week.

The play, screened in the *Play On One* slot, portrayed American airmen buying heroin and cocaine over the canteen counter.

Sir Eldon said: "I think it was designed to try to damage the Americans and the whole idea of the Nato deterrent.

"It does not reflect the truth in any way whatsoever."

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Austria Sch 29; Belgium B Frs 50; Canada $2.75; Canaries Pes 200; Cyprus 80 cents; Denmark Dkr 12.00; Finland Mkk 9.00; France F 9.00; W Germany DM 3.50; Gibraltar 70p; Greece Dr 200; Holland Gl 3.80; Irish Republic 40p; Italy L 3,000; Luxembourg Lf 45; Madeira Esc 200; Malta 38c; Morocco Dir 12.00; Norway Kr 10.00; Pakistan Rps 18; Portugal Esc 200; Singapore $5.50; Spain Pes 200; Sweden Skr 12.00; Switzerland S Frs 3.00; Tunisia Din 1.00; USA $2.00; Yugoslavia Din 3,000.

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Sex offence charges dismissed under child evidence rule

By David Sapsted

Sexual offence charges against a middle-aged man were dismissed by a judge yesterday after he ruled that the evidence of two child witnesses was inadmissible because they could not understand the Bible.

Judge Willcock, QC, ordered a jury at Exeter Crown Court to dismiss two specimen charges of indecent assault against the man, aged 46, because "it would be a waste of time" to ask the two girls, aged 10 and seven, to hold the New Testament and take the oath.

The mother of the child aged 10 later branded the judge's ruling as "ridiculous".

She said: "My daughter was perfectly all right before the case and I am sure she would have been reliable. She knows what is the truth and what is a lie, and that is more important than knowing about the Bible."

The Lord Chancellor's Department said last night that the judge had no alternative under the terms of the Children and Young Persons Act 1933. However, proposals to alter radically the present legal barriers to the evidence of young children are contained in the Government's Criminal Justice Bill, which is at its committee stage in the Commons.

The accused man had denied the two charges. The girls were said to be frequent visitors to his home and the court had been told that when arrested he admitted having shown them indecent video recordings.

The jury had been told by Mr Francis Gilbert, for the prosecution: "Sometimes he would show them video films which showed scenes of sexual activity. Sometimes he indecently assaulted them."

The trial was stopped when the 10-year-old, separated from the defendant by a screen, went to take the oath as the first prosecution witness. Judge Willcock questioned her about the oath and, deciding that neither girl understood the meaning of the Bible, ruled their evidence inadmissible. The prosecution was unable to offer further evidence.

Judge Willcock said: "It seemed quite clear to me it would be a waste of time to ask the girl: 'Will you swear on the New Testament to tell the truth?'. It would not make a button of difference to her.

"The consequence is, that little girl was not entitled to hold the Testament and swear to tell the truth with her mind being affected by the Testament she held.

"That being so there was no available sworn evidence to put before you from that little girl. The same I am sure would be true with the younger girl.

"You may think this a curious quirk of our law, but it is for good, logical and historical reasons. We are powerless to overcome it."

Under the Children and Young Persons Act, the evidence of a child under 14 who cannot understand the oath may be heard by a court but a person may not be convicted unless there is corroborating evidence. In the Exeter case, there was no such evidence.

Last year, the outcry that followed several much-publicized sexual offences against children prompted the Home Office to include provisions in the Criminal Justice Bill which effectively remove the need for corroboration.

The Home Office said: "When the Bill becomes law, a court will only need to be convinced that a child understands the difference between truth and lies".

Britain's best bad skier is back

Eddie Edwards, the British ski-jumper, arriving at Heathrow yesterday, fresh from defeat at the Calgary winter Olympics. He was given a tumultuous reception by supporters, newspapermen and camera crews (Photograph: Peter Trievnor).

Faster trains broaden commuter belt

By Peter Davenport

Faster journey times proposed on British Rail's east coast main line service are expected to widen still further the London commuter belt, pushing up house prices in places such as York and Doncaster.

The journey from York to London will take less than two hours and the trip from Doncaster will be completed in 100 minutes. In both areas estate agents have been reporting increasing interest by long-distance commuters attracted by value-for-money housing.

Virtually every train on the route will be speeded up when the new timetables come into operation in May, leading to the shortest journey times ever between King's Cross, Newcastle and Edinburgh.

Journey times will be cut by up to 17 minutes from Newcastle and the Flying Scotsman will cover the 393 miles from Edinburgh to King's Cross in four hours 23 minutes, a reduction of 25 minutes.

The London to Aberdeen journey will drop below seven hours for the first time.

The announcement of the widespread improvements to the InterCity service was made in Leeds yesterday by Mr Simon Fraser, the manager of its eastern division.

He also detailed a £3 million programme for Eastern Region stations aimed at improving car parking and information for passengers, refurbishing ticket halls and giving what British Rail called "a more welcoming ambience at stations".

Mr. Fraser called the changes the "most exciting and comprehensive improvements for over a decade".

The faster journey times are due to new engineering techniques and a fleet of track stabilizing machines which permit full-speed running of trains as soon as engineering work is finished.

They mean a 16 per cent saving in the costs of track-laying, fuel and brakes. The smoother ride is expected to allow fuel cost savings of £213,000 a year on the London-Edinburgh journey alone. Mr Fraser also said yesterday that British Rail's largest investment for 25 years, the £306 million scheme to electrify the east coast main line from King's Cross to Leeds, Newcastle and Edinburgh, was well ahead of schedule.

Portfolio
—PLUS NEW—
Accumulator

Prize win caps near misses

The sole winner of the £4,000 daily Portfolio competition prize is Mr James Leach, a retired accountant. He said his win took him by surprise, because only three weeks ago he was just one point off winning the prize.

Mr Leach, aged 69, of Restormel Close, Hounslow, west London, said he had played the competition from the day it started and had come close to winning a number of times.

He said: "I am so surprised by my win I have not thought about what to do with the money yet, but I am sure it will come in useful sometime".

Cocaine haul committal hearing opens

Committal proceedings have begun against four people charged in relation to an £30.5 million cocaine seizure – Britain's biggest.

There was tight security at Guildhall justice rooms yesterday for the appearance of Roy Garner, aged 51, of Cannon Hill, Southgate, north London; Brian van den Breen, aged 40, of Harley Street, central London; Robert Cermac, aged 37, from Florida; and Mrs Charlotte Chrastny, aged 41, of Harley Street.

Baiting case

Eleven men appeared at Uxbridge Magistrates' Court yesterday, charged with helping to stage a dog fight at The Common, West Drayton, west London, on February 14. All were released on bail.

Film industry

Duchess in defence of Bond

By Andrew Billen

The Duchess of York has intervened in a decision by Mr Cubby Broccoli, the producer, to shoot the next James Bond film at studios in Mexico rather than at the Pinewood studios, Buckinghamshire.

Mr Broccoli spoke to the Duchess about the move at a reception in Los Angeles. Mr Donald Ballentyne, the British Consul General in Los Angeles, agreed later to meet Mr Broccoli for further talks.

Mr Ballentyne said the discussions would be reported to the Duchess, who had expressed a keen interest.

News of the intervention, seen as hailing the launch of a "Keep Bond British" campaign, was greeted with delight yesterday by Mr Cyril Howard, head of Pinewood studios.

He said: "I think it's smashing. Wouldn't it be wonderful if instead of *I Like Ike* and *All the Way with LBJ* we started seeing T-shirts with *Bully for Bond*?

"It was a difficult decision taken on financial grounds, nothing else. If the Duchess of York can change Cubby's mind I will be smiling."

The Bond producers will save $5 million by filming abroad, although post-production will remain at Pinewood. The weak dollar, together with the withdrawal of British tax incentives, have been blamed for the decision.

Mr Jim Whittell, managing director of Rank Theatres, owners of the Pinewood studios, has described the decision as tragic.

He told the recent launch of the partly EEC-funded European Cinema and Television Year: "I think one must take the opportunity to place the blame at the door of the Government and its attitude to the tax system".

Pope voices fears on church schools

By Clifford Longley, Religious Affairs Editor

The Pope has personally praised English Roman Catholic bishops for their opposition to certain features of the Government's Education Reform Bill.

In an unexpectedly direct reference to a domestic political issue, the Pope has insisted that all education should contain a religious dimension, and that the church has a right to safeguard the status of Catholic schools.

Both are issues which the Roman Catholic Episcopal Conference in England and Wales has raised with Mr Kenneth Baker, Secretary of State for Education and Science. It is unusual for a pope to comment so explicitly on a domestic political issue, and it is certain to be concluded that he was asked to do so by the bishops to increase pressure on Mr Baker.

The Pope said: "At a time when radical revision of the educational system is under consideration in your country, and Catholic schools are facing new challenges of their own, I commend you for the leadership you are endeavouring to give, and for your vigilance in ensuring that Catholic schools not only survive but flourish".

He made his remarks at a private meeting with representatives of the English bishops, led by Cardinal Basil Hume of Westminster, at the Vatican on Monday. The text of his address was officially released in London yesterday.

It showed that the Pope has been briefed on details of the Bill, such as the provision for "opting out" of the state system, which the Catholic bishops regard as a possible threat to their control of the Catholic school system.

● History teachers at the Priory School, Lewes, East Sussex, have won a significant victory in their dispute over the GCSE examination (John Clare writes).

The Southern Examining Group said last night that entrants for the GCSE history examination would be allowed to "answer in the way they have been taught".

Death ride biker was banned

An inquest was opened and adjourned at Bristol yesterday into the deaths of a motorcyclist who crashed after a police chase, and a moped rider with whom he collided.

The motorcyclist was banned from driving and had never held a licence.

Mr Philip Leach, aged 21, of Easton, Bristol, had been stopped on his 500cc Suzuki machine by a patrol car. As officers got out of the car Mr Leach roared off.

He reached speeds of 70mph as the police car pursued him through Bristol suburbs. He took a bend on the wrong side and careered head-on into Mr Desmond Ramsey, aged 41, of Southmead, Bristol, who was on his way home from work.

Mr Leach's pillion passenger, Mr John Cook, was yesterday being treated for a broken pelvis. Police were waiting to interview him.

Supt Neil Andrews, of Avon and Somerset police traffic department, said: "We always pursue a vehicle under these circumstances until it stops".

THE TIMES
PRIVATE VIEWINGS OF OLD MASTER PAINTINGS

From the Thyssen-Bornemisza Collection
MARCH 21 and 22, 1988

On March 18 an exhibition of more than 50 masterpieces from one of the most outstanding collections in the world opens at the Royal Academy.

The collection, usually housed at the Villa Favorita in Lugano, was begun by Baron Heinrich Thyssen-Bornemisza in the 1920s, and after his death was expanded by his son, Hans Heinrich Thyssen-Bornemisza.

The Royal Academy and *The Times* are proud to present an exhibition of the best Old Master paintings from the collection, spanning the spectrum of European painting from the 14th to early 19th centuries. Some works by Canaletto and Duccio will be shown for the first time in London.

A highlight of the exhibition will be the group of 11 magnificent Renaissance portraits of the Italian, Flemish and German schools, culminating in the famous portrait by Holbein of Henry VIII.

The Times invites you to an evening with the Old Masters, to view the paintings at leisure in the splendour of the Royal Academy. Tickets are pre-paid and numbers are limited, thereby avoiding the frustrations of queuing and overcrowding in the galleries. The ticket also includes wine and a £1 concession on the catalogue price.

Two evenings, March 21 and March 22, have been set aside exclusively for *Times* readers, from 6.30 to 8.45pm. If you would like to attend either of these evenings, please complete the form below, indicating your preference, and send it together with a cheque for £5 per ticket to the address below.

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T2/3/88

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NPI
IT PAYS TO LISTEN TO EXPERTS.

Lord Young welcomes BAe interest in share deal

British Aerospace is negotiating to buy the Government's shareholding in the Rover Group. The offer was announced and welcomed in the House of Lords by Lord Young of Graffham, Secretary of State for Trade and Industry.

He emphasized, when asked what was the industrial logic of the move, that British Aerospace had made the initial approach and that the logic was a matter for them, although he quoted cases of car manufacturers linked with aircraft interests elsewhere in the world.

In his statement, *Lord Young* said: It is the common objective of the Government and of the Rover Group board to work for the return of the remaining businesses to the private sector. The Rover Group chairman, Mr Graham Day, has in recent months been considering the options for achieving this.

I should inform the House that an approach has now been made from British Aerospace, who has declared a serious interest in acquiring the Government shareholding in Rover, subject to the satisfactory *outcome of* negotiations which are now being put in hand.

British Aerospace have asked that the negotiations be on an exclusive basis and I have agreed to this, provided negotiations are concluded by the end of April. If not, we would then be free to look at other options.

I shall, of course, report the outcome of these discussions to the House at the earliest opportunity. In the meantime, I am sure that, like the Rover Group board and the Government, the House will welcome this interest.

Lord Williams of Elvel, Opposition spokesman in the Lords on trade and industry: What *is the industrial* logic of this proposed merger? Is it the case that Rover cannot stand on its own? Will this be another conglomerate merger of the type which has not served us well in the past?

Will the Government retain a large *shareholding* in the combined entity. Will golden-share arrangements operate, and *effectively this time?*

He asked for an assurance that any sale would be at the proper price and that the workforce would be properly protected.

If this had been in the private sector, there would have been a reference to the Monopolies and Mergers Commission. It should be treated as a private merger and there should be referral. This appeared to be privatization by the back door.

Lord Diamond, for the SDP and Liberals, *said that they had no deep philosophical* objection, if the purchase were shown to be in the interests of the nation, employees and taxpayers. When British Aerospace wrote to shareholders, what would be its reason for adding this business to its scope?

It was difficult to *see* the advantage to British Aerospace or the Rover Group in such a purchase.

He asked *for* more detail about the exclusiveness of the situation. Was the *Government* denying itself the right to consider a better deal, a higher bid from any other possible interested party at all?

"*Provided this deal* is completed with British Aerospace by the end of April, nobody else will be permitted to make a bid? That cannot be right."

Lord Young said that the industrial logic was surely for the board of British Aerospace, who initiated this inquiry. It might consider it worth following the example of General Motors, Daimler-Benz, or might have looked at the interests of Saab and Fiat.

"There seems to be industrial logic between aircraft and car manufacturers.

"I am not a shareholder *in British* Aerospace, but those who are will be told. I am concerned that there are proper arrangements *to deal with this approach*. I have had advice from Mr Graham Day who advises me that it would be in the proper and best interests of the company if we gave exclusive arrangements for negotiations with British Aerospace, which would expire by the end of April.

"To acquire a company of this *complexity, it* is only right that we should give the opportunity to British Aerospace to investigate as much as they like and *then decide* whether to proceed with negotiations at that time. I hope very much that they will decide."

If negotiations did not proceed, they *would* be free to look at other options, but he welcomed this opportunity for Rover to continue as a group.

He would not consider the position of reference to the Monopolies and Mergers Commission until one came, but perhaps he might be told what the overlapping interests were?

In later replies, he said that Honda, who had commercial arrangements with the Rover Group, had been informed of the bid and had sent a message to say that it welcomed it.

This was a unique opportunity for a British company to acquire the entire Rover Group.

Clarke defends logic of Rover Group proposals

The announcement of talks on a possible purchase by British Aerospace of the Government's holding in the Rover Group came in for strong criticism from Labour MPs when it was repeated *in the Commons* by **Mr Kenneth Clarke**, Minister of Trade and Industry, Lord Young's deputy.

The Opposition's chief spokesman, **Mr Bryan Gould**, said that the merger lacked *industrial logic. It was an* example of the sort of conglomerate merger which had served British industry so *ill* in the past.

He said that British Aerospace (BAe) had no expertise in making commercial and motor vehicles and its experience of selling in international defence markets hardly fitted it for *selling in the mass market of* motor cars.

Had Mr Clarke had a hand in *urging BAe to the negotiating* table? Would the minimum requirement of a 15 per cent shareholding in BAe plus a "golden share" together with a requirement that all directors be British citizens be maintained in *the joint enterprise? If so, what* would be the position of Mr Graham Day?

What was *the significance* in the merger for the link with Honda? If Honda withdrew, was BAe prepared to make up through capital investment programmes the deficiencies that would be left?

"There is more at stake than a clever solution to a short-term problem of his own creation. (*Conservative laughter*)

"What is at stake is the viability of a fundamental Brit*ish industry, the survival* and future of a crucial British technology and the continuance of thousands of British jobs involved in Rover Group and BAe."

Mr Clarke said that he preferred their industrial logic to Mr Gould's.

On conglomerate mergers, Mr Gould *had* no doubt been thinking back to those arranged by governments which at times *had* led to considerable lack of success.

"We have moved away from *the situation where politicians* like Mr Gould draw up their grand conclusions about the desirability of conglomerate mergers. This particular proposal was no result of any urging by the Government."

It had arisen from discussions between the board of BAe and Mr Day. The board of BAe had obviously decided *that it* was in the interests of their company to make this approach.

"It is not a surprising combination. If one looks at international companies in the same areas, quite a lot of similar combinations occur in the outside world."

He understood that BAe was anxious to retain the services of Mr Day who was involved in the negotiations about to start.

Honda *had* been informed today through the Japanese embassy in London and the *British ambassador* in Tokyo. "We have had the first reactions from Honda which are *favourable. The Government* would wish that co-operation with Honda continues. I believe that is the wish of BAe and Rover Group as well.

"We will be in a position to judge when the negotiations are complete whether this merger is to proceed."

Mr Terry Davis (Birmingham, *Hodge Hill, Lab*) said that last year British Aerospace needed government money to finance the Airbus. What assurances would Mr Clarke request to make sure that taxpayers' money was not recycled to buy the Rover Group?

Mr Clarke said that he was astonished that the Opposition *should suddenly start making* denigrating remarks about British Aerospace. It was a major exporter of manufactured goods. It did receive launch aid for the new range of Airbus products which were selling very well.

Mr Hal Miller (Bromsgrove, C) asked Mr Clarke to make clear that the deadline of April 30 was only for the exclusive period of negotiations with Brit*ish Aerospace and any other* offer made either before that or subsequently would be considered?

Mr Clarke: Obviously before any deal was finalized we should have to consider any other offers that had been forthcoming.

Mr Alan Beith (Berwick-upon-Tweed, L): Was there any other likely bidder? If there was such a bidder, why should he be *kept out? If not, why the* exclusive deal?

Mr Clarke said that the *Government believed* that exclusivity would be in the interests of the Rover Group and that was the view of the board.

Mr Roger King (Birmingham, Northfield, C) said that this was *an opportunity to bring two* excellent engineering businesses together, a great opportunity for both businesses.

Mr Clarke said that he believed the car workers of the Midlands would be amazed to hear the few snide remarks about British Aerospace from the Opposition. In other coun*tries these kinds of businesses* had come together with great success.

BAe was seeking to *diversify*. The House must wait to see if the negotiations arrived at an acceptable result and consider the results in due course.

Mr Robert Cryer (Bradford South, Lab) said the British *Leyland group had been a private* enterprise disaster and had been rescued with over £2.9 billion of taxpayers' money. If the Rover Group was on the road to success why should taxpayers be denied the fruits of their investment and of that success?

Mr Clarke said that the company had lost an enormous amount of money over recent years, but the group's financial *position was improving now*. It expected to declare a trading profit for the end of the financial year leading up to the end of 1987.

He said later that BAe believed that the two companies could successfully complement each other. "They think this is a good opportunity of diversifying their company."

Mr David Nellist (Coventry South East, *Lab*) said *that* Mr Graham Day had been brought in "more as an undertaker than as a physiotherapist to prepare for the privatization of Rover." One of the key preparations had come last year when he had authorized the theft of £80 million of workers' deferred wages from the pension fund to make the balance sheet more attractive for this bid.

What guarantees would Mr Clarke seek from BAe on continuity of employment?

Mr Clarke said Mr Day had been brought in because of his considerable and undoubted managerial and business skills. Employment in this industry *depended upon its* success in the market place, as with any other company.

Mr Jonathan Sayeed (Bristol East, C) said that the commercial logic of the Opposition had seen Meriden, Upper Clyde Shipbuilders and the takeover of Bristol Commercial Vehicles by British Leyland who had closed *it down*.

It was regrettable that BAe should be denigrated by the Opposition when it produced goods that the world wanted to buy and employed many thousands of people.

Mr Clarke said that the country must never go back to the days when politicians decided their judgement and commercial logic made more sense than that of businessmen.

Mr Robin Corbett (Birmingham, Erdington, Lab) said that almost £3,000 million of *taxpayers' money had gone in* supporting Austin Rover. What guarantee could the Government give that the taxpayer would get a return on that money?

Mr Clarke said that the interests of the taxpayer should be properly protected and the Government would only accept the offer for its shares if it was satisfied that they were protected.

It was an extraordinary proposition by the Opposition that the £2,900 million which had been found by the taxpayer and lost should be regarded as a measure of the current value of the business.

Mr David Madel (South West Bedfordshire, C) asked if the negotiations did not come off, would the Government welcome approaches by Ford and General Motors?

Lord Young of Graffham, Secretary of State for Trade and Industry, told the Lords that Mr Graham Day, chairman of the Rover Group, believed that the exclusivity arrangements concerning British Aerospace's proposals were in the best interests of his company.

Mr Clarke said that if other *companies came* forward with proposals after the period of exclusivity the Government would consider the position then.

Mr Richard Page (South West Hertfordshire, C) said that Rover did not have a cat in hell's chance of succeeding as a separate individual private *company. The £2.9 billion had* gone for ever and the company would only succeed either under the umbrella of another established company or by being irrevocably linked to the taxpayers' pocket.

Mr Clarke said that BAe was small compared with the companies with which it competed and the Rover group was also a small company compared with its competitors in Western Europe and elsewhere. No doubt that was one of the factors that led the two companies to contemplate entering into the present negotiations.

The £2.9 billion had gone. It was a mark of past losses and he did not wish to see any repetition of loss-making on that scale again.

Mr Anthony Favell (Stockport, C) said that the markets should decide so the Government should allow all-comers to make bids at this stage.

Mr Dale Campbell-Savours (Workington, Lab) asked to what extent the pension fund contributions to the balance sheet had entered into consideration for those who might be interested in doing this particular deal.

Mr Clarke said that the *balance sheet* would have to be looked at in the course of negotiations. To the best of his knowledge and belief, the pension fund played no significant part in the considerations.

Mr Gould said that it was unsatisfactory that Mr Clarke totally disclaimed any responsibility for the outcome of these negotiations. The Government was virtually the sole owner of the Rover Group and it could *not simply shuffle off its* responsibilities.

Mr Clarke said that the Government had acted with the utmost propriety in announcing that these negotiations were *about to start. They must* now wait to see what they produced and judge them at the right time.

Mr Terry Davis: Taxpayers' cash must not be recycled.

Mr Hal Miller: Other offers should be considered.

Kinnock queries help for low earners

The Prime Minister was deliberately dragging down low-income families, **Mr Neil Kinnock**, Leader of the Opposition, said during question time. **Mrs Thatcher** denied *this* and said that these families now had better prospects of increased tax thresholds than under Labour.

Mr Kinnock first asked whether she stood by her manifesto commitment to bring more help to low-income families.

Mrs Thatcher said that of course she stood by that commitment. It was only because of the excellent growth *achieved by this Government* that they were able to do that.

Mr Kinnock asked how she could sustain that claim when her own Minister of State at the DHSS admitted that, as a consequence of the social security changes coming into effect *next month, a family* with one parent in work earning £100 per week would lose £10.15 per week in cash, a lone mother earning £80 per week would lose £12.60 and all families with one wage-earner getting less than *£140 per week would lose some* money.

"Is this what she means by helping low-income families?" (Labour cheers)

Mrs Thatcher said that the overwhelming majority of low-*income families would gain* from the social security changes (Labour protests).

She thought that Mr Kinnock was referring to a particular list, which depended very much upon whether or not they paid average rent and many people in *low-income families did not*.

Mr Kinnock asked if that was all she had to say to scores of *thousands of people who were* working to earn very low incomes and had one or two children. Were not these the very people she told to stand on their own feet? How could they do that when she was delib*erately dragging them down*? (Labour cheers)

Mrs Thatcher said that she was *far from deliberately* dragging them down. They had much better prospects now of increased tax thresholds than under Labour.

She was delighted that they had a new recruit to reducing taxes.

Mr Timothy Boswell (Daventry, C) said that tax allowances *for low-income families had* gone up much faster than inflation.

Mrs Thatcher agreed. Raising tax thresholds had been a government priority, as well as reducing the standard rate of income tax, all of which was very helpful, particularly to people on low incomes. She added that she could not go any further for reasons of which Mr Boswell would be well aware.

Peers regret councils Bill

The following report of a Lords debate on the Local Government Bill appeared in later editions yesterday.

The Local Government Bill completed its passage through the House of Lords as peers on all sides expressed regret that *such a measure should be* necessary.

Amendments made in the Lords now go to the House of Commons before the Bill becomes law.

The Bill forces *local* authorities to contract out certain services to competitive tender*ing; bans local authorities from* promoting homosexuality; and gives the Secretary of State the power to set up a dog registration scheme.

Lord McIntosh of Haringey, chief Opposition spokesman for the environment, said that the *Bill was unsatisfactory in detail* and undesirable in objective.

Clause 29, previously numbered clause 28, which prohibits the promotion of homosexuality, would not have the restric*tive effect intended by its* promoters or feared by many in the artistic world because it was now restricted to where the intention of the local authority is to promote homosexuality.

"That does *not mean it* is a good clause. It is still an abuse of the legislative procedure."

Lady Seear, leader of the Liberal peers, said that her *benches regarded it as a* thoroughly bad Bill and very much regretted clause 29.

The Earl of Caithness, Under Secretary of State for the Environment, said that the Bill would increase value for money in local authority services. The Government had not yet decided whether to include the *management of sports and* leisure services in its contracting-out proposals or whether to accept the dog registration scheme added to the Bill by the peers.

Claims that clause 29 would lead to discrimination and censorship could not be substantiated.

Britain to keep tax law control

Tax harmonization in the European Community is not necessary for the completion of the internal market in 1992, **Mrs Margaret Thatcher** said during Prime Minister's questions.

Mr David Heathcoat Amory (Wells, C) said that tax harmonization was being aggressively pushed by the European Commission.

"Would she ensure that tax decisions affecting this country are taken by this House?"

Mrs Thatcher said that harmonization was not necessary for the completion of the internal market.

There were two distinct cases concerning value-added tax — those under the *existing* law, covered by a directive agreed by the Labour Government in 1977, and the other involving a possible change in the law.

"I have made it absolutely clear that we should vote against any legislation which deprived us from making our own decisions on *the future* of zero-rating of VAT."

Such a change could only go through with unanimity, so Britain would retain control over its own taxation policies.

Thatcher's faith in BBC

The BBC was now seen as a Government poodle, **Mr Peter Archer** (Warley West, Lab) said during questions to the Prime Minister.

He asked if Mrs Thatcher was planning to watch a playback of *the World in Action* programme, *The Taming of the Beeb*.

"She was shown responding to criticism by claiming that the BBC must put its house in order. In view of the recent poll showing that the BBC is now seen as a Government poodle, is she satisfied that it has now put its house in order, and is she planning to send a similar message to the Church of England, the Bar Council, the Law Society, the British Medical Association . . ." (Laughter)

Mrs Thatcher: I have great faith in both the chairman and the deputy chairman of the BBC.

Plea to save Settle line

A trip over the Ribblehead Viaduct on the Settle-Carlisle line, in a Pullman pulled by one of the great historic steam locomotives, was one of the world's greatest international *tourist attractions*, **Mr Michael Alison** (Selby, C) declared during Commons questions.

He said that this trip was one in comparison with which "a trip even to Venice on the Orient Express is as a mere trip on Brighton Pier".

He was one of a number of MPs from both sides of the House who pleaded for the line to be saved.

14m visitors

A record 14.9 million tourists visited the UK in the first eleven months of last year, **Mr John Lee**, Under Secretary of State for Employment, said at question time. The total for 1987 is to be announced on *Wednesday*.

NHS review

Many health authorities are reporting to the Government's *review of the* National Health Service that they have no cuts and have more capital improvements than ever before, **Mrs Margaret Thatcher** said during questions.

Parliament today

Commons (2.30): Questions: *Foreign and Commonwealth* Office. Debate on Welsh affairs.

Lords (2.30): Debate on the concentration of power in the executive arm of government.

Young Tories must avoid spoiling party

In their heyday, in the late *1940s and 1950s, the Young* Conservatives were the pride and joy of their party. The largest political youth movement in the world, they were also the least troublesome.

They were election fodder, canvassing most enthusiastically when necessary, but causing their elders no embarrassment with rebellious flights of fancy the rest of the time. This was essentially because they were not *all that political*.

Their secret lay in a happy combination of a small, politically *ambitious minority, and a* large, socially eager majority. The YCs provided a convenient and *acceptable* setting for nice, mostly middle-class, young people to get to know their contemporaries, especially of the opposite sex.

But times have changed. There are so many other social opportunities for young people nowadays. So numbers have inevitably fallen sharply, a higher proportion of those who now join are intense about their politics and the movement has demonstrated a *new potential to* embarrass the party.

The campaign for the next *national chairman of the* YCs, whose election will be announced on Friday, has already attracted a certain amount of bad publicity. Fears have been expressed of an extreme right-wing takeover; and Mr John Whittingdale, the Prime Minister's political secretary, and Mr John O'Sullivan, a member *of the Policy Unit in Downing* Street, spoke to both candidates when they visited the YC annual *conference* at Eastbourne a couple of weeks ago.

They were not there, however, to express Mrs Thatcher's anxiety about either candidate. Her concern has been simply that the contest should be conducted in a way that did not discredit the party.

That is surely the critical point for the Conservatives at this stage. The fear of extremism is all the greater because *two years ago it* was judged necessary to disband the Federation of Conservative Students because they had gone too far. But one should be precise about what ought to be unacceptable in a political youth movement.

Geoffrey Smith

Improper means, either to win elections or to push ideas, *should not be tolerated. Equally*, a line has to be drawn somewhere between those opinions which are consistent with membership of the party in question and those which are not.

In this instance the air is thick with charge and counter-charge of misconduct. The right is alleging that votes are being cast from non-existant branches in this election and is *even voicing* suspicions of ballot-rigging.

The left, which has traditionally been *dominant* in the YCs, is suggesting that groups of right-wingers have been becoming members of a number of different branches in different areas. There is no allegation that they have been voting more than once in this election. But multiple membership has, it is said, enabled them to vote in different local and area elections and thus to extend their influence in the movement.

I do not pretend at this stage to be able to assess the strength of any of these allegations. But *clearly it will be necessary for* the party to demonstrate that the conduct of YC elections is beyond reproach.

Quite apart from the methods adopted, though, is this chall*enge from the right too extreme* for the Conservative Party? A number of young right-wingers these days are libertarians, and libertarianism can certainly be taken too far to be consistent with Conservatism. The legalization of heroin, or of pornography or of video nasties *is not what Conservatives stand* for.

But Mr Andrew Tinney, the *right-wing* candidate, is well aware of that. He is careful to distance himself from the old FCS, which undoubtedly went too far in a libertarian direction in its latter days.

The allegation is made that behind Mr Tinney there lurk less acceptable forces. But this sort of accusation requires evidence before *it* can be taken seriously.

Mr Tinney declares that he wants the YCs to become a broad church. That is the critical question, whoever is chairman in the coming year. *There* is a danger that if the right is in control it will impose too rigid a *concept of loyalty to the Government*.

But if the left retains control, as *the chances are that it will*, there will be scope for it too to be more tolerant of its rivals. A political youth movement that cannot contain conflicting views without descending into factionalism will not serve its party well in the long run.

Attitude to research

Warning over complacency

The following report of a Commons debate on British science appeared in later editions yesterday.

SCIENCE

A former Conservative minister *said that the Government was in* danger of complacency in its attitude to scientific research. Fundamental research was a public responsibility and must not be forgotten, **Mr Allick Buchanan-Smith** (Kincardine and Deeside, C) said during a debate on British science.

Opening the debate, **Mr Jack Straw**, chief Opposition spokesman on education and science, moved a motion calling for a commitment to proper Government support for scientific, medical and technological research and development in higher education, research institutions and industry, so that Britain's intellectual, industrial and social future could be secured.

He Mr Straw said that Britain faced a crisis in science more serious than at any time since the war.

The Government sought to evade its responsibility for what *had* happened to science. It pointed to the total Government spending on R & D as a *proportion of GDP and* made comparisons with other countries, but Britain's expenditure was only respectable *when full* account was taken of expenditure on defence R & D.

The Opposition's first charge was inadequate funding; its second was the creation of a major skill shortage.

Mr Kenneth Baker, Secretary of State for Education and Science, *moved* a Government amendment that commended the Government's intention to take further steps to enhance the strength and quality of the science base.

Government policies had transformed the economy. Most companies were now much better placed to increase their investment in research and development than they had been for many years.

There was real talent and inventiveness in British universities and this must be brought out into the market place so they could add to the prosperity of the economy and British *companies*.

Mr Buchanan-Smith said that there was a danger of com*placency* because the Government was becoming over-obsessed with the need for greater *links between industry* and science.

Mr Matthew Taylor, Liberal spokesman on energy, said that if this country could not afford the facilities that scientists needed, they would go abroad.

Sir Ian Lloyd (Havant, C) said that the Government must provide vital resources in major areas of fundamental research because industry could not and would not do so.

The Opposition motion was rejected by 249 votes to 202 — Government majority, 47, and *the Government* amendment agreed to.

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Equal shares urged as basis of property rights in marriage

By Frances Gibb, Legal Affairs Correspondent

A new system of property rights within marriage, based on the "equal shares" principle to reduce bitter wrangling between divorcing couples, has been called for by a group of lawyers and economists.

In a report published yesterday by the Institute of Fiscal Studies, the group says that there needs to be a new system of ownership in marriage and at divorce in line with late twentieth century needs.

The law is uncertain and the fair sharing out of assets on divorce or death is left to the discretion of the courts, the report says.

That uncertainty creates bitterness which often leads to litigation, and that "eats into scarce resources after marital breakdown".

It says: "For many people, getting married is the most significant single event in their lives. Their finances become almost completely intertwined with those of another person, they are taxed in a different way and many of the other rules of society change towards them."

The report says the law has little to say about who should own what within a marriage. "Tax law in the United Kingdom essentially ignores the married woman as an individual in her own right and regards her income and assets as belonging to her husband."

The law has moved on a little from the nineteenth century, when the wife was the husband's lifetime dependant, but it has not yet caught up with the reality that women working outside the home are the norm, that a third of marriages end in divorce, and that the value of assets owned by ordinary people is quite large.

The report calls for a new system, under which assets brought to a marriage remain those of the individual partners. The value of all assets generated and liabilities incurred during marriage would be shared equally.

Pension rights accumulated during the marriage would belong to both spouses and there would be legal co-ownership of the matrimonial home.

On divorce, death or bankruptcy, the above rules would provide the starting point, with the continuing needs of children being taken into account.

The tax and social security regimes for married couples would be modified. The report, the outcome of a two-year study, says that reforms and proposals for reform in other countries, most recently Australia, also limit judicial discretion on divorce and take "equal shares" as a starting point.

The report comes shortly before changes to the taxation of married couples, which are expected in the Budget on March 15. Other changes to the social security system, including earnings-related pensions and the system of income support, are also expected this year.

The report says those changes are being made with no apparent consideration of how they interact with family property law. All that makes change more imperative, it says.

Property and Marriage: an integrated approach (The Institute of Fiscal Studies, 180 Tottenham Court Road, London W1 9LE; £10; £3 to members).

Law Commission fears staff crisis

By Our Legal Affairs Correspondent

The Lord Chancellor was warned in a report published yesterday that the acute shortage of lawyers in the public legal service could threaten the work of the Government's law reform body, the Law Commission.

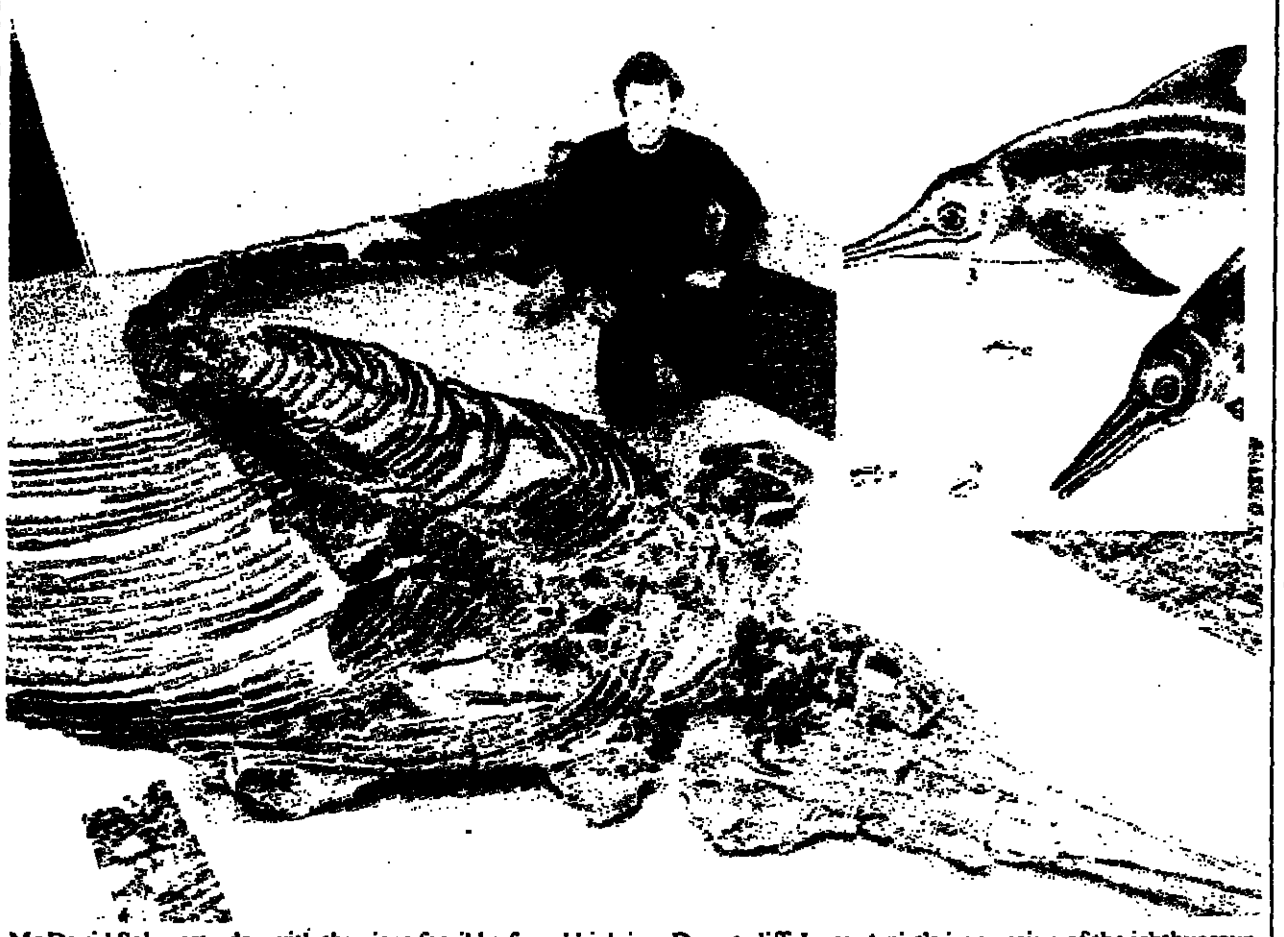
In its annual report the commission says it is concerned about the difficulty being experienced in all parts of the public legal service in replacing key personnel. The shortage is the subject of a government inquiry.

Mr Michael Collon, secretary to the commission, said yesterday: "We are in the same position as the rest of the government legal service, except that here we have a particularly high ratio of lawyers to administrators because we deal almost exclusively with law reform".

The commission, which costs £2 million a year, has five law commissioners, a dozen lawyers (two below complement) and a dozen research assistants on short-term contracts (two below complement).

Law Commission: 22nd annual report 1986-87 (Stationery Office; £5).

Japanese chasing Dorset fossil



Mr David Sole yesterday with the giant fossil he found high in a Dorset cliff. Inset: Artist's impression of the ichthyosaur.

By Mark Ellis

Britain is fighting financial competition from the Japanese to keep a marine reptile which swam off the Dorset coast 180 million years ago.

Mr David Sole, a professional fossil collector who found the fossil of the ichthyosaur, a dolphin or porpoise-like reptile, has turned down a "substantial" cash offer from buyers acting for Japanese museums because he wants it to stay in Britain.

He has given Bristol City Museum three months to raise the asking price of £27,000.

The 35ft-long reptile, which is being heralded as a previously unknown species, lived on a diet of cuttlefish and squid and was found high in limestone cliffs at Charmouth. It is intact except for part of its tail.

Dr Peter Crowther, curator of geology at Bristol City Museum, said: "It is superbly preserved, a unique specimen.

"Its sheer size makes it impressive and cursory examinations by experts have indicated it is a new species.

"The asking price is fair and we understand the collector has had a substantial offer from abroad, but I am convinced one could get more on the international open market."

Prices for big fossils command high prices. The National Museum of Wales at Cardiff paid £175,000 last December for a United States dinosaur fossil which was not a new species.

The Japanese are believed to have offered Mr Sole more than £50,000 for his ichthyosaur.

Mr Sole, aged 45, of Swanage, said he made the biggest discovery of his career when he noticed a layer of hard stone 70ft up a cliff. He reconstructed the reptile after removing hundreds of fossilized bones.

The fossil will be moved to the museum on loan for safe keeping today. It has a pointed snout and small, sharp teeth and appears to have had movable plates on the top of its backbone.

Mr Sole said: "Word quickly got around about my discovery and I was wined and dined by a dealer acting on behalf of a Japanese museum.

"The Japanese get very excited about fossils because they don't find many of their own.

"But I'm determined that it should remain in Britain. I want to take my kids to see it and say: 'Your dad found this'."

Bristol City Museum is approaching the Science Museum and the National Heritage Memorial Fund for grants towards the purchase and is considering launching a public appeal.

The museum had one of the world's biggest collections of marine fossils until it was destroyed by bombs in the Second World War.

Rent rules changed to encourage purchases

By Martin Fletcher
Political Reporter

Tenants in areas where local authorities drag their feet over council house sales will be able to have rent held as an advance against the eventual purchase price, the Government announced yesterday.

The Department of the Environment says that 10 left-wing Labour councils and two Alliance-controlled councils are taking a year to process applications – twice the average time. Mr William Waldegrave, Minister for Housing and Planning, said yesterday that the patience of many tenants had been "sorely tried".

In addition, the rule that prevents councils selling properties for less than they cost to build and improve will apply only to costs incurred in the previous eight years, rather than to costs incurred since 1974 as at present.

The Government's White Paper originally proposed abolishing the rule altogether, but local authorities argued that this would remove any incentive for them to carry out desirable improvements.

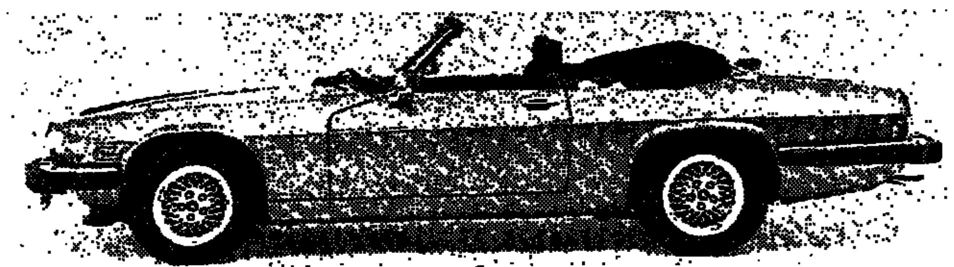
Mr Clive Soley, the opposition housing spokesman, said that the effect would still be virtually to stop new building by councils.

"Local authorities, Labour and Tory, will be very worried about doing any new building because they will not know whether they will have to make a loss if tenants ask for the right to buy", he said.

New houses built by local authorities had already slumped from 90,000 in 1980 to about 30,000 now and the proposal would have a further "profound effect".

The proposals are to be incorporated into the Housing Bill now before Parliament.

Jaguar open-top unveiled



The XJ-S, the best open car in the world, according to Sir John Egan, chairman of Jaguar.

By Daniel Ward, Motor Industry Correspondent

Jaguar's first full convertible sports car since the legendary E-type went out of production in 1974 was unveiled at the Geneva Motor Show yesterday.

Amid banks of photographers and television crews, Sir John Egan, chairman of Jaguar, said: "We will sell the XJ-S convertible to people who want the best open car in the world. We know we have the car right."

The XJ-S was designed in the early 1970s as both a convertible and coupé, but fears of stringent product liability laws in America killed plans for an open-top version.

Since 1984, Jaguar has sold a "halfway-house" rag-top called the Cabriolet. "When we did the Cabariolet, we had no money and no one in BL would give us any more", Sir John said.

Jaguar stopped building XJ-Ss in 1980 for six months because there was no demand, but in 1987 sales climbed to a record 9,900. The Jaguar chairman is confident of selling 5,000 to 6,000 convertibles a year at prices between £35,000 and £40,000.

More curious than the red Jaguar was the Lagonda Rapide, styled by the Milan studio of Zagato. Though the car on show was only a polystyrene model beneath silver paintwork, Mr Victor Gauntlett, Aston Martin Lagonda chairman, said it was the first step to re-establishing the Lagonda marque.

There is no shortage of cars at Geneva to support the show's reputation for the elegant and the bizarre. Traditionally, London-based Hooper & Co plays its part in that.

Last year it was the dubious £275,000 Rolls-Royce-based Empress car that drew stares. Yesterday it was a 1963 Rolls-Royce Silver Cloud saloon rebuilt over 12 months as a convertible and painted in vivid yellow with contrasting black. The car has been sold to a London businessman for £150,000.

The truly bizarre is the sole preserve of Mr Franco Sbarro, a Swiss whose latest effort, the Rohur, is a stunted bug of a sports car. However, it has a clever parking device whereby two wheels drop down from behind the rear bumper and turn the car round in a circle. Someone was impressed enough to pay £48,000 for it.

More payphones in working order

By Tony Dawe

The state of the nation's telephone boxes is improving steadily, according to figures published yesterday.

Nine out of every 40 (22.5 per cent) were out of order during the latest monthly survey, conducted jointly by British Telecom and Oftel, the government watchdog.

The figures compared with 11 out of 40 (27.6 per cent) which were unserviceable during the previous survey at Christmas.

The most notable improvement was in the London area where the percentage of boxes out of order dropped from 29.5 to 22.7.

Professor Bryan Carsberg, director general of Oftel, said yesterday: "The findings show that performance has recovered from the low point reached over the Christmas period". The detailed test results show a week by week improvement, indicating steady progress.

The improvement produced optimism at Telecom headquarters yesterday that its self-imposed target of getting nine out of every 10 boxes in working order by next month would be achieved. "We are still confident of meeting the target", a spokesman said.

The survey which will prove if the optimism is justified begins next week and will continue until April 1.

One of the reasons for the improvement is the campaign, reported in *The Times* on Monday, which is being waged by Telecom's investigation department against coin box thieves and vandals.

Telecom detectives arrested 75 people last month, including five gangs of organized thieves.

King's Cross fire inquiry

PC rescued burnt colleague

A policeman told the King's Cross fire inquiry yesterday how he returned to the smoke-filled Underground station and steered his badly burnt colleague, Police Constable Stephen Hanson, to safety.

PC Hanson, whose burns to face and hands were seen when he was interviewed on television from his hospital bed, was walking with eyes closed and arms outstretched as people ran past, PC Julian Dixon said.

After helping to evacuate panicking and screaming passengers, PC Dixon had gone back to the subway. "The smoke had cleared slightly. I then heard a cry: 'He's burnt'," he said.

"I went further into the Underground station and found PC Hanson walking. His face and hands appeared severely burnt and the back of his coat was burnt. I got behind him and steered him out into the street."

PC Dixon said he had gone to the Tube station from the neighbouring St Pancras mainline station when he heard a radio call from PC Terry Bebbington asking for the fire brigade to be alerted..

PC Bebbington asked him to be on the street to liaise with the first fire officers to arrive, but firemen used an entrance to the station 40 yards away, so he met them briefly in the ticket hall and directed them to the burning escalator.

When smoke got worse he began evacuating the ticket hall, which proved extremely difficult as he was by then the only policeman around.

"All of a sudden the smoke became thick and black, which made breathing difficult and visibility poor. Seconds later the heat became intense. People around me began to panic and scream. Fortunately, they seemed to be pushing past me into the street, but I could not see them."

PC Dixon continued to evacuate people "as best I could in the dense smoke" but it became too hot and he could no longer see anything at all.

"I managed to feel the edge of the wall and, using my sense of touch, I managed to escape the smoke into the street on the south side of Euston Road. "I began to breathe again. People were still stampeding past, some with scorched clothing."

Later, while helping to control crowds who had gathered outside the station he said he had seen what he had believed to be pickpockets on the south side of Euston Road. "That made me pretty uptight."

The inquiry continues today.

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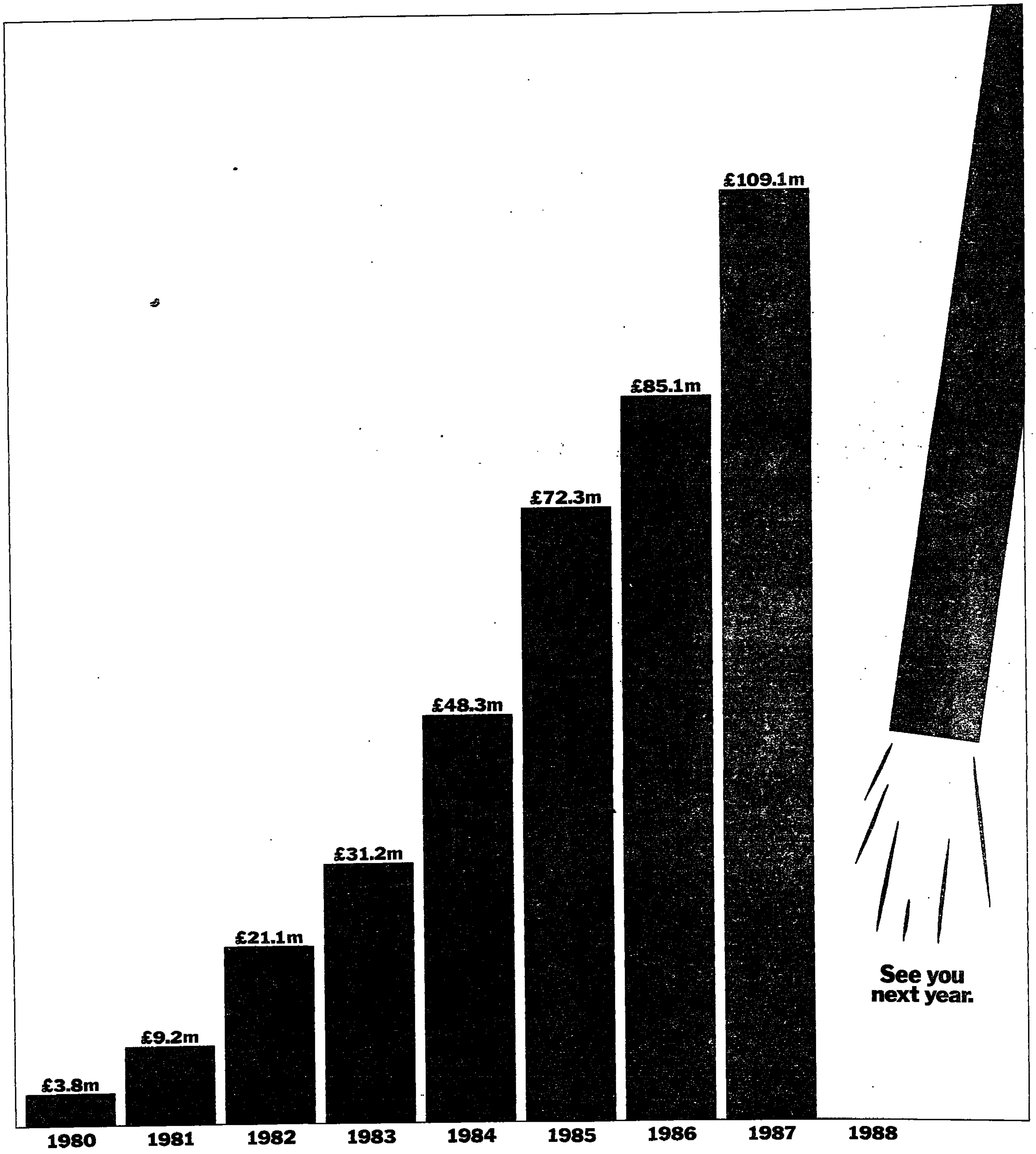

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If you would like further information, or a copy of the 1987 Annual Report, (available in April) please write to: Group Public Affairs, Fisons plc, Fisons House, Princes Street, Ipswich IP1 1QH, Suffolk.

FISONS

THE RESULTS FOR THE YEAR ENDED 31.12.86 ARE ABRIDGED FROM THE FULL AUDITED ACCOUNTS FOR THAT YEAR WHICH HAVE BEEN FILED WITH THE REGISTRAR OF COMPANIES.

هكذا من الاصل

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WORLD ROUNDUP

EEC peace bid in Central America

Brussels – The EEC has launched an initiative to give the peace process in Central America a "powerful new impulse" and has pledged to take part in an international aid programme of $1.45 billion (£819 million) to fight poverty in the region and resettle refugees (Richard Owen writes).

The move, at the end of a high-level meeting in Hamburg between the EEC and Central American states, ran into US objections that Europe was "interfering" in a trouble-spot in Washington's own backyard, as well as accusations that the EEC was giving aid to "repressive" regimes.

Herr Hans-Dietrich Genscher, the West German Foreign Minister and president of the EEC Council of Ministers, called for an end to fighting between rebels and governments in Central America. Speaking after the talks with Costa Rica, El Salvador, Guatemala, Honduras and Nicaragua, he gave a pledge of further EEC aid, coupled with support for the peace process begun by President Arias of Costa Rica.

Strike failing, page 8

Hezbollah 'CIA spy'

Bonn – A young Lebanese told a Düsseldorf court yesterday he had warned the Shia Muslim kidnappers of two West Germans in Beirut that one of their group was an agent of the Central Intelligence Agency (John England writes).

Mr Bahaa Mahroum was giving evidence at the trial of Abbas Hamadei who is charged with the abductions of Dr Rudolf Cordes and Herr Alfred Schmidt in January last year. Mr Mahroum said his uncle, Raschid Mahroum, a Lebanese-German businessman, had ordered him to pass the message about Hamadei to the Hezbollah group.

Disco bombing, page 8

Colony fall-out

After the collapse of talks between Britain and Hong Kong over sharing the cost of the colony's garrison, a damaging row looms (Andrew McEwen writes). Sir Piers Jacobs, Hong Kong's Financial Secretary, is expected to present a budget today which makes no provision for contributing to the £160 million cost of keeping the 9,000-strong garrison.

● HONG KONG: A senior Peking official here gave a veiled warning to Britain not to interfere with a planned Chinese constitution for the colony after the British MP, Sir Peter Blaker, remarked last week that the House of Commons was likely to hold a debate on it.

Bangladesh poll alert

Dhaka – The Bangladesh authorities yesterday began deploying the Army and more than 300,000 police and auxiliary forces as a 48-hour ban on protests and rallies began last night to try to prevent violence during tomorrow's parliamentary elections (Ahmed Fazl writes). The poll is being boycotted by the main opposition parties. Police said that two anti-election activists had been killed yesterday when a bomb they had been making as part of preparations to disrupt the elections blew apart their house in the old quarter of Dhaka.

Poles to pay more

Warsaw (AFP) – The cost of Poland's public transport, nursery schools, and newspapers rose yesterday, after retail price increases averaging 40 per cent a month ago.

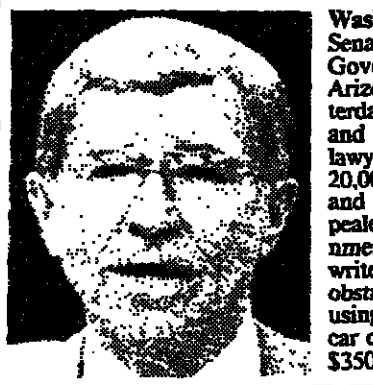
Warsaw newspapers announced that bus and tram fares had gone up by 66 per cent, while monthly nursery school charges would be based on parents' income as from yesterday. They also reported that the cost of electricity, hot water and coal would rise significantly next month.

Minister resigns

Rome – Signor Franco Nicolazzi, the leader of the Social Democratic Party in Italy, resigned yesterday amid allegations he denies about corrupt building contracts (Roger Boyes writes).

Signor Nicolazzi was formerly the Minister of Works. During his tenure contracts were awarded for 13 new prisons valued at 720 billion lira (about £350 million). A Milanese architect and others allege that contracts went to the minister's friends and associates.

Mecham trial opens



Washington – The state Senate impeachment trial of Governor Evan Mecham of Arizona, left, opened yesterday amid chaos, anger and confusion as his new lawyers scrambled to study 20,000 pages of documents and transcripts, and appealed in vain for an adjournment (Christopher Thomas writes). He is charged with obstructing justice, illegally using $80,000 to rescue his car dealership, and hiding a $350,000 campaign loan.

The Gulf War

Iran protests over hail of missiles

By Our Foreign Staff

Iran protested to the Soviet Union yesterday for allegedly supplying the missiles fired on Tehran in a new wave of Iraqi attacks, according to Tehran radio.

The radio said that the Foreign Ministry summoned the Soviet Ambassador in Tehran, Mr Vladimir Gudev, and told him: "This is not the first time American policies have been implemented with Russian weapons."

Iraq said yesterday it had fired its 15th missile into Tehran in just over 24 hours and vowed to continue.

Iran says Iraqi air and missile attacks on Tehran have killed at least 27 civilians and injured 100 since Monday. Tehran radio, monitored in Nicosia, said that the Foreign Ministry "demanded an explanation from the Soviet Government".

But Baghdad said the ground-to-ground missiles were manufactured in Iraq. Last year Baghdad said it had tested an Iraqi-made missile with a range of 400 miles, which would put Tehran within reach.

There were unconfirmed reports at the time that Iraq had acquired SS12 missiles from the Soviet Union.

In rhetoric that matched the ferocity of the attack, a Baghdad communiqué described the bombardment as "one of those eternal nights" in which its missiles "destroyed the nests of tyrants and aggression in Tehran".

Although taken by surprise, Iran promised to retaliate and warned Iraqi citizens to evacuate Baghdad, indicating that another round of missile attacks on the Iraqi capital was imminent.

The Iranian Foreign Minister, Mr Ali Akbar Velayati, protested at the attacks in a message to the UN Secretary-General, Señor Javier Pérez de Cuéllar, and warned of reprisals if the Iraqis were not restrained.

Some observers suggested the missiles might actually have been launched by Iraqi planes flying over Iranian territory.

The nearest point on the border is about 200 miles from the Iranian capital. Iraq heretofore has relied on its superior Air Force, believed to have an edge of about eight to one in combat aircraft over Iran, for attacks on Tehran and other key cities.

Tehran television quoted Mr Velayati as telling Señor Pérez de Cuéllar that "Iraq and its American protectors will be held responsible for endangering peace in the area and the world".

The Iranian news agency, noting that a US military group and Mr David Mellor, Foreign Office Minister, had just visited Baghdad, said the attacks were "dictated to the Baghdad regime by the big powers". The American delegation in fact visited Baghdad to discuss the endangering of US warships by Iraqi aircraft over the Gulf. Mr Mellor was in Baghdad as part of a tour of the region.

Iraq's news agency said the rain of missiles was a response to Iran's firing of two Soviet-made Scud B missiles into Baghdad on Monday.

Israel using film of TV crews to identify rioters

From Ian Murray
Jerusalem

Israeli intelligence is using broadcast television film and published newspaper photographs to help identify and arrest Palestinian rioters.

It has also confiscated a film taken by Cable News Network last Thursday at Khabatiya, near Jenin, when a suspected Arab informer was lynched.

On its way out of the town the crew was stopped at an army roadblock for three hours and the film was taken from them. The following morning, the Army sealed off the town and arrested 100 people filmed in the crowd near the lynching.

The network's bureau chief, Mr Robert Wiener, was told on Monday evening that he could not have the film back "for matters of security".

While most of the Israeli Cabinet, including Mr Yitzhak Shamir, the Prime Minister, now favour excluding the media from the occupied territories, Mr Yitzhak Rabin, the Defence Minister, backed by his Chief of Staff, Lieutenant-General Dan Shomron, are prepared to go on allowing journalists to work.

One reason could be that the material collected by journalists is useful to the security forces.

Although Israeli television broadcasts only relatively short sequences of rioting, often taken from behind soldiers and with the Palestinians in the distance, Jordanian and Syrian television show longer extracts filmed close to the Palestinians. It is easy for Israel to monitor and record these programmes as well as American and European films sent out by satellite.

New recruit: Mr Natan Sharansky, right, the former Soviet dissident who now lives in Israel, receiving basic training in Tel Aviv yesterday on maintenance of the M 14 rifle. It was his first day of compulsory reserve duty for the Civil Defence Corps.

The Palestinians have for some time suspected that camera crews might be working for Shin Bet, the counter-intelligence agency.

After the confiscation of the lynching film and the subsequent arrests, all camera crews are now suspect. Increasingly demonstrators cover their heads with *keffiyeh* headscarves to avoid identification in pictures.

The security establishment is quite open about the use it makes of pictures.

Mr Rabin said this week: "You expect us to arrest soldiers who are filmed doing things wrong, why shouldn't we arrest Palestinians we see doing things wrong on the same films?"

Meanwhile, Mr Moshe Alpert, the Israeli CBS cameraman who filmed the beating incident, has had so many death threats that the network and his kibbutz are paying for him to have a 24-hour bodyguard.

Although Mr Rabin is not prepared to stop the media going in, he has allowed commanders on the spot to close an area if they believe journalists will contribute to the disorder. As a precaution, therefore, Major-General Amram Mitzna, who commands the troops on the West Bank, has decided that areas near mosques in particularly volatile towns will be closed to the media on Fridays because the weekly prayers often end in violence.

Mr Shamir said angrily on Monday that, if excluding the media reduced the damage, "I wouldn't rule it out." He went on: "When the world media seizes on a few aberrations and sees them as the essence and as the whole picture, a crying injustice is done to Israel in general and the IDF (Israeli Defence Force) in particular. IDF soldiers are doing a difficult job with dedication and with maximum self-restraint."

The underground leadership committee of the Palestinian uprising has been circulating thousands of copies of its ninth leaflet calling for more demonstrations, Palestinian flag-waving and a continuing strike.

Afghanistan peace talks

Kabul sets limit on coalition issue

From Michael Hamlyn, Geneva

Afghanistan yesterday made it quite clear that it was not going to tolerate any "new subjects" being broached at the Geneva talks, which open today.

The Afghan Foreign Minister, Mr Abdul Wakil, said that he expected the talks would reach a satisfactory conclusion, and that as far as his team was concerned "the Afghan side would raise no new points, no new subject that will bring about any obstruction".

He declared in plain terms: "Nothing new could be raised in the Geneva talks that could run counter to what norms have been agreed upon already."

Mr Wakil specifically ruled out any further discussion of the supply of aid to guerrillas inside or outside Afghanistan, saying that it had already been agreed that it will stop as the Russian withdrawal begins, 60 days after the Geneva instruments are signed.

He also made it clear that the question of the establishment of a coalition government was one exclusively for the Afghans themselves.

When asked whether Señor Diego Cordóvez, the United Nations Under Secretary-General who is mediating the present talks, would be able to act as mediator in the establishment of such a government, he said: "We are not going to confuse points that exist among the Afghans themselves with other things. This can only be expedited by Afghans, and among Afghans themselves, and not with any other side."

The Pakistani delegation, which also arrived in Geneva last night, has been expecting to raise the establishment of an interim government at the talks this week. The curt rejection of the idea by the Afghan delegation, before it had even set foot in the city, will sharpen the acute dilemma that the Pakistanis are facing.

They are being pressed by their opposition parties and by a great weight of public opinion to sign the Geneva accords without further delay in order to expedite the withdrawal of Russian troops, but the Pakistani Government believes that without an agreed interim government in place the three million refugees in Pakistan will not want to return.

The Afghan minister yesterday indicated that the establishment of a coalition government will be done through the process of national reconciliation, which was started a year ago. But he was completely conciliatory about the kind of shape the government might take.

Asked whether President Najibullah would step down, Mr Wakil repeated what the President has already said: "We in the Afghan leadership, in order to bring about peace, not only categorically consent to sacrifice our posts, but also to sacrifice our blood, our lives. This is the kind of faith with which the Afghan Government is conducting its affairs."

Mr Wakil added that the regime was not imposing any kind of preconditions on the establishment of a coalition government. "All Afghans living anywhere, opposition or not, can take part in the formation of any government," he said, but "within the framework of the national reconciliation policy".

He appeared to think that the unreconciled attitude of the Mujahidin leadership outside Afghanistan, who have refused to negotiate with his Government, was unlikely to be an obstacle to the successful establishment of a broad-based government. He spoke of the second-rank leaders, those who actually command the rebel forces within Afghanistan, as being prepared to end the talks.

"Not all groups have totally rejected this policy," he said. "The second-rank commanders have different ways of thinking. They say," he added derisively, "that the leaders of the alliance of seven have played only a logistical role in the struggle for Afghanistan."

Pakistan border bombs kill eight

Thal, Pakistan – A bomb exploded in the kitchen of the government rest house in Peshawar yesterday, killing one person and injuring another two, despite a crackdown by Pakistani police and soldiers in an attempt to thwart attacks (Edward Gorman writes).

At the Zaris Khan market in the centre of the North West Frontier Province town of Thal, there are still bloodstains at the grocer's shop where seven people were killed on Saturday after a bomb on the back of a motorcycle exploded in the crowded bazaar.

The bombing, which left another nine – mostly Afghan refugees – seriously injured, is seen here as an attempt by the Soviet-backed Kabul Government to intimidate Pakistan into signing the Geneva accord this week.

On all main routes leading to the Afghan border this week, police and army units were stopping large numbers of vehicles and conducting body searches of the occupants, who were made to line up beside the road.

The bombings, which have claimed hundreds of lives over the past two years, are generally believed to be the work of the KGB-trained Afghan secret police, or Khad, which sends agents across the border or, in the case of Thal, appears to have hired local tribesmen to plant the bombs.

● Intense battles: Fighting around Kabul, the Afghan capital, remained "unusually intense for winter" during the past week, according to Western diplomatic sources in Islamabad. The diplomats also report further departures of regime officials and their families to the Soviet Union and to other friendly countries – notably India – amid continuing rumours of a Soviet withdrawal.

Bush plays for high stakes in South Carolina

From Michael Binyon, Charleston, South Carolina

As the US presidential candidates struggle to find a message and platform in the sprawling campaign field of the South, all eyes turn to South Carolina.

Republicans here will vote on Saturday, and the contenders see the outcome of the contest as a crucial indicator of their strength on "Super Tuesday" next week.

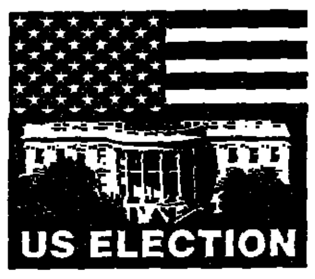
The contest puts Vice-President George Bush in a head-on clash with Mr Pat Robertson. Both have said they must win here, and for both the stakes are high.

A defeat for Mr Bush would throw into doubt all the polls that now give him a comfortable lead in the South. It would be his fourth defeat by Mr Robertson, a devastating indicator that he has not captured the loyalty of the Republican right.

But Mr Robertson's chances would also be greatly damaged if he lost – confirming suspicions that he has overreached himself and hurt his campaign with recent wild and unsubstantiated claims. If he cannot win here, his best hope, he is unlikely ever to pull off a victory elsewhere.

South Carolina is natural territory for the former television evangelist. The heart of the Bible Belt, it has a strong fundamentalist tradition, and has long been fertile ground for evangelical preachers.

The state is also ripe for a message of populist protest. Away from the lush gentility of this historic and thriving jewel of the Old South, there is poverty and depression. Textile workers have been hard hit by foreign competition. New investment is sluggish. South Carolina has been passed by in the boom now spurring growth in neighbouring Georgia and North Carolina.



Poor whites are expected to turn out in strength for Mr Robertson, a fellow Southerner whose conservatism appeals to a state still fiercely hostile to Northern liberalism.

It is no wonder, therefore, that the Republicans are paying special attention to this contest. Mr Bush came here on Monday evening with a message as belligerently conservative as he has ever espoused.

"I'm proud that we kicked Fidel Castro out of Grenada . . . I'm proud we're helping to turn the tide in Angola and Afghanistan. I'm proud we've done our utmost to help those who are fighting for freedom in Nicaragua, until Congress went ahead and pulled the plug in their infinite wisdom.

He spoke long and loud about the need for toughness and for US leadership of the free world. He produced the veteran symbol of conservatism, Mr Barry Goldwater, the former senator whose endorsement was so valuable in New Hampshire.

Senator Robert Dole, Mr Bush's main rival, had been all but shut out of this race. But he has just picked up the endorsement of another symbol of Southern conservatism, South Carolina's own Senator Strom Thurmond.

The 85-year-old former embodiment of segregationist inflexibility, who has changed his racial views but not his conservatism, is still a powerful force.

The fourth Republican contender, Mr Jack Kemp, is still far behind in the race – both here and throughout the South. He arrived in Columbia, the state capital, yesterday, to try to boost his conservative alternative to what he calls the Bush-Dole talk-alikes, and to portray himself as the true inheritor of the Reagan mantle.

But though the President still remains immensely popular here, Southerners have little time for the New York congressman.

The Democrats do not hold their primary here until after Super Tuesday, and so South Carolina is not the litmus test it is for the Republicans.

For one man, however, it is of emotional importance. The Rev Jesse Jackson is a native of the state, and is using this Southern base to mobilize the black vote. Fellow Democrats have now virtually conceded the entire black constituency to him. Mr Jackson was also campaigning yesterday in his home town of Greenville.

Botha anxious to halt drift to the right

From Michael Hornsby
Johannesburg

White voters go to the polls today in parliamentary by-elections in two rural Transvaal constituencies which are expected to confirm that right-wing reaction to the South African Government's modest relaxation of apartheid is growing.

The two main contestants are President Botha's National Party and the Conservative Party of Dr Andries Treurnicht, which won both seats – Schweizer-Reneke in south-west Transvaal and Standerton in south-east Transvaal, at the white general election last May.

Mr Botha, whose party held both seats continuously for 39 years, can realistically hope only to show that there has been no further marked increase in the CP's popularity over the past 10 months.

Conversely, the loss of one or other of the seats by Dr Treurnicht's CP, against all predictions, would have a devastating effect on its future prospects, dispelling the impression that it is riding a growing wave of support.

The 22,500 white voters of Standerton, a large area stretching from south-east of Johannesburg to the Natal border and incorporating several other small towns, are mainly farmers, small businessmen, coalminers, and state-run power station employees.

This is fertile territory for the CP. Farmers are conservative by nature and many are heavily in debt because of past years of drought. Whites in mines and power stations, who for years have enjoyed protected employment, are among those who feel most threatened by black advancement.

Standerton was the seat which Jan Smuts lost in 1948 when his United Party, an alliance of Afrikaner and English interests, was defeated by the NP, then propagating a nakedly racist policy under the newly coined name of apartheid.

There is a certain historical irony in the fact that Mr Botha, who has become almost as dependent on English as on Afrikaner support, now finds himself defending a policy of limited concession to black political aspirations similar to that which proved Smuts's undoing 40 years ago.

Johannesburg (AP) – A bomb, apparently detonated by remote control, exploded yesterday near a bus carrying military personnel in Benoni, about 18 miles east of here. It damaged the bus and nearby homes but caused no injuries, police said. An air force spokesman, Commandant Koos Smit, said the bus had been on its way to Pretoria, with 18 army, air force and medical personnel on board.

In Schweizer-Reneke, the 15,000 or so voters are predominantly farmers. The CP won the seat at the last election by fewer than 200 votes, and the spoiling role of the small Herstigte Nasionale Party, which is to the right of the CP, could be of more significance here than in Standerton.

A factor that is difficult to gauge is the effect on public opinion of the links between the CP and the AWB, a neo-Nazi extra-parliamentary organization which demands the creation of a white *Boerestaat* (Boer state) made up of Transvaal, the Orange Free State and northern Natal.

While the CP won only 22 of the 166 directly elected seats in the white House of Assembly last May, it gained 26 per cent of the popular vote, and there are a further 40 seats considered to be winnable by the right wing.

● **New curbs:** In a further move to curb political opposition, the South African Government yesterday tabled a Bill in Parliament in Cape Town that would "absolutely prohibit" any political party, organization, or individual from receiving money from abroad for political purposes.

The proposed legislation, entitled the Promotion of Orderly Internal Politics Bill, would also empower the Minister of Justice, Mr Kobie Coetsee, to "restrict" any organization which received foreign funding for activities deemed a threat to public safety. It would also make any person who "says or does anything" to foment hostility or violence between different national, cultural or religious groups liable to a maximum fine of 4,000 rands (£1,100) or two years in jail or both; and it empowers the minister to identify in the *Government Gazette* any flag, standard, banner, badge, emblem, mark or slogan whose display might have the effect of fomenting hostility or violence between these groups.

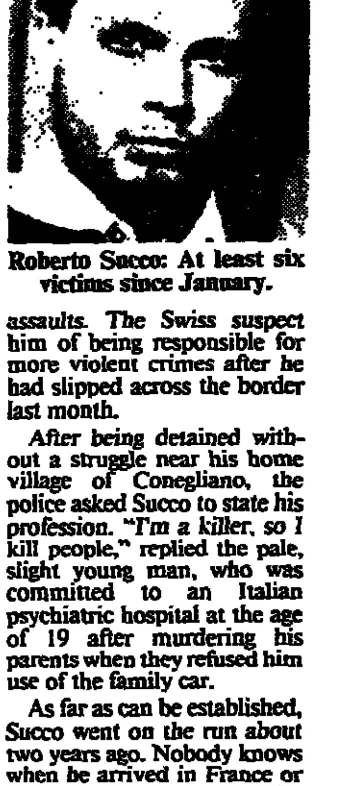
Hunt for killer ends in Italy

From Philip Jacobson
Paris

The hunt for France's "mad killer" is over, but no one knows how many people Roberto Succo has done away with. Arrested by police near Venice on Monday night, the 26-year-old Italian is said to have confessed to a string of murders in the four weeks he was being hunted by police forces from one end of France to the other.

The French authorities say the death toll is at least six, beginning with the detective Succo shot in Toulon at the end of January. Other victims are believed to include a motorcycle policeman, a doctor and a young woman.

Several other disappearances are now being linked to Succo's murderous rampage around France, as are numerous unsolved rapes and sexual assaults. The Swiss suspect him of being responsible for more violent crimes after he had slipped across the border last month.



Roberto Succo: At least six victims since January.

After being detained without a struggle near his home village of Conegliano, the police asked Succo to state his profession. "I'm a killer, so I kill people," replied the pale, slight young man, who was committed to an Italian psychiatric hospital at the age of 19 after murdering his parents when they refused him use of the family car.

As far as can be established, Succo went on the run about two years ago. Nobody knows when he arrived in France or how he managed to evade the authorities there and in Switzerland for so long.

As one Paris newspaper marvelled yesterday: "He had no gang behind him, no friends to shelter with, no big money to help him on this extraordinary trail."

On the surface, Succo may well be one of the first Western European examples of what has become known in the US as a "serial killer". Constantly on the move, selecting victims at random whenever the urge to strike again occurs, they have often proved desperately hard to track down.

Succo has apparently been enjoying himself boasting to the Italian authorities about how easy it was to keep ahead of the police.

Even now, it is possible that he will never have to face French justice. Some reports suggest that, having originally been declared mentally unfit for trial in Italy, Succo cannot be extradited for proceedings elsewhere. It seems certain that the Italians will want to try him first for various crimes committed before his destructive descent on France.

● **TREVISO:** Succo was in hospital yesterday after plunging from a prison roof in this Italian town in a renewed escape bid (AFP reports).

American claims of link to Libyans are ruled out by inquiry

Police sure drug addict was Berlin disco bomber

Ahmed Hasi

❝ Accused of passing on the primed explosives to Endrigkeit ❞

Christina Endrigkeit

❝ The key suspect ... at first she admitted knowing Hasi ❞

Nizar Hindawi

❝ Hasi's brother, who conspired to blow up El Al jet in London ❞

By Tom Bower

West Berlin police are convinced that Christina Endrigkeit, aged 28, a drug addict and prostitute arrested on January 11 in the northern West German city of Lübeck, placed the bomb in the La Belle disco on April 5, 1986, which killed a US serviceman, a Turkish woman and injured 230 people.

They are also certain that the bomb was supplied by a Syrian "diplomat" based in East Berlin to Ahmed Hasi, a Jordanian, convicted last year of planting another bomb in the city. Hasi, it is claimed, handed the primed explosives to Endrigkeit to place in the disco. The Arab, a drug dealer, is believed to have been a regular supplier to her, whose name and telephone number were found in his diary. On her arrest, she admitted she knew Hasi.

The West German discoveries contradict the announcement made by President Reagan nine days after the incident that Colonel Gadaffi of Libya was responsible for the "monstrous brutality" *in West Berlin. US evidence*, the President said, "is direct, it is precise, it is irrefutable", and on that basis he announced his approval of the bombing of the Libyan capital, Tripoli. But the West Berlin police have never found evidence of a Libyan link.

Suspicion fell on Endrigkeit last autumn. It followed a complete review of the hitherto unsuccessful police investigation by the prosecutor in West Berlin, Herr Detlev Mehles. During his review, he visited Anti-Terrorist Squad officers at Scotland Yard, where he acknowledges that earlier British criticisms about the West German inquiry were justified.

The British connection with the West German inquiry is crucial. On April 18, 1986, Scotland Yard officers arrested Nizar Hindawi, a Jordanian who was responsible for conspiring to place a bomb on an El Al jet at Heathrow airport.

Hindawi told the police that his brother, Ahmed Hasi, was a member of his small terrorist network and lived in West Berlin. Acting on a tip from London, police burst into Hasi's flat to discover *that the Arab, having* heard the news of his brother's arrest, was burning documents.

Hasi soon confessed that he had planted the bomb which exploded on March 29, 1986, at the German-Arab Friendship Society in the city. Until then West Berlin police had been baffled both about the motive and identity of the perpetrators, and the type of the explosive, Sentex, manufactured in Eastern Europe and hitherto unseen in West Germany.

Significantly, the same explosives were used by Hindawi in London. Hasi said that the explosives were handed to him by a Syrian "diplomat". Hindawi also admitted that his Sentex bomb was supplied from the Syrian Embassy in London. By then, West German forensic experts had established that Sentex had been also used at La Belle disco.

Two incriminating documents were found by police in Hasi's flat — *his contact book, and a vague* sketch identified as a plan of the disco by the club's owner. The evidence was sufficient for Herr Mandred Ganshaw, the senior investigating police officer, to be convinced of Hasi's guilt.

None of the people at the disco who were interviewed could recall seeing Hasi, though there was evidence of an earlier visit. But the club's four staff distinctly recall two girls who arrived after midnight and left 20 minutes later. They sat at a table close to where the bomb exploded at 1.45 am.

The small disco had a regular clientèle, and first-time female visitors were always offered a free introductory drink. All four staff recall the two girls taking the *drinks and leaving soon after. The* bomb exploded 15 minutes later. In the meantime, an empty handbag was discovered in the lavatories. The bag was lost, as debris was cleared after the blast — a serious error, said Scotland Yard officers, who were also critical about Herr Ganshaw's refusal to treat the girls as suspects.

After 18 months, Herr Ganshaw was transferred from the case and Herr Mehles began to review the 43 volumes of evidence, each approximately 200 pages thick. At Scotland Yard's suggestion, Herr Mehles considered whether Hasi's strategy might have resembled his brother's at Heathrow. Hindawi had attempted to use an innocent Irish hotel worker, Miss Anne Murphy, pregnant with his child, *to carry a bomb on to the aircraft.*

Herr Mehles ordered new inquiries about all the women mentioned in Hasi's notebook. Among the names was "Christina" with a West Berlin telephone number. The number proved to be the home of Endrigkeit's father, where in April, 1986, she was living. When questioned immediately after the explosion, Endrigkeit denied knowing Hasi.

An unmarried mother from a broken home, she was a registered heroin addict who had been regularly found unconscious in the known haunts of West Berlin's drug community. Police knew that she paid for her habit either through theft or prostitution. But it was only in 1987 that police discovered that Hasi dealt in *heroin and pep pills and occasionally* supplied drugs for sex.

Herr Mehles compared the identifit sketches of the two girls compiled by police artists from descriptions provided by the disco staff with Endrigkeit's photograph. There were similarities. After failing to locate her in Berlin, police launched a national hunt. On her arrest, Endrigkeit was shown Hasi's photo and admitted recognizing and knowing him.

Yet soon after her incarceration in West Berlin, Endrigkeit claimed a total loss of memory and later denied knowing Hasi. The police organized an identity parade for the four disco staff. They saw the parade individually and each witness picked out Endrigkeit.

On January 15, the police risked a staged confrontation between Endrigkeit and Hasi at Tempelhof police headquarters. To the prosecutor's disappointment, both denied ever having seen each other.

Endrigkeit's lawyer, Herr Wolfgang Hineberg, concedes the only strength to his defence are prosecution weaknesses. Endrigkeit has claimed that she cannot remember where she was on the night in question — not a surprising lapse for a drug addict, except he has successfully established she was in a drug centre and hospital, respectively, on the nights before and after the blast.

He claims that she knew and slept with "many Arabs in the drug world" which could have "accounted for her initial recognition of Hasi". But his final fallback position is revealing. "Even if she did plant the bomb, she would not be responsible because she was under the influence of heroin." Herr Hineberg's strongest card is the deadline which the police currently face.

Endrigkeit is being held in jail on a suspended sentence from a previous conviction but is due for release on April 19. Since any forensic clues (especially the handbag) have been destroyed, the police place their hopes on finding the woman seen with Endrigkeit in the disco.

If Endrigkeit is convicted, not only President Reagan but also Mr George Shultz, the US Secretary of State, and Mr Caspar Weinberger, the former Defence Secretary, will need to explain the background to their certainty that Libya was responsible for organizing the bomb plot. Both secretaries insisted that US intelligence intercepts from the Libyan People's Bureau in East Berlin were so precise that the US Army's military police force in West Berlin had been mobilized to clear the city's discos and bars. Mr Weinberger added that the police were just "15 minutes" too late to save the doomed dancers at La Belle.

Yet Major Ruth La Fontaine, then the US deputy chief of the city's military police, has convincingly rebutted her superior's claims. "I was asleep when the bomb exploded and no one was alerted to clear the bars. It was a normal day for us." She added: "We heard about those claims (from Washington) and they weren't *true* ... There was no general alert."

Problems for Nato summit

Mitterrand view on missile updating draws Chirac's fire

From Philip Jacobson, Paris

A serious confrontation on French policy towards Nato erupted yesterday when the Prime Minister, M Jacques Chirac, disagreed publicly and explicitly with views expressed by President Mitterrand barely 24 hours earlier.

At a hastily arranged press conference here, M Chirac all but accused the country's head of state of promoting the policies of the Soviet Union when he declared his opposition to modernization of the Western alliance's battlefield nuclear weapons.

Clearly responding to two widely publicized interviews with the President that appeared on Monday, M Chirac insisted that the eve of the crucial Nato summit in Brussels was the wrong time to raise this issue. In any case, he added, France should stay out of things, since it is not part of Nato's integrated military command. "This debate is a matter for our allies who will decide, in their own time, the quantity and nature of the weapons they deem necessary for their own security."

President Mitterrand's criticism of the Nato strategy of flexible response did not please M Chirac either. France was itself committed to modernization of the nation's short-range nuclear capability, he observed pointedly. "Without a credible nuclear arsenal, there can be no real deterrence and no prospect of balanced disarmament".

Although the Prime Minister's barbed remarks ensure that the first French President to attend the summit in 22 years will be leading a delegation in thorough disarray, some observers here see M Chirac's intervention as an essentially political gambit. With the presidential election due in seven weeks, this is a good time for M Chirac, the candidate, to take the offensive against the man he expects to be leading the opposition on voting day.

This helps to explain why M Chirac's aides are so busy whispering that the President's reservations on Nato policy amount to a present to Mr Mikhail Gorbachov.

Underlining the point, M Chirac declared yesterday that he was the politician responsible for the policy of upgrading France's nuclear capability after several years of neglect under the Socialists.

From the Elysée, where this salvo could hardly have been unexpected, came the lofty word that the President is not in the habit of mixing domestic politics with international affairs of such importance as the Nato gathering. The line there is that it was his decision *to go to Brussels in the first* place, determined to give all the help he could, because France had a duty to be part of any meeting dealing with the process of disarmament.

Although a façade of unity can be expected when the French arrive, hostilities are likely to continue behind the scenes.

Leading article, page 11

Reagan pledge to Europe that US troops will stay

From Mohsin Ali, Washington

President Reagan yesterday said he would assure his Nato summit colleagues in Brussels of his "strong conviction that American troops will remain in Europe under any Administration, so long as Europeans want them to stay".

Speaking on the White House lawn before flying to Brussels for the Nato summit, he said that the United States would never sacrifice the interests of the Atlantic partnership in any agreement with the Soviet Union.

"My Atlantic colleagues and I will re-dedicate ourselves to maintaining the deterrence that has protected our freedom and prosperity for almost 40 years."

He made it clear that Nato's first priority was to maintain a strong and healthy partnership between North America and Europe, for this was the foundation on which the cause of freedom so crucially depended.

President Reagan said he would continue to press for Soviet agreement to 50 per cent reductions in the strategic nuclear forces of the two superpowers, and for a truly global and verifiable ban on chemical weapons.

● **BRUSSELS:** As President Reagan arrived in Brussels last night for the first full-scale Nato summit meeting for six years, Nato diplomats said "deep divisions" had arisen between the allies over the crucial issue of updating Nato's tactical nuclear arsenal after the INF deal signed at the December superpower summit in Washington (Richard Owen and Frederick Bonnart write).

To ensure that Moscow is given a strong impression of Nato unity before the next superpower summit, likely this summer, the Nato summit will almost certainly shelve the modernization issue until a comprehensive arms control concept has been devised, sources said.

"The danger is that to head off the German problem, we will gloss over issues Nato needs to face now," one diplomat said.

In the face of West German objections, Mrs Thatcher wants urgent modernization of short-range missiles to maintain Nato's flexible response and wants a modernization timetable laid down.

Brussels — Mr Bruce Kent, the nuclear disarmament campaigner, *said yesterday* that Nato's nuclear policies destroy democracy, and he accused Mrs Thatcher of supporting the modernization of nuclear weapons without a mandate from the British people. At an "alternative Nato summit", he claimed that modernization policies in the 1983 Montebello Agreement were not known to the public at the time of last year's general election.

In an attempt to take the heat out of the issue, Mr Reagan agreed with Chancellor Helmut Kohl last week that modernization could be a long-term goal. But Washington has also sided with Mrs Thatcher, saying it may reconsider the US troop presence in Europe if tactical weapons are not upgraded.

West Germany, by contrast, is anxious because such missiles are mostly on German soil and could devastate only German targets (in East or West). Bonn, like the rest of Nato, opposes a "third zero" eliminating short-range weapons altogether. But it wants the short-range issue addressed at the same time as conventional and chemical weapons, and argues that upgrading nuclear weapons could undermine the current spirit of disarmament between East and West.

The two-day summit, which ends tomorrow, is intended to chart the way forward and lay the basis for a coherent Nato *response to Mr Gorbachov's* disarmament moves. The high-level Nato meeting of November, 1985, hastily convened after the first Reagan-Gorbachov summit at Geneva, did not do this. The last important strategy review was at the 1982 Bonn Nato summit on the eve of the deployment in Europe of cruise and Pershing 2 missiles, a move intended to force Moscow to withdraw its SS20s.

The Brussels summit will celebrate the success of Nato solidarity over INF, and reiterate Nato's basic strategy of maintaining military strength while remaining ready to negotiate with the East. It will welcome Mr Gorbachov's reforms while reminding Western opinion — and especially West Germany, held to be "soft" on Moscow — that (in Mrs Thatcher's phrase) the Russian bear remains dangerous and heavily armed in both the nuclear and conventional fields.

On the key question of conventional arms reductions after INF — seen by Mrs Thatcher as a pre-condition for further nuclear cuts — a separate statement to be issued by the summit today will focus on the mandate for the forthcoming conventional stability talks with the Warsaw *Pact in Vienna, within the* framework of the CSCE (European security) process. Nato negotiators say the Vienna talks must deal with numbers of combat forces, tanks and artillery, but not — as Moscow wants — with dual-capable weapons and aircraft.

However, the updating of short-range nuclear weapons will be uppermost in the minds of many.

Suharto lays down his policy goals

***President Suharto of Indonesia* assessing his achievements of the past five years in an address yesterday to the 1,000-member People's Consultative Assembly, which he hopes will re-elect him for another five-year term next week. The President said that, before he would agree to the normalization of relations with Peking, he expected China not to give help to Indonesia's communists *(Reuter reports from Jakarta).* Indonesia broke off relations with Peking in 1967, after accusing it of involvement in an attempted communist coup. President Suharto also called for the withdrawal of foreign forces from Afghanistan and Cambodia, backed the creation of a Palestinian homeland, and urged an end to the Gulf War. Mr Suharto said that harsh economic adjustments had helped *Indonesia weather the storm of slumping* oil revenues and violent exchange-rate fluctuations, and he ruled out any rescheduling of the country's $45 billion (£25.4 billion) overseas debt. Underlining Indonesia's increasing co-operation with the West, he said relations with Soviet bloc countries had also strengthened over the past five years, and direct trade with China had been reopened.**

Crisis in Panama

Anti-Noriega strike failing to bite

From Martha Honey, Panama City

Several thousand chanting, flag-waving government employees marched through Panama City streets yesterday morning to attend a rally in support of General Manuel Antonio Noriega, the country's military strongman. Panamanians said that attendance was *compulsory* for civil servants.

The new Cabinet appointed by President Manuel Solis Palma, who replaced ousted President Eric Delvalle, was also sworn in yesterday.

An anti-government strike continued here yesterday with mixed success. Most shops and banks in the wealthier sections of the city, as well as factories, were closed but shops in the poor areas were almost all open and buses and taxis operated normally.

An official at the vital United States-run Panama Canal said the workforce was "at its normal standing", despite claims by trade unions that there would be a slowdown due to absenteeism.

In a number of instances employees showed up for work to find their workplaces closed by the owners. The boycott, called by the anti-government businessmen's organization, the National Civic Crusade, appeared to be more a lockout by management than a strike by workers.

At a press conference on Monday night, Señor Tomás Hererra, one of the leaders of the Crusade, said: "The economic activity of the country has been stopped by more than 80 per cent."

He predicted that the strike would spread yesterday, but that did not appear to be the case. The Government estimated on Monday that only 40 per cent of economic activities were at a standstill.

Another Crusade leader, Señor Roberto Brenes, admitted that the strike would not succeed in ousting General Noriega.

According to Señor Hererra, the purpose of the strike was to "send a loud and clear message to the international community that we, the people of Panama, refuse this kind of dictatorship."

Libyans land four MiG23s in Egypt

Cairo (Reuter) — Four Libyan Air Force MiG 23 jets landed in Egypt yesterday, the national Middle East News Agency reported. It said that the planes, flown by Libyan pilots, touched down at 1.09 pm, but did not say where they landed.

It was the fourth such incident in the past year, but it was not clear whether the pilots were defecting. No further details were given. Some Libyan servicemen who landed in Egypt last year were *granted political asylum.*

Inonu stays

Ankara (AFP) — Mr Erdal Inonu, leader of Turkey's main opposition party, the Social Democratic Populist Party, withdrew his resignation, announced only the day before.

Royal return

Aosta, Italy (AP) — Queen Maria Jose, aged 81, the widow of the last King of Italy, returned to the country for a three-hour visit to a conference after a 42-year exile imposed by the Constitution.

More let out

Geneva (Reuter) — Soviet Jewish emigration rose in February, with 723 people allowed to leave against 146 for the same month a year ago, *the Inter-Governmental* Committee for Migration said.

Strike broken

Sydney — Fears of a national petrol strike were averted when 1,500 tanker drivers reluctantly decided to return to work after emergency powers allowed fines of £400 a day against strikers.

Papal pledge

Vienna (AP) — The Pope will meet the President of Austria, whether or not it is Dr Kurt Waldheim, when he visits Austria in June, a church spokesman said.

Seoul force

Seoul (AFP) — Police kicked, punched and dragged away protesters in the first use of force at an anti-government rally since President Roh took office last week.

Somali visit

Quelimane, Mozambique (Reuter) — The Princess Royal flew to Somalia after four gruelling days in Mozambique as president of the Save the Children Fund.

Greek industrialist killed by extremist gunmen

From Mario Modiano, Athens

A Greek industrialist was assassinated in Athens yesterday, the latest victim of the "November 17 Revolutionary Organization". It claimed responsibility for 13 attacks since 1975, in which 11 people were killed and 45 injured.

Mr Alexandros Athanasiadis, aged 59, the chief executive of a chemical fertilizers company, died in hospital after *being shot six times in the* chest and stomach.

Two gunmen on a motorcycle shot him through the car window when he stopped his car at traffic lights on his way to his office. Apparently he had had no time to use the gun he always kept on the seat next to him.

Police later found the motorcycle abandoned about 200 yards from the scene of the ambush, as well as three spent .45 cartridges and a seven-page proclamation, dated February 22, explaining why the organization decided to "execute" the businessman. It described Mr Athanasiadis as a "classical specimen of the medieval capitalist", given to the harsh and inhuman exploitation of the workers.

Mr Athanasiadis: Did not have time to use his gun.

The ambush scenario, the language and the .45-calibre pistol have become the hallmarks of this extremist group which takes its name from the date of the 1973 student uprising against the military junta which was then ruling Greece. In its first strike just before Christmas in 1975, "November 17" killed Richard Welch, the Athens station chief of the US Central Intelligence Agency.

Five years ago, not far from the intersection of yesterday's attack, the group shot and killed a US Navy captain and his Greek driver. But its more recent attempts to set off remote-control bombs under two buses full of American servicemen were apparently *mistimed and resulted only in* slight injuries.

Mr Athanasiadis, a nephew of the late Greek industrial magnate, Bodosakis Athanasiadis, was the second Greek industrialist to be murdered by "November 17" in the past two years.

In its communiqué explaining the reasons for the attack, the group accused Mr Athanasiadis of investing to expand his fertilizer industry, which was a principal source of air pollution in the Athens area. It also deplored the Socialist Government's recent rapprochement with Turkey, which it called a "sell-out".

The Greek Government condemned yesterday's killing as an act of terrorism "directed against democratic institutions", but the conservative opposition party, New Democracy, attributed the police failure to apprehend the killers to their alleged "close links" with the ruling Socialist Party.

The attack comes at a time when the Greek Government has been forced to carry out extensive purges of the police force after denunciations of widespread corruption involving protection money from gambling clubs, narcotics and an entry visa racket at Athens airport.

●MESSINA: A convicted Mafia boss, Domenico Cavo, was shot dead on a busy street in the centre of Messina yesterday about 70 yards from police headquarters (AP reports).

He was on bail while appealing against an eight-year sentence.

هكذا من الاصل

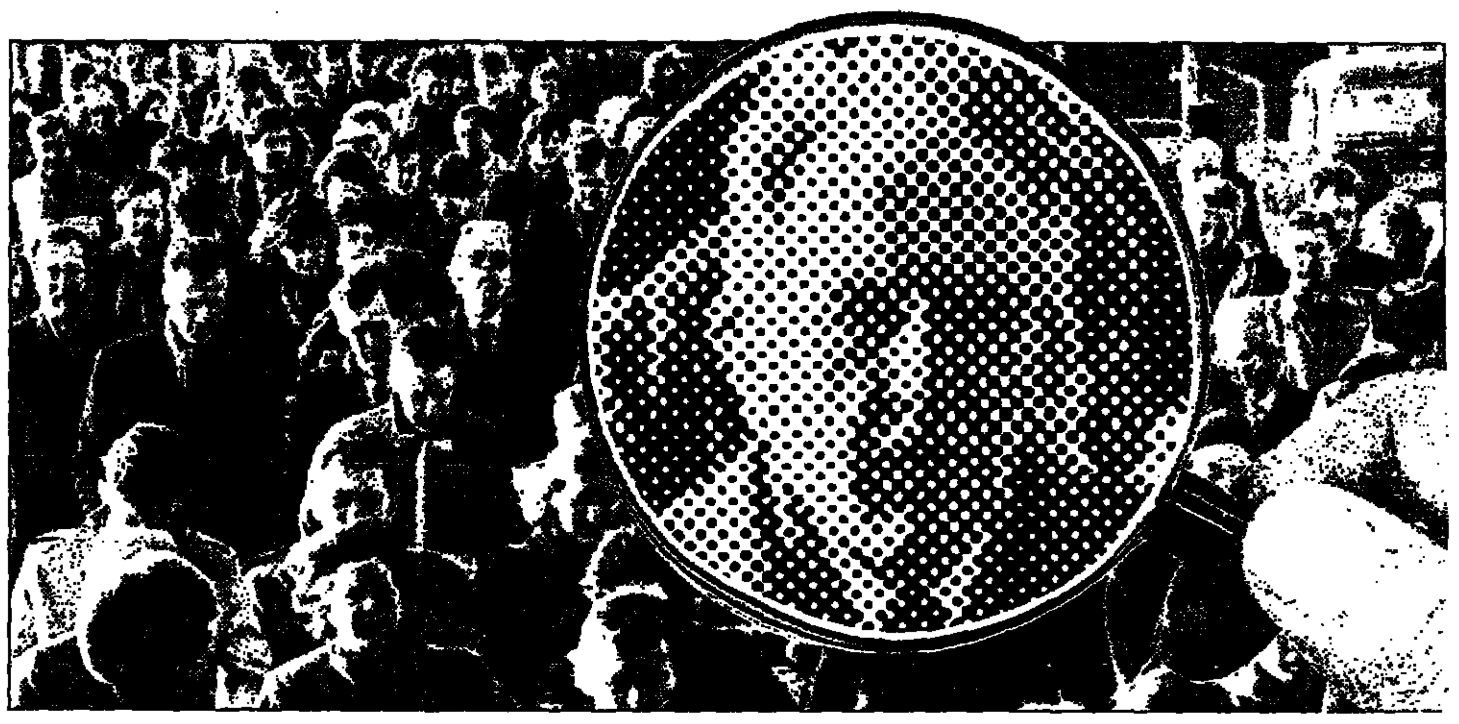
صكنا من الاجل

SPECTRUM

Targets for the hit squad

THE HIDDEN POWERS OF THE TAXMAN
INLAND REVENUE

Thousands of taxpayers every year receive a rather vague letter from the Revenue asking them to confirm *all* their sources of income. The letter is a warning not to be ignored: the citizen is under scrutiny. **William Greaves and Vivien Goldsmith** investigate



A man in mud-encrusted wellington boots among the crowd at a county cattle auction was casually ticking off each sale in his catalogue and marking the price *it achieved with all the* apparent detachment of a farmer keeping a weather eye on the market. If he owned a bowler hat and umbrella then he had studiously left both at home.

At another place and another time, the young couple strolling down the promenade of a seaside resort *diffidently* agreed to the approach of a street photographer. Yes, they said, it would be nice to have a memento of their holiday. They didn't say they were honeymooners but they looked happy enough so to be. They even hung around some time after accepting the photographer's receipt, appar*ently with nothing better to do.*

Mr Wellington Boots and the "newly weds" were tax inspectors and they were not enjoying a well-earned day off. They were at work. And woe betide the farmer who sold cattle that day and later claimed *he* was the victim of rustling, or the man with the camera who *had somehow forgot*ten to list professional photography as one of his sidelines.

Every year thousands of taxpayers — and some non-taxpayers — receive a brief and rather vague letter from the Inland Revenue asking them to confirm that their last return showed all their sources *of income.* "*These letters are not* issued haphazardly in the hope of pricking the occasional conscience," a former tax inspector says. "They are always inspired by at least one piece of information held by the tax inspector which suggests that his target taxpayer is less than completely honest."

Such undercover operations might be regarded as a little sneaky, but if they do succeed in flushing out a deliberate tax evader then everyone — the Revenue, the honest taxpayer and particularly the full-time employee with an inflexible PAYE commitment — is the beneficiary. *They are, however, symptomatic* of the Treasury's new determination to fill the nation's coffers by whatever means it can.

This determination has, in recent years, led to the formation of a number of highly trained "hit *squads*" such as the Inquiry Branch, the Special Office, the *Board's Investigation Office and* the Special Investigation Section. These detective departments do not confine themselves to massive fraud inquiries like the Lester Piggott case — although that *cause célèbre* did graphically dem*onstrate their power range, with* investigators descending on trainers, *jockeys, owners, the Jockey* Club and race courses all over *Britain.* They can, and often do, home in on mistakes and misunderstandings in the returns of people who are innocent of any criminal intent.

And *it is the subsequent* bargaining power, the one-sided "deals" and the "penalties" contained within the tax departments' armoury, which is beginning to alarm the accountancy profession.

An inspector may, for instance, *write to the subject of an investigation, advising him that the department* has arrived at an assessment *of £15,000* but *would be willing to* accept a compromise sum of £8,000. *If* the recipient believes that this lower figure is still too high, and says so, he will be advised that he can appeal to the general commissioners but, in that event, the inspector will be obliged to ask for the full £15,000.

"It's no use the taxpayer saying: 'My figures are right, yours are wrong'," says Monroe Palmer, a partner of accountants Palmer Marshall and a former Liberal Party treasurer. "The onus rests on the taxpayer to prove his own figures and, if he cannot, the *Inland Revenue is reluctant* to disclose the sources of its information. *Only at the end of the day,* if the figures cannot be reconciled, can one hope to obtain further information as to the figures in the inspector's possession, which can be wrong."

It is entirely at the discretion of the tax authorities whether they merely collect "unpaid" tax after a successful investigation or also impose additional penalties and interest charges to cover the period it has been outstanding.

*A clear indication of the hard*line policy of recent years is to be found in a comparison of anti-evasion and anti-avoidance investigations carried out, either in tax offices or by inquiry branches, over the last five years. Whereas the total number has actually declined during this period, from 66,809 to 61,656, those resulting in the imposition of interest charges and penalties — a minority of the cases in 1983 — has gone *up by more than 7,000 to 38,707* and now dwarfs the numbers resulting *in a demand for* extra tax only.

The charging of interest has become one of the biggest, and most frequent, bones of contention between the taxpayer and the Revenue. Although it is a general dictate of common law that interest can only be charged on a debt when there has been a prior agreement *that such would be the* case, two Acts of Parliament, in *1975* and *1982*, now make an appellant taxpayer liable to interest, not only on the amount originally demanded *but also on any additional amount, previously unclaimed but found to be owing on determination of the appeal hearing.*

Malcolm Gunn, editor of the magazine [illegible]*xation*, wrote this year that there is now, "a rigid and uncompromising code which regularly catches out both the taxpayer and his professional adviser".

If the matter of interest is unacceptably rigid, however, the popular view of penalties — arbitrary "fines" over which the Inland Revenue *fulfils the role of* both judge and jury — is that they are not nearly rigid enough. Theoretically, a penalty can be imposed at a draconian level at least equal to the amount of unpaid tax — effectively doubling *the taxpayer's* bill. Thereafter the inspector may "mitigate" this penalty on three grounds: the willingness with which the taxpayer discloses his "irregularities," the gravity of his offence and his subsequent co-operation.

The two extremes of co-operation are defined as "ready provision of the necessary information, having regard to complexity of the taxpayer's affairs, and prompt attendance at interviews", and "obstructing the course of the investigation, including the provision of misleading or inaccurate information, delaying responses *until formal* proceedings to obtain information have been *instituted*, and generally trying to put off the settlement as long as possible."

In practice, many accountants now fear that even a mild rebuttal of the charge can be written down as lack of co-operation, with the sinister implication that protestation of innocence can lead to a heavier penalty.

"The Revenue have tremendous resources and can drag their inquiries out for years," says Andrew Jones, of accountants Ernst and Whinney. "They can and do use their superior resources to chase down 'leads' and work at them until they have a case. If we can get a reasonably fair settlement for clients by negotia*tion, rather than* spend unlimited resources fighting it, we can leave the client to get on with running his business."

DAWN RAIDS — AND THE LEGAL POWERS OF THE TAXMAN

● A tax inspector has statutory powers to demand that a taxpayer deliver any documents about his tax affairs, and a third party information power enabling him to issue a notice to any person to deliver documents relating to someone else's tax affairs, provided he shows authority signed by a general commissioner.

● He has no right, however, to demand that a document be created which did not previously exist, and he has automatic access only to documents — not to "particulars" such as details of meetings, plans and current price lists.

● If, and only if, he has established a prima facie case of fraud and has obtained a warrant issued by a circuit judge, he has the power to raid premises and seize documents. This warrant must be exercised within 14 days *at any time during day or night.*

● On entering the premises, if necessary by force, he has the right to seize and remove anything whatsoever which he has reasonable cause to believe may be required as evidence.Hedoes not have to stipulate the nature of the fraud or justify the documents he takes.

● *He can, however be asked —* and must agree — to provide a list *of everything he takes and the* taxpayer must be allowed access to any documents which he needs in order to continue running *his business.*

● When more than one tax official arrives on the doorstep to request information, the numerical strength of the deputation sometimes convinces the taxpayer that it has right of access. Unless a warrant (issued under Section 20C) is produced, however, no such right exists and the recipient needs only to acknowledge the request and promise to consider it.

TOMORROW

Those who attract the Revenue's eagle eye — and those who have felt its talons

Off the wall, a judgement in stones

NEW WORDS FOR OLD

Philip Howard

Old technologies continually fade away; but their jargon lives *on* in a world that no longer understands it, and so gets it wrong. *The other day* we referred to Frank Field's "lapidary phrase". What Mr Field had said was a *bon*ish *mot* that the Archbishop of Canterbury was usually to be found "nailing his colours to the fence"; which is an echo of David Lloyd George's quip: "*The Right Hon.* gentleman (Sir John Simon) has sat so long on the fence that the iron has entered his soul."

As political rhetoric goes it was quite good fun, though unkind, no doubt. But why, by marble and topaz, granite and chrysoprase, did we suppose that it was lapidary? I suspect that because lapidaries en*graving gems and monumental* masons carving inscriptions are no longer familiar craftsmen, we have grown rusty, or perhaps mildewed would be better, about lapidarian matters.

What lapidary *ought to* mean is concerned with stones, particularly *with inscriptions* engraved on monumental stones. A lapidary inscription ought to mean prose of the sort that you find on gravestones: high-flown, insincere, vacuous.

That is how Dr Johnson used it in the *locus classicus* of the word in December 1775: "In lapidary inscriptions a man is not upon oath." That is to say, a certain amount of decent flattery and insincerity is in order on gravestones. Let us *not* be brutally honest about the recently dead.

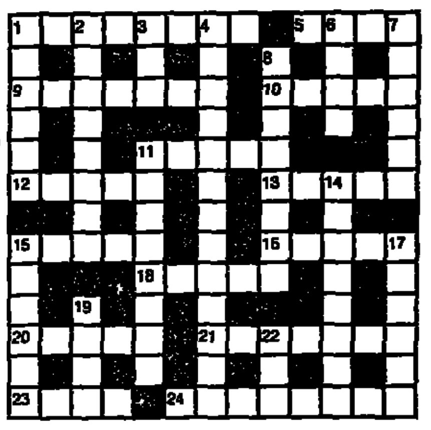
This is how Byron used lapidary in *The Vision of Judgement:* "He's buried; save the undertaker's bill,/Or lapidary scrawl." Here in support is Charles Lamb: "Tell me candidly how you relish This, *which they call The lapidary* style." What lapidary used to mean was dignified and orotund, the sort of language that we find carved in marble, but use nowhere else except, if we are unlucky, at speech days and after-dinner oratory.

What can we have meant by *calling Frank Field's little* joke lapidary? That his was a *polished* phrase, or perhaps a *precious* one? Or possibly that Mr Field was *stone-faced* when he was making his comment.

Since the fence to which Dr Runcie was imagined nailing his colours must have been wooden, in order to get the nails in, we might have chosen the term *pertinacious* (wooden or stiff), or even *pertinent* (to hit the nail on the head).

Unless the fence was a hedge, in which case we could have referred to it as *ambivalent* (hedging), or even as *separatist*, since the purpose of a hedge is to divide or enclose. I am looking for an opportunity to describe an ornamental, hedgy phrase as *topiarist*, and a decorative, wooden phrase as *marquetry*.

CONCISE CROSSWORD NO 1503



ACROSS

1 Discard (5,3)
5 Pierce (4)
9 Idle chatter (7)
10 Radio operators' "O" (5)
11 Rigid (5)
12 Express gratitude (5)
13 Smyrna (5)
15 Creator (5)
16 Worcester composer (5)
18 Encounters (5)
20 Destroys (5)
21 Gradient (7)
23 Richard III's house (4)
24 Offensive (8)

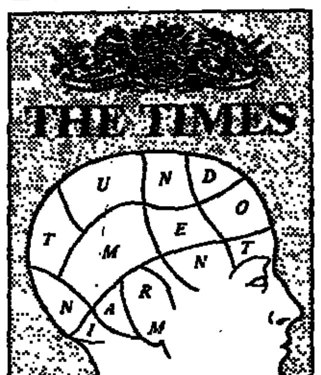
DOWN

1 Stone writing block (6)
2 Dictate to check (4,4)
3 Press paper strip (3)
4 French all-comers' army (7-6)
6 George V's wife's family (4)
7 Fair booth caller (6)
8 Limits (8)
11 Brisk clash (8)
14 Explosives store (8)
15 Bookie's £500 (6)
17 Infant king's representative (6)
19 Smudge (4)
22 Billiards stick (3)

SOLUTION TO NO 1502

ACROSS: 1 Nordic 5 Thrips 8 Roo 9 Poncho 10 Wanted 11 Mesa 12 Paraquat 14 Periodic table 17 Ridgeway 19 Tuft 21 Stared 23 Tycoon 24 Eva 25 Adjoin 26 Lustra DOWN: 2 Ozone 3 Dictating 4 Cropped 5 Tower 6 Ran 7 Prevail 13 Quantocks 15 Evicted 16 Crystal 18 Widen 20 Flour 22 Rio

Tournament of the Mind



● Round Eight in *The Times* Tournament of the Mind, a test of numeracy, logic, word power and general knowledge. With 12 rounds still to go, the questions, set by Mensa, are becoming increasingly difficult each day.

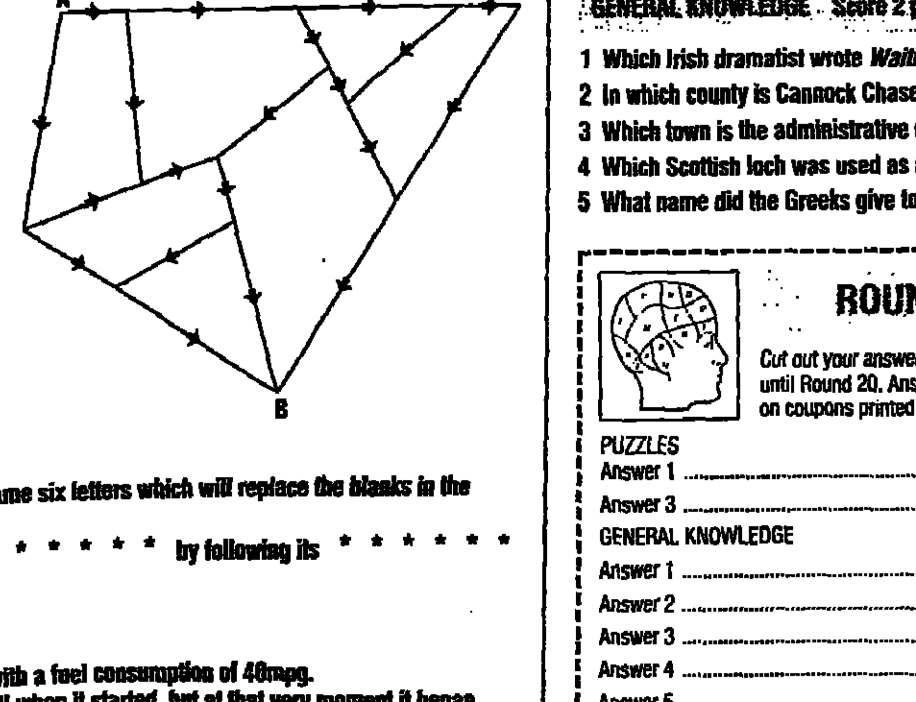
● Individual players with the top 100 scores will be invited to join the finals to compete for a £5,000 first prize. And for the top school team there's an IBM personal computer to be won.

ROUND EIGHT — QUESTIONS

Try all the questions
— remember it's the top scores that count

1 LOGIC Score 6

Here is a map of a one-way street system. How many legal ways are there of getting from A to B?



2 VERBAL Score 4

Find two words of the same six letters which will replace the blanks in the following sentence:

We found the Nile's * * * * * * by following its * * * * * *

3 MATHS Score 5

A car travels at 40mph with a fuel consumption of 40mpg. Its 10 gallon tank was full when it started, but at that very moment it began to leak fuel. After 80 miles, the fuel tank was completely empty. How many gallons per hour was it losing?

4 MISCELLANEOUS Score 5

If 3 = 5, 4 = 4, 2 = 3, 10 = 3 and 6 = 3, without mathematical calculations, what would 8 be equal to?

GENERAL KNOWLEDGE Score 2 points each except for No 4 (1 point)

1 Which Irish dramatist wrote *Waiting for Godot?*
2 In which county is Cannock Chase?
3 Which town is the administrative centre for the Open University?
4 Which Scottish loch was used as a base for Polaris in 1961?
5 What name did the Greeks give to the Sun God?

ROUND EIGHT — ANSWERS

Cut out your answers and keep this coupon until Round 20. Answers will be accepted only on coupons printed in The Times

PUZZLES
Answer 1 .... Answer 2 ....
Answer 3 .... Answer 4 ....
GENERAL KNOWLEDGE
Answer 1 ....
Answer 2 ....
Answer 3 ....
Answer 4 ....
Answer 5 ....
NAME ....

THE TIMES
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THE TIMES

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TIMES DIARY

ALAN COREN

When a humorist dies," declared Robert Benchley, "you should go somewhere that has a piano, and drink until they throw you out."

I shall try to do that, in a bit. There will be more sober obsequies for Basil Boothroyd, and rightly so, since his death last Saturday means that it's a little darker outside than it was, and others will want to mourn in their own way for the snuffed light; but I shall try to do what Benchley said, because Basil and I discussed it once, and he reckoned that it would be a good thing to do, especially as it was a hell of a job to find a place with a piano any more.

And if you couldn't find a place with a piano but just kept going into bars and drinking and coming out again in search of a place that might have a piano, pretty soon you would find yourself doing what humorists do, which is to accrete chaos around themselves and end up with a thousand comic words.

Or, as Basil memorably said: "You'd have buried someone but the day wouldn't have been entirely up the spout."

If I did find a place with a piano, mind, it would give this particular wake an entirely proper poignancy. Basil was a fine light pianist, and has planted the memory of our quarter-century together with not a few of those touchstones by which true nostalgia is measured. Like the waning afternoon at Hintlesham Hall, 10 years ago, when he and George Melly and my wife and I, all marginally the better for wear after lunch, found an old upright in a deserted conservatory, and Basil played and George sang and the other two danced, and smoke got in our eyes.

Or the evening at the vaulted Edwardian billet to which the itinerant Savage Club had been temporarily posted, where the members' lounge had a concert grand and Basil so disguised "The Ball of Kirriemuir" with baroque arpeggios that the elderly inhabitants awoke and, deaf to the subsumed smut, applauded only the extraordinary finesse.

And when Basil finally shut the lid and an ancient member enquired: "Was *that* Bach?" he replied: "Yes, it was his 'Four And Twenty Virgins Came Down From Brandenburg'."

But the touch on the piano was nothing, of course, to the touch on the typewriter. For exactly 50 years, and in what must have been getting on for three million words, Basil Boothroyd kept the pages of *Punch* resonating to those deceptively complex chords which uniquely characterize the English comic essay. In a style that breathed the nonchalance which comes only with graft and the insouciance which comes only with commitment, he launched a meticulously fabricated comic persona into a world which seemed designed expressly to bewilder, thwart and frustrate it; and his comic guile was so astute that the innocence never seemed a pose.

Though he would wince to hear me say it – I see the wince as I write, that slight pursing of the lip beneath the blond rim of trimmed moustache as an inaudible inhalation signalled that his stuff was not to be praised – Basil was a sentry of all that was vulnerably human.

Out there, the innumerable enemies of easeful life snaked ceaselessly across No Man's Land towards us, the bureaucrats, the service managers, the politicians, the tour operators, the estate agents, the dental receptionists, the jerrybuilders, the sunrise industrialists, the bumfwriters, the manufacturers of unopenable cereal packets, and there was Boothroyd, waiting in the forward redoubt, armed only with a Very pistol. But when that pure white light burst over them as they squirmed, it was weapon enough.

BARRY FANTONI

'I suppose it has a sort of logic – making the sick pay for the NHS'

He was probably the most professional writer I have ever known; and consequently both the most self-punishing and the least self-satisfied. Few have worked harder to make a sentence right, or to conceal the effort that had made it so, few have truffled longer or deeper in our bottomless vocabulary for the one word which would corral the elusive thought, and very few indeed have sat like him, staring at a typed semi-colon for half an hour and deliberating whether or not a full colon might produce a more effective pause. Then coming back two hours later and making it a comma.

Literally, punctiliousness; and Basil had a peculiar relationship with it. It was an addiction, enslaving him to its destructive side-effects even as he relished the charge it produced when he hit it right. It prevented him from writing novels – "I might spend the rest of my life re-polishing the first thousand words" – and it devoured his creative time appallingly.

Once, on one of the very rare occasions when a piece I had commissioned from him did not come, he sent instead, without covering note, a packet containing some three dozen foolscap sheets on each of which was typed the number 3. Most of them had a single word at the top; some had a syllable; a few only an inaugural letter or two. In the whiteness, you could feel the agony.

But on a good day, his sentences rang like struck crystal; and on the best days, they were as funny as anyone's have ever been.

Keith Hampson finds his constituents will pay dearly in poll tax

The bill according to Leeds

Half the households in England and Wales will be better off if the community charge replaces the rates, according to Michael Howard, the local government minister. But a street-by-street computer analysis of my Leeds constituency tells a very different story: although 47 per cent of *households* will gain, these contain only 36 per cent of the *voters*. And 22 per cent of these are in households which benefit by less than £50 per year.

In reality, it is not households that vote but individuals. Even with short-term "safety nets", only 29,000 voters in my constituency will see any benefit, 40,000 will lose. More worrying, those who will really gain are already staunchly Tory. Couples currently paying rates bills of about £1,340, who will be £978 better off, adjoin a council estate in which a couple will have to pay well over £100 more than before. Are we serious about attracting council tenants to join the ownership stakes and vote Conservative? And over a fifth of the most politically volatile part of another ward live in households which will lose more than £300 a year.

We are not talking about an extreme case. Leeds North West provides the Conservatives, in a good year, with about 45 per cent of the vote. Leeds, unlike many metropolitan areas, is not a big overspender. But a heavy precept from the West Yorkshire Transport Authority will push its community charge above the government's notional level of £178. During the four years of "safety nets" the charge will be around £182 a head.

Take Headingley, where a large Asian community and a bedsit population mean larger than average households. The computer shows that it will be the worst hit of all wards in the city, 80 per cent of its voters losing £300 or more. Well, Mr Howard might riposte, Headingley is never likely to vote Conservative. But the market town of Otley does. In 19th-century terraced housing, typical of a great many northern mill towns, with a rateable value of under £100, the community charge will cost two adults an extra £225. If there are three in the household, they will have to find an extra £429. An awful lot of elderly and long-standing Conservative supporters live in such houses.

In the inner suburban area of West Park live a great many professional people – schoolteachers for example – already far from content with government policies. With rateable values of around £190, a couple will gain a mere £36 a year. A resident son or daughter over 18 will cost them an extra £167. So we offend everyone in the family: those who have never had to face a rate bill and the parents who see the family budget reduced; an extra £30 or so will hardly raise a cheer.

Special pleading by a Tory backbencher? I'll not deny it, though there are plenty more on our side of the House, notably in the northern marginals, who share my concern but have no obvious solution to propose. But there is a wider principle at stake. Most of the 36 per cent of those living in houses which will gain from the introduction of a community charge already enjoy the benefits of prosperous Britain. That they do so is the result of their own enterprise and effort and a better economic climate. But we have to represent not only our own successful political supporters but also the poor and less fortunate. Sparing a thought for them is not just a matter of expediency, of counting up potential votes.

Harold Place is an old terrace, typical of the southern end of Headingley. The average rateable value today is £51 – giving a rate bill of £118. But the poll tax for two will push up the bill by £290, or £494 if it is a family of three. That is an awful lot of after-tax cash for such people to find. It worsens the poverty trap: they would save 80 per cent if they stayed on the dole.

Ministers argue that it is only fair that all should contribute; that it will make you feel your wallet before you vote and will act as a check on extremist Labour councils. No doubt true. But it ignores reality.

The solution rests with the Chancellor. It is time that education, which is primarily a national responsibility, was financed out of national rather than local taxation. Just over £3 billion is raised locally for education. The community charge is geared to raise £8 billion. So if all of education could be switched to the centre it would cut the community charge by 40 per cent. But it makes sense for there to be a local dimension in education policy-making, and parents ought to feel that they have a financial stake in their schools. A 75 per cent education grant might, therefore, be a better bet, cutting poll tax bills by 30 per cent.

To switch all of education would put 2.5p to 3p on income tax. A 75 per cent grant would impose just over 2p. The buoyancy of the economy provides a unique opportunity: the chance of shifting the burden without having to increase income tax by these amounts. Any sacrifice on the income tax-cutting front would be compensated by a more broadly-based fiscal stimulus at the local level. At the very least, the Chancellor should announce in his Budget a commitment to the principle of switching education to an Exchequer grant from 1990.

The community charge debate has been conducted at a pretty academic level. It is rotten politics to replace something unpopular with something more unpopular. The only chance of the poll tax gaining broad public acceptance is if it is a relatively light burden, and can be perceived as a genuine local services charge.

The author is Conservative MP for Leeds, North West.

Michael Hornsby

What hope for pulpit power?

The spectacle of clergymen of all races being marched off to waiting police vans and unceremoniously hosed down by a water cannon outside parliament in Cape Town earlier this week has thrown dramatic light on the way in which the church is being thrust into the forefront of the slowly, and fitfully, accelerating racial conflict in South Africa.

As the press and most extra-parliamentary organizations have been progressively circumscribed by legislation, the churches have come increasingly to be seen as the last unfettered channel for the expression of black hopes and frustrations. But it is unlikely that the churches can ever do more than offer a voice of protest.

Politics and religion have been intertwined in South Africa since white men first settled the Cape more than 300 years ago. The biblical imagery which has sustained Afrikaner whites over this long period has also provided a fertile source for the "liberation theology" of Archbishop Desmond Tutu, Dr Allan Boesak and other modern prelates.

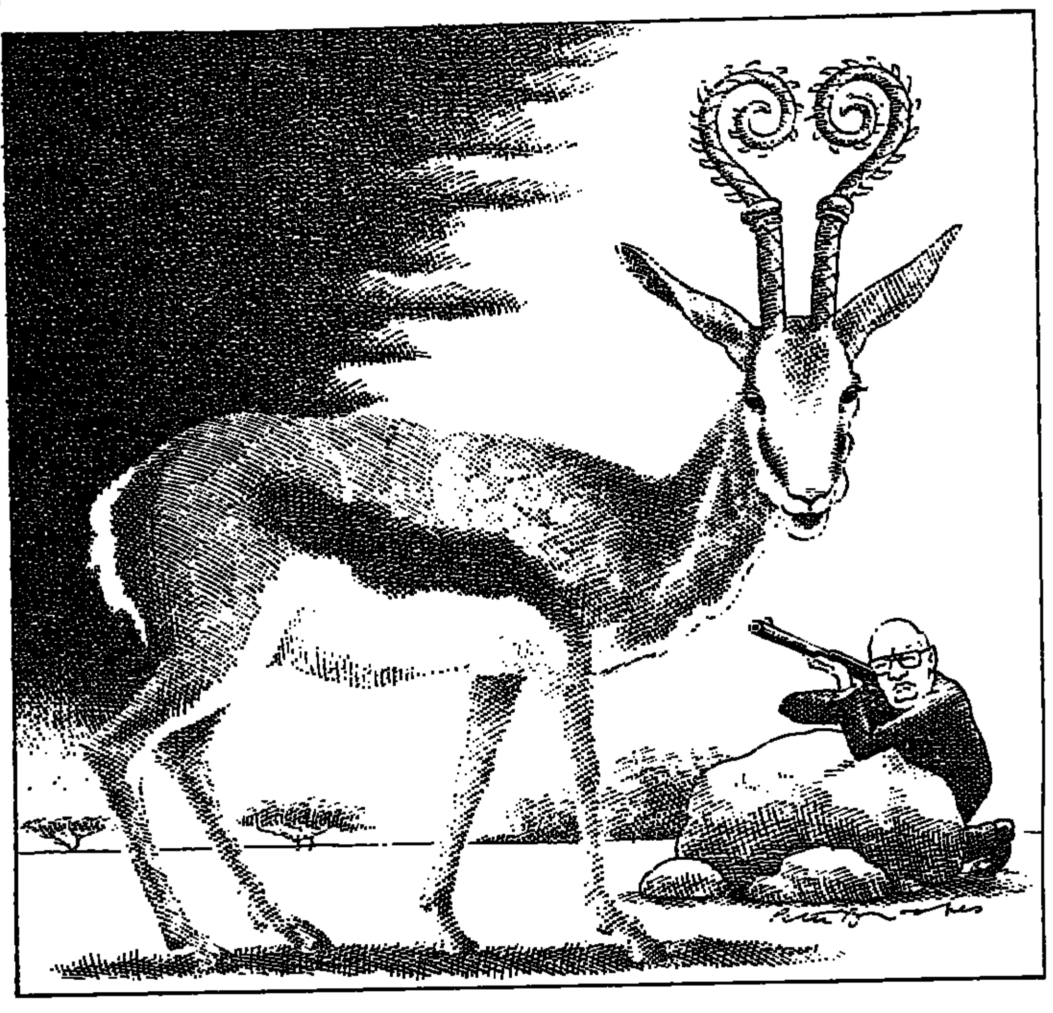
The story of the deliverance of the Jews from Egypt is a promise to millions of blacks that God is on the side of the oppressed and that they will eventually obtain their freedom. To many Afrikaners it is still an equally certain assurance that the *volk* – the Afrikaner people – will survive to fulfil their God-ordained mission on the southern tip of Africa.

Dr Boesak is the moderator of the Dutch Reformed Mission Church, the branch of the Dutch Reformed Church set up to administer exclusively to the mixed-race Coloured community. When he condemns apartheid as heresy, and champions the cause of liberation, he does so from the same Calvinist tradition that has enabled Afrikaner theologians to claim that apartheid is part of God's order.

When President Botha complains, as he often does, that Archbishop Tutu, Dr Boesak and other turbulent priests are meddling in politics, he is denying, or perhaps merely overlooking, a large part of his own people's history and a tradition of intimate church-state relations going back at least to the days of the early Boer republics.

What has happened is that today the government finds itself faced by churches which no longer provide spiritual and theological support for the state but condemn it as illegitimate and offer in its place a new order – "God's order" – which, translated into political terms, means black majority rule. "This is an illegitimate government that deserves no authority and does not have it . . . that deserves no obedience and must not get it," Dr Boesak told a church meeting last weekend.

The main vehicle for church opposition is the South African Council of Churches (SACC), which claims the membership of some 12 million predominantly black South African Christians and to which all the European missionary churches belong apart from the white branches of the Dutch Reformed Church. The SACC has come close to accepting that violence, in certain circumstances, could become a justified form of resistance to the government.



In large part the present high political profile of the SACC is due to the emergence of charismatic black church leaders like Tutu and Boesak. Both have acquired an international prominence – Tutu through a Nobel peace prize and Boesak through his presidency of the World Alliance of Reformed Churches – which makes it difficult for the government to act against them.

Tutu's fame has given the Anglican Church in South Africa an importance that in some ways it does not deserve. The Roman Catholic Church has a black following almost twice as big and has arguably played a more courageous pioneering role in opposing apartheid, despite being for a long time more cautious politically.

This caution was in large part to be explained by the fact that the Roman Catholics had some difficulty in establishing themselves in South Africa in the face of hostility from the Protestant churches and the anti-Roman attitude of successive governments. In the 1970s, however, it took the lead in opening church schools to all races, perhaps the first significant act of church civil disobedience.

The Catholic Archbishop of Durban, the Most Rev Denis Hurley, was put on trial (and acquitted) three years ago for accusing the army and police of atrocities in Namibia. Father Smangaliso Mkhatshwa, secretary-general of the Southern African Catholic Bishops' Conference, was jailed from June 1986 to June 1987, and claimed he was tortured. The Catholic Church also funds the radical weekly *New Nation* whose editor, Zwelakhe Sisulu, has been in prison without trial since December 1986.

One way in which the government could act against the SACC would be to cut off its access to foreign funds, which account for a large part of its resources. A Bill tabled in parliament yesterday, which would prohibit any organization or individual from receiving foreign funds for political purposes, would give the government the power to do just that. It is expected to become law later this year.

Several years ago the SACC was investigated by a government-appointed judicial commission. In its report, published in February 1984, the commission stopped short of recommending the banning of the SACC, and cleared it of the charge of being manipulated by foreigners, but found that the amount of money it spent on helping "the needy and deserving" was "meagre when compared with that used mainly for political purposes".

Outside the SACC, the Nederduitse Gereformeerde Kerk (NGK), the main branch of the Dutch Reformed Church, to which most white Afrikaners belong, still broadly supports the government's reforms, but like most other Afrikaner institutions is in a state of ferment. Last year a minority of right-wing ministers broke away to form the new Afrikaanse Protestante Kerk, which backs the old-style apartheid of the Conservative Party (CP) of Andries Treurnicht.

More than a million blacks also belong to the segregated black branch of the Dutch Reformed Church, which is known as the NGK in Afrika. Although conservative in outlook for many years, it has become more critical of the government but is heavily dependent on the white mother church for financial support.

There are in addition millions of blacks who belong to independent African churches outside the SACC which have severed all links with the European missionary churches. They are generally politically quietist, some promising justice only in the after-life. One of the biggest of these churches, the Zion Christian Church (ZCC), which claims several million followers, teaches the faithful that they must "obey the civil laws of the earthly government as cheerfully as they obey the higher laws of God". So President Botha, who was guest of honour at the ZCC's annual Easter gathering of pilgrims three years ago, is not entirely without church allies.

Among the faithful

The second of Conor Cruise O'Brien's reports from the Punjab will appear on Friday

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Commentary • DIGBY ANDERSON

A different kettle

One image of consumerism is of highly detailed reports comparing the respective merits of kettles, how long they take to boil, how quickly they switch off, how many gave out when boiled for 1,500 hours. Another is provided by those radio programmes in which consumers – preferably OAPs at the end of their lives' meagre savings – are fleeced by unscrupulous tradesmen, then championed by fearless investigators who beard the villain at his bungalow hideaway on a Leicester housing estate: (through letterbox) "This is Michael Brown from the Whiteknight Consumer Programme . . . I want to ask you about the kettle you sold to Mrs Owen . . . Mr Travers? . . . I know you're in there Mr Travers . . . Are you going to speak to me Mr Travers? . . I know you're in there because we saw you go in . . ."

In such cases consumerism *appears* worthy if, in the end, rather dull. Worthy because apparently on the side of right, defending the weak consumer against his "enemy" the powerful producer, a defence uncontaminated with ideology; dull because, even when it's Thalidomide not kettles, the denouement is obscured by technical and legal complications.

Product liability which became law in this country yesterday is certainly consumerism at its dullest and its complications should provide rich pickings for the lawyers. It too has been presented as obviously worthy and un-ideological, as righting the "balance of power" between the two "adversaries", producer and consumer.

From yesterday, consumers will be able to claim compensation for harm to themselves or their property caused by "defective" goods even if the goods were not negligently supplied. The Act thus introduces a concept strange to English law of being liable without being at fault. This is slightly moderated in as far as "defects" not scientifically knowable at time of supply, which are discovered later, are not admissible in claims. There: worthy, if dull.

In fact, it is far from obviously worthy and smells strongly of stale ideology. Though the current Act's effects are somewhat moderated, the thinking and eventual aim behind product liability, and much consumerism, employ highly contentious assumptions and are potentially dangerous.

The cast is not as given – simply consumers and producers – and they are not, as suggested, ranged on a simple balance of power or conflict. The insistent and noisy Whiteknights of this world alert us to another character, the professional consumerist. And they divide into two; those who are content to warn *us* about kettles and those who want the *state* to introduce kettle laws. Product liability is the result of lobbying by this second sort of professional consumerist. They are not champions of the consumer. They don't even represent him, being neither elected nor mandated by the vast mass of consumers. They are ideological entrepreneurs, activists.

Nor does their claimed constituency, the undifferentiated consumer, exist. Product liability, in so far as it bites, will benefit a few consumers who successfully claim compensation, but not at the expense of the producer. He will pass on any costs of damages or insurance to the other consumers in price rises. It is they who will pay more. If these last have any "enemy", it is the claimant consumers. Other consumers will find the law slows innovations of products such as drugs which they want to alleviate suffering, as producers extend "safety" trials to reduce risks of claims. The consequent and rather unsafe extension of their suffering is also caused by the claimant-consumer or the threat of future claims. Yet others who would choose to buy a product with a little more risk but at a much lower price will *not* be permitted to do so. Product liability allows no opting out, no freedom of choice.

The unavoidable facts that risk-reduction and compensation have costs which fall, in the end, on the consumers, is known to more perceptive consumerists. They are proud of it. They see it as a way of forcing all consumers to subsidize claimants, of redistributing gains and losses collectively and coercively among consumers. And there you have it: the ideology. No new ideology either but stale coercive collectivism. A whiff of Utopianism too in the refusal to face some risk as an unavoidable fact of life which has to be accepted, not off-loaded to a stereotypical villain.

Of course, it is right that producers who negligently supply defective goods should pay compensation. The question is whether the costs of what are, by any common sense, accidents, should be passed on and to whom. One obvious answer is voluntary, private insurance. Product liability and the sort of consumerism it represents muddies these distinctions and much else besides. Its lesson is that you can still get away with antique collectivist ideology in 1988 and "under Thatcher", provided it is dressed in European legalese, that is, if it's dull enough.

The author is Director of The Social Affairs Unit.

SCIENCE REPORT

Spin control

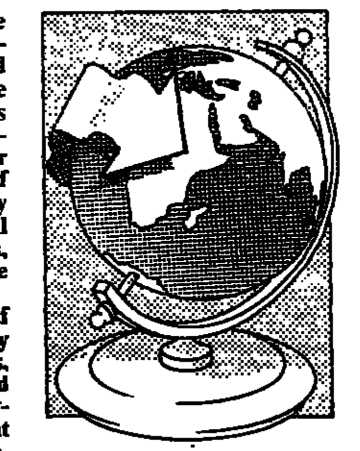
Earthquakes, by enabling the Earth to become more compact, make it spin faster and thus shorten the length of the terrestrial day; the effect is like that of ice-skaters spinning faster by folding their arms. But the acceleration of the Earth's rotation caused by earthquakes seems to be small compared with other forces, chiefly tidal, working *in* the other direction.

That is one of the chief conclusions of a calculation by two American seismologists, B. Fong Chao at the Goddard Space Flight Centre in Maryland and Richard S. Gross at the Los Alamos National Laboratory in New Mexico.

Their research, originally submitted for publication in August 1986, appears in the current and last monthly issue of the *Geophysical Journal of the Royal Astronomical Society*, which runs to 572 pages plus 23 pages of index. "As of 1988 January", says the journal in a discreet notice at the back, it is merged into *Geophysical Journal* with its French and German equivalents.

Although variations of the speed of the Earth's rotation are now familiar, and amount to several thousandths of a second in the course of a year, the causes are not yet defined. Some, such as the greater expansion of one hemisphere's atmosphere then the other's when the Sun is overhead, are seasonal. Others, such as the effect of steadily melting polar ice, may last for longer.

Chao and Gross have two strings to their bow, of which the first is a method of calculating how an earthquake should affect the motion of the Earth, particularly its rotation, from a knowledge of what is called the "seismic moment" of an earthquake. That is a measure of whether energy is released vertically or laterally, and with a specified symmetry, which can be determined by the comparison of records from differently located seismographs.



John Lawson

But there is also an excellent seismographic record for major earthquakes (greater than magnitude 5.5 on the Richter scale) since 1977 on which the authors have drawn.

One striking conclusion from the calculations is that the geophysical effects of most earthquakes are, indeed, to make the Earth more compact, like a hunched-up ice-skater. But since some earthquakes, on calculation, appear to have the opposite effect, Chao and Gross conclude that there must be a bias in favour of earthquakes that compact the Earth, making it spin faster.

They go on to ask what mechanism there can be underlying this pattern of earthquakes.

A further puzzle concerns the effect of earthquakes on the position of the Earth's rotation pole on the geographical globe. The effect of most recorded earthquakes, it appears from the calculations, would be *to* nudge the position of the rotation pole in the direction of 150 degrees east. But, it seems, the rotation pole has actually moved in the opposite direction during the past 15 years.

The two seismologists acknowledge that their question points towards, but does not simplify, the central question of geophysics. More than a quarter of a century after the recognition that the surface of the Earth has changed repeatedly and is still changing, little is as yet known of the forces that drive that malleability. Are they embodied in the lukewarm rocks rising where the continental plates start out, or in the cooler oceanic rocks that sink into *the* Earth's interior?

It will be a side-issue to know why earthquakes seem to make the Earth spin faster until that more central question is decided. Then there will be the question of the effect of tidal forces on moving continental plates, and on the deeper convection currents, to answer. But it will nevertheless be a convenience to have a way of calculating what the effects of earthquakes would have been if other effects had not been greater.

JOHN MADDOX

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THE TIMES

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FORCE FOR THE SUMMIT

The two-day meeting of Nato's heads of state and government which opens in Brussels today comes at a critical time in the life of the alliance. The INF treaty remains to be ratified, decisions must be made about the modernization of nuclear armaments, and a common position found for negotiations to achieve stability in conventional forces with the Warsaw Pact. Above all is the need to demonstrate to the peoples of the West and the *leadership of the East* that the alliance is solidly united behind its original aim of maintaining peace and freedom.

When Mr George Shultz declares that the summit will be "one part celebratory" he means that the alliance must make clear to the United States Congress its belief that the INF treaty was a positive act, brought about by the decision to station the Pershing-2 and cruise missiles in Europe. The US Administration (and, by now, all the other governments) are aware of the serious consequences for allied unity if the treaty were not ratified.

A still more essential issue is at stake, however. Over nearly 40 years the North Atlantic alliance has worked out a *credo* which has remained basically unchanged. It is not surprising that new generations, which have no personal experience of the events leading up to the division of Europe, should query the need for its philosophy or, indeed, its continuing existence. This questioning is sharpened by the image of the Soviet Union which is being created by Mr Gorbachov.

In West Germany the results of the new Soviet posture have penetrated beyond the peace movements and the idealistic dogmatism of the left into the centre and the right of the political spectrum. Similar symptoms are apparent in other member countries. Its most recent expression is the resistance to the modernization of what will be left of the nuclear deterrent in Europe after the removal of intermediate-range forces.

One specific way in which the summit might demonstrate Nato's continuing solidarity, would be by settling the vexed question of American bases. In particular, the alliance needs to find a new location for the 72 F-16s at Zaragoza, since the Spanish Prime Minister, Felipe Gonzalez, seems intent upon removing them. A number of sites in the Mediterranean have been canvassed, the existing cruise missile base in Sicily being the most promising. But unless the European powers show themselves more prepared to play host to the Americans, the Yanks one day really will go home — weakening Western defence in the post-INF era and doing incalculable damage to the cause of allied unity.

This is just one part of the challenge facing the Nato summit to which the Brussels declaration must give a clear answer. However benevolent the expressions in East-West exchanges, in reality, nothing has changed in the factual basis of the East-West relationship.

The Soviet military machine continues to modernize its nuclear and conventional arsenals, to train end equip its powerful forces. Thirty Soviet divisions continue to be stationed in Eastern Europe. A question often asked by Soviet interlocutors is: "Do you really believe that we wish to invade Western Europe?". While such concentrations of troops are in position, that question is irrelevant. The point is that, without a solid alliance, backed by the American nuclear umbrella and its 300,000 troops stationed in Europe, they could invade. There can, therefore, be no alternative to a strategy which is based on adequate military strength.

The alliance has repeatedly affirmed its willingness to reduce armaments to levels which are necessary to ensure security, and has professed its desire for a more stable and open relationship with the Soviet bloc. This is the doctrine formulated in the Harmel report of 1967. It has always effectively formed the basis of alliance philosophy.

The Nato summit declaration must reaffirm this basic truth. The West cannot lower its guard simply because the East has suddenly found a leader more perspicacious than his predecessors. The very abruptness of the change suggests that Soviet policy could just as quickly go into reverse again. A country governed by a system which lacks all the checks and balances on central power which obtain in the West cannot, with the best will in the world, provide the guarantees which would give the West an adequate sense of security.

When that country is the world's second superpower, possessing and maintaining such overwhelming destructive might from the Pacific to central Europe, there can only be one answer to the implicit threat of domination: a cohesive alliance, able to demonstrate its ability and determination to resist. Such a message may sometimes appear trite. Because it demands continued sacrifices, it may not be universally appealing. But its inherent truth will find an appropriate echo, if it is forcefully put with united allied voices.

A PRIVATE ROVER

The idea of British Aerospace buying the Rover car group is superficially bizarre. But it would be a great relief for both the Government and the Rover Group's management and workers if the negotiations announced yesterday for BAe to take over the remainder of the state-owned motor industry are successful.

Lord Young, like his recent predecessors at the Department of Trade and Industry, has made it quite clear that the Government wants to return Rover fully to the private sector as soon as possible. It has been equally clear that, although Rover is formally a public company quoted on the Stock Exchange, there is little hope of selling the public stake in an independent Rover to the public for some years ahead without a continuing financial guarantee from the taxpayer. The group's return to profit, expected to be announced this week, is but a welcome first step on a long road.

This has left the future of Rover's remaining component parts — Austin-Rover cars and Land Rover — in the state of perpetual and damaging uncertainty exemplified by previous abortive negotiations with Ford and General Motors. That is not a situation that allows the group to plan properly ahead or to give confidence to its dealers and customers.

A sale to British Aerospace would have two clear political advantages. It would end the state involvement cleanly, since BAe has a fund of cash to invest and a record of taking the long view. It would also leave Rover in British ownership. Conditions of BAe's own privatization in 1981 ensured that foreign interests could not own more than 15 per cent of such a crucial defence supplier.

If the negotiations fail, a further period of uncertainty is inevitable. After the fiascos of previous private negotiations, it was vital that the agreement to seek a deal with BAe should be out in the open. That, however, brings its own problems.

At this early stage, it is by no means certain that BAe's own big shareholders will agree to the prospective purchase, which was greeted with sceptical amazement in the City yesterday. The persuasive Professor Roland Smith, BAe's chairman, and his forceful chief executive Sir Raymond Lygo (of Westland fame) will clearly have to devote as much effort to convincing doubting investors as to negotiating with the DTI. They may find it hard to find a price satisfactory to both parties.

Lord Young will need to show that ownership by an aircraft and weapons company is commercially good for Rover. The combination is common enough in Europe, notably at Fiat in Italy and Swedish Aeroplane. On the surface, however, it does little to solve Rover's underlying problem: that it is manufacturing cars for the mass market on the scale of a relatively small specialist carmaker.

Austin-Rover's ever closer links with the Japanese Honda company will still be crucial to its future. British Aerospace was initially attracted, despite the current strike, to the profitable Land Rover business, whose international military sales would benefit from BAe's expertise. Its later interest in Austin-Rover surely depends on the freedom of a private owner to develop the relationship with Honda more intimately than a state owner might find politically convenient.

The logic of Rover becoming essentially a manufacturing and design partner for Honda, specializing in higher-priced cars, has been evolving for several years. That would not leave it a fully British manufacturer, whatever the formal ownership. But in a world when even the largest multinational motor companies need international partners, that is no dereliction of national pride.

ODIUM SCHOLASTICUM

It is doubtful whether school mottoes, particularly when in Latin, have the edifying influence on the young which is conventionally attributed to them. They are often misunderstood or not understood at all. When their meaning is grasped, they are less likely to prompt deep meditation than to inspire, like almost all school songs, brutal parody.

None the less, Latin mottoes do give a certain cachet to the schools fortunate enough to have them, and not just by suggesting to the outside world that this is the tongue in which their inmates regularly communicate with each other. We therefore sympathize with Chesterfield School which has just been ruthlessly stripped of its Latin motto by the Derbyshire County Council.

The motto — *Non quo sed quomodo* — may be translated "not whither but in what manner" or, more colloquially "'tain't what you do, it's the way that 'cha do it." This may be interpreted, according to taste, as a piece of street wisdom relative to the art of making friends and influencing people or as a profound snippet of moral philosophy relative to the age-old debate about the respective importance of ends and means. But what of it? What matters is that this four-centuries-old establishment has lost its motto and thereby suffered, no doubt, a serious injury to its pride and *esprit de corps*.

But there is worse to come. Not only has the old motto gone, it is to be superseded by a new one. Henceforth, Chesterfield School has to head all its writing paper with the legend which Derbyshire County Council imposes on all its departments — "Derbyshire supports nuclear free zones". The sheer incongruity of this observation as a preface to little Johnny's termly report is quite remarkable.

We are not suggesting here that Derbyshire's county councillors should abandon their anti-nuclear convictions. That is a matter between them and their voters. And since the "nuclear free zone" movement has no prospect of getting a majority in Parliament for its views, we can be indulgent towards the fantasy that the local councils, in which its supporters do hold a majority, are in fact parliaments and that the territories over which they preside are sovereign states.

Derbyshire's LEA might, of course, have avoided some of the scholastic odium of Chesterfield had it allowed the school to put the new motto into Latin. Further salvation will have to await the provisions of Mr Baker's Education Bill, under which Chesterfield School will be able to cast off its tyrannical masters and seek safety under the secretary of state's wing.

It will then be able to recover its old motto. We trust that it will not, as the Government's critics have suggested, be told to adopt yet another new one — along the lines of "enterprise culture makes you free".

LETTERS TO THE EDITOR

Video evidence from children

From the Chairman of ChildLine

Sir, The Criminal Justice Bill currently before Parliament brings into urgent focus the incapacity of the law to deal adequately with child sexual abuse. The Council of ChildLine believe that Parliament has the opportunity to redress the balance by introducing the use of video-taped evidence into hearings.

Young children, like many adults, are overwhelmed by the experience of giving evidence in court and particularly the impact of cross-examination. It is clear that the long delay before cases are brought has a distorting effect upon testimony.

With sexual offences against children a true account of the events which have occurred is most likely to be obtained if the child is interviewed jointly in "safe" surroundings by a police officer and a social worker or other professional with appropriate training and expertise, as soon as possible after the event, and the interview video-taped.

The conduct of such video-taped interviews will necessarily take account of the need to minimize the use of leading questions, ensuring that "coaching of children" does not occur and that appropriate precautions are taken to prevent tampering with the video-tape.

Such early and professional video-tapes should be available for viewing by the accused in the presence of the investigating officer(s) and the accused's solicitor. In the council's view, the use of the video in this manner will greatly assist in determining the guilt of alleged perpetrators and video-tapes should be admitted as evidence-in-chief in court.

The council applauds the concept of courts being able to use a closed-circuit television link for a child's cross-examination because justice cannot be achieved in a system in which a child must give evidence in open court in the presence of the perpetrator. Allowing the use of the video-taped interview will obviate this necessity.

As the present system stands it totally ignores the unequal contest that exists between a child, the alleged perpetrator, and the officers of the court.

Yours faithfully,
ESTHER RANTZEN, Chairman,
ChildLine, Faraday Building,
Queen Victoria Street, EC4.
February 29.

Test of Soviet policy for refuseniks

From Mr Grigory Boruchovich Greenberg

Sir, Since January 1, 1987, new emigration regulations have been in operation in the USSR. The impression was created that this was the start of a more lawful and liberal policy. A group of Jewish refuseniks, including myself, decided recently to put this to the test and to relate Soviet practice to international human rights standards.

During December, 1987, and January, 1988, this group executed a number of acts as an experiment to find out if there exists in the USSR an effective means for legal protection of the civil right providing for emigration when that right has been violated by persons acting as official representatives. That is, if the Charter on Civil and Political Rights, article 2, item 3, is in effect.

At the end of December, 43 people sued the UVIR (the Administration of Visas and Registrations) for violation of their civil right to emigrate. They appealed to the Kalininsky District People's Court of Moscow and all their suits were rejected on the contention that this issue should not be considered in court, and that concerning the protection of civil rights, one should address the MVD (Ministry of the Interior).

All 43 people appealed to the Moscow City Court, and at the beginning of January all received an answer confirming the court's refusal.

The case was considered by dozens of qualified judges who were unanimous in their decision, so the probability of a court error is negligible. *Ergo*: the legal protection of the civil right to emigrate from the USSR does not exist.

On January 26 a group of Jews went to the MVD to try to obtain a competent and qualified answer as to whether the MVD is authorized to protect the civil right to emigration. The group were received by the deputy head of the Main Administration of the Protection of Public Order, Mr Barkun, who refused to answer their question, although he acknowledged that the issues of emigration are within the competence of his administration.

After that there was a conversation with the deputy head of the Main Administration of Visas and Registration of the MVD, Mr A. V. Luzinovich. As a result of a long discussion of the meaning of the term "protection of civil rights", Luzinovich acknowledged that there is no independent committee (or other body) which would consider claims of violation of the civil right to emigrate in the presence of the plaintiff, and where the latter would have an opportunity to defend his interest, by himself or aided by a lawyer, in an open and public examination.

There is no such body in the system of the MVD. *Ergo*: the administrative protection of the civil right to emigrate from the USSR does not exist.

Since the Soviet authorities are extensively advertising the activities of the commission of the Presidium of the Supreme Soviet dealing with the issue of citizenship (it was in particular mentioned by Luzinovich on January 26 at the MVD), but since neither its members nor work are known, a question concerning this commission was asked by the international public delegation, the Helsinki Watch Group.

It was addressed to the Director of the Institute for State and Law Studies, Academician Kudriavtsev, on January 25. His answer was: there is no such commission. The group was informed of his answer by a member of the delegation, a well-known Canadian lawyer, Irwin Cotler.

Could Kudriavtsev make a mistake? Taking into consideration that he was officially authorized to speak for a TV broadcast, "Resonance: Human Rights", and that it was he who answered the questions dealing with emigration, such a mistake is improbable. *Ergo:* the legislative power does not deal with the protection of the civil right to emigrate from the USSR.

Can a right exist, if protection of it does not exist?

Can a Charter on Civil and Political Rights exist and be in effect if many of its articles and items are not fulfilled?

Can we talk about trust in a State which does not fulfil the obligations of its international pacts?

The writer of this letter may be asked if all these things were known before. Yes, they were. But the experiment has made it possible to confirm, with reports, documents, and evidence of expert international lawyers, the statements of higher Soviet officials and experts, made in the open and excluding any possibility of mistake, either in speaking or in interpretation.

Yours etc,
GRIGORY BORUCHOVICH
GREENBERG,
Apartment 15, 39 Utkin Street,
Moscow 105275, USSR.

Cleaning up the countryside

From the Rev D. L. Ainsworth

Sir, Mr Simons (February 24) laments the absence of resident roadmen from the rural scene. We have discovered one answer to the gap left by the disappearance of linkmen, as they were known in these parts. This is provided by the children of our village primary school, with the ready cooperation of our excellent headteacher.

Following a tractor and tumbril, generously provided for the occasion by a public-spirited farmer, the children collect litter and rubbish from our lanes blown there by high winds or dropped from passing cars. They dart in, out, and over the grass verges and banks with an energetic rapidity that reminds one of the flowing movement of ferrets.

In the process they manage to bring into the open debris which hasn't seen the light of day for years, like bicycle frames and prams, all thrown with great gusto into the tumbril.

The children hugely enjoy this outing once or twice a year, so several aims are achieved. Not only are the roads cleared of rubbish, but also a responsibility is encouraged and developed among the younger members of the community.

Yours faithfully,
DAVID L. AINSWORTH,
Northrepps Rectory,
Cromer, Norfolk.
February 24.

Family courts

From Mr D. C. E. Price and Mr M. Bilmes

Sir, May we comment on Mrs Craig's plea (February 26) for an extension of conciliation services.

Here, also, in over 80 per cent of disputes over children referred by us to the conciliation service, an agreement is reached between the parents. We very rarely decide the mechanics of access and full-scale trials in matters over children before the judges have been much reduced.

The scheme is now in its eighth year and many local solicitors who are well acquainted with it send clients with disputes over children direct to the conciliation service rather than apply to the court in the first instance. As a result half the services' referrals now come direct from solicitors.

We have no statistics on reconciliations resulting from conciliation, though they occur. But in this and another county court research shows that in 11 per cent of cases petitions for divorce/judicial separation do not proceed because of reconciliation. An extension of conciliation (perhaps to those without children) might increase this proportion.

Yours sincerely,
DAVID C. E. PRICE,
MAURICE BILMES,
Registrars,
Wandsworth County Court,
76-78 Upper Richmond Road,
Putney, SW15.
February 26.

In modern dress

From the Publishing Director of Macmillan Children's Books

Sir, Mr Brown, father of William Brown, is a keen reader of your columns. His constant campaign to encourage his son to undertake worthwhile and educational activities has — somewhat to his surprise — resulted in the attached letter:

Sir, Peeple like boks what have lots of adventures and jokes and they dont mind there are ole-fashioned things like my sister Ethel's roten clothes, or the ARP, or us having a cook, or the gobstopers from Mister Moss's shop costing a peny.
I told Mister Macmillan "Dont alter the wurds in my storys or the Black Hand Gang will get You".
So he said "All rite"
and anyway he made more munny that way.
(Sined) WILLIAM BROWN.

Yours faithfully,
MICHAEL WACE,
Publishing Director,
Macmillan Children's Books,
4 Little Essex Street, WC2.
February 23.

Living together

From Mr T. S. Kelway

Sir, After a suitable period may I suggest that Mrs Ferris's "fiasco" (February 26) becomes, in the words my mother uses to my sister, her "sin-in-law".

Yours etc,
TIM KELWAY,
Denver House, Frieston,
Grantham, Lincolnshire.
February 26.

Future of forestry

From Mr D. W. G. Taylor

Sir, Sir Derek Barber's recent letter on forestry (February 5) sounded an answering chord in my embattled forestry consultant's breast. As a body, foresters are surely the most experienced and knowledgeable conservationists of all.

I personally resent being cast as an ecological vandal. Whatever the rights and wrongs of afforestation in the "Flow Country", and there is a solid body of professional opinion in the forestry industry which can see no future in it, it is wrong to identify the whole, varied and attractive industry with the antics of a small group.

Foresters have made enormous progress in finding *modi operandi* with the conservationists, water authorities and farmers who share their concern for land use. The solid body of the industry is made up not of public figures with high incomes, but of woodland owners who actually employ the men, plant the oaks, beeches and cherries as well as the Douglas fir, the Sitka spruce and the larches which make up Derek Barber's concept of forestry.

Woodland ownership, in my experience, attracts those who willingly take on the stewardship of rural land with all that currently implies. Can the efforts of the far-sighted people who have begun to recreate our forest heritage please be recognised, and the birds and the bogs put in proper perspective?

Yours faithfully,
DAVID W. G. TAYLOR,
Chapel House, Winstone,
Cirencester, Gloucestershire.
February 17.

Crisis in stone

From Mr Geoffrey C. Munn

Sir, The monument designed by Sir Edward Burne-Jones for his friend and patron, Sir Frederick Leyland, has been described by Terence Bendixson (February 24) as being "art nouveau". With respect, this is not so. Burne-Jones's place in the history of British art, together with the medieval sources on which he drew for the design of the tomb, mean that it should only be described as a fine and rare example of late Pre-Raphaelite funerary sculpture.

Vandals are active in the Brompton Cemetery (and do indeed throw bricks!) and the Leyland tomb is seriously at risk. Its exceptional importance means that it should immediately be moved to a place of safety.

The Department of the Environment presides over both the Brompton Cemetery and the Victoria and Albert Museum. It is not easy to think where else the museum could obtain a full-blown work of sculpture by Burne-Jones for simply the cost of moving it.

Yours faithfully,
GEOFFREY MUNN (Director),
Wartski Ltd,
14 Grafton Street, W1.

Architecture for all

From the President of the District Planning Officers' Society

Sir, Lord Esher's response (February 29) to Francis Tibbalds's letter (February 24) appears to suggest that cities need the Nash or Haussmann master-plan approach, and that teamwork only results in muddle. But many of our most attractive urban environments have been produced without the arrogance of the master-planner, and others have been ruined by his activities.

Does Lord Esher really believe that the City of London was improved by the architects of his generation? If the public is "non-visual", then, instead of being ignored, architects and planners should initiate, stimulate, encourage and support all opportunities to educate "ordinary people". These professionals will learn a great deal in exchange.

Yours faithfully,
MICHAEL RAY (President,
District Planning Officers' Society),
Planning Department,
Hove Borough Council,
Hove Town Hall, Norton Road,
Hove, East Sussex.
February 29.

Posts and outposts

From Mr Malcolm Stuart

Sir, I am sure we all appreciate the problems of running a postal service which, as the managing director of Royal Mail Letters told readers today (February 29), has no fewer than 100,000 collection points. But I wonder what he would have thought of the message I read on an Edwardian postcard when casually looking through the offering in a Guildford junkshop last week.

Dated August, 1903, the card appeared to have been sent by a wife on holiday with her family in Bournemouth to their housekeeper back in Guildford. It was postmarked 6.30 p.m. and the message was:

Please get the lad to meet the master on the 8.50 train in the morning. He will be staying until Sunday.

To ensure that this letter reaches you with speed, I am sending it by Fax. I don't have the faith in the postal service that plainly existed in 1903.

Yours sincerely,
MALCOLM J. STUART,
Polepit Cottage, Fearn Close,
East Horsley, Surrey.
February 29.

Unkindest cut?

From Mr Richard G. Browne

Sir, When doing my National Service my mother sent me a tipsy-cake. In a hurry I used my bayonet to cut it up and put it away, dirty. An unexpected kit inspection exposed the "cake knife" and I was duly charged.

Now I read (report, February 18) that the Army's new bayonet will incorporate a bottle opener.

Yours faithfully,
RICHARD G. BROWNE,
7 Saddlewood,
Camberley, Surrey.
February 19.

ON THIS DAY

MARCH 2 1950

Klaus Fuchs, the Russian spy, died on January 28 this year, aged 76. This report of his trial complements The Times *obituary of January 29.*

◆

FUCHS PLEADS "GUILTY"

The trial took place before the Lord Chief Justice (Lord Goddard), at the Central Criminal Court yesterday, of Klaus Emil Julius Fuchs, 38, of Hillside, Harwell, Berkshire, who was committed for trial from Bow Street Court on February 10, on charges under the Official Secrets Act. He pleaded "Guilty" to four counts on the indictment and was sentenced to 14 years' imprisonment. . .

The Attorney-General read an extract from a statement alleged to have been made by Fuchs in which he said that he was ready to accept the philosophy of the party as right in the coming struggle. . .

"When I learned about the purpose of the work I decided to inform Russia, and I established contact with another member of the Communist Party. Since that time I have had continuous contact with persons who were completely unknown to me except that I knew that they would give whatever information they had to the Russian authorities. At this time I had complete confidence in Russian policy and believed that the western allies deliberately allowed Germany and Russia to fight each other to the death.

"Therefore I had no hesitation in giving all the information I had even though I tried to concentrate mainly on giving information about the results of my own work. In the course of this work I began naturally to form bonds of personal friendship and had to conceal from them my own thoughts. . ."

Fuchs's statement continued: "At first I thought all I would do would be to inform the Russian authorities that work upon the atomic bomb was going on. They wished to have more details, and I agreed to supply them. I concentrated at first naturally upon the product of my own work.

"In the post-war period I began again to have doubts about the Russian policy. During this time I was not sure I could go on giving information I had. It became more and more evident that the time when Russia would expand her influence over Europe was far away. I had to decide for myself whether I could go on for many years continuing handing over information without being sure in my own mind whether I was doing right. I decided I could not do so.

"I became more and more convinced that I had to leave Harwell. I was then confronted with the fact that there was evidence that I had given away information in New York. . .

"However it then began to become clear to me that in leaving Harwell I should deal a grave blow to Harwell and all the work I had loved, and also I would leave suspicion against friends I loved and on people who thought I was their friend.

"I had to face the fact that it depended upon the possibility that in one half of my mind I could be friends with people and at the same time deceive them. I then realized that the combination of the three ideas which had made me what I was, was wrong. In fact that every single one of them was wrong. I realized that there are certain standards of moral behaviour which you cannot disregard." . . .

COURT AND SOCIAL

COURT CIRCULAR

BUCKINGHAM PALACE
March 1: The Queen held an Investiture at Buckingham Palace this morning.

The Right Hon Margaret Thatcher, MP (Prime Minister and First Lord of the Treasury) had an audience of Her Majesty this evening.

The Duke of Edinburgh, Patron of the Shakespeare Globe Trust, held a reception this evening at Buckingham Palace.

Mrs John Dugdale has succeeded Lady Susan Hussey as Lady in Waiting to The Queen.

KENSINGTON PALACE
March 1: The Prince of Wales, Colonel, Welsh Guards, this morning at St James's Palace received Lieutenant-Colonel D P Belcher upon assuming command of the 1st Battalion.

His Royal Highness, President, the Prince's Trust, chaired a meeting of the President's Committee at St James's Palace.

The Prince of Wales, Duke of Cornwall, received Mr David Landale at St James's Palace.

His Royal Highness, Chairman of the Mountbatten Memorial Trust and Vice-Patron of the Royal National College for the Blind, was present this afternoon at a demonstration of the Mountbatten Brailler at Kensington Palace.

The Princess of Wales this evening attended a Theatre in Trust production of "Dracula, Another Bloody Musical", in aid of Action Research for the Crippled Child, at the Westminster Theatre, Palace Street, London SW1.

Mrs Max Pike and Commander Richard Aylard, RN were in attendance.

CLARENCE HOUSE
March 1: Lady Jean Rankin has succeeded Ruth, Lady Fermoy as Lady-in-Waiting to Queen Elizabeth The Queen Mother.

KENSINGTON PALACE
March 1: The Duke of Gloucester, as Patron of Inner London Probation Service, was present this evening at a Reception to mark the launch of the Apex Trust at Butchers' Hall, Bartholomew Close, London EC1.

Lt Col Sir Simon Bland was in attendance.

The sons of Mr and Mrs Alexander Walker were christened Henry Robert Oliver and Frederick William Arthur by Canon T. Hine on February 28 at St Marys, Swinbrook. The godparents are Mr Peter Summers, Mr Antony Lawrie, Sir Jeremy Mostyn, Bt, Mr Lawrence Blazey, Mr Patrick Walker, Mrs Frank Stewart-Wood, Mrs Lavinia Lawrie, Mrs Amanda de Haan and Dr Gillian Wilson.

Mr Mikhail Gorbachov celebrates his birthday today.

Birthdays today

Sir John Ackroyd, chairman, Ackroyd Underwriting Agencies, 56; Miss Margaret Barbieri, ballerina, 41; Mr Harry Blech, violinist and conductor, 78; Lady Moyra Browne, former superintendent-in-chief, St John Ambulance Brigade, 70; Baroness Burton of Coventry, 84; Lord Cottesloe, 88; Lord Crook, 87; Sir Leonard Crossland, former chairman, Ford Motor Company, 74; Rear-Admiral Sir Charles Darlington, 78; Lord Elton, 58; Mr John Gardner, composer, 71; Sir Donald Gosling, joint chairman, National Car Parks, 59; Mr R.E. Groves, former chairman, Meyer International, 68; Lord Howie of Troon, 64; Cardinal Basil Hume, Archbishop of Westminster, 65; Dame Naomi James, author and yachtswoman, 39; Mr Robert Lloyd, opera singer, 48; Mr T. Mervyn Jones, former chairman, Civic Trust for Wales, 78; Mr John Manduell, composer, 60; Mr Daniel Meinertzhagen, former chairman, Royal Insurance, 73; Dame Pattie Menzies, 89; Lieutenant-General Sir Robert Richardson, 59; Mr Robert Simpson, composer, 67; Mr J.P.R. Willaims, former rugby player and orthopaedic surgeon, 39; Mr Ian Woosnam, golfer, 30.

Luncheons

HM Government
Mr Peter Walker, Secretary of State for Wales, was host at a luncheon held at the Welsh Office, Whitehall, yesterday to celebrate St David's Day.

Southern Africa Association
Mrs Lynda Chalker, Minister of State for Commonwealth Affairs, was the guest of honour at the annual luncheon of the Southern Africa Association held yesterday at the Charing Cross Hotel. Mr P.D.O. Liddell, chairman, received the guests.

Insurance Institute of London
The Lord Mayor, accompanied by Mr Sheriff Richard Saunders, was the guest of honour at a luncheon given by the Insurance Institute of London at the Mansion House yesterday. Mr Peter Purchon, president, presided and Sir Colin Marshall was the principal speaker.

Dinners

Royal Institution of Chartered Surveyors
Mr Michael Clark, President of the Royal Institution of Chartered Surveyors, presided at the annual dinner held last night at the Hilton International hotel, London. The Duke of Westminster and Mr Gary Hart also spoke.

Aerodrome Owners Association
Mr Michael Lanyon, Chairman of the Aerodrome Owners Association, and Dr Gordon Watson, vice-chairman, welcomed the guests at the annual dinner held last night at the Royal Lancaster Hotel. Lord Brabazon of Tara, Minister for Aviation, and Sir Colin Marshall also spoke.

Cardiff Business Club
The Lord Mayor of Cardiff, Councillor Julius Hermer, presided at a dinner given by the Cardiff Business Club at Cardiff Castle, last night. The Lord Lieutenant of South Glamorgan, Mrs Susan E. Williams, Sir Donald Walters, High Sheriff of South Glamorgan and Sir Cennydd Traherne, President of Cardiff Business Club, were present. Dame Jennifer Jenkins, Chairman, The National Trust, was the guest speaker.

Old Felstedian Society
Mr A.H. Rodgers, President of the Old Felstedian Society, presided at the annual dinner held last night at Armoury House. Major-General Geoffrey Burch was the guest of honour. The Headmaster and members of the Board of Governors of Felstead School were among those present.

European-Atlantic Group
The Ambassador of Japan, accompanied by Mme Yamazaki, was the guest of honour at a dinner given by the European-Atlantic Group at St Ermin's Hotel last night. Lord Rippon of Hexham, QC, chairman, presided and Lord Layton, president, also spoke. Among those present were:

The Danish Ambassador and Mme Dyvig and other members of the Diplomatic Corps, Lord Colnbrook, Lord Sherfield, Sir Michael Palliser, Sir James and Lady Dunnett, Sir David and Lady Lidderdale, Sir Peter Marshall, Sir Frank and Lady Roberts, Baron Rolf Beck, Rear-Admiral Richard Heaslip and Mr Ahmed Jaffer.

Appointments

Latest appointments include:

Mr Registrar **Turner** to be Senior Registrar of the Principal Registry of the Family Division of the High Court, after Easter, in succession to Mr Registrar Tickle.

Professor Timothy **Williams** has been appointed to the Asthma Research Council Chair in Applied Pharmacology at the Cardiothoracic Institute, Brompton Hospital.

Forthcoming marriages

Mr R.A. Brown
and Miss A.D. Harris
The engagement is announced between Richard, younger son of Mr and Mrs W.A. Brown, of Aldbourne, Wiltshire, and Anne, younger daughter of Mr and Mrs B.D. Harris, of Edburton, West Sussex.

Mr A.J. Canty
and Miss F.J. Dowler
The engagement is announced between Alan, only son of Mr and Mrs J.L. Canty, of Oakleigh, Lowestoft, and Frances, younger daughter of Mr and Mrs J.F. Dowler, of Hartford, Cheshire.

Mr M.W.W. Chesbrough
and Miss H. Braithwaite
The engagement is announced between Martin, son of Mrs Gertrude Chesbrough, of Richmond, Surrey, and Helen, daughter of Mr and Mrs Colin Braithwaite, of Canberra, Australia.

Mr J.C.N. Craxton
and Miss J.R. Muir
The engagement is announced between John Charles Nason, son of Mr and Mrs Thomas J.N. Craxton, of Edinburgh, and Janet Robertson, daughter of Mr and Mrs Thomas Muir, of Bathgate.

Mr A.W.J. Gull
and Miss J.M. Ford
The engagement is announced between Angus, younger son of Mr and Mrs John Gull, of Flamstead, St Albans, Hertfordshire, and Jacqueline, elder daughter of Mr and Mrs G.E. Ford, of Harpenden, Hertfordshire.

Mr T.J.D. Hall
and Miss E.C. MacLeod
The engagement is announced between Timothy, son of Mr and Mrs P.D. Hall, of Woughton-on-the-Green, Milton Keynes, Buckinghamshire, and Elizabeth, younger daughter of Major and Mrs R.N.A. MacLeod, of Dalvey, Forres, Morayshire.

Mr R.W. Henman
and Mrs J.E.A. Marx
The engagement is announced between Robert, youngest son of the late Joe, Henman and of Mrs Janet Henman, of Solihull, West Midlands, and Jancis, elder daughter of Mr Basil Tagert, of Sparkwell, Devon, and Mrs Patricia Tagert, of Dartmouth, Devon.

Mr N. Marshall
and Miss S. Gavin
The engagement is announced between Nicholas, son of Professor and Mrs Percy Johnson-Marshall, of Bella Vista, Duddingston Village, Edinburgh, and Saskia, daughter of Mr and Mrs Alastair Gavin, of London.

Mr H. Miller
and Miss L.D. James
The engagement is announced between Hamish, eldest son of Dr and Mrs J.L. Miller, of Redbourn, Hertfordshire, and Lorraine, only daughter of Mr and Mrs T.M. James, of Godalming, Surrey.

Mr J.J. Olliver
and Miss M.H. Pinnock
The engagement is announced between John, son of Mr and Mrs Richard Olliver, of London, NW3, and Cape Town, and Marisa Helene, daughter of Mr and Mrs Peter Pinnock, of Caterham, Surrey.

Mr J.D.N. O'Sullivan
and Miss S.J. Dawes
The engagement is announced between James, son of Captain and Mrs D.N. O'Sullivan, of Bath, Avon, and Samantha, daughter of Mr and Mrs J.G. Dawes, of Blunsdon, Wiltshire.

Mr T.J. Parkins
and Miss J.S. Liddle
The engagement is announced between Timothy James, son of Mr and Mrs Ronald Parkins, of Canterbury, Kent, and Juliet Susan, daughter of Mr and Mrs Alan Liddle, of Hurlingham Road, London.

Mr N.S. Poole
and Miss A.M. Thompson
The engagement is announced between Nicholas, only son of Mr M.S. Poole, of Nerja, Spain, and Mrs A.J. Last, of Addis Ababa, Ethiopia, and Ann, only daughter of the late Mr A. Thompson and Mrs Imelda Thompson, of Woking, Surrey.

Mr D.M. Richardson
and Miss C.J. Flower
The engagement is announced between Duncan, son of Mr and Mrs M.C. Richardson, of Reading, Berkshire, and Claire, daughter of Mr and Mrs B.C. Flower, of Surbiton, Surrey.

Mr R.K. Wright
and Miss J.L. Arthur
The engagement is announced between Roger, son of Mr and Mrs C. Wright, of Brighton, and Jenifer, only daughter of Mr and Mrs G.D. Arthur, of Farnham, Surrey.

Marriages

Mr L.W.A. Chappell
and Mrs P.P.D. Holman
The marriage took place quietly on February 12, at St Paul's, Knightsbridge, London, between Mr Leonard Chappell and Mrs Anne Holman. The Right Rev Robin Woods officiated.

Mr J. Douglas
and Mrs L. Cole
The marriage took place quietly yesterday between Mr Jeffrey Douglas, of Bishops Waltham, Hampshire, and Mrs Lynette Cole, of Winchester.

Mr K.G. Holdcroft
and Miss D.A.C. Somerset
The marriage took place in Muscat, Sultanate of Oman, on February 27, 1988, between Mr Kenneth G. Holdcroft, of Bingley, Yorkshire, and Miss Daphne A.C. Somerset, of Harrogate, Yorkshire.

How politeness captured the world's musical stars

By Angela Wilkes

Harry Hammond, the photographer who was never turned down by a star, with his picture of Buddy Holly, one of his black and white portraits on show from tomorrow at the Theatre Museum (Photograph: Harry Kerr)

Harry Hammond spent years hovering in the wings at pop and rock concerts, waiting in crowded dressing rooms and hotels, then politely asking the great names in popular music for five minutes of their time.

He cannot remember receiving one refusal and the result of his steely self-effacement is a rich collection of portraits, more than 100 black and white images from the 50s and early 60s, which the Victoria and Albert has bought and put on show in its Theatre Museum in Covent Garden.

Hammond, who is aged 68, always shot in black and white. He sold the collection to the Theatre Museum because an American buyer, offering double, would have split it up.

All the big names are there: early Cliff Richard, an unknown 18-year-old pouting over a Coke bottle, then glittering in a zoot suit on the brink of Expresso Bongo stardom, Eddie Cochrane "who made a mess of his life through drink", and the early Beatles pre-psychedelic drug stage, who mark the end of the collection's span.

It's a documentary of one of the most exciting musical decades, from the end of the Big Bands through the birth of rock 'n' roll, ending in the early 60s. It has homegrown talent like Billy Fury, Adam Faith, Anthony Newley and Winifred Atwell as well as visiting Americans such as Little Richard, Brenda Lee, Jerry Lee Lewis, Dean Martin, Buddy Holly, Judy Garland, Nat King Cole and Frank Sinatra

"To be successful as a photographer, you have to know exactly what you want and yet be self-effacing at the same time", Hammond says. "If you barge in, you make enemies. Almost all my work was done in five minutes backstage, in dressing rooms and hotels after the show, never in a studio."

His favourite female star was Judy Garland. "That was the closest I ever came to fan worship. She was the only one who wasn't a disappointment when I met her, in fact I became even more enamoured. We met often and became quite close because I would chat to her backstage at the Palladium. She was always nervous waiting to go on, and very vulnerable. She was very reticent and introverted offstage and would often discuss her personal problems with me. Film producers said she got into rages and threw things but I think that must have been the drink – she was never funny with me."

His collection ends in the early 60s because that's when he decided there were too many photographers on the pop scene. Often, as on the 1958 Buddy Holly tour six months before his death, Hammond was the only photographer there. He'd have to use what light there was, skulking head down in the front row or lurking backstage. His exhibition picture of Holly was taken at the Gaumont City Cinema in Kilburn, using an 80mm lens with a very small (3.5) aperture, on his twin lens Rolleiflex, "an old box one with one lens above the other". You had to get in close, but apparently neither audience nor singer ever objected.

Backstage, he'd bounce a flash or fling a hankie over it to give a less deadpan image and compensate later for lack of light in the printing. If the work all looks a little sanitized it's probably because all Hammond's pictures are retouched. "I always try to flatter the sitter."

Nowadays, Hammond's wife Peggy does all his artwork. He gave up his studio in Tin Pan Alley (Denmark Street) in the 60s when the rent rocketed to £600 a week and works at his large Victorian home in Clapham Old Town.

He's not sorry he's not photographing pop stars now. "In my day, we were friends, but today photographers are the natural enemies of celebrities. The greats in my time, like Dean Martin or Frank Sinatra, knew the value of a good publicity shot. Bing Crosby was incredibly helpful, asking if I wanted him to pose with the mike or the music. But artists today like George Michael have no idea. They're just so hostile. Perhaps it's fashionable but they seem to be terrified that a photographer or journalist might make a shilling out of them."

The exhibition, A Record of Pop, Images of a Decade, runs from March 3 to June 30, and coincides with the re-publication of Harry Hammond's book of the same name.

Memorial service

Mr R.M. Shields
A service of thanksgiving for the life of Mr Mick Shields was held yesterday at St Bride's, Fleet Street. Canon John Oates officiated. Mr Tom Shields, son, and Mr William Turner, President of Consolidated-Bathurst, read the lessons. Miss Susan Bullock, principal soprano at the English National Opera, sang Mozart's *Exultate Jubilate* and Mr Martin Macdonald read *Ode to a Nightingale* by John Keats. Mrs Jean Fenton, sister, read *Afterwards* by Thomas Hardy and Viscount Rothermere, Chairman of Associated Newspapers Holdings, gave an address. Among those present were:

Mrs Shields (widow), Mrs Tom Shields (daughter-in-law), Mrs and Mrs Paul Stripp (son-in-law and daughter), Caroline Stripp (granddaughter), Mr and Mrs A Shields and Mr and Mrs H B Shields (brothers-in-law and sisters-in-law), Mrs E J Tombs (sister), Mr and Mrs A M Cooper (brother-in-law and sister)

Viscountess Rothermere, Lady Ogilvy, Lord Goodman, CH, Lord Marsh, Lord Bauer, Lord and Lady Harmsworth, Lord McGregor of Durris, Lord Fanshawe of Richmond, Lady Rupert Nevill, the Hon Mrs Eric Harmsworth, the Hon Camilla Harmsworth, Sir David English (deputy chairman, Mail Newspapers and editor-in-chief, *Daily Mail*) and Lady English, Sir Robert Crichton-Brown (director, Daily Mail and General Trust), Sir Edward Pickering (executive vice-chairman, Times Newspapers and Master, Guild of St Bride), Sir Gordon Linacre (deputy chairman and chief executive, United Newspapers), Sir John Davies, Sir Donald and Lady Murray, Sir Eric and Lady Sharp, Sir Claus and Lady Moser, Sir Bernard Audley, Sir Patrick Meaney (chairman, Rank Organisation), Mr M J Hussey (chairman, BBC) and Lady Susan Hussey.

Mr C J F Sinclair (managing director, Associated Newspapers Holdings) with Mr P J Saunders (group finance director) and Mrs Saunders, Mr E J Winnington-Ingram (managing director, Mail Newspapers), Mr A A Robinson (deputy managing director, *Daily Mail*), Mr S M Gray (director, Associated Newspapers Holdings), Mr I G Park (managing director, Northcliffe Newspapers) and Mrs Park, Major-General P Blunt (chairman and managing director, ANGEX), Mr D J Allison (director ANH) and Mrs Allison, Mr P Fallon (managing director, Euromoney), Mr H C Hardy (chief executive, *Evening Standard*), Mr R N Gilbert (managing director, Associated Investments Harmsworth), Mr J C Johnston (director, ANH), Mr S A Martin (finance director, Mail Newspapers), Mr L A F Kirby (editorial director) and Mrs Kirby, Mr S M Dyson (secretary); Mr A M Smith (managing director, Harmsworth Quays) and Mrs Smith, Mr D A Kirkby (director); Mr J Leese (editor-in-chief, *Evening Standard*), Mr A C Alexander (city editor, *Daily Mail*), Mr S Steven (editor, *Mail on Sunday*) and Mr E D A Ram, Mr G I Howell and Mr G Woodward (directors, Daily Mail and General Trust).

Mr Andrew Knight (chief executive and editor-in-chief, *The Daily Telegraph*), Mr Robin Esser (editor, *Sunday Express*), Mr Peter Gibbings (chairman, *The Guardian*), Mr Michael E Nelson (general manager, Reuters and chairman, Visnews), Mr Ian Yates (chief executive, Press Association), Mr John Le Page (director, Newspaper Publishers Association), Mr Robert Worcester (chairman, MORI), Mr Hugh Holker (executive director, Press Research Council), Mr Ray Tindle (Company of Stationers and Newspaper Makers), Mr F Copplestone (managing director, Southern Television), Captain D J Bradley (Printers Charitable Corporation), Mr C A Harvey (Blox Services), Mr P G Sutton (German Press Benevolent Fund), Mr S Geraghty (branch secretary, EETPU), Mr Tom Munford (*Derby Evening Telegraph*), Mr Peter Jonas (managing director, English National Opera), Mr Ian Albery (Ticketmaster), Mr Alan Copage (assistant director, TMD Advertising), Mr Steven Brill (president, American Lawyer Newspaper Group), Mr Charles de Selincourt (CIP Montreal and BIP Newsprint).

Mr David B Money-Coutts (chairman, Coutts and Company), Mr Peter Elwes (director, Kleinwort, Benson), Mr J R S Boas (S G Warburg and Company), Mr Nicholas R Gold (director, Baring Brothers), Mr David Ramsay (John Menzies), Mr Tim Traverse-Healy (chairman, Charles Barker Traverse-Healy), Mr Richard J B Blake (senior partner, Baker Rooke Chartered Accountants), Mr Anthony Davies (ADPICS), Mr Michael J Flint (Denton Hall Burgin and Warrens), Mr F W E James (managing director, James of Fleet Street), Mr A M F Rutherford (director, Sentry Farm Management), Mr David K Sneddon (managing director, Trinity International Holdings), Mr G Trotter (managing director, London Cab Company), Mr K Davies (Panmure Gordon and Company), Mr Bruce Matthews, Mr Noel Barber, Mr Richard Hartley, QC, Mr and Mrs R B Vere, Mr and Mr Brian Harpur, Mr and Mrs C Merulla, Mr and Mrs E Parker, Mrs M Macdonald, Mr John Dixey, Mr and Mrs James Hudson and Mr and Mrs Steven Wheatcroft.

Badminton School, Bristol

The following girls have been awarded scholarships:

Academic Scholarships: Leah Fitzgerald-Moore, Falkner House, London; Katie Kendrick, Whitford Hall, Bromsgrove; Rachel Johnston, Edgarley Hall, Somerset; Zoe Thomas, Haylett Grange, Haverfordwest; Alexandra Maggs and Hannah Thomas, Badminton Senior School.

Music Scholarships: Charlotte Poulter, Trellech Primary, Monmouth; Sophie Wetherell, St John's Primary, Bristol; Katie Jones, Badminton Senior School.

Sixth Form Scholarships: Jennifer Mason, Stover School, Newton Abbot; Alexandra Jones, La Chataigneraie, Switzerland; Rachael Datta, Alexandra King and Katrina Lythgoe, Badminton Senior School.
Art Exhibitions: Georgina Alexandra and Sara Ainsworth, Badminton Senior School.

Reception

National Liberal Club
Dr W.R.P. George opened the David Lloyd George Room and Viscount Tenby unveiled a bronze bust of Lloyd George at a reception held at the National Liberal Club last night. Lord Cledwyn of Penrhos, CH, and Mr John Grigg were the speakers. A portrait of Mr Jeremy Thorpe was unveiled by Lord Banks, president.

Anniversaries

BIRTHS: Samuel Houston, soldier, 1st president of the Republic of Texas 1836-38, 1841-44, Rockbridge Court, Virginia, 1793; Bedrich Smetana, composer, Litemysl, Czechoslovakia, 1824; Pope Pius XII (Eugenio Pacelli), reigned 1939-58, Rome, 1876; Ivar Kreuger, the "match king", Kalmar, Sweden, 1880; Kurt Weill, composer, Dessau, Germany, 1900.

DEATHS: Louis de Rouvroy, Duc de Saint-Simon, diarist, Paris, 1755; John Wesley, founder of the Methodist Church, London, 1791; Horace Walpole, novelist and historian, Twickenham, 1797; Heinrich Olbers, astronomer, Bremen, 1840; David Herbert Lawrence, Vence, France, 1930; Howard Carter, archaeologist, discoverer of tomb of Tutankhamun (1922), London, 1939.

Today's royal engagements

The Duke of Edinburgh, patron and trustee, will attend receptions at St James's Palace at 11.30 and 4.00 for young people who have reached the gold standard in the Duke of Edinburgh's Award Scheme

The Princess of Wales will open the new offices and Student Centre of the American Institute for Foreign Study at Young Street, W8, at 10.15.

The Duchess of Gloucester will open the new houses for mentally handicapped adults in Stocket Parade, Aberdeen, at 4.30; and, as Patron of the Scottish Opera, will attend a performance of *The Pearl Fishers* at the Playhouse Theatre, Aberdeen, at 7.00.

OBITUARY

SIR STEPHEN LUKE

Colonial trouble-shooter

Sir Stephen Luke, KCMG, who died on February 27, at the age of 82, was well known in various corners of the globe for his work as Senior Crown Agent for Overseas Governments and Administrations, and especially well known in the West Indies, where he was closely concerned with the creation of the British Caribbean Federation and with the arrangements which followed the abandonment of this experiment.

Stephen Elliot Vyvyan Luke was born on September 26, 1905, the son of Brigadier-General Thomas Mawe Luke. He was educated at St George's School, Harpenden, and at Wadham College, Oxford. He entered the public service as an assistant clerk in the House of Commons in 1930, but very soon was transferred to the Colonial Office.

In 1936 he was seconded for a term of service in Palestine, and in 1938 he acted as secretary of a commission which was appointed to examine the possibility of solving the difficulties of that country by a scheme of partition. After this, he continued to work in the Colonial Office until 1947, when he was posted to the Cabinet Office as an Under-Secretary.

In 1950, Luke returned to the Colonial Office as an Assistant Under-Secretary of State, and in 1953 he was appointed Comptroller for Development and Welfare in the West Indies. When it was decided in principle to federate the British colonies in that area, Luke was appointed as chairman of the local committee entrusted with the task of working out the constitutional and administrative measures necessary to give effect to the decision.

The Federation came into being on January 1, 1958, and Luke returned home to take up, in the following year, the post of Senior Crown Agent. He occupied this office until his retirement in September, 1968; but in 1962 he was called away for a time for further duty in the West Indies.

The federal scheme had proved to be unworkable for several reasons, and it was agreed by the British and island governments that it should be dissolved in 1962 and that the larger units should become independent states.

Luke, with his unique knowledge and experience, was clearly the man to sort out the consequential arrangements. He was appointed Interim Commissioner for the West Indies, with the task of running the common services between Jamaica, Trinidad, and the smaller islands.

A happy combination of clear brain and genial manner enabled "Timmy" Luke to discharge successfully the delicate and difficult duties which at various times fell to his lot and to gain the confidence and affection of those with whom he had to deal both at home and abroad.

He married, in 1929, Helen Margaret Reinold, by whom he had two sons. After the dissolution of that marriage, he married, in 1948, Margaret Stych, by whom he had a daughter.

SIR REX COHEN

Sir Rex Cohen, KBE, who died on February 26, at the age of 81, was chairman of Lewis's Investment Trust Group, Ltd., until 1965, when it was acquired by Charles Clore's British Shoe Corporation, after a widely-publicised takeover battle.

So intense was the struggle between Clore and Cohen that for a month, in the autumn of 1965, even non-City people were turning to the financial pages to read about the "battle of the giants", with as much excitement as if they were reading about a world heavyweight boxing clash.

In the end, after determined resistance from Cohen, on the grounds that there was no logical connection between the British Shoe Corporation, and Lewis's, which owned Selfridge's and many large provincial stores, Clore appealed directly to the shareholders, who took the decision into their own hands, and voted him in.

Born on November 27, 1906, Rex Cohen was educated at Rugby and Trinity College, Cambridge, and joined the family firm, Lewis's, in 1928, going right up through the business.

In 1938 he joined the Territorial Army, and during the Second World War he served with the King's Shropshire Light Infantry, in regimental appointments and on the Staff. He finished his war as Assistant Quarter Master General of the 2nd Army, and was appointed OBE.

After the war he returned to Lewis's, where he became joint managing director; and in 1958 he became chairman of Lewis's Investment Trust, the group controlling stores in the North of England as well as Selfridge's, in London.

After the Clore takeover, and the loss of the family firm, Cohen was very far from wanting to retire, and threw himself into many new business activities.

He had already been created KBE for his work as chairman of the NAAFI, and he now became chairman of the Meat and Livestock Commission; a director of United Racecourses; and a member of the Racing Committee of Enquiry.

Indeed, his main interest outside business was racing, and he bred racehorses on his farm near Dorking.

In 1966 he also became chairman of Higgs & Hill, Ltd., the building contractors, an appointment which he held until 1972. He found the construction industry fascinating and approached it with great enthusiasm and energy, at a time which was one of considerable expansion for the company.

He married, in 1932, Nina Costello. They had one daughter.

PROFESSOR PETER LAWRENCE

Professor Peter Lawrence, who has died in Sydney, at the age of 66, was an authority on the "cargo cults" of Papua New Guinea.

It was a country which fascinated Lawrence, and one to which he continually returned, working especially among the Garia tribe in the north.

Lawrence was born in Lancashire, in 1921. He was educated at Geelong Grammar School, Australia, and at Emmanuel College, Cambridge, where he read classics.

After a "crash course" in Japanese, leading to wartime service in naval intelligence, he returned to Cambridge to study social anthropology, basing his doctorate on field work carried out in 1949-50 among the Garia.

The fruits of his many years' research into the cargo cults was published in 1964 as *Road Belong Cargo*. The cult itself was a bizarre religion whose devotees believed that aeroplanes, for example, were messengers from god or from the spirits of their dead ancestors.

Tribesmen prayed to the gods for gifts such as wirelesses, tinned foods, and refrigerators. Sometimes they even destroyed or abandoned everything they owned and built store houses to hold the gifts and gadgets which, they hoped, they would soon receive.

The book subsequently became the first anthropological monograph to be published (*Rot Bilong Kago*, 1985) in Tok Pisin, or pidgin English – the indigenous tongue.

Lawrence shared his insights with the administrators of law and order in Papua New Guinea. He retired from the chair of anthropology at Sydney University in 1986.

He was also a keen writer of Byronic verse, and published a poem in the style, entitled "Don Juan in Melanesia" – a commentary on sociology and the academic rat-race. It was later published in booklet form.

Lawrence's wife, Fancy, whom he married in 1952, accompanied him on his many trips in the bush, and wrote in Tok Pisin the address which closed his funeral. She survives him. There were no children of the marriage.

CAPTAIN PETER MONTGOMERY

Captain Peter Montgomery, who devoted himself to the public life of Ulster, died on February 24. He was 78.

Peter Stephen Montgomery was born on August 13, 1909. It was his father, Major-General Hugh Montgomery, of Blessingbourne, Co Tyrone, who founded, in 1938, the Irish Association, with the intention of fostering goodwill between the Irish.

He went to Wellington and subsequently took a degree in English and Music at Trinity College, Cambridge.

He then joined the BBC in its Savoy Hill days, working in "balance and control"; and during the early days of the war he was personal assistant to Sir Arthur Bliss, when the composer was director of music for the BBC.

Montgomery's wartime service in the intelligence corps took him to India where he became an ADC to Lord Wavell.

However, music was Montgomery's first love; and it was, in a sense, in the blood: his mother's cousin was Vaughan Williams. He was, for eight years, assistant conductor of the BBC Northern Ireland Symphony Orchestra and was the founder of the Fivemiletown choral society, which became a musical focus for the rest of the Province.

After the war he pursued his Ulster interests. He was Vice-Lieutenant for Co Tyrone and served on the Northern Ireland committee of the National Trust. He was also on the board of visitors of HM Prison, Belfast.

In 1963 he was appointed president of the Arts Council of Northern Ireland, which post he retained until 1974.

During his tenure, which was distinguished by his sympathetic handling of people and his intuitive insight, the council's grant increased tenfold and the staff grew from a small band of missionary workers into a substantial organization which now enjoys the respect of every section of the community.

Montgomery himself saw the arts as a vehicle for communal expression and as a force for sectarian reconciliation.

He was a man who could gain the loyalty and confidence of others.

SIR LESLIE KEMP

Sir Leslie Kemp, KBE, who established the Athens-Piraeus Electricity Company in 1926, and served as its managing director until it was taken over by the Greek State in 1960, died in Athens on February 24. He was 97.

He is best remembered in Athens as the man who helped restore the capital's electricity supply after the ravages wrought by the war and the occupation.

Born in London on April 22, 1890, and trained as an engineer at London University, he worked with English Electric until he took charge of the company that was given the concession for the electrification of Athens.

The Athens-Piraeus Electricity Company proved to be a great success until the German occupation of Greece in 1941.

During the war Kemp was in the Middle East, first as manager of the Asmara War Base in Eritrea, then as the BOAC's deputy manager for the Middle East.

Returning to the city as soon as the German troops evacuated it, he found that although the power station at St George's Bay had not been destroyed, the whole system was in a shambles.

Although there was no equipment or spares to be found, he obtained from the Americans two ships whose engines were ingeniously converted by his Greek engineers to act as power generators. They pumped extra power into the faltering system and restored the lights of Athens.

Under the terms of the concession, the company was bought by the state-run Public Power Corporation and integrated, in 1960, into the national grid that relied mainly on lignite and water-power.

But the fact that the generators at St George's Bay are still put back in action whenever the rest of the system runs into trouble, says something for Kemp's achievement.

Leslie Kemp was a distinguished yachtsman both in England and in Greece, where he encouraged amateur yachting and helped set up what is now known as the Hellenic Yacht Club.

He leaves his widow, and two sons from his first marriage.

Mr John (Johnnie) Richardson, who was believed to have been the longest-serving huntsman in the Lake District, has died at the age of 69.

He joined the Blencathra Footpack – known as "The John Peel Hunt" – in 1946 as whipper-in, becoming huntsman three years later.

هكذا من الاصل

BIRTHS, MARRIAGES, DEATHS

And after Paul had seen the vision, immediately we endeavoured to go into Macedonia, assuredly gathering that the Lord had called us for the preach the gospel unto them.
Acts of the Apostles 16 : 10

BIRTHS

BISHOP - On February 28th, at the Portland Hospital London, to Elizabeth (née Cowley) and Julian, a son, Alexander Julian.

BROWN - On February 18th, at R.B.H., Reading, to *Jennifer* (née Smith) and Douglas, a daughter, Katherine Elizabeth, a sister for Meriel Claire.

BROWN - On February 29th, at Portland Hospital, to Leonie (née Ward) and David, a daughter, Isobel, a sister for Alexandra.

CHARALAMBOUS - On February 25th 1988 to Susan *(née Kelley)* and Peter, a son, Alexander Peter.

CLARKE - On February 29th, 1988, at The Portland Hospital for Women and Children, London W1, to Barbara (née Farrier) and Anthony, a son, James Anthony Stockdale.

DODSON - On February 25th, at R.U.H., Bath to Fiona (née Dawson) and Matthew, a daughter, Charlotte Louise, a sister for Emma and Henry.

ELLIOT - On February 29th, 1988, in Taunton, to Clare (née Elgar) and Mark, a son Ian Robert, a brother for Katherine.

GATEHOUSE - On February 18th, at St Thomas's Hospital London, to *Fenella (née Buchanan)* and Simon, a daughter, Florence Helen, a sister for Benedict.

GEANEY - On 28th February 1988, to Lynne (n'ee Marioram) and Alan, a daughter, Elizabeth Marioram Geaney.

GRAVES - On February 16th, to Jan (née Mole) and Nick, a daughter Katie Anne.

GREEN - On February 13th, to Vivien (née L'Estrange Burges) and *Richard*, a son William, a brother for Sophie.

HALE - On February 28th, to Melanie (née Barclay) and Roger, a son, John William Sanford.

HART - On February 27th, at Wantage *Hospital* to Mags (née Ward), and Barry, a daughter, Alice Elizabeth Penny, a sister for Rebecca, William and Amelia.

LIDDLE - On February 27th, to Caroline (née Montgomery) and Nick, a son, Alexander (Sandy), a brother for Lucy.

MACFARLANE - On February 28th, to Johanna (née *Foster*) and Jonathan, a son, David William.

MATTSSON - On February 28th, to Deborah (née Lippincott) and N. Christer, at *The Portland Hospital*, a son, Nils Henrik.

MELLOR - On Febrary 15th, to Christina (née Hill) and Geoffrey of Kersey Mill, Suffolk a daughter Rhiannon Alice Sarah, a sister for Meredith, Henry and Charles.

OSBORN - On February 26th, 1988, to Catherine (née Pelly) and Simon, a daughter, Anna Catherine Pelly, a sister for Cicely.

PARISH - *On February 27th*, at Awali Hospital, Bahrain, to Joyce and Stephen, *a daughter*, Sarah Lydia Margaret, a sister for Nick and Jamie.

PURVIS - On February 24th, to Hazel and Nick, a daughter, Francesca Alice, a sister for Victoria and Sarah.

RICHARDS - On February 28th, to Zillah (née Pettit) and Tony, a son, Luke Parmeter.

SACARELLO - *On February 28th*, at Queen Mary's, Roehampton, to Sarah (née Bellamy) and Joseph, a Daughter, Victoria, a sister to Sophie and Amelia.

STEANE - On February 27th, to Caroline (née Chapman) and Christopher, a daughter, Isobel Sarah, a *sister for Sebastian.*

WHELAN - On February 18th, at Princess Mary's Hospital, RAF Halton, to Elaine and Christopher, a son, Timothy Christopher Francis, a brother for Helen.

MARRIAGES

STEELE:LOVICK - *On February 27th*, at Romsey Abbey, Jessica Margaret, younger daughter of Mr and Mrs A G Lovick of Romsey, Hampshire to Roger Christopher, eldest son of Mr and Mrs J E Steele of Grimsby South Humberside.

DEATHS

ALEXANDER - On February 27th, suddenly but peacefully at home, Clive Willis Alexander R.I.B.A. beloved husband of Paola, and dear father of Lucy and Sophie. Family flowers only. Donations to Cancer Research or RSPCA. Enquiries to Stoneman Funeral Service, Redhill. Tel. (0737) 763456.

BELLORD - *On February 29th*, peacefully, Thomas Roche, late of Cole *Pike* Hall, *Lanchester*, Co. Durham. Dearly beloved husband of Lydia, much loved father, grandfather and great grandfather. Funeral service to be held at Our Lady Immaculate at 2.15pm on Friday 4th March, followed by interment at Parkstone Cemetery. Flowers and further enquiries to J.J. Allen, Westbourne Funeral Home, Seamoore Road, Westbourne. Tel: (0202) 763765.

BIRCH (Nan) - See Kennedy.

BLACKLEY - On February 29th, 1988, Barney. Funeral to be arranged.

BLUCK - On Saturday February 27th, Robert Carlton, dearly loved husband of the late Else Olga, father of Judith. Cremation Service Thursday March 3rd at 12 noon, Walton Wrays Crematorium, Carleton Road, Skipton, North Yorkshire. Committal and thanks Friday April 15th at 2.30pm at St. Laurence, The Moor, Hawkhurst, Kent. No flowers. Donations please to R.S.P.B. Sandy, Bedfordshire, SG19 2DL. Love and care were a privilege and a joy.

BRAUN - *On February 25th, Elizabeth* Margarete of Cowes, Isle of Wight, a *beloved friend. Cremation has taken* place.

CUNDALL - On February 26th, peacefully at *The Retreat*, York. Victoria Mary, aged 87 years. Formerly *of Acaster Malbis. Dearly* beloved daughter of the late Annie Grace and *Horatio Farrar Cundall.* Funeral Service and interment at Acaster Malbis, *York Parish Church* on Thursday March 3rd at 3.30pm.

COHEN - On February 29th, peacefully at Mount Alvernia Hospital, Sir Rex Cohen, K.B.E., beloved husband of Nina and Grandfather of Melanie and Samantha. Funeral at Guildford Crematorium. Thursday March 3rd at 2pm. Flowers may be sent to the crematorium. Memorial service to be announced later.

DALY - On February 14th, 1988, tragically in an accident, in Bellapais, Northern Cyprus. Timothy Redmond Drew, aged 57. Much loved eldest son of Eryl and the late Patrick Daly; of Bournemouth and dearly loved brother of Nick, John and Lisa. Funeral on March 4th, 1988 at Newnham Church, Newnham, Hook, Nr. Basingstoke, Hampshire, at 3pm. Flowers and enquiries to:- *Alexandra & Dry* Tel: (0256) 473771. Donations to Save the *Children Fund.*

DASARATHAN - On February 20th, Dr. Ramaiah, of Brooks General *Hospital, London SE18. Dear friend* of Mr & Mrs Krishna-Murty and *family in Mysore, India.* Will be sadly missed by many. Funeral service on Monday March 7th 1988, at Honor Oak Crematorium, Southwark at 11am.

EGAN - On February 29th 1988 peacefully at Island House, Key Biscayne, Florida, USA, Patrick Geoffrey aged 79 years of Yarmouth, Isle of Wight. Dearly loved husband, father and *grandfather. Family funeral in Key* Biscayne. Memorial service in Yar*mouth, Isle of Wight to be announced* later

GOTT - On February 27th 1988, in his 91st *year, Dr Arthur William*, formerly of Hampton House, Ilkley, husband of the late Maud, *father of* Jeremy and the late Martin, father-in-law of Sue and *loving Poppy to* Mandy and Becca. Funeral service will be held at Rawdon crematorium on Thursday 3rd March at 11 am. Family flowers only please but donations if desired may be made to The League of Friends, The Coronation Hospital, Ilkley, West Yorkshire.

HOLBURN - On February 26th 1988, peacefully at Dundee Royal Infirmary, aged 87, James Holburn. *Widower of the late Elizabeth* Margaret McConnachie and much loved *Father and Grandfather. One* time Foreign Correspondent of the *Times and Editor of the Glasgow* Herald. Elder son of the Late Reverend James Holburn, South United Free Church, Alyth, Perthshire. *Funeral at Dundee* Crematorium on Friday March 4th at 11.30 am.

KENNEDY - *On February 29th, 1988*, peacefully after a long illness bravely *fought. Catherine Alice Anne (Nan)* Kennedy. Dear mother of the late Danny, Stella, Rosie, Bill and Bridget. Funeral service at St Michael's Church, Lambourn on Friday March 4th at 11.30 am. Flowers by 10.30 am to W.T. Adams & Co, 16 Baydon Road, Lambourn, Nr Newbury, Berks, RG16 7NT.

KESHISHIAN - *On February 26th*, suddenly in hospital, Karnik, beloved husband *of Alice and father of Arto* and Eddy. Funeral Service at St. Sarkis Church, Iverna Gardens, W8 on Thursday March 3rd at 2.00 p.m. followed by an interment at All Souls Cemetery, Kensal Green. Further enquires to J. A. Massey & Sons, 16-18 Lowlands Road, Harrow, Tel: 01 422 1688.

KITSON - *On February 29th*, at home in Spain. John Charles Buller. *Beloved father of Joanna, Penelope* and Victoria, Brother of Elizabeth and grandfather of Pol, Yolanda, Gratian and Lisa.

LANCE - On February 20th, peacefully, aged 86, *Winifred Ethel*, wife of Bill Lance. Sadly missed by *her devoted husband after 65 years of happiness.* Cremation, Southend *March 1st. 2pm. No flowers by* request.

LUKE - On February 27th, at Salisbury Infirmary, after a short illness, Stephen Elliot Vyvyan K.C.M.G. Greatly mourned by devoted family and friends. Private cremation. Memorial service at St Mary's Church, Breamore, *Fordingbridge* on Wednesday April 6th at 2.30pm.

LUMSDEN - On February 27th 1988, *James Alfred Lumsden. Dear son of* the late Mary and James Lumsden of *Durham, Oxford and London.* Much loved by his family and friends.

MACMILLAN - On February 28th, *peacefully in her sleep at Nottingham* General Hospital, Mary Catriona, *widow of the late Dr. Duncan* Macmillan and dear mother of Angus, Colin, Campbell and Graeme. Funeral service at Bramcote Crematorium, Nottingham on Friday 4th March at 2.00 pm. Flowers to Bamfords, 7 Shakespear Street, Nottingham.

MASEFIELD - On March 1st, peacefully in a Midhurst nursing home, Judith, aged 85, daughter of the late Dr. John Masefield, Poet Laureate. Funeral Service at The Chichester Crematorium at 10.30 am on Monday March 7th. No letters. Family flowers only. Donations *in lieu, if desired, to The* Masefield Trust, c/o The Society of Authors, 84 *Drayton Gardens*, London SW10.

OLDFIELD - On February 28th, 1988, suddenly at Mayday Hospital, Croydon, after a short illness, Alan. Beloved husband of Norah. Much loved father to Heather, Adele, Michelle and David. Service at Croydon Crematorium on Thursday, March 3rd 1988 at 2.00pm. Family flowers only. Donations, if wished, to British Heart Foundation.

O'SULLIVAN - On February 28th, at Nazareth House, London, N2, Elly Marie, aged 92. Loved surviving child of the late Dr. and Mrs. J. H. O'Sullivan, (Edinburgh 189).) *Loving* and loved aunt, great aunt and great great aunt.

PATTINSON - On Sunday February 28th 1988, peacefully in hospital, John Edward Stourton (Pat), in his 82nd year, dearly loved and respected by all. Private cremation. Memorial service later, at a date to be announced. Donations, if desired, to The Arthritis and Rheumatism Council for Research, 41 Eagle Street, London, WC1.

PEARCE - On February 27th 1988, in Watford General Hospital, Millicent Maud, the loved wife of the late Leonard John, mother of *Geoffrey, Roger and Nicholas.* Cremation at St. Marylebone Crematorium at 2.30 pm Friday 4th March. *Flowers* may be sent to Leverton & Sons, 624 Finchley Road, Golders Green, NW11.

QUARTICELLI - On February 27th, at home, Claudio. Much *loved* husband of Margaret and father of Bianca and Lisa. *Funeral* service at *St* Marylebone Crematorium on *Thursday 3rd March at 4.00 pm.*

ROYNON - On February *29th* 1988, suddenly but peacefully at The Churchill Hospital, Oxford after a short illness courageously borne, Kitty Devonald, widow of Vincent, beloved mother, grandmother, great grandmother and Loyal friend. *Funeral Service at Dorchester Abbey* on Thursday March 3rd at 4 pm. *Family flowers only to* : J.W. Marcham, 55 Wood Street, *Wallingford, Berks*, donations may be sent in Kitty's memory to the *Secretary, Osler Respiratory* Research Fund, The Churchill *Hospital, Oxford.*

SANDREY - *On February 28th 1988*, at his home in Sydney, Australia, *John Gordon F.R.C.S. also of Walton* Street, London, SW3, Peacefully after a long illness, loving husband of Barbara and father of Drew. Requiescat in pace.

SHORROCK - *On February 28th*, peacefully at home, Geraldine Nevill, aged 95. Dearly loved Grandmother and Aunt.

SIDEBOTHAM - On February 28th, John Biddulph Sidebotham, C.M.G., M.A., aged 96, of Nantwalcyn, formerly of the Colonial Office, very dear first cousin and second husband of Audrey. A loving father, grandfather and great grandfather. Funeral at Eglwysnewydd: details *097422 217. Please, no letters, no* mourning, only family flowers. *Donations may be sent to* Eglwysnewydd or to the *Shipwrecked Mariners Society.*

SIMPSON - On February 28th, 1988, peacefully in hospital, John Grant, dear brother of Judy and loved uncle of Vanessa and Nicholas, beloved by his family and many friends. No flowers please. Donations, if desired, to The Terence Higgins Trust, Tel 01 *242 1010.* Funeral service on Thursday 3rd March at The Putney Vale Crematorium, Kingston Road, London SW15 at 2.00pm.

TANNER - On February 26th 1988, Thomas Gordon, of Milford-on-Sea, peacefully in hospital, husband of the late Amy, loving father of David and Elizabeth. Funeral service at Canford Magna Parish Church on Monday March 7th at 2pm. Family flowers only please, but donations if wished, to the Arthritis and Rheumatism Council may be sent to *Diamond & Son Funeral Directors, 9-11 Lower* Buckland Road, Lymington. Tel: *0590 72060.*

WEIGHTMAN - On February 27th, peacefully at Ashley Lodge Nursing Home, New Milton, Hants, Margaret (Peggy) aged 87 years. Wife of the Late Sir Hugh Weightman C.S.I. Cremation private.

MEMORIAL SERVICES

HORNBY - A memorial Service for Michael and Nicole will be held at Grosvenor Chapel on Tuesday, March 8th at 11.30 am.

STEVENSON - *A Memorial Service for* The Rt. Hon. Sir Melford Stevenson will be held in the Temple Church, Temple, London, EC4., on Thursday, March 3rd, at 5.00pm.

WHITE - Following a private family cremation, there will be a Memorial Service for *Reginald Harry White at* All Saints Church, Burbage, Wiltshire *on Friday March 11th at* 2pm. No flowers please. Donations, if desired, to The Asthma Research Council.

IN MEMORIAM - PRIVATE

DUNBAR - John Willis (Editorial Director Odhams Press). 2nd March 1888-16th January 1955 and his wife Margaret Dougal (née Robertson). 6th May 1888-11th March 1972.

GOSLETT - Patrick Gwyn who passed away March 2nd 1987 - Patrick so very sadly missed by his beloved wife Louise and Edward and family. God Bless.

INSTONE - In loving memory of Sir *Samuel and Lady Instone on this* their wedding anniversary and *remembering with love also our dear* sisters, Anna and Theo.

Archaeology

In the kingdom of Curium

By Christopher Follett

Important new excavations by American and Cypriot archaeologists are unearthing fascinating aspects of the past of the ancient *city of Kourion* (or Curium in Latin), one of the most glorious ancient kingdoms of Cyprus.

To the west of *Limassol*, on the south coast of the island, the Akrotiri-Episkopi British sovereign base area is rich in archaeological sites.

Eighteen major ancient settlements have been discovered in the area, the most significant *being Kourion*, spectacularly perched on a hillside with sweeping views over the Akrotiri peninsula and founded by *Achaean* colonists from the Peleponnese.

Kourion dates back to the 14th century BC. It boasts an early Christian basilica, a Roman theatre *and* villa with baths (and impressive mosaics) as well as an outlying stadium and temple of Apollo.

Excavations by Dr *David* Soren, of the University of Arizona, are revealing details of the scene of destruction, which followed the severe earthquake which shook the site 16 centuries ago.

Glassware, gaming pieces and amphorae have recently been found along Kourion's north-west wall, along with the *skeleton* of a man aged 25 resting on his right side with his right arm behind his head, a group of *10 coins* near *him*.

The Arizona team has also unearthed the skeleton of a mule, still attached to the trough to which it was tethered in the courtyard of a house when disaster struck, but this sensational and poignant find could date from the *mid* 7th century AD, when Kourion was destroyed by fire during Arab raids.

Other touching skeleton finds are those of a woman aged 19 with an 18-month-old child in her arms and a 25-*year-old man* holding onto them both.

The present American excavations are concentrated on a *monumental* building which may have originally been a market with individual shops. One of the rooms excavated contained 10 half eggs made of glass, which may have been gaming pieces, an Egyptian vase dating from the 4th century AD and a badly smashed glass vessel.

In another room, 12 pots have been recovered, including *several local* Cypriot amphorae, over 200 bone bobbins identical to those used today for *making lace*, 30 lead weights for fishing nets, an iron sickle and knife blade and a beautiful duck-shaped hanging lamp *unique to Cyprus.*

Further up Kourion's dramatic cragtop bluff, archaeologists from the Cyprus Antiquities Department, under the leadership of Mr Demos Christou, and with keen assistance of aerial photography from nearby RAF Akrotiri, are *uncovering a Roman nymphaeum*, the city's main water supply, a fountain system dedicated to the nymphs, *minor deities* who were *the* protectors of water — and one of the most impressive water systems so far discovered in the Roman Empire.

Latest wills

Mrs Marja Tellervo **Ball**, of Ickham, Canterbury, *Kent*, left estate valued at £3,410,929 net.

Sir Peter William Shelley Yorke Scarlett, of Cheltenham, *Gloucestershire, Minister* to the Holy See 1960-65, and chairman of the Cathedrals Advisory *Committee 1967-71*, left estate valued at £200,595 net.

Col Melvyn **Archdall**, of meonstoke, Hampshire, left estate valued at £442,438 net.

Mr George William **Black**, of Chapel Allerton, West Yorkshire, former consultant opthalmic sugeon at Leeds General Infirmary, who commissioned a bronze bust of himself by Jacob Epstein in 1942 and for 16 years was chairman of Leeds Art Collection Fund, left estate valued at £391,948 net. He left the *Epstein bust of himself* to the fund.

Mr Gilbert Reginald **Cook**, of Bray, Berkshire, retired sales manager, left estate valued at *£405,187 net.*

Air Marshal Sir Thomas Norman Coslett, of Penarth, South Gamorgan, left estate valued at *£44,390 net.*

PERSONAL COLUMNS

ANNOUNCEMENTS

COLLINS *LILIAN MAY COLLINS*, SPINSTER late of Renny Lodge, Newport Pagnell, Buckinghamshire, died there, on 24th August 1986.

(Estate about £41,000)

TYRRELL *MAUD EMILY TYRRELL*, SPINSTER late of Kingsway Hospital, *Kingsway, Derby, died there, on 19th November 1982.*

(Estate about £0,700)

The kin of the above-named are requested to apply to the Treasury Solicitor (B.V.), Queen Anne's Chambers, 28 Broadway, London SW1H 9JS, failing which the Treasury Solicitor may take steps to administer the estate.

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CHARITY COMMISSION
Charity: Count Palace De Zogheb Essay Prize Fund
The Charity Commissioners have made a Scheme for this Charity. Copies can be obtained from them at St. Alban's House, *57/60 Haymarket, London, SW1Y 4QX* (ref: 154042-CD(S1)).

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LEGAL NOTICES

DAY PLASTICS & PLYWOODS LIMITED
NOTICE IS HEREBY GIVEN, pursuant to Section 98 of the Insolvency Act 1986, that a meeting of creditors of the above named Company will be held at 48 Rodney Street, Liverpool L1 9AA on Tuesday 8th March 1988 at 12 *noon for the purposes* mentioned in Sections 99, 100 and 101 of the said Act
Statements of claim, and proxy forms if applicable, must be lodged at the offices of Leonard Curtis & Partners, 46 Rodney Street, Liverpool, L1 9AA not later than 4.00 p.m. on the 7th March 1988.
David Swaden FCA a Licensed Insolvency Practitioner of Messrs. Leonard Curtis & Partners, at the above address will provide the creditors free of charge with such information as the Company's affairs as the creditors may reasonably require until the day of the meeting.
Dated this 19th day of February 1988
By order of the Board
Kenneth Hallwood
Director

THE INSOLVENCY ACT 1986
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NOTICE IS HEREBY GIVEN that the Creditors of the above-named Company are required on or before the 24th day of March 1988 to send their names and addresses and the particulars of their debts or claims, and the names and addresses of their Solicitors if any, to JAMIE TAYLOR - Poppleton & Appleby - 4 Charterhouse Square, London E.C.4, the Liquidator of the said Company, and, if so required by notice in writing from the said Liquidator, are by their Solicitors, or personally, to come in and prove their said debts or claims at such time and place as shall be specified in such notice, or in default thereof they will be excluded from the benefit of any distribution made before such debts are proved.
Dated this 24th day of February 1988
JAMIE TAYLOR
Liquidator
Note: The above notice is purely formal as all claims have been (or will be) paid in full.

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Un délai de soixante jours, dès la date de la présente publication, est accordé aux créanciers pour faire valoir leurs droits de la manière indiquée ci-dessus. Passé ce délai, la liquidatrice *procèdera à la répartition et mise en paiement immédiates des* fond restants sur les 1er et 2ème dividendes entre les créanciers seulement qui se seront annoncés dans le délai.
Genève le 27 Février 1988
La liquidatrice:
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1211 Genève 12

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The expiry dates for the payment of the first and second dividends, were respectively 17th May 1986 and 16th March 1987, and the unclaimed funds are now offered in payment to all creditors who request them by returning Circular No. 20, duly completed, to the Liquidator.
In the absence of the circular, creditors *may present their claims by letter address*es to the Liquidator, bearing the signature known to the Bank, giving name, collection number, and irrevocable instructions for payment.
A period of sixty days from the date of this notice, is allowed for creditors to make their claims in the manner indicated above. After the lapse of this period, the Liquidator will proceed immediately with the apportionment and distribution of all funds remaining from the 1st and 2nd dividends to those creditors who have *duly claimed* during the period allowed.
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Phoney business

TELEVISION

With *Airbase* (BBC-1), the BBC was in the wars again last night, as a group of crazy British-based American F-111 pilots got bombed out of their minds before one main-lining maverick went AWOL and bombed some of "Ivan's" folk even more permanently out of theirs. Alas, Malcolm McKay's play seems set not just to be judged on its dramatic merits but to become part of the wider battle for the heart and mind of Auntie herself.

Of course, mere mention of F-111 bombers and the BBC is enough to open up old wounds, after Norman Tebbit's celebrated attack on the corporation over their coverage of America's bombing of Libya. Before the play was broadcast, one Sunday newspaper even sent its Defence Correspondent off to a USAF base, to ask real F-111 pilots what they thought of being depicted as drug-crazed whackos. The comic literalness of such an approach was in part a response, however, to an article in the *Radio Times*: "... the US fighter pilots in *Airbase* are flying high — on sex, drugs and death. Just like the real McCoy, discovers Francis Wheen".

It is largely irrelevant, however, for an appreciation of *Airbase*, whether Wheen's "discoveries" or the Sunday journalist's pilot-fed picture, of coffee-loving professionals high only on technology, is the more accurate. Like Peter McDougall's recent American submarine base play, *Down Where The Buffalo Go*, *Airbase* was obviously political, but while McDougall's work was a film using the conventions of cinematic realism, McKay's was determinedly non-naturalistic.

Shot on video in the studio, it was a comic-strip caricature, mannered and stylized in its hyperbole. The setting was stagey in its artificiality, the music full of Dr Who otherworld menace, its language almost poetic in its moulded colloquialisms. Its action was a ritualistic, symbolic video game, rather than life-like, though well acted and at times powerful in its writing.

Andrew Hislop

Canada's best is in the west

There's more to western Canada than Winter Olympics and salmon fishing. **Chris Peachment** reports on some of the architectural and artistic attractions which are to be found in Vancouver and Calgary

If the epi-centre of the world's affairs has shifted from the North Atlantic to the Pacific, then Vancouver takes its place, alongside Hong Kong, Tokyo, Sydney and Los Angeles, as one of the great Pacific Rim cities. Surrounding the ocean bay, and itself surrounded by snow capped mountains, Vancouver is a clean and beautiful city, possibly because it still relies on its traditional resources of logging and fishing.

Its downtown area can boast some of the best modern architecture in the world. Arthur Erickson, perhaps the only local architect with an international reputation, is responsible for the startling Law Courts and adjacent Robson Square.

The square does not exist as a square, but as a sunken plaza, with waterfalls and much local flora planted in it. Robson Street runs clear across the top of it, and the hapless civil servants are consigned to offices underground.

The law courts, true to Canadian form of niceness in all things, have no front steps, which would be the traditional place for unmannerly demonstrations. Instead they are a set of stepped blocks, looking rather like hanging gardens, the whole being encased in what can only be described as a glass bivouac tent.

Strolling along the interior *boulevard, below the sloping glass* roof, but outside the law court blocks, the chief impression is one of muted grandeur, which would account for the uncharacteristic lack of rancour among the lawyers and complainants. The lesson is obvious: good architecture encourages good behaviour.

Also by Erickson is the Museum of Anthropology, a building whose main functional problem was the display of upright totem poles. Erickson not only guides you gently downward through a forest of the poles, but contrives an increasing amount of sunlight and less and less of the structure of the building until one has arrived at the traditional point on the edge of the water, virtually in the open air.

Equally impressive, in an early post-modernist way, is the Westcoast Transmission Building, which is by Rhone and Iredale. This consists of a central square concrete pillar, around which is built a glass-fronted oblong box of offices. These offices are suspended by braces from the top of the central pillar, and since there is no ground floor, they hang in space.

I asked a local architect, Richard Henriquez, why it had been done like that. "It's for the same reason as this," he said, going into an elaborate contortion by winding one arm around his head and tugging at the opposite earlobe. You do it, because you can.

Underneath a road bridge, over the bay, lurks a small peninsula called Granville Island which, in the wake of Expo 86, is now a riotous warren of small craft shops, yacht builders, pavement cafés, and artists' studios. It is here that Bill Reid, Vancouver's elder statesman of the arts, has his workshop.

Reid is generally credited with single-handedly reviving the lost art of the original inhabitants of Vancouver, the Haida Indians. Although Reid is himself half-Haida, this was clearly no easy task, since the last Indian carver, whom Reid speaks of as "my teacher", died when Reid was two years old.

For Expo 86 he built a huge ocean-going canoe in the traditional method from one tree. He demonstrated, with a few simple pencil lines, how the traditional subject of the whale is split in form and then drawn from strange perspective, to arrive at the totemic whale.

He is currently working on a large sculpture, of a canoe being paddled both by Indians and their mythical animals, for the Canadian embassy in Washington. It is of an impressive bulk, not least because the figures are crowded one on top of the other in traditional totem pole tangle of limbs.

"It was as much inspired by taking the kids out, on a Sunday morning, in the station wagon", says Reid, who is clearly not one to play the aboriginal line too heavily.

He hardly needs to. His large wooden sculpture, "Raven and the First Men", in the Museum of Anthropology, carries a heavy primitive impact.

According to the myth, the birth of mankind occurred when Raven sweet-talked some little men out of their hiding place in a big clamshell. In Reid's sculpture, the frightened, squirming homunculi are dominated by the huge sardonic bird, poised on top of the shell, which leaves no doubt as to where the true power lies.

Thanks to Reid, Vancouver has recovered not only its past, but its need for mystery and surprise.

Attached to the Winter Olympic Games in Calgary is the (continuing) Olympic Arts Festival. In the minds of the local population (Calgary is a cowboy town, red-neck right down to its stack-heeled boots) this probably raised the prospect of the 500 metre Aria Sprint, or some snappy Downhill *Pas-de-Deux* Slaloming.

The catalogue played up to this with an all pink cover, depicting *four bob-sleigh men careering* downhill in a ballet slipper. However, some 3,000 artists of all descriptions have descended on the town, and created a festival which has become, in the immortal words of one commentator, "the jewel in the jock-strap that is Alberta".

One of the biggest events, "The Spirit Sings", is an exhibition of Indian art, or rather "The artistic traditions of Canada's first peoples", at the Glenbow Museum. This has created some controversy.

The Lubicon Band Indians have a grievance dating from 1940, when they were overlooked in their land rights, and are officially boycotting the exhibition. Several other tribes have removed artifacts in sympathy, a hundred articles have appeared in the press all under the headline "Double crossing the Lubicon" and a Canadian in our visiting party refused to enter the museum.

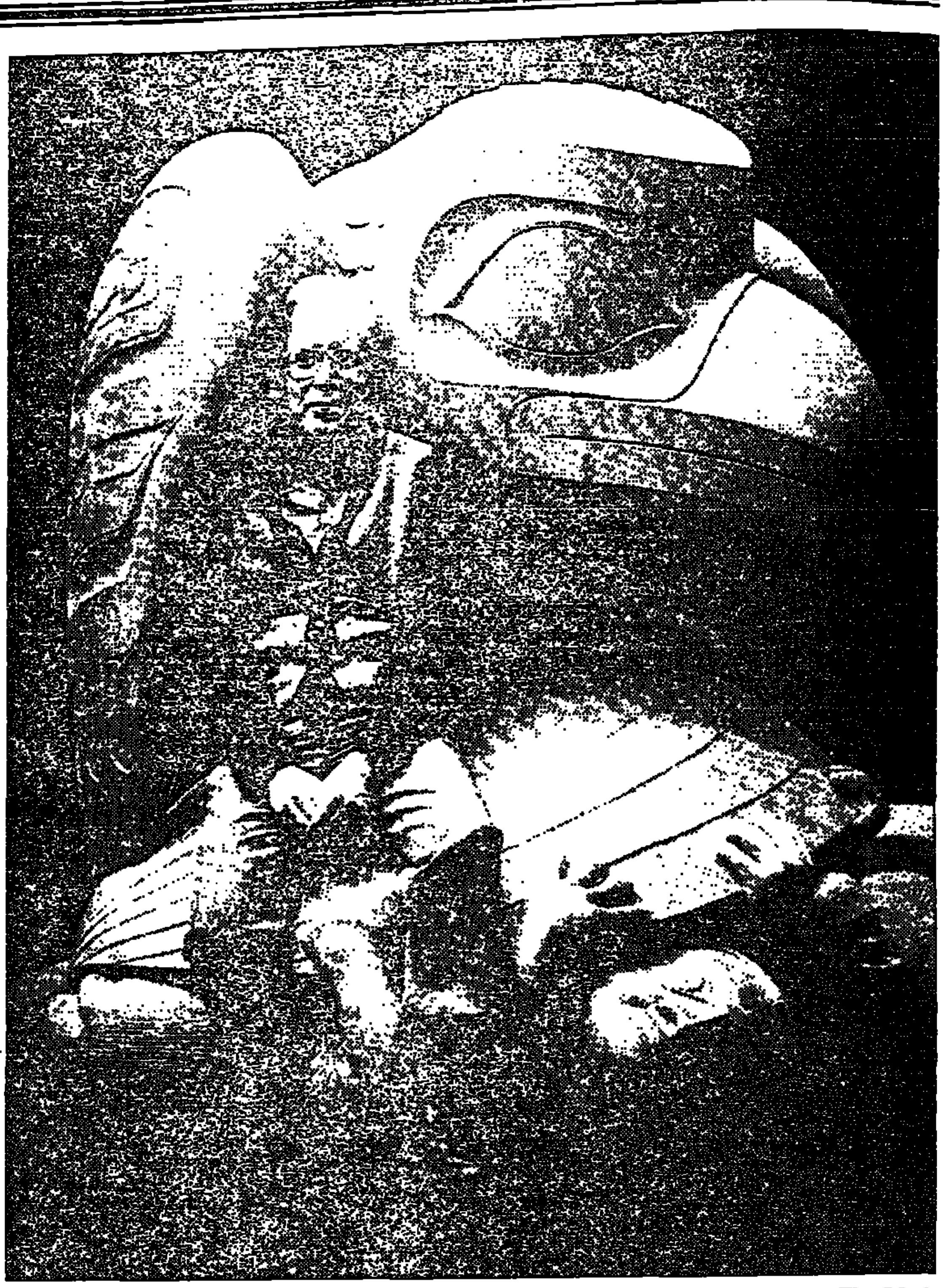
The exhibition itself is impressive in its chronicling of the art and practices of the disparate tribes, whether it be the Inuit method of hunting seals, or fertility rites (all done in masks, apparently). It especially concentrates on the cross-cultural influences on the Indians from the increasing number of Europeans in the Continent.

Of all the assembled artefacts, there is no doubt that the Northwest Coast Indians, of whom the Haida were one Band, produced the most complex art, with their carvings and weavings.

The city ran a competition among architects for a Triumphal Arch for the games. The winning entry, currently at the University, although soon to be granted a permanent site, was by Jack Diamond of *A.J. Diamond and Partner*, and is a simple sheet of steel, bowed into what looks like the end of an ellipse.

This is supported on either side of its base by four Olympic figures, clad in one piece speedskating suits, straining and heaving along the base-line. The arch is simple and elegant, and the figures supply the now compulsory post-modernist humour without toppling into camp.

The only sad thing is the scale of it. The figures are life-size, so the arch is probably no more than 18 feet tall. If I were a conquering *Olympian winner, I would want* something a little more triumphant through which to march, to the accompanying roar of approval.



Heavy impact: Vancouver's elder statesman of the arts Bill Reid, with his sculpture "Raven and the First Men"

No direction

ROCK

Cruzados
Marquee Club

Despite a dignified and assured performance, the British début of the Los Angeles quartet, Cruzados, suggested that the group may have problems ahead in locating an audience for its unusual blend of roots, melody and rock.

Cruzados' origins lie in the new wave of the Seventies, when the singer and guitarist Tito Larriva and the drummer Chalo Quintana formed the nucleus of the LA punk band the Plugz. However, the stocks of nervous energy that gave the groups of that era such an edge, have been replaced, in Cruzados' case, by an air of unexceptional, if forceful, competence. They seemed like *friendly* boys with no sign of overweening artistic egos but with little to inspire the imagination either.

The stage uniform was urban cowboy chic — black fringed leather jackets, a Dwight Yoakam hat here, a bandanna there — while Larriva opted for the unkempt hippy look, with his sweat-soaked hair for the most part webbed unattractively across his face.

While more musically literate than one would expect their British counterparts to be, the band's tastes were also that much more conservative. Romantic tales about love and murder, running out of money and luck and "waiting on a white train to oblivion", were pumped out against motoring riffs that avoided the obvious clichés, but nevertheless sounded of a predictable American vintage.

Although infinitely preferable to the rootless trans*atlantic rock of a group* like INXS, it was nevertheless too brash a mix for the roots purists and yet too worthy and melodically sound to appeal to new generations of thrill-seeking rock 'n' roll fans.

Two songs avoided this dilemma. One was a slow, bluesy shuffle with several dramatic climaxes, titled "Strange Face of Love", and the other a traditional Mexican song, with lilting cadences, called "*La Flor Mal*", which gave expression to the group's Mexican-American background.

Such hopeful glimmers of something different on offer were eclipsed by an encore of the headbangers' favourite "I'm Going Down" which provided confirmation of a promising group travelling in an uncertain direction.

David Sinclair

Into the theatre by way of the circus and mime: Rupert Graves

Robert Gore-Langton meets National Theatre newcomer Rupert Graves

Energetic family affair

It is one of the marvels of English dramatic literature that there is so much of it. Given the sheer quantity of plays that have yet to have their first revival, it is not surprising that even some copper-bottomed classics should surface only every dozen years or so: *'Tis Pity She's a Whore*, opening on Thursday on the National Theatre's Olivier stage, is a good example.

Doubly so, since other manuscripts by John Ford are lost forever, "unluckily burn'd or put under pye bottoms" by Betsy, the cook to the negligent antiquarian Warburton. *'Tis Pity* is Ford's uncooked masterpiece. Productions at Bristol, and later in the Seventies at Stratford, were the last major revivals, although there is a current production by Philip Prowse at the Citizens', Glasgow.

One of the more spectacularly disgusting — and tenderest — dramas of the Caroline period, *'Tis Pity* could be described as a morbid rewrite of *Romeo and Juliet* in which the star-crossed lovers are brother and sister and the latter's heart is famously gouged out in a bloody finale.

Whatever, it is certainly not any comic potential that has attracted Alan Ayckbourn, temporarily absent from his theatre in Scarborough, to direct the production for the National.

One of his ensemble is a precocious talent, Rupert Graves, a 24-year-old with jet black hair, puppyish good looks, and a remarkably brief curriculum vitae for a leading player at the National. He is playing the brother, Giovanni, to Suzan Sylvester's Annabella.

Graves has already become a "face" through his work with the Merchant/Ivory film team on two Forster novels, *A Room with a View* and more recently *Maurice*, in which he played the young gamekeeper in a Chatterley-style saga for men only.

Graves belongs to that band of well-spoken, *if laconic*, British actors who have emerged in native films in the last few years. His entrée into the theatre was unusual. "I had very little education and left school with one O level. Through the Weston-super-Mare JobCentre I got a job with a circus — an offshoot of Chipperfields. At the time I think I did want to act, but not enough to do much about it. Eventually, though, I got an agent from the back of *The Stage* and applied to Equity in Wales as a mime artist."

After very few theatre appearances, he now finds himself recruited to the National, snapped up after Frank Hauser's pub theatre revival of Shaw's *Candida*, in whch the inexperienced circus clown tackled, with great success, the difficult role of the nervy, aristocratic poet Marchbanks. He would have gone with the play into the West End had not other filming commitments intervened.

Graves has found that he has had to learn very quickly indeed. He has the benefit of the company of distinguished actors such as Clive Francis "*'Tis Pity* is an intense story of revenge and public honour — something we don't really understand now. When I started rehearsing, I found trouble with the verse — I couldn't get through it without getting tangled. I was told to read a book on late Shakespeare by John Barton and that suddenly liberated the whole text for me: I stumbled across the way to do this thing called the iambic pentameter — it was a wonderful moment!

"I'm only just beginning to realize how different film and theatre are. In cinema you work out of sequence, build a framework and fill it in. Of course, you just can't do that in the theatre.

"There's not a great deal of poetry in this work but the play is very, very fast, with short scenes and without any of that Shakespearean coincidence."

As Giovanni, Graves is *playing intuitively. "I don't* have (yet) much technique, so I apply a great deal of energy to the role." Asked if his is the high calorie approach to stage acting, he replies that it is more F-plan.

"The energy is appropriate, as Giovanni makes so much happen. He's brilliantly logical, a manic depressive with great swings of mood, capable of arguing brilliantly but caught up in this great love for his sister."

Will Annabella's bleeding heart, we want to know, be a real one from a butcher's or a plastic model? Graves is not sure, but production economies are a sore point. "Actually, it's my only complaint. There's a thing going on at the moment about us not being allowed to get blood over the costumes. But I've got to stab someone!"

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After Schubert

CONCERTS

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Once upon a time, when you perused a score of Schubert's Ninth Symphony, you might find the cover had printed on it "Symphony No 7", since the work was the seventh such piece which Schubert completed. That, however, was before Brian Newbould set to work on the surviving fragments of some unfinished symphonies. Now, thanks to his reconstructions, the Ninth has to be called the Ninth and we can hear the real Seventh

Or can we? Professor Newbould has made an excellent attempt at filling in the missing notes from a work of which only 110 bars of fully scored material and the top line thereafter exist. But he has his own personality, and one suspects that neither the aura of the composer's own hand nor an expert's knowledge of his language are enough to subdue it entirely.

I find the orchestration too fussy; on the other hand, accompanimental figures sometimes seem obvious.

Nevertheless, there are some lovely passages, such as the tender, beautifully harmonized idea at the beginning of the second movement, and the whole work radiates a Mendelssohn-like freshness, ending with a vibrant, harmonically rich finale.

James Blair, conducting without baton, and the Young Musicians Symphony Orchestra, gave it an excellent performance. The woodwind section's high quality was displayed throughout the work, but what was most heartening about this reading, and the entire concert, was the string playing. The YMSO's violins, in particular, here and in a powerful performance of Weber's challenging *Der Freischütz* overture scarcely put a finger or a bow wrong. And the cellos were often superb.

Stephen Pettitt

London New Music
Purcell Room

Ruth Crawford Seeger was born in 1901 in the United States, came to Europe in the early 1930s to complete her education and to find herself as a composer. Her String Quartet, a systematized fantasy quite unlike anything else, was written at this time. Then she returned to America, married and abandoned composition.

Last night's London New Music concert intercepted her career at two earlier points, bringing us the first British performances of two works on the way towards the remarkable quartet.

***First*, there was the *Diaphonic Suite No 3* for two clarinets of 1930, written under her future husband's guidance and sounding like little more than a study in his "dissonant counterpoint". Ian Stuart and Roger Heaton found flashes of Crawford Seeger's characteristic energetic wit, but the much more considerable find was her Violin Sonata of 1926.**

With an arresting opening and an odd hunch-backed scherzo between its two big sonata movements, this is an ambitious work in a confidently handled, barely tonal style: Berg's Piano Sonata suggests itself as a comparison. The performance by Ann Hooley and Michael Blake made one regret again that Crawford Seeger never got to her *Wozzeck* or her Lyric Suite.

The other major work of the programme, also being heard in Britain for the first time, was Morton Feldman's 20-minute *Bass Clarinet and Percussion* of 1981. This is typically music in which little happens, but in which the undisturbed pianissimo creates an atmosphere of closely attentive enthralment, so that one hears as a major event the two percussionists' change from softly struck gongs and cymbals to drums and xylophones, or their brief distant-bell-sound duo on vibraphone, or the bass clarinetist's switch from one tiny repeating pattern to another.

The beautifully discreet percussionists were Elizabeth Davis and David Hoskings.

Paul Griffiths

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WEDNESDAY PAGE

Simply being one of the lads

Not many of the nation's horse-mad girls make the progression from ponies to working with their four-legged friends, for which, perhaps, parents should be grateful. **Sally Brompton** met Susan Gallier, the stable 'lad' whose obsession has inspired a book

In the past 18 months, Susan Gallier has been kicked in the head, had a thumb nail torn out, skinned her knees, broken her pelvis and fractured her spine — all in a normal day's work. For this high-risk and physically gruelling activity she is paid £100 a week. Work starts at six in the morning and finishes at five-thirty each evening, with one and a half days off a fortnight.

Gallier, 28, is a stable lad, one of the unsung courtiers of the sport of kings, with the vital day-to-day responsibility for the welfare of the racehorses which may win their owners a fortune and their jockeys worldwide acclaim. Stable lads, whose contribution towards such a win is immeasurable, receive neither.

Gallier cites the case of Reference Point's win at Royal Ascot last year. The sponsors presented the horse's owner with a gold plate encrusted with 72 diamonds, its trainer and his wife with diamond-studded cufflinks and earrings and the jockey with a gold hip flask with a diamond set in the top.

Alison Dean, the stable lad who had nurtured the horse from youngster to champion, trained it, cared for it and loved it to distraction, received nothing. Not even a photograph. "Would the owner really have minded if there had been only 70 diamonds in his plate?" Gallier wonders.

Why anyone should actually choose to do the job, riddled as it is with hardships and indignities, is incomprehensible to the uninitiated; for the stable lads there is only one motive and that is their love of horses. Gallier sums it up in the first few lines of her book, *One of the Lads — Racing on the Inside*, which is published tomorrow: "Funny things, horses. Dirty, dangerous, greedy beasts, they get into your blood like a virus, and once you've got it, there's no cure."

She wrote the book because "I wanted to boost my income without working behind a bar in the evenings". She hopes that it will help to improve the status of stable lads "and just make people aware that we are here, because we never get a mention".

Gallier is very concerned about the current proposals to allow Sunday racing. "We only get every other Sunday off as it is, and we're frightened of losing that. Nobody's asked our opinion. Nobody bothers to ask the stable lads."

Despite the traditional obsession of young girls with horses, female stable lads are still in a minority although their numbers are rising. When Gallier joined the Newmarket stables of top trainer, Clive Brittain, two years ago, only five of the 60 stable lads were girls. Today, she is one of 15 females employed there, mucking out the stables, grooming, exercising and training the horses, ministering to their every need — both physical and psychological.

HUGH ROUTLEDGE

Susan Gallier, stable lad: "If you're one of those feeble girls, you'll get teased out of a job"

"It's a hard job for anyone, although the girls get little shows of consideration which the boys don't get, such as not having to clean the drains or unload a wagon-load of hay."

But it is not simply physical strength which is required to survive the rigours of a racing stable. "If you're one of those feeble girls who dissolves into tears when people tease you, you'll get teased out of a job," Gallier says. She admits that when she first joined a racing stable "the lads frightened me to death. It was a really hostile environment. They have this cruel sense of humour and it takes time to realize they're only joking.

"You don't become one of the lads until you start behaving like one. As a girl you've got to prove your worth before you're accepted. There's a strong pecking order and the kids who come in as apprentices have to fight to survive. If you can ride you'll get the respect of anyone. If you can't ride but you can tell a good joke, you'll do."

One of four sisters brought up in Grantham, Lincolnshire, and educated at the same school as Margaret Thatcher, Gallier was horse-mad from a young age. When she was 11 years old, her father, a lorry driver, managed to raise the £45 necessary to buy her her own pony, and Gallier picked potatoes and strawberries to pay for its keep on a local farm.

After taking her O levels, at her mother's insistence, she worked at a riding stables in Doncaster — "sheer slave labour" — paying them £10 a week for the privilege.

Having acquired her assistant instructor's certificate, she went to Canada where she stayed for more than five years, working with show jumpers and, in the winter, racehorses. Back in England, she decided to earn some money by getting a job in a racing stables while she decided what to do. "But once I started working in a stables in Newmarket, I knew I couldn't stand anything else."

The attraction is the horses, with whom she has an intense relationship and intimate understanding. "I can't really explain it," she says. "I'm definitely happiest when I'm on a horse. You imagine your horse is terribly intelligent, but it isn't. You can't train a horse like you can train a dog. Racehorses are half wild and that's probably their appeal. They still do things instinctively. I just know that I love them, utterly, obsessively and irresistibly."

Even though she knows that every horse that comes to the stables is there for only a short time, losing them is still an emotional wrench. She is currently preparing herself for the moment when her "all-time favourite", Miss Caro Star, goes to stud, probably at the end of this season. "That's OK," she says bravely, "as long as she's sound and happy when she retires. You can't get daft about it."

She was married briefly to another stable lad, but now she is on her own again. "There's a lot of failed marriages in racing, because you put the horses before anything. But I'm quite secure. I don't need to have a relationship.

"There's a lot of snobbery in racing stables. There's a few upmarket stable girls who might aspire to go out with jockeys, while jockeys go out with tennis players and models, and trainers marry other trainers' daughters."

She has tried, twice, to do some other kind of job. "You go through stages when you can't stand horses any longer and when you've had enough of the low pay and lack of time off. But I'm not going to try to get away from them any more, because I know I can't.

"Besides, it's a good life for anybody. It's carefree and great fun. The people I work with are the salt of the earth, really nice to be around." On the negative side, she has become "dominant, aggressive and foul-mouthed; and, because you're one of the lads, you stop caring about things like your fingernails and hair." It does not bother her that she has become hard. "I'm proud of it. I was pretty hard to start with.

"What it has done is made me a lot more politically aware of all the social injustices. In a racing stables, the two worlds collide and you become aware of how the other half lives. But I'm not jealous or bitter. I'm convinced I'm getting the better half."

Even so, she knows that she cannot remain a stable lad for ever. "By the time you're 30 you want to stop riding out because you cease to bounce when you're thrown. The problem is that you're not qualified to do anything else." Her own hopes for the future lie in writing, and she is already working on a novel based in Newmarket. "But I can't give up horses altogether because they're my inspiration. I don't know anything about anything else."

She is careful not to talk about her book in the stable yard. "I'm ever so conscious about being called a snob. I still very much want to be one of the stable lads." She grins. "Once a lad, always a lad."

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One of the Lads — Racing on the Inside *by Susan Gallier will be published tomorrow by Stanley Paul, priced at £9.95*

Children in conflict

In countries at war, can any family really hope to raise happy, peaceful children?

The father of one of the Israeli soldiers accused of beating up Palestinian prisoners blamed the army for turning his son into "a beater of women and children". In saying this he touched on a matter which Professor Jennifer Bryce, who has studied the impact of military conflict on the young, considered it vital that we understand. "We know from research that children living surrounded by war may well grow up with a morality based on what they have seen around them as a model," she says.

Bryce, a soft spoken, passionate woman who focused on the lot of children in these situations while working at the University of Beirut for several years, points out that since the Second World War there have been more than 150 military conflicts in the developing world as well as a few in the West. Particularly topical is the study of 353 Israeli and Palestinian children, which showed, during an earlier conflict on Israel's West Bank, that 87 per cent of the children had been involved in at least one confrontation with Israeli security forces, while in 1986 it was known that Uganda's Resistance Army included about 3,000 children under 16 years and in Zambia 18,000 refugees were children. From Northern Ireland to Nicaragua, in Israel and South Africa, children are caught up in armed conflict, their lives distorted by ever present violence and disruption.

"In peaceful countries we can see how valuable a happy, prosperous childhood is; we understand the importance of a family living in peace," she says. "But it is impossible for so many children around the world."

Bryce came to London recently to take part in a Save the Children Fund seminar on children caught in conflict and to present Lynda Chalker, of the Foreign and Commonwealth office, with a copy of the newly drafted "Convention on the Rights of Children", a document designed to protect children in conflict, which, it is hoped, the British and other governments will sign.

Professor Jennifer Bryce and a child caught in the crossfire

One of the consequences of war is often poverty as economies break down and the breadwinner of the family goes off to fight; the failing of health services and the collapse of education follow.

And it is the break up or breakdown of the family which can be as damaging as anything children experience, according to Bryce. Her book *Cries of the Children in Lebanon*, published by Unicef, looks at the effects of war on children and at the role the family plays in helping them to cope.

"Research in Britain has shown that children who were separated from their families during the last world wars suffered more traumas than children who lived with bombing, death, destruction around them," Bryce says. "The same was true in Lebanon. So what we find, in fact, is what is known in a peace context — that the family is the vital source of support, emotional strength, mental health for children.

"The question is, how can families be supported and helped to give their children the best childhood possible during a war? Here the role of agencies such as Save the Children and Unicef is all-important, because they can provide health care, vaccinations, clean water and education, but also in a small grass roots way; they can work in communities providing mothers with something as basic as pre-school groups, which mean the mothers get time for themselves — and many of them are very stressed and depressed and need a break if they are to care for their children well. These groups provide community contact and through the children the needs of the family can be seen. And this is where we in the West can help. These agencies rely on donations to do their work."

Although Bryce's work has been based in Lebanon, there are obvious parallels to be made with our own situation in Northern Ireland, where the pressures on families have been recorded and where the implications of children adopting a war morality, choosing to fight because that is "what you do", are as sinister as in the developing countries.

And what, taking the issue from another side, does she think of the way children are "involved" in war through peace demonstrations or being taken to live at camps such as Greenham? Isn't this forcing them to contemplate war or perhaps to live unnecessarily in fear of it? She pauses and thinks for some time before answering. "It is not good if children really are made fearful and to feel powerless, but the other side of this is that at least peace demonstrations teach children that there is some way they can try to work to avoid war, to combat it, that there is a mechanism for trying to achieve peace. I think that is a valuable lesson.

"But before I weep for the 14-year-old Finnish children who, we hear, are anxious about nuclear war, I am concerned with the children who actually live with war and who urgently need our help."

Angela Neustatter

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& BRIEFLY

A round-up of news, views and information

Details of divorce

The facts of life have moved on apace, to the point where the Children's Society now considers it useful to produce leaflets which aim to explain divorce to children. "In an ideal world," it says, "divorcing parents would sit down with their children to explain just what is happening; but they are often suffering *too much* themselves to be able to cope *with that extra trauma*." This has prompted the society to produce two leaflets for divorcing parents and their children (*Divorce and Children*, 20p, and *Divorce and You*, 30p) which try to help both understand and handle what is always a traumatic transition. They are available from the Publications Department, Children's Society, Edward Rudolph House, Margery Street, London WC1X OJL if you enclose a large SAE. The society admits, however, that "they are no substitute for a real life heart-to-heart, but better than silence".

Good to go

"The idea that the more a product costs, the more women want to slap it on their faces seems totally up the creek to me," says Mark Constantine, founder of Cosmetics To Go, a mail-order company. So Constantine (who formerly worked with Body Shop supremo Anita Roddick) has formulated and packaged a cruelty-free, inexpensive range, which includes sun products, babycare, a men's selection (including a pyramid which he *swears* sharpens razors) and make-up, featuring natural ingredients. For a free catalogue telephone 0800 373366.

Quote me . . .

"Politically, Graham is extremely supportive; he gave up his holidays to act as my agent during the general election. But I would not want him to play Denis Thatcher for me, because I would never play the wife for him. That scenario is dated." ***Rosie Barnes***

Will to wall

Anyone obsessed with creating ravishing rooms should set aside April 12. On that date a glittering seminar, "Into the Interior: Room for Ideas", will be staged at Leighton House in London's Holland Park. Speakers include the V & A's Stephen Calloway, and the aim is to introduce the subject of interior design "in a warm and friendly atmosphere"; the organizers will be swelling the coffers of the Leighton House Endowment Fund with the proceeds from the £100-tickets, which include a champagne lunch from Leith's Good Food. There will be advice on the "fragile relationship between decorator and client — so that nobody is steam-rollered into having décor which isn't really 'them'." Details are available from Susan Llewellyn Associates, 27c Bramham Gardens, London SW5 OJE (01-584-5847).

Fiddle fads

The latest fashion accessory embraced by New Yorkers would have Stradivari quivering in his grave. Forget the Kelly bag or those dinky little quilted Chanel numbers; violin cases are back on the streets — not, this time, toted by machine-gun wielding mafiosi, but instead by Manhattan maidens, who use them to carry all the essentials of daily life to and from the office. Some opt for the soft and squashy PVC style, others for a handsome, white-stitched version, but real handbag snobs wouldn't stoop to anything but the genuine article — sans instrument, of course. "They're great conversation openers," says one case-carrying creature.

Josephine Fairley

Hard days and holidays

FIRST PERSON

Libby Purves

The glowing prose of the holiday supplements conceals a host of niggling worries: or so it would seem from a recent MORI poll. We British, apparently, continue to take our pleasures sadly: 40 per cent of us are afraid we will be burgled in our absence; more than a quarter are worried about "rowdy holiday-makers" and muggings; and one in five is convinced the car will break down.

The pollsters' depressing view of holidays is reinforced by the annual clichés of middle-class conversation: "Oh, it's such hard work getting ready for a holiday, I'd almost rather stay at home"; "Honestly, the children would rather hang around eating hamburgers with their schoolfriends than go to Kalkan", and so on.

So there was a shining simplicity about the account given of itself this week in a special appeal by the Family Holiday Association. The charity, founded by Patrick and Joan Laurance a few years ago, exists to give grants to deprived families to enable them to go on holiday together.

Some of their clients are single parents, some are recovering from violence within the family; many have a sick or disabled member. All are on rock-bottom incomes, and most live in very poor housing.

This year the FHA will make its 5,000th grant (appeals are always chanelled *through* social workers and health visitors), but the money generally begins *to run out* around now. It cites with regret one Midlands health visitor who asked for a disabled mother and her daughters of 10 and eight, who look after her, to be given their first *sight of the seaside*. It would have cost less than £100, but the answer had to *be no*.

At first, confronted with some of the problems the FHA hears about, the suggestion of a week's holiday seems almost frivolously irrelevant. If you meet a widowed father with a handicapped teenager and two younger children, living on the 14th floor of a high-rise block in a vandalized estate, perhaps it is more *natural to think of* rehousing as the immediate and acceptable form of charity.

But this is not the experience of the FHA. The Laurances *take the simple*, old-fashioned view that "a break does people good". A holiday may be a luxury, but precisely because it *is* a luxury, it seems to have an astonishing, revitalizing effect.

The holidays are not ambitious: nearly all the families elect to take a break in Britain, at a holiday camp or guest house or in a rented caravan.

And the sums involved are shamingly small — £330 enabled a woman with terminal cancer to have a last happy *break with her unemployed* husband and seven-year-old daughter.

One must not be sentimental. A week in *Blackpool* is not a magical cure for poverty and despair. But with a moment's thought, it becomes obvious that when the rut of deprivation becomes so narrow and deep that it is impossible *for the victims to see out of it*, that is the point when hope and energy may vanish.

I am haunted by those occasional cases when a desperate mother jumps out of her high window and takes her babies with her; if she had been lifted out of the rut and given memories and *photographs* to prove that children somewhere were laughing and playing on the sand, she might have had more faith — in their future, if not in her own. It was a simple, rather *Victorian idea* that the Laurances began from; but it stands the test of time.

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Continued on page 34

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A better year but not yet a renaissance

Cautious optimism best sums up the present state of the construction industry, says Charles Knevitt

The cautious optimism in Britain's construction industry follows a year in which the Government has stated its commitment to a revival of the inner cities, the royal assent for the Channel Tunnel Bill, a hurricane and the stock market crash. The Government has also announced plans for the privatization of the water and electricity industries.

Construction has an annual output of more than £30 billion, representing almost 10 per cent of the gross domestic product, and it employs a workforce of about one and a half million. As such it is often seen as an indicator of the country's overall performance, and a soft target for capital spending cuts.

Eight years of growth have almost silenced the critics of previous stop-go policies and allowed productivity and efficiency to improve. While public-sector investment is at an all-time low it has been more than compensated for by increased activity in the private sector, particularly in new housing for sale and commercial buildings.

The industry's main concerns focus on the likely slowing of growth from 1989; European Community harmonization plans, which take effect in 1992; the imposition of VAT on new construction, especially if it includes housebuilding; and the apparent lack of resources to be made available for making the Housing Bill's provisions actually work, and unrealistic expectations of it. The Building Employers Confederation reported last month that the past decade had seen the following far-reaching changes affecting virtually every aspect of the construction industry:

- ● A major shift in the balance between public and private sector new-build work, with the share of the latter rising from 50 per cent to 70 per cent between *1976 and 1986*
- ● A substantial rise in repair, maintenance and improvement work as a proportion of contractors' output — from 23 per cent in 1976 to 41 per cent in 1986
- ● The increased use of self-employed labour, from 290,000 to 490,000 between 1977 and 1986
- ● *Changes in the relationship* between main contractors and their specialist sub-contractors, whose share of output rose from 34 to *44 per cent* over the 10-year period
- ● The introduction of new financing and development arrangements, including buy-back provisions, government grants and public-private partnership schemes such as Phoenix
- ● Alterations in the demands of clients who have created pressures *for different forms* of contractual arrangements
- ● And important developments affecting the demand for trained staff.

It is a measure of the growing professionalism of the industry, once typified by muddy boots and hard hats, that it has been able to respond to the challenges.

Without a huge injection of funds, including the use of grants and tax breaks to lever private sector commitment, scepticism about the Government's stated policy of putting the inner *cities* at the top of the political agenda is likely to remain. Though individual companies are extremely active in certain parts of the country, there has been no significant increase in resources avail*able* to bring about the renaissance sought.

Local authorities, including those controlled by the ex*treme left, have become* — perhaps out of necessity — more conciliatory to partnership schemes with the private sector, and the threat of Whitehall-administered urban development corporations (UDCs) has made *them* concentrate on problems locally.

There is, nevertheless, great annoyance over the way in which the private-sector-sponsored Phoenix Initiative has been used to identify potential UDCs, including two of the three new mini-corporations announced by Nicholas Ridley, the Environment Secretary, before Christmas.

Overall the picture is one of new orders coming through and a good year in 1988. Total orders received by contractors in Britain last year were 22 per cent higher than in the previous year, including about £1 billion alone for the Channel Tunnel project.

State-of-trade surveys by architects, *the building-material* producers, and the larger as well as small contractors all point to continued growth, at least for the next 12 months.

The first edition of the RIBA *Construction Workload Brief, published last month*, showed that the workload for the architectural profession continued to soar during the third quarter of last year. The annual rise has been an astonishing 41 per cent, with the private commercial sector leading the demand.

Regionally, the Midlands and East Anglia showed a 169 per cent rise, with Greater London at 62 per cent and the North of England 56 per cent. Only Scotland showed a decrease, of 10 per cent over the 12 months.

Though the figures relate to the period before the crash, architects remain optimistic. Thirty-nine per cent thought their workload would increase during the next six months, 50 per cent thought it would remain stable and just 11 per cent thought it would fall. Among the building-material producers, more than three-quarters expect *their* output to rise during the next year, almost 40 per cent of them by more than 5 per cent. Almost a third want to increase their production capacity. Smaller contractors represented by the *Federation of Master* Builders report a stable and buoyant year ahead, with almost half expecting to increase their workload.

Up she goes, and still going up — that's the building industry today

Two-thirds of the leading builders, represented by the Building Employers Confederation, are operating at either full or almost full capacity. Three-quarters expect their *workload to increase, and half* report an increase in the number of new inquiries. House-builders, however, are still troubled by land supplies, particularly in the South-East.

Growth is also reported by the Federation of Civil Engineering Contractors, but not to so marked a degree. The latest White Paper on public *spending shows a slight dip in* activity for motorways and trunk roads, with an increase in water and sewerage. One problem is that councils are diverting funds from roads, with an under-spend of £148 million, about 20 per cent, last year.

The Government's water privatization plans have been welcomed, although there are reservations about the changeover period, which could delay capital *investment*.

Its views on the electricity privatization will follow Cecil *Parkinson's statement to the* Commons last week.

There is no North-South divide in building, although Scotland has been in the doldrums. Yet optimism there is growing. One prime growth area will affect all the regions, as a result of the 1992 European Community harmonization. *Britain's* beaches are among Europe's worst and will need to be cleaned up to meet new regulations.

Construction: exports & imports (£ 000s)

Year	Imports	Exports	Deficit
1982	1,844	1,305	539
1983	2,278	1,355	923
1984	2,627	1,447	1,180
1985	2,711	1,607	1,104
1986	3,025	1,459	1,566
1987*	3,500	1,500	2,000

* *Estimate (extrapolation of first three-quarters firm figures)*
Source: Department of Environment

John Rogers

The City of London skyline: the building activity constitutes a significant part of British industry among the houses of commerce and finance

Buoyant time for the survivors

This year looks likely to be buoyant for Britain's building contractors, *writes Charles Knevitt*. Returns from about 600 of the 9,500 member companies of the Building Employers Confederation present a rosy picture of the industry's prospects.

John Parsons, president of the *confederation and group chairman* of his Bristol-based family business, William Cowlin & Son, reports there are areas where workload *could* be better and tendering is tight, but overall margins should improve. Even in the problematical North-East, North-West and Liverpool there is some upturn. And fears that the crash might have affected demand have not so far been borne *out. The industry is expecting* growth until 1991, with some slowing in 1989.

Of course, there have been recent significant swings from public to private sector, notably in housebuilding, and from new building to refurbishment and maintenance. Though commercial work showed a 20 per cent increase in 1987, around 10 per cent is forecast for 1988, with *a further 1 per cent next year. But as* the Audit Commission reported, there is a growing backlog of work that needs to be tackled in the public sector — *about £3 billion* on schools alone.

Certainly there are few signs, if any, that the market is over-heating as it did in the early 1970s. There are no shortages of materials and labour seems to be in good supply. *Those who took their skills abroad* a few years ago, to such places as West Germany, have returned.

Increased workload has also brought increased problems with the "cowboy" element, however; and last October's hurricane simply made things worse. The industry has been lobbying the *Government* on ways to combat the problem since the early 1980s.

The new Housing Bill's implications for the private rented sector and run-down estates owned by local authorities, and the Government's *commitment to reviving the inner* cities, are being studied.

The two main issues remain the threat that the European Community will impose VAT on construction, and the harmonization plans coming into effect in 1992.

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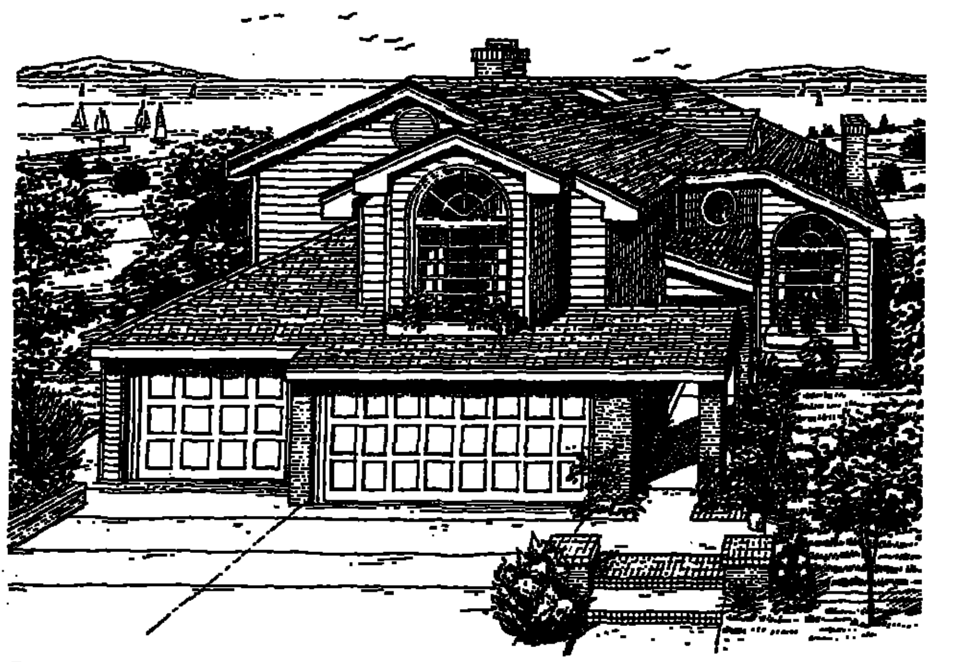

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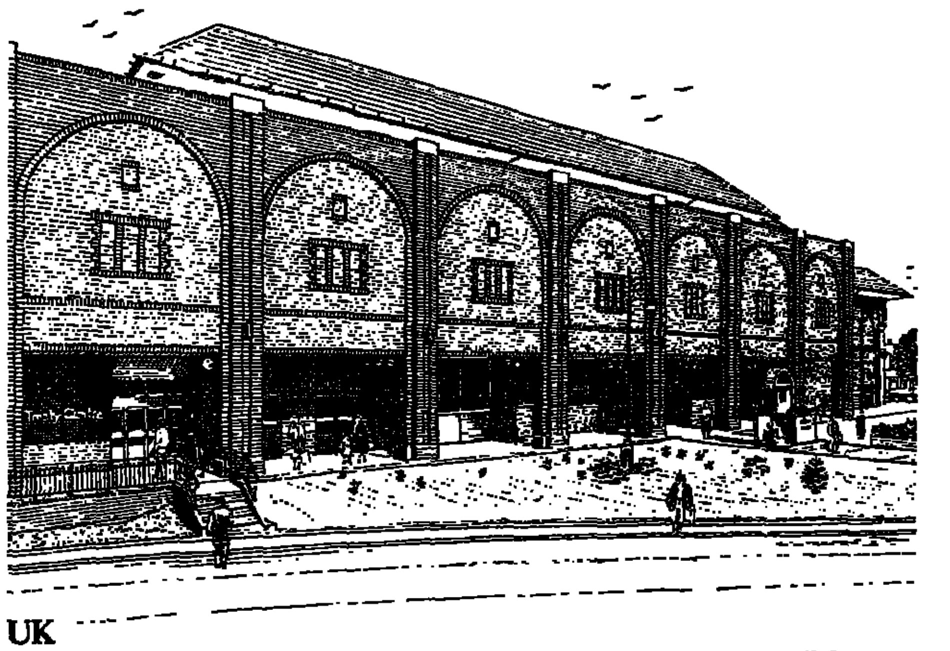

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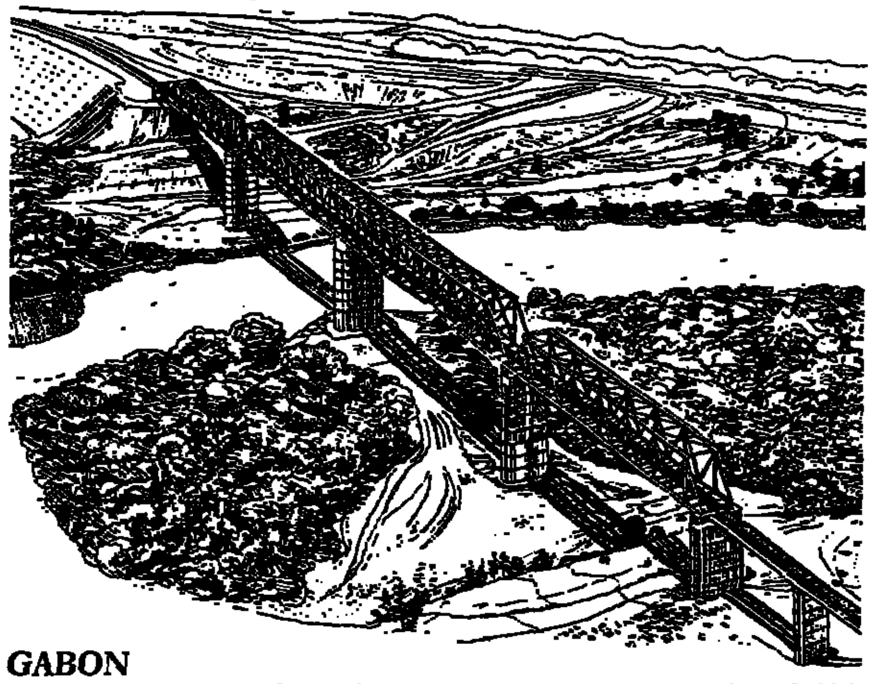

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Confidence flows from the Chunnel

Despite the occasional discouraging report, a mood of optimism is prevalent

The gloom and despondency that engulfed the civil-engineering industry for a decade and a half of decline has been replaced by a new feeling of confidence and optimism, symbolized by the most exciting project for a generation: the Channel Tunnel.

Contractors report expanding order books as the industry climbs out of recession. In its January workload survey, the Federation of Civil Engineering Consultants found that more than two-thirds of members had more orders than a year earlier, and only one in 10 firms had fewer. The improvement in the number of invitations to tender for new work was even more marked.

Suppliers too are in buoyant mood. According to British Aggregate Construction Materials Industries figures released in February, the production of aggregates for construction – which include sand and gravel for concrete, stone for black-top roads, as well as fill and ballast – reached an all-time high of about 260 million tonnes last year – higher even than at any time during the construction boom of the 1960s and early 1970s.

The vast majority expanded in 1987

Consulting engineers are also picking up more work. A survey of more than 200 firms by *New Civil Engineer*, to be published in April, shows that the vast majority expanded substantially during 1987 and almost all expect the trend to continue through 1988.

Such buoyancy is, perhaps, surprising, given the level of spending on civil-engineering works. For example, the Government's forthcoming figures for construction output in the "public non-housing" sector, the public works that form the traditional mainstay of civil-engineering workload, are likely to show that 1987 was the worst year since 1961, with spending in real terms at only slightly more than half its peak level in 1972.

This paradox is explained in part by the effects of privatization. Some traditional public-sector clients, such as British Gas and British Airports, have switched to the private sector.

The Government is also insisting that a much higher proportion of the design for public works is put out to private firms.

A few high-profile projects, notably the Channel Tunnel and the new Thames Bridge at Dartford, Kent, have been shifted to the private sector, showing how private finance can be mobilized imaginatively in place of public funds. But, so far, reality has failed to match the rhetoric of ministers.

Despite a host of proposals, ranging from the fanciful double-decking of the M25 to a second Severn Bridge, the Severn and Mersey barrages, private power stations and light-railway systems, the Chunnel and Dartford bridge examples have not yet been followed.

The paradoxically low-output figures can also be explained in part by the increasingly blurred division between civil engineering and building.

The spectacular growth in the commercial and industrial building market has cushioned most people from the effects of civil engineering's relatively sluggish performance. So the present mood of optimism is misplaced, reflecting nothing more than a spin-off from the building boom. That may explain why both contractors and consulting engineers are still facing tough competition and squeezed profit margins for most of their civil-engineering work, despite the strong demand for construction generally.

Inching towards France: tunnelling gets under way

This leads to a serious dilemma for civil engineers. On the other hand, growing construction activity has already pushed up prices, particularly in London and the South-East. Too much more work released too rapidly could cause serious problems for the industry, as well as fuelling inflation: to a contractor on an 18-month, fixed-price motorway contract, an unexpected five per cent increase in materials and labour prices can make the difference between profit and loss; ten per cent could cause serious financial embarrassment.

On the other hand, the need for improvement of the nation's infrastructure has never been greater. Repair and renewal of roads, sewers, water and electricity supply have suffered from under-investment for a generation: now as the economy picks up, they are coming under increasing strain.

For example, motorway traffic has increased by 17 per cent in the past year, yet no new motorways are planned in Britain once the M40 is finished. With local roads, the problem is more severe. Local authorities, exhorted by the Government to spend more on roads, but restrained by budget controls, are likely to under-spend their roads budget for this financial year by about £160 million.

Yet the mood of optimism prevails, with signs in the last few months that the number of tender invitations for public works has picked up. And civil engineers can at least rely on the one sector of their industry which has grown steadily in recent years: defence.

Hugh Ferguson
Editor-in-chief
New Civil Engineer

Huw Jones describes the progress of two impressive civil projects

The battle to be on time

Construction, like any other business, is about making money. The key to success is building the product as quickly as possible to limit labour costs and other overheads. The only difference with very big projects such as the Channel Tunnel and the new Sizewell B nuclear power station is that the stakes are higher.

The high risk and work-load of the £5 billion Chunnel project is being spread between 10 of the biggest British and French contractors, brought together in the Transmanche Link building consortium. Even so, each member company stands to catch a heavy cold if the tunnel is finished substantially late.

A delay of a year would cost the group about £500 million. Losses would stem from liquidated damages set at £350,000for each day of delay.

TML's UK director-general, John Reeve, admits that "the construction programme is desperately important".

Eurotunnel, the Chunnel developer, is keen to get the trains running as soon as possible, bringing the first revenue on the £5 billion it has successfully raised.

Mr Reeve said: "We're pretty pleased with progress so far. The British operation is up with the original programme."

The first of six tunnel boring machines has already advanced 300 metres towards France since it started work in December. Its progress will accelerate over the coming months. The French, however, have already lost three precious months on their programme and their first tunnelling mole is only now preparing to start digging, although it was scheduled to be the first machine away.

Lack of foresight or plain bad luck hit their plans last year when a French company, Somme Delattre, which was building the first mole, went bankrupt. The contract was taken over by its US partner, Robbins. The delay stems, largely, from Robbins' works on the Pacific Coast at Seattle, Washington.

Mr Reeve said that bad ground could delay tunnelling until water-bearing fissures are plugged with grout or, worse, if one of the bores is flooded.The French are less worried about bad ground. They know they have to face it anyway. They were losing the battle against groundwater in their flooded 1975 Chunnel works when the project was abandoned.

This time, the Gallic engineers are playing safe. The tunnel borers are being assembled in a giant water-proof access shaft, ringed in concrete, and the tunnelling shields are equipped with stabilizing fluid, under pressure to keep water out of the bore.

The poor ground near Calais will slow the French, who are only expected to construct about 40 per cent of the 50 km-long tunnels. But they are likely to build even less of the route, as the Dover tunnellers defend their three-month lead and strive to boost their substantial bonus payments.

The first machines now on site are installing the five-metre diameter central-service bore which will carry the various pipes, ducts and cables. The trains will run in twin parallel tunnels which will be started early next year.

All the tunnels are being started from access points near Dover and Calais. From there, the tunnel moles will strike landward to the terminals, several kilometres inland and seaward towards an eventual mid-Channel rendezvous.

The service tunnel breakthrough is expected late in 1990. The running tunnels will meet up about a year later, leaving the contractor two years to fit out the tunnels and test the trains before the planned opening in 1993.

New Civil Engineer

Sizewell B power station: excavation proceeds in the shadow of Sizewell A

While the British Chunnel contractors, Balfour Beatty, Costain, Tarmac, Taylor Woodrow and Wimpey work to bring the Channel Tunnel in on time, their rival, John Laing, is chasing the same goal at Sizewell on the Suffolk coast.

Laing's £130 million contract covers the main structural work for the Sizewell B reactor and the associated power-generation buildings. A separate £60 million contract will be let in April for the construction of the seawater pumping station and offshore water intake and outfall for the plant cooling system.

Preliminary work began last year and already Laing has excavated a 20-metre-deep pit, covering several hectares, from the base of which it will build Britain's first pressurized water-cooled reactor.The contractor is two or three weeks ahead of the seven-year construction programme, which is designed around work on the difficult reactor building itself.

In the autumn, work will begin on a four metre-thick concrete slab underneath the reactor. Structural work will then have to accommodate installation of the complex heavy engineering plant at the heart of the power station.

Westinghouse, Babcock International, Aiton and a host of other companies have won valuable contracts to supply the parts to collect the raw atomic energy from the reactor core, and produce steam to drive the station's twin 600-megawatt turbines.

Laing will erect a giant vacuum-proof shell around the reactor and the associated plant. A 60m-high domed concrete casement, tensioned by perimeter cables and lined with an air-tight steel membrane, will enclose the reactor area.

Sizewell is the first of about 10 ten nuclear or coal-powered generating stations which the Central Electricity Generating Board plans to order over the next seven years or so to replace its ageing Magnox rectors, and to boost supply. The new orders promise a healthy future workload for the construction industry, which has noted with interest Mrs Thatcher's recently-expressed interest in a second Channel tunnel.

The author is a reporter for New Civil Engineer

Whatever happened to the navvy?

In London skilled labour is rarer than a scaffold-free street. For at least 12 months contractors in London have been crying out for carpenters and bricklayers, and if they find them paying 25 per cent more this year than last.

The problem is self-inflicted. Treacle-slow reactions to the boom from the training board and even slower acceptance of self-employment by the unions have choked what should have been an increasing flow of youngsters into the industry.

Now London's problems have become those of Birmingham and Manchester. Since Christmas they have spread to Scotland. In the Midlands, a Building Employers Confederation survey, covering the last quarter of 1987, shows 82 per cent of firms reporting shortages of bricklayers and 88 per cent unable to recruit enough carpenters.

These are symptoms of an illness aggravated by the seven per cent jump in output last year. There are two root causes: first more than half the one million building workers are now self-employed. They have no incentive or need to take on apprentices. The Construction Industry Training Board has done little to persuade them.

This is connected to the second cause, which is that the two building trades unions, the T & GWU and Ucatt, regard self-employment with only slowly waning hostility. Both are represented on the CITB.

A cure may be on the way. The BEC, which represents the 10,000 larger firms, has pledged in its first five-year plan, published two weeks ago, that it wants to "significantly expand" training. The BEC will press for a change in the way craft status is conferred. Out will go the moribund apprentice-master system. In will come skills testing for all.

That is in the future. For now a series of grass-roots initiatives is growing. In London's Docklands the BEC, along with CITB, is involved in a coordination exercise to quantify the numbers, then find space to train workers.

Peter Bill
Deputy editor, **Building Magazine**

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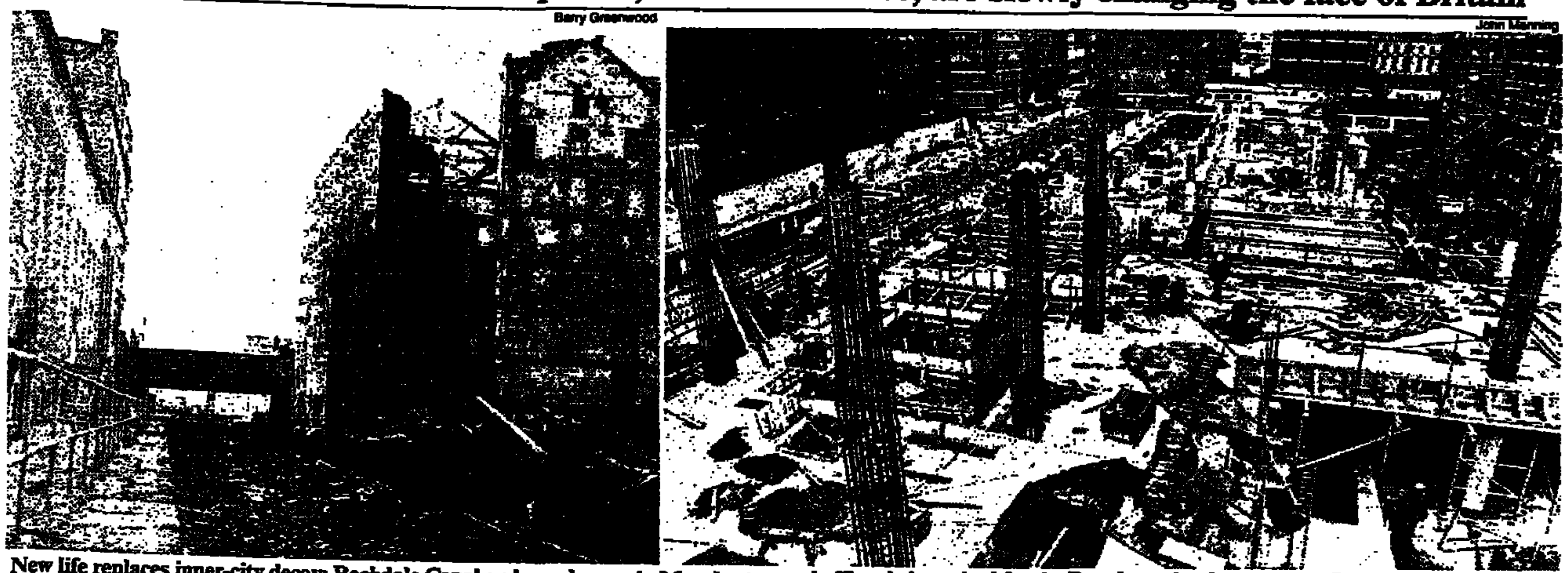
FOCUS

CONSTRUCTION/3

Two new approaches to development, both in the cities, are slowly changing the face of Britain


Barry Greenwood

John Manning

New life replaces inner-city decay: Rochdale Canal and warehouses in Manchester, and offices being raised for the Broadgate development on a London rail terminus site

Phoenix rises from decay

American ideas are being used to solve some of this country's urban problems, says **Charles Knevitt**

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A *BUILDING* PUBLICATION

Leaders of the Phoenix Initiative, the private sector-sponsored agency that acts as an "honest broker" between central and local government and the construction and development industry, meet Nicholas Ridley, the Environment Secretary today to discuss its future, *writes Charles Knevitt.*

The outcome could well include public funding so that it can continue with its trail-blazing urban regeneration schemes in parts of the country not reaping the benefits of the mini-boom in capital projects.

Launched in July 1986, after publication of the Phoenix report by Harry Cowie, the agency adopted many of the lessons of the inner-cities revival in America and began to implement them in Britain. A few months later it was in business, with Christopher Ledger, seconded from Shell, at the helm, and Ian Smith seconded from the Department of the Environment.

Both are due to return to their respective posts at the end of this year, so the meeting is timely. No doubt Phoenix's relationship with the Government over the way mini-Urban Development Corporations have seemed to follow its lead will also be on the agenda.

In December, Mr Ridley announced three new mini-UDCs, in central Manchester, Bristol and Leeds. In the first two, Phoenix entered into discussions with the local authorities over setting up public-private partnerships. Sheffield could be next — another city where the agency has been involved. Government intervention where the agency has first staked a claim could be seen as acknowledgement of the latter's success.

Manchester Phoenix, the first initiative announced just over a year ago, with the local office of Arthur Young as the executive team, concentrated on the Whitworth Street area. A development package was put together with about a dozen partners, and the full backing of the left-wing City council. Now Phoenix is looking at two further areas of central Manchester.

Semi-derelict blocks being refurbished

Applications for centrally administered urban development grants, worth about £17½ million, have met with varying degrees of success, with two being approved and two turned down.

In neighbouring Salford, where the local authority is the main landowner of the earmarked sites, Phoenix is concentrating on an estate of semi-derelict tower blocks which will be refurbished for student accommodation. Two or three other housing projects may follow. There is already a UDC at nearby Trafford Park.

Bristol, where a mini-UDC, based around Templemeads, Station was announced, is the subject of a broader strategy, embracing the accelerated redevelopment of Broadmeads shopping centre; the promotion of the city as a regional media centre, and a blurring of the boundaries between the UDC-designated area and bordering districts also in need of attention.

In each case, as in the Wirral, where wealthy areas border the deprivation of Birkenhead and New Brighton, Phoenix tailors its response to specific needs.

Discussions with Sheffield have came after a government-sponsored report, by Coopers & Lybrand, which recommended a partnership approach to regeneration, although a UDC was not mentioned. Here it would be necessary to obtain public funding to lever a private-sector commitment.

Apart from acting as a development catalyst, perhaps Phoenix's most important task is to persuade the Government to go further down the American route to regeneration, in the form of tax-breaks. Phoenix is working with the Construction Industry Joint Taxation Committee on new proposals that could revolutionize private-sector involvement in the inner-cities programme.

Developers, land-owners and the financial institutions will need to be mobilized to present a united and effective lobby if treasury mandarins are to be defeated.

Broadgate shows the way forward

It's not what you do — it's the way that you do it. That is the signature tune of those who have improved the speed and quality of building during the last 10 years, *writes Peter Bill.*

Today a client will get his office or factory built at much the same speed as it would be done in the US. Ten years ago it might have taken half as long again. Today, speed does not mean an automatic sacrifice of quality.

As the old song suggest, it is not that construction technology has advanced rapidly in the decade. In fact, still bruised by yesterday's disasters, the application of new inventions or methods advances only slowly. Rather it is the way buildings are put together that has brought the advances in speed and quality. Last year a transatlantic study by Reading University concluded that contraction times in America were now not much better than in the UK.

What's happened is that enlightened clients are commissioning imaginative architects and hiring bright builders. They all come together before sketch designs are turned into unworkable details and think very hard about how the building will be put together.

This process has produced the science of "value engineering", and the art of "buildability". A loose description of the former is that before a product or process is chosen, the designer has to consider not only about the direct cost but also what effect that choice will have upon the other elements both in terms of speed and economics.

Bolting a cheap curtain wall to a flimsy misaligned frame with too-small tolerances can be an expensive business.

Then "buildability" is introduced. "It looks fine on the drawing board, but how fast will it go together, and how?" These are the questions now asked before rather than after building has started.

At least on major contracts. On smaller jobs the idea of the builder being presented with a set of sketchy drawings by the architect and told to get on with it is still frequent. The ensuing problems still makes construction one of the largest areas of litigation.

That is why more and more clients are bringing in the contractor earlier — in a variety of guises. Management contracting, design and build, project management and now construction management. These are the mechanisms that ensure a mind able to translate conceptions into workable constructions.

For students of building, the exemplar of this approach is Broadgate, the £800 million office development adjacent to Liverpool Street station in the City of London. Here the client, Rosehaugh Stanhope, has employed imaginative architects, Arup Associates, plus the builders Bovis, to create Europe's fastest-growing site.

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BUILDING EMPLOYERS CONFEDERATION

"Overall, 1988 should be another good year for building industry trading prospects. Among many issues, BEC will be campaigning for policies to boost 'inner city' regeneration, to tackle the scourge of 'cowboy' builders and to outlaw non-commercial contract conditions,"

John Parsons
President of the Building Employers Confederation

The Building Employers Confederation is the most influential and effective trade organisation representing the widest range of building industry interests. Its members account for over three-quarters of total private building industry output.

Details from Alan Hughes, BEC, 82 New Cavendish Street, London W1M 8AD. Telephone 01-580-5588; Fax 01-631-3872.

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THE TIMES INFORMATION SERVICE

This selective guide to entertainment and events throughout Britain appears from Monday to Friday, followed on Saturday by a preview of the week ahead. Items for inclusion should be sent to The Times Information Service, PO Box 7, 1 Virginia Street, London E1 9XN

Late debut for a forgotten concerto

Constant Lambert (above) is by now a remote as well as romantic figure, though *still remembered as a great conductor*, a vital force in the early years of modern British ballet, and as a much gifted, if not completely fulfilled, composer. Tonight sees the first performance of a piano concerto written more than 60 years ago and then discarded. In 1924 Lambert was *a 19-year-old student at the Royal* College of Music and already highly productive. He wrote the concerto out for two pianos but took it no further, perhaps *because Diaghilev, no less, asked him to* compose a ballet, *Romeo and Juliet*. The manuscript of the concerto found its way into the BBC Music Library where, although known to Lambert scholars, it lay for decades. Only now has it been orchestrated by Edward Shipley and *reached performance*. Jonathan Plowright is the soloist with the Redcliffe Chamber Orchestra conducted by Christopher Adey and the piece will be *performed twice during the concert*. Early Lambert will this evening be juxtaposed with late Frank Bridge, the concert opening with his autumnal *Allegro moderato for strings* and closing with Martinů's seldom heard Concertino for Piano Trio and Strings. St John's, Smith Square, London SW1 (01-222 1061), 7.30pm, £3-£8. ***Max Harrison***

BOOKING KEY
☆ Seats available
★ Returns only
(D) Access for disabled

FILMS

■ **Also on national release**
☎ **Advance booking possible**

■ **ANGEL HEART (18):** Mickey Rourke's down-at-heel detective pursues a missing person to the voodoo underworld of New Orleans. Pulp stuff, directed by Alan Parker in slam-bang style (113 min).
Cannon Piccadilly (01-437 3561). Progs 1.10, 3.15, 5.45, 8.15.

THE COURIER (15): Tense Irish *thriller about a dispatch rider* (Padraig O'Loingsigh), mixed up with Val, a notorious criminal. Cait *O'Riordan plays the woman who* wins his heart (85 min).
☎ **Cannon Fulham Road** (01-370 2636). *Progs 2.15, 4.40, 7.00, 9.15.*
Cannon Haymarket (01-839 1527). Progs 1.10, 3.05, 5.00, 7.00, 9.00.

THE DEAD (U): John Huston's final film – a poignant adaptation of James Joyce's story about a post-Christmas party in Dublin. With Angelica Huston, Donal McCann (82 min).
Chelsea (01-351 3742). Progs 1.40, 3.30, 5.20, 7.15, 9.10.

FOUR ADVENTURES OF REINETTE AND MIRABELLE (U): Eric Rohmer's latest *divertissement – four improvised episodes in the* lives of two girls, the rural Mirabelle (Jessica Forde) and the urban Reinette (Joëlle Miquel) (95 min).
Renoir (01-837 8402). Progs 2.25, 4.30, 6.40, 8.50.

HAIL, HAIL ROCK 'N' ROLL (PG): Documentary tribute to Chuck Berry – a seamless blend of performance footage (mostly shot at Berry's 60th birthday concert) and articulate interviews with rock personnel. Directed by Taylor Hackford (121 min).
☎ **Empire Leicester Square** (01-437 1234). Progs 1.00, 3.30, 6.00, 8.30.
Camden Plaza (01-485 2443). Progs 1.10, 3.35, 6.05, 8.55.

***THE KITCHEN TOTO (15):** Writer-*director Harry Hook makes an impressive debut with this *observant drama about a* bewildered young servant during Kenya's fight for independence. *With Bob Peck and Phyllis Logan* (97 min).
Cannon Première (01-439 4470). Progs 2.10, 4.10, 6.20, 8.15, 10.15.

NADINE (PG): Lightweight diversion from writer-director Robert Benton, with Jeff Bridges and Kim Basinger as a Texan couple primed for divorce but drawn together by a suspicious killing (83 min).
Cannon Oxford Street (01-636 0310). Progs 6.35, 8.35.
Cannon Panton Street (01-930 0613). Progs 2.10, 4.10, 6.10, 8.15, 10.10.

■ ***NO WAY OUT (15):*** Polished version of a *film noir* classic, *The Big Clock*, with a new Pentagon *setting and a few extra twists*. With Gene Hackman and Kevin Costner. Roger Donaldson directs (114 min).
Cannon Chelsea (01-352 5096). Progs 2.00, 5.45, 8.25.
Cannon Edgware Road (01-723 *5901). Progs 2.45, 5.30, 8.20.*

■ **ROBOCOP (18):** Violent, cold-*blooded fantasy with Peter Weller* as the police officer reconstituted as an indestructible robot. Directed by Paul Verhoeven (103 min).
Cannon Chelsea (01-352 5096). Progs 2.25, 6.10, 8.50.
Odeon Swiss Cottage (01-722 5905). Prog 8.40.
☎ **Odeon High Street Kensington** (01-602 6644). Prog 8.30.
☎ **Leicester Square Theatre** (01-930 5252). Progs 11.10, 1.35, 4.00, 6.40, 9.30, 12.00.

STAKEOUT (15): Synthetic but spirited comedy-thriller with a dash *of romance*. Richard Dreyfuss and Emilio Estevez play wisecracking Seattle cops on a routine stakeout. John Badham directs (117 min).
☎ **Warner West End** (01-439 0791). Progs 12.55, 3.25, 5.55, 8.30.
Odeon Marble Arch (01-723 2011). Progs 1.00, 3.30, 6.00, 8.30.
Cannon Haymarket (01-839 1527). Progs 1.05, 3.30, 6.00, 8.30.

THEATRE

LONDON

☆ **THE BRIGADIER/UNCLE MORT:** Peter Tinniswood's prejudiced and *splenetic pair given faces and flesh* by William Rushton, with Sam Kelly and David Adams in attendance.
Lyric Studio Theare, King Street W6 (01-741 2311). Tube: Hammersmith. Opens tonight 7-*9.15pm, then Mon-Sat 8-10.15pm,* mat Sat 4-6.15pm, £5.

☆ **CURTAINS:** Award-winning play transferring from Hampstead; great cast led by Annette Crosbie, Alfred Lynch and Ralph Nossek; touching, shot through with humour, though the subject is how to help granny die.
Whitehall Theatre, Whitehall, SW1 (01-930 7765). Tube: Embankment. *Mon-Thurs 8-10.15pm, Fri and Sat* 6-8.15pm and 8.45-11pm, £8.50-£13.50.

☆ **DANGEROUS OBSESSION:** Better-than-average revenge thriller Politely smiling Dinsdale Landen drags Jeremy Bulloch and Hilary Tindall over the coals.
Fortune Theatre, Russell Street WC2 (01-836 2238). Tube: Covent Garden. Mon-Fri 8-10.05pm, Sat 8.30-10.35pm, mats Wed 3-5.05pm and Sat 5.30-7.35pm, £6-£13.50.

☆ **THE FOREIGNER:** Patchy comedy. *Nicholas Lyndhurst as a* timid tourist in the US struck dumb with nerves.
Albery Theatre, St Martin's Lane WC2 (01-836 3878). Tube: Leicester Square. Mon-Sat 8-10.30pm, mats Thurs and Sat 3-5.30pm, £5-£13.50.

★ ***NANA:** Shared Experience's* vigorous production of Zola's tale of decadent abandon in *fin de siècle Paris*.
Mermaid Theatre, Puddle Dock EC4 (01-236 5568). Tube: Blackfriars. Mon-Fri 7.30-9.30pm, Sat 8-10pm, mats Thurs 2.30-4.30pm and Sat 4.30-6.30pm, £6-£10.50.

☆ **THE POSSIBILITIES:** Ten short *plays by Howard Barker, ranging in* setting from Biblical times to now.
Almeida Theatre, Almeida Street, *N1 (01-359 4404). Tube: Highbury &* Islington. Daily 8pm (except March 7 and 14), £4.50-£7.50.

☆ **SEPARATION:** Dazzling performances by David Suchet and *Saskia Reeves as playwright and* actress in Tom Kempinski's two-hander, transferred from *Hampstead*.
Comedy Theatre, Panton Street SW1 (01-930 2578). Tube: *Piccadilly Circus. Mon-Thurs 8-*10.15pm, Fri and Sat 6-8.15pm and 8.45-11pm, £4-£13.50, until March 5. **(D)**

☆ **SHIRLEY VALENTINE:** New *Willy Russell play: outstanding* performance by Pauline Collins as the downtrodden housewife *tempted by a Greek Island*.
Vaudeville Theatre, Strand, WC2 (01-836 9987). Tube: Charing Cross. *Mon-Sat 7.30-9.45pm*, mat Wed 2.30-4.45pm, £6-£13.50.

☆ **'TIS PITY SHE'S A WHORE:** Rupert Graves and Suzan Sylvester play the incestuous lovers in Ford's *masterpiece of betrayal and revenge.*
National Theatre (Olivier), South Bank, London SE1 (01-928 2252). *Tube: Waterloo. Preview tonight,* 7.15pm, £5.50-£12. Then in rep.

LONG RUNNERS: ☆ **Beyond Reasonable Doubt:** Queens Theatre (01-734 1166). . . ☆ **The** ***Business of Murder:** Mayfair* Theatre (01-629 3036). . . ☆ **Cats:** New London Theatre (01-405 0072, *cc 01-404 4079*). . . ☆ ***Chess:*** Prince Edward Theatre (01-734 8951). . . ★ **Follies:** Shaftesbury *Theatre (01-379 5399)*. . . ☆ **42nd Street:** Drury Lane Theatre (01-836 8108/9/0). . . ☆ **Kiss Me Kate:** Savoy Theatre (01-836 8888). . . ☆ **Les Liaisons Dangereuses:** Ambassadors Theatre (01-836 *6111, cc 01-836 1171*). . . ☆ **Me and My Girl:** Adelphi Theatre (01-240 7913/4). . . ★ **Les Misérables:** *Palace Theatre (01-434* 0909). . . ☆ **The Mousetrap:** St Martin's Theatre (01-836 *1443*). . . ★ ***Phantom of the Opera:*** Her Majesty's Theatre (01-839 2244). . . ☆ ***Run For Your Wife:*** *Criterion Theatre (01-930 3216)*. . . ☆ **Serious Money:** Wyndhams Theatre (01-836 3028). . . ☆ ***Starlight Express:*** Apollo Victoria (01-828 8665). . . ☆ **And Then There Were None:** Duke of York's Theatre (01-836 5122).

OUT OF TOWN

BIRMINGHAM: ★ **Much Ado About Nothing:** See caption.
Repertory Theatre, Broad Street (021 236 4455), *Mon-Sat 7.30pm*, £6.50-£8.50.

COVENTRY: ☆ **Amadeus:** Renny Krupinski plays the jaundiced *Salieri* in Shaffer's Mozart play.
Belgrade Theatre, Belgrade Square (0203 553055), Mon-Thurs 7.30pm, Fri and Sat 8pm, £6.20-£4.50.

GLASGOW: ★ ***Cat on a Hot Tin Roof:*** Eric Porter, Ian Charleson and Lindsay Duncan in sizzling *National Theatre production*.
Theatre Royal, Hope Street (041 331 1234), Mon-Sat 7.15pm, mat Sat 2.15pm, £9.50-£3.

This is undoubtedly the year of Judi Dench (above). Created a Dame in the New Year's Honours List after winning awards for her record-breaking run as Cleopatra at the National Theatre, she has now directed her first play for Kenneth Branagh's *Renaissance* Theatre Company in Birmingham (see theatre listings). Her *Much Ado About Nothing*, with Branagh and Samantha Bond as the sparring lovers, Benedick and Beatrice, previews from tomorrow and opens on March 8.

CONCERTS

LUNCHTIME

☆ **HEAR HOUGH:** Stephen Hough, an excellent pianist, plays Chopin's Scherzo Op 31, three Mazurkas and Schumann's Davidsbündlertänze Op 5.
Barbican Centre, Silk Street, London EC2 (01-628 8795, cc 01-638 8891), 1-1.50pm, £3.

☆ **BEETHOVEN/BRIDGE:** Petronella Dittmer and others play *Beethoven's Piano Trio Op 1 No 1* and Nos 7-9 of Frank Bridge's Miniatures of 1906-7.
***St Martin-within-Ludgate**, Ludgate* Hill, London *EC4* (01-248 6054), 1.15-1.45pm, free.

EVENING

☆ **NEW WATTS:** As part of the "New Generation" series of organ *recitals* Jane Watts plays *Dupré's* Symphony No 2, Franck's Chorale No 2 and Liszt's tremendous *Fantasia and Fugue on Ad nos ad salutarem undam.*
Royal Festival Hall, South Bank, *London SE1 (01-928 3191, cc 01-*928 8800), 5.55-6.55pm, £4.50.

☆ ***BAILLIE/LANE:** With Piers Lane* at the piano, Alexander Baillie performs cello sonatas by Chopin, Debussy, Richard Strauss and gives the London première of Adrian Williams's Images of a Mind.
Wigmore Hall, 36 Wigmore Street, London W1 (01-935 2141), 7.30pm, £3-£6.

☆ **GROVES/RLPO:** Sir Charles Groves conducts the Royal Liverpool Philharmonic in Elgar's Symphony No 1, Delius's Dance Rhapsody No 2 and Beethoven's Piano Concerto No 3 (soloist, Martin Roscoe).
***Philharmonic Hall**, Hope Street*, Liverpool (051 709 3789), 7.30pm, £3-£8.40.

☆ **ZAGROSEK/BBC SO:** Lothar Zagrosek conducts the BBC Symphony *Chorus, soloists* and the BBC SO in Mozart's Requiem. First come Beethoven's Elegische Gesang and the orchestral version of movements from Berg's Lyric Suite.
Royal Festival Hall, South Bank, London SE1 (01-928 3191, cc 01-928 8800), 7.30-9.20pm, £2-£11.

☆ **LAKE-SURROUNDED:** Jennifer Stinton, flute, with Scott Mitchell, piano, gives the world premières of Impett's A Lake-Surrounded Flute, Copley's Elegy, the UK première of Bruynel's Serene for Flute and Tape, as well as Roussel's Jouers de Flûte, Burton's Sonatina, Muczynski's Sonata, and other pieces.
Purcell Room, South Bank, London SE1 (01-928 3191, cc 01-928 8800). 7.30pm, £3-£5.

☆ **SHEPPARD'S SHOW:** Craig Sheppard, a fine pianist, interprets *Schumann's Carnaval*, Beethoven's Diabelli Variations, also Robert Saxton's Sonata.
Queen Elizabeth Hall, South Bank, London SE1 (01-928 3191, cc 01-928 8800), 7.45pm, £2.50-£6.50.

☆ **RATTLE/BRENDEL:** Simon Rattle conducts the City of Birmingham Symphony Orchestra in Stravinsky's Petroushka, Lutoslawski's Symphony No 3 and Beethoven's Piano Concerto No 4, wherein the soloist is Alfred Brendel.
Arts Centre, Warwick University, Gibbet Hill Road, Coventry (0203 417417), 8pm, £8-£12.50.

OPERA

☆ **PATTI, QUEEN OF SONG:** Marilyn Hill Smith is Adelina Patti in *a soirée* devised by Welsh National Opera to celebrate the 19th-century diva.
Newport Centre, Kingsway, Newport, Gwent (0633 59676), 7.30-9.30pm, £6.

☆ **BITTER SWEET:** Ian Judge's new production of Noel Coward's masterpiece continues its London run.
New Sadler's Wells Opera, Rosebery Avenue, London EC1 (01-278 8916), 7.30-10.15pm, £3.50-£18.50.

ROCK

★ **PAUL JOHNSON:** With a musical background in gospel and the *church, and a counter-tenor voice* of effortless range, he is the leading British contender in the *soul giant stakes.*
Ronnie Scott's, 47 Frith Street, London W1 (01-439 0747) 11pm and 1am (two shows), £8, nightly until Fri.

★ **THE POGUES:** *Promoting the* wonderful *If I Should Fall From Grace With God* album and single, *with their customarily chaotic* panache.
Victoria Hall, Bagnell Street, *Hanley (0782 24641) 7.30pm, £6.50.*

☆ **LUXURIA:** Howard Devoto, something of a cult hero when he *was with Magazine*, has teamed up with a guitarist called Noko. This is the start of their first tour, *promoting an average LP Unanswerable Lust.*
Warehouse, Somers Street, Leeds *(0532 468287) 9pm, £3.50-£4.*

★ **HEART:** Last year's No 2 hit, *"Alone" finally cracked the British* market's long-standing resistance to the well-mannered, post-hippy, heavy rock purveyed by those brassy Wilson sisters.
NEC, Birmingham (021 780 4133) *doors open 6.30pm, £9-£10, for two* nights.

☆ **BOBBY WOMACK:** The self-styled "Last Soul Man" is back with his 12-piece band in a continuing *effort to woo the British rock* audience.
Hammersmith Odeon, Queen *Caroline Street, London W6 (01-*748 4081) 7.30pm, £7.50-£9.50, also tomorrow.

JAZZ

☆ **TONY BENNETT:** Not usually thought of as a jazz singer, the singer's new album *Bennett/Berlin* contains guest appearances by Dizzy Gillespie, Dexter Gordon and George Benson.
Barbican Centre, Silk Street, London EC2 (01-628 8795) 8pm, £4.50-£15.50.

☆ **GENE CONNORS:** Nicknamed *the "mighty flea", the US* trombonist (ex-Basie, Ray Charles) is backed by the Peter Ind Trio. The *ever-reliable pianist Simon Purcell* occupies the support slot.
Bass Clef, 35 Coronet Street, *London N1 (01-729 2476) 8.45pm,* £4.50.

☆ ***KEITH TIPPETT/LOUIS*** **MOHOLO:** Two of the country's elder statesmen in a potentially *explosive piano-percussion* combination.
Thekla, Old Profanity Showboat, *Bristol (0272 293301), 9.30pm, £4.*

☆ **BIRD LIVES!:** US trumpeter Red *Rodney – briefly a sideman with* Charlie Parker – begins a tour celebrating the work of the *legendary altoist, accompanied by* Peter King and pianist Bill Le Sage.
Old Vic Tavern, 22 Fletcher Gate, Nottingham *(0602 585127) doors* open 7.30pm, £4.

★ ***COURTNEY PINE:** Promoting a* new *Antilles* LP, the saxophonist's quintet specializes in lengthy Coltrane-style *onslaughts*. Vibraphonist Orphy Robinson provides tonal contrast.
Assembly Hall, *The Town Hall*, Watford (0923 50015) 8pm, £5-£6.

CLASSICAL TOP 20

1	(1)	**The Pavarotti Collection**	*Stylus*
2	(4)	**Vivaldi: Four Seasons**	Virtuosi of England, *CFP*
3	(17)	**Tchaikovsky: 1812 Overture**	Mackerras/LPO, *CFP*
4	(12)	**Holst: The Planets**	Hallé, *CFP*
5	(5)	**Elgar: Cello Concerto**	Du Pré, *HMV*
6	(3)	**The Collection**	Placido Domingo, *Stylus*
7	(20)	**Holst: The Planets**	Rattle/PO, *Eminence*
8	(19)	**Duets From Famous Operas**	Various, *CFP*
9	(6)	***100 Greatest Classics I***	*Various, Trax Classique*
10	(–)	**100 Greatest Classics II**	Various, *Trax Classique*
11	(11)	**100 Greatest Classics VII**	Various, *Trax Classique*
12	(–)	**Holst: The Planets**	Karajan/BPO, *DG*
13	(–)	**Strauss: Waltzes**	Thompson/Hallé, *CFP*
14	(–)	**Gilbert and Sullivan Overtures**	Sargent/PO, *CFP*
15	(2)	**Maria Callas Collection**	*Stylus*
16	(–)	**Dvorak: Symphony 9**	LSO, *CFP*
17	(–)	**Handel: Water Music**	*Virtuosi of England, CFP*
18	(13)	**Vivaldi: Four Seasons**	Maksymiuk/PCO, *Eminence*
19	(7)	**Orff: Carmina Burana**	Hallé, *CFP*
20	(–)	**Holst: The Planets**	Hermann/LPO, *Critics Choice*

Source: Music Week Research

DANCE

☆ **SYMPHONIC VARIATIONS:** Ashton's lyrical masterpiece for the Royal Ballet with Bintley's *Sons of Horus* and MacMillan's *Fin du jour*.
Royal Opera House, Covent Garden, London WC2 (01-240 1066), *7.30-9.30pm, £1-£30.*

☆ **SEPTET:** Merce Cunningham's work to *music* by Satie given by Rambert Dance Company with Tetley's *Pierrot Lunaire* and two *pieces* by Richard Alston.
Repertory Theatre, Broad Street, Birmingham (021 235 4455). *Tonight* 7.30-9.45pm, £4-8.50.

☆ **COPPELIA:** Northern Ballet's staging of the traditional story transfers it to Lancashire.
Theatre Royal, Theatre Square, Nottingham (0602 482626) 7.30-9.30pm, £3.50-£8.

☆ **LAREDO:** An unknown new *company with comedy and dance.*
The Place, Dukes Road, London WC1 (01-387 0031), 8-10pm, £5.

TALKS

CRITICAL CHOICES: Lecture by Tony Godfrey on the New Italian Art.
Tate Gallery, Millbank, London SW1 (01-821 1313), 6.30pm, free.

OLD SCULPTURE: Malcolm Baker talks on the collecting and display *of sculpture in the 18th century.*
The Georgian Group, Linnean Society Room, Burlington House, Piccadilly, London W1, 6pm, £2.50.

GALLERIES

HANS HOFMANN (1880-1966): A *selection of late paintings* by a highly influential, but lesser known, American abstract painter.
***Tate Gallery**, Millbank, London* SW1 (01-821 7128), Mon-Sat 10-5.50pm, Sun 2.5.50pm, free, until May 1.

ENID MARX: Watercolours, illustrations and paintings by the innovative designer of, among other things, textiles and book jackets.
Sally Hunter Fine Art, 2 Motcomb Street, London SW1 (01-235 0934), *Mon-Fri 10-6pm, free, until* March 25.

ELIZABETH DUNCAN-MEYER: Colourful painings collectively entitled Memories of Africa.
Stephen Bartlett Gallery, 62 Old Church Street, London SW3 (01-352 8686), Tues-Fri 11-6pm, Sat 10-4pm, free, until March 12.

THE WHEEL: An installation involving a mechanical wooden wheel by Darrell Viner.
Café Gallery, Southwark Park, London SE16 (01-232 2170), Wed-Sun 10-4pm, free, until March 20.

ANNA DEMPSEY: A show of flower paintings on *silk.*
Oliver Swann Galleries, 170 Walton Street, London SW3 (01-584 8684), *Mon-Fri 10-6pm, Sat 11-3pm, free,* until March 12.

GEORGE BULLOCK (1782-1818): An exhibition about a cabinet-maker and designer who was one *of the principal inspirations behind* the Regency style.
Sudley Art Gallery, Mossley Hill Road, Liverpool *(051 645 7888)*, Mon-Sat 10-5pm, Sun 2-5pm, free until March 27.

BRITISH RELIEF WOODCARVING: Works by 18 contemporary artists *including Lee Grandjean and Max* Blond.
Drumcroon Arts Centre, 2 Parson's Walk, *Wigan (0942 321840), Mon-*Fri 9-5pm, Sat 10-1pm, free, until March 26.

A WORLD'S WASTE: An exhibition, featuring works by 16 artists, about the *Sellafield nuclear re-processing* plant.
City Art Gallery, Exhibition Square, York (0904 23839), Mon-Sat 9-5pm, Sun 2.30-5pm, free, until March 6.

EDOUARD VUILLARD (1868-1940): A rare opportunity to see paintings, pastels, watercolours and drawings *by a major French artist.*
***JPL Fine Arts**, 26 Davies Street,* London W1 (01-493 2630), Mon-Fri 10.5.30pm, free, *until April 15.*

GRAHAM CROWLEY: Recent paintings of rooms and eerie cityscapes which explore current anxieties.
Arts Council Gallery, Bedford Street, Belfast (0232 321402), Tues-Sat 10-6pm, free, until *March 5.*

PATRICK HAYMAN: Paintings from 1940 to the present.
Louise Hallett Gallery, 27 Junction Mews, Sale Place, London W2 (01-724 9865), Tues-Sat 11-7pm, free, until March 19.

WALKS

TREASURES AND TRIVIA OF **MAYFAIR AND ST JAMES'S:** meet Green Park tube, 11am, £2.50 (also March 23).

LEGAL LONDON – INNS OF COURT AND LAW COURTS: meet Temple tube, 10.30am, £3 (also next Wed).

A JOURNEY THROUGH DICKENS'S LONDON: meet Embankment tube, 11am, £2.25 (also Sun).

INSIDE THE LAW COURTS: meet *Holborn tube, 2pm, £2.25.*

OTHER EVENTS

CHRISTIE'S SALES: Three today – carpets and decorative objects, 10.30am; furniture 1pm; English and continental watercolours and drawings, 2pm.
Christie's, 85 Old Brompton Rd, London SW7 (01-581 7611).

TOP OF THE POP-UPS: A delightful *exhibition of "movable" books* – from the Renier Collection and a private source ranges from 19th *century peepshow and toy theatre* books to contemporary examples by Jan Pienkowski, Raymond *Briggs and Michael Foreman.*
Bethnal Green Museum of Childhood, Cambridge Heath *Road, London E2 (01-980 2415).* Mon-Thurs and Sat 10-5.50pm, Sun 2.30pm-5.50pm, free, until April 30.

JOHN MAKEPEACE OF PARNHAM: Some beautiful examples of the work of one of this century's finest furniture makers including a special oak table made to celebrate *Liberty's* centenary in 1975; "The Throne", one of four chairs made from a single tree of Lebanon Cedar; a serving table made from Burr oak and elm and a bookcase made from a bog oak lost in a hurricane 7,000 years ago.
Walford Mill Craft Centre, Stone Lane, Wimborne Minster, Dorset (0202 841400). Daily 10am-5pm, free, until March 28.

BOOKINGS

FIRST CHANCE

***SOUTH BANK:** Phone booking* opens today for April, including Dubliners in concert; tribute to Benny Goodman and Duke Ellington concerts; Royal Air Force and Chelsea Harmonic Society anniversary *concerts; Crossing the Border* three-day Easter party.
South Bank Concert Halls, London SE1 (01-928 3191, cc 01-928 8800).

RSC AT STRATFORD: Booking open for nine new productions, March 30-Sept 24: *Much Ado About Nothing, Macbeth* and *The Tempest* in main theatre: *The Constant Couple, The Plain Dealer, The Man of Mode* and *Restoration* in Swan Theatre; *Across Oka* and *King John* in The Other Place.
Royal Shakespeare Theatre, Stratford-upon-Avon (0789 295623).

ROYAL BALLET: Telephone/ personal booking now open for *March-April, with world première of* David Bintley's *Still Life at the Penguin Café*; performances of *Serenade, Bugaku and Symphonic Variations;* plus *Swan Lake.*
Royal Opera House, Covent Garden, London WC2 (01-240 1066/1911).

LAST CHANCE

TEN YEARS OF THE SOUTH BANK SHOW: Celebration of Modern British Art ends with lectures and films on sculptor Barry Flanagan.
Tate Gallery, Millbank, London SW1 (01-821 1313). Until Fri.

FRITZ MAIERHOFER: Display by *jeweller-silversmith, leading force in* New Movement of jewellery of Seventies. Ends Sun.
***Victoria and Albert Museum**, South* Kensington, London SW7 (01-938 8349, 01-938 8441).

TRINIDAD SISTERS: Last performances by Tricycle Theatre of Mustapha Matura's play after Chekhov.
Donmar Warehouse, Earlham Street, London WC2 (01-240 8230, cc 01-379 6565). Until Sat.

Theatre: Jeremy Kingston; Films: Geoff Brown: Concerts: Max Harrison; Opera: Hilary Finch; Rock: David Sinclair; Jazz: Clive Davis; Dance: John Percival; Galleries: David Lee; Walks and Talks: Greta Carslaw; Other Events: Judy Froshaug; Bookings: Anne Whitehouse.

WORD-WATCHING

Answers from page 22

NASUTE
(a) Sagacious, sharp, or asture, transferred meaning from keen-scented, Latin *nasutus*, *nasus* the nose.

ULTRONEOUS
(c) Made of one's own accord, particularly in legal jargon of a witness who testifies voluntarily without being cited, from the Laton *ultro* voluntarily.

NIKIN
(c) A Natural or very soft creature, from a Dictionary of Cant published in 1700, origin obsc. and probably obsc.

NOCTUARY
(c) An account of what passes during the night, from the Latin *nox* night with an imitation of diary; Byron *Spectator* 1714: "I have got a Parcel of Visions and other Miscellanies in my Noctuary."

ENTERTAINMENTS

CONCERTS

BARBICAN HALL 01 638 8891/01 628 8795 Ton't 8 00 **TONY BENNETT** in concert with The Ralph Sharon Trio and members of the London Symphony Orchestra.

ROYAL FESTIVAL HALL 01-928 3191 CC (928 8800) Tonight 7.30 pm. **BBC SO & CHORUS. Lothar Zagrosek. Joan Rodgers. Alfreda Hodgson. Anthony Rolfe Johnson. Gwynne Howell.** Beethoven: Elegischer Gesang: Berg: Lyric Suite: Mozart: Requiem.

OPERA & BALLET

COLISEUM S 836 3161 CC 240 5258. **ENGLISH NATIONAL OPERA.** Tomor 7 30 Last Perf! **Madam Butterfly.** Fri 7 30 **Billy Budd.**

ROYAL OPERA HOUSE 240 1066/1911. Stdby Info 836 6903 S CC 65 amphi seats avail on the day
Ton't 7.30 **THE ROYAL BALLET** The Sons of Horus/ Symphonic Variations/ La Fin du Jour. Ballet casting info 01 240 9815. Tomor 7.30 **THE ROYAL OPERA** Un ballo in maschera.

SADLER'S WELLS 278 8916 First Call CC 24 hr 7 day 240 7200. Until 19 Mar Eves 7.30, Sat mat 2 30 New Sadler's Wells Opera present. Noel Coward's **BITTER SWEET.**

THEATRES

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Lyric by RICHARD STILGOE
Directed by TREVOR NUNN
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OAP's £6 on Tues mats
NOW BOOKING TO SEPT

ALBERY 836 3878 cc 379 6565 741 9999 379 4444 240 7200 Groups 836 3962
NICHOLAS LYNDHURST
"A Born Comedian" Gdn
Larry Shue's new hit comedy
THE FOREIGNER
"Inspired and lunatic"
Sheridan Morley Punch
Eves 8 Mats Thurs & Sat 3
Now Booking to June 11

ALDWYCH 836 6404 0641 cc 379 6233/741 9999 First Call 01 836 3464 (booking fee)
RED PREVS FROM TOMOR Eves 7 30 Sat 4 & 8 Opens March 8 at 7
FELICITY KENDAL NIGEL HAWTHORNE
ROGER REES in
HAPGOOD
A new play by TOM STOPPARD
Directed by PETER WOOD

AMBASSADORS 01-836 6111/2 cc 836 1171 CC with bkg fee 240 7200/Grp Sales 930 6123 Eves 7 30, Wed mat 3, Sat 4 & 8
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JOHN GIELGUD
ROSEMARY HARRIS RAY McANALLY
THE BEST OF FRIENDS
by HUGH WHITEMORE
Directed by James Roose-Evans
Tues to Sat 8pm, Sat mat 3pm

BARBICAN THEATRE 01 638 8891cc (Mon-Sun 10am-8pm)
ROYAL SHAKESPEARE COMPANY
'A TRIUMPHANT SEASON' F Times
THE JEW OF MALTA
by Christopher Marlowe 'Hilarious' S.Tel. Red. price previews 17-23 Mar.
TWELFTH NIGHT
by William Shakespeare 'Outstanding' Plays and Players Red. Price previews 31 Mar-8 April. **THE MERCHANT OF VENICE** from 21 April **JULIUS CAESAR** from 9 June.
THE PIT Tickets avail for **FASHION** by Doug Lucie from 9 June and **TEMPTATION** by Vaclav Havel from 20 April.

CAMBRIDGE Box Office & CC 379 5299 741 9999 First Call 240 7200 (bkg fee) 379 4444 Group Sales 930 6123
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"THE MOST BRILLIANTLY TOUCHING PERFORMANCES I HAVE SEEN THIS YEAR" Punch
SEPARATION
by Tom Kempinski
directed by Michael Attenborough
"VERY FUNNY. KILL FOR A TICKET" Ms London
Eves 8 0. Fri & Sat 6 0 & 8.45
LAST WEEK!

COMEDY THEATRE 01-930 2578
VANESSA REDGRAVE TIMOTHY DALTON
in
Eugene O'Neill's
A TOUCH OF THE POET
Directed by David Thacker
"A magnificent revival... sumptuously acted...It is quite simply enthralling" Guardian
"The greatest dramatic evening in town" Intl Herald Tribune
Opens March 8 First call 24hr 7 day credit card bookings 01-240 7200 Open All Hours 01-379 4444 CCTB 01-741 9999 (Bkg fee)

COTTESLOE National Theatre 928 2252 Today 2 30 & 7 30 **ENTERTAINING STRANGERS** by David Edgar (promenade perfs). Ton't 6 00. 45 min platform perf **COMMUNITY PLAYS:** Anne Jellicoe. All tkts £2.00. Cheap seats days of perfs all theatres from 10am

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SPECIAL CONCESSIONS at £7 all perfs except Fri & Sat eves for OAP's, UB40's, students & under 16's avail from 3pm (Sat from 12 noon) NOW BOOKING TO OCT

DONMAR WAREHOUSE 240 8230 CC 379 6565/4444 Tricycle Theatre's **TRINIDAD SISTERS** by MUSTAPHA MATURA. after Chekov 'Potent-throat catching magic' Std 'Fresh funny & intriguing' FT. Eves 8pm Sat Mat 4pm.

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AND THEN THERE WERE NONE
"QUITE IRRESISTIBLE" D Mir
"TRUE COMEDY THRILLER" LBC. Eves 8 Mats Thu 3 Sat 5

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HILARY TINDALL
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Eves 8. Mats Tues 3 Sat 5
LAST WEEK!

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"A comic gem" Gdn. "A glorious performance" D Tel
and MICHAEL DENISON
"Nimble and Mercilessly Perceptive" S Times
in
YOU NEVER CAN TELL
by Bernard Shaw
Toby Robertson's "splendidly choreographed production" D Tel
Evgs 7 30 Mats Weds & Sats 3.00 First Call 24hr 7-day cc bkgs 01-240 7200 (bkg fee) Open All Hours 01-379 4444 (bkg fee) Group Sales 01-930 6123

GLOBE THEATRE 01 437 3667/ 741 9999, First Call 836 2428 (bkg fee)
MAGGIE SMITH
MARGARET TYZACK
in
LETTICE AND LOVAGE
a new comedy by
PETER SHAFFER
with
RICHARD PEARSON
directed by
MICHAEL BLAKEMORE
Evgs 7 45, Sat Mat 3 00

GREENWICH THEATRE 01-858 7755. cc 01 853 3800 (no bkg fee) Evenings 7 45 Mat Sat 2.30 **HOW THE OTHER HALF LOVES** "ALAN AYCKBOURN'S very funny comedy...a timely revival, perfectly directed" F.Times.

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ANDREW LLOYD WEBBER'S AWARD WINNING MUSICAL
THE PHANTOM OF THE OPERA
DAVE WILLETTS
CLAIRE MOORE MICHAEL BALL
Rebecca Caine plays Christine at certain performances
Directed by HAROLD PRINCE
Eves 7.45 Mats Wed & Sat 3
Sold out until Sept. Watch Press for details of New Booking Period

HER MAJESTYS Haymarket 839 2244 CC 24hr 379 6444 (bkg fee) 240 7200 (bkg fee) Group Sales 930 6123
ANDREW LLOYD WEBBER'S AWARD WINNING MUSICAL
THE PHANTOM OF THE OPERA
DAVE WILLETTS
CLAIRE MOORE MICHAEL BALL
Directed by HAROLD PRINCE
Eves 7 45 Mats Wed & Sat 3
Sold out until Sept. Watch Press for details of New Booking Period

LYRIC HAMMERSMITH 01 741 2311 **FAUST** Observer Course (For info: please 'phone 01 741 8701) **STUDIO:** Ton't 7pm **WILLIAM RUSHTON** in **TALES FROM A LONG ROOM & UNCLE MORT'S NORTH COUNTRY.** by Peter Tinniswood

LYRIC W1 437 3686/734 8166
RUSS ABBOT
ONE FOR THE ROAD
By Willy Russell
Russ Abbot must leave 23 April. Evgs 7 30 Fri & Sat 6 00 & 8.40 1st Call 24 hr 7 day cc 240 7200 CCTB 741 9999 (No Bkg Fee) Grps 930 6123.

LYTTELTON National Theatre 928 2252 Ton't. Tomor 7 45 **CAT ON A HOT TIN ROOF** by Tennessee Williams

MAYFAIR CC 629 3036 379 4444 Mon Thu 8 Fri & Sat 5.40 & 8 10
"The Best Thriller for years" S Mir
THE BUSINESS OF MURDER
"An unabashed winner" S Exp
"Sensational" Times
8TH THRILLING YEAR

MERMAID THEATRE 01-236 5568/638 8891 cc 741 9999 & cc (with bkg fee) 240 7200
EMILE ZOLA'S
NANA
"REEKS OF SEX & PLEASURE" T. Out. Eves 7 30, Thur mat 2 30 Sat 4.30 & 8.00 **THUR MAT ALL SEATS £6.**

NATIONAL THEATRE CC 01-928 2252 CC Agencies. bkg fee: 379 4444/240 7200/741 9999 See **OLIVIER/LYTTELTON/ COTTESLOE** Cheap seats days of perfs from 10am.

NEW LONDON Drury Lane WC2 405 0072 CC 404 4079 OPEN ALL HOURS 379 4444. Tkts from W H Smith Travel Branches. Eves 7.45 Tue & Sat 3.00 & 7.45 THE ANDREW LLOYD WEBBER /T.S. ELIOT MUSICAL
CATS
SEATS AVAILABLE TUES MATS AND SOME EVENINGS
Group Bookings 01 930 6123 or 01 405 1567
NOW BOOKING TO OCT 29

OLD VIC 928 7616 cc 261 1821
LIMITED SEASON
11 March - 9 April
THE TUTOR
By Lenz, adapted by Brecht
directed by Angelika Hurwicz

OLIVIER National Theatre 928 2252. Ton't (previews) 7 15, Tomor (Press Night) 7 00 **'TIS PITY SHE'S A WHORE** by John Ford

PALACE THEATRE 434 0909 24hrs cc 379 4444 (bkg fee) 240 7200 (bkg fee) Groups 930 6123
"THE SHOW OF ALL SHOWS" Newsweek
Winner of 8 Tony Awards inc BEST MUSICAL
LES MISERABLES
THE MUSICAL SENSATION
Eves 7 30 Mats Thu & Sat 2.30
Latecomers not admitted until the interval
"FIGHT TO GET A TICKET" LBC
NOW BOOKING TO SEPT 24

PICCADILLY 437 4506 CC 379 6565/4444 Open All Hours/ 741 9999 Grp 836 3962.
"AN UNSTOPPABLE SUCCESS" D. Express
BLUES IN THE NIGHT
LOW PRICE SHOWS FRI & SAT 6.30.
Mon-Thu 8, Fri & Sat 6.30 & 9.

PLAYHOUSE 839 4401 CC First Call 836 2428 741 9999/379 4444 no bkg fee Grps 240 7941
RUTH MADOC is
KAY GOODMAN
in
NITE CLUB CONFIDENTIAL
The "New" '50s Musical Comedy
Eves 8pm. Fri & Sat 6pm & 9pm (9 Mar 7pm)

PRINCE EDWARD 734 8951 ALL tel cc bkgs FIRST CALL 24 hour 7 day on 836 3464 Group Sales 930 6123. Eves 7.30 Mats Thurs & Sat 2.30
BEST MUSICAL 1986
Drama Magazine
CHESS
"A GRAND MASTER OF A SHOW" Newsweek

PHOENIX THEATRE 01 836 2294 credit cards 240 9661/741 9999 & 24 hr cc with bkg fee 379 4444/240 7200.
RIK MAYALL JOHN SESSIONS
STEPHEN FRY JOHN GORDON SINCLAIR
SARAH BERGER PAUL MOONEY
THE COMMON PURSUIT
written and directed by
SIMON GRAY
From 29 March. NOW BOOKING!

PRINCE OF WALES 839 5989
GEMMA CRAVEN EMILE BELCOURT
RODGERS & HAMMERSTEIN'S
SOUTH PACIFIC
"WALL-TO-WALL SHOW STOPPERS" D Exp
"TERRIFIC" Times
"A Great Musical" S Times
Monday - Saturday 7.30
Matinees Wed & Sat 2.30
Credit Cards 24 hrs 01 836 3464
Group Sales 930 6123

QUEENS 734 1166/0261/0120 cc 379 4444/741 9999 24hr 7day cc 836 2428 (bkg fee) Group Sales 930 6123.
FRANK FINLAY
WENDY CRAIG
BEYOND REASONABLE DOUBT
"BRILLIANT" PA
"A TRIUMPH" D Exp
"A SMASH HIT" The People
by JEFFREY ARCHER
DAVID LANGTON JEFFRY WICKHAM
ANDREW CRUICKSHANK
Directed by DAVID GILMORE
Mon-Fri 8 Mat Thu 3 Sat 5 & 8 30
SEATS AVAILABLE AT SOME PERFS.

QUEENS 734 1166/0261/0120 cc 379 4444/741 9999 24hr 7day cc 836 2428 (bkg fee) Group Sales 930 6123.
FRANK FINLAY
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by JEFFREY ARCHER
DAVID LANGTON JEFFRY WICKHAM
ANDREW CRUICKSHANK
Directed by DAVID GILMORE
Mon-Fri 8 Mat Thu 3 Sat 5 & 8 30
SEATS AVAILABLE AT SOME PERFS. Some good seats available for Matinee tomorrow

RAYMOND REVUEBAR CC 734 1593 Mon-Sat two shows nightly 8pm & 10pm Paul Raymond presents **THE FESTIVAL OF EROTICA** The Greatest Erotic Entertainment in the West End.

ROYAL COURT S CC 730 1745 From Tomor to 26 Mar Leicester Haymarket, The Royal Court & The Wrestling School present **THE LAST SUPPER** by Howard Barker, dir by Kenny Ireland. Eves 8pm, Sat Mats 4pm.

ROYALTY WC2 01 831 0660 CC 01 240 7200 (bkg fee)
From 11 March - 30 April
JEAN ANDERSON
JOHN DUTTINE
PAUL EDDINGTON
ANNA QUAYLE
DOROTHY TUTIN
JACK WATLING
in TERENCE RATTIGAN'S
THE BROWNING VERSION & HARLEQUINADE
Eves 8 pm (17 Mar 7 pm) Mats Sat 5 pm. Wed 3 pm.

SAVOY THEATRE 01-836 8888 CC 379 6219/836 0479. CC (with bkg fee) Open All Hours 379 4444/First Call 240 7200/CCTB 741 9999. Group Sales 930 6123 Eves 7.30. mats Wed & Sat 3 00
WINNER OF 2 OLIVIER AWARDS 1987
"THE BEST MUSICAL IN LONDON" N.Y. Post
Royal Shakespeare Company in
KISS ME KATE
with
JAMES SMILLIE NICHOLA McAULIFFE
TIM FLAVIN
ANDREE BERNARD
NICHOLA McAULIFFE · BEST ACTRESS IN A MUSICAL Olivier Awards 1987 "A DREAM TO SEE" D.Exp

SHAFTESBURY THEATRE 379 5399 24hrs cc 379 4444 (bkg fee) 240 7200 (bkg fee) 741 9999 (bkg fee) Group Sales 930 6123
BEST MUSICAL
Laurence Olivier Awards 1987
Drama Magazine Awards 1987
Plays & Players Award 1987
Standard Drama Awards 1987
BEST MUSICAL
DIANA RIGG JULIA McKENZIE
DANIEL MASSEY
DAVID HEALY
& DOLORES GRAY
FOLLIES
The Sondheim/Goldman Musical
"A TRULY FANTASTIC EVENING" F.T.
Eves 7.45 Mats Wed & Sat 3
APPLY DAILY FOR RETURNS
Box office phones open 10am-9pm Discounts available for groups for Wed Mats.

ST MARTIN'S 01-836 1443 Special CC No. 379 4444 Evgs 8.0 Tues 2.45, Sat 5.0 and 8 0
36TH YEAR OF
AGATHA CHRISTIE'S
THE MOUSETRAP

STRAND 836 2660 cc 836 4143/5190 1st Call 24hr 836 3464 (bkg fee) Groups 930 6123
BARRY HUMPHRIES
"THE GREATEST COMIC ENTERTAINER OF OUR TIME" Ind
in
BACK WITH A VENGEANCE!
"BY FAR THE FUNNIEST NEW SHOW OF THE YEAR. PHENOMENAL. EXPLOSIVE AND ENTERTAINING" Obs
Mon-Fri 7 30 Sat 2 30 & 8
Season extended to June 11
No Performance Tonight

STRATFORD UPON AVON Box Office & CC (0789) 295623 **ROYAL SHAKESPEARE COMPANY. RST** Until 5 March. Spectacular Musical **CARRIE**, all seats sold *Swan: Until 19 March.* Visitor's Season of Concerts and Shows. **RSC 1988 Shakespeare Season begins 30 March.** Now booking at *Box Office* or CC (with bkg fee) 01 240 7200 and usual ticket agents Stop-Over meal/ticket/hotel pkg (0789) 414999.

VAUDEVILLE 836 9987/5645
PAULINE COLLINS in
SHIRLEY VALENTINE
By Willy Russell
Directed by Simon Callow
"Husbands, wives, sons, daughters, friends and lovers treat yourselves" D Mail
Evgs 7.30 Mats Wed 2.30 1st Call 24hr 7 day cc 836 2428 (bkg fee) CCTB 741 9999 (no bkg fee)
Season Must End April 30

VICTORIA PALACE Box Office & cc 834 1317 cc 741 9999 1st Call 24hr 7 day 240 7200 (bkg fee) Open All Hours 379 4444 (bkg fee) Group Sales 930 6123.
ROBERT HARDY
& VIRGINIA McKENNA
in
WINNIE
Songs...Laughter. & Victory with John Bardon Lesley Duff Susannah Fellows Barry Howard Victor Spinetti Frank Thornton & additional music by Lionel Bart
Prevs from May 19

WESTMINSTER 834 0283 CC 834 0048 741 9999 (no bkg fee) 240 7200 24 hrs 7 days (bkg fee) 379 4444 Open All Hrs (bkg fee)
FROM 9 MARCH
THE MIRACLE WORKER
"Stunning" Scotsman Eves 7.45 Thurs Mat 2.30 Sat Mat 3 00

WHITEHALL 01 930 7765/839 4455 cc 379 6565/741 9999/379 4444/bkg fee 240 7200 Grps 836 3962
THE NEW TRIPLE AWARD WINNING COMEDY
Annette Crosbie Sheila Ballantine
Alfred Lynch Ralph Nossek
Philip Bird Marty Cruickshank
Gwen Nelson
Stella Moray
"AS FINE A PLAY AND PLAYING AS YOU WILL FIND THIS SIDE OF PARADISE" Daily Mail
CURTAINS
by Stephen Bill
"EXPLOSIVELY FUNNY" Times
Mon to Thu 8pm Fri & Sat 6 & 8.45pm

WYNDHAM'S 836 3028 CC 379 6565/4444 (no bkg fee) and 741 9999/240 7200 (bkg fee) Groups 836 3962
BEST PLAY
Olivier Awards 87
And 4 other major Awards
Royal Court production of Caryl Churchill's
SERIOUS MONEY
Directed by Max Stafford-Clark
Mon to Thu 8 0 Fri 5 0 & 8.15, Sat 4.0 & 8.15

ART GALLERIES

BARBICAN ART GALLERY Level 8 Barbican Centre London EC2 01-638 4141 ext 306 **KARSH** plus **HENRY PEACH ROBINSON** photographs Until 24 Apr Mon-Sat 10am - 6.45pm Sun & Bank hols 12-6 45pm Adm £3 conc £1 50

CHRISTOPHER HULL GALLERY 17 Motcomb St London SW1. **SARAH BECKETT & DAVID LEWIS** Recent paintings

FISCHER FINE ART 30 King St. St. James's, SW1. 839 3942. **PATRICK GRAHAM - Bring Flowers, Bring Candles, First London Exhibition & HECTOR McDONNELL - East & West.** Till 4 March. Mon-Fri 10-5.30. Sat 10-12 30.

ROYAL ACADEMY OF ARTS, PICCADILLY, W1 01-734 9052 Open daily 10-6 inc. Sun (reduced rate Sun until 1.45) **AGE OF CHIVALRY: ART IN PLANTAGENET ENGLAND 1200 - 1400.** Last week - closes 6th March (Summer Exhibition entry forms available until 10th March)

CINEMAS

CURZON MAYFAIR Curzon St 499 3737. Yves Montand in **MANON DES SOURCES** (PG) Film at 1 15 (not Sun) 3.30 6.00 8.30 "It has the mark of a classic" Times

CURZON PHOENIX Phoenix St. off Charing Cross Rd 240 9661 **ALEC GUINNESS & DEREK JACOBI** in **LITTLE DORRIT** (U) **Part 1:** Mon. Wed. 12.30; Fri. Sat. Sun. Tues. Thurs. 4 00; Fri. Mon. Wed 7 30. **Part 2:** Fri. Sat. Tues. Thurs 12 30. Mon. Wed 4 00; Sat. Sun. Tues. Thurs. 7 30.

CURZON WEST END Shaftesbury Avenue W1 439 4805 **GRETA SCACCHI & CHARLES DANCE** in **WHITE MISCHIEF** (18) Film at 2 00 (not Sun) 4.10 6.20 8 40

LEICESTER SQUARE THEATRE 930 5252 (Enq)/930 7615 (24 hr Access/ Visa/ AmEx Bookings) **ROBOCOP** (18) Sep progs Daily 1 15 3.45 6.15 8 45. All progs bookable in advance.

MINEMA 45 **KNIGHTSBRIDGE** 235 4225 The British Premiere **90 DAYS** Mail Order Romance (15) Daily 3 0 5.0 7 0 9 0

ODEON HAYMARKET (839 7697) **WITHNAIL AND I** (15) Sep progs Daily 1 00 3 30 6 00 8.45 All seats bookable in advance Access and Visa telephone bookings welcome

ODEON LEICESTER SQUARE (930 6111) Info 930 4250 / 4259 **THE LAST EMPEROR** (15) in 70mm Dolby Stereo Sep progs Daily 12 15 4 00 7.45 Doors open 12 00 3 30 7 15 All progs bookable in advance Credit Card Hot Line (Access/Visa/AmEx) 930 3232 or 839 1929. 24 hour service

ODEON MARBLE ARCH (723 2011) **STAKEOUT** (15) Sep progs Daily 1 00 3 30 6 00 8.30 All seats bookable in advance Access and Visa telephone welcome.

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TELEVISION AND RADIO

Compiled by Peter Dear and Peter Davalle

BBC1

6.00 Ceefax AM. News headlines, weather, travel and sports bulletins.

6.40 Ray Whitley in Musical Bandits (b/w). **6.55 Weather**

7.00 Breakfast Time with Jeremy Paxman and Kirsty Wark. Includes national and international news at **7.00, 7.30, 8.00** and **8.30**; regional news and travel reports at **7.15, 7.45** and **8.15**; weather at **7.25, 7.55** and **8.25. 8.55** Regional news and weather.

9.00 News and weather followed by **Open Air.** Pattie Coldwell receives viewers' comments on yesterday's television output **9.20 Kilroy.** Robert Kilroy-Silk chairs a *studio discussion on* mercy killing.

10.00 News and weather followed by **Going for Gold** (r). **10.25 Children's BBC.** Andy Crane with programme news and birthday greetings followed by **Play School** and **The Wombles** (r).

10.55 Five to Eleven. Elly Wilkie with a reading **11.00 News** and weather followed by **Open Air**

12.00 News and weather followed by **Daytime Live** includes a *report* from the Costa del Sol by Sophie Grigson on Britain's eating habits abroad. **12.55** Regional news and weather.

1.00 One O'Clock News with Michael Buerk. Weather **1.30 Neighbours.** Madge does some serious thinking about her wayward son **1.50 Going for Gold.**

2.15 Film: Her Life as a Man (1984) *starring Robert Culp, Robyn Douglass and Joan Collins.* Hackette Carly Perkins is refused a job on the sports desk of a newspaper because she is a woman. She returns the next day disguised as a man and lands the job. Trouble looms when she is sent to interview a man-eating sportswoman. Directed by Robert Ellis Miller. (Ceefax)

3.50 Pinny's House (r). **4.00 Animal Fair.** The first of a new series

4.10 Laurel and Hardy (r). **4.15 Jackanory.** Nigel Havers with Bjarne Reuter's story *The Princess and the Sun, Moon and Stars* (r). **4.25 Yogi Bear** (r). **4.30 Gruey.** Episode two of the six-part story about an *entrepreneurial young man.*

5.00 Newsround 5.05 Moondial. Episode four of the six-part serial and Sarah's terrible secret is revealed. (Ceefax) **5.30 Neighbours** (r).

6.00 Six O'Clock News with Nicholas Witchell and Philip Hayton. Weather. **6.35 London Plus.**

7.00 Wogan – with Sue Lawley. On tonight's guest list are Eddie *Edwards,* Douglas Hurd and Clare Francis.

7.35 The Clothes Show includes Kathy Staff, Dulcie Gray and Anna Wing looking at fashions for the maturer woman (r).

8.00 Dallas. Bobby makes a confession to his lawyer that might jeopardize his case for the custody of little Christopher. (Ceefax)

8.50 Points of View

9.00 Nine O'Clock News with Martyn Lewis and Philip Hayton. Regional news and weather.

9.30 Q.E.D: Suzi's Story. A documentary about the last months of Aids sufferer Suzi Lovegrove. She contracted the virus after an affair with a man before she married in 1985 and this she passed on to her 19 month-old son who has to have three-weekly blood transfusions to recharge his *damaged immune system.* (Ceefax)

10.20 Film: Barquero (1970) starring *Lee Van Cleef.* Western adventure about a gang who kidnap a bargee and his vessel used as ferry in a small town near the Mexico border and lay in wait for the arrival of a gunman and his gang. Directed by Gordon Douglas.

12.05am Weather.

BBC2

6.55 Open University: Contemporary Issues in Education. Ends at **7.20.**

9.00 Ceefax.

9.43 Daytime on Two: France and the French **10.00** For four- and five-year olds **10.15** Science: cleaning **10.38** John Carmichael, a native of Islay, shows *viewers around his island* **11.00** The story of *Auntie Min* **11.18** Tutorial topics: parts one and two of *Two's Company* **11.40** The science of cooking **12.05** The first of four films for home economics students **12.28** The second of five films on women and society **12.50** The second programme in a series of six about living in the computer age **1.20** For the young **1.38** Using a compass **2.00 News** and weather followed by a story for children.

2.15 Antiques Roadshow from Middlesbrough (r). (Ceefax)

3.00 News and weather followed by **Chronicle: Revelations of a Mummy.** A documentary following two scholars as they unrapped *the first Egyptian mummy to be scientifically investigated in this country.* Narrated by Eric Thompson (r).

3.50 News, regional news and weather.

4.00 Catchword. Word game presented by Paul Coia.

4.30 The Victorian Kitchen Garden. The fourth of 13 films following the restoration of a walled garden presented by Peter Thoday and Harry Dodson (r). (Ceefax)

5.00 Favourite Things. The Prime Minister talks to Russell Harty about the things that give her the most pleasure (r).

5.30 Film 88 (r).

6.00 Film: I Could Go On Singing (1963) starring Dirk Bogarde and Judy Garland. Musical drama about an American singing star in London for a Palladium concert who becomes involved with her teenage son who does *not know that the celebrated* lady is his mother. Ronald Neame directed Miss Garland in *her last film role.*

Judy Garland: on BBC2, 6.00pm

7.40 The Rock 'n' Roll Years. 1962 – the year John Glenn orbited the earth, Marilyn Monroe died and Kennedy confronted Kruschev over the Cuban missiles. Musical memories are provided by, among others, the Beatles, Cliff Richard, Gene Pitney and Petula Clark (r).

8.10 Timewatch: The Man in the *Iron Mask.* (see Choice)

9.00 M*A*S*H. Hawkeye's heart misses a beat when he recognizes a new nurse as an *old flame* – the trouble is *she is* now married (r).

9.25 A Very Peculiar Practice. Episode two of the seven-part black comedy and Jock's stay in Stephen's new flat looks to be permanent. Meanwhile, Stephen's colleagues are up in arms over his decision to bring in a psychiatrist to check them over. (Ceefax)

10.20 Up North: Gangmasters. This *second of six documentaries* about life in the North of England focuses on Lincolnshire's controversial gangworking system in which the country's prosperous farmers hire cheap, unofficial, unskilled labour from as far away as Sheffield to crop their vegetables and flowers. For the men and women who control the gangs it is highly profitable – for the workers it is a different story.

10.50 Newsnight 11.35 Weather.

11.40 Open University: Introduction to Psychology **12.05am** Matter in the Universe. Ends at **12.35.**

ITV/LONDON

6.00 TV-am begins with a cartoon followed at **6.30** and **8.00** for half-an-hour by **Good Morning Britain.** After Nine includes a counsellor talking about *overeating as an addiction.*

9.25 Thames news.

9.30 *Give Us a Clue.* *Celebrity* mime game presented by Michael Parkinson. This morning Lionel Blair and Liza Goddard are joined by Ray Alan, Susan Hanson, Tom O'Connor, Richard O'Sullivan, Mary Parkinson and Joanne Ridley **10.00 Santa Barbara 10.25 News headlines.**

10.30 The Time. . .The Place. . . Mike Scott chairs a discussion on a topical subject **11.10 Allsorts 11.25 Thames news headlines.**

11.30 Women Writers. In this penultimate programme of the series Sue Townsend, creator of Adrian Mole, talks about her life and career **12.00 Wish You Were Here. . ?** Reports from Russia, Whitby and the Ardeche (r). Followed by **Crimestoppers.**

12.30 News with Julie Somerville **12.50 Thames news.**

12.55 European Soccer Special. Live coverage of the European Cup quarter-final, first leg game between Steaua Bucharest and Glasgow Rangers. The commentator in Rumania is Martin Tyler.

3.00 Gems. Rag trade drama serial ***3.25 Thames news headlines*** **3.30 Sons and Daughters.** Australian family drama serial.

4.00 Rod, Jane and Freddy with a musical story **4.10 The Moomins** (r). **4.20 The Wind in the Willows.** Animated adventures of Mr Toad and his chums **4.45 C.A.B.** starring Louise Mason.

5.15 Connections. Quiz game

5.45 News with Alastair Stewart **6.00 Thames news.**

6.25 Help with details of the HOST organisation – Hosting for Overseas Students.

6.30 Emmerdale Farm. Jack thinks of Barbara living at Emmerdale.

7.00 Headliners. The first of a new series of the quiz game chaired by Derek Jameson. Nigel Dempster and *Philippa* Kennedy are joined by Barbara Dickson, Terry Marsh, Carol Barnes and Ken Dodd.

7.30 Coronation Street. Bet and Alec have to cope with the devastating news. (Oracle)

8.00 Singles. Comedy about two men and two women who meet at a singles club. (Oracle)

8.30 Never the Twain. Donald Sinden and Windsor Davies star in this comedy series about two rival antiques dealers. (Oracle)

9.00 The Fear. Episode three of the *five-part drama serial* about the North London gangster fraternity. (Oracle)

10.00 News at Ten with Alastair Burnet and Sandy Gall includes a report from Michael Nicholson in Colwyn Bay with a Vietnamese "boatperson" and his son who he has collected from Vietnam **10.30 Thames news.**

10.35 Midweek Sport Special. European Cup football action and the last fifth round matches in the MIM Britannia British Snooker Open.

12.30am Alfred Hitchcock Presents: The Jar. An artisitic failure discovers an artwork that changes his benighted life; and **A Very Happy Ending.** A deaf boy has a happy 12th birthday.

1.30 America's Top Ten *presented* by Casey Kasem.

2.00 News followed by **Film: Craze** (1973) *starring* Jack Palance and Diana Dors. An antiques dealer dabbles in the occult with deadly results. Directed by Freddie Francis.

4.00 News headlines followed by **WKRP in Cincinnati.** Comedy series.

4.30 Fifty Years On. Vintage news clips.

5.00 ITN Morning News. Ends at **6.00.**

CHANNEL 4

9.30 Schools.

12.00 Business Daily. Financial and business news service presented by Susannah Simons.

12.30 Just 4 Fun: Hand in Hand. A programme for both deaf and hearing children.

1.00 Reaching Agreement. The third of five programmes dealing *with communication skills in* the workplace (r). (Oracle)

1.30 Working Words. Programme eight of the ten-part series on writing at work, introduced by Richard Briers. (Oracle)

2.00 The Parliament Programme presented by Glyn Mathias. Reporters Nicholas Woolley and Jackie Ashley review yesterday's debates and look forward to those scheduled for today.

2.30 Snooker. Round five action in the MIM Britannia British Open introduced by Tony Francis. The commentating team at the Assembly Rooms, Derby, are John Pulman, Rex Williams, Ray Edmonds, Mark Wildman and Jim Meadowcroft.

4.30 Fifteen-to-One. Fast moving general knowledge quiz game presented by William G. Stewart.

5.00 The Amateur Naturalist. In part seven of Gerald and Lee Durrell's series for would-be naturalists they journey to Canada's northern boreal forests in mid-winter to see how the wildlife copes with the harsh and icy weather conditions (r). (Oracle)

5.30 I Dream of Jeannie. Vintage American comedy series starring Barbara Eden and Larry Hagman.

6.00 *Family Ties.* *Domestic comedy* series starring Meredith Baxter Birney and Michael J. Fox.

6.30 An Outside Chance. Part four of Robert Kee's seven-programme series on non-custodial alternatives available to the courts focuses on the Winbag Project in Nottingham which furnishes a range of inflatables to different community groups and special schools and is run by offenders who are working out their community service.

7.00 Channel 4 News with Peter Sissons and Sue Carpenter.

7.50 Party Political Comment from a Labour politician. Followed by **Weather.**

8.00 A Love Affair with Nature. The first of a six-part series in which Edwin Mullins explores the great British love affair with nature. Tonight he examines the distinctive visions of five *landscape painters* – Gainsborough, Constable, Wilson, Turner and Palmer (r). (Oracle)

8.30 A Week in Politics. A report on Europe's new defence dilemmas including an interview with the defence minister, George Younger, on Britain's response to these dilemmas. Presented by Nick Ross.

9.00 Girls on Top. Domestic comedy series about four disparate young women who share an apartment in a house belonging to an eccentric, titled novelist (r). (Oracle)

9.30 Women in View. Beatrix Campbell is in the United States to find out about the influential right-wing women's organization "Concerned Women for America".

10.00 The Management. The sixth and final episode of the comedy serial starring Hale and Pace as the owners of a nightclub. Tonight Fiona announces her engagement to Jonty and persuades the Two Rons to provide her with a society wedding.

10.30 Tickets for the Titanic: Incident on the Line. This second in the series of black comedies stars Warren Mitchell as George, a respectable middle-aged man who finds his well-organized *world falling apart. He* contemplates suicide but then he meets the outrageous Zina (Alexandra Pigg).

11.30 The Late Shift beginning with **Johnny Staccato** (b/w) starring John Cassavetes as a New York private detective on the trail of a maniac who slashes young women's faces.

12.00 The Best of Spike Jones (b/w). The mad-cap musician with old favourites including *Cocktails for Two* (r).

1.05am Rebellious Jukebox. Comedy and pop music (r). Ends at **2.00.**

VARIATIONS

BBC1 WALES: 5.35-6.00 Wales Today 6.35-7.00 News followed by Neighbours 7.35-8.00 Juice 12.05am-12.10 News and weather SCOTLAND: 10.50am-11.00 Dotaman 6.35pm-7.00 Reporting Scotland NORTHERN IRELAND: 5.35pm Today's Sport 5.40-6.00 Inside Ulster 6.35-7.00 Neighbours 7.35 Young Director of the Year 12.05am-12.10 News and weather ENGLAND: 6.35pm-7.00 Regional news magazines

BBC2 SCOTLAND: 11.40am-12.05pm Around Scotland NORTHERN IRELAND: 10.30am-11.00 Ulster in Focus

ANGLIA As London except: 12.00-12.30pm Gardens for All 12.50-12.55 News 5.15-5.45 Blockbusters 6.00-6.30 About Anglia 12.30am Film: Vengeance" 2.00 Three's Company 2.30 Film: The Howling 4.00-4.30 Once Upon A Time...Man.

BORDER As London except: 12.50-12.55 News 3.30-4.00 Young Doctors 6.00-6.30 Lookaround 12.30am Closedown.

CENTRAL As London except: 12.00-12.30 The Young Doctors 12.50-12.55 News 6.00-6.30 News 12.30am Donahue 1.30 The Best of the Beat Club 2.30 Alfred Hitchcock Presents 3.00 Film: Forget Me Not" 4.30-5.00 Jobfinder.

CHANNEL As London except: 12.00-12.30pm The Sullivans 12.50 News 1.00 Paul Coia Show 1.30 Country Practice 2.00 Gems 2.30 Votes for Women 3.00 What's My Line? 3.30-4.00 The Young Doctors 6.00-6.30 Channel Report 12.30am Closedown.

GRANADA As London except: 12.00-12.30pm The Sullivans 12.50-12.55 Granada Reports 3.30-4.00 The Young Doctors 6.00-6.30 Granada Reports 12.30am Donahue 1.30 Best of the Beat Club 2.30 Sports Action 3.30 Videopix 4.30 Jobfinder.

HTV WEST As London except: 12.00-12.30pm Gardening Time 12.50-12.55 News 6.00-6.30 News 12.30am Closedown.

HTV WALES As HTV West except: 6.00pm-6.30 Wales at Six.

SCOTTISH As London except: 12.00-12.30pm Gardening Time 12.50-12.55 News 3.30-4.00 Wish You Were Here...? 5.15-5.45 Blockbusters 6.00-6.30 Scotland Today 10.35 Scotsport 12.30am Donahue 1.30 Best of the Beat Club 2.30 Sports Action 3.30 Videopix 4.30-5.00 Jobfinder.

TSW As London except: 12.50pm-12.55 News 5.15-5.45 Blockbusters 6.00-6.30 Today 12.30am Postscript, Closedown.

TVS As London except: 12.00-12.30pm The Sullivans 12.50-1.00 News 3.30-4.00 The Young Doctors 6.00-6.30 Coast to Coast 12.30am Film: The Carber Affair (Joan Collins) 2.15 Off the Wall 3.15 Company. Closedown.

TYNE TEES As London except: 12.50pm-12.55 News 6.00-6.30 Northern Life 12.30am All Down to Experience 12.35-6.00 Jobfinder.

ULSTER As London except: 12.50pm-12.55 Newstime 3.30-4.00 Pin Money 6.00 Six Tonight 6.20-6.30 Preview 12.30am Newstime, Closedown.

YORKSHIRE As London except: 12.00-12.30pm Lunchtime Live 12.50-12.55 News 6.00-6.30 Calendar 12.30am Jobfinder 1.30 Closedown.

S4C Starts: 9.30am Schools 12.00 Business Daily 12.30pm Fifteen-To-One 1.00 Open College 2.00 Pob's Programme 2.30 Snooker 4.15 Ffalabalam 4.30 Slidowcar 5.00 Cartoon Carnival 5.30 Information Technology 6.00 Lost in Space* 7.00 Newyddion Saith 7.30 Treialon Cwn Defaid Rhyngwladol 8.00 Hel Straeon 8.30 Llygad y Geiniog 9.05 Film: Nurse 10.55 Cheers 11.25 Week in Politics 11.50 Ten Great Writers 1.00am Closedown.

Susannah Harker: The Fear, on ITV, at 9.00pm

Henry Lincoln, with iron mask and, right, Alexandre Dumas who wrote the book about it: Timewatch, BBC2, 8.10pm

Again, the legend is unmasked

TELEVISION CHOICE

● Like the Princes in the Tower and Jack the Ripper, the Man in the Iron Mask is an historical conundrum that will run and run. The books about him fill several shelves. He has provided swashbuckling movie roles for Douglas Fairbanks Senior and Richard Chamberlain. Now television has a go. **Timewatch** (BBC2, 8.10pm) has no sensational revelations to impart and given the paucity of hard evidence, it is doubtful whether the mystery will ever be solved conclusively. Rather, the programme looks at how the myths and theories have grown up, which is a fascinating exercise in itself. Almost the only incontestable facts are that, after spending 34 years in various French prisons, subjected to an extraordinary degree of security, a masked man died in the Bastille in Paris in November 1703. Later in the 18th century, Voltaire fuelled the legend by claiming that the mysterious prisoner was an elder brother of Louis XIV and had been locked up because he was a threat to the throne. In his novel, *The Man in the Iron Mask*, Alexandre Dumas made his hero Louis's identical twin brother. The newest book, published last year, varies the story by speculating that the prisoner was the King's half brother. Conducting a brisk (sometimes too brisk) tour through these conjectures, and weighing the latest evidence, is the historical writer Henry Lincoln. He suggests that the mask was probably made of velvet, rather than iron, and that the prisoner, far from being of royal blood, was probably someone called Eustache Dauger. Eustache who? As the man said in the John Ford Western, "When the legend becomes fact, print the legend". It is certainly more romantic that way.

Peter Waymark

At the crossroads

RADIO CHOICE

● For the wrong reason – or could it be for the *right* one? – **Soundtrack** (Radio 4, 11.00am), a 10-part sequence of "films for radio", today gets off to the kind of start that other producers would probably give their eye-teeth to bring off with the same degree of what is conveniently known as human interest. *A Lone Voice* is a medical case history told by the sufferer. Where it gains immeasurably in terms of our ability to feel for the victim is that he happens to be a man well-known both for his work on television (*That's Life, Nationwide*, etc) and radio (*Stop Press* and *Treasures*, etc). Glyn Worsnip is suffering from Cerebeller Syndrome, a degenerative brain disease that cannot be treated or cured. In his domestic world, the worst that could happen is that he might end up in a wheelchair. In his professional world, the slurring of speech that is becoming increasingly difficult to disguise could eventually bring about the end his broadcasting career. Worsnip uses his tape-recorder as a diary, charting his changes of mood ("It's been a good week", or "What the hell! Let's get into a wheelchair and have done *with it!*"). He talks to fellow-sufferers and his doctors and we are invited to sit in on his sessions with his speech therapist, and to listen to his stumbles in a radio script. The end product is not a self-indulgent plea for our sympathy, but a tragic story of a man at a crossroads without the power to choose the best direction to take.

Glyn Worsnip: Soundtrack, Radio 4, 11.00am

Peter Davalle

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Radio 1

MW (medium wave). Stereo on FM (see below) **5.30am** Adrian John **7.00** Mike Smith **9.30** Simon Bates **12.30pm** Newsbeat **12.45** *Gary Davies* **3.00** Steve Wright **5.30** Newsbeat **5.45** Bruno Brookes **7.30** Simon Mayo **10.00-12.00** John Peel. **FM** Stereo Radios 1 and 2:- **4.00am** As Radio 2 **2.00pm** Gloria Hunniford **3.00** As Radio 2 **10.00** As Radio 1 **12.00-4.00am** As Radio 2.

Radio 2

MW (medium wave). Stereo on FM (see page 3) Sports Round-Up **8.50am 4.00am** Colin Berry **5.30** Charles Nove **7.30** Derek Jameson **9.30** Ken Bruce **11.00** Jimmy Young **1.05pm** David Jacobs **2.00** European Soccer Special. (Second-half commentary on Steaua Bucharest v Glasgow Rangers) **2.45** Gloria Hunniford (joining FM) **3.30** Adrian Love **5.05** John Dunn **7.00** Folk on 2 **8.30** Dancing *Fiddles* **9.00** Listen To The Band **10.00** The Best of English (Arthur English reminisces) **10.15** Georgie Fame **10.30** The Golden Years (Alan Keith) **11.00** Brian Matthew **1.00am** Steve Madden **3.00-4.00** A Little Night Music.

WORLD SERVICE

All programme times are given in GMT **6.00am** Newsdesk **6.30** Londres Matin **7.00** News **7.09** Twenty-four Hours **7.30** Development '88 **8.00** News **8.09** Reflections **8.15** Classical Record Review **8.30** Just a Minute **9.00** News **9.09** Review of British Press **9.15** World Today **9.30** Financial News followed by Sports Roundup **9.45** Folk in Britain **10.00** News **10.01** Omnibus **10.30** Yes Minister **11.00** News **11.09** News About Britain **11.15** Byron Readings **11.25** A Letter from Wales **11.30** Londres Midi **12.00** Radio Newsreel **12.15** Time For Verse **12.25** Farming World **12.45** Sports Roundup **1.00** News **1.09** Twenty-four Hours **1.30** Development '88 **2.00** *Outlook* **2.45** *Report on Religion* **3.00** Radio Newsreel **3.15** A Hobby – Or a Way of Life? **3.30** The Good Human Guide **4.00** News **4.09** Commentary **4.15** Rock Salad **4.45** World Today **5.00** News **5.09** Letter from Wales **5.15** English by Radio **5.45** Londres Soir **6.30** Heute Aktuell **8.00** News **8.09** Twenty-four Hours **8.30** Assignment **9.00** News **9.01** Network UK **9.15** Sportsworld **10.00** News **10.09** World Today **10.25** Letter from Wales **10.30** Financial News **10.40** Reflections **10.45** Sports Roundup **11.00** News **11.09** Commentary **11.15** Write On... **11.30** Multitrack 2 **12.00** News **12.09** News About Britain **12.15** Radio Newsreel **12.30** The Good Human Guide **1.00** News **1.01** Outlook **1.30** Waveguide **1.40** Book Choice **1.45** The Story of English **2.00** News **2.09** Commentary **2.15** Network UK **2.30** Assignment **3.00** News **3.09** News About Britain **3.15** The World Today **3.30** Airports – The Dangerous Side of Flying **4.00** Newsdesk **4.30** Six Four Eight **4.35** Financial News **4.45** Morgenmagazin **5.45** World Today.

Radio 3

6.35 Open University: Open Forum **6.55** News

7.00 Morning Concert: Corrette (Concerto comique No 25: Wilbert Hazelzet, flute with Musica Antiqua, Cologne), Handel (duet Tra amplessi innocenti: Jennifer Smith, soprano; John Elwes, tenor; English Concert), Telemann (Concerto in D minor, for two chalumeaux (Musica Antiqua, Cologne with Erik Hoeprich and Lisa Klewitt) **7.30** News

7.35 Concert (contd): Sacchini (Oedipe a Colone overture: New Philharmonia), Dvorak *(Golden Spinning Wheel:* LSO), Strauss (Duet Concertino: Shifrin, clarinet; Munday, bassoon; Los Angeles CO **8.30** News

8.35 Composers of the Week: recordings of Schubert's Mass No 2 in G, D 167 (Bavarian Radio SO and Chorus, with soloists Popp, Dallpozza, and Fischer-Dieskau), Der Traum, D 213 (Fischer-Dieskau, with Gerald Moore, piano), Symphony No 2 (Berlin PO)

9.35 Schumann: Ursula Oppens (piano) plays the Davidsbündlertänze

10.10 Spohr and Raff: Academy of St Martin-in-the-Fields Chamber Ensemble play Spohr's Double Quartet in G minor, Op 136; and Raff's Octet in C, Op 176

11.00 Midweek Choice: recordings of Rubbra's orchestration of Brahms's Variations and Fugue on theme of Handel (Philadelphia Orchestra), Gerhardt's arrangement of Pasculli's Oboe Concerto on themes from La favorita: Messiter, with National PO), Sanderson's Devonshire Cream and Cider (Frederick Harvey, baritone, with Philharmonia), Lefebure-Wely's Sortie in B flat: Isoir, organ), Parry's Sonata *in D* (Gruenberg, violin, and Vignoles, piano), and Vaughan Williams's Sinfonia Antartica (with LPO and Sheila Armstrong (soprano) **1.00** News

1.05 Two pianos: John and Kathryn Lenehan perform Schubert's Variations on theme from Hérold's Marie; Debussy's Petite Suite; *Casella's Pupazzetti; and* Liszt's Grand Fantasy on themes from La sonnambula

2.00 Record Review: with Paul Vaughan. Includes Geoffrey Norris's guide to recordings of the Prokofiev Piano Concerto No 3; and review of new Strauss recordings by Neeme Jarvi (r)

3.10 Lotte Lehmann: recordings featuring the soprano, presented by Alan Blyth. Last Saturday saw the centenary of her birth

4.00 Choral Evensong: a live *transmission* from the Cathedral and Abbey Church of St Alban. The organ scholar is Neil Taylor, and the organ voluntary is the first movement of Mendelssohn's Sonata No 4 in B flat

5.00 Mainly for Pleasure: recorded music selection, presented by Jeremy Siepmann

6.30 Guitar Music: Guillermo Fierens plays Castelnuovo-Tedesco's Sonata (Omaggio a Boccherini), and Capriccio diabolico

7.00 News bulletin

7.05 Third Ear: Tony Benn and historian Jonathan Clark discussthe Glorious Revolution of 1688

7.30 BBC SO under Lothar Zagrosek, with BBC Symphony Chorus, and soloists Joan Rodgers, Alfreda Hodgson, Anthony Rolfe-Johnson, and Gwynne Howell. From the Royal Festival Hall, London. Part one. Beethoven (Elegischer Gesang) and Berg (Three Pieces, Lyric Suite)

7.55 Poetry Now: Douglas Dunn introduces a selection read by the poets themselves, including Robert Crawford, Alistair Elliot, John Greening, Sean O'Brien

8.15 Concert: part two. Mozart's Requiem in D minor, K 626

9.25 A Postcard: Auriol Smith reads the short story by Radoslav Nenadal

9.50 Baroque Flute Sonatas: Lisa Beznosiuk and Nigel North perform Locatelli's Sonata in G minor, Op 2 No 6; C.P.E. Bach's Sonata in A minor, Wq 128; and Bach-attributed Sonata in C, BWV 1033

10.20 . . .Of Birds and Dolls and Gardens: Kaija Saariaho's Jardin secret II; Zoltan Jeney's Rappel d'oiseaux; Marta's A Doll's House. Performed by Gyor Women's Choir, and Jukka Tiensuu (harpsichord)

11.00 Composers of the Week: works by John Ireland *including London Overture;* Ballad of London Nights; Her Song; and Legend; Overture; Satyricon (r) **12.00** News

● **Medium wave:** First day of Third Test, New Zealand versus England. From 9 **.50pm** until **5.05am.** Also on **FM** from **12.05am**

Radio 4

LW (long wave). (s) Stereo on VHF **5.55 am** Shipping Forecast **6.00** News Briefing: Weather **6.10** Farming **6.25** Prayer (s)

6.30 Today, incl **6.30, 7.30, 8.30** News **6.45** Business News.**6.55, 7.55** Weather **7.00, 8.00** News **7.25, 8.25** Sport **7.45** Thought for the Day **8.35** Yesterday in Parliament **8.57** Weather; Travel

9.00 News bulletin

9.05 Midweek with Libby Purves (s)

10.00 News; Gardeners' Question Time: Clay Jones and the team visit Bolton and *District* Horticultural Society to answer members' questions (r)

10.30 Morning Story: Picnic, by Leslie Halward. Read by William Eedle

10.45 Daily Service: New Every Morning, page 118 (s)

11.00 News; Travel; Soundtrack (new series): Glyn Worsnip presents the first of 10 documentaries which reflect the lives of people in Britain today. *(see Choice)*

11.47 Loves of the Great Composers: Fritz Spiegl on Debussy

12.00 News;You and Yours: with John Buckley

12.25 Fallen Arches: by Stephen Sheridan, starring Robert Lang and Annette Crosbie (3) A Hideous Crime **12.55** Weather

1.00 The World At One

1.40 The Archers **1.55** Shipping

2.00 *News; Woman's Hour:* includes Sheila Steafel reading episode one of Alice Thomas Ellis's Home Life

3.00 News; An Act For Every *Occasion:* a comedy by Chris Thompson. With Colin Edwynn and Struan Rodger (as the small-time variety agent)

3.47 Time For Verse: George Macbeth talks to Fiona Pitt-Kethley about her life and poetry

4.00 News bulletin

4.05 File on 4: Michael Robinson presents the first of two reports on the National Health Service and its future (r)

4.45 Kaleidoscope Extra: Nick Baker joins the Geese Theatre Company who perform in prisons around the country

5.00 PM **5.50** Shipping Forecast **5.55** Weather

6.00 News; incl Financial Report

6.30 Fear on 4: Horror and suspense stories (9): Mind Well The Tree; by William Ingram. With Nicola Pagett and Philip Bond. Tale of a *spirit in a mansion*

7.00 News bulletin

7.05 The Archers

7.20 Face the Facts: John Waite and his team of investigators pursue listeners' complaints

7.45 Lenin of the Rovers: Part three of a four-part sitcom about a traditional British football club which suffers a communist takeover, with Alexei Sayle, Donald Hewlett, Andrew McClean, *Kenneth Wolstenholme and* Jonathan Kydd

8.15 Medicine Now: presented by Geoff Watts

8.45 Who Owns Britain? Last programme in a six-part inquiry by Ray Gosling about who owns what in our land. Tonight: To Them that Hath? (r)

9.15 The Tsar's Friends: The story of a group of Yorkshire Quakers who went to St Petersburg in 1818, at the request of the Tsar, to begin the mammoth task of draining 100,000 acres of marshland around the city (r)

9.45 Kaleidoscope: with Christopher Bigsby. Projected topics include the film Barfly; the Arvon Poetry Prize; Richard Quick's book Simon's Bug; and Mineo Aayamaguchi's *Kaleidoscope at the ICA,* and ICA Video Art.

10.15 A Book At Bedtime: Second of four stories by Frank Tuohy: The Palace of Culture. Read by Patrick Malahide **10.29** Weather

10.30 The World Tonight: with Alexander MacLeod

11.15 The Financial World Tonight

11.30 Today in Parliament

12.00 News; weather **12.33** Shipping forecast

FM as above except: **11.00am-12.00** For Schools. **11.00** Singing Together **11.20** Junior Drama Workshop **11.40** Reading Corner **11.50** Poetry Corner **1.55-3.00pm** For Schools. **1.55** Listening Corner **2.05** WPFM (s) **5.50-5.55** PM (continued) **11.30** Open University: **11.30** Modern art: Baudelaire **11.50** The Hydrogen Bomb Controversy **12.10am** Music Interlude **12.30-1.10am** Schools Night-time:Reading Corner: Computer-assisted learning

FREQUENCIES: Radio 1: 1053kHz/285m;1089kHz/275m;VHF-88-90.2. **Radio 2:** 693kHz/433m;909kHz/330m;VHF-88-90.2. **Radio 3:** 1215kHz/247m; VHF-90-92.5. **Radio 4:** 200kHz/1500m;VHF-92-95. **LBC:** 1152kHz/ 261m;VHF 97.3. **Capital:** 1548kHz/194m;VHF95.8. **BBC Radio London:** 1458kHz/206m;VHF 94.9; **World Service:** MF648kHz/463m.

Famous names that became just Rover

By Rodney Cowton and Tim Jones

The Rover Group, with its collection of famous names, has developed through a turbulent history of intense rivalry, financial crises, labour problems and the challenge of foreign competition.

Its roots go back 111 years, when two men, John Kemp Starley and William Sutton, decided the bone-shaking penny-farthing bicycle could be improved. They started tentatively by putting a battery powered electric engine on the back of a tricycle and by 1904 their first crude car was on the road.

They were competing at a time when hundreds of people thought they would make their fortunes manufacturing motor vehicles. Many only lasted a few years or were quickly taken over

From these emerged the world famous names that became part of the Rover Group – MG, Rover, Austin and Land-Rover.

The significant period of reorganization of the British motor industry started after the Second World War when companies returned to peacetime activities. The company that was to become the Rover Group donned the mantle of a manufacturing giant in 1952 when the Austin and Morris companies, who had from the 1920s been intense rivals in the popular car market, merged to form the British Motor Corporation.

Many famous companies were swallowed up as it became increasingly clear that mass markets required huge amounts of cash for research, development and marketing.

In 1944 Standard, founded in 1904, bought Triumph, which had built its first car in 1923. Rover took over Alvis, which started building cars in 1920, in 1965 and they were all eventually submerged by Leyland.

Leyland, which started building trucks in the 1800s and briefly built cars in the 1920s, took over Standard-Triumph in 1961; Rover-Alvis in 1967; and British Motor Holdings in 1968, to form British Leyland.

In 1966, the British Motor Corporation and Jaguar merged to form British Motor Holdings, and the following year Leyland Motor Corporation acquired the Rover Company.

In 1968 Leyland and British Motor Holdings merged to form one car and commercial vehicle organization, British Leyland Motor Corporation.

Through various crises, the company became British Leyland Ltd in 1975, BL Ltd in 1978 and the Rover Group in 1986.

In 1984 Jaguar-Daimler became an independent publicly quoted company.

In the last year or so, Rover has made various disposals yelding proceeds of more than £100 million. In 1987 it disposed of its commercial vehicle manufacturing buksiness to the Duch company DAF – though Rover retained 40 per cent of the enlarged company.

It also disposed of its spare parts busines, Unipart, retaining 22 per cent when the company was taken over by its management, financed by major City institutions.

The cars that have made Rover famous: left, big names from the past – top to bottom, a 1930 Wolsey drop-head coupé, the Morris Minor and the ever-popular mini; right, today's big sellers – the Rover 213S, the new Range Rover and the MG Metro.

Surprise Aerospace bid for Rover Group

Continued from page 1

considering the offer the Government would ensure that the interests of the taxpayer were protected. But in measuring those interests they had to look at the present value of the business. The £2.9 billion which governments had put into the company had been lost and was not sitting there like a nest egg.

Mr Clarke said if the negotiations turned out to be unsuccessful it would remain the policy of the Government to return Rover to the private sector during the lifteime of the parliament. "If the negotiations are successful perhaps privatization will come very early in the lifetime of this parliament."

Conservative MPs were clearly pleased by the announcement.

● The Ministry of Defence last night announced that Jordan is to buy eight Tornado ground attack aircraft, the third country outside the Tornado partnership of Britain, West Germany and Italy to buy the plane.

The agreement was seen last night as the latest success story of the collaborative programme. Although development of the two versions of Tornado – ground attack and air defence – cost Britain more than £11 billion, the export orders could mean that the programme will break even.

Golden eras of British Aerospace history: the wartime Hurricane and space age Concorde.

Commons sketch

In-House guide for the tourists

"Everyone likes to watch others at work", declared Mr James Couchman, Conservative MP for Gillingham, flagrantly ignoring the tears of boredom that regularly pour down the cheeks of parliamentary observers.

"Who hasn't stopped to watch men working on a building site?" he continued. From this weird supposition, he went on to argue that industrial tourism should be developed, starting, perhaps, with some tourist trips around car factories.

From the Public Gallery the tourists looked as bemused as ever. On Monday, Mr Tony Banks had argued that more "restaurants and facilities" should be available for passers-by "to turn the Palace of Westminster into a real People's Palace".

If the Banks/Couchman proposals are adopted, it will be necessary to provide further tourist facilities at Westminster, the most vital being an in-House guide to point out the bizarre and ancient relics assembled in the Chamber of the House of Commons, along with the more vulgar of the new exhibits.

During employment questions, there is much to look at and enjoy beyond the gallery. To your left, his leg jogging up and down, a daffodil poking loopily out of his buttonhole, is Mr Michael Foot, an old master from the school of Hogarth. The daffodil symbolizes his affinity with the Welsh, his cardigan his affinity with the bookish, his rucked shoes his affinity with the people. See how his head seems to wobble to and fro as he casts his eyes around the room! It is almost as if he were alive!

The Labour group has been renowned in recent times for its extraordinary command of empty space, particularly during employment questions. In art terms, that is known as a paradox, for its tradition, favouring heavy brushstrokes and often savage caricature, was always firmly on the side of the worker.

On the other side, notice the so-called "Forgotten Figures", sculpted in porcelain. Originally leading officers in the Tory army, they were buried alive by the Iron Empress. Now their effigies are a source of constant pleasure to spectators who, glimpsing their vivid faces, like to imagine what kind of leaders they once were. Over there, his right hand propping up his face, is the man who was once Sir Ian Gilmour, reputedly the tallest man in the Chamber, and to his left, white hair a-gleaming, polished shoes still shining, is a Still Life of Mr Edward Heath. Notice how his eyes rarely stray from one speaker to another, but stare straight ahead, as if lost in a world of their own.

A recent addition to the Forgotten Figures is Mr John Biffen, the victim of a late purge. Note how his head is now in his hands. Some experts attribute the pose to the Iron Empress, while others suggest that it signifies no more than a perfectly lifelike human reaction to the words of Mr Meacher.

Before we come to the age-old ritual of Questions to the Prime Minister, in which the well-honed emotions of indignation, outrage and sentimentality come face-to-face with the standard-bearers of indifference, intolerance and smugness, let your eyes rest awhile on two items of ancient furniture that adorn the Chamber. There, changing his spectacles, is Mr Tam Dalyell, a crusty wardrobe bunged full of forgotten secrets, while at the other end of the room is Mr Nicholas Fairbairn, a rare example of a red-faced snarling dog, created entirely from discarded bottle-tops.

But hush! See the ritual unfold! The Lady Dressed All In Green is to chirrup of Government Achievements, while The Freckled Figure opposite her, chorusing alternate verses, must sing dirges of great dread. In today's Son Et Pas Beaucoup de Lumiere, The Freckled Figure can be seen speaking up for Low-Income Families. In time-honoured fashion, The Lady Dressed All in Green declares that she is having none of it and talks of excellent growth enjoyed by overwhelming majorities. We hope you have enjoyed your visit.

Please do not touch any of the exhibits as you exit, as they all consider themselves irreplaccable.

Craig Brown

Soviet troops move in

Continued from page 1

the streets, but confirmed that the Soviet Army was in control maintaining the curfew. "Troops and armoured personnel carriers are on the streets to enforce the curfew," he said. "Everything is quiet."

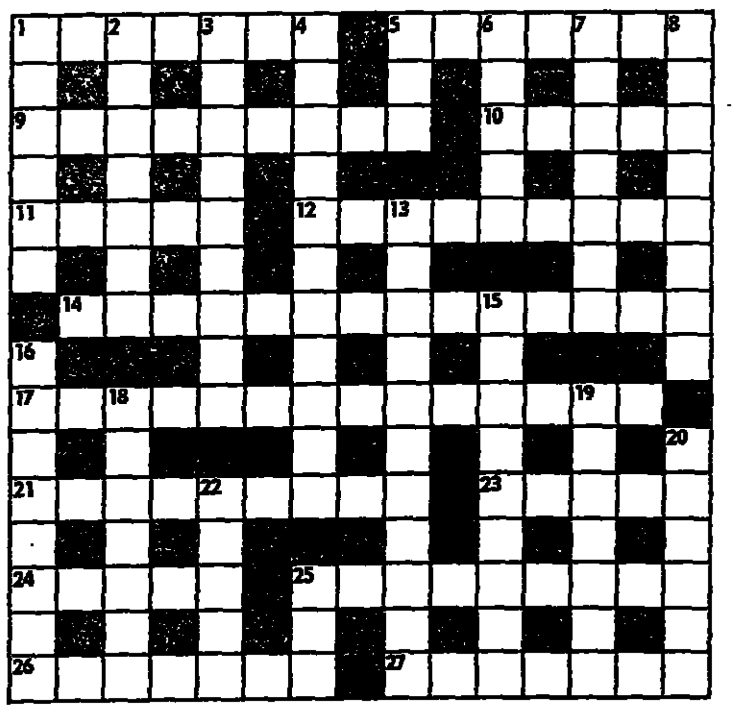
Senior Western observers said that Mr Mikhail Gorbachov's decision to risk serious damage to the Kremlin's international image indicated the gravity of the nationalist crisis now facing the authorities in Moscow.

Because of the Kremlin's ban on all foreign reporters entering the troubled area, a measure defended yesterday by Mr Gerasimov as vital to prevent a further "fanning of nationalist passions", reports from Sumgait were sketchy.

The Azerbaijanis, whose Islamic militancy has been encouraged by their republic's physical proximity to Iran, are in conflict with Armenians over control of the mountainous region of Nagorno-Karabakh, first claimed by Armenia in the first century and finally handed into Soviet Azerbaijani jurisdiction after the 1917 Bolshevik revolution.

It was revealed yesterday that in the disputed region where people of 49 nationalities live, the small capital of Stepanakert was still the scene of "rolling demonstrations."

THE TIMES CROSSWORD PUZZLE NO 17,606



ACROSS

1 Least fashionable in Military Intelligence, keeping silence! (7).
5 A woman among many where French animals are found (7).
9 Aiming device that has to be aligned with prudence (4,5).
10 Declines bouts of wrestling (5).
11 Radical woman changing second 27 for end of 8 (5).
12 Shiite extremists reach island about four, giving nothing away (9).
14 Various tribes can't read, having unmethodical minds (7-7).
17 One scientist carrying damaged crate for another (14).
21 A number of stories about Conservative graspers (9).
23 Scandinavian's choice of directions (5).
24 Purposely miss start of opera featuring in prima donna's come-back? (5).
25 I dn mystery? TV doctor was guilty, some say (9).
26 Storm caused by 27 member interrupting trial (7).
27 Flower in heart of Kent, like Dryden's blooming bride (7).

DOWN

1 National runner sent up for unlawful killing (6).
2 From Cochin, a representation of a Hebrew patriarch (7).
3 It's among the overheads of those bussing at Christmas (9).
4 Realist disposed to support wise men invested with authority (11).
5 Organised labour upset and divided (3).
6 Type of weapon prevalent around Leatherhead (5).
7 Speculator at home, accepting nothing but gold (7).
8 A Continental firm subject to fluctuations? (8).
13 A horse fortunate to have one underfoot (6-5).
15 Disturbed characters in Angostura, but legendary sailors (9).
16 Purloin a painting (8).
18 Study etiquette, as we should when in Rome? (7).
19 Medical instrument after the doctor's used it, we hear (7).
20 Office available for a church caretaker (6).
22 Become confused and knock top off oar (5).
25 Weather so inclement for a political soft-liner (3).

WORD-WATCHING

A daily safari through the language jungle. Which of the possible definitions is correct?

By Philip Howard

NASUTE
a. Astute
b. Coniform
c. A Babylonian hierarch

ULTRONEOUS
a. Guilty
b. Unselfish
c. Spontaneous

NIKIN
a. A Canasta hand
b. A Shinto rite
c. A very soft creature

NOCTUARY
a. A night portrait
b. A night creature
c. A night dictionary

Answers on page 20, column 1

Solution to Puzzle No 17,605

B	A	C	K	M	A	R	K	E	R	■	P	A	L	L
A	■	O	■	I	■	E	■	M	■	B	■	R	■	A
K	I	N	G	C	U	P	■	B	U	R	N	O	U	S
E	■	U	■	H	■	R	■	A	■	I	■	S	■	T
D	U	N	G	A	R	E	E	S	■	S	P	E	E	D
■	■	D	■	E	■	S	■	S	■	T	■	■	■	I
C	A	R	O	L	■	S	K	Y	R	O	C	K	E	T
U	■	U	■	M	■	■	■	■	■	L	■	I	■	C
B	O	M	B	A	S	T	I	C	■	F	E	T	C	H
B	■	■	■	S	■	O	■	A	■	A	■	T	■	■
Y	E	A	S	T	■	R	E	L	I	S	H	I	N	G
H	■	R	■	E	■	P	■	L	■	H	■	W	■	R
O	B	S	E	R	V	E	■	O	R	I	G	A	M	I
L	■	O	■	M	■	D	■	U	■	O	■	K	■	S
E	T	N	A	■	C	O	N	T	I	N	G	E	N	T

Concise crossword, page 9

WEATHER

Scotland, Northern Ireland and northern England will be cloudy with some rain or sleet. Early snow on high ground in northern and western Scotland will spread south-east. Central and southern England and Wales will start dry, bright and frosty. Thicker cloud will spread south, bringing rain, sleet and snow. Outlook: Temporary mild spell in some areas will revert to cold and showers, with some sleet and snow.

ABROAD

MIDDAY: t=thunder; d=drizzle; fg=fog; s=sun; sl=sleet; sn=snow; f=fair; c=cloud; r=rain

	C	F			C	F	
Ajaccio	8	46	c	Madrid	7	45	s
Alex'dria	20	68	c	Malta	14	57	f
Algiers	10	50	r	Melb'rne	18	64	c
Amst'dm	3	37	sl	Mexico C*	22	72	f
Athens	15	59	f	Miami*	23	73	f
Barcelna	11	52	s	Montreal*	0	32	sn
Belgrade	1	34	c	Moscow	1	34	s
Berlin	1	34	c	Munich	-2	28	sn
Bermuda*	16	61	r	Nairobi	29	84	s
Brussels	1	34	sn	N Delhi	23	73	c
Budapst	3	37	sn	N York*	7	45	f
B Aires*	27	81	s	Oslo	-1	30	f
Cairo	26	79	s	Paris	2	36	c
Cape Tn	29	84	s	Peking	1	34	s
Chicago*	7	45	s	Prague	1	34	sn
Ch'church	20	68	s	Reykjvik	5	41	r
Cologne	3	37	sn	Rhodes	16	61	f
C'phagn	-1	30	f	Rio de J	30	86	s
Corfu	14	57	c	Rome	10	50	f
Dublin	5	41	s	Salzburg	1	34	f
Dubrovnik	7	45	c	S F'risco*	13	55	c
Faro	15	59	s	Santiago*	28	82	s
Florence	0	32	f	Seoul	7	45	s
Frankfurt	2	36	c	Sing'por	32	90	f
Geneva	2	36	sn	St'kholm	-4	25	sn
Helsinki	-7	19	sn	Sydney	29	84	s
Hong K	14	57	c	Tangier	16	61	s
Innsbrck	2	36	sn	Tel aviv	18	64	f
Istanbul	12	54	f	Tenerife	16	61	c
Jeddah	32	90	s	Tokyo	6	43	r
Jo'burg*	27	81	f	Toronto*	-2	28	s
Karachi	27	81	s	Tunis	13	55	f
L Palmas	15	59	f	Venice	7	45	s
Le Touqet	3	37	c	Vienna	3	37	f
Lisbon	11	52	s	Warsaw	1	34	c
Locarno	9	48	s	Wash'ton*	9	48	f
L Angels*	16	61	r	Wel'nton	18	64	s
Luxembg	0	32	sn	Zurich	1	34	sn

* denotes Monday's figures are latest available

HIGH TIDES

TODAY	AM	HT	PM	HT
London Bridge	1.14	6.4	1.38	6.7
Aberdeen	12.52	3.8	12.52	3.9
Avonmouth	6.42	12.0	7.03	12.1
Belfast	10.30	3.3	10.58	3.0
Cardiff	6.27	11.1	6.48	11.2
Devonport	5.18	5.1	5.44	5.0
Dover	10.47	5.9	10.55	6.2
Falmouth	4.48	4.9	5.14	4.8
Glasgow	12.38	4.2	12.17	4.6
Harwich	11.32	3.7	11.43	3.6
Holyhead	9.56	5.2	10.16	5.1
Hull	5.58	6.5	6.04	6.9
Ilfracombe	5.32	8.4	5.51	8.4
Leith	2.12	4.9	2.26	5.1
Liverpool	10.51	8.7	11.09	8.7
Lowestoft	9.29	2.2	9.10	2.3
Margate	11.56	4.3	11.53	4.4
Milford Haven	5.49	6.4	6.07	6.4
Newquay	4.40	6.5	4.58	6.4
Oban	5.25	3.7	5.50	3.7
Penzance	4.16	5.2	4.40	5.1
Portland	6.23	1.9	7.02	1.8
Portsmouth	11.01	4.2	11.24	4.4
Shoreham	10.49	5.7	11.12	5.9
Southampton	10.32	4.1	11.00	4.2
Swansea	5.54	8.5	6.15	8.6
Tees	3.15	4.8	3.21	5.1
W'ton-on-Nze	11.27	3.9	11.36	3.9

Tide measured in metres: 1m=3.2808ft. Times are GMT

AROUND BRITAIN

	Sun hrs	Rain in	Max C	Max F	
Scarboro	3.5	.11	7	45	hail
Lowestoft	2.3	.32	5	41	hail
Southend	*	-	5	41	bright
Folkestone	8.7	.01	6	43	sunny
Hastings	8.7	.06	5	41	sunny
Brighton	9.1	.01	5	41	sunny
Bognor R	9.5	.02	6	43	sunny
Southsea	9.8	-	6	43	sunny
Bournemth	9.6	-	6	43	sunny
Poole	9.3	-	7	45	sunny
Weymouth	9.1	-	7	45	sunny
Exmouth	9.7	-	5	41	sunny
Torquay	8.6	-	7	45	sunny
Falmouth	6.0	.08	5	41	sunny
Scilly Isles	5.1	-	*	*	cloudy
Jersey	6.8	-	6	43	snow
Guernsey	6.2	.01	8	46	sunny
Newquay	4.1	.04	7	45	sleet
B'pool Airpt	8.8	-	6	43	sunny
Douglas	*	-	5	41	bright
B'ham Airpt	4.7	.04	4	39	bright
Bristol (Ctrl)	7.1	-	6	43	bright
Carlisle	5.2	-	5	41	bright
London	6.6	.04	5	41	snow
Manchester	1.7	.01	4	39	bright
N'ctl-n-Tyne	4.0	-	3	37	snow
Nottingham	5.3	-	4	39	sunny
Cardiff (Ctrl)	8.7	-	6	43	sunny
Tenby	2.8	.11	5	41	cloudy
Aberdeen	1.4	.16	2	36	snow
Aviemore	0.8	.08	1	34	snow
Edinburgh	4.0	-	4	39	bright
Glasgow	2.7	-	6	43	snow
Prestwick	3.4	-	5	41	bright
Stornoway	-	.20	3	37	snow
Belfast	1.4	.01	4	39	snow

* Denotes figures not available
These are Monday's figures.

THE POUND

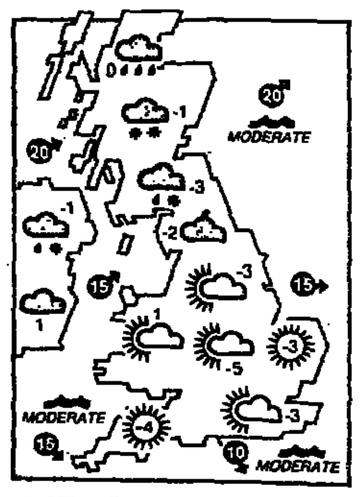
	Bank Buys	Bank Sells
Australia $	2.555	2.415
Austria Sch	21.80	20.70
Belgium Fr	64.95	61.75
Canada $	2.32	2.20
Denmark Kr	11.88	11.28
Finland Mkk	7.56	7.16
France Fr	10.48	9.98
Germany Dm	3.11	2.95
Greece Dr	253	233
Hong Kong $	14.25	13.55
Ireland Pt	1.169	1.109
Italy Lira	2285	2175
Japan Yen	238	226
Netherlands Gld	3.48	3.31
Norway Kr	11.71	11.11
Portugal Esc	253	240
South Africa Rd	3.95	3.45
Spain Pta	208.60	197.80
Sweden Kr	11.03	10.48
Switzerland Fr	2.555	2.435
USA $	1.85	1.76
Yugoslavia Dnr	2900	2200

Rates for small denomination bank notes only as supplied by Barclays Bank PLC. Different rates apply to travellers' cheques

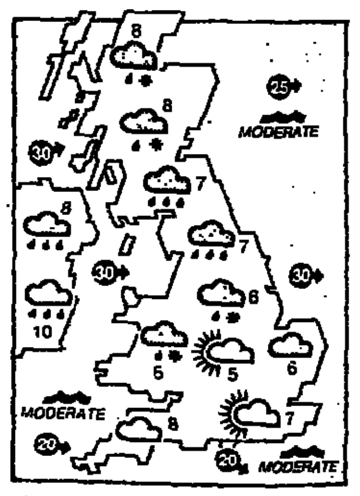
Retail Price Index: 103.3 (January).

London: The FT index closed up 9.8 at 1439.1

AM



PM



LIGHTING-UP TIME

London 6.13 pm to 6.11 am
Bristol 6.23 pm to 6.21 am
Edinburgh 6.20 pm to 6.29 am
Manchester 6.19 pm to 6.22 am
Penzance 6.36 pm to 6.31 am

HIGHEST & LOWEST

Monday: Highest day temp: Ilfracombe, Devon, 9C (48F); lowest day max: Aviemore, Highland, 1C (34F); highest rainfall: Norwich, Norfolk, 0.38 in; highest sunshine: Shanklin, Isle of Wight, and Swanage, Dorset, 9.9 hr.

LONDON

Yesterday: Temp: max 6 am to 6 pm, 6C (43F); min 6 pm to 6 am, 0C (32F). Humidity: 6 pm, 51 per cent. Rain: 24hr to 6 pm, trace. Sun: 24 hr to 6 pm, 5.4hr. Bar, mean sea level, 6 pm, 1013.4 millibars, rising.
1,000 millibars = 29.53in.

MANCHESTER

Yesterday: Temp: max 6 am to 6 pm, 5C (41F); min 6 pm to 6 am, -1C (30F). Rain: 24hr to 6 pm, nil. Sun: 24 hr to 6 pm, 6.3hr.

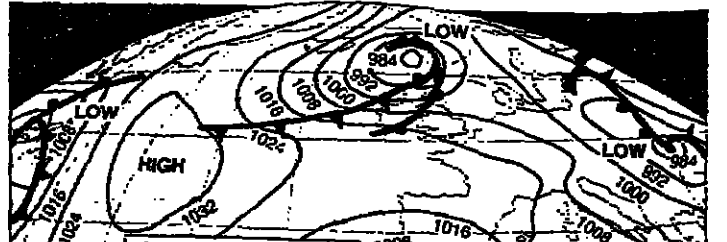
YESTERDAY

Temperatures at midday yesterday: c, cloud; f, fair; r, rain; s, sun.

	C	F			C	F	
Belfast	4	39	f	Guernsey	4	39	f
B'rmghams	3	37	f	Inverness	3	37	sn
Blackpool	4	39	s	Jersey	5	41	f
Bristol	5	41	s	London	4	39	c
Cardiff	5	41	s	M'nchster	4	39	s
Edinburgh	4	39	f	Newcastle	0	32	sn
Glasgow	5	41	s	R'nldsway	5	41	f

Sun rises: 6.43 am
Sun sets: 5.43 pm
Moon sets 6.36 am
Moon rises 4.30 pm
Full Moon tomorrow

NOON TODAY



Information supplied by London Weather Centre

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صكذا من الاهل

صكتا من الاصل

PART 2
WEDNESDAY MARCH 2 1988

THE TIMES

BUSINESS AND FINANCE 23-29
MEDIA & MARKETING 30, 31
SPORT 42-46

Executive Editor
David Brewerton

STOCK MARKET

FT 30 Share
1439.1 (+9.6)

FT-SE 100
1781.9 (+13.1)

Bargains
26092 (23914)

USM (Datastream)
145.99 (+0.42)

THE POUND

US dollar
1.7770 (+0.0045)

W German mark
2.9960 (+0.0022)

Trade-weighted
74.8 (+0.1)

Value of BAe plunges £60m

Dealers 'amazed' by bid for Rover

By Graham Searjeant, Financial Editor

The stock market value of British Aerospace plunged by £60 million yesterday as dealers and big shareholders greeted news of its plans to buy Rover with amazement and deep scepticism.

After BAe shares were temporarily suspended at 354p, as were Rover shares, analysts and market-makers had thought that BAe might be buying only Land-Rover. When the more ambitious plan emerged, the shares swiftly fell 25p, to 329p, before recovering slightly to 331p.

Stockbrokers following BAe said the move was "unbelievable," "bizarre," "confusing" and "very bad news for the company".

Big institutional shareholders took a more relaxed but equally sceptical view. "This is not a strategy I can make sense of," said one, "but British Aerospace management are not stupid people, so I would not condemn it out of hand."

BAe called stock market analysts in for a meeting last night to explain its intentions. It is already clear that big shareholders will require convincing explanations from Professor Roland Smith, the chairman of BAe, and Sir Raymond Lygo, the chief executive, before agreeing to a purchase of Rover. One senior investment manager said he expected shareholders would be consulted before any deal was agreed, and not presented with a *fait accompli*.

BAe shares have been weak for most of the past year because of fears of big losses in its civil aircraft division due to the sharp fall in the dollar, in which most aircraft are priced. The company is expected to write off expected losses on orders already taken, possibly recording a loss in its 1987 results, due to be announced this month.

Leading article 11
Comment 25

A forecast this week from Mr Piers Whitehead, of Robert Fleming, the merchant bank, suggested that BAe could show a loss of more than £160 million, compared with a 1986 profit of £182 million. But the company is expected to make profits of more than £200 million this year, with earnings on military aircraft, missiles and armaments offsetting civil aircraft losses.

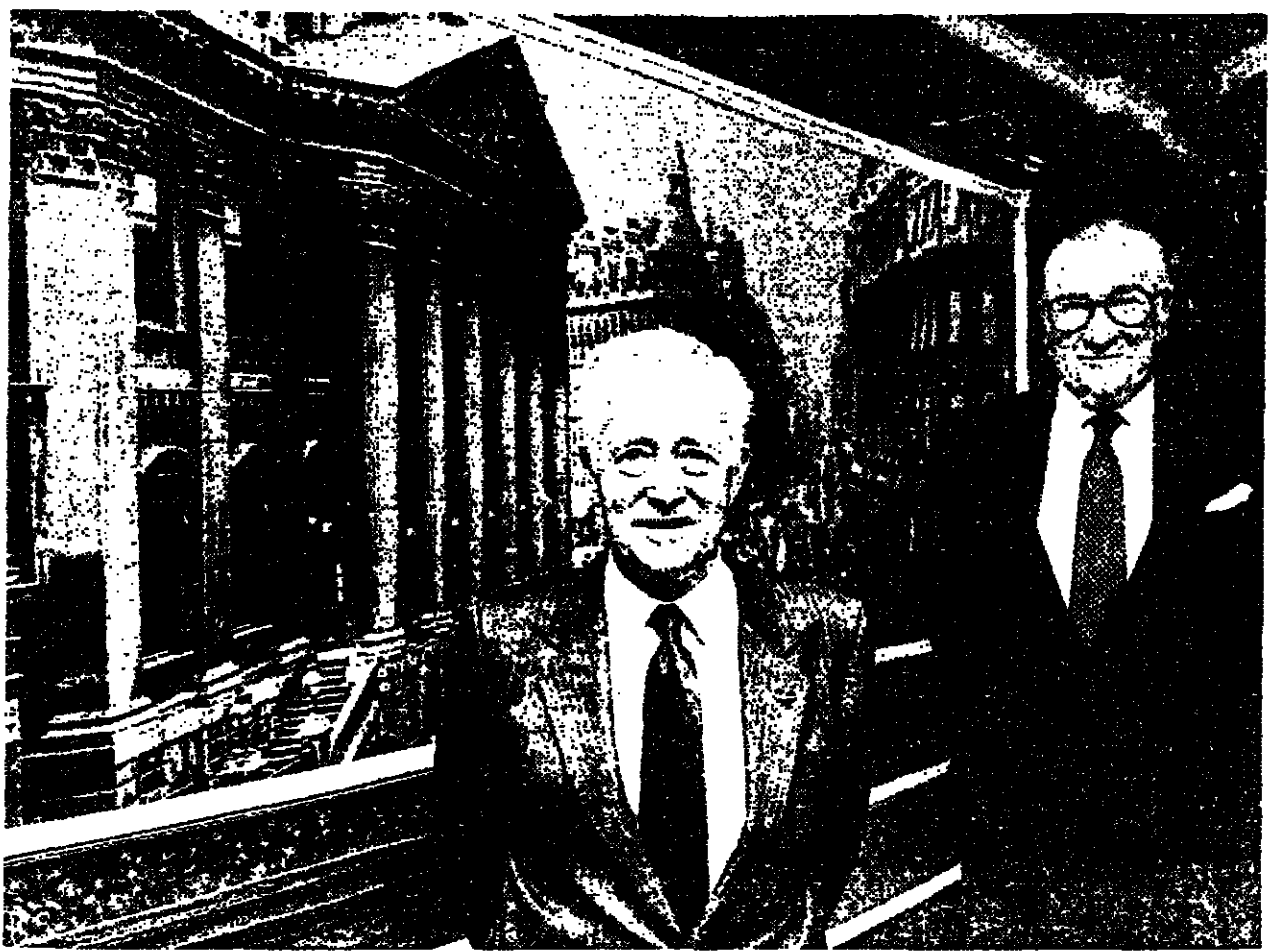
Rover is expected to reveal next week that it made a profit in 1987 for the first time for many years.

BAe is known to be anxious to spend some of the £1 billion cash it has accumulated and has recently made a series of acquisitions, including the former Royal Ordnance armaments factories, and service companies in continental Europe. It is anxious to diversify away from the currency risk of aircraft projects that take seven or more years to mature, and to buy businesses with a steadier short-term cashflow.

Mr Whitehead said yesterday that he saw the logic in BAe buying Land-Rover for its military sales but that, even if it made short-term profits, Austin-Rover suffered from the same problems as BAe's civil aircraft division, which did not operate on the same scale as big aircraft manufacturers in a highly competitive international market. Mr Martin Smith, of Wood Mackenzie, said that BAe had enough problems on its own.

The Rover group also announced that it has sold Beans Engineering, one of its small subsidiaries, to its management for around £3 million. The company, which employs 300 people in Tipton, West Midlands, makes flywheels, brake drums and gearbox casings. About 30 per cent of its output goes to Rover plants.

STC takes the lid off a £1bn warchest



Healthy profits picture: Arthur Walsh, chief executive (left) and Lord Keith yesterday (Photograph: Ros Drinkwater)

STC, Britain's second largest electronics group, has a £1 billion warchest, but has yet to identify a target. Unveiling a 40 per cent rise in 1987 pretax profits to £188 million, Lord Keith, the chairman, yesterday disclosed that the group could call on credit lines totalling £850 million to support the £196 million of cash in the balance sheet.

Although Plessey appears virtually bid-proof after the joint venture deal with GEC, STC indicated that it was looking for potential acquisitions, although Lord Keith insisted that the money was "not burning a hole" in the company's pocket.

STC has made a phenomenal recovery from its low point in 1985, when it ran up losses of £11.4 million. Turnover has topped £2 billion for the first time, at £2.06 billion against £1.93 billion, and lower costs and new technology have helped increase margins from 8.4 to 9.5 per cent. This is despite a 9 per cent rise in research and development spending to £176 million.

Earnings per share are 42 per cent higher at 22.5p, allowing the board to pay a final dividend of 4.75p, which lifts the total by 56 per cent to 7p a share.

Since the final quarter of 1985 the group has been generating cash at more than £1 million a day, Mr Roy Gardner, the finance director, said.

ICL, the group's computer business, lifted profits by more than £20 million to £109.9 million, and by concentrating on niche markets, appears to have cushioned itself somewhat against an expected slowdown in growth within the industry.

Communications made £72.7 million against £56.1 million, and has a healthy order book. Component profits are a shade lower, at £20.2 million, because of heavy start-up costs on a submarine contract, while defence saw a drop from £9.4 million to £6.3 million. The business is now said to have stabilized.

Tempus, page 24

Nomura wins gilts go-ahead

Nomura International has become the first Japanese firm to be accepted by the Bank of England as a primary dealer in gilt-edged securities.

The firm, one of the four major Japanese securities houses, announced yesterday that it had received notification that it will be added to the existing list of 23 market-makers. It will not start market-making immediately, but will continue to build up its staff and necessary equipment.

The market-making operation is expected to start in late spring or early summer.

Daiwa Europe, which applied to join the list with Nomura last autumn, is continuing its discussions with the Bank.

Fisons again

Fisons, the pharmaceuticals, scientific equipment and horticulture group, has reported its seventh successive year of growth. Pretax profits in the year to end-December 1987 were up from £85.1 million to £109.1 million. Earnings per share rose 26 per cent to 17.4p. The full year dividend will be 4p, 23 per cent higher than in 1986.

Tempus, page 24

Mirabelle bid

The Brent Walker leisure group, headed by Mr George Walker, is planning to buy the Mirabelle restaurant in Curzon Street, Mayfair, London from Scotts Restaurant group for £3 million. It wants to turn it into a restaurant and casino.

SUMMARY

STOCK MARKETS

New York	
Dow Jones	2069.79 (-1.83)
Tokyo	
Nikkei Average	25435.90 (+193.09)
Hong Kong:	
Hang Seng	2454.71 (+36.63)
Amsterdam: Gen	235.6 (+3.0)
Sydney: AO	1273.2 (+22.2)
Frankfurt:	
Commerzbank	1404.4 (+6.1)
Brussels:	
General	4851.6 (+11.4)
Paris: CAC	306.9 (+0.4)
Zurich: SKA Gen	459.9 (+8.1)
London:	
FT.—A All-Share	914.24 (+6.16)
FT.— "500"	1004.36 (+5.77)
FT. Gold Mines	238.6 (+4.6)
FT. Fixed interest	96.55 (+0.12)
FT. Govt Secs	90.47 (+0.21)
Recent issues	**Page 26**
Closing prices	**Page 29**

MAIN PRICE CHANGES

RISES:	
Lloyds	285p (+10p)
Body Shop	970p (+10p)
Arlen	155p (+8p)
Pressac	142½p (+9p)
Volex	355p (+15p)
Century	193p (+7p)
Carlton Comm	717½p (+13p)
J Smurfit	395p (+17p)
Wellcome	464½p (+13p)
TNT	167½p (+7p)
Appleyard	387p (+18p)
Rover	81½p (+15p)
Parker Knoll 'A'	685p (+20p)
FALLS:	
Fisons	247p (-7p)
Eucalyptus Pulp	670p (-10p)
British Aerospace	329p (-25p)
Closing prices	

INTEREST RATES

London: Bank Base: 9%
3-month Interbank 9¾-9$^{5}/_{16}$%
3-month eligible bills: 8$^{15}/_{16}$-8⅞%
buying rate
US: Prime Rate 8½%
Federal Funds 6$^{9}/_{16}$%*
3-month Treasury Bills 5.61-5.59%*
30-year bonds 106$^{1}/_{16}$-106¼*

CURRENCIES

London:	New York:
£: $1.7770	£: $1.7770*
£: DM2.9960	$: DM1.6858*
£: SwFr2.4736	$: SwFr1.3920*
£: FFr10.1413	$: FFr5.7080*
£: Yen228.00	$: Yen128.28*
£: Index:74.8	$: Index:94.3
ECU £0.689936	SDR £0.768932

GOLD

London Fixing:
AM $429.15 pm-$429.30
close $429.75-430.25 (£242.00-242.50)
New York:
Comex $429.30-429.80*

NORTH SEA OIL

Brent (Apr) pm $14.70bbl ($15.30)
* Denotes latest trading price

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British Gas forced to drop Petrocorp deal

By David Young, Energy Correspondent, and Richard Long in Wellington

Plans by British Gas to take control of Petrocorp, the New Zealand state-owned oil and gas company, have been abandoned after a decision by the Wellington government to sell the company to a local consortium which has matched the British Gas offer.

But the New Zealand government has become embroiled in a political and economic storm after it announced that it was abandoning the NZ$800 million (£300.75 million) sale.

Mr Richard Prebble, the State-Owned Enterprises Minister, making the surprise announcement, said the sale had collapsed because of the conditions imposed by British Gas.

"Officials of British Gas presented the Crown's negotiating team with 30 pages of legal provisions which the government considered to be unacceptable," he said.

But Mr Jim Bolger, the opposition leader, said the government had abandoned the sale because of threats from its own backbenchers that they would cross the floor of parliament to vote against the move.

British Gas acted magnanimously last night by wishing Petrocorp well, but it is understood that had a company been involved and not a national government, writs for damages alleging breach of contract and demands for substantial compensation would have been issued.

The New Zealand Government told British Gas that it was pulling out of the sale shortly before the 30-page contract was about to be signed.

The new buyer is a local consortium, Fletcher Challenge, one of the three groups which initially could not meet the government's conditions.

However, the new offer is believed to have been backed by New Zealand businessmen who are also supporters of the government.

British Gas said yesterday: "British Gas has negotiated in good faith with the New Zealand Government in order to finalize an agreement for the purchase of the Petrocorp shares. The draft contract contained the usual provisions reflecting the size of the transaction. These provisions were known to the New Zealand Government at the time of the signing of the preliminary agreement.

"The preliminary agreement provided that neither the New Zealand Government nor British Gas would make any public announcement without the other's consent and that the government would not negotiate with other parties until March 31 1988, or until British Gas had withdrawn from the transaction.

Quadrex may sue bankers

By Our City Staff

Quadrex, the money-broking group owned by Mr Gary Klesch, is considering taking legal action against the two banking groups which failed to advance the money needed for Quadrex to complete the £280 million acquisition of the wholesale broking division of Mercantile House.

"We are considering action against others," Mr Klesch said. He would not identify the parties against which he is considering action, but they are assumed to be Midland Montagu and Citibank, the two banks which had agreed to finance the deal.

The banks withdrew their lines of credit on Sunday evening, as a result of which British & Commonwealth, the owner of Mercantile House, instituted legal proceedings against Quadrex for allegedly repudiating the contract.

Mr Klesch said yesterday that B&C had moved unilaterally to impose an end date on the contract, where none existed in the written contract. He complained that he had been given no opportunity to replace the finance denied him from Montagu and Citibank with funds from other sources. "There is lots of finance out there" he said.

It is understood that the management of MW Marshall, the London money-broker which, with William Street Brokers, made up the division being sold by B&C, had not welcomed the deal with Mr Klesch, preferring to mount a management buy-out.

Quadrex was still interested in buying the businesses, but B&C insists that there would have to be a fresh contract with the purchase price paid into escrow pending completion.

Unilever's profits at £1.33bn

Unilever, the worldwide foods, detergents, personal products and speciality chemicals group, is poised for further volume and profits growth in 1988 after reporting a 1987 pretax profit of £1.33 billion compared with £1.14 billion.

Mr Michael Angus, the chairman, said that 1987 was a good year for Unilever. Another 16 companies were acquired for £120 million; the sale of 22 businesses realized £1.59 million.

Turnover figures show a 3 per cent decline to £16.55 billion and a pretax profit advance of 16 per cent to £1.33 billion.

However, in constant exchange rates Unilever enjoyed a sales volume increase of 9 per cent — of which 5 per cent was due to acquisitions — and saw pretax profits rise by 27 per cent.

Mr Angus said the group achieved its underlying 4 per cent volume increase after a year in which the number of employed within the group fell by 3 per cent.

Unilever is raising the final dividend from 7.234p to 8.32p a share, making a total of 11.86p (10.232p).

The shares eased by 2p to 497p.

Mr Angus, outlining Unilever's longer term ambitions, said North America and Japan were areas where increased investments would be made and that the group had all but completed the sale of businesses which were not viewed as being strategically important and which tended to under-perform.

The balance sheet had improved and group operating margins had further expanded to 8.4 per cent.

Tempus page 24

Macy's move confuses M&S plan for Brooks

By Colin Campbell

Marks and Spencer's ambitious $770 million (£434 million) plan to buy Brooks Brothers was further complicated yesterday when RH Macy, the US stores group, stepped into the Campeau-Federated Department stores battle with a counterbid.

Macy tabled a surprise $6.6 billion bid at $73.80 a share for 80 per cent of Federated, topping Campeau Corporation's earlier $68 bid worth $6.1 billion for all of Federated. Macy's attraction to Federated stems from its ownership of Bloomingdales, among other top market stores in New York, which would give Macy additional valuable sites in central Manhatten.

The move stunned Wall Street, while Federated said it was disappointed there was another bid on the table.

M&S said it would have to wait on developments to see where it stood, but hoped Campeau would still win Federated.

Under Macy's terms, the remaining 20 per cent of Federated's equity would be exchanged for shares in a new company — Macys/Federated — to be quoted on the New York Stock Exchange.

M&S, whose executives are cross-checking the assets of the 47 Brooks men's clothing outlets, said it was "disappointed" at the latest events.

City analysts, in the dark about the financial details of M&S's planned acquisition, said the added uncertainty surrounding M&S would further undermine its short-term investment rating.

Last week M&S announced a conditional agreement with Campeau whereby it would buy the Brooks chain from Campeau once the latter had acquired Federated.

Campeau's $68 a share offer for Federated stands until midnight on March 9. The latest turn of events may now force Campeau to raise its bid.

M&S, conscious of the City's frustration at the lack of financial detail about Brooks and the investment downgrading its shares have suffered, said its hands were tied in releasing information about Brooks until the deal was cemented.

M&S shares tumbled by 9½p to 175p last week on fears that it was paying too much for Brooks. Yesterday, after initial strength, they closed 2p down at 179p.

Sophie Mirman wins USM award

Sock Shop gains its colours

By Michael Clark

It has been an eventful few days for Miss Sophie Mirman, aged 30, the multi-millionairess founder and head of Sock Shop, the specialist retailer, who started her working career in the typing pool at Marks and Spencer.

Last night, the champagne corks were popping in the Mirman household — just days after the birth of her second child, William — as she was voted USM Entrepreneur of the Year at the USM Awards Dinner by a panel of judges who included Mrs Debbie Moore, the former Businesswoman of the Year, and Mr Tony Berry, chairman of Blue Arrow.

Miss Mirman, with her husband Richard Ross, brought Sock Shop to the USM last May on a wave of publicity that grabbed the imagination of an investing public still counting its profits from similar investments in companies such as Mrs Anita Roddick's Body Shop. The shares offered by Capel-Cure Myers, the broker, at 125p, were oversubscribed no fewer than 54 times and started life at 205p, valuing the company at £60 million.

Jubilant: Sophie Mirman and William

Before the market crash Miss Mirman's stake in the company was worth more than £50 million — a far cry from her humble beginnings less than five years ago when she opened her first Sock Shop in the Knightsbridge underground station with the help of a £45,000 loan from the Government Loan Guarantee scheme.

Now Sock Shop and Sophie Mirman are household names. There are 61 shops in Britain and three in New York, with sales of more than £14 million.

Blenheim Exhibitions, the exhibitions organiser, was voted USM Company of the Year at the dinner sponsored by Deloitte Haskins & Sells and the *USM Magazine*. Blenheim joined the USM in October 1986, at 95p. The shares closed last night at 495p.

Mr Berry said: "The panel thinks Blenheim is a superb example of what the USM is all about, entrepreneurial, fast growing and sexy. They have single-handedly put the exhibition and conference market firmly in the eyes of the City and are a tribute to the USM."

Runners-up for the award were DC Cook, Debfor, Jaques Vert, Miller & Santhouse, Savage Group and Sock Shop. The best-performing USM share was Acsis Jewellery, which soared 755 per cent last year, and the best performing new issue was Misys, the computer software specialist. Pacer Systems was named overseas company of the year and the runners-up were Mrs Fields and Tribble Harris.

Barclays de Zoete Wedd was voted by the USM chairmen as their favourite merchant bank and Capel-Cure Myers, which brought nine companies to market last year, the USM's best sponsor.

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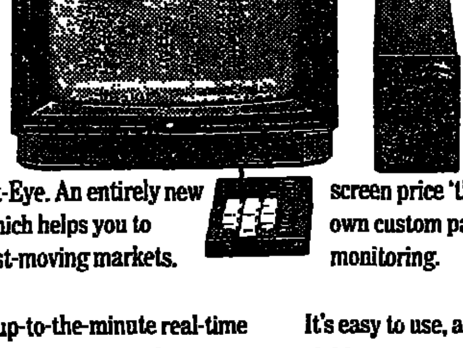

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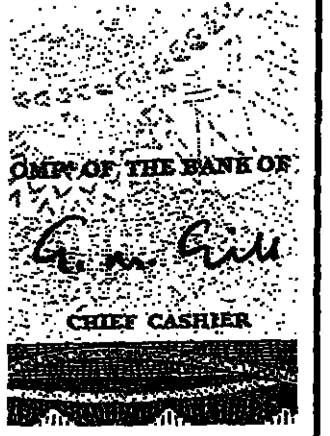
BUSINESS ROUNDUP

White to take over in Bunzl reshuffle

Mr James White, the chief executive of Bunzl, will also become chairman when Mr Ernest Beaumont steps down at the next annual meeting. Bunzl, the distribution, paper and plastics group, is reorganizing its management structure after several acquisitions, particularly in the US.

Mr Brian Ford will become managing director, distribution and merchanting, and work from both Britain and the US. Mr Paul Lorenzini is joining the board and will be responsible for paper and food distribution in the US. Mr Terry Simpson will become managing director of the Filtrona and industrial divisions.

New name to note



Bank of England notes are carrying a new signature (right), following the *appointment* yesterday of Mr GM Gill as chief cashier. Mr Gill has replaced Mr DHF Somerset, and stocks of notes bearing Mr Somerset's signature will continue to be issued until they are exhausted. At first, Mr Gill's name will appear on the £5, £10 and £20 notes. He will make his debut on £50 notes this year.

Parkinson evidence

Mr Cecil Parkinson, the Energy Secretary, has agreed to appear before the Commons Energy Select Committee to explain his proposals for privatizing the electricity supply industry. *He was asked to give evidence earlier this year,* but delayed appearing until after announcing his proposals.

The committee is investigating how the industry should be privatized but its findings have been pre-empted by the publication of Mr Parkinson's privatization programme. It has heard evidence from the chairman of the Central Electricity Generating Board, who is opposed to Mr Parkinson's plan to break up the CEGB and remove from it control of the national grid. The industry's trade unions have *also signalled their opposition to the plan, indicating they* may consider using their industrial muscle to win changes.

Ellis to buy processor

Ellis & Everard, the chemicals company, is buying Colt *Chemical Company of Leeds* for £1.7 million. Colt, a chemical processor, dries, mixes and blends chemicals. Its net assets have been warranted to be not less than £563,000. The purchase is via £1.2 million cash and the rest in shares. Colt will be *maintained* as a separate company with Mr David Wallace, staying on as managing director.

Offer for MS extended

Closing date number two in Dobson Park Industries' £24 *million bid* for MS International has come and gone with still less than 1 per cent of MS shares in the Dobson bag – and again the offer has been extended. It has 0.91 per cent, just 0.02 per cent more than at the first close, a fortnight ago. Together with *market purchases,* this gives Dobson Park Industries 4.1 per cent of the MS share capital.

Alan Cooper up 22%

Alan Cooper Holdings, the office furniture manufacturer *which obtained a full stock market listing last April, made* pretax profits of £1.9 million, up 22 per cent, in the year ending December 31. Sales grew by 30 per cent to £8.34 million, and earnings per share rose 19 per cent to 12p. The total dividend was 4.75p, 19 per cent higher than indicated in the prospectus.

Mr James Blyth Currie, the chairman, said 1988 had started well, with increased demand for all products and the level of order intake comfortably ahead of the same time last year. *Priority had been given to increasing production capacity so* as to reduce delivery times and create stocks of machined components, he said. At the year-end the company had cash balances of £2.12 million (£1.15 million).

Office design firm ahead

Space Planning Services, the office design consultant, made pretax profits of £264,000 in the half-year to *the end of December against* £105,000 last time. Turnover rose by 34 per cent to £1.26 million. Mr Roger Henderson, the chairman, said that enhanced marketing efforts had brought in new business, *including* Nationwide Anglia Building Society and Philips Electronics. The interim dividend was 0.75p.

Profits soar at Record

Record Holdings, the quality tool manufacturer, has unveiled pretax profits of £3.086 million (£2 million) in *its first full-year results since* it returned to the stock market last October. Turnover for the year to December 31 1987 increased from £24 million to £25 million, and profits were boosted by *reductions in interest* charges and redundancy costs. The final dividend is 0.55p.

TEMPUS

Unilever marches East and West

Giants are expected to make giant profit leaps and Unilever is no exception.

In various currencies, Unilever can make its individual parts – be they ice creams, detergents *or frozen foods* – really sing. In terms of sterling, 1987 earnings grew by 14 per cent; in guilders by 17 per cent, and in dollars by 44 per cent.

But however one reads *them, the published figures* – showing pretax profits for the year ended December up 16 per cent at £1.33 billion and operating margins up from 6.6 per cent to 8.4 per cent – underscore the view in any language that whatever world trade conditions and currency movements, Unilever continues to bound ahead.

With an improved balance sheet showing gearing down to 26 per cent from a technically *inflated* 43.4 per cent a year earlier and back from 31.4 per cent in 1985, and because all the essential homework has been completed since the 1986 Chesebrough-Pond's purchase, another stride on the *acquisition front* cannot be far away.

The most obvious areas for further expansion are in North America – where the Chesebrough-Pond's platform for one, and its own historic activities for another, are natural springboards – and in Japan.

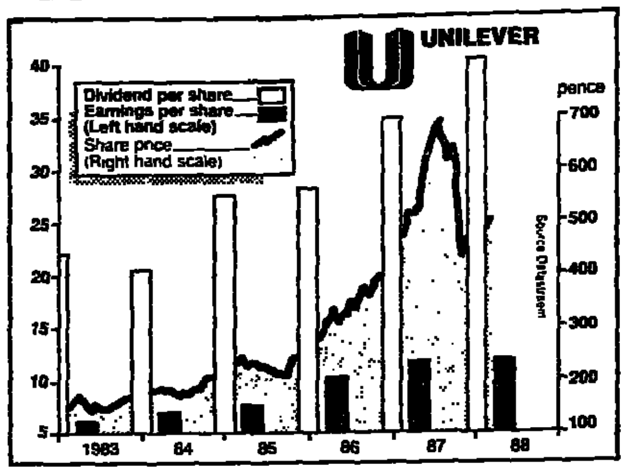
Unilever's Japanese exposure, with annual sales of £200 million, is too modest by half.

New shampoos and fabric cleaners are a start, but toilet soaps and other products on the personal care front should *follow this year* as the Unilever flag flies wider in the Far East.

Excluding acquisition benefits, Unilever should be capable of a similar 4 per cent volume increase in 1988, and with every prospect of a further improvement in operating margins and another hike in the return on shareholders' funds (now topping the 20 per cent level), another respectable rise at the pretax *profit level looks likely.*

Profits are thus earmarked for about £1.55 billion, not as high as earlier estimates of around £1.6 billion but none the less an advance of 17 per cent. But the shares, which have enjoyed a solid re-rating in the past two years, are only likely to see fresh steam under them when the next big acquisition comes to light.

Meanwhile, at 497p on a 10.4 times rating, they are a hold.



Fisons

If Fisons was less secretive about its portfolio of drugs under development, and used that modern phenomenon, the analysts' conference, when reporting results, *it might* receive a better response from the City.

The company complains that it gets little credit for the strength of its existing pharmaceuticals portfolio, while analysts remain preoccupied about Tilade's prospects. These views are not mutually *exclusive.*

Stripping out the funnies in *yesterday's figures* – there was an exceptional exchange gain of £7.7 million and a £1 million peat stock write-down – the profits growth was 20 per cent, not 29 per cent.

Prospects for Tilade, used in *treating asthma in adults,* are considerable. It was launched in this country last year, but has been slow to catch on. Its novelty has meant that higher than *normal marketing and* advisory efforts are needed.

There have been delays in getting Tilade approved in *West Germany,* although a full United States launch should be made next year.

Tilade does not become crucial for Fisons' profits growth until the early 1990s, but the uncertainty *about its* prospects is putting a damper on the share price.

Tilade's 40 per cent profit *margin is encouraging* analysts to suggest profits of £200 million from Tilade in 1993.

News of more approvals and progress on Dopacard, the heart drug, would buck the shares up, as would progress on Pentamidine, the Aids-related pneumonia drug. The disposal of the poorly *performing* horticulture division would also be well-received.

Meanwhile, the pharmaceutical division grew strongly through its existing portifolio. Credit is due to derivative products from *Intal, the* asthma drug, such as Nasalcrom and Opticrom.

Fisons has a strong balance sheet and is looking for acquisitions in scientific equipment and pharmaceuticals, particularly in the over-the-counter area.

The shares are selling on a p/e of *12.9 times, falling* to 10.8 times on forecasts for 1988 and 1989 of £126 million and £155 million. The rating is modest, given the fundamental defensive *qualities* of the pharmaceuticals industry, *but concern* over Tilade will continue to dictate the share price performance.

STC

It has the money, but does it have the inclination? *Unveiling a cash pile* of £196 million and boasting the ability to lay its hands on a further £850 million at a moment's notice, STC leaves few doubts that it could launch a bid for a major player in the defence electronics *sector should* the mood take it.

Meanwhile, the company demonstrated admirably yesterday how well it can do on its own and made an impressive attempt to dispel growing concern about its ability to sustain growth levels through the current year and beyond. It checked in with a 40 per cent upsurge in pretax profits to £188 million for 1987 and a 42 per cent lift in earnings per share.

The figures are a little above most forecasts. Sue Blacker, a former Shearson Lehman *electronics analyst, who* was spot on, remains convinced by the company's capabilities and is upgrading her forecast for the current year from £208 million to £215 million.

A profits breakdown shows that ICL once again made more than half the group's profits, at *£109.9* million against £89.1 million, *maintaining* momentum despite the slow-down in the growth of the computer market.

Bearing in mind that it has been bailed out twice in its history, it is not too surprising that ICL still has something of an image problem, but it has carved out *some important* niches in the systems solutions markets and, contrary to popular opinion, probably now has a good enough mix to insulate it better than most against the general downturn.

In communications, where operating profits climbed by 30 per cent to £73 million, orders already in hand account for *70 per cent of* budgeted 1988 output.

Defence has remained the weakness, frustratingly for chief executive Arthur Walsh, given his pedigree at GEC, *although some* fierce cost-cutting and a revival in the order book have stabilized the business. It also explains the market's preoccupation with Plessey.

STOCK MARKETS

Bond Corporation likely to raise £100m

Bond Corporation, the Australian brewing group headed by the entrepreneur Mr Alan Bond, is expected to announce details today of a *£100 million* convertible loan stock to help offset the cost of *holding its £135 million stake* in Allied-Lyons, the food and drinks group.

Two New York securities houses, Merrill Lynch and Salomon Bros, are handling the issue which is expected to be offered at 450p a share to investors and convertible at a *later date into Allied-Lyons'* shares.

At the last count, Mr Bond owned around 36 million shares, or 5 per cent of Allied, and is believed to have been adding to his holding this week. Allied shares touched 380p at one stage yesterday before profit-taking left the price 2.5p lower at 369.5p as *another 14 million shares were* traded. A total of 25 million shares have changed hands so far this week. There were also reports of heavy turnover in the shares on the Traded Options market.

Convertible loan stocks secured on the shares of other groups have become more popular in recent months. They allow companies to raise funds on better terms than straight bank borrowings by using their investments in other companies as collateral.

General Cinema issued one to help offset the cost of its 18.2 per cent holding in Cadbury Schweppes and more *recently The News Corporation* – the parent company of News International, the owner of *The Times, Sunday Times, The Sun* and *News of the World* – adopted a similar strategy to finance its 20 per cent holding in Pearson.

Dealers claim that the deal scuppers suggestions that Mr Bond is only a short-term holder of Allied.

The rest of the equity *market enjoyed another firm* performance, boosted by the overnight rise on Wall Street where share prices rose to a post-crash high. Market-makers marked prices higher at the outset in thin trading, still hoping for a tax-cutting Budget on March 15.

The FT-SE 100-share index closed below the day's best, at *1,781.9, up 13.1 points,* while the narrower FT index of 30 blue chip stocks ended 9.6 points higher at 1,439.1.

Gilts managed to sport gains of £⅛ as sterling continued to shrug off Monday's *worse-than-expected* trade figures.

● **Hawley Group, which changed its name to ADT on Monday, is expected to weigh in with a bumper set of full-year figures on Friday. *Analysts are looking for* pretax profits of between $149 million (£84 million) and $160 million (£90 million) compared with $83.2 million last time.**

The surprise news that British Aerospace intends to buy the Government's 99.7 per cent holding in the Rover car group brought contrasting movements in both share prices.

After a brief suspension, the shares of BAe fell to 314p as the market expressed concern about the deal. They eventually closed 23p lower at 331p.

But Rover went into overdrive and closed 15p higher at 82p, after 95p.

AJ Archer, the financial group, made an *impressive* start on the "big board." Placed at 130p, the shares opened at 150p and touched 156p at one stage, before closing at 155p – a premium of 25p.

Commercial Union, one of Britain's biggest insurance composites, in which Mr John Spalvins's Adelaide *Steamship holds* a near 5 per cent stake, rose by 8p to 337p ahead of today's full-year figures.

CU gave a warning in November that losses from *last October's storm damage* would amount to £15 million net, but analysts believe that the group may find some protection through earnings from life insurance.

The market has pitched its sights on a pretax profit figure of around £170 million (£119.1 million).

Prudential-Bache, the broker, is going for £180 million. *It also expects CU to distribute* the whole of its after-tax *life profits,* which would point to a 20 per cent increase in the final dividend, making 15.75p for the year.

General Accident, a rival composite, also unveils annual results today and the shares rose by 13p to 892p.

The group has said that the October storm cost *it* £30 million and analysts have *pencilled in pretax profits of* £205 million compared with £123.2 million last time.

General Accident has the *strongest balance sheet in the* sector and is supported by its involvement in the British motor business, where improved results are expected.

BZW, the broker, forecasts £205 million, but Prudential-Bache estimates a figure of £200 million.

Clearing banks continued to draw strength from Brazil's agreement to resume interest payments on its foreign debt and also by *analysts' suggestions* that the worst of their troubles may now be over after making substantial provisions for bad debts.

Lloyds, looked on as the cheapest stock in the sector, led the recovery with a gain of 10p to 285p as nearly 10 *million shares changed hands.* Warburg Securities is urging *clients to switch out of Midland* and into Lloyds.

Midland, which achieved notoriety as the first clearing bank ever to report a pretax loss (£505 million), reflected Warburg's comments with a *fall of 2p to 403p.*

● **County NatWest, the broker, believes that the shares of Hillsdown are cheap at 285p. *It says that the company is set to expand rapidly in the next five years.* The results are due next week and County is going for pretax profits of £106 million against £54.9 million last time.**

Barclays, on the other hand, advanced by 7p to 495p and NatWest gained 7p to 595p.

The shares of **Manders**, the paint, printing ink and property *company, improved* by 4p to 373p on takeover hopes.

Last month, the company discovered that Quartet, a group representing offshore interests, had acquired a 5 per cent stake in the company, leading to speculation about a possible bid.

Sir Ron Brierley, the New Zealand entrepreneur, also owns a 6.7 per cent stake through his IEP Securities *vehicle.*

Reuters, the international *news agency and financial* services group, jumped 23p to 551p on a turnover of 1.4 million shares.

Dealers reported buying of the shares from New York. But investors continued to pay heed to a buy recommendation from Barclays de *Zoete Wedd, the broker.*

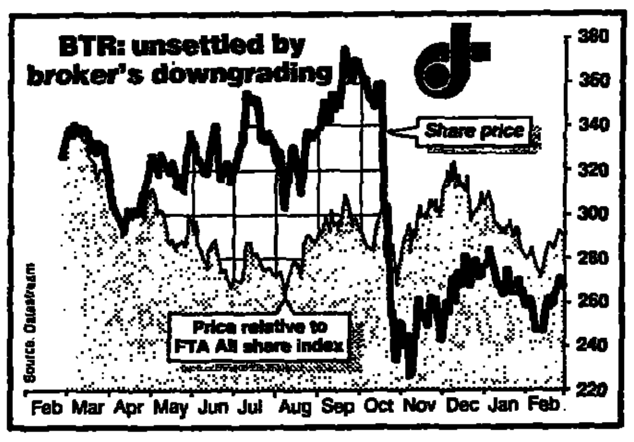
BZW says that the group's *recent full-year figures* were impressive and that further growth is likely to be achieved this year. The outlook for 1989 looks encouraging in the absence of anything disturbing money market demand. Reuters' rating is undemanding and multiple expansion over *the next year looks likely.*

BTR, the industrial *conglomerate, moved against* the trend, closing 7p down at 261p. This followed the news that Warburg Securities, the leading securities house, had once again downgraded its profit forecasts for the group.

Warburg has reduced its pretax profit estimates for the current year from £595 million to £590 million and for *next year from £675 million* to £670 million.

It is taking a cautious view of the group's European and Far Eastern region businesses.

Michael Clark and Geoffrey Foster


BTR: unsettled by broker's downgrading

APPOINTMENTS

P&P: Professor Roland Smith is now non-executive chairman.

Dai-Tokyo Insurance Company (UK): **Mr Ronald Iles** has joined the board.

John Govett & Co: **Mr Andrew Atkins** has been appointed a director.

Tricentrol: **Mr Michael Bowlin, Mr William Scheidecker and Mr Steven Shapiro** are now directors.

GenRad: **Mr Robert Anderson** has been made president, chief executive officer and a director.

Leasing Principals: **Mr Vib Verma** *has been appointed* financial director.

Flextech: **Viscount Torrington** has been made a director.

Watson & Philip: **Mr Ian Macpherson** has been made a non-executive director.

BAT Industries: **Mr Hank Frigon and Mr Barry Bramley** will join the board from April 1.

Transatlantic Holdings: **Mr David Fischel** has been appointed finance director.

Oakwood Group: **Mr Norman Fetterman** is appointed chairman and chief executive and **Mr Anthony Ward** a non-executive director.

MBS Communications: **Mr Paul Godfrey** is now managing director.

Europa Group: **Mr Stuart Mail** becomes marketing director and **Mr Howard Thomas** financial director.

Avis Europe: **Mr Alun Cathcart** has been elected *chairman and chief executive.* **Mr James Morley** will be deputy chief executive.

Multi Construction (UK) Group: **Mr David Light** joins as group financial director.

ECT Cellular: **Miss Jenni Williams** becomes finance director.

ALPHA STOCKS

	Vol '000		Vol '000		Vol '000		Vol '000
Abbey	465	Coats	1,979	Land Sec	868	Rowntree	293
Alld-Lyons	14,277	CU	4,601	Laporte	5	Royal Bank	782
Amstrad	1,686	Cons Gold	268	L&G	1,060	Royal Ins	1,010
ASDA	963	*Cookson*	118	Lloyds	10,263	Saatchi	1,787
AB Foods	667	Courtaulds	2,575	Lonrho	2,421	Sainsbury	483
Argyll	3,219	Dalgety	227	Lucas	608	Scot & N	1,979
BAA	2,217	Dee	1,590	Magnet	71	Sears	2,300
BET	1862	Dixons	2,633	M&S	2,949	Sedgwick	636
BTR	4,862	ECC	647	Maxwell Cm	504	Shell	2,326
BAT	946	Enterprise	405	MEPC	711	Smith & N	1,685
Barclays	3,019	Ferranti	2,307	Metal Box	745	STC	3,900
Bass	910	Fisons	4,553	Midland	1,767	Stan Chart	107
Beecham	9002	Gen Acc	637	NatWest	2,518	Storehse	744
Beazer	384	GEC	6,359	Next	983	Sun Allnce	167
BICC	195	Glaxo	642	Nth Food	187	T & N	693
Blue Arrow	5,411	Globe	695	P&O	425	Tarmac	1,737
Blue Circle	266	*Granada*	1,191	Pearl	203	Tate & Lyle	64
BOC	1,100	Grand Met	1,861	Pearson	94	TSB	3,069
Boots	956	GUS 'A'	179	Pilkington	895	Tesco	2,528
BPB	365	GRE	190	Plessey	2,339	Thorn EMI	2,551
Br Aero	8,500	GKN	961	Prudential	179	Trafalgar	444
Br Airways	3,366	Guinness	900	Racal	1368	THF	2,342
Br Comm	1,353	Hamm 'A'	114	Rk Hovis	1,943	Ultramar	1,641
Br Gas	5,852	Hanson	5,407	Rank	386	Unigate	762
Br Petrol	3,676	Hawker	209	R&C	214	Unilever	6,121
Br Telecm	2,299	Hawley	n/a	Redland	902	United Bis	1,028
Britoil	15	Hillsdown	462	Reed	822	Utd News	428
Bunzl	399	IMI	2,726	Reuters	1,651	Wellcome	2,514
Burmah	152	ICI	2,203	RMC Gp	731	Whitbrd	1,751
Burton	3,560	Jaguar	500	RTZ	862	Wills Fab	162
C&W	2,306	Lasmo	175	R-Royce	1,696	Woolworth	1,128
Cadbury	1,167	Ladbroke	255	Rothmn 'B'	54	Equities page 29	

FRANKFURT

Shares fall from high openings

(Reuter) – Shares finished a quiet *bourse firmer but near* the worst levels of the session, *undermined by lack of buy* orders, dealers said.

"Professional operators pared back long positions when they noticed that buying activity had slowed. This pushed prices down from their *opening highs," a dealer said.*

But others added that sentiment *remained* favourable. One said: "Investors seem to be taking a rest." He noted that shares had risen without interruption since the beginning of February. "There must be technical corrections," he said.

The Commerzbank 60-share index, calculated at mid-session, rose 6.1 points or 0.4 per cent to 1,404.4.

TOKYO

Aggressive buying pushes prices up

(Reuter) – Share prices closed higher in robust trade following aggressive buying of large capitalization domestic *demand-related issues, brokers* said.

The Nikkei index climbed 193.09 points, or 0.76 per cent, to 25,435.90. It lost 42.06 points on Monday. Advances led declines 1.6 to one in extremely heavy turnover of 1.6 billion shares, against 900 million on Monday.

The index has gained more than 1,600 points in its 13-day *bull run, the second-longest* run of gains on the Tokyo *stock market.*

The first section index rose 11.04 points, to 2,089.11. The second section index gained 1.56 points, to 2,927.31.

Securities house, non-life insurance, textile, gas, chemical, steel, electrical, precision instrument, paper and airline shares rose yesterday.

Rubber, retail, bank, communications, service and oil issues fell.

Steels made a very strong showing, due to speculation over industry growth in the next fiscal year and the impact of *the Tokyo Bay redevelopment project.*

Tokyo Steel Manufacturing rose Y100 to Y3,500 *(£15.40), Tokyo Tekko Y100* to Y1,420, Nippon Denko Y39 to Y829 and Kawasaki Steel Y10 to Y385.

Ishikawjima-Harima Heavy Industries rose Y19 to Y765, Tokyo Gas Y20 to Y1,100 and Onoda Cement Y15 to Y799.

WALL STREET

Initial gain for the Dow

New York (Reuter) – Shares generally turned narrowly higher in early trading yesterday with blue chips leading the advance. The Dow Jones industrial average was 7 points higher at 2,078.62.

Brokers reported that interest in Monday's late rally, *with the market closing at a* post-crash high, had overcome early profit-taking. Mr James Baker, the Treasury Secretary, forecast a narrowing in the trade deficit. Rising issues took a narrow lead over *declining ones.* IBM rose by ¾ to 118¼, Kodak was up by ¼ to 43⅝ and General Electric was unchanged at 45½.

On Monday, the Dow average closed 48.41 higher at 2,071.62.

	Feb 29	Feb 26		Feb 29	Feb 26		Feb 29	Feb 26
AMR Cp	40¾	39½	Fodders	8⅛	8	Pennzoil	71⅞	70⅝
ASA	46½	45¾	Firestone	44¼	44⅜	Pepsico	35⅝	34⅞
Aetna Life	47⅝	46⅝	Fst Chicago	23¼	24	Pfizer	54½	53¼
Allied Signal	32½	31½	Fst Int Bncp	45⅛	45	Phelps Dod	36½	35⅝
Alls Chlm	1⅜	1⅜	Fst Penn C	10⅛	9⅞	Philip Mor	93⅝	92
Alcoa	46¼	45⅞	*FT Wachva*	38⅜	38¼	Philip Ptrl	15	14½
Amax Inc	18	17⅞	Ford Motor	45⅛	44⅛	Polaroid	30⅛	29⅝
AMR Hess	28⅛	28	GAF Cp	49⅛	48⅛	Primerica	31½	30⅝
Am Brands	45⅝	44¾	GTE Cp	38½	38¾	*Proct Gmble*	84¼	82⅜
Am Cynmd	48½	47⅞	Gen Cp	22¼	21⅞	Pub S E G	24⅝	24⅜
Am Ele Pwr	28⅝	28⅞	Gn Dynam	52½	52⅞	R Nabisco	51⅞	50
Amexs	26¼	25⅝	Gen Electric	45⅝	43⅝	Raytheon	70⅞	69⅝
Am Family	14	13½	Gen Inst	31	31	Rynlds Metl	42⅞	41
Am Home	78⅝	77¾	Gen Mills	50⅛	49	Rockwell Int	18⅝	18⅝
Am Int Grp	57¾	56⅝	Gen Motors	72⅛	69⅝	*Royal Dutch*	113⅝	113
Am Stand	68⅞	68¼	*Gen Pub Ut*	31⅝	31⅝	SFE Sopac	23½	23¾
Am Telph	29⅜	29	Genesco	4½	4¼	Sara Lee	41¼	40⅞
Amoco Cp	74⅝	72⅝	Georgia Pac	38⅜	37⅝	Schlumb	34⅛	34½
Anhousr B	32⅝	31⅞	Gillette	39½	39⅞	*Scott Pap*	75¾	73⅞
Armco Steel	11⅝	11¼	Goodrich	45⅞	45⅛	Seagram	56	55⅞
Asarco Inc	21⅜	20⅝	Goodyear	59⅝	58	Sears Roeb	37⅜	36⅜
Ashland Oil	59½	59⅞	Gould Inc	12	12⅞	Shell Trans	73⅞	72⅜
Atl Richfld	76⅛	75⅝	Grace Co	28	27⅞	Singer	49⅜	49⅝
Avon Prod	24⅜	24⅛	Grt Atl Pac	38⅞	38⅜	Smith Beck	57⅜	56⅝
Bk Boston	25⅜	25¼	Greyhnd	30¼	31⅜	Sony Cp	38⅞	38½
Bank NY	28½	28⅝	Gruman	19⅜	19⅝	*Sth Cal Edi*	33⅜	32½
Bankamer	8¾	8½	Gulf & West	78	77¾	SW Bell	37⅝	37
Bkrs Tst NY	35	34⅜	Heinz	42⅝	41⅝	Squibb	66⅝	65
Baxter	24⅝	24¾	Hercules	48½	48⅝	Sterl Drug	89¾	89⅝
Beth Steel	20½	19⅞	*Hewlett Pk*	61½	61	Stevens JP	48⅜	49½
Boeing	47⅞	47⅞	Honeywell	64⅝	64	Sun Comp	55⅝	54⅜
Boise Casc	47⅛	45⅞	IC Ind	36⅜	36	TRW Inc	49⅞	49⅞
Borden	55⅝	55	ITT Cp	48⅝	46⅞	*Teledyne*	332	328
Bristl Meyr	44⅝	43⅞	INCO	22⅝	22⅛	Tenneco	42	42⅜
BP	53½	54⅜	Ing Rand Wi	38⅝	37½	Texaco	43	42⅝
Brunswick	19⅝	20	Inland Steel	32⅜	32⅞	Tex Eastn	28	28
Burl Nth	68¼	67⅞	IBM	117⅝	115½	Texas Inst	51⅛	51⅞
CBS	170⅝	166½	Int Paper	44⅛	42⅜	Tex Util	29⅝	29½
CMS Engy	16½	16⅞	Irving Bk	53	53⅝	Textron	24½	23⅝
CPC Int	47⅝	45⅜	Jhns&Jhns	83⅜	81⅝	*Travelers*	37⅞	36⅝
CSX Cp	29⅝	29	K Mart	35⅛	33½	USG	37⅝	35⅞
Camp Soup	29⅝	28⅛	Kaisertech	11½	10⅞	USX Cp	33⅛	32⅞
Can Pacific	19	18⅝	Kerr McGee	36⅛	36⅜	Unilever Plc	36⅜	35⅝
Caterpillar	65	64¼	Kmberly Clrk	56⅛	56⅝	Un Carbide	23⅝	23⅝
Centrl SW	32¼	32⅜	Kraft	56⅝	56½	Un Pac Cp	58⅜	58
Champion	35¼	34⅞	Kroger	29⅞	29	Unisys Cp	36⅜	35⅝
Chase Man	24⅝	24⅝	LTV Cp	3½	3½	*Utd Brands*	45½	46⅞
Chem NY	24⅛	24⅝	Litton	81¼	81⅜	Us West	55⅞	54⅝
Chevron	44¼	43¼	Lockheed	43⅛	43¼	Utd Tech	40⅛	40½
Chrysler	25	24⅝	Lucky Str	29½	28⅝	Unocal	33⅝	32⅞
Citicorp	21⅞	20⅞	Man H'nver	25⅝	25⅝	Warn Lamb	76½	75⅞
Clark Eq	25½	25¼	Manville	2⅞	2½	Wells Far	55⅞	53⅜
Coca Cola	37⅝	36⅝	Mapco	51⅝	50½	Westg El	53⅜	52⅝
Colgate	44⅞	43¼	Marriott	30½	29½	*Weyerhsr*	43⅛	42⅝
Columb Gas	33¼	33⅞	Mr Marrieta	46⅜	45⅜	Whirlpool	28	27⅜
Cmb'tn Eng	32⅞	32⅝	Masco	27⅝	26⅝	Woolworth	47⅝	45⅜
Cmwlth Edi	29	28½	Mcdonalds	47½	46⅝	Xerox Cp	56⅝	56⅝
Cons Edis	45⅜	44⅜	*McDonnell*	63½	63¼	Zenith	17⅞	17
Consol Ng	37⅜	37⅞	Mead Cp	38½	35⅝			
Cont Data	25⅞	24⅝	Merck	165⅝	161⅛			
Corning Gl	58	56⅝	Minsta Mng	59	58	**CANADIAN PRICES**		
Crane	27½	27⅜	Mobil	44	42½	Agnico Eag	17⅜	16⅜
Curtiss W	52½	52½	Monsanto	89¼	86½	Alcan Alum	35⅜	34⅜
Data Genl	27	27	Montedison	10⅜	10⅝	Algoma Stl	18.25	17.60
Deere Co	43⅞	43	Morgan Jp	37½	36⅜	Can Pacific	23⅝	23½
Delta Airl	48¾	47⅞	Motorola	47¼	46½	Cominco	15⅝	15⅜
Detroit Edi	14⅞	14⅝	NCR	63⅜	62⅝	Con Bathrst	18⅜	18⅝
Digital Eq	125	124⅞	NL Indstrs	6½	6¾	Hawk S Can	18½	19⅝
Disney	61⅝	60	Nat Md Ent	20⅛	19⅞	Hud Bay M	21	21
Dow Chem	86⅝	84⅜	Nat Semi	11⅝	11½	Imasco	27⅛	27
Dresr Ind	28⅝	28	Norfolk Sth	29⅝	28⅝	Imperial Oil	57⅞	57⅝
Dupont	86½	84⅞	*NW Bancrp*	44½	44½	Int Pipe	45⅝	45⅛
Duke Pwr	46⅜	46½	Occid Petl	26⅛	25¼	Royl Trstco	15½	15⅛
East Kodak	43⅜	42⅝	Ogden Cp	31½	30⅝	Seagram	70⅛	70⅛
Eaton Cp	76⅝	76	Olin Cp	49½	47⅝	Shelco 'A'	37½	37½
Emerson El	34⅝	33½	PPG Ind	39⅝	39	Thmsn N 'A'	27⅛	27⅞
Emery Air	6⅞	6⅞	Pac Gas El	17⅛	17⅜	Varity Cp	3.40	3.45
Exxon	42⅝	41⅝	Pan Am	3	2½	WCT	16⅛	16⅛
Farah Inc	10½	9⅛	Penney JC	48⅛	47⅝	Weston	32⅛	[illegible]

SYDNEY

Equities make rapid rises in every sector

(Reuter) – The Australian *share market ended sharply* higher with every sector showing rapid gains.

The All-Ordinaries index rose 22.5 points to 1,273.2 and the All-Industrials index was up 34.6 points to 2,070.5. The gold index was 34.1 *points* higher at 1,473.8 on steadier bullion prices.

"The market closed slightly off its high, but that was to be expected after today's huge increases," a broker said.

National turnover was 111.86 million shares worth Aus$190.85 million (£77.58 million), and *rises* narrowly outnumbered falls.

The reverse takeover offer from Bell Resources for Bell Group, its parent company, *pushed the share price of Bell* Resources down 21 cents to Aus$1.04 while Bell Group's rose 39 cents to Aus$1.82. News Corporation gained 35 cents to Aus$11.65 and Elders IXL was up 4 cents to Aus$3.42. *Coles Myer rose* 18 cents to Aus$6.60, BHP 20 cents to Aus$6.90 and James Hardie Industries 20 cents to Aus$3.00.

HONG KONG

Hang Seng climbs 36 points in active trade

(Reuter) – Prices closed near their highest of the day, with earlier profit-taking well absorbed, brokers said.

The Hang Seng index ended 36.63 points higher, at 2,454.71, while the broader-based Hong Kong index rose 22.49 points to 1,607.94. Trading was active, with a turnover of HK$1.07 billion (£77.4 million), against Monday's HK$940.15 million.

A broker said sentiment was boosted by strong gains in Tokyo and New York. There would be further rallies after the current round of profit-taking was absorbed, he said.

Property shares led the rally. *Cheung Kong* rose 10 cents to HK$7.25, its Hutchison affiliate added 15 cents to HK$7.95, New World Development 15 cents to HK$8.55 and *Sun Hung Kai Properties* 20 cents to HK$9.15.

Hang Seng index futures also gained, and were traded with a considerable premium to the underlying index. March contracts rose 39 points to 2,483 and April added 27 points, to 2,480.

صكتا من الاجل

هكذا من الاصل

Fisons drug division helps push up profits to £109m

By Alexandra Jackson

A strong performance from the pharmaceuticals division underpinned a 29 per cent advance in Fisons' 1987 pretax profits to £109.1 million. But while the figures matched expectations, analysts soon looked more critically at the underlying growth.

Adjusting for a £7.7 million currency gain and writing back a £1 million stock writedown, profits grew 20 per cent to £102.4 million. The shares initially rose to 260p but closed down 7p at 247p.

Turnover moved ahead from £702.6 million to £760.3 million. Earnings per share rose from 13.8p to 17.4p and a final dividend of 2.47p was declared, making a total of 4p for the year, up 24 per cent.

Sales of asthma and associated allergy-related drugs — Intal, Opticrom and Nasalcrom — increased by 30 per cent worldwide. The advance in the US was 60 per cent and 25 per cent in West Germany.

These products account for two-thirds of the pharmaceuticals profits of £62.8 million,

Mr John Kerridge, the Fisons chairman and chief executive, said: "We have seen encouraging growth from our new asthma drug, Tilade, since the autumn. However, it is taking longer than expected to get it fully accepted by doctors.

"This is not because there is any problem about the safety or efficacy of the product but more because it involves a novel type of application." Mr Kerridge also expressed disappointment at the delays in launching Tilade in West Germany.

The scientific equipment division increased profits from £23.2 million to £27 million.

Fisons' year-end balance sheet showed net cash of £15 million. Mr Kerridge said the group was looking for buys.

He added: "We are unlikely to use our paper in these markets and we would only contemplate short-term dilution of our earnings if it was really the right opportunity."

Fisons achieved a 28 per cent return on average capital employed, up from 25.5 per cent last year.

Mr Kerridge said: "With return on capital at these levels, we are now happier about exchanging return on capital gains for gross profit."

Tempus, page 24

Delays: John Kerridge (Photograph by John Manning)

Economy 'slowing further'

By Rodney Lord
Economics Editor

Britain's economy is expected to slow down further next year. The comparison of non-Government forecasts compiled each month by the Treasury — which, for the first time, includes 1989 — shows a fall from growth of 2.7 per cent this year to 1.9 per cent next year. The figure is based on the average of 11 independent forecasters.

All the main indicators for next year show a slightly worse picture, with inflation accelerating to 5 per cent, the balance of payments deficit increasing to £5.1 billion and the fall in unemployment coming to an end.

However, optimism about 1988 is growing, partly because of the higher than expected growth in the final quarter of 1987. Gross domestic product is now expected to grow by 2.7 per cent, rather than the 2.4 per cent projected in the January consensus. And unemployment is forecast to fall from 2.65 million in the final quarter of last year to 2.5 million in the final quarter.

Barclays sets up 'business centres' in the high street

By Colin Narbrough

Barclays Bank has established a nationwide network of specialist operations offering local business a comprehensive range of banking services traditionally available only in the City and big financial centres.

Mr Bill Gordon, director of UK corporate services, said the 325 "business centres," mainly located at existing branches, represented a "significant breakthrough in the structuring and management of modern business banking."

This new approach was a "real commitment" to the business community, in line with Barclays' declared intention of becoming more market oriented, he said.

He said research had shown business people were looking for specialized services from local advisers to maintain their competitive edge. But they also needed to be able to tap the massive resources of an international organization such as Barclays.

Barclays claims the network is the biggest of its kind in Britain, exceeding the combined specialist business operations of its three high street rivals.

But the bank emphasized that its new focus on business would not be detrimental to its other customer services. Separate managers would look after personal customers' needs, allowing the specialists to concentrate on business banking.

A new service — a fixed interest rate option for periods from one to 10 years for borrowings of £250,000 or more — and a package of financial incentives for new businesses were also announced yesterday.

● Mr Peter Leslie, the Barclays deputy chairman, said in Tokyo that the bank wanted to become one of the few global players in the financial markets while still retaining its focus on its domestic market.

Templeton profits hit £31 million

By Lawrence Lever

Shares in Templeton Galbraith & Hansberger, the international fund management group which is based in the Bahamas, rose 10p to 118p yesterday on strong full year results.

The company, which was floated in London in February 1986 and plans to open a European headquarters in Edinburgh, increased its pretax profits to $52 million (£31.07 million) from $44 million, on a turnover which rose from $123 million to $133.6 million.

It weathered the stock market crash reasonably well with assets under management showing an 8 per cent increase to $10.4 billion for the year to December 31. However, at the half-year stage they had been showing a 30 per cent rise.

They were swelled by some well-timed fund launches.

Fewer gilts market-makers expected

By David Smith, Economics Correspondent

Institutions which are involved in the gilt-edged market are sceptical about the advice they receive from gilts, market-makers and expect a further contraction in their numbers.

They are also unhappy with the Bank of England's experimental auctions in gilts, according to a survey conducted by Capel Cure-Myers, the broker.

The survey, the second since the Big Bang changes in the gilts market in October 1986, showed that institutions are generally satisfied with the operation of the market.

In the study, covering a sample of respondents with £40 billion of gilts funds under management, 65 per cent thought that the market had become more liquid over the past 12 months while only 15 per cent thought it was less so.

Similarly, 60 per cent thought that more efficient execution of transactions was now possible compared with 12 months ago, and only 13 per cent had experienced a deterioration in service.

But 85 per cent of the institutions surveyed thought that the price that had been paid for this was a more volatile market.

The survey showed that 59 per cent of respondents were investors in other government bond markets apart from Britain and 72 per cent expected to be active in other bond markets

At the same time, the institutions, most of whom regularly deal with six market-makers or fewer, expect a contraction in the numbers operating in London.

From the present number of 23 gilts market-makers, 75 per cent of the institutions expect that there will fewer than 20 in a year and 66 per cent believe there will be fewer 15 in three years.

Institutional clients were less inclined to accept the advice of market-makers' salesmen, with 50 per cent saying that they trust this advice less than 12 months ago, and only 1 per cent inclined to trust it more.

The Bank of England's experimental auctions in gilts, the third of which took place in January, were unpopular

Ladbroke in £8.7m leisure chain sale

By Cliff Feltham

Ladbroke is selling its chain of health and snooker clubs in Scotland to Edenderry Group, the Dublin-quoted shell company run by Mr Michael Ward, a director of SG Warburg, the merchant bank.

The company will receive £8.7 million for its 70 per cent share of the business, run as Lanton Leisure, in a move which enables it to concentrate on its mainsteam activities of hotels, betting, property and do it yourself.

The deal will help to establish Edenderry as a leisure group. Lanton runs 11 centres with 20,000 members offering snooker, discothèques, night clubs, and a *Henry J Bean's* theme pub.

Last year the business made profits of £730,000 on a turnover of £5.7 million.

Mr Ward, aged 40, whose banking career has spanned spells at Morgan Grenfell and Samuel Montagu, took control of Edenderry last year with Mr Jeremy Howarth, who used to be the group treasurer at Ladbroke.

"This deal provides the springboard for other acquisitions in hotels, entertainment, and pubs," said Mr Ward.

Shares in Edenderry, which has a shoe manufacturing business, were suspended yesterday at 60p.

When dealings resume the company expects to switch to the leisure sector

Finance chief to leave BTR

By Alison Eadie

Mr Barry Romeril has resigned as finance director of BTR, the industrial conglomerate, after only 11 months to take up the new position of group finance director of British Telecom.

Mr Romeril, aged 44, said yesterday he preferred to be involved in a less diverse group, but that this was no reflection on either group.

He joined BTR in 1985 as vice-president in charge of finance for the American operations and became finance director in succession to Mr Norman Ireland last April 1. Previously, he had spent 14 years with Imperial Chemical Industries.

BTR said that Mr Romeril left with its best wishes.

The BT post of group finance director replaces the previous title of corporate director of finance.

COMMENT David Brewerton

St Michael shoot-out for the Cincinnati Kid

Buttoning down Brooks Bros is proving a tough assignment for the men from Baker Street. Marks and Spencer's up-market purchase had already run foul of City sentiment when Macy's, the department store featured in a thousand movies, turned up to take its prize away.

Marks had agreed to buy Brooks Bros from Campeau Corporation, because Campeau had agreed to buy Federated Department Stores and needed the funds and the elbow room. Now Macy's has come in with a higher bid for Federated, which means that the agreeament for Marks to buy Brooks falls, as it was conditional on Campeau's successful acquisition of Federated. Quite apart from the higher price offered by Macy's, the new bid looks the better bet for it is putting retailer with retailer, whereas the Campeau bid was based on real estate rather than shopkeeping.

Some will say, indeed are saying, that the demise of the deal is a good thing, too. Marks has only itself to blame for the negative vibes it has attracted. It is proposing to spend $770 million on the purchase, but has provided scant information for investors to ascertain whether it is a reasonable deal. There is no doubt that the purchase price is higher, representing a price/earnings ratio of probably around 35, compared with a norm of about 13 times for retailers on the New York Stock Exchange.

That said, there has to be a price of entry and the figure agreed is less fanciful compared with the multiples that British retailers can attract in a take-over.

There is, however, little synergy in putting the two companies together. They operate in different countries in totally contrasting market segments. Marks is mass market, Brooks is specialty retailing. Brooks turns a very high profit margin on sales, whereas Marks concentrates on volume. Marks has little experience of specialty retailing, and neither company has yet made dramatic impact on the mail order scene.

If Marks is determined to win Brooks, it may well have to lift its price so that Campeau can afford to top the Macy bid for Federated. But before agreeing anything further, the board should take the trouble to explain to the City.

Not playing the game

Life in the harsh commercial world is not coming easily to British Gas. Its latest move, to buy Petrocorp, the New Zealand state-owned oil and gas company, was only hours away from being finalized — perhaps even minutes — when the New Zealand government announced that Fletcher Challenge, a local consortium, was able to match the British Gas bid. The government had been under severe pressure to keep Petrocorp as a New Zealand company and the surprise move — surprising because it was originally offered the company before British Gas was asked to run its ruler over the books — to match the British Gas price was welcomed by a finance minister whose career was threatened by the latest local opinion polls.

Today, Ofgas, the British Government regulatory body which controls the British Gas domestic pricing formula, and through which the consumers have a voice, presents it first full-year report. It is likely to be more critical than flattering to British Gas.

After years of being a state-owned target for criticism British Gas has moved into the private sector. However, Sir Denis Rooke may be thinking that all he has done is become a political football on an international scale.

A price for everything

British Aerospace is so far out of favour in the City that it may have thought nothing could make matters worse. It did not reckon, however, with the investor's abhorrence of the motor industry, which it rates even lower than the aerospace business. At least aerospace has the glamour of high-tech, but the motor business is still remembered as the industry which brings nothing but trouble.

There is little logic to be found in the idea of a merged group, save that BAe does need a source of domestic demand, free from the tyranny of a gyrating dollar.

Rover, which is the latest label to be attached to the business that earned notoriety as British Leyland, has been cleaned up over recent years. Graham Day took over as chairman in 1986 and what was once an industrial relic on the brink of insolvency, now has the potential to be a viable business.

But even though there are overseas comparisons of companies operating in both the aerospace and motor industries, there is nothing to compare with the group which a merger would create.

The Cabinet has long sought a private sector solution to Rover and the selection of British Aerospace will undoubtedly bring with it not only a knighthood or two but also the implication that the group will be looked after in its relationships with the Government. There is, as they say, "a price for everything" and if the price for Rover is cheap enough, BAe investors may warm to the idea.

But, in the meantime, the 41p initial drop in the BAe share price speaks volumes.

THE TIMES CITY DIARY

New line for the Exchange

Expect news today that British Telecom is plunging its finger into yet another pie. City talk suggests that BT is taking a controlling interest in Sharecall, the no-frills share-dealing service launched by Albert E Sharp, the Birmingham stockbroker, 10 months ago. About 8,000 clients have already been attracted by Sharecall's minimum dealing commissions of £15, taking business away from the rival services touted by the clearing banks. The deal fits BT's strategy of tapping into services which make heavy use of telephones, even if some of BT's whizzo ideas — such as the controversial Talkabout service — misfire. Talkabout, now discontinued, fell foul of many parents, who were landed with huge telephone bills run up by their chatty offspring. Perhaps horror-struck children will soon be telling us despairing tales of how they opened the telephone bill to discover, too late, that their punting parents had run up giant stockbroking commission charges on Sharecall. Contrite parents will then vow never to listen to Bob Beckman's advice again.

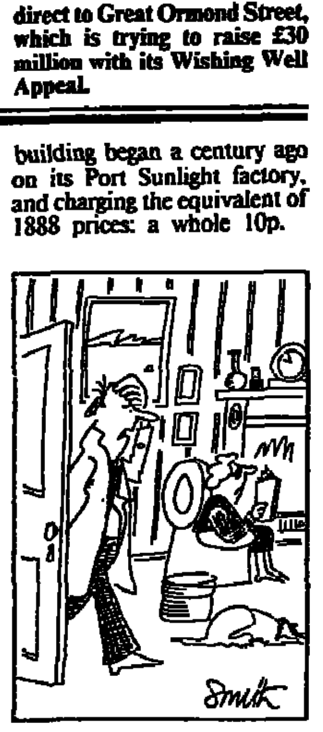
● What is the allure of retailing to past directors of Guinness? In the second move within a week — the first being finance director Michael Julien's move to become heir apparent at Storehouse — Woolworth has bagged Vic Steel, until recently MD of Guinness Beverage Group. He will keep close watch on the group's high street businesses.

Jogging consciences

Forget rattling collecting tins on street corners. John and Peter Beckwith, the brothers behind the London & Edinburgh Trust property group, are asking City friends to sponsor them for "the miserly sum of £1,000" if they complete next month's London Marathon. The money will not be funnelled into the company's redevelopment of Birmingham's Bull Ring or London's Spitalfields market. The aim of the cash call is to raise £250,000 to help renovate a ward at Great Ormond Street children's hospital. So what sort of performance can sponsors expect for their money? "I've never done it in my life before," John Beckwith confides. "I managed 19 miles last Friday and I've been doing 50 miles a week." Readers who want to help, but cannot stretch to the Beckwith ante, can send smaller donations direct to Great Ormond Street, which is trying to raise £30 million with its Wishing Well Appeal.

Time change

Oh, the power of the *City Diary*, which not only moves mountains and the odd company chairman (some of them very odd), but changes clocks as well. Unilever — whose historic habit of issuing its financial results each quarter at precisely 12.16pm this column found rather old fashioned — has moved into the 20th century. The 12.16pm practice dated from its Dutch connections and the lazy days when Amsterdam's stock exchange put up its shutters each day at 12.15pm. Yesterday Unilever began a new practice of issuing its figures at 9.30am, equivalent to a bracing 4.30am start in New York. But Unilever is retaining some links with the past. Tomorrow it is offering the same dinner menu as that served when building began a century ago on its Port Sunlight factory, and charging the equivalent of 1888 prices: a whole 10p.



"I felt so guilty about the trade figures that I've pranged the Datsun"

Bench market

Contrary to popular impression, not everyone in the City is cricket-crazy, and there remains more than enough cash in the Square Mile to indulge a whim. Witness the antics of Deric Homes, a stockbroker with Douglas Le Mare. Dubbed the "White Rat," he gained much notoriety last year when the press credited him with wiping millions off the value of Ladbroke by selling the company's shares short and sending their price reeling. On Monday night he hardly blinked when he stumped up £1,300 for a couple of park benches at a charity boxing tournament sponsored by the Lord's Taverners at London's Hilton hotel. The benches used to form part of the old Mound Stand at Lord's cricket ground and, say enthusiasts, hold sentimental value for fans of the game. Homes does not even like cricket. He was more interested in topping a rival bid for the benches from Michael Ashcroft, chairman of the recently renamed ADT, née Hawley Group. His biggest worry after signing the cheque was how to get them home.

● James Robinson, the chairman of American Express, has dreamed up a new plan to resolve the international debt crisis. I understand that to help get the scheme off the ground, assenting Latin American finance ministers get a free gold-tooled, leather credit card wallet if they can persuade other indebted countries to also sign up.

Joe Joseph

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THE TIMES

GENERAL APPOINTMENTS EVERY THURSDAY

British firms 'unaware of EEC change'

By Rodney Lord, Economics Editor

British industry is lagging well behind its European competitors in preparing itself for the demolition of trade barriers within the European Economic Community, planned for 1992. A new survey shows that the proportion of British firms with a strategy to take advantage of the internal market is less than half that in France.

The survey, carried out by Consensus Research, examined a structured sample of 375 firms, of which 175 are British and 100 each French and West German.

The survey was commissioned by the management consultancy division of the accountants Ernst and Whinney, headed by Dr Gareth Jones. Today E and W launches a scheme, called Club 1992, to help firms plan for the target date.

Awareness of the significance of 1992 has increased slightly since last autumn. A survey at that time showed that only about 15 per cent of firms were aware of the target date for the internal market, while the new survey shows about 23 per cent. This is slightly more than in Germany, but less than a third of the proportion in France.

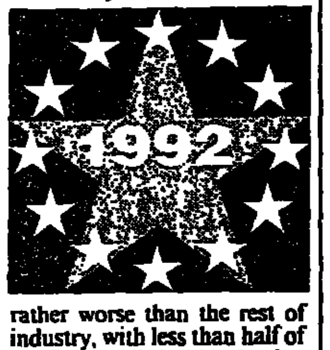
The proportion of firms with any knowledge at all of plans to create a single market in the EEC was also slightly higher, at 38 per cent, than in Germany, but less than half the proportion in France.

Whereas awareness was equally high among all sizes of firms in France it was significantly lower among smaller companies in Britain and Germany.

Optimism in Britain is, it seems, boundless. A total of 85 per cent of firms saw positive opportunities from the completion of the internal market, slightly more than in either France or Germany.

But there are worries that the optimism could prove misplaced — as it often did following Britain's entry to the EEC in 1973 — since the proportion with a strategic plan either to protect existing markets or exploit new opportunities was only 30 per cent, compared with 36 per cent in Germany and 62 per cent in France. Britain also had the lowest proportion of firms preparing such a plan.

The City scores, if anything, rather worse than the rest of industry, with less than half of the firms polled either having a plan or preparing one, against 100 per cent in France. This is the background against which the Bank of England has set up a taskforce to try to improve awareness and preparedness for the removal of barriers, particularly in banking and insurance.



Worryingly, in view of the existing imbalance between North and South, the North appears to be more parochial than the South. Only a quarter of firms in the North are aware of the internal market plans, compared with 46 per cent in the South.

Task Force Group in £2.4m purchase

By Alison Eadie

Task Force Group, the temporary manning and recruitment company, is buying Planned Labour Hire, a supplier of temporary labour to contractors, for £2.4 million.

Planned Labour principally supplies heavy goods vehicle drivers and warehouse, food, clothing industry, oil, gas and petro-chemical personnel. It made pretax profits, after directors' remuneration, in the year to the end of November of £96,000 and had net assets of £277,000.

Task Force originally specialized in supplying staff for the data processing industry, but has been broadening its range of services through acquisitions.

Its pretax profits in the year to the end of November rose by 43 per cent to £1.2 million on turnover up 27 per cent at £15.7 million.

The total dividend was 2.9p. The results include the Bertram Personnel Group on a merger accounting basis.

Mr Tony Martin, the chairman, said the demand for recruitment services was expanding rapidly. The company intends to pursue an active acquisition strategy.

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Expansion plans after GEC and Ferranti

Sir John calls the shots for Plessey and UK telecoms

Sir John Clark, chairman of Plessey and a top-class shot, considers he has pulled off a "left and a right" — the industrial equivalent of bringing down two birds with consecutive shots from each barrel of a shotgun — benefiting British industry as well as Plessey.

The well-publicized shot was the agreement with the General Electric Company (GEC) to set up a joint venture, GEC Plessey Telecommunications (GPT), which Sir John believes gives the British telecommunications industry the chance to become a world player.

GPT, when it starts trading on April 1, is expected to have an annual turnover of £1.2 billion and be fifth in the world digital public switching league. In telecommunications overall it will come in the world top 10 companies.

The same day GEC and Plessey came to their agreement after nearly five months of negotiations, Plessey also signed the final deal for acquiring the semiconductor operations of Ferranti. It makes Plessey the largest European manufacturer of Application Specific Integrated Circuits (Asics), mainly comprising custom-made chips. Plessey stayed out of basic commodity chips, the most competitive area.

The two deals have achieved for Plessey and Britain the creation of world class players in both the telecommunications and semiconductor industries, claims Sir John, who says this is the culmination of a lifetime's ambition.

But where is Plessey going? For a start it is looking decidedly bid-proof, its defence interests having saved it from the abortive GEC takeover, and now the joint venture stipulates that if either party in GPT is taken over, the other has the option of buying out the remaining half at a fair price to be settled by auditors.

So if Plessey is going to show any fresh sparkle — which would please a still-sceptical City after seeing too much of jam tomorrow from Plessey — it is down to the management, where Sir John is firmly in command.

So far nobody has emerged as an heir apparent since the departure of Sir James Blyth as chief executive last October amid suggestions of policy differences.

Sir John's tenure as chairman runs to March 1990. He is also chairman at GPT on a holding company board with three directors drawn from each partner. There are no plans for the chairmanship to rotate and this board is concerned mainly with broad strategy.

Day-to-day running of GPT will be in the hands of an operating board led by the managing director, Mr Richard Reynolds, the GEC Telecommunications managing director. With him as finance director will be Mr Tony Isaac, the Plessey Telecommunications finance director.

Within Plessey the key personalities in GPT are being seen as a triumvirate comprising Sir John, Mr Reynolds and Mr Isaac. But Sir John has been at pains to emphasize that neither GEC nor Plessey would seek to dominate the joint venture. "It is an equal partnership. We share the common object to succeed."

Sir John said: "Traditionally the industrialist is taught that the great bogy of corporate association is a joint venture, being seen as something not workable. This is simply not true — look at Unilever and Royal Dutch Shell. The top management of GEC and Plessey know what they are about."

The plan for Plessey is to expand its existing businesses by both internal growth and acquisition. Sir John foresees significant growth in aerospace. Asics, he maintains, is not just a niche market but will in time account for up to 40 per cent of total semiconductor business.

There is to be a drive into the telecommunications business, so far inhibited because Plessey directly supplied British Telecom. Pay-phone services are in Plessey's sights, and Sir John is keen to develop Plessey as an operator.

Another project on the cards is a road navigation system for Britain which could warn drivers of road jams and beam in re-routing instructions to disperse road traffic jams as they build up.

Sir John has another dream. "With the integrated European market coming in 1992 I would like to see an international defence electronics company genuinely addressing the requirements of the Western world. It will happen."

Sir John is not hazarding any guesses as to how it will happen except that it will clearly involve mergers or acquisitions among leading companies in Europe and elsewhere. But the man who already sees himself as the architect of the reconstruction of Britain's electronics industry clearly sees a significant role for Plessey and no doubt himself.

Derek Harris

Société Générale appeal upheld

Brussels (Reuter) — The Brussels Appeals Court yesterday upheld the appeal against the blocking of the issue of 12 million new shares by Société Générale de Belgique pending a final ruling in the case.

The capital increase was a defensive measure aimed at thwarting a hostile bid by Signor Carlo de Benedetti for control of La Générale.

The earlier rulings freezing the share issue had been sought by Signor de Benedetti, who claimed that the capital increase was illegal. But legal experts said it could be months before a final judgement is made in the affair.

Yesterday's decision could radically alter the balance of power between the rivals battling for control of La Générale.

Signor de Benedetti and his followers, together with Gevaert and Cobepa, a subsidiary of Paribas, claim to control 47.2 per cent of La Générale. A rival alliance of French, Belgian, Luxemburg and Swiss companies led by Compagnie Financiere de Suez and Groupe AG, the Belgian insurance company, says it has 52 per cent.

It was not immediately clear who would take up the new shares under the 43 per cent capital increase, which have until now been frozen in Sodecom SA, a subsidiary of La Générale.

The company had agreed to sell 10 million of the new shares to an international consortium of investors headed by Mr André Leysen, the chairman of Gevaert, which was one of the appellants with La Générale.

But even before Gevaert announced it was siding with Signor de Benedetti, M René Lamy, the governor of La Générale, had said Leysen's option on the 10 million shares no longer stood.

After the decision, Mr René Bossaerts, a spokesman for Gevaert, said it was in a position to buy and place the 10 million new shares but he was unable to comment on the legal status of the original pledge to sell the shares to Mr Leysen.

Pickwick Group's £3m beats forecast

By Alexandra Jackson

Pickwick Group, the home entertainment company, beat the forecast it made when going public last April by £400,000 with 1987 pretax profits up from £1.6 million to £3 million.

Turnover increased by 65 per cent to £31.8 million. Earnings per share rose from 4.7p to 8.9p. A final dividend of 1.8p was declared making a total of 2.6p for the year.

It was the first full year for Pickwick's pre-recorded video operation and demand vastly exceeded the company's expectations especially in the Christmas period. It sold 2.8 million videos last year accounting for more than £15 million of sales.

New product launches are, however, to be in the more traditional cassette market. These include a GCSE examination tips book and cassette pack, a cookery book with cassette pack and cassettes of Mills and Boon romances. Cassettes of 16 Mills and Boon titles were launched a fortnight ago.

The group will be launching videos in conjunction with Ladybird Books with whom Pickwick already has a book and cassette agreement.

Metal Box makes £40m Belgian buy

By Lawrence Lever

Metal Box, the packaging and engineering group, is buying a Belgian central heating manufacturer for £40 million.

Metal Box describes its purchase — Henrad Beheer NV — as "the leading manufacturer of central heating radiators in mainland Europe." A spokesman said it was the most efficient in its field, in terms of the length of the radiators it produced a week.

The company made pretax profits of about £7 million last year on sales of £28.2 million. Net assets at the end of last year were about £17 million. Henrad uses advanced radiator manufacturing technology at its factory in Herentals.

The deal was financed via a vendor placing of 21.7 million new Metal Box shares, representing about 7 per cent of the company's equity.

Baring Brothers, the merchant bank, and Cazenove, the broker, placed the shares at 184p, a discount of just under 5 per cent to Metal Box's share price, which fell back 1p to 193p.

Henrad will come under Metal Box's Stelrad radiator business, which has a turnover of about £100 million.

Hartons raising £5.8m

Hartons Group, the plastics manufacturing company, is raising £5.8 million from its shareholders. The heavily discounted rights issue — two new shares at 25p each for every five held against a market price of 70p — is being taken up by the directors who control 35 per cent of the company. Because of the large discount being offered, Hartons has decided not to underwrite the balance of the issue. The money raised will be used to cut borrowings and provide a base for expansion.

Key ways to keep specialists

By Roland Rudd

Companies with successful images, producing high quality products and willing to offer pay supplements and bonuses for specialists, are more likely to survive skill shortages.

A report out today by the Institute of Manpower Studies shows that companies unable to attract specialists have problems maintaining workloads or developing new areas.

Data processing staff, computer staff and qualified finance professionals are most in demand because they tend to move between companies rather than within them and are loyal to their profession before their employer.

The report, *Retaining Specialists*, concludes that most companies do not offer huge pay incentives for fear of fuelling the pay spiral.

However, it points out that pay is not the only answer. An organization's image and products, training facilities and career developments often prove adequate in attracting specialists.

Ms Jill Yeats, the author, said: "Pay is important among the solutions tried by employers to hang on to their specialists but supplements and bonuses, which can be discontinued when the shortage disappears, or more flexible employment contracts or benefits such as cars, pensions and loans, can be extremely attractive to key specialists."

Once pay and conditions are competitive, says the report, work content becomes the bench-mark by which specialists decide whether to stay.

Several companies, recognizing this, have carried out advertising campaigns aimed as much at their own staff as at the labour market.

The report identifies the following packages as possible means of retaining skilled labour:

- Good conversion training often makes staff feel more loyal to the employer, although they may make use of their more marketable skills and leave. However, the report gives a warning that specialist staff will probably leave anyway if their company does not train them.
- Structural changes can facilitate promotion for staff who might otherwise leave. Research and development can also enrich jobs.
- Fixed-term and temporary contracts offering high remuneration for new or existing staff lead to better pay and benefits for specialists without distorting settlements for the rest of the workforce; and
- Improved benefits, including extra pensions, sickness and holiday provisions, better relocation and mortgage benefits, loans and a company car prove important incentives.

The report was based on interviews with companies in the energy industry, the financial sector, local and central government, distribution and services, manufacturing and retailing.

Retaining Specialists: IMS Report No 145, by Ms Jill Yeats, Institute of Manpower Studies, Mantell Building, University of Sussex, Falmer, Brighton, Sussex, BN1 9RF; £15 (IMS subscribers, £10).

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RECENT ISSUES

EQUITIES

AMI Healthcare (215p)	254 +6
Ald Restaurants	65 +2
Archer (AG) (130p)	156
Ass-Henriques 71hp	84
Brit Pet P/P	62 −½
Carron Phoenix (120p)	150 +2
Copymore (130p)	141
Eurotunnel	279 +1
Eurotunnel Wrnts	20½
Firstland	56 −4
Fairway London	83
Gardner Gp (30p)	41 +1
Hard Rock Cafe	125 +2
Do 'A'	83 +1
Hatfield Est (100p)	111
ISA Intl (80p)	108 +2
Inshops (52p)	66
Lon Forfaiting (160p)	161 +3
Nestor-BNA (75p)	97
Record (88p)	68
Shaftsbury (180p)	148
Shanks McEwan (150p)	750 +5
Shorco	110 +1
Sykes-Pickavant	116
TGI (130p)	133
TIP Europe	138 −3
Titon Hldgs (80p)	83
Tomorrows Leisure	28
USDC Inv	113 +5
Waverley Mining	78

RIGHTS ISSUES

Aero Eng N/P	3
Brewmaker N/P	14
Cambium N/P	3¼ +1¼
Gr West 6% N/P	
Howden N/P	25 +1
Lon Inv N/P	1½ −½
Paringa N/P	15
Press Tools N/P	68
Splash Prod N/P	10

(Issue price in brackets).

BASE LENDING RATES

ABN	9.00%
Adam & Company	9.00%
BCCI	9.00%
Consolidated Crds	9.00%
Co-operative Bank	8.50%
C. Hoare & Co	9.00%
Hong Kong & Shanghai	9.00%
Lloyds Bank	9.00%
Nat Westminster	9.00%
Royal Bank of Scotland	9.00%
TSB	9.00%
Citibank NA	9.00%

LONDON TRADED OPTIONS

	Series	Calls Apr	Calls Jul	Calls Oct	Puts Apr	Puts Jul	Puts Oct
Alld Lyon (*370)	300	75	80	-	1	5	-
	330	48	55	63	4	12	17
	360	25	35	45	12	23	28
Bass (*818)	750	87	110	130	12	22	28
	800	50	80	85	25	37	47
	850	25	50	70	52	65	75
Brit Air (*171)	140	32	35	40	1½	5	9
	160	16	21	26	6	10	15
	180	5	11	17	15	22	26
Brit Com (*298)	280	27	37	47	10	17	22
	300	15	25	32	20	27	32
	330	6	13	22	40	47	50
Brit Gas (*135)	130	10	16	18½	4½	8	11
	140	4½	10½	13	9	12½	16½
	160	C	5	-	28	28½	-
BP (*249)	240	18	29	34	7	11	16
	260	7½	18	24	18	21	26
	280	2	9½	-	33	34	-
Britoil (*498)	420	82	-	-	1	2	5
	460	41	45	50	3	6	10
	500	7	20	25	8	15	25
Cons Gold (*815)	800	80	93	115	47	75	95
	850	33	70	85	75	105	125
	900	15	55	-	115	140	-
Courtauld (*317)	300	28	38	45	9	18	22
	330	11	22	29	25	33	37
	360	4	12	19	45	58	58
	390	1½	6	-	75	80	-
Com Union (*317)	300	40	52	60	9	16	20
	330	16	30	38	22	27	33
	360	5	15	22	40	40	47
C & W (*351)	330	34	48	57	9	22	32
	360	17	33	40	25	37	45
	390	8	18	33	48	57	65
GEC (*156)	140	20	27	27	2	5	9
	160	7	13	17	10	12	15
	180	2	7	10	25	28	30
GKN (*323)	280	50	56	62	4	11	17
	300	32	41	48	10	18	25
	330	13	28	33	25	33	42
	360	5	15	-	49	53	-
Grand Met (*470)	390	88	100	-	1½	6	-
	420	60	75	85	5	12	17
	460	30	50	60	15	23	30
	500	11	30	40	37	43	50
ICI (*1094)	950	150	170	-	7	22	-
	1000	100	133	150	18	35	52
	1050	58	100	-	35	54	-
	1100	33	75	100	63	77	95
Jaguar (*339)	300	44	55	65	7	14	18
	330	22	35	47	18	27	30
	360	10	20	35	38	43	45
Land Sec (*505)	420	93	98	110	3	7	10
	460	57	67	80	8	18	23
	500	28	42	57	20	33	37
M & S (*178)	160	22	26	31	3	6	10
	180	7	16	20	9	13	18
	200	1½	8	12	25	28	32
R-Royce (*126)	120	11	16	21	6½	10	14
	130	5	10½	16	11	16	20
	140	2½	6½	12	19	23	27
STC (*249)	220	31	38	46	3	9	15
	240	16	27	34	10	18	24
	260	5	18	25	23	30	35
Sainsbury (*221)	200	24	31	-	2	6	-
	220	10	17	24	8	13	14
	240	4	9	15	20	25	27
Shell (*1027)	1000	53	72	100	42	67	80
	1050	22	52	-	80	95	-
	1100	12	35	60	122	130	140
Storehse (*243)	220	30	38	40	5	12	15
	240	16	23	30	9	20	23
	260	5	12	20	22	32	35
	280	3	10	-	42	47	-
Trafalgar (*333)	300	38	45	52	7	12	15
	330	18	27	35	17	25	28
	360	7	14	25	37	43	48
TSB (*110)	110	7	12	14	5	9	11
	120	2½	7	10	14	16	17
	130	1½	4	-	23	24	-
Woolworth (*280)	260	30	37	43	6	15	20
	280	20	27	33	15	23	28
	300	9	17	25	27	37	42

	Series	Calls Mar	Calls Jun	Calls Sep	Puts Mar	Puts Jun	Puts Sep
Amstrad (*159)	120	38	42½	50	1	2	5
	130	28	35	41	1	4½	6
	140	19	27	35	1½	7½	11
Barclays (*498)	420	65	70	77	4	13	20
	460	25	42	52	15	27	40
	500	6	22	33	43	52	65
Beecham (*463)	390	72	83	-	1	6	-
	420	43	62	67	4	13	23
	460	15	36	47	16	28	39
	500	4	22	31	45	50	61
Boots (*222)	220	8	17	26	5	16	20
	240	2½	8	17	20	27	32
	260	1	5	12	40	48	48
BTR (*261)	240	25	31	40	1	10	14
	260	13	20	29	7	20	25
	280	2½	10	22	22	33	35
Blue Circ (*430)	420	22	43	53	12	27	38
	460	7	23	37	35	55	60
	500	2	12	25	72	80	93
Dixons (*186)	180	12	22	27	4	10	13
	200	3	10	17	17	24	27
	220	1	5	12	36	36	40
Glaxo (*1053)	950	112	143	182	4	22	35
	1000	65	110	150	12	37	52
	1050	33	77	120	30	53	72
	1100	14	57	-	60	83	-
Hanson (*140)	110	30½	32	-	¼	1	-
	120	20½	23	27	½	2½	4
	130	11	15½	20½	1½	5	7½
	140	4	10	15½	4	9	12
Hawker (*490)	420	75	82	97	2	13	22
	460	38	52	70	8	25	32
	500	12	30	47	18	42	53
Lonrho (*258)	220	38	45	50	1	6	8
	240	20	30	36	3	12	14
	260	5½	18	24	9	19	24
	280	1½	10	18	26	31	36
Midland (*403)	360	50	65	75	2	10	15
	390	22	42	52	10	20	30
	420	5	25	35	23	35	45
Sears (*131)	120	13	17	22	1½	6	9
	130	4	11	16	4	12	14
	140	2	7½	11	11	18	20
Tesco (*155)	140	17	21	25	1½	4	7
	160	3½	9	14	9	12	18
	183	1	-	-	31	-	-
Thorn EMI (*572)	500	75	97	107	1	10	20
	550	32	60	70	6	20	35
	600	5	35	42	35	47	60
	650	3	20	-	82	90	-
THF (*234)	200	35	43	45	1½	4	7
	220	17	28	33	2½	9	13
	240	5	16	23	12	18	22
Unilever (*496)	460	42	57	72	2	17	25
	500	14	35	52	15	37	45
	550	2	17	32	60	70	77
Wellcome (*470)	380	114	122	135	1	4	9
	390	85	97	113	1	9	16
	420	55	72	93	3	16	25

	Series	Calls May	Calls Aug	Calls Nov	Puts May	Puts Aug	Puts Nov
BAA (*102)	100	12	17	23	7	13	17
	110	6½	11	18	13	19	23
	120	4	7	-	20	24	-
Brit Aero (*353)	300	60	65	-	5	12	-
	330	35	43	52	15	23	32
	360	17	28	37	32	38	47
	390	7	18	25	55	57	65
BAT Ind (*435)	390	53	63	-	9	16	-
	420	32	45	55	20	27	35
	460	14	27	37	45	48	55
	500	6	-	-	77	-	-
Brit Tele (*244)	220	31	36	41	3	7	11
	240	17	22	27	8	18	18
	260	7	12	17	18	27	30
Cadbury (*271)	220	55	60	-	3	8	-
	240	36	45	52	6	12	14
	260	24	33	40	12	19	23
Guinness (*302)	260	48	53	57	6	9	14
	280	30	37	47	10	15	23
	300	18	25	37	18	25	33
Ladbroke (*368)	300	78	80	-	3	7	-
	330	52	57	62	7	13	18
	360	30	38	47	18	23	30
LASMO (*294)	280	30	43	53	15	25	28
	300	17	28	38	30	40	40
	330	8	17	30	47	58	63
Pilkington (*229)	200	37	45	53	3	10	13
	220	25	30	38	12	18	23
	240	14	22	25	23	30	37
	260	7	12	-	38	45	-
Plessey (*153)	140	27	31	35	2½	10	12
	160	15	19	27	11	18	20
	180	8	13	-	24	29	-
P & O (*552)	450	92	102	-	5	13	-
	500	57	72	87	15	25	32
	550	27	47	62	35	47	52
Prudential (*838)	800	60	75	85	30	43	55
	850	30	50	65	60	65	75
	900	18	35	-	95	100	-
Racal (*224)	200	29	37	44	6	10	14
	220	18	25	33	14	18	23
	240	8	16	-	28	31	-
RTZ (*355)	300	65	75	-	12	20	-
	330	42	50	62	20	32	37
	360	25	35	45	37	45	52
	380	13	-	-	52	-	-
Vaal Reefs (*$85)	90	8	15	17	10	15	17
	100	5½	11	13	18	23	25
	110	4	9		27	32	
Tr 11¾% 1991 (*113)	110	3¼	3½	-	15/32	1½	-
	112	2	2 5/16	-	1¼	1½	-
	114	1 1/32	1½	-	2 5/16	2½	-
	116	½	¾	-	3 9/16	4 1/16	-
Tr 11¾% 03/07 (*120)	114	6 7/16	-	-	15/32	-	-
	116	5 1/16	-	-	11/16	-	-
	118	3⅜	-	-	1½	-	-
	120	2 9/16	-	-	2½	-	-
	122	1½	-	-	3 9/16	-	-

FT-SE INDEX (*1784)

Series	Calls Mar	Calls Apr	Calls May	Calls Jun	Puts Mar	Puts Apr	Puts May	Puts Jun
1600	195	208	—	—	7	11	—	—
1650	152	165	180	193	11	20	30	37
1700	105	127	140	157	18	30	42	52
1750	72	92	105	125	33	47	60	68
1800	40	63	78	93	65	70	82	90
1850	22	42	58	72	90	100	110	117
1900	11	25	40	50	130	135	143	150

March 1, 1988 Total: 23200 Calls 16637 Puts 6563 FT-SE: Calls 1022 Puts 1244

*Underlying security price.

TRADITIONAL OPTIONS

First Dealings	Last Dealings	Last Declaration	For Settlement
February 29	March 11	June 6	June 13

Call options were taken out on: 1/3/88 Camford Engineering, T Cowie, Mountleigh, North Kalgurli Mines, BOM Holdings 2np, Sound Diffusion, Gold Mines Kal, Eagle Trust, HJ Baldwin, Eurotunnel, BP p/p, Associated British Engineering.
Put & Call: BP p/p.

صكنا من الاصل

هكذا من الاهل

Société Générale appeal upheld

WHY CHANGE A PERFECTLY GOOD BRITISH NAME TO A SET OF AMERICAN INITIALS?

Hawley Group was our name. As such we are known as one of the great success stories in the Services Industry, with current annualised sales of over 1.5 billion dollars.

ADT is now our name. We decided on this name change for the following reasons.

The last few years have seen our business and shareholding structure become increasingly international. We are now clearly established in our chosen sectors of the Services Industry; in Security Services, Maintenance Services such as office cleaning and hospital housekeeping and in Auction Services.

This means that we are giving our customers background support in North America and Australasia, as well as in the UK and Europe.

In 1987 our continued expansion resulted in the 715m dollar purchase of ADT.

ADT, (which originally stood for American District Telegraph) is a long established electronic security services company.

And as number one in the electronic security monitoring market, ADT supplies a professional service to over a quarter of a million businesses and homes in North America and Europe. This means a network of over 140 central stations, more than 100 of which are in the US.

So over two thirds of our business is now in the US, where ADT is a very well known name indeed. And since we want to market our services under a common identity, we feel that it makes sense to change our name to ADT.

So, although we are sorry to lose our Hawley name, we are confident that our new name will help us to become the world's leading international service company in the sectors we have chosen.

ADT

WORKING ROUND THE CLOCK ROUND THE WORLD.

THE TIMES UNIT TRUST INFORMATION SERVICE

Thursday of month. (27) 1st Wednesday of month. (28) Last Thursday of month. (29) 3rd working day of month. (30) 16th of month. (31) 1st working day of month. (32) 20th of month. (33) 1st day of February, May, August, November. (34) Last working day of month. (35) 15th of month. (36) 14th of month. (37) 21st of month. (38) 3rd Wednesday of month. (39) 2nd Wednesday of month. (40) - Valued monthly. (41) Last Thursday of Stock Exchange account. (42) Last day of month. (43) 2nd and 4th Wednesday of month. (44) Quarterly. (45) 6th of month. (46) 2nd Tuesday of month.

UNLISTED SECURITIES

THIRD MARKET

INVESTMENT TRUSTS

FOREIGN EXCHANGES

Sterling index compared with 1975 was up at 74.8 (day's range 74.7-74.8).

STERLING SPOT AND FORWARD RATES

Market rates for March 1

	Range	Close	1 month	3 month
New Yrk	1.7715-1.7775	1.7765-1.7775	0.39-0.34pr	1.16-1.07pr
Montrl	2.2275-2.2343	2.2313-2.2343	0.15-0.05pr	0.47-0.38pr
Amstrdm	3.3588-3.3657	3.3620-3.3657	1⅝-1½pr	4½-4¼pr
Brussels	62.57-62.83	62.67-62.83	17-14pr	51-45pr
Copnhgn	11.4355-11.4702	11.4549-11.4702	⅜pr-⅝ds	1⅜pr-⅝ds
Dublin	1.1217-1.1242	1.1223-1.1233	17-14pr	40-33pr
Frankft	2.9921-2.9985	2.9950-2.9985	1⅝-1½pr	4½-4¼pr
Lisbon	244.64-246.36	245.33-246.36	95-155ds	249-345ds
Madrid	201.20-202.07	201.37-201.75	36-48ds	88-109ds
Milan	2204.46-2210.32	2207.30-2210.32	1pr-4ds	5-8ds
Oslo	11.2251-11.2782	11.2630-11.2782	4⅝-5⅛ds	12⅝-13⅜ds
Paris	10.1311-10.1477	10.1376-10.1477	1⅝-1⅜pr	3⅞-3⅝pr
Stckhlm	10.6077-10.6481	10.6368-10.6481	¼-⅜ds	par-⅛ds
Tokyo	227.52-228.14	227.84-228.14	1⅛-⅞pr	3-2¾pr
Vienna	21.00-21.06	21.03-21.06	10-9⅛pr	28⅛-25⅞pr
Zurich	2.4670-2.4752	2.4720-2.4752	1¾-1⅝pr	4¾-4½pr

Premium = pr. Discount = ds.

OTHER STERLING RATES

Argentina austral*	10.8525-10.9475
Australia dollar	2.4668-2.4701
Bahrain dinar	0.6600-0.6700
Brazil cruzado *	175.473-178.450
Cyprus pound	0.8000-0.8100
Finland marka	7.2150-7.2550
Greece drachma	238.50-240.50
Hong Kong dollar	13.830-13.842
India rupee	23.04-23.24
Kuwait dinar KD	0.4870-0.4910
Malaysia dollar	4.5796-4.5841
Mexico peso	4010-4110
New Zealand dollar	2.6935-2.6992
Saudi Arabia riyal	6.6225-6.6625
Singapore dollar	3.5704-3.5752
S Africa rand (fin)	4.9625-5.0581
S Africa rand (com)	3.7287-3.7363
U A E dirham	6.4875-6.5275

*Lloyds Bank. Rates supplied by Extel and Barclays Bank HOFEX

DOLLAR SPOT RATES

Ireland	1.5795-1.5810	Denmark	6.4490-6.4540	Italy	1244.0-1245.0
Singapore	2.0130-2.0145	W Germany	1.6880-1.6887	Belgium (Com)	35.25-35.30
Malaysia	2.5820-2.5830	Switzerland	1.39-1.40	Hong Kong	7.7985-7.8000
Australia	1.3902-1.3912	Netherlands	1.8946-1.8956	Portugal	138.00-138.50
Canada	1.2565-1.2575	France	5.7150-5.7180	Spain	113.38-113.48
Sweden	5.9840-5.9890	Japan	128.38-128.48	Austria	11.83-11.85
Norway	6.3425-6.3475				

Rates supplied by Barclays Bank HOFEX and Extel.

MONEY MARKETS

Base Rates %: Clearing Banks 9 Finance Hse 9½

Discount Market Loans %
Overnight High: 8½ Low 7 Week fixed: 8 13/16

Treasury Bills (Discount %)
Buying: 2 mth — 8 21/32 3 mth — 8 23/32
Selling: 2 mth — 8 19/32 3 mth — 8 17/32

Prime Bank Bills (Discount %)
1 mth: 8¾-8 21/32 2 mth: 8⅞-8 13/16 3 mth: 8 15/16-8⅞
6 mth 9⅛-9

Trade Bills (Discount %)
1 mth: 9 2 mth: 9⅛ 3 mth: 9 3/16
6 mth 9⅜

Interbank (%). Overnight: open 9 close 7
1 week: 9-8⅞ 1 mth: 9-8 15/16 3 mth: 9⅛-9 1/16
6 mth: 9 5/16-9 3/16 9 mth: 9 11/16-9 9/16 12 mth: 9¾-9 11/16

Local Authority Deposits (%)
2 day: 8⅝ 7 day: 8¾ 1 mth: 8⅞
3 mth: 9 1/16 6 mth: 9 5/16 12 mth: 9 11/16

Local Authority Bonds (%)
1 mth: 9-8⅞ 2 mth: 9⅛-9 3 mth: 9¼-9⅛
6 mth: 9⅝-9½ 9 mth: 9¾-9½ 12 mth: 9¾-9½

Sterling CDs (%)
1 mth: 8 15/16-8 13/16 3 mth: 9 3/16-9 1/16 6 mth: 9⅜-9¼
12 mth: 9 11/16-9 9/16

Dollar CDs (%)
1 mth: 6.60-6.55 3 mth: 6.65-6.60 6 mth: 6.75-6.70
12 mth: 7.10-7.05

EURO MONEY DEPOSITS %

Currency	7 day	1 mth	3 mth	6 mth
Dollar: Call: 6½-5½	6 7/16-6 5/16	6⅝-6½	6 13/16-6 11/16	6⅞-6¾
Deutschemark: Call: 3½-2½	3½-3⅜	3 7/16-3 5/16	3 7/16-3 5/16	3⅝-3½
French Franc: Call: 7⅛-6⅝	7 5/16-7 3/16	7⅞-7¾	7⅞-7¾	8⅜-8⅛
Swiss Franc: Call: 1⅛-⅞	1⅝-1½	1 9/16-1 7/16	1 13/16-1 11/16	2⅜-2⅛
Yen: Call: 3¼-2¾	4-3⅞	4¼-4⅛	4 5/16-4 3/16	4 5/16-4 3/16

ECGD

Fixed Rate Sterling Export Finance. Make-up day: February 29, 1988. Agreed rates March 28, 1988 to April 25, 1988. Scheme I: 10.45 per cent. Schemes II & III: 10.56 per cent. Reference rate January 30, 1988 to February 29, 1988. Scheme IV: 9.247 per cent.

GOLD

BULLION:
Open: $431.50-432.00 Close: $429.75-430.25
High: $431.50-432.00 Low: $428.25-428.75

COINS: Per coin (*Ex VAT)
Britannia: $442.00-447.00 (£248.50-251.50)
Krugerrand*: $429.00-432.00 (£241.60-243.50)
Mapleleaf (1oz): $442.00-447.00 (£248.50-251.50)
American Eagles: $442.00-447.00 (£248.50-251.50)
New Sovereigns*: $101.00-102.00 (£56.75-57.50)
Old Sovereigns*: $101.00-102.50 (£56.75-57.75)
Platinum: $478.50 (£269.65)
Palladium: $120.00 (£67.60)
Silver: $6.28-6.30 (£3.535-3.550)

LONDON FINANCIAL FUTURES

	Open	High	Low	Close	Vol
Three Month Sterling		Previous open interest 38680			
Mar 88	90.63	90.66	90.63	90.65	1796
Jun 88	90.48	90.53	90.48	90.51	2241
Sep 88	90.40	90.43	90.40	90.43	30
Dec 88	90.30	90.33	90.30	90.33	78
Mar 89	NT	—	—	90.22	0
Jun 89	NT	—	—	90.11	0
Three Month Eurodollar		Previous open interest 33001			
Mar 88	93.18	93.18	93.15	93.17	1613
Jun 88	93.03	93.07	93.01	93.04	3161
Sep 88	92.80	92.81	92.78	92.80	145
Dec 88	92.53	92.53	92.51	92.52	56
Mar 89	92.28	92.28	92.28	92.27	10
Jun 89	NT	—	—	92.05	0

	Open	High	Low	Close	Vol
US Treasury Bond			Previous open interest 4872		
Mar 88	94-28	95-04	94-19	95-00	1574
Jun 88	93-29	94-12	93-19	94-00	6395
Long Gilt			Previous open interest 31073		
Mar 88	122-11	122-24	122-06	122-14	3397
Jun 88	122-10	122-19	122-01	122-09	30677
Sep 88	NT	—	—	98-12	0
FT-SE 100			Previous open interest 8650		
Mar 88	179.30	179.45	178.30	178.60	1152
Jun 88	181.50	181.80	180.85	180.85	135
Japanese Govt Bond			Previous open interest 729		
Mar 88	108.70	108.75	108.69	108.74	55
Jun 88	107.85	108.15	107.95	108.07	227

COMMODITIES

ICIS-LOR Group

Crude reacted downwards to yesterday's short covering based Merc rally and an active rumour mill in the Far East. The fundamentals are still perceived as bearish. In products paper trend across the barrel continued weaker with modest support on physical gasoil.

CRUDE OILS/assessed ($/BBL FOB)

Brent Phys	14.15	-65
15 day Mar	14.25	-55
15 day Apr	14.75	-55
WTI Apr	15.60	-50
WTI May	15.55	-50

PRODUCTS Buy/sell $/MT.
Spot CIF NW Euro - prompt delivery

Prem Gas .15	-2	173-174	-2
Gasoil EEC		132-134	
Non 1H Mar		129-130	
Non 1H Apr	-3	126-127	-3
3.5 Fuel Oil	-3	66-67	-3
Naphtha	-4	141-142	-4

BIFFEX
GNI Freight Futures Dry Cargo ($10/pt)
Apr 88 Hi 1569-1560 Low Close 1564.0
Jul 88 Hi 1405-1384 Low Close 1398.0
Oct 88 Hi 1405-1395 Low Close 1407.5
Jan 89 Hi 1380-1380 Low Close 1380.0
Vol 140 lots Open interest 2820
Dry cargo index 1562.5 -1.0 on 29/2/88

GAS OIL G W Joynson

Mar	127.25-00
Apr	126.50-25
May	125.50-25
Jun	127.25-00
Jul	127.50-00
Aug	129.00-27.25
Sep	130.00-27.25
Oct	132.00-27.75
Nov	138.00-28.50
Vol	6182

HVY FUEL OIL Reuter

Mar	unq.
Apr	unq.
Vol	0

LONDON POTATO FUTURES (£/tonne)

Mth	Open	Close
Apr	141.00	137.50
May	156.00	153.50
Nov	94.00	93.80
Feb	104.00	104.00

Vol 868

LONDON FOX

COCOA G W Joynson
Mar 978-975 Dec 1069-067
May 1002-001 Mar 1098-097
Jul 1022-021 May 1119-118
Sep 1043-042 Vol 2256

COFFEE G W Joynson
Mar 1185-182 Nov 1286-85
May 1218-17 Jan 1309-05
Jul 1241-39 Mar 1335-25
Sep 1259-57 Vol 7272

SUGAR C Czarnikow
FOB Vol: 4441
May 181.0-80.6 Dec 181.0-79.0
Aug 180.0-79.6 Mar 183.0-82.6
Oct 180.0-79.5 May 185.0-83.0

LONDON GRAIN FUTURES
WHEAT close (£/t) Vol 279
Mr 105.45 My 108.40 Jl 111.20
Sp 101.50 Nv 103.40 Ja 105.90
BARLEY close (£/t) Vol 119
Mr 103.40 My 106.30 Sp 98.20
Nv 100.75 Ja 102.75 Mr 105.05

SOYABEAN
Apr 129.5-30.5 Oct 127.0
Jun 127.0-27.5 Dec 128.5-32.0
Aug 126.0-26.5 Feb unq.
Vol 359

LONDON METAL EXCHANGE

* Official prices/volume previous day Rudolf Wolf

(£/tonne)	Cash	3 month	Vol	Tone
Copper Gde A	1215.0-1217.0	1158.0-1160.0	224275	Firm
Copper Stand	1170.0-1175.0	1130.0-1140.0	Nil	Quiet
Lead	367.00-368.00	344.00-345.00	29000	Brly Stdy
Zinc Hi Gde	503.50-504.00	505.00-506.00	42875	Brly Stdy
Silver Large†	618.00-620.00	627.00-630.00	31	Quiet
Silver Small†	618.00-620.00	627.00-630.00	Nil	Quiet
Aluminium	1312.0-1313.0	1208.0-1209.0	163800	Steady
Aluminium HI*	2330.0-2345.0	2180.0-2180.0	6300	Steady
Nickel*	10500-11000	9190-9200	5568	Firm

† (Cents per Troy oz). * ($ per tonne)

LONDON MEAT FUTURES (£/kg)

Live Pig Contract

Mth	Open	Close
Apr	90.80	90.50
Jun	91.50	91.30
Aug	91.50	91.50
Oct	85.00	84.50

Live Cattle Contract

Apr	unq.	unq.
Jun		
Aug		

Vol Pig-6 Cattle-0

MEAT & LIVESTOCK COMMISSION
Av'ge fatstock prices at representative markets on March 1

(kg lw)	Pig	Sheep	Cattle
GB (p)	67.93	165.47	107.94
GB (+/-)	+2.20	*+16.77	+1.46
Eng/Wal (%)	-14.0	-8.2	-6.2
Eng/Wal (p)	67.18	165.88	107.14
Eng/Wal (+/-)	+2.34	+16.06	+1.50
Scotland (%)	-3.4	+9.5	+6.0
Scotland (p)	71.67	164.36	109.65
Scotland (+/-)	+0.86	+21.45	+0.87

* Estimated dead carcase weight

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STOCK EXCHANGE PRICES

Modest gains

ACCOUNT DAYS: Dealings began February 22. Dealings end Friday. §Contango day March 7. Settlement day March 14.
§Forward bargains are permitted on two previous business days.

Prices recorded are at market close. Changes are calculated on the previous day's close. Where one price is quoted, it is a middle price. Changes, ***yields and price earnings ratios are based on middle prices. (aa) denotes Alpha Stocks. (VOLUMES: PAGE 24).***

Portfolio
—PLUS NEW—
Accumulator

From your Portfolio gold card check your eight share price movements on this page only. Add them up to give you your overall total and check this against the daily or accumulator dividend figures. If it matches or betters this figure you have won outright or a share of the daily or accumulator prize money stated. If you win, follow the claim procedure on the back of your card. Always have your card available when claiming. Game rules appear on the back of your card.

No.	Company	Group	Gain or loss
1	Berisford (S&W)	Foods	
2	Haden MacLellan	Industrials E-K	
3	S & U Stores	Drapery,Stores	
4	Metal Closures	Industrials L-R	
5	Heywood Williams	Building,Roads	
6	St Ives Gp	Paper,Print,Adv	
7	RHM (aa)	Foods	
8	Barrett (H)	Industrials A-D	
9	Jones & Shipman	Industrials E-K	
10	Harland Simon	Electricals	
11	Macro 4	Electricals	
12	Rowntree (aa)	Foods	
13	Glynwed	Industrials E-K	
14	Beazer PLC (aa)	Industrials A-D	
15	Prop Security	Property	
16	Barclays (aa)	Banks,Discount	
17	Bullough	Industrials A-D	
18	Allied Colloids	Chemicals,Plas	
19	Oxford Instruments	Electricals	
20	Phoenix Timber	Building,Roads	
21	Fitch Lovell	Foods	
22	Nat West (aa)	Banks,Discount	
23	Cable Wireless (aa)	Electricals	
24	Pentos	Drapery,Stores	
25	Granada (aa)	Industrials E-K	
26	Next (aa)	Drapery,Stores	
27	Blue Arrow (aa)	Industrials A-D	
28	MEPC (aa)	Property	
29	Cray Elect	Electricals	
30	Boosey & Hawkes	Leisure	
31	Phoenix Prop	Property	
32	Baird (Wm)	Industrials A-D	
33	GKN (aa)	Industrials E-K	
34	Davidson Pearce	Paper,Print,Adv	
35	Trafalgar Hse (aa)	Industrials S-Z	
36	Stanley Leisure	Leisure	
37	Parkland 'A'	Textiles	
38	Brent Walker	Leisure	
39	Raine Ind	Building,Roads	
40	Trusthouse Ft (aa)	Hotels,Caterers	
41	Silkolene	Oil,Gas	
42	Borland	Electricals	
43	Grand Met (aa)	Hotels,Caterers	
44	Rank Org (aa)	Industrials L-R	
	© Times Newspapers Ltd.	Daily Total	

Please take into account any minus signs

Weekly Dividend

Please make a note of your daily totals for the weekly dividend of £8,000 in Saturday's newspaper.

MON	TUE	WED	THU	FRI	SAT	Weekly Total

Portfolio
—PLUS NEW—
Accumulator
© Times Newspapers Limited

DAILY DIVIDEND £4,000
Claims required for 42 points
ACCUMULATOR £88,000
Claims better than 42 points
Claimants should ring 0254-53272

BRITISH FUNDS

SHORTS (Under Five Years)

1987/88 High	Low	Stock		Price	Ch'ge	Int. only yld%	Gross Red. yld%
102¼	100⅝	Exch	10½% 1988	100¼	..	10.4	8.941
101⅝	98	Treas C	9¾% 1988	100⅜	..	9.7	8.952
98⅞	92⅝	Trans	3% 1978-88	98⅞	● ..	3.03	6.640
101⅝	94⅞	Treas	9½% 1988	100⅜	..	9.4	9.169
105¼	95½	Treas	11½% 1989	102	..	11.2	9.175
104⅞	97⅞	Treas	10½% 1989	101⅜	..	10.3	9.188
103⅜	96⅝	Exch	10% 1989	100⅜	..	9.8	9.205
108	95⅞	Exch	10¼% 1989	103⅞	+⅛	9.8	7.886
105⅜	95	Exch	11% 1989	102⅝	● ..	10.7	9.224
96⅞	88⅝	Treas	5% 1986-89	96⅛	..	6.1	7.429
102⅛	93⅞	Treas C	9½% 1989	100⅜	..	9.47	9.200
96⅞	88⅞	Treas	3% 1989	96⅛	..	3.11	6.285
101	98⅝	Treas	8% 1990	101	..	..	..
111	101⅞	Treas	13% 1990	106⅞	+⅛	12.2	9.113
106⅝	95	Exch	11% 1990	103⅜	+⅛	10.6	9.121
110⅝	99¼	Exch	12¼% 1990	106	●+⅛	11.7	9.186
92⅞	84⅝	Treas	3% 1990	92⅞	..	3.25	6.882
100	93⅞	Treas	8¾% 1987-90	98⅝	..	8.39	9.067
105	94⅝	Treas	10% 1990	101⅝	+⅛	9.8	9.178

1987/88 High	Low	Company	Price Bid	Offer	Ch'nge	Gross div p	Yld %	P/E
316	113	Rothschild (J) Hld	148	153	+1	8.2	5.4	8.0
445	275	Roy Bk Scot (aa)	348	352	-10	17.4	5.0	6.8
17	775	Schroders	850	950		22.6	2.5	14.0
842	393	Stand Chart (aa)	490	497	+1	48.0	9.7	6.1
154	97	TSB (aa)	109	111	+1½	5.3	4.8	7.4
15½	680	Union	800	820	●	58.9	7.3	9.2
526	263	Warburg SG	323	330	+3	14.4	4.4	
195	102	Do 6% A	117	120	+1	8.2	6.9	
37⅛	21	Wells Fargo	103⅛		+1⅛	.. f		
550	290	Westpac	435	460	●	8.8	2.0	17.6

BREWERIES

1987/88 High	Low	Company	Price Bid	Offer	Ch'nge	Gross div p	Yld %	P/E
421	292	Allied-Lyons (aa)	363	370	-2½	16.2	4.4	10.9
[illegible]	740	Bass (aa)	813	818	+1	26.8	3.3	12.1
77	35	Belhaven	44	46		1.3	2.9	16.2
223	174	Boddington	143	147		5.1	3.5	15.8
246	131	Buckleys	180	184		4.4	2.4	56.8
239	139	Bulmer (H P)	155	163		8.2	5.2	11.3
195	120	Burtonwood Brew	140	148		4.0	2.8	23.3
535	329	Clark (Matthew)	375	385	● +2	13.7	3.6	17.7
391	[illegible]	Devenish (JA)	315	325	-1	4.1	1.3	28.2
279½	151	Greenall Whitley	192	197	+2	8.2	4.2	11.1
[illegible]	299	Greene King	490	495	+1	9.3	1.9	25.3
320	226	Guinness (aa)	300	303	+7	12.6	4.2	10.8
795	473	Hardys & Hansons	660	680	●	29.5	4.4	17.5
97	68	Highland Distl	90	93	+1	3.4	3.7	14.4
273	139	Invergordon Distl	200	208		7.5	3.7	13.3
285	145	Irish Distl	205	215				
154	110	Marston Thompson	116	117	-½	3.6	3.1	14.7
663	345	Morland	490	500		10.8	2.2	19.4
477	331	SA Breweries	325	350	-5			
370	178	Scot & New (aa)	245	248		11.3	4.6	13.7
549	465	Vaux Grp	513	517	+2	19.5	3.8	15.7
295	251	Whitbread A (aa)	287	290	+4	12.6	4.4	17.2
400	248	Do B	300	320		12.6	4.1	13.1
[illegible]	210	Whitbread Inv	290	300	+1	11.6	3.9	34.3
474	277	Wolverhampton & D	378	385	+1	8.0	2.1	16.7
477	274	Young A	345	365	-5	12.3	3.5	20.7

BUILDING, ROADS

1987/88 High	Low	Company	Price Bid	Offer	Ch'nge	Gross div p	Yld %	P/E
253	179	Abbey	195	210				
429	257	Amec	347	350		16.8	4.8	13.1
510	[illegible]	Anglia Sec	412	417	+4	2.7	0.6	25.0
435	79	Ar[illegible]	44	45	●	1.4	3.1	83.3
[illegible]	62	[illegible]	105	120	●	4.3	3.8	6.7
[illegible]	164	[illegible]	295	290	-1	8.2	2.8	16.4
442	219	[illegible]	230	235	+3	2.6	1.4	12.3
290	97	[illegible]	253	263	-2	4.5	1.7	16.2
34	31	Bailey (Ben) Constr	77	75		1.6	2.2	15.4
252	134	Barratt Devs	188	192	+2	12.2	6.4	12.5
[illegible]	160	Bellway	222	227		11.0	4.9	10.8
126	76	Beltwatch	95	100	-2	4.4	4.5	8.8
540	178	Berkeley Gp	290	300	+1	3.6	1.2	17.1
148	25	Bett Bros	97	102	● +1	4.8	4.9	[illegible]
[illegible]	137	Blockleys	325	375	-5	7.4	2.1	29.2
514	299	Blue Circle (aa)	429	432	-2	18.5	4.3	11.6
275	120	Breedon PLC	240	270		8.5	3.2	
253	56	Br Dredging	118	126	-1	6.9	5.7	22.1
61	14½	Brown & Jackson	38	39½	-1			
149	79	Bryant	135	138		4.4	3.2	16.2
38½	11	Burnett & Hallam	13	14½				1.5
234	100	CRH	113	117				
177	80	Camborne Robey	108	118	-2	5.2	4.6	14.1
273	178	Caradon	303	310	+3	10.3n	3.4	17.8
183	65	Church Charles	105	109		1.4	1.3	11.7

1987/88 High	Low	Company	Price Bid	Offer	Ch'nge	Gross div p	Yld %	P/E
265	136	Hunting P S	190	200		12.3	6.3	10.9
40	[illegible]	Jackson	12	13½	+½			
40	10	KCA Drilling	20	22				8.8
397	161	LASMO (aa)	290	295	+1	13.0e	4.4	55.5
223	140	Do Units	150	170		42.7	26.7	..
62	15	Magnet	25	27	..			
68	14	New London Oil	24	26	..	..	..	..
58	11½	Oil Search	38	41	+1			
165	57	Pentcon	58	65		2.5	4.0	9.8
5⅛	1⅛	Petrol	1	1½	+⅛		..	
80½	33	Premier	62	63		..	..	33.1

1987/88 High	Low	Company	Price Bid	Offer	Ch'nge	Gross div p	Yld %	P/E
176	78	Sirdar	114	117	+1	7.1	6.1	16.8
205	70	Smallshaw (R)	98	108	..	3.8	3.7	9.5
130	32	Stoddard	68	73	+3	2.5	3.5	8.5
253	133	Textured Jersey	183	193	●	8.8	4.8	15.8
600	245	Tomkinsons	475	495	+2	9.6	2.0	13.2
164	87½	Toptal	115	117	+1	8.0	5.2	14.6
169	30	West Trust	34	41		3.4e	8.9	12.8
378	175	Yorklyde	195	215		10.3	5.0	8.4

TOBACCOS

1987/88 High	Low	Company	Price Bid	Offer	Ch'nge	Gross div p	Yld %	P/E
709	389	BAT (aa)	432	437	+5	21.0	4.8	10.3
138	118	Carroll	130	145	+5	..	..	..
459	177	Rothmans 'B' (aa)	402	405	-1	11.2	2.8	11.2

● Ex dividend a Ex all b Forecast dividend e Interim payment passed f Price at suspension g Dividend and yield exclude a special payment k Pre-merger figures n Forecast earnings o Ex other r Ex rights s Ex scrip or share split t Tax-free .. No significant data.

MEDIA & MARKETING

Radio without interference

OPINION

David Newell

Much publicity has been given to Congress's codification of the United States Federal Communication Commission's rules limiting cross-media ownership. This has the effect of preventing the common ownership of a daily newspaper and a television station in the same city. As a result, Rupert Murdoch has been asked to choose between selling either the *New York Post* or his New York television station, and either the *Boston Herald* or his Boston station.

Surprisingly, in view of the British Government's recent announcements concerning the development of national, local and community radio, little public debate has taken place concerning future cross-media ownership here.

With the possible development of urban television and the proliferation of other media outlets, this subject will become of increasing importance. Existing cross-media ownership is regulated by the Broadcasting Act 1981. The Act presumes that the "public interest" is best served by precluding newspaper publishers from having a significant involvement in the development of radio and television — particularly in their areas of circulation.

This presumption has been followed by the Cable and Broadcasting Act 1984, which prevents local newspaper publishers (but not national newspaper publishers) from being cable operators in their newspapers' areas of circulation.

The existing legislative structure is riddled with anomalies. For example, while newspaper publishers are precluded from having a controlling interest in radio and television stations, such stations (but not cable stations) are permitted to own and publish newspapers in their areas of operation. Little account has been taken of the growing range of media outlets: national newspapers, local newspapers, free distribution newspapers and magazines, direct mail, radio, television, satellite and cable. Newspaper publishers have never had a monopoly of communication outlets in their chosen areas of circulation, and their relative strength has diminished over the years.

The Home Secretary's recent announcement that there will be an expansion in radio stations — possibly three national commercial stations and 500 or so local ones — failed to mention the ownership rules which will apply.

It has been reported that the new Broadcasting Bill, to be introduced in October 1988, will significantly limit newspaper publishers' shareholdings in radio stations, and radio stations' shareholdings in newspapers. While newspaper publishers in the States have had a choice which they are fighting to preserve, their UK counterparts are battling to be allowed — for the first time — to operate radio stations. Surely, central to the Government's policy, which is to reduce the regulation of radio, should be a radical relaxation of ownership provisions.

The growth in the range and level of communication outlets should mitigate against concentration in media ownership and enable newspaper publishers to have freedom to own radio stations, particularly in areas covered by a wide variety of communication outlets.

Fair competition between the various media for audiences and advertisers can only be guaranteed by enhancing freedom of competition and removing the current regulatory barriers which distort competition. Audience and advertiser choice is likely to be enhanced by removing the restrictions which prevent newspaper publishers from playing a full part in the development of broadcasting.

David Newell is a solicitor and Head of Government and Legal Affairs at the Newspaper Society

Adding up to another boom

New computer analysis suggests the advertising business should be optimistic, reports Carys Bowen-Jones

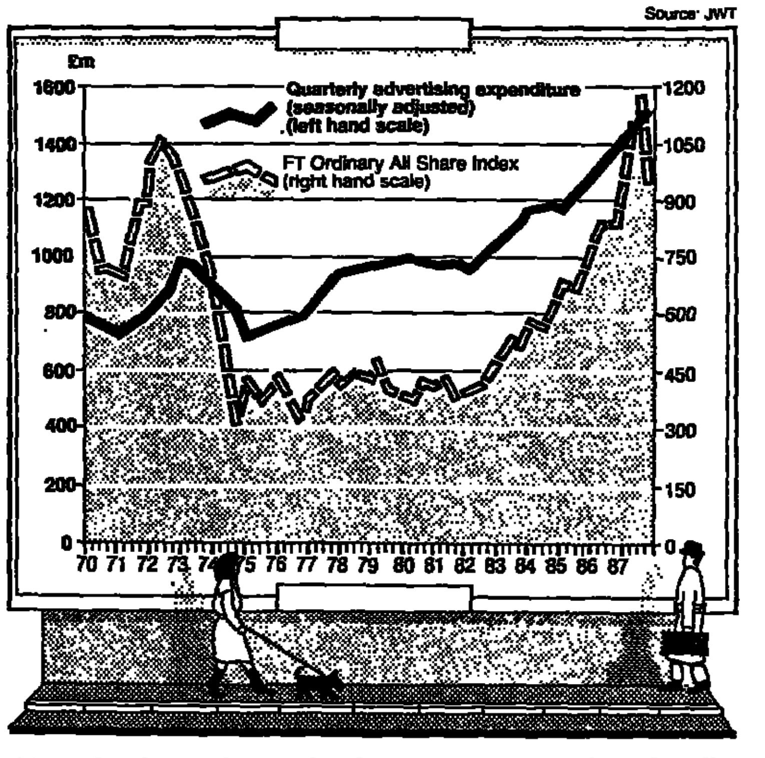
Glad tidings and great joy are in store for the UK advertising industry, despite last October's Stock Market crash, if J. Walter Thompson — the country's biggest agency — has its sums right.

The boffins at JWT's Berkeley Square offices have gazed into their statistical tea leaves to predict growth in advertising spending "comparable in real terms with the boom period of the past seven years". They expect expenditure to grow at an average of more than 5 per cent a year in real terms for the rest of the decade — only slightly less than the average annual increase of 6 per cent since 1980.

"Contrary to the belief of some ill-informed media commentators, the advertising industry represents a mature and rational market which isn't troubled by the emotional whims of the Stock Exchange," says Laurence Hagan, marketing development director of JWT, and co-author of the report "The Outlook for Advertising After the Crash", to be published later this month.

JWT believes the impact of the crash on advertising budgets will be slight, limited largely to 1989, when it predicts a dip in the rate of growth from 5.5 per cent to 4.3 per cent. In 1990, the growth rate should have recovered to 6.4 per cent, it says.

The agency bases its soothsaying on two studies. The first is a computer analysis of the economic and marketing variables which have affected spending in the past and which are, therefore, most likely to affect it in the future. The second is a study by IFF, the business research specialist, among 100 managing and marketing directors from the UK's top 500 advertisers, into their attitudes to advertising following the crash.



Advertising is not inextricably linked with share prices. Spending recovered in five years after the 1973 oil crisis; share prices took 15 years

Throughout the 1980s, advertising spending has grown explosively — twice as fast as inflation — pouring an estimated £5.8 billion into the industry's coffers last year. But if the boom has paralleled the bull run on the Stock Market, which saw share prices almost triple in real terms, it is not inextricably linked to it, according to JWT's computer model.

"The last really bad time for the Stock Market and for advertising came with the massive rise in oil prices in 1973," says Hagan. Share prices slumped to a quarter of their real value within two years, while advertising spending plunged by 25 per cent. However, advertising weathered the storm reasonably well, fully recovering by 1978, whereas share prices took 15 years to regain their 1972 levels in real terms.

Advertising budgets are set according to what companies can afford and what sort of return they expect on their investment, says the report, making company profitability and consumer spending the key influence on advertising decisions. These two factors account for 97 per cent of all variation in advertising expenditure in the last 16 years, according to JWT's model. And of the two, consumer spending is the more important element, says Hagan. "Advertising expenditure is roughly four to five times more dependent on consumer spending than it is on company profitability. It is the long term driving force behind marketing decisions, while company profitability acts as a short term break over desired intentions."

JWT's predictions for ad spending into the 1990s are based on the London Business School's economic forecasts, which have anticipated a slight slowdown in consumer spending, based on current prices, from 9.5 per cent a year since 1980, to 7.5 per cent between now and 1990. The less decisive influence on advertising, company profit, is expected to take a much harsher knock, with annual growth down from 17.5 per cent to 7 per cent a year over the same periods. Nevertheless, points out Hagan, profits are not expected to take the hammering they did in the 1970s recession.

So far, JWT's crystal ball is built on history and economic predictors. Phil Gullen, media development director of JWT and co-author of the study, warns: "Our predictions will only come true if people who set advertising budgets behave as our model suggests." The findings of the IFF survey indicate that they will. IFF began interviewing, by chance, on Black Monday, with field-work continuing through the highly charged weeks that followed. "Against that background," says Gullen, "the levels of optimism we found are quite astounding."

Seventy per cent of those questioned anticipated bumping up their ad budgets in real terms over the next two to three years, 30 per cent by "a lot", reflecting bullish expectations that both consumer spending and profits would increase. The more optimistic directors were, the more likely they were to look forward to substantial hikes in their budgets.

If consumer spending and profits are two key influences, then companies' motives for advertising are another. While 80 per cent saw advertising as vital for launching new products, between 70 and 80 per cent highlighted its importance for maintaining brand awareness and defending their corner against competitors.

The expansionist mood found among advertisers by JWT will be music to the ears of agencies and media owners. So, too, will the conclusion that, despite the predictable grumblings over the cost and supply of TV air-time, television is still seen as by far the most cost-effective advertising medium — over three times more so than its closest rival, magazines.

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Death at the box office

For French cinema owners, television channel Canal Plus is proving a disaster

Canal Plus, the booming French pay-TV channel that is unique in Europe, shows up to six films in an afternoon and evening, and is one of the main reasons for the audience crisis in French cinemas. Italian investors recently transformed the Marbeuf cinema, off the Champs-Elysées, into a multi-level restaurant. The Gaumont in Lyons is now an office building. Other cinemas have become shopping arcades, even nightclubs.

Angry cinema owners have bombarded François Léotard, Culture and Communication Minister, with protests that Canal Plus's airing of some 400 films a year has cut cinema audiences by 20 per cent over the past year. French film production has also fallen and the cinema owners warn that 30 per cent of their houses are threatened with closure.

France remains the most movie-mad country in Europe with more than 5,100 cinemas. The cinema chains are introducing cut-price season tickets to woo back defectors and, in some cases, have abolished tipping for usherettes. However, some 2.2 million households have signed up with Canal Plus, which charges £48 for its decoder box, and £15 a month subscription.

The channel shows slightly fewer films than Home Box Office — the United States company that served as its model — but mixes in lots of sport, talk shows and satirical news programmes. Late at night and early in the morning, it adds X-rated films. The audience is mainly 25 to 40-year-old urban couples with children.

Company president, André Rousselet, a 65-year-old former civil servant, has said profits could well double by 1990. If so, this would make Canal Plus the most profitable TV operation in Europe.

Rousselet launched Canal Plus in 1984 after a visit to the United States to study Home Box Office. The channel lost a staggering £40 million the first year, but suddenly took off and became the most successful pay-TV operation outside North America with an exceptional 90 per cent renewal rate for subscriptions.

The main reason for success is the chance to see major films only one year old. Rousselet said: "I have fixed a limit of three million subscribers to prevent a revolution among cinema-owners and soccer stadium directors." He has promised to spend £80 million this year for film rights, half French and half foreign, and wants to expand into film co-production.

Rousselet is also talking about collaboration with British Satellite Broadcasting and taking a channel on the future British high-power direct broadcasting satellite. He is also having discussions with British Telecom and Thames TV.

Alan Tillier

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MEDIA & MARKETING

On top of the news

Michael Buerk, the distinguished BBC foreign correspondent, this week became the second winner of the annual James Cameron award, presented to the journalist in the British media judged to have made the best contribution to the Cameron tradition of journalism.

In Buerk's case, the award has been made for his dispatches from South Africa, which he covered from 1984 until being expelled by the South African government last year. He had, said the judges — who include Jeremy Isaacs and Sandy Gall — "brought to one of the biggest stories of the decade clarity of vision and real human understanding".

Yesterday, Buerk, who has already been laden with TV honours for his coverage of the Ethiopian famine, described himself as "frightfully pleased". South Africa had, he said, been a special assignment. "There is nothing more exciting than living in the middle of a developing story. And I don't think there is any country which has such giant figures on the journalistic landscape; Eugene Terre-blanche, Bishop Tutu, Chief Buthelezi."

He is in a good position to judge; altogether, he has reported for some 48 countries since joining BBC television news in 1973. Previously he had worked for *The Western Mail*, the *Daily Mail*, BBC Radio Bristol, ITV Bristol, and BBC Southampton.

His latest job is that of regular presenter for BBC Television *One O'Clock News*. The programme has steadily increased its audience since he arrived last October. Being in England has its advantages, he says — such as being able to arrange dinner parties without fear of interruption. In South Africa he was on constant call, day and night, for seven days a week.

But the life of the foreign correspondent still beckons. "I'd hate to think that I'd never be out on the hoof again. It's the most wonderful job in *the world. Someone's actually* paying you to be in the front row of world events."

Kate Finch

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Bush House blossoms

The BBC is polishing its foreign service, Kate Finch writes

World beater: John Tusa (top) is making sure that Bush House (left) keeps closely in touch with Russian affairs

This week, the BBC Russian Service has a new head. David Morton, formerly the editor of Radio 4's prestige current affairs programme *Analysis* has arrived at Bush House to bring a gloss of broadcasting professionalism to the Russian *emigrés* who compile the BBC's broadcasts to Moscow.

Morton is the first person with substantial programme experience in other parts of the BBC to be appointed to the post. As such, he epitomizes the new attitude permeating the External Services since John Tusa became managing director 18 months ago.

Under Tusa's suzerainty, Bush House is slowly evolving from a slightly old-fashioned — almost quaint — backwater, reflecting the broadcasting attitudes of 20 years ago, into an up-to-date, high-profile organization with closer links to the mainstream of the BBC.

The External Services' nomination — by a group of MPs — for the 1988 Nobel peace prize is the latest publicity coup for Tusa who denies, naturally, that his own clever footwork lay behind the suggestion. There are other examples. Bush House specialists on various parts of the world, having toiled for years in obscurity, now find themselves advising mainstream BBC news programmes.

The Russian service which David Morton inherits has, for example, already undergone great changes. The arrival of *glasnost*, allied with the unjamming of broadcasts to Russia a year ago, required that the BBC should abandon its traditional staid output, laden with repeats, for programmes to which Russians would actually wish to listen. A rock music show and a lively current affairs discussion programme, *Argument*, have resulted. Not every initiative has succeeded. The intention to start up a Korean service ran into the ground. Another main plank of reform, that of reorganizing the newsroom both to decentralize editorial control and better serve the needs of the individual sections, received a temporary setback when the man appointed to implement the changes, Stephen Claypole, left after six months for a better-paid job.

The external services, run perpetually on a shoestring, cannot match the salaries offered by other broadcasting organizations. Now the aim is to tighten up journalistic standards. The majority of the 60 or so staff working for the Russian Service are *emigrés* from one era or another. As well as holding vastly different views on what the BBC ought to be broadcasting — sometimes resulting in an atmosphere riven with dissension — most of them are not journalists or broadcasters by profession.

It is not just the Russians who are under scrutiny. A peculiarity of Bush House has been that the 36 language sections have been left very much to their own devices. Part of the Tusa revolution has been to institute, for the first time, a proper programme monitoring regime. For three days at random, the output of each service is closely scrutinized and the organizers called to account. So far, five have been monitored. "The Poles were found to have too narrow a world view," said Tusa. "Too much of their output was centred on eastern Europe. On the other hand, the Indonesians had rather too broad a view of events."

The change most remarked upon by Bush House staff is Tusa's personal style. He makes his presence felt. In the morning, he breakfasts in the basement canteen with whoever happens to be around. Unannounced, he walks into studios while programmes are being made. In conversation, Tusa — best known before his current elevation as a presenter on BBC2's *Newsnight* — has discarded the demeanour of the journalist and now emanates the brisk authority of a senior member of the BBC hierarchy. But by his own account, he remains a questing journalist at heart. "I don't assume that life revolves around a large office," he says. "I'm happiest talking to journalists about their stories."

Personal popularity has resulted. As one old Bush House hand enthused: "There's the feeling that someone is at the top who is politically sussed out and sees us as part of the BBC as a whole." But what of the perennial battle with the Foreign and Commonwealth Office over funding? The annual broadcasting grant of around £100 million a year has been confirmed on a three-year basis. The fight is now on for a further £3 million to fund a World Television Service. Whether Tusa will persuade the FCO to back this next stage of the Bush House revolution remains an open question.

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BYLINES

Programme for change

Back on a favourite hobby-horse, *Time Out* publisher, Tony Elliott, is trying to overturn the *Radio Times/TV Times* monopoly on TV listings, three years after his last attempt failed. With support once more from *The Sunday Times* editor Andrew Neil and the EMAP publishing group, Elliott in December retained parliamentary lobbyists Ian Greer Associates to press for a change in the law to be incorporated in the Copyright Bill or the forthcoming Broadcasting Bill, and to keep members of the Commons Select Committee on Home Affairs well-briefed as they continue their inquiry into broadcasting.

The campaign has received a timely boost with news that Channel 4 is reviewing its contract with *TV Times* to see if it could make money by selling its programme details to other publications. Elliott says the National Consumer Council is also keen to see the monopoly overturned as are local cable operators, who are forced to carry BBC and ITV programmes, but cannot print details of them in their own local programme guides.

Off the record

On The Record, the weekly political programme planned to replace BBC1's *This Week, Next Week*, has been postponed until the autumn, a victim of the Commons vote in favour of television and of the BBC's failure to get the presenters it wanted. Minds and resources are now concentrated instead on televising Parliament and deciding if the new programme is really necessary if a weekly review of the Commons is also launched. Meanwhile, BBC journalists are still reported to be seething with distrust of the new John Birt regime, criticized for excessive centralization by *Observer* editor Donald Trelford at last week's Royal Television Society awards. "What people have to understand here is the need for some sort of oversight," retorts one Birt-appointed executive. "People have to be more disciplined."

Going up-market

EMAP National, Peterborough-based publisher of *Garden News* and *Motor Cycle* News could be about to shed its gardening gloves and leathers for something a little more fashionable by entering the crowded women's magazine market. The division's new managing director, Peter Strong, has just completed a term as EMAP's group creative director, where he studied the prospects for EMAP in new markets — including the women's magazine sector. "That doesn't mean I've come to EMAP National to launch women's magazines," says Strong. But, he adds: "There's always room for a good idea."

News of note

Controller John Drummond's reshaping of Radio 3 is not yet complete. Having got rid of BBC World Service news bulletins from Bush House. Drummond now has agreement from the newsroom at Broadcasting House to supply bulletins tailor-made for Radio 3, with a greater emphasis on arts news. But it may take longer to realize another of Drummond's ambitions: an agreement with the Musicians' Union allowing recordings by BBC orchestras to be released as commercial discs.

Scene changes

Anthony Smith *is leaving the* British Film Institute in October after nine years as director, for the president's lodge at Magdalen College, Oxford. Possible successors include Brian Wenham, lately of the BBC, film-maker Roger Graef, Richard Pulford of the South Bank arts complex and Ian Christie, the BFI's head of distribution. The appointment will be one of the last acts of the present chairman, Sir Richard Attenborough, whose own successor could well be Jeremy Isaacs.

Briefly. . .

Jo Foley, once editor of Woman and the Observer Magazine, has been appointed editor of Carlton Magazines' monthly Options . . . ***The Media Show* returns to Channel 4 next Tuesday** . . . LBC has launched a 30-minute programme at 5.30am each weekday, *Dawn Traders*, aimed at early-rising City types.

Nick Higham

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Suzy Frith, F.T. Marketplan Ltd., Barret House, Kingsthorpe Road, Northampton NN2 6EZ

EXHIBITION SALES EXECUTIVE
circa £20K

Progressive expanding company looking at diversification requires an ambitious and creative sales executive to work on new project. Media or exhibition sales background preferred. You will be responsible for sales organisation and promotion of a new series of consumer exhibitions.

A demanding, rewarding and responsible career position for the right person.

Telephone Simon Madden 0895 633500.
Money Matters Exhibitions Ltd.
16 Ickenham Road, Ruislip, Middlesex HA4 7BX

HELP US KEEP PACE WITH OUR OWN SUCCESS

C.£14,000

Citroën is the fastest growing vehicle manufacturer in the UK and has been for the last two years. Sales have risen by 78% to nearly 50,000 vehicles and 60,000 sales are planned for 1988.

And it's not come about by accident. Widely recognised as one of the most ambitious and aggressive companies in the business, our success has been the result of our quality products which are appealing to an ever widening audience, together with skilful marketing and sheer hard work.

We now seek a talented, high calibre AFTER SALES MARKETING EXECUTIVE to join our team.

Probably aged 25-35 and educated to at least 'A' level standard, you will need several years' experience in consumer promotions to fulfil this demanding head office position.

Reporting to the Customer Relations Manager, your role will be to assist in creating and implementing a 'Service' marketing strategy. This will involve researching customers' requirements and market trends, maintaining statistical records and advising on after sales advertising and promotions.

Knowledge of the French language, whilst not essential, would be helpful.

Few companies can offer the considerable operational freedom and exceptional scope you'll find throughout Citroën UK Limited: we recognise and encourage individual talents.

For those of the right calibre, salary is unlikely to be a limiting factor, and our comprehensive benefits package includes company pension scheme, five weeks' annual holiday, subsidised leasing scheme and substantial discounts on our cars.

A full clean driving licence is a prerequisite.

Interested applicants should write with full c.v. to:
Rod McIntosh, Personnel Manager,
CITROËN UK LIMITED, Mill Street,
Slough, Berks SL2 5DE.

CITROËN

BBC APPOINTMENTS

News and Current Affairs Directorate

IRELAND CORRESPONDENT
Television
Belfast

BBC News and Current Affairs is looking for an experienced television journalist to fill the post of Ireland Correspondent, based in Belfast, but working frequently out of Dublin.

You will be expected to report major news stories and to interpret and analyse political, social and economic trends on both sides of the Irish border. You will work for all Television News programmes and will be required to contribute to *Breakfast Time* and *Newsnight* and, from time-to-time, BBC Radio News and Current Affairs outlets. The Ireland Correspondent should be prepared to work, if required, in London or abroad.

Salary £17,570 - £22,764 plus an allowance of £1,066

Contact us immediately for application form (quote Ref: 8967/T & enclose s.a.e.)

BBC Corporate Recruitment Services, London, W1A 1AA. Tel: 01-927 5799.

SUB EDITOR
Radio News
Central London

Millions of people listen every day to the output from the BBC's Radio Newsroom at Broadcasting House in London.

We need Sub-Editors to work on all four National Networks and on our service to the BBC Regional and Local Radio Newsrooms. The job also involves working at Westminster on *Today in Parliament* and *Yesterday in Parliament*.

To join the team you must be a trained journalist who can write accurate news reports with flair and style.

We pay up to £18,000 (including allowances) for the right people.

Contact us immediately for application form (quote Ref. 6479/T and enclose s.a.e.)

BBC Corporate Recruitment Services, London W1A 1AA. Tel. 01-927 5799.

BBC North West
REPORTERS
'File on 4'
Manchester

BBC Radio 4's leading weekly documentary current affairs progamme is offering opportunities for serious, inquiring journalism at home and abroad, seldom equalled in Radio News and Current Affairs.

You should have an imaginative and intellectual grasp of the major domestic and foreign themes.

You should also be able to sustain an analysis at length, based on your own original evidence; the *ability to relate with equal ease to experts and to* ordinary life, and to work under pressure, sometimes in conditions of discomfort and tension. Fluency in one foreign language and specialised knowledge of a particular field of reporting will be advantageous.

Contract by negotiation.

For further details contact **Brian Walker** on **061-236 8444 ext. 2280/1/2/3.**

For application form contact (quote Ref. 6459/T and enclose s.a.e.)

BBC North West Recruitment Service, PO Box 27, Oxford Road, Manchester M60 1SJ.

BBC Wales

EDITOR, RADIO WALES

EDITOR, RADIO CYMRU

This year, BBC Cymru/Wales celebrates the tenth anniversary of the establishment of its two national radio services, Radio Wales and Radio Cymru. The period has been one of exciting growth: both networks, together with the satellite stations, Radio Clwyd and Radio Gwent, are firmly established as an integral part of the social, cultural and political life of Wales.

Looking ahead to new challenges in the coming decade, BBC Wales wishes to consolidate the radio management structure by appointing two Editors, who will work to the Head of Radio.

The Editors will be responsible for the output, development and standard of their respective services. Suitably qualified candidates will have wide broadcasting experience, broad editorial vision and managerial skills.

Salary negotiable. Based Cardiff.

Editor, Radio Wales (Ref. 6462/T)
Editor, Radio Cymru (Ref. 6463/T)

Write immediately for an application form (quote appropriate Ref. and enclose s.a.e.) to

Appointments Unit, BBC Wales, Llantrisant Road, Cardiff CF5 2YQ.

Relocation expenses considered for permanent posts.

We are an equal opportunities employer

CREATIVE, MEDIA & MARKETING APPOINTMENTS

CLASSIFIED TELEPHONE SALES EXECUTIVE

Mechanical Engineering Publications Ltd is a leading London based Publishing Company responsible for two large circulation engineering titles. Classified advertising accounts for over 50% of the revenue produced by both titles.

We are looking for a young, energetic and enthusiastic tele-sales executive. The ideal candidate will have at least two years' experience within a tele-sales environment, preferably with a professionally run journal or newspaper publisher.

The office is situated in pleasant surroundings overlooking St James's Park. A competitive salary is offered and benefits include: Free BUPA and Life Assurance, excellent holiday arrangements and a Contributory Pension Scheme. Commission is also paid with substantial over-target incentives.

Please write with full CV, quoting current salary to:

Mrs A Curtis (Ref: TSE/MEP), Personnel Officer
Mechanical Engineering Publications Ltd
1 Birdcage Walk, Westminster, London SW1W 9JJ.

Informal enquiries are welcomed by Patrick Daley on: 0284 763277

MEP

Kluwer Publishing Limited

SALES EXECUTIVE

Kluwer wishes to appoint a Sales Executive to handle advertising sales across our range of published product. Based in Brentford this is an opportunity for the right person to build and fully exploit the advertising potential of our well established directories, *annuals and journals*.

To qualify you must convince us of your organisational and presentational skills and to be able to demonstrate intelligent achievement. Our preferred age range is 20-35 and having some experience of telesales. An insurance-related background would be an advantage although sales skills are more important.

We offer a basic salary c.£9000 with commission and bonus payments on top; *life, health and pensions arrangements together* with good working conditions and an interesting future.

Please send C.V. to: Mrs Gill Ashbrook, Kluwer Publishing, 1 Harlequin Avenue, Great West Road, Brentford, Middlesex TW9 9EW.

READY FOR A NEW CHALLENGE?

Internal promotion has created a vacancy for a dynamic and strongly-motivated production sub-editor on the fashion industry's leading retail weekly.

If you have proven subbing skills, the ability to think graphically in terms of news and feature page layout, the will to meet unforgiving deadlines and, of course, limitless energy, you could well be the person we seek.

The successful candidate will be joining a journal with an unsurpassed reputation in its market and will be expected to at least maintain our standards - contributing actively to our constant quest for self-improvement.

Starting salary will be in the region of £12,750 p.a. part of a package that includes luncheon vouchers, reading allowance, season ticket loan and other benefits that one expects from a major publishing company.

NUJ terms and conditions, as outlined in the house agreement, apply to this vacancy.

Write with CV to:

Sarah Botcherby,
Assistant Personnel Manager,
International Thomson Publishing
Ltd., 100 Avenue Road,
London
NW3 3TP

"We find marketing people in all functions"

Marketing orientated people are today as much needed in general management, technical or financial positions as in the marketing function itself.

WE HELP FIND THEM

C & K Executive Search Limited
11 Berkeley Street, London W1X 5AD
Telephone 01-629 2313

C & K

INTERNATIONAL THOMSON BUSINESS PUBLISHING
Urgently require

TELEPHONE SALES EXECUTIVES

£9,108 basic + Open ended bonus

I.T.B.P. is one of the leading publishers of business-to-business magazine and *reference* works in the UK., with dominant positions in a number of key markets.

We are committed to growth in 1988 and are looking to recruit equally committed Telephone Sales Executives for our energetic and ambitious Classified teams.

Perhaps you already have some experience in telephone selling or you may be looking for a chance to break into Media sales. What is essential however, is that you are educated to not less than GCE standard, are literate, numerate and have a positive and enthusiastic approach to your work.

You will have the unique opportunity to make a major contribution to leading trade titles *across various aspects of industry. Consequently, full sales and* product training will be given to those successful candidates who show the necessary *commitment and determination, enabling them to become* professionals in their chosen careers.

The rewards include an excellent salary with a no-ceiling incentive scheme, 5 weeks holiday per year, L.V's, contributory pension scheme and a lively, *friendly* working environment. If you feel you have the qualities we are looking for to fill these important positions, call *Jill Keeney now on:*

01-935 6611 extension 2472

International Thomson Business Publishing,
100 Avenue *Road, London NW3 3TP.*

MARKETING TRAINEE

We are the UK market leaders in Engineering Thermoplastics based in Watford and are seeking a Polymer Science/Engineering graduate or equivalent who is wishing to start a career in a dynamic marketing environment.

This exciting career opportunity will provide on the job training initially in the sales office area and will *progress through other* marketing areas within the company.

The successful candidate will have good communication skills, be articulate, self motivated, energetic and adaptable.

In return we are offering an excellent benefits package comparable to those associated with a market leader. Please reply in writing to Janette E Robinson, Personnel Manager at.-

HOECHST CELANESE
PLASTICS LIMITED
78/80 ST ALBANS ROAD
WATFORD
HERTS WD2 4AP

Hoechst Celanese

Hoechst

PRESS AND PR OFFICER

LONDON WC1
c £9,000 p.a.

The RNID Campaigns Division was established 6 months ago and now needs a Press & PR Officer to complete the team.

You will work as a member of the Campaigns team and be responsible for developing the RNID's media contacts and its media coverage in accordance with the Institute's Campaigns strategy & priorities. You will have experience of Press/PR work and the ability to write to tight deadlines.

Application forms and details from the Personnel Officer, RNID, 105 Gower Street, London WC1E 6AH (01-387 8033).

Closing date: 14th March 1988

THE ROYAL NATIONAL INSTITUTE FOR THE DEAF

The RNID is committed to Equal Opportunities and particularly welcomes applications from deaf and hard-of-hearing people.

Creative Opportunity

IPC HOLBORN GROUP
Creative Magazine Designers and Layout Artists

IPC Holborn's New Generation Group is continuing to grow and offers the widest range of opportunities in the young adults' market. Our titles include Mizz (the fastest growing young women's magazine) Number One, Girl, My Guy and Loving.

We are looking for full time and freelance designers with flair who can handle demanding schedules on full colour magazines which are continually evolving. Talented college leavers who can display commitment to magazines and an understanding of the medium are welcome to apply.

Write with C.V. including previous experience and any interest in specific magazines to the Publisher, Bridget LeGood, Holborn Publishing Group, IPC Magazines Ltd., Commonwealth House, 1-19 New Oxford Street, London WC1 1NG.

We are an Equal Opportunities Employer.

ipcmagazines

SALES CAREERS

ADVERTISING SALES £17,000 + car

You will be young, ambitious, full of energy and looking to join a highly successful market leader. Basic salary *min* £13K, OTE £17K. Full training, choice of company car, free Bupa and life insurance. 3 positions currently available.

Sales Executives (M25 Based) £15,000 + car

An opportunity for 2 people to join a division of a household name group of companies selling both to a large existing client base and new business contacts. Full back-up provided. Four week training course tailored to your needs, choice of company car, life insurance, health scheme and pension. Regular salary reviews and management prospects. Age 23-35.

We constantly seek quality candidates for quality sales and marketing positions.

Please phone Alastair Ames on
01-409 1239
DLA Rec Cons.

Head of Marketing

Negotiable Salary + Car

Do you have the flair for this high profile role?

Dover District Council is *committed to a programme* of substantial capital investment aimed at further development of the 'White Cliffs Country' both as a prime centre for *tourism and* also for commercial and industrial growth. As Head of Marketing, responsible to the Chief Executive, you will be ensuring that we *reap the full benefits* of this investment with a brief to assist the Council in marketing its many services.

You will have responsibility for promotions, trade liaison and visitor information work and will be involved in a number of specific tourist development projects - *including Dover's* Napoleonic fortifications, the opening of the 'Defence of the Realm' Heritage Centre and the historic town gaol.

This is a challenging, high profile role, calling for impressive managerial and presentational skills, an imaginative approach, *and the ability to work effectively* with the travel trade and media. You will probably be a graduate, aged 30+, and will certainly be able to demonstrate a sound record *of related experience.*

The remuneration package being offered fully reflects the importance of the position. In addition to a negotiable salary, including a performance-related element, and a car, we offer non-contributory health care, Black Horse relocation and *financial assistance.*

For further details please contact John Offord or Paul Wyles on 0304 821199.

WHITE CLIFFS COUNTRY

Dover · Deal · Sandwich

ANGLIA TELEVISION LIMITED
SALES & MARKETING SERVICES DEPARTMENT

A vacancy exists for an experienced media researcher *to report* to the Research & Marketing Manager.

The job entails heading up a small team with the following responsibilities.

1. Analysis and presentation of BARB data for the Sales Department.
2. Production of revenue and cost reports.
3. Liaison with Programme Planning Department – provision of reports including both Audience Measurement and Audience Reaction data.

The ideal candidate should be educated to degree standard or equivalent, and have a minimum of 18 months relevant experience. He or she should have a thorough knowledge of BARB, and be a proficient microcomputer operator for both spreadsheet programs and on-line systems.

Please apply in writing, enclosing a full CV, to:

Gareth Morgan,
Head of Sales & Marketing Services,
Anglia Television,
Brook House,
113 Park Lane,
London W1Y 4DX

COMMERCIAL PRODUCTION MANAGER

Southern Sound Radio is taking advantage of the vast opportunities in radio.

We are now looking for an imaginative, *dynamic and commited Commercial* Production Manager ready to meet and benefit from the challenges ahead. An excellent salary and bonus structure is available.

Interested? Then send a CV to:—

Bob Hood
Advertisement Manager
P.O. Box 1323
Brighton
East Sussex BN4 2SS
or telephone (0273) 422288.

SOUTHERN Sound RADIO

WHICH COMPUTER?
THE COMPUTER MAGAZINE FOR BUSINESS

Requires an

ADVERTISEMENT EXECUTIVE

WHICH COMPUTER? is the UK's most widely read business computer magazine, outshining the many *"look-a-like"* titles in this competitive market.

In order to maintain our number one position we need just one more star performer. Ideally you *should have 9-12 months'* experience in media sales and be able to excel under pressure. In return we offer an attractive salary, comprehensive training programme and a career in the fastest growing publishing company in Britain. Apply in writing only enclosing your C.V. to:

Anna Dege, Which Computer? EMAP Abbot's Court, 34, *Farringdon Lane, London* EC1R 3AU.

emap
BUSINESS & COMPUTER PUBLICATIONS LTD

A S C

SALES AND MARKETING MANAGER

of a high calibre required to co-ordinate our sales and marketing team. Good references required.

Apply in the first instance to:

Janet Lambert,
Automagic Cleaning
Services Limited,
242/244 St John Street,
London EC1.
Tel: 01-250 4148.

SALES & MARKETING ASSISTANT

c£10,000 plus attractive package

Rapidly expanding cellular communications service company has vacancies for personnel to take an active involvement in our Sales and Marketing operations. Responsibilities will include sales development and marketing administration.

Graduate, 21-25, articulate and numerate with related sales and/or marketing experience.

For further information, please telephone the Personnel Manager on 01-222 9091

FONEHIRE
IN TOUCH - IN BUSINESS

صكنا من الاصل

هكذا من الاصل

SALES AND MARKETING DIRECTOR

(HOUSEBUILDING)

As a result of continued expansion and growth DECLAN KELLY HOMES LIMITED, the housebuilding subsidiary of DECLAN KELLY GROUP PLC, require the services of a top class SALES AND MARKETING DIRECTOR.

Declan Kelly Homes Limited currently has a development programme of over 2,000 units concentrated mainly in Southern England and covering the complete housing spectrum from starter homes to luxury units, including retirement homes and joint venture inner city initiatives.

Whilst having to demonstrate a proven track record in the housing sales field, the successful applicant will also possess the intellect, flair and energy required to develop their own capabilities in line with that of a fast growing and ambitious property group.

Based at the Group's headquarters in Surrey, this is a challenging position offering excellent prospects.

Substantial remuneration package will be offered which will include an excellent basic salary, performance related bonus, company car, private health care, and a contributory pension scheme.

Please apply in the strictest of confidence to the Group Managing Director, Old Portsmouth Road, Guildford, Surrey, GU3 1LR. Telephone: 0483-69201.

Declan Kelly Group plc

THE RECRUITMENT PARTNERSHIP

A BACKGROUND IN SALES?

If so, and you're currently looking for your next career move, we can help you find the right position quickly and painlessly!

We are an established consultancy specialising in the recruitment of high calibre Sales people. Our professional and discreet approach will ensure that you find the position which meets your needs without the aggravation and effort that a career move can often involve. We will not waste your time.

If you are aged 21-35 and are living in London or the Home Counties please call us for a confidential discussion on:

01 686 2842

The Recruitment Partnership

London, Bristol, Manchester, Birmingham

THE RECRUITMENT PARTNERSHIP

90 PARK LANE
CROYDON CR0 1JF
TELEPHONE (01) 686 2842

SALES EXECUTIVES

(1) South East London, Surrey & Sussex £15000 + Car

(2) East Anglia £11000 + Car

As an established progressive Company, my client is able to offer excellent products, support and real committment to their Sales force.

They seek two additional Sales Executives to cover the above prime territories to deal with their established clients whilst continuing to develop new accounts.

Ideally candidates will be aged between 25 and 40 years with proven Sales experience; selling Advertising orientated products to Commerce and Industry.

They offer an excellent package including Basic Salaries, open ended Commission and Bonuses, a choice of car and all normal large Company benefits.

Don't miss this superb opportunity, please telephone V. Wallis on: 01 686 2842 Office Hours or 01 968 5317 Evenings and Weekends.

TELE-PERSON

Amiable ambitious bright person to gather information and make many £k. Grounding in computers given.

Phone Nicola 01 250 1968.

SWALLOW FRAMES REQUIRE

A SALES CONSULTANT

in our busy Gallery to join young friendly team. Experience in art world helpful. Job involves dealing with customers and setting up exhibitions.

If interested please call Lisa

01 622 0104.

RCI

ASSOCIATE EDITOR

RCI is a young lively, fast expanding company in the holiday exchange business. Due to ongoing rapid expansion we are currently seeking to fill the newly created position of Associate Editor.

We are seeking a young professional with between three and five years general experience.

Responsibility will include news and feature writing for a range of publications including magazine and newsletters.

Knowledge of languages desirable but not essential. This position offers a satisfying role in an exciting and expanding company.

Competitive salary based on age and experience plus range of travel Benefits.

Please send CV quoting current salary level to: Jacqueline Kelly, Personnel Officer, RCI Europe Ltd, Parnell House, 19-28 Wilton Road, London SW1V 1LW.

Cosing date for applications is 9/3/88.

MARKETING MANAGER

FINANCE COMPANY

We are one of Britain's most successful, young, aggressive and highly professional finance companies.

Our continued planned growth requires that we recruit a high calibre Marketing Manager to develop and co-ordinate our Finance/Leasing Plans, Advertising, Market Identity and Customer Liaison.

The position will be Rocester based and offers an attractive salary plus Profit Sharing Plan, Company Car, Subsidised Mortgage, Private Medical Scheme and re-location expenses.

The successful applicant will be well educated, have at least 3 years experience with a major national finance company, have a natural ability for creative thinking, flair and imagination.

An ability to read market trends and position the company to benefit from them will be an overriding factor.

Apply with full C.V. to Gordon Green, Managing Director.

JCB® **JCB CREDIT LTD**

**The Mill, Rocester,
Staffordshire
ST14 5JW**

COUNTRY RISK ANALYST

For the world's leading business information company

City based

Dun & Bradstreet's International Division, based in London, publishes a monthly Review presenting concise comment on over 100 overseas markets, country by country, covering current payment terms, trading performance, economic "Risk Factor" and prevailing trends.

We are looking for a commercially-experienced graduate to contribute to the analysis, compilation and writing of this unique publication.

Candidates with 2-3 years' experience in an export/finance-related field will have the opportunity to use and develop their existing knowledge of international politics and current affairs. First-class oral and written communication skills are essential.

A competitive financial package together with the benefits associated with a large organisation is offered together with the opportunity to develop a career within this International business.

For further information please write giving your background and career details to Rosalinde Wyke, International Division, Dun & Bradstreet Limited, 26-32 Clifton Street, London EC2P 2LY.

Dun & Bradstreet International

MEDIA SALES EXECUTIVES £12,000+

United Newspapers, one of the fastest expanding publishing groups in the UK, have immediate vacancies for top class telephone & field sales executives 18-30, to strengthen our highly professional Central London based CLASSIFIED and EXHIBITION sales teams.

Recent exciting developments have created the following vacancies:-

**Exhibitions Group Head
Exhibition Sales Executive
Features Sales Executive
Holiday Advertising Sales Executive
Motors Advertising Sales Executive**

Successful applicants wil be well educated, articulate, enthusiastic, hard working, with excellent communicative skills and a personality which projects a totally professional approach.

If you have a good background selling holiday/motor advertising, classified features, or exhibition stand space, this would be a distinct advantage. We offer excellent basic salaries, incentive bonus, twenty-four days holiday + other benefits.

If you feel you have the qualities required for any of the above posts, then we would like to hear from you. Please write with full C.V. or, alternatively:-

Call today

**John Jefferson
United Provincial Newspapers Ltd
23-27 Tudour Street
London EC4Y OHR.**

Tel: 01-583 9199 ext. 379

ADVERTISING SALES CAREER

YOU OFFER

**Integrity
Determination
Tenacity
Enthusiasm**

WE OFFER

**On target earnings £50K plus
Top quality international publications
Continuous training and support
Career opportunities**

As part of Britain's leading publicly quoted specialist publishing group, **Cornhill Publications** has established an international reputation for quality and professionalism. We have always worked on a team basis, with the emphasis on developing the individual's sales skills. From day one you will be involved in a dynamic environment, working closely with professional managers whose top priority is to ensure you succeed.

OUR SUCCESS DEPENDS ON YOUR SUCCESS

If you are an articulate, dedicated and highly motivated individual who can convince us you possess the enthusiasm and desire to succeed in an advertising sales career call us on **01-240 1515** and ask for **Chris Humpreys or Julian Wildman.**

Marketforce APPOINTMENTS

GRADUATES - ADVERTISING SALES

CENTRAL LONDON c£8½k - £11K

1. Excellent training
2. Well defined career path
3. Rapid promotion based on merit
4. Good basic salary plus commission
5. Young, lively and sociable environment

All this is on offer at London's top publishing companies. To qualify for the opportunity to get into one of these highly selective organisations you must be enthusiastic and committed to the idea of sales, positive and persuasive by nature, ambitious and self motivated, and have a professional attitude. If you think you would make a good advertising sales executive, call Clare or Jill on 01-408 1616 and explain why.

Marketforce Appointments, 16 Dover Street, London W1X 3PB.

YOUNG GRADUATES

£24,000 within 2 years

The Computastaff Group, which comprises Computastaff, Synthesis, and Westminster Computer Projects, is one of the country's leading Computer Consultancies and Software Houses.

Our Head Office is in Surrey, with branches in Westminster and Strasbourg. We will shortly be opening branches in the Netherlands and the Midlands, as part of our planned expansion programme.

Our policy is to promote from within, and as a result of this we now have vacancies for Graduates, aged 22-28, to be trained in Sales.

If you have a good degree, preferably embracing some aspects of Computing, and feel you have an aptitude for sales, then we would like to hear from you.

Initial salary will be £8,000, plus performance related bonuses, and you should be capable of earning at the rate of £24,000 per annum *within two years*. High achievers can thereafter look forward to salaries in excess of £40,000 with excellent prospects for promotion.

Send your C.V. to: Alan J. Norris, Group Chairman.

COMPUTASTAFF

GATTON PLACE, ST. MATTHEWS ROAD, REDHILL, SURREY, RH1 1TA. Tel: 0737 774100. Fax: 0737 772949

CREATE A FUTURE, AN EXCITING CITY CHALLENGE

A highly prestigious futures house require ambitious young professionals to become:-

COMMODITY SALES TRAINEES

to £22,000

Experience in this field is not necessary, however you must be motivated by pressure and high rewards.

If you are 21-26 and educated to A level standard, call

**Philip Young
01-631 3275
Alexander Mann Associates PLC
231 Tottenham Court Road
London W1P 9AE**

CREATIVE, MEDIA & MARKETING APPOINTMENTS

The Design Business Group is an association of 250 leading design businesses formed in 1986 as part of the Chartered Society of Designers. Following an exciting period of rapid growth, the DBG wishes to appoint an energetic

CHIEF EXECUTIVE

who will be responsible for the next stage of the Group's development. This will involve implementing a range of members' services; managing the DBG budget and administrative staff; recruiting new members; and acting as DBG spokesman.

The successful candidate is likely to have a strong commercial background – possibly in PR or marketing; sound administrative and management skills; and a good understanding of the design industry. A strong personality and excellent communication skills are essential.

Salary negotiable at c. £20,000.
Please apply with cv to:
The Chairman
Design Business Group
29 Bedford Square
London WC1B 3EG

DESIGN
BUSINESS
GROUP

THE SCOTSMAN

MARKETING SERVICES MANAGER

EDINBURGH **C.£20,000 + Car**

An opportunity exists for a Marketing Services Manager to join a leading and progressive newspaper publishing company, presently undergoing significant technological change.

The Scotsman Publications Limited, publish two daily newspapers, a colour magazine and a weekly free newspaper. The Company is part of Thomson Regional Newspapers, a leading provincial newspaper group in the U.K. whilst our parent Company, International Thomson, has interests in the fields of publishing, leisure, travel and natural resources.

Based in Scotland's capital city, the successful applicant will report directly to the Assistant Managing Director (Commercial), and be responsible for co-ordinating and directing the marketing, publicity, sales promotion and creative services functions.

This key position therefore calls for an individual with degree or equivalent marketing qualifications and a minimum of 5 years' post qualifying experience at a senior level. Strong interpersonal and communicative skills are sought, as is sound organisational ability, creative flair and commercial acumen.

The preferred age range would be for someone in their late twenties to early thirties.

As one would expect from such a forward thinking Company, the earnings and benefits profile for this demanding position are excellent. Equally important, we offer the potential for real career progression within a fast moving, hands-on environment.

Interested applicants should write in confidence, giving salient personal, career and salary details to:

The Personnel Manager
The Scotsman Publications Limited
20 North Bridge, Edinburgh EH1 1YT

Evening News

Edward Arnold

THE EDUCATIONAL, ACADEMIC AND MEDICAL PUBLISHING DIVISION OF HODDER & STOUGHTON

has a vacancy for a

Book Designer

The position entails the design and typographical planning of text and covers for educational books.

Ideally, the applicant should have a degree or diploma in *Graphic Design and experience* in book design.

The post is based at Dunton Green.

All applications should be sent to:

Mrs. Joan Mallett, Personnel Manager,
Hodder & Stoughton,
Mill Road, Dunton Green Sevenoaks, Kent. TN13 2YA.

Butterworths

PROMOTION MANAGER - STM PUBLISHING

Butterworth Scientific Ltd is looking for an innovative Promotion Manager to promote its rapidly expanding lists of books and journals in the scientific, technical and medical fields.

We are looking for someone with previous experience in all aspects of journal/book promotional activities. *The successful candidate will service* and co-ordinate all promotional activity, ensuring budgets are tightly adhered to whilst making maximum use of expenditure.

Previous promotion management experience is essential, together with the ability to lead and motivate staff. Education to degree level. He/she will also organise training of all promotion staff and supervise the integration and exploitation of a desk top publishing system in the department.

We offer an excellent remuneration package and a pleasant working environment. For an application form please contact Fran Supple, ***Butterworth Scientific Ltd.*, PO Box 63, Westbury House, Bury Street, Guildford GU2 5BH. Telephone 0483 300966**

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truline

We are a multi million pound Company and are recognised as market leaders in our field. With our Company's continued expansion we are looking for a:-

MARKETING MANAGER

This new position will be reporting directly to the Board. The successful applicant will require experience, flair and full management skills.

The salary package will be comprehensive and what one would expect from a major manufacturing company.

Applicants should be non-smokers and apply in writing. Only those giving full CV including salary progression will be considered.

Send details to:-

D.G.Perry, Marketing Director, Truline Building Products Ltd, Montrose Road, Chelmsford, Essex CM2 6TX.

RETAIL APPOINTMENTS

Retail Sales Manager

ACCORD SHOPS – one of the most successful Brands in the Home Textile Industry.

This is a rare opportunity to join an outstandingly successful company.

Reporting directly to the Managing Director, you will be closely involved with our future development plans and responsible for a professional team of Area Controllers.

Key objectives will be the achievement of sales targets and co-ordination of sales and promotional activities.

Applicants should be in their mid 30's/early 40's with substantial and successful Retail experience.

Numeracy, superb communication skills, enthusiasm, self-motivation and the ability to work under pressure are pre-requisites for this dynamic career appointment.

You will be based at our Richmond Office, therefore residency within a 30 mile radius of London is essential.

Salary is negotiable and there is a Bonus Scheme. Contributory Pension Scheme, BUPA, Life Assurance and a quality Company Car.

Please write in confidence with full career details and a recent photograph to:

Mr D da Costa, Managing Director, ACCORD SHOPS,
Lonrho Textiles Ltd., Quadrant House, The Quadrant, Richmond TW9 1DJ. Telephone: 01-940 1162

Lonrho Textiles Limited Accord

NON-SECRETARIAL

BISHOP BEAMISH & PARTNERS

require residential negotiator for their new busy Fulham office. Experience preferred. Please contact Andrew *Bishop on 731-2433.*

ADMIN Assistant (26-46) with bookkeeping exp. Req'd by Kensington Estate Agents Salary £10-£13,000. 244 7356.

MANAGEMENT Career c.£14,000 + early review. A *graduate with a good knowledge* of the business world, language ability and exp of new technology is sought to assist *the Chairman of the business division of this major leisure company*. Synergy, the recruitment consultancy. 01-637 9533

PROOF Reader to £10,000. Exc English is req'd for this unusual position within a leading management consultancy. Synergy, the recruitment consultancy. 01-637 9533

RECEPTIONIST £10,000. Leading American bank, based in beautiful offices in WC2, seeks an experienced receptionist. Speech and grooming must be excellent as you greet important visitors. Please call Osborne Richardson Recruitment Consultants on 01-409 2393

STEPPING STONES

YOUNG Buying Secretary £9,000 A newly qualified secretary is sought by this famous *store to be a secretary to a Buyer*. You will enjoy a fun, creative environment and prospects in the long term are good. 50 wpm typing needed. Please call Osborne Richardson Recruitment Consultants on 01-409 2393

SUPER SECRETARIES

£13-15,000 pa aae. Exceptionally good PA for exceptionally friendly and enthusiastic Int Co Mayfair. (Shorthand 80 wpm). To be in Sales/Marketing environment. *Involved and exhilarating*. 20-40 yrs. Grade One Rec Cons 734 5266.

8 Wks Holidays, c £8,000. Lots of scope when you join this prestigious society and liaise with many students. You will visit universities, organise social functions and PR activities. 45 wpm typing. WP useful. Caroline King Appointments *01-499 8070*

A large, prestigious firm of Management Consultants have a variety of vacancies within their magnificent offices in SW1. They are looking for bright, professional and team-spirited secretaries who are well-presented, well-spoken and quite capable of providing excellent secretarial support to a team of consultants. No shorthand required, but fast accurate typing. The Company's appreciation of your personality and skills are reflected in their excellent benefits and salary scale between £9,000 and £11,750 d a e. Please call 437-6032 Hobstones Recruitment Consultants

APPRECIATIVE and enthusiastic MD of a highly respected executive search consultancy who loves his job and works with real gusto needs a warm-hearted mature secretary. He's an excellent delegator, full of ideas who generates lots of work and doesn't suffer fools or long faces easily and is looking for someone who will enjoy dealing with his interesting sec and admin work and working as a team with his *charming PA* to organise frequent business functions Sal. c £11,000 in delightful surroundings near Oxford Circus plus excellent benefits and 5 weeks+ hols. Skill of 90/50 (WP training given) and good std of English required. Age 20-40. Please call 437 6032 Hobstones Recruitment Consultants.

ARE you the perfect Receptionist? Small specialist think tank in *Westminster* needs a warm-hearted, happy and helpful Receptionist with really good communication skills and a little typing (c 40 wpm) to complement their happy team. Duties include greeting visitors, switchboard, diary, possibly helping with conference organising and generally mucking-in in a friendly, busy and interesting atmosphere. Sal. £8,800+, good benefits and WP training given. Age 19+. Please call 437-6032 Hobstones Recruitment Consultants.

ARTS Shorthand Secretary, £9,000 pa Age 20+. Combine your hobby with your job. If you have an interest in Italian Art, as well as proven secretarial skills, and would enjoy assisting someone in its promotion then please contact Joanna Ball. 01-491 1868. La Creme Consultants.

ATTITUDE is all important for this interesting secretarial position, working for 2 within a busy, friendly advertising agency situated in EC1. If you are hard working but fun loving, this could be your opportunity to make a move into the advertising world. You must be able to stand up for yourself, possess bags of initiative and imagination as well as being capable of providing full sec support. Fast typing + good telephone manner essential. Age early 20s. Salary £10,000 + annual bonus. Please call 437 6032 Hobstones Recruitment Consultants.

BILINGUAL French Secs! We have many vacancies for 2nd Jobber Secretaries with French in Foods, Wines and Spirits, Marketing, Banking, Import/Export etc £9,500 - £11,000 + perks. Language Recruitment Services 01-387 7622.

TEMPTING TIMES

TEMPS! TEMP-TATION

£7.50 ph

You will be appreciated temping in assignments organised by us. With the increasing demand from clients in all areas, we can match your needs and sec skills (100/60 + WP) with long or short term bookings.

Please come in and see us now or telephone for an immediate appointment on:

01 235 8427

4 Pont Street, London SW1

KNIGHTSBRIDGE SECRETARIES

TEMPORARY WORDPLEX GEMINI SEC

With s/hand and Audio £7.00 PER HOUR. Definite assignment starting soon with major company in Victoria. Exciting International department. Could be long stay.

Call SUE STEVENSON
01 630 0844

Office Angels
RECRUITMENT CONSULTANTS

TEMPS £7.50ph.

(West End + City)

Join our professional team today. We need DW3/4/Display writer/ Multimate/Wordstar/Honeywell / Samna. Sh 100/audio 60 +.

Tel: 283 5501
David, Clare or Andrea for immediate bookings.
Recruitment Consultants
CITY SECRETARIES

TEMPS UP TO £8.00 ph (West End + City.)

Start Wednesday March 2nd. Shorthands, Audios. Wang, Philips, Wordstar and Multimate WP's.

**Call Maureen Fox,
01 491 3944, CAM CONSULTANTS (Rec), 10 Portman Street, London, W1.**

BEGIN Today Enjoy Creative Bookings all WP and Sec skills needed. Covent Garden Bureau 353 7696.

CALLING ALL 'A' level students/graduates/undergraduates. If you have an aptitude for computers and/or figures or European languages, we have an immediate variety of temporary jobs available from one day to one week bookings. King & Toben Recruitment Consultants 01-629-9648.

FRENCH Spkg Sec/WP operator with Olivetti 58/20 exp 4 weeks booking in Int Bank (from 21st March) Cavell Rec Cons 01 631 3664.

SHORTHAND *Displaywrite III &* shorthand Wang in City & West End. £7.60 ph. 403 7588 Agy.

PUBLISHERS in W1 seek competent skills 90/55 Wang, IBM M/mate or D/write 3 or a WP Secretaries. Long or Short Term Assignments - £7.80 ph 01-730 2212 Winifred Johnson Rec Cons

RATES c£7 00 per hour. Interesting Temporary assignments available all over London. Minimum skills of 90/60 and/or WP experience will secure you regular bookings of your choice. Don't delay - call Ann Bertyn today on 01 495 0713 Merryweather Advertising & Selection

WANG Temps! - Interesting and varied assignments in Knightsbridge, Victoria and the West End for bright, Wang-experienced Temps. Please call Sue Doughty today on 01 493 5787 Gordon Yates Consultants.

MEDIA CRÉME

Maine-Tucker
Recruitment Consultants

FILM, THEATRE, OPERA?

£10,000 + reduced tickets

Phantom of the Opera... Dame Edna... Les Miserables... Cats...

Looking for excitement, a *challenge*, total involvement, a young friendly and buzzy atmosphere in one of London's most prestigious Advertising Companies? Then with your *common sense, initiative* and sense of humour you could find yourself working for two of the Company's most enterprising men... *liaising with New York, Japan,* Sydney, you are promoting top shows world wide. Good shorthand and typing are essential to put you in the spotlight!

50 Pall Mall St.James's London SW1Y 5LB Telephone 01-925 0548

Maine-Tucker
Recruitment Consultants

PR IN MAYFAIR?

£9,000 + PERKS

Dashing about all over London... liaising with Fres and photographers... organising events an promotions... *This is a rare* and fabulous opportuni to get into the exciting world of PR where your spa and enthusiasm is needed to work with this buzz busy and *hectic* team of young, fun, go-gettin people... For this rapidly expanding PR/Advertisin Compnay needs a young, flexible and zappy perso who will *enjoy* true involvement... If you have goo shorthand and typing and are 18-23, why not go for

50 Pall Mall St.James's London SW1Y 5LB Telephone 01-925 05

DeMAIN

CONSULTANTS LTD 302-308 Regent St. W1R 5AL

CHAIRMANS PA

This is a challenging yet satisfying post for the Secretary who, having achieved the maximum potential from their present position, now wishes to move on and develop into a more personal and organisational role. The dynamic Chairman of this Sales Promotions group of companies is offering just this. Previous media experience is not necessary. £14,000+

Tel: 01 631 4978

PUBLIC RELATIONS (Salary Neg)

A small, busy PR company in Islingto s looking for 3 efficient people with a sens f humour, typing speeds of 60+, good teleph e manner and a love of hard work. Aged + each person will be working for 2 acco managers.

Please call **Caroline Hadcock on 01-837 5**

No Agencies

SECRETARY

Required for Managing Director of hectic Film and Television Company in the West End. Good secretarial skills and ability to work on own initiative essential for this position. 22+/ Salary negotiable.

Please send C.V to:

**Holmes Associates Ltd.,
10-16 Rathbone Street,
London. W1P 1AH
Attn: GAYNOR WILSON**

MARKETING ASSISTAN

The Marketing Department of this *Soho* based ure company is looking for a new assistant as a result of pro ion.

We need a bright, numerate and literate Secretary. The jo ffers lots of variety including helping to organise and run pro onal events in a small team reporting to the Design and M ting Director.

Age 20+ Salary £9,500 CV's to:

Paul Reeves
Scott Howard Furniture Ltd
32 Broadwick Street
London W1V 1FG
01-437 5792

GRADUATE PR ASSISTA T

Aged 25+ and seeking a career, required by lead PR Consultants with fashion and beauty clients. Fren and good typing essential.

Please apply in writing with CV to:

***Sally Stevens Public Relations,*
34 Baker Street,
London W1M 1AE.**

TELEVISION SECRETARY/ASST

c £12,500

A top Programme Executive is looking for an exceptional Secretary/Asst. with previous senior level experience in *the television industry. Although principally London based*, you will need to be free to travel to various locations outside London perhaps two/three days per week.

The role is largely an administrative one and requires superb organisational ability and communication skills.

If an addition you have good shorthand/typing and a confident, outgoing personality, please telephone us to discuss this interesting career opportunity.

01-499 6566

The GROSVENOR Bureau

MARCH INTO MEDIA

Looking for the right career move for you? We have numerous opportunities for secretaries with good *skills* (min 50 wpm/audio/shorthand) who want a *career in media* - TV, *publishing*, PR, marketing etc. Interested? THEN CALL GILL NISI ON 01-631 1541 NOW.

PRICE JAMIESON & PARTNERS LTD
(Recruitment Consultants)
104-108 Oxford Street, London W1

A UNIQU OPPORTUN Y

A small well kno PR company in Knight dge *is looking for an am ous* secretary/assistant join the team.

***Phone Miss Layb me* on: 01 581 82**

SUPER SECRETARIES

ITALIAN/ SPANISH SPEAKING SECRETARY REQUIRED

for English *Language Course* organisation, from March for the summer. Typing and admin experience essential.

Apply with C.V. to

**Anglo European
Study Tours,
Ref: RKF,
17 Glen House,
Stag Place,
Palace Street,
London SW1E 5AG.**

BOND STREET - Management Consultants - friendly office in the Bond Street/South Molton Street area. Ideal for 2nd job - age 20+. Salary £10,000 No S/H. Call Katrina Sheehan, Thames Appointments, 01 491 4764/4844

CHARITY - W8 - £10,500. Famous active charity urgently requires competent PA /*Secretary, 25+, to help organise their* Executive Director. You will not only utilise your excellent all-round secretarial skills, but become fully involved in fund raising events/visiting famous old English homes. Please call Yvonne on 265 1666. Meridian Rec Cons.

CHARING CROSS Secretary/Receptionist to Principal of small firm of Chartered Surveyors dealing with property *in the UK and Europe*. Shorthand typing and other various opportunities. Salary from £9,000 pa Spratley & Co. *tel 01-930 9803.*

CHARITY PA. Victoria. Experienced Private Secretary *with caring attitude to work for* newly appointed Officer involved with social concerns. 30's+ preferred Shorthand 80/90 Please phone Susie Norman, Meridian (Rec Cons) 01 265 1666

CHEERFUL GIRL required to run small, fun Chelsea office. Accurate typing. S/H not essential £10,000 pa Charlotte Hurley & Ptns 01 225 0355

COLLEGE Leaver £8500 + exc benefits. Start your career in publishing with this major *company. You will gain exc* exp of book production which will open future career doors. Skills 80/45 wpm Synergy, the recruitment consultancy. 01-637 9533

FILM Co. Opportunity to use your initiative and admin ability as Sec. to the PR & Press Exec in this busy and varied role Skills 90/60 Ideally 30ish. £11,000 + exc bens Capital People (rec. cons) 240 9384

FRONT-LINE FLAIR £10,000 Prestigious, high-profile opening for a well-educated, socially-confident and polished Receptionist with this highly-successful, fast-expanding Advertising and Design Consultancy. *Based in their fabulous* Reception area you will liase with VIP clients: organise couriers, co-ordinate boardroom bookings arrange flowers, handle refreshments etc. Front line role requiring immaculate presentation presentation and a friendly, helpful approach. Typing useful Age 21+. Call 01-493-5787 Gordon Yates Consultants

FRENCH USEFUL as Asst to Stock Controller for fashion house Some typing, gd telephone manner Pkg £9,000. Link Language Appts 01-846-9743.

GERMAN Bilingual Secretaries at junior and senior level required for varied posts in Banking, Export, Personnel & Marketing. £9,000 - £15,000 + bens. Language Recruitment Services 01 387 7622

GRADUATE required for Luxury Villa Letting agency. Kensington Salary negotiable. C.V's to Villaworld, 19 South End, London W8

GOOD with people? - £11,000 - Prestigious opening for a well spoken, socially - confident individual with this highly successful, fast-expanding West End Management Consultancy. Working alongside their newly-appointed MD and his small team of consultants, you will be liaising extensively with VIP clients arranging board meetings, providing secretarial and admin support. Confident keyboard skills essential. Rusty shorthand useful Fun, lively environment Age 23-30. Call 01-493-5787 Gordon Yates Consultants.

GRADUATE *required for Luxury* Villa Letting agency. Kensington Salary negotiable. C.V's to Villaworld, 19 South End, London W8.

ITALIAN PA to MD of Int Co Exc skills ess. for this 'right hand' position Mid 20's. To £12,000. The Language Specialists (Rec Cons) 01-636 1487

INTELLIGENT Ambitious and unflappable sec with shorthand, audio and WP skills reqd by director of large management cons for varied and challenging role within young dynamic Co. W1 £13,000 pa + 6 monthly review Call Fiona, 437 9411, Centre Point (Rec Cons).

CAPABLE EXECUTIVE SECRETARY

Small expanding, friendly team of developers need you *to run their informal office.* Suitable for individual who enjoys total involvement and variety. Good general skills and sense of humour essential. WP experience helpful, salary from £10,000.

Please send CV to

TG Whyman, Temple Estates Ltd, 17 Bedway Road, London SW15 5QL.

GRADUATE - £13,000. An enquiring mind, good general knowledge and the ability to keep calm under pressure will enable you to thoroughly enjoy this interesting role as secretary to a Director and Associate of an International executive search company in SW1. In addition to full secretarial back-up, you will undertake lots of research and liaise between the *clients and candidates*. Good skills (90/60/A/WP), young commercial experience and a graduate essential. Age 26-35. Good benefits. Please ring 434-4812 Crone Corkill Recruitment Consultants.

INTERVIEWER/Temp Controller. Experienced Recruitment Consultant wanted by privately owned agency. Goodge St., W1 Good salary neg. Cavell Rec *Cons. 01 256 3277.*

KNIGHTSBRIDGE. Small, charming firm of Architects need a real right-hand to replace their cherished sec. *regretfully* leaving to persue non sec career. Working from their lovely office with a fun, absorbing, yet relaxed and *friendly* atmosphere this position offers full involvement and lots of scope to personable, organised and self motivated young sec who enjoys having a free reign to run an office, lots of client contact, making travel arrangements and providing sec support (60 wpm typ & Audio). Shd and WP exp. useful though not essential Good benefits, wonderful twice yearly outings & sal to £11,000 Age 20 25 Please call 437 6032 Hobstones Recruitment Consultants

JNR LEGAL SECS - upto £9 500 For established London practices Good audio skills and WP Exp Rec. Opportunities to broaden Exp. In this your Gail Personnel Appointments on 01 242-0785 (Answer phone after bus hrs)

LIBRARY Supervisor is required by leading property developers to set up and administer a new library, filing system and database. Previous experience is essential together with a practical and professional approach to training other members of staff in use of their system once it has been established. Age 30-40. Salary £12,000. Telephone Career Design on 489 0889/236 2622 (Rec Cons)

LEGAL:LEGAL - calling all Legal Secs. Sals Upto £13,000. *Many* various positions in all areas of Law. Good skills are required. Call the Legal Specialists - Personnel Appointments on 01-242-0785. (Answerphone after bus hrs)

MATURE Sec £11,000 plus Assist four Military Advisors of an International Co as their confidential secretary, shorthand is required. Benefits inc. more than five weeks holiday *Age preferred is 24-45*. Call Hodge Recruitment 629-8863.

MAKING *Music!* - £11,000 - unusual opening for a young confident self-starter with this internationally-acclaimed Record Company Working alongside a charming Senior Director involved in the legal side of the business:- artists' rights, royalties, pirate productions etc You will be producing pop stars' contracts: general correspondence and reports Interesting, varied role requir*ing first class audio typing skills*. Social environment Spacious open-plan offices. Age 20+. Call 01 409 1232 The Work Shop.

MAGAZINES £8,500. Enjoy the variety and use your initiative as you deal with special offers, greet visitors, solve queries from the public and help with admin 45 wpm typing. call Hodge Recruitment 629-8863.

PUBLISHING Sec £9,500 Assist the manager handling distribution worldwide *Good long term* prospects and socialising! Moving soon to plush new offices Skills 90/50 and WP preferred. Call Hodge Recruitment 629-8863

PERSONNEL A large Multi-national company based near Green Park, requires a Junior shorthand/audio Secretary. This would be ideal for a second jobber £10,000 + benefits. Ring Barbara Gowers, Meridian (Rec Cons) 01 256 1555.

Continued on page 41

EXECUTIVE CRÉME

Royal College of Nurs g

Director's Secretary

A newly established post of Secretary/Admin rative Assistant has been created to provide a fir class secretarial service to the RCN's recently a pinted Director of Administration.

You will need to be a good organiser, identify p rities and be able to service meetings and working rties. Excellent secretarial skills, gained over seve years at senior level, and proven word processing abi s are essential.

Salary within the range £10,000-£11,870 pa a staff benefits include 32 days holiday and non-s king environment.

For further details and an application form cont the Personnel Assistant on 01-409 3333 ext. 346 Or write to her at the Royal College of Nursing, 20 Cavendish Square, London W1M 0AB. Quoting ref: 1894. Closing date for return of for 11th March 1988.

The RCN is an Equal Opportunities Emplo

SECRETARY £15,000PA

A property services agency based in Euston quire a committed person to join a young mana ment team working from a busy but informa office environment. Duties include supervision of ption-al secretarial and administration staff and c plete responsibility for the offices systems. E llent secretarial skills are required including au .

Please write enclosing your curriculum vit to:-

**Colin Foux,
Managing Director,
Lansdale, Euston House,
81-103, Euston Street,
London NW1 2ET.
Tel: 01-388-3025.**

Continued from page 16

LA CRÉME DE LA CRÉME

Mary Overton

£OOK WHAT THE WIND B£EW IN!

We know you know money isn't everything But a super salary certainly helps, and we've got several big banks *waiting on the other end of* the blower for Secs who'd like to earn from £11,000 to £13,000 - plus all the perks (themselves worth thousands more) the best banks always throw in. And oodles of other jobs, too, paying anything (almost) from £13K up. For a sample, see Mary's other advertisement elsewhere in this very same Creme de la Creme. Then ring for details anyway.

*MARY OVERTON
RECRUITMENT LIMITED
35 PICCADILLY
LONDON W1V 9PB*
01-734 7282

Private PA

£12,000 plus bonus

Exclusive opening for a socially-confident, articulate PA with this high-profile, internationally-acclaimed Property Investment company. Working alongside their entrepreneurial Chairman you will be undertaking research projects; setting up presentations; liaising with VIP's; *co-ordinating* contractors etc. Frontline role requiring first-class skills (100/60) and excellent *organisational* ability; flexibility to travel essential. Computer literacy an advantage. Age 25-40. Call 01-495 587.

GORDON·YATES
Recruitment Consultants

CITY GEM

£13,500

Many-faceted role for 24+ Senior Secretary to assist City MD in this lively young environment where liaison, administration, entertainment & itineraries will mean *all your talents will be recognised.* (100+/70 skills). Call 377-6777

Middleton Jeffers
RECRUITMENT LIMITED

Surveyors Appointment Services (MacLeay's) Ltd

An employment agency for property people need a third young lady to join a happy team of secretaries to the Directors and Consultants. Audio typing, telephoning, appointment making etc. Salary £8,500 - £10,000 + profit share, London Capital Card etc. Please contact:

**Mrs Anne Dollar,
High Holborn House,
52/54 High Holborn,
London WC1V 6RL.
Tel: 01 831 7013**

WORLDS END STUDIOS Chelsea

Happy and reliable *RECEPTIONIST* needed for central reception, in a young and lively environment. Switchboard and some typing.

SALARY £7,500 P.A.

RING JULIE ON
01-351-4333.

RECOGNISE YOUR POTENTIAL

£14,000+

Challenging 50/50 role within small (*rapid expansion planned*) Management Information Co, with diverse interests. As P A to the young entrepreneurial M D, you *will work with Maximum* Initiative/Minimum supervision. Your contribution & commitment will not only be recognised, but fully rewarded. This is much more than just a secretarial role. Computer/Admin exp. essential. Age 24-35.

PLEASE RING: 580 4766

CROSS SELECTION
RECRUITMENT CONSULTANTS

PA/ SECRETARY

£13,500+

Are you looking for a 1-1? Director of large City Co requires a bright PA/Sec capable of working on own initiative. Fascinating, high level work content demands your utmost discretion. Expansion programme = plenty of scope for someone who likes to be fully involved. Age 30-40. Good benefits include *profit share scheme.*

PLEASE RING: 580 4766

CROSS SELECTION
RECRUITMENT CONSULTANTS

هكذا من الاصل

هكذا من الاصل

JOB SLOT

DRAKE PERSONNEL

PROPERTY PRESTIGE

£12,000

Join this well-known successful private corporation and be secretary to two prestigious Directors. You will become their right hand assistant, and assist them in the day to day running of their busy company. If you are ambitious and are looking for a new career move then this could be for you. With good audio and shorthand skills don't hesitate to

Call Jo Nicholls on 01-629 4031

LOOKING FOR PERKS?

c. £10,000

Join this world renowned company in a prime role and enjoy a varied, responsible day and excellent prospects. They will offer you unusually good perks which include profit-share, bonus, subsidised restaurant, STL, squash courts and medical facilities. If you have good organisational skills and audio/WP, plus plenty of drive and ambition.

Call Sue Lintern on 01-854 0388

LA LAW COMES HOME

£11,500

Using your excellent audio and legal experience you will assist a charming senior partner who wants to involve you in all aspects of the running of the office. This is a rewarding and responsible position for an experienced secretary with first class skills and personality. If you think you've got what it takes.

Call Virginia Deyong on 01-629 4031

DESK TOP PUBLISHING

£12,000

Join this fast moving, desk top publishing company and run the show! You will be responsible for all customer liaison and for organising your own department. If you have previous desk top publishing experience and typing skills then you could reap the benefits and enjoy the excellent prospects that they offer.

Call Liz Drake on 01-734 0911

CAREER PA

£13,000

Start working for this prestigious company in WC2 and really watch your career take a turn for the better. Here you will become fully involved in conferences, management decisions, and supervising, all will be part of your varied day here. Typing and shorthand (50/90) needed. For an immediate interview.

Call Sue Carter on 01-831 0666

PERSONNEL RESEARCH

£12,000

Be trained to research information in the field of personnel recruitment, assist with the preparation of CV's, talk to executives and important clients looking to hire management and lots more. As secretary to the Managing Director of this friendly consultants your shorthand skills are essential.

Call Sandra Gibbons on 01-734 0911

PREMIER IN PROPERTY

£12,000

This prestigious company are looking for a top notch PA who is ambitious, calm and unflappable. You will enjoy constant liaison and total involvement in this lively environment. Work in buzzy offices, with young fun people and utilize your typing and shorthand skills. For a bright and rewarding future.

Call Sheila Bates on 01-834 0388

PROFESSIONAL, STRONG AND CAPABLE

£14,500 + mortgage

If that's you then the dynamic Managing Director of this prestigious company is looking for you to assist him in a demanding yet rewarding role. Use your initiative and organise him totally. Your excellent shorthand/organisational skills will secure an immediate interview. Interested?

Call Julia Kick on 01-623 1226

CHARITY SWEET!

£9-11,000

Assisting a charming company secretary and enjoy plenty of variation in this friendly environment. Your areas of responsibilities will include, arranging diaries, travel and arranging meetings. You will have as much involvement as you wish, and also the opportunity to use your initiative. If this sounds like what you're looking for...

Call Sharon Kay on 01-221 5072

PA/SEC IN PROMOTIONS

£11,000 + 5 weeks holiday

Be a super star at this world famous South London sales and marketing department. Be responsible for the department's personnel requirements and enjoy full involvement. As PA to this dynamic director you will need excellent secretarial skills (60/100) plus bags of energy to run this office as smoothly as possible. If you're interested.

Call Suzanne Kenna on 01-688 5698

Be seen with the right company

JOB SLOT JOB SLOT

KENSINGTON
10 Pembridge Rd.,
London W11
01-221 5072

WEST END
225 Regent St.,
London W1
01-734 0911

VICTORIA
150 Victoria St.,
London SW1
01-834 0388

BOND STREET
72 New Bond St.,
London W1
01-629 4031

HOLBORN
96 High Holborn,
London WC1
01-831 0666

CITY
Plantation House,
31-35 Fenchurch St.,
London EC3
01-623 1226

CROYDON
6 Suffolk House,
George Street,
Croydon, Surrey
01-688 5698

DRAKE DRAKE DRAKE

RUN THE SHOW

£13,200

This professional Co seeks a bright, confident Sec/P.A. to arrange social functions & meetings & provide full Admin support for projects & new developments. Good skills are needed together with a bubbly personality & the ability to work under pressure. A demanding position not to be missed! (Rec Cons)

CITY:01 481 2345
WEST END:01 408 2264
VICTORIA :01 834 7707

INTERIOR DESIGN

£13,000

Step into a senior role as P.A. Sec within very Prestigious Interior Design Co. This is an interesting & busy position & is an ideal opportunity to learn all about this interesting world. This position offers total involvement & extensive client liaison. (Rec Cons)

CITY:01 481 2345
WEST END:01 408 2264
VICTORIA :01 834 7707

T.V. ADVERTISING

£12,000 ++

Enter the dynamic world of commercial T.V. & press advertising & use your excellent organisational & Sec Skills to the full. You will be compiling reports and liaising at top level, in addition to maintaining the smooth running of the office, so a decisive nature is essential. (Rec Cons)

CITY:01 481 2345
WEST END:01 408 2264
VICTORIA :01 834 7707

DOUBLE TAKE

£13,000 +

Two superb opportunities have arisen within this fast moving & exciting environment for 2 ambitious P.A's with SH skills working in the training division. Become involved in research & travel & develop your Admin skills. A chance to really prove your worth! (Rec Cons)

CITY:01 481 2345
WEST END:01 408 2264
VICTORIA :01 834 7707

GOLDEN FUTURE

£12,000 + Mort Sub

A Senior Sec is sought by this high flying Finance Co where the only pre-requisite is possessing the confidence & maturity to work on your own initiative. The benefits are numerous including profit share! A fabulous opening for a first class Sec! WP a plus! (Rec Cons)

CITY:01 481 2345
WEST END:01 408 2264
VICTORIA :01 834 7707

PERSONALITY PLUS

To £12,250

A bright enthusiastic Sec is needed to join an energetic team, working for this fast moving International Co. A sparkling lively personality is of paramount importance to assure success and rapid career progression. (Rec Cons)

CITY:01 481 2345
WEST END:01 408 2264
VICTORIA :01 834 7707

abbatt abbatt abbatt abbatt abbatt abbatt

LOOKING FOR COMMITMENT?

£15,000 + Mortgage

We are looking for an experienced PA to take on the most senior position within a well-established merchant bank. You will be working for both the MD and the Director of Personnel and Planning so flexibility and superb organisational skills are required. This is not a job for the work shy - you will be expected to involve yourself in the budgeting, project work and confidential personnel matters as well as creating first rate professional relationships with clients and managers. Particular emphasis will be placed on spreadsheet work so the ability to work with figures and experience on Symphony or Lotus 123 is desirable. At least 2 yrs director level experience is required, preferably gained within a financial institution. If you are aged late 20's - late 30's with skills of 90 Sh/audio/WP and are ready for real commitment to your job please call **588 3535.**

Crone Corkill
RECRUITMENT CONSULTANTS

PURSUIT OF EXCELLENCE

£15,000

A lively, well organised PA/Secretary is required by the entrepreneurial MD and founder of this firm of managing consultants with a difference. The company has a vested interest in the small number of clients it advises, so commitment and professionalism is essential: experience and an interest in corporate finance and human resources management would be ideal.

You will have two major areas of responsibility. On the one hand running the established and effective office systems will require a meticulous and efficient approach to your work; on the other your excellent communication skills and lively personality will be invaluable in handling the development, liaison and entertainment of clients at a very senior level.

Age: 25-35
Speeds: 100/60 + audio and WP

WEST END OFFICE
01 629 9686

ANGELA MORTIMER

CHARTLEIGH
Appointments

3 in 1 **£11,000**
Seeking a high profile, varied role? This chief executive is looking for a 'right hand' person to become fully involved in PR, personnel and secretarial duties. Offering genuine career advancement, this should not be missed! Call us now for details.

PROFIT FROM PR **£10,000**
Young, dynamic PR/advertising group offer an involving and progressive career opportunity combining secretarial, computing and administrative skills. Working in a busy and friendly team you'll enjoy medical and pension benefits plus a share of the profits!

CITY SCENE **£11,000**
Banking benefits including mortgage subsidy, profit sharing, private medical cover and non-contributory pension could all be yours if you succeed in securing this prestigious secretarial/ WP role working for senior management. Excellent prospects.

SHORTHAND SUPERSEC **£10,500**
Unquestionably one of the nicest and most generous companies to work for, this oil company can offer tremendous opportunities working for senior management. Utilising your shorthand skills there will be plenty of scope for advancement.

ALSO FOR WELL PAID TEMP ASSIGNMENTS CALL US NOW

43 BROMPTON RD, KNIGHTSBRIDGE, SW3 1DE
01-225 1777

14 GREAT CASTLE ST, OXFORD CIRCUS, W1N 1LA
01-255 3140

MARY HOLLAND ASSOCIATES

SECURE YOUR FUTURE!

DIRECTOR'S SENIOR SH SECRETARY/PA Package to £18,000
If you are well-spoken and well-presented with solid secretaial skills (SH 80-110/WP50+) and a pleasant personality, you can join this prestigious and very stable City merchant bank and guarantee an excellent future for yourself. Administrative ability essential.

TEAM SH SECRETARY (19+) **Package to £14,000**
This International Financial Institution is offering an exciting opportunity for a second-jobber with 'O' Levels (including Maths/English) & SH100/WP60, who enjoys learning software packages. A warm, friendly manner will gain you entry and ensure your advancement.

PERSONNEL ASSISTANT (20+) **Basic to £11,000**
Open the door to Personnel Management. This West End Financial Services company will sponsor your IPM exams and get you involved in recruitment if you have experience of PAYE, excellent administration skills and good WP ability.

KIERNAN O'ROURKE
01-726 4132
BANKING, STOCKBROKING
AND SECRETARIAL RECRUITMENT
2-9 Mason's Avenue Basinghall Street London EC2V 5BT

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sèlĕct' APPOINTMENTS PLC

Sec - Rec Cons to £12,000	PA - Investments £13,000 + bonus	PA - Int. Co. to £12,000	PA - Property £11,000 + bonus
Learn all about recruitment with this busy Computer Consultancy. Take charge of all office admin and play an active part in this Company's exciting expansion plans.	Planning the itineries for these two busy Executives will keep your co-ordination skills at their best. A knowledge of French will enhance your prospects.	Your excellent communication skills will be warmly welcomed by the Exec Directors of this major Insurance Company. Previous overseas liaison advantageous.	Are you a perfectionist? Your high personal standards and organisational flair will ensure an absorbing career with this successsful, City-based Director.
28 South Molton St. London W1Y 1DA 01-491 8133	10 Wigmore St. London W1H 9DA 01-637 3822	41 St Mary Axe London EC3A 8AA 01-283 6984	36-38 Queen Victoria St. London EC4N 4SS 01-236 3246

PA/SECRETARY
To Department General Manager
c£10,500

Sense of humour, intelligence, ability to organise + good S/H & typing required by lively & successful Sales led Office Automation equipment and software supplier.

A desk top PC and access to latest office automation facilities come with the job.

You will work in offices that have been recently re-furbished. The atmosphere is dynimic, young and informal, but the standards are high.

Apply to J N Chapple,
Planning Consultancy Ltd,
46/47 Pall Mall, London SW1.
or telephone 01-839 8890.

Ship Ahoy!

£10,000 plus bonus

Exclusive opportunity for a level-headed, socially-confident mature individual with this fabulous world-renowned Yacht Designers Working with a small, informal, sophisticated team of designers you will be liaising with prestigious clients; drawing up design proposals and specifications; handling secretarial duties etc. The ability to communicate at all levels vital. Sound skills (80/50) requested Tranquil, harmonious environment. Stunning converted warehouse offices. Call 01-493 0713 for details.

MERRYWEATHER ADVERTISING & SELECTION

MERRYWEATHER

01-581 4787
TM INTERNATIONAL SECRETARIAL RECRUITMENT

TM

01-584 3222
50 HANS CRESCENT KNIGHTSBRIDGE LONDON S W 1

PA/SECRETARY IN FINANCE
£18,000

A very successful small Financial Company based in the City are looking for a bright, dynamic secretary to work for 2 young Directors. You will need to cope with a young environment and a fast, busy atmosphere. The job is involving and you need to be responsible using all your secretarial and organisational skills. Lots of variety, as you will be helping your bosses with their clients. Age c.24. Speeds 100/60.

Please call us for an interview until 6.00pm.

LONDON **BRUSSELS**

Lock, Stock and Barrel

£11,000 – Admin role

Our client, a Mayfair-based, world-renowned Gunsmiths, offers an exclusive front line opening for a polished, socially-confident individual. Working alongside their charming Director you will be liaising with VIP clients; analysing the previous day's sales; handling the administration of the boutique etc. Elementary bookkeeping experience essential. High admin content. Confident typing (no figures) requested. Rusty shorthand useful. Call 01-493 5787 for further details.

GORDON·YATES
Recruitment Consultants

PUBLIC RELATIONS
– £15,000

As Personal Assistant to the charming Managing Director of this quoted PR Consultancy you will have every opportunity to use your exceptional organisational skills and flair for administration.

You will enjoy being in the exposed, up-front and often pressurised position of his support role. At the same time you will gain satisfaction from organising his busy schedules and ensuring that his day runs smoothly.

The ideal candidate will be beautifully presented, have excellent typing and shorthand skills, but most importantly a cheerful and outgoing disposition. Your discretion and loyalty will be rewarded by an exceptional salary package and complete job satisfaction.

Skills 100/70

01-925 0139
Recruitment Consultants

STRUCTURE 2000

SALES/TRAVEL/LANGUAGES	£20,000+
Unique career opportunity	
PR/EXEC	£20,000 neg
SALES/MAGAZINES/GERMAN	£19,000+
Exciting scope! Must have fluent German, brain, ambition.	
PART-TIME (Property or Art)	Salary neg
PA/SEC with SH	£15,000 neg
POLITICS/PA	£12,000
BANKING/PA	£12,000
ADMIN/PA	£11,000
FASHION	£10,000
ADVERTISING	£10,000
MARKETING/BUDGETS/TYPING	£9,500
RECEPTION	£9,000
PUBLISHING	£8,500

01 409 0744
rec cons

INTELLIGENT AUDIO SECRETARY

Required for Property Company/ Commercial Estate Agents in Baker Street. Salary c. £11,000 pa.

Telephone 01 935 2382
(Ref: CTJ)

NO COMMUTING!

Crawley c.£12,500

Working in the Leisure Business for a large, well-known international company newly relocated to West Sussex, you will enjoy West End benefits without any of the problems of commuting. As Secretary/ Personal Assistant to the Corporate Development Director, you will be involved at the most senior level providing sound secretarial back-up and ensuring the smooth running of his busy schedule. Skills of 90/60/WP together with a flexible, enthusiastic and discreet approach essential. Age 25-35. Please call **434 4512.**

Crone Corkill
RECRUITMENT CONSULTANTS

GOING GOING GONE

c £12,500

An International Firm of Auctioneers seeks a Senior Secretary to their Chairman. Lot of variety as you organise client entertainment, plan menus, and often attend VIP receptions to act as hostess. Handle your own correspondence and where needed recruit secretarial and clerical staff. Very smart offices and friendly but professional atmosphere. 90/60 skills and WP ability needed.

Please telephone 01 408 0247

Early/late appointments arranged

· Elizabeth Hunt ·
Recruitment Consultants
18 Grosvenor Street London W1

Image Conscious?

To £11,500 – Design

Superb opening with this prestigious Covent Garden-based Design Consultancy for a young, bright, polished individual. As Secretary/Assistant in the Marketing Department you will enjoy immense scope:— liaising extensively with VIP clients handling media research: organising and researching mailshots: co-ordinating new business programmes as well as providing secretarial and admin support. Confident communication skills vital. A Marketing background useful. Fast, accurate typing? Age 21+? *Call* 01-400 1232.

Recruitment Consultants to the Communications Industry

THE WORK SHOP

A *Creative* Heart

£11,000 – Advertising

Stimulating, front-line opening with this prestigious West End Advertising Agency for an intelligent, confident self-starter As PA to a small team of Creative Directors you will enjoy a richly varied role: attending meetings: handling Press liaison: undertaking personal work: organising film shoots, etc. A calm, self-possessed approach essential to cope with pressure, hold the fort, and supervise a junior secretary. Excellent typing skills pre-requisite. Age 23+ *Call* 01-409 1232 *for details.*

Recruitment Consultants to the Communications Industry

THE WORK SHOP

PA *to Chairman*

£12,000 – Advertising

Excellent opportunity for an articulate, self-motivated individual to join this dynamic, diversifying Agency and step into the high-profile, creative world of Advertising. Working alongside their innovative, hugely-successful Chairman you will be setting up meetings: handling extensive client liaison: scheduling diaries etc. Sound organising skills essential to take full advantage of delegated responsibilities. Superb Knightsbridge offices. Hectic social environment. Skills (80/60)? *Age* 23+? *Call* 01-493 0713.

Recruitment Consultants to the Communications Industry

THE WORK SHOP

The Language Specialists

FRENCH MARKETING

Market your fluent French with the charming dir of this Intl Co. Assist in promotions, organise meetings, frequent translatins. Excl sec skills at senior level + gd sense of humour essl 25-30 to £12,000 + excl perks.

The MD of this exclusive Co is in need of an upmkt PA/sec (SH) with fl French. Mkting, PR and advtising are the keys to this busy post where your efficiency, flexibility & 5 yrs exp are ess. 25-30 £13,500.

MERROW
Employment Agency
01-636 1487

SOCIAL SECRETARY

to £12,000 aae

Our client, the Chairman of a famous name Company, seeks a Social Secretary to join him and assist with the planning and organisation of his many personal and charitable interests. You should be very flexible in attitude as one moment you may be organising a party and the next shopping at Harrods. Benefits include £3.00 a day LVs. 90/50 skills needed.

Please telephone 01-240 3511
Early/late appointments arranged

· Elizabeth Hunt ·
Recruitment Consultants
2-3 Bedford Street London WC2

FINANCIAL SERVICES - A VERY SPECIAL PA

I urgently need someone with style, education and intelligence, totally reliable with enthusiasm for detail to run my West End office and small team. This person will be smart 24'ish, bright with great attitude, ambitious with unquestionable administration and secretarial skills.

Basic salary £12,000 plus exciting identifiable success related bonus. No agencies. Only if this is you call 01 937 7200 (Ref PH).

WE WORK HARD AND HAVE A LOT OF FUN

TITHEGATE ASSOCIATES

CITY CALLING

TO £12,000

JOIN THE NEWLY-APPOINTED YOUNG COMPANY SECRETARY IN THIS EXPANDING FINANCIAL SERVICES GROUP. THE SCOPE IS THERE TO TAKE ON YOUR OWN PROJECTS, LIAISING WITH U.K. DIVISIONS REGARDING OPERATIONAL QUERIES AND ENQUIRIES AND PROVIDING FULL SECRETARIAL SUPPORT. THIS SET-UP SITUATION ENSURES VARIETY AND A CHALLENGING LEARNING CURVE COMBINED WITH THE FRIENDLY INFORMAL ENVIRONMENT OF A SMALL TIGHT-KNIT TEAM. SKILLS 90/50 REQUESTED. FOR MORE DETAILS CALL 01-493 0713.

GORDON YATES GROUP
RECRUITMENT CONSULTANTS

THE DAVIS COMPANY LIMITED
13/14 Dean Street London W1V 5AH

P.R. **c£13,000**
This well known prestigious P.R. company is looking for a PA to work for one of their top Directors organising PR events, liaising with press etc. Skills 90/60 wpm. Age 22+

FILM/VIDEO/MUSIC **c£10,000**
Director of a small film/video company who specialise in the music industry is looking for an excellent P.A. to get totally involved. Must have good secretarial skills 90/55 wpm. Age 20+

PUBLIC RELATIONS **c£10,000**
Become part of a small team with this fast moving and friendly Co. Liaise with VIP's and coordinate presentations and conferences. Age 20+ 60/90 wpm

Interested candidates should contact Sarah or Amanda.

Creative
APPOINTMENTS
AGENCY

Widen Your Horizons!

£9,000 – College Leaver

Superb, front line opening for a capable, level-headed young College Leaver with this world-famous name in International Travel. They are involved in masterminding conferences, sporting and special events worldwide. As assistant to their charming Director your role will include booking hotels, restaurants; handling general secretarial duties; co-ordinating entertainments; helping to organise conferences; liaising with international clients etc. Good prospects. Sound skills (80/60)? Age 19+? Call 01-493 5787.

GORDON·YATES
Recruitment Consultants

PERSONNEL OFFICER

c.£14,500

Leading City software house with International Banking and Stockbroking clients offers a superb opportunity for a career orientated Personnel Officer. As you take charge of the department and develop new systems you will handle all aspects of Personnel from advising Line Management on their requirements to Recruitment Training. Ideally in your late 20's with relevent experience you will have a strong outgoing personality and a flexible approach to overtime.

For further details call 01-929 5850
RITZ REC CONS

133 Middlesex Street, E1 7JF

THE ROYAL INSTITUTE OF INTERNATIONAL AFFAIRS CHATHAM HOUSE

SECRETARY

Meetings Department

This is a very busy department offering involvement with current issues in international relations. An accurate typist with - or willing to learn - word processing skills and an interest in this area, who would enjoy answering telephone enquiries, reception work and organising meetings under pressure, would find this an interesting position. Starting salary £9,250. For further details and application form, please telephone 01-930 2233 ext 239 or write to the Personnel Department at 10 St James' Square, SW1Y 4LE, enclosing full CV with covering letter.

SENIOR SECRETARY-PA

Progressive and well established firm of Chartered Accountants with a large clientele including sports and entertainment personalities, located in the West End urgently require an accomplished and confident Secretary/PA to work closely with 2 Senior Partners. Required skills include shorthand 100 wpm, typing 70 wpm and good experience of word processors. Cross training on WP will be given where necessary. Preferred age range is 25 to 35 years. Prior experience at Partner level within a professional firm would be a distinct advantage.

We offer a 35 hour working week with 4 weeks paid leave annually plus discretionary bonus.

Salary c.£11,500 pa.

Auerbach Hope, 58-60 Berners Street, W1P 4JS.

Contact Mr S.R. Lamb on 01-637 4121

MULTILINGUAL SERVICES
Recruitment Consultants

PA/SECRETARY - FRENCH
£13,000-£14,000

The Managing Director of the International development section of a large City company urgently needs an experienced, mature PA/Secretary (28-45) with very good written and spoken **FRENCH** to act as his right hand. You should be a good organiser, enjoy working on your own initiative, like responsibility and want to be a dedicated member of a hard-working team. Must have shorthand in English and French and preferably previous secretarial experience at management level.

01 836 3794
22 Charing Cross Road, London WC2H 0HR

LA CRÈME DE LA CRÈME

PA TO CHIEF EXEC.

One of today's most talked about international companies, is seeking a PA to their Group Chief Executive. As part of this already successful service orientated business, you will be involved in major acquisitions, management of company personnel and liaison with high profile clients. This position requires calm and intelligent support to a very dynamic man within a pressurised environment.

The successful candidate will have a senior level background, excellent communicative and interpersonal skills coupled with enthusiasm and a high level of commitment. Educated to A-level standard.

SKILLS: 100/60-WP AGE: 28-35

Carrington House, 130 Regent Street, LONDON W1R 5FE. Tel: 01-437 1564

£15,000 Plus Benefits

MacBlain Nash
WEST END
Recruitment Consultants

FATAL ATTRACTIONS

£7.50 p.h.

There is a danger you'll become obsessed with temping when you join our temporary team! Not only do we pay £7.50 p.h. for every assignment, we also keep you busy and involved and offer a "no strings attached" holiday bonus. You will need:

* 100wpm shorthand (or good audio skills)
* 60wpm typing
* Proficiency on at least one WP system
* 2 years' Director level secretarial experience in London or a comparable capital city.

If you have the professionalism and panache to join our team, ring us now to make an appointment. Beware the consequences - you may not be able to give us up!

434 4512

Crone Corkill
RECRUITMENT CONSULTANTS

Secretaries -the way forward

If you're looking for career and training opportunities with a large, successful, multinational company. think of ICI .....

Because ICI trades all over the world, selling a vast range of products, our Group Headquarters based in Millbank SW1 can offer varied and interesting opportunities for young secretaries.

In return for good skills and the enthusiasm to learn, we will provide:

- Excellent salary
- Profit sharing
- *Season ticket loans*
- Generous holidays
- Subsidised restaurant
- Pension fund

If you are looking for your first career move or you are a high-calibre college leaver and you think this is for you please send full career details to Miss G J Lyons, *Personnel Officer, Head Office Personnel Section,* ICI PLC, Millbank, London SW1P 3JF, or ring Prue Sligo for an application form on 01-834 4444 ext 4108.

NO SHORTHAND

£12,500

Prestigious West End based company, involved in Executive Search at the most senior level, needs a top flight PA to work on a one-to-one basis for a Director. Enjoy constant liaison both on the telephone and face to face with Captains of Industry and VIPs. On the personal side, help your boss run his country estates. Good typing and audio skills needed.

Call

OSBORNE · RICHARDSON
[illegible]
110 NEW BOND STREET LONDON W1
RECRUITMENT CONSULTANTS

Anna Friend, Debbie Richards or Judi Osborne or Eileen Richardson
01-409 2393

Office Manager

South London c.£14k + bonus

Millicom's new 24-hour Paging Service needs an Office Manager *to help run the operation:* this will include hiring and training new staff and then managing them.

You must have a good, clear speaking voice and proven admin. skills. Flexibility and a good sense of humour are important.

If you're ambitious, aged 25 to 40, with 50 wpm typing and team management skills (telesales, WP or telephone operations) then this modern, dynamic business could be for you.

Initial training will be in the USA and future prospects are excellent.

Please write quoting Ref: 5023 to P-E Inbucon Limited, 34 Grosvenor Gardens, *London, SW1W 0DH or phone 01-730 4599.*

MATCHMAKER

£15,000

The Company: A highly *successful Executive Search* Consultancy recruiting for a wide range of appointments at the top end of the market. A friendly, medium sized *company whose keynote is* professionalism.

The Candidate: Aged 25-30, you are intelligent, a perfectionist, definitely on the ball. You are looking for a *challenging 1:1 senior level job* with scope. You enjoy handling confidential work and have excellent secretarial skills (including audio).

Does this match you? If so *please telephone us.*

West End Office
01 408 1461

ANGELA MORTIMER

PERSONNEL RECRUITMENT

£16,000 +

You have a minimum of 2 years experience of recruiting staff as a personnel officer or manager, plus a positive attitude and an enthusiastic personality. As a consultant with us you will manage your own desk but have the support of your colleagues. Your energy and expertise *determine* your job satisfaction, career progression and salary package of £16,000 - *£30,000* +.

Call Lyn Cecil on 377 8600

SECRÊTARIES PLUS
The Secretarial Consultants

THE RITZ

RECEPTIONIST

c £11,000

Exclusive opportunity to become part of professional team of receptionists where consistently high standards are *rewarded by an outstanding* salary package.

Within London's leading Law firm you will receive bi-annual *reviews and generous clothing* allowance in return for your *educated approach to the* consistent flow of clients and efficient co-ordination of the conference rooms (Age 25-32)

01 929 5850

RITZ RECRUITMENT.
120 MIDDLESEX STREET, BISHOPSGATE.
LONDON E1 7HP. TELEPHONE: 01-929 5850

KENSINGTON BASED TRADING COMPANY

Require a confident, well organised Secretary for their pressurised Admin Department. This is a genuine opportunity to move into administration. Skills 90/50. Salary £9,250.

Please call Laurence Mitchell on 938 2166.

PERSONAL ASSISTANT TO THE CHAIRMAN

c.£14,500 (including bonus)

A high calibre, experienced Personal Assistant is required for the Chairman of the American Institute for Foreign Study, the educational travel company. Candidates should be graduates with several years experience at top PA level. Ability to take minutes at Board meetings essential as is the poise and confidence to liaise at all levels and to work under pressure. The position also involves assistance with the Chairman's personal and political work. Opportunities exist for exercising considerable initiative on special projects. Fast, accurate shorthand and typing required (100/60), plus word processing experience.

Benefits include free lunches, free private medical insurance and a non-contributory pension scheme.

Please apply in writing with c.v. to: Mrs. Sally Shoesmith, 37 Queens Gate, London SW7 5HR.

PUBLIC AFFAIRS ASSISTANT

A CHALLENGING ROLE FOR A SENIOR SECRETARY

Promotion has created this opportunity for an experienced secretary to join our Public Affairs department in Victoria.

Primarily, you will provide a complete secretarial and administrative service to the department. In addition, there will be ample scope to use your initiative in supporting our extensive public affairs programmes, dealing with enquiries from the public, and occasionally assisting at sponsorship events.

Aged 21+, you'll *need excellent shorthand and* typing skills *and at least four years' secretarial experience* gained with a *major commercial organisation.* A mature, professional approach is essential and you should be happy to work outside the usual hours when necessary.

This interesting and demanding position carries an excellent salary and the generous benefits associated with a company of our stature.

Please write with *full* c.v., *stating current salary,* to: *Jill Blackshaw, Employee Relations, Mobil Oil Company Limited, Mobil House, 54/60* Victoria Street; London SW1E 6QB.

Mobil

Trained from Scratch

c.£12,000-£18,000 p.a.

Have you considered becoming a Recruitment Consultant? It is a remarkable business which offers great job *satisfaction and the people who make good consultants come from a variety of work backgrounds.*

Crone Corkill is currently looking for two people to train as consultants within the group. The company has grown steadily over the last ten years; we now have 43 people in five different divisions and have become a market leader in the Secretarial Recruitment field.

We welcome ambitious candidates in their 20's with A levels, who should have proven success in a job and want to develop their range of personal skills. We are a closely-knit team of independent individuals, each of whom is expected to make a real contribution to the whole. There are great opportunities for promotion – through the Research Assistant, Trainee Consultant and Consultant stages *you learn and develop more. For some, running a team as a manager is the next step and there is still space on the management board for* people with the talent to help run the company.

Please contact Annabel Crone *on* 588 3535 *or* write to her at 18 Eldon Street. London EC2.

Crone Corkill
RECRUITMENT CONSULTANTS

PA SECRETARY TO MANAGING DIRECTOR.

Diversified group of companies involved in financial services, communications and fashion, require a *PA/Secretary to the Managing Director.* A good working knowledge of French would be useful, with good shorthand and typing (55+ WPM), a flair for *good organisation and the ability to manage a* demanding workload essential.

Salary commensurate with age and experience. *Preferred aged 23+.*

CVs in writing to: The Personnel Officer, Europa Acceptance Group plc, Abbot House, 1-2 Hannover Street, London W1R 9WB.

ADMINISTRATOR SECRETARY

Design Group working on furniture/product area require an intelligent, committed administrator/ secretary who likes big, really big, challenges. Salary negotiable, right person *essential.*

Please ring:

Annie Tessier-Yandell
01-793 0727
(No agencies)

SENIOR SECRETARY/PA

Finance Director of major public company seeks a well-organised personal secretary, *with ability to use initiative,* accept responsibility and handle confidential information. Good shorthand and keyboard skills. Age 25+, non-smoker essential. Salary £11,000 neg. LV's and pension scheme.

Please send full details of experience to:

Miss P A Barratt, Weston Centre, Bowater House, 68 Knightsbridge, London SW1X 7LR.
(No agencies).

PERSONAL ASSISTANT

£20,000

Top well known international businessman requires a senior Personal Assistant to handle a challenging and *varied role in both business* and personal matters. Based in offices in Park Lane, you will need to have at least 12 years work experience with 5 years at Chairman level, have excellent secretarial *and administrative skills,* the flexibility and diplomacy to *handle all situations. Your* time will be spent communicating with top businessmen, liaising with committees, business matters and social events as well as organising his *security and travel* arrangements. Your mature *approach social poise, high* confidentiality combined with an awareness of the needs of a truly international entrepreneur, will enable you to handle this challenging role with confidence.

Skills: 100/60
Age: 30+

West End Office
01 629 9686

ANGELA MORTIMER

Secretary/PA

UCKFIELD

We offer a unique opportunity to work in a stimulating and rewarding position. We are looking for a top level Secretary, someone who can demonstrate the ability to meet the challenges of this varied and interesting job - both in terms of secretarial skills as well as in work management and organisation. We offer a competitive, negotiable salary. Please write with CV and references to M B Reiser, Esq., Buckswood Grange, UCKFIELD, East Sussex TN22 3PU.

SCHOOL SECRETARY

School secretary required for boys preparatory school, central London. Efficient administrator with typing, simple book-keeping, a sense of humour and a liking for children.

SALARY AROUND £9,500 P.A.

Most of school holidays free.

Application including curriculum vitae to:

The Master,
Westminster
Under School,
27, Vincent Square,
London,
SW1P 2NN.

From whom further details can be obtained.

COUNT UP THE BENEFITS

£15,000 package W.C.2.

Enjoy working in a stimulating environment with *true 'team spirit'. As P.A. to this very supportive* Main Board Director of a leading bank, you will be given the opportunity to enhance your organisational and administrative skills. Age 24-35. Skills 90/60.

COMMUNICATIONS MANAGER to £13,000 W1

Internationally *acclaimed cosmetic/skincare company* seek a committed "Communications Manager" with poise and style to ensure that all channels of communication are carried through effectively. *A superb career opportunity* awaits the ambitious with exceptional organising abilities, good secretarial skills and a responsible attitude.

AUDIO ADMIN PA £12,000

Charming Director seeks well educated, organized PA with *calm disposition to assist him* in Holland Park. Sixty per cent of your day carrying out admin duties. Busy pressurized environment.

IMAGE MAKER to £10,500 + W1

World-known cosmetic company seeks Secretary/ Assistant to corporate store design manager. Excellent opportunity to develop career within organisation. Good *secretarial skills essential* as well as superb organising ability, mature outlook and confident telephone manner.

SECRETARY/TRAINEE PR EXECUTIVE to £10,000 WC1

HOT OFF THE PRESS ... Are you ambitious? ... Wanting out of the secretarial rut? ... Good *Medical/Pharmaceutical* background? Unique opportunity exists for ambitious, hard working secretary to be trained up as Junior Account *Executive working* on well known pharmaceutical related accounts within this world's leading PR company.

RING THE SFR HOT–LINE NOW FOR MORE INFORMATION ON ANY OF THE ABOVE POSITIONS.

STELLA FISHER
01-836 6644
Recruitment Consultants

DEPARTMENT OF
HEALTH AND SOCIAL SECURITY.

Personal Secretaries

Are required to work in our *Central London* offices. *We have full time, part time and job sharing* vacancies.

Salaries for Secretaries between £8,134 and £9,373 (including Inner London Weighting).

These salary scales are currently under review.

Extra allowances and supplements totalling up to approximately £2,000 are payable for proficiency in typing, audio, *shorthand and word processing skills.*

Minimum qualifications for Secretaries: Age 18: 30 w.p.m. typing, 120 w.p.m. audio or 100 w.p.m. shorthand: GCE 'O' Level (or equivalent) passes in *English Language and* 2 other *academic* subjects and/or previous experience.

We are an equal opportunities employer.

For further information and application form, please write or telephone:

DHSS (OS2C) Rm B101,
Alexander Fleming House,
Elephant & Castle,
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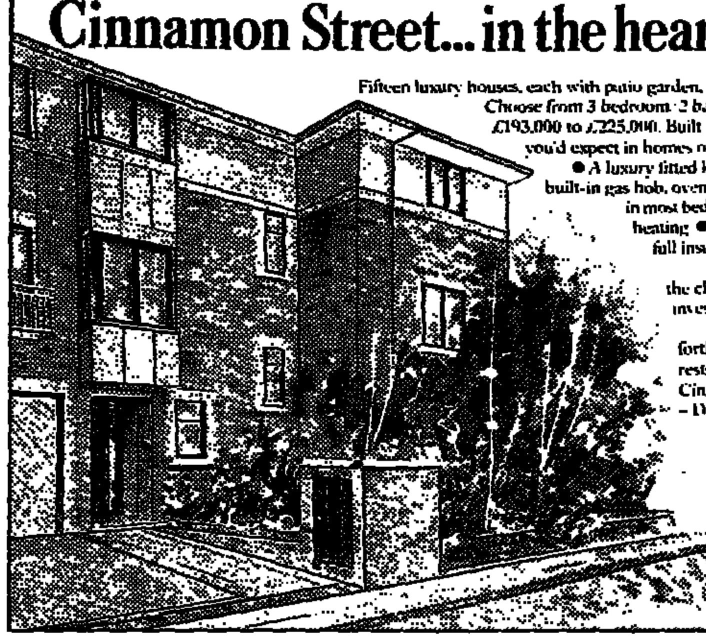

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RESIDENTIAL PROPERTY/1

River views with a value

By Christopher Warman
Property Correspondent

Development in London Docklands continues apace, despite or regardless of the stock market crash last October, which was supposed to bring its boom time to an end. Certainly an air of reality has tempered the wilder prices being demanded – and achieved – during previous months, and while some speculators may have to wait longer to make their profit, and some developers adopt a more cautious programme, it is still an area in demand.

It will be many years before it loses its resemblance to a building site, but more people are buying to move in, rather than to invest, and a new survey by Savills, which has three offices in Docklands, shows a more practical attitude both by those who live there already and by potential Docklanders.

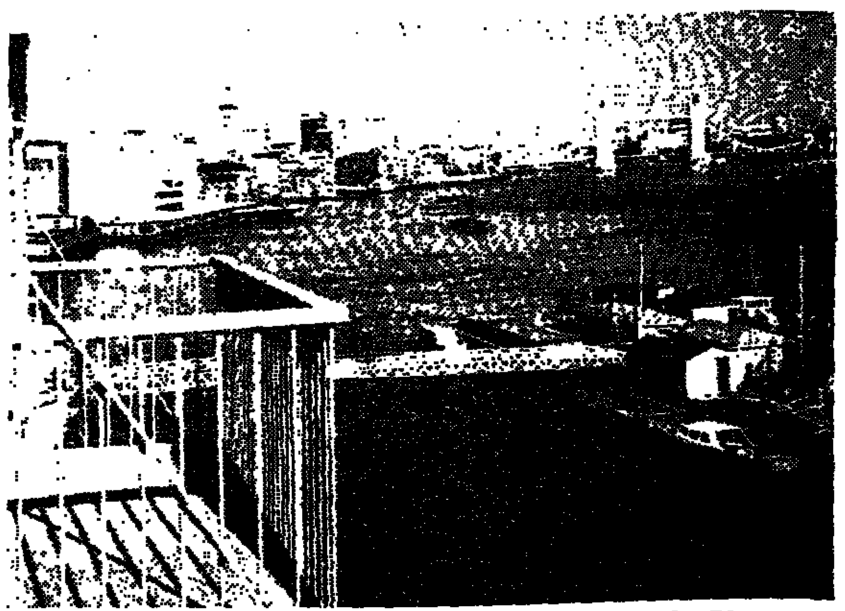
For both groups the greatest single need is more shops. The planned June opening of Tobacco Dock, whose claim is to be the new Covent Garden, will help. The second most important single amenity lacking, again for both groups, is transport. As development and population increase, both residential and commercial, the difficulties of travelling to Docklands become more marked. The light railway is plying its trade, but road traffic always seems to be in a jam, and new roads are years away.

The neglected route is the river, which is otherwise recognized as one of the strongest magnets attracting people to the area. People clamour for a flat or house with a river frontage or even a distant river view, and the estate agents are not reluctant to bring the proximity of the river into their brochures wherever they can.

Chelsea to the Isle of Dogs in 30 minutes

Several attempts have been made to encourage travellers to use the river, but so far they have not been successful. Now a new firm, Thames Line, financed through the Business Expansion Scheme, is planning a comprehensive service along the Thames from as far west as Chelsea Harbour to the Royal Docks and Woolwich. It would use possibly 30 piers, of which only 12 at present exist. So far the firm is carrying 1,500 passengers a week to the Isle of Dogs, and from the summer it intends to provide a 15-minute service at eight piers from Chelsea Harbour to Greenwich.

With no speed limit, and craft capable of speeds of more than 25mph, the journey from Chelsea to Charing Cross will take 15 minutes, to the City 20 minutes and to the Isle of Dogs only 30 minutes.



On the water: The view from the new houses at Cherry Garden Pier

One of the first Docklands developments to benefit from the river bus is Cherry Garden Pier at Rotherhithe on the south bank. The journey from there to Swan Lane near London Bridge takes five minutes, putting the Bank of England within 15 minutes door-to-door, say agents Carleton Smith & Co.

Martin Carleton Smith, who has been an agent in Docklands longer than most, looks ahead eagerly. "This is really what the relationship between the City and Docklands is all about," he says, "and I can see a time when people living down here use the river bus with the same casual nonchalance as the citizens of Venice use the *vaporetto*."

Cherry Garden Pier is a development of five terraces containing 44 houses and apartments, of which 14 have direct river views, built by Lovel Urban Renewal. They range from one-bedroom apartments to four-bedroom houses with first-floor reception rooms, all within a couple of minutes of the pier. Prices for the first phase, available through Carleton Smith, range from £159,950 to £239,000, the differential largely the result of the riverside frontage.

Here, criticism that expensive developments are cutting out the local people cannot be sustained. A local campaign, led by the Cherry Garden Action Committee, led to agreement for 64 council homes on the adjacent site previously designated for private housing. It should create the sort of balanced community that Docklands needs.

At present, perceptions, if not the reality, point to the predominance of the wealthy, City, yuppie culture. Savills' research among local people shows they believe 17 per cent to be yuppies, 20 per cent City and business people, and 32 per cent wealthy. Dominic Grace, of Savills, comments that the London Docklands Development Corporation has not managed to get the message across that of the 3,250 completed residential units in Docklands so far, 1,850 have been sold to local people at "affordable" prices.

From its applicants for property in Docklands, Savills has built up a profile showing that most (76 per cent) are between 21 and 40, nearly two-thirds married, and more than half (54 per cent) work in the City. Mr Grace says: "Nearly one in five of our applicants are from the financial and banking sector, but there is otherwise an even spread across many professions. Docklands buyers are not all 'Eurobond yuppies', as is so often portrayed."

New residents have main house in Docklands

An important feature is that 68 per cent were buying in Docklands for their main house, showing that people are now beginning to move in to live there, and demonstrating a move away from the dealer market.

The latest warehouse development to come on to the market is by Wates Built Homes in Wapping High Street, where 35 apartments at Prusom's Island are being completed, ranging from studios at £95,000 to three-bedroom apartments up to £300,000. The central feature of the scheme, one block away from the river, is an atrium in the central courtyard. The scheme also includes 15 houses, each with its own paved patio, costing £193,000 to £225,000. Details are available on 01-481 3576.

An exhibition of residential property in Docklands will be held at the Tower Thistle Hotel near Tower Bridge on March 11 (5pm-8pm), March 12 (10am-7pm) and March 13 (10am-6pm)

● More property, page 40

E.A.SHAW

Nelsons Reach SE16 Conveniently positioned 2 *bed terraced house with* garden in newly built development. *£79,950.*

The Carronade E1 Luxury apartment in high quality development. Excellent location for City. Close to Wapping Tube. Parking £90,000.

Horselydown Square SE1 Studio apartment next *to Tower Bridge* in new dev. Direct from developer. Parking ava. *£99,500.*

Holyoake House SE16 Spacious and airy 3 bed family house with large garden. Carpets. CH. Garage £125,000 FH.

East Quay E1 Well appointed 2 bed apartment opposite Tobacco Dock with *leisure and shopping* facilities. Secure parking £128,500

St Katharines Dock E1 Superb 2 bed Mews Cottage with extensive views over marina. Balcony. Garage £210,000.

Cinnamon Wharf SE1 Luxury 2 bed waterside offering excellent views from 18ft balcony. Parking £235,000.

Kingstairs Close SE16 Directly on banks of the *River*, this *magnificent* 4 bed. house on 4 floors *Impressive views* £250,000. F/H.

216 Tower Bridge Road
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LONDON PROPERTY

NORTH OF THE THAMES

CHISWICK W4.
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Beautifully mod 4 bed semi det. hse. Lge master bedrm suite with dressing rm & c/h bathrm, drawing rm, dining rm, kit/brkfst, utility, cellar, ch. 60' W gdn. excl. dec order, nr. tube, F/H. £289,950.
Tyser Greenwod and Co.
01 994 7022,
(Sunday opening 10 -2)

GROVE END ROAD, NW8
Luxurious 2nd floor apartment in this mod p/b block situated in the heart of St Johns Wood. 3 Bedrms, Bathrm, Shower rm en-suite, Dble Recep Rm, FF Kitchen. Porter. Lift. Entryphone. 70 yr lse. £259,950. Garage available as well.
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BARBICAN Defoe House. One bedroom penthouse flat. Barrel vaulted ceiling. Bright south facing sitting room. £130,000. Tel 01 588 4321.

BARBICAN Luxury maisonette, large south facing balcony overlooking landscaped gdns. *Lounge, dining room, 1 bedrm.* bathroom, carpets, 119 year lease. £139,000. 01-638 8215

BARBICAN Bryer Court. Luxury studio penthse. S.W aspect. Long lse. £85,000. Burke 638 4090 (day). 0702 79871 (evgs).

BARBICAN EC2 - Spacious lux 1 bed flat over looking large gardens, parking available. 120 yr lease. £125,000. Tel 628 7165

BARBICAN EC2. 2/3 bed triplex penthouse, *new kit, recep with* barrel vaulted ceiling, bathroom, wc. Attractive views, parking 119 year lease offers around £220,000. Goddard & Smith 01-930 7321.

BARNET - Corner Property. 3 Beds, 2 Receps. Downstairs toilet & bath. GCH. Detached Garage. Scope to extend and improve. No agents. £130,000 F/H. Ring Eves 01 368 4421

BAYSWATER Dawson Place Superb light & spacious 1 bed flat in period bldg. 20' recep, kit, bathrm. Long lse. low o'goings £110,000. Granvilles 221 4938

BAYSWATER. Stunning 1 bed flat. Quick sale needed. £99,750. 01 673 3065 (T).

BAYSWATER. *Off Pembridge Sq.* a 5 bedrmd, 2 bathrm house on 3 flrs in superb dec cond with 2 *lge receps o'looking 80' s/facing* gdn. 19' kit/b'fast. £480,000 F/H. Granvilles 01-221 4938

BELGRAVIA Freehold house located in secluded & delightful *Square. 5 Beds, 4 Baths, Dble Recep, Dining Rm, Kitch. £496,000.* Cootes 828 3651.

BELGRAVIA Chesham St. Opportunity to buy 1 bed flat in a typical Belgravia hse. 80 yr lse. £149,000 Cootes 828 3651.

BLOOMSBURY WC1. Immac 2 bed maisonette on 1st and 2nd *floors in quiet cul-de-sac.* low outgoings. 122 yrs. £140,000. Gross Fine 01 493 3993.

BRYANSTON CT - W1. refurbished 2 bed, 2 bath flat, 84 yrs. £158,000. Tel: 01 800 8891.

BLOOMSBURY WC1
Selection of newly modernised and spacious 2 bedroom *flats in popular block* close to all amenities. 2 dble beds, 2 *baths (some with showers),* attractive recep. Fitted *kitchens, ind CH/CHW, lift, E/phone*, 114 yrs.
Frank Harris & Co
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CHISWICK
W4
Outstanding and deceptive *large 4 bedroom house.* Huge lounge. Fully fitted *kitchen/diner and bathroom.* 75' south facing garden *£225,000*
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Bright, spacious, lower ground *floor flat attractively situated in* quiet tree lined crescent, 2 *beds, lobby, lge reception, kit,* bath. Newly refurbished, fitted *carpets, GCH with own entrance* and W facing terraced gdn. £137,000. 99 years. No agents.
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CARLISLE PLACE Stunning 2nd floor balcony flat recently renovated to a high standard. 3 beds, 1 bath, 2 shower. kit/break rm. £285,000. Cootes 828 3661

CHISWICK W4, 3 bed terrace house in quiet road retaining original features yet tastefully *decorated, 2 receptions,* conservatory. 60ft garden. GCH. £168,000. Tel: 01 994 1846.

CHISWICK W4. Beautiful 2 bed hse in prime position. Must be viewed. £151,500. 994 8518/994 1909 (T).

CHISWICK MALL Immaculate grade II listed house overlooking river. 5 bedrooms + studio *flat. 4 bathrooms, drawing* room, dining room, kitchen, gdn. Freehold £595,000 for quick sale. Harrods Estate Office 01 409 9200.

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CROUCH END N8 Sunny 2 bed *P/B flat.* 25 mins City. Own garage. Balcony. £72,000 Tel: 01 340 0689 eves/w'ends.

DALSTON - Bright/spacious 1 bed VICT Terrace - new convrsn - 10 mins city. £55,800 - Tel JSRW 01 600 1200 (day)

EALING. Superb Freehold cottage nr Northfields tube 2 bed. garden, dble garage. £109,950. 01-584 1419 (T)

EARLS COURT SQUARE SW5. 2 *bed apartment on top floor of Victorian stucco fronted building.* 2 lge roof terraces. 16' sq recep, kitch, bathroom, shower room. 87 year lease £158,000. Goddard & Smith 01-930 7321.

FITZJAMES AVE W14. An immac family flt, 4 dbl beds. 2 baths, 1 shwr rm, dbl rec. kit/diner, s facing balc.. £275,000. (Also a selec of 2/3 beds apts). Tel: 675 1896. (T)

FULHAM - Stunning *1 bed gdn* flat. 25 ft recept. french doors to 80 ft garden, bathroom, fitted kitchen, near all amenities. £96,000. Tel 381 9284. (evenings and w/e).

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LITTLE VENICE MAIDA VALE UNIQUE PENTHOUSE
In this super stucco fronted period house.
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BARONS CT, W14
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GLOUCESTER TERRACE, W2 Breathtaking penthouse studio flat in Victorian terrace. Huge 24ft x 16ft reception, brilliantly sunny 24ft x 8ft South West facing sliding glass windows leading to spacious balcony with far reaching views! Fitted kitchen including appliances, *natural light bathroom.* Must sell fast. £92,800 ono. Tel: 01 402 4832.

GOWER STREET, WC1. Top floor 2 bed flat in b/b block, close Bedford Square. 27 yrs £92,500. *Gross Fine 01 493 3993.*

HAMMERSMITH W6 *2 bed newly mod Victorian flat £98,500.* 01 289 0104 Howard Estates.

HENDON NW4 Beautiful large 3 bedroom flat. Share or freehold. Garden. Off street parking. Good location. *£110,000* quick sale . Tel: 01 203 0898 .

ISLINGTON N1 2 bedroomed luxury garden *flat. £139,950* Tel: 01 609 6063.

KENTISH T Lux 1st fl f/h flat incs. 2 bed f/f kitc. GCH. Carp/curt. Lge terr gd dec. £102,000. 405 4600/607 1978

LANCASTER GATE W2. *Beautiful new 3rd flr 2 bed flt in very* well kept Victorian house. Quiet *and very light. low outgoings* £155,000 ono 01 602 5564 (T)

LANCASTER GATE. Charming 2 bed flat. Quick sale needed £142,500 01 673 3065 (T).

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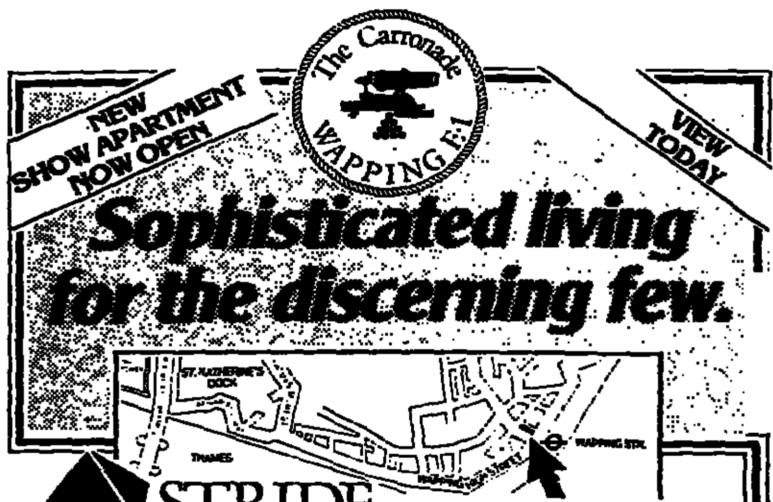
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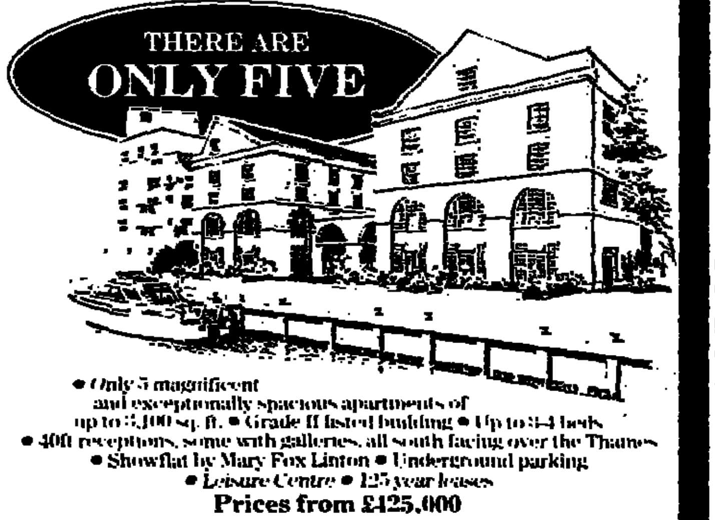

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PIMLICO. Sunny 1st flr balc flat. Good order. 2 beds, reception, kit, bath. £119,000.
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W2. 2 bed flat in good cond in this well maintained period house. Recep, kit & bath. £125,000. Granvilles 01-221 4936

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HURLEY
18th century country cottage in two acres Three bedrooms, 26 ft lounge with beams, dining room, fitted kitchen, bathroom. Garden, orchard, paddocks and out buildings. Full CH and d/glazing £265,000
Tel 062882 4381

NR READING Thames-side Village. Comfortable Edwardian home. 4 receps. 8 beds, 4 baths, 2 kits. utility room, 3 car garage. conserv. ¾ acre garden. Flexible accomm. Presently divided into main house with superb S/C 1st floor flat. Part of main house easily converted to small private office suite. Price guide £410,000. Tel. 07357 2932 or 0734 744010.

OLD WINDSOR - Pretty 3 bedroomed house in quiet position near river 3 miles from Windsor. Egham and M25. large garage with electronic door. £118,000 or near offer Tel. 0753 862068

PANGBOURNE-ON-THAMES. 3 bed house overlooking farmland in sought after Thamesside village. 4 miles M4, 8 mins walk station, 35 mins Paddington. £79,950 Tel. 07357 4301.

WINDSOR - £108,000. charming Victorian, 3 beds. large kitchen, original fireplaces Tel. 0753 858114.

BUCKS

BEACONSFIELD
Well presented family home with many interesting features. Set in attractive gardens of ¼ acre. 3 reception rooms. 4 bedrooms. 2 bathrooms. Kitchen. Utility. Breakfast room, Double garage.
£310,000
Tel. 04946 3334

BUCKINGHAMSHIRE / Oxford shire border. quiet, pretty village location. adjacent open countryside spacious 2 bed room semi-detached period cottage. 3 miles Buckingham. Tastefully modernised. Immaculate throughout. £68,500. Tel 02804 369 anytime.

COTSWOLDS

CHALFORD VALLEY - 18th Century beautiful Georgian house. 4 beds, 2 receps. large attic. many retained features. ½ acre. £100,000 for quick sale. Daytime 01 836 1066

DEVON & CORNWALL

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EAST ANGLIA

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WOODCOCK & SONS
16, Arcade St, Ipswich
0473 54352

WEST SUFFOLK
Bury St Edmunds.
Magnificent modern Georgian style town residence. Luxuriously appointed with gas fired ch Hall, clks, 4 recs, kit, utilty, 5 bedrms, 2 baths Dble gge. Mature grnds of ⅓ acre. Offers in region of £285,000 Option to purchase adjacent exc individual building plot.
H C WOLTON & SON
0284 61335

HADLEIGH. Lovely Tudor house in town centre. with large secluded garden. 2 beds, lounge, kit/diner. Gas c/h £75,000 Richard Green Country Properties (0473) 824333. Open Sundays

KERSEY. Outstanding period country house in idyllic setting 5 beds, 4 receps. kit/breakfast room. 2 lux bathrooms. 2 cloaks. Utility Gas c/h Oiro £285,000. Richard Green Country Properties (0473) 824333 Open Sundays

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NR HOLT Norfolk. superb village period house/post office/general store 5 Beds. Garden. Dble Garage. Unique combination of lovely home & 2nd income Freehold £139,000 + stock Country Business Sale. 0502 717923 Ref. PO154

SOUTH NORFOLK 9 miles Diss. Elegant 16C town house, superbly refurb to lux standards. 6 dbl beds. 2 baths. 1 ensuite plus dressing rm. 2 receps. farmhouse kitchen. conserv. lge studio/workshop. utility, cellar, ggr. courtyard. GCH. £169,500 (0379) 853868 (H) 681632 (O).

SUFFOLK Stoke by Nayland. Delightful thatched period cottage with 3 bedrms. 2 reception rms & 2 self contained annexes. Set in beautiful gardens of 3 acres in unspoilt valley. Virtually surrounded by the golf course £225,000. Bairstow Eves London & Country Homes, Colchester (0206) 763333.

SUFFOLK - Rural. 12 miles Diss station. end of no through lane, large ancient timber framed farmhouse. sound but unspoilt. 1½ acres, suit country lover. £195,000. Tel. 037984 760.

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BOURNEMOUTH Centre and sea 1 mile. Luxury townhouse price £145,000. 3 beds. 3 baths. study. lounge/dining. kitchen/breakfast room. utility. garage For details phone 0202 764654

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[illegible] - Unique spacious detached country house in [illegible] setting. [illegible] [illegible] bathroom. [illegible] kitchen. [illegible] double beds. [illegible] bathroom. [illegible] £[illegible] Tel (0264) 772[illegible]

HEREFORDSHIRE, WORCS, & SHROP

WORCESTERSHIRE
[illegible] country [illegible] 2 recep, study, kitchen, [illegible] 4 beds, 2 baths. [illegible] [illegible] Extensive range of modern outbuildings, offers based on £150,000
Agents Andrew Grant, Worcester 0905 2447[illegible]

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HERTFORDSHIRE

HERTFORD [illegible] An outstanding [illegible]

WHY [illegible] £152,000 Tel 0279 [illegible]

IRELAND

WEST CORK COAST Large 3 bedroom cottage plus guest cottage on [illegible] acres [illegible] Tel 01 [illegible]

KENT

BENENDEN [illegible] First time advertised. O.I.E.O. £300,000. Tel 0580 [illegible] or 01-272 3033

BROMLEY Mod det 5 bed 1 en suite [illegible] drawing, 2 huge din rms. Dble gge. G Ch. Quiet loc. No agents £210,000 460 0608 Eves & Weekends.

[illegible] We will look for your new home. Save time, worry and expense. Telephone [illegible]

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TEDDINGTON £196,500 Private sale No agents. 4 double bed Victorian villa with original features. En suite. Large thru lounge. Downstairs cloakroom kitchen/breakfast room. [illegible] 70ft garden. Off street parking Tel 01 943 1363 afternoons and evenings.

PROPERTY BUYERS' GUIDE

COUNTRY PROPERTY

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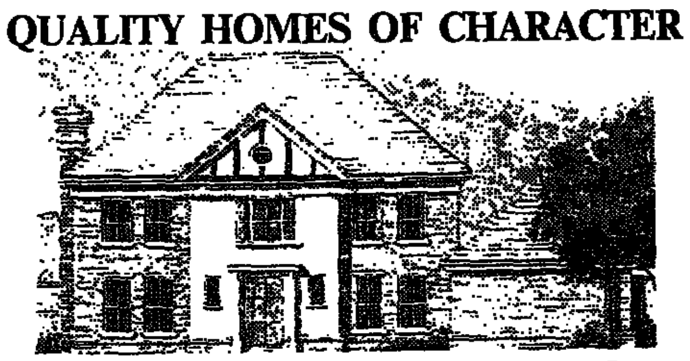

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An excellent secondary converted oasthouse with 3 bedrooms.

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GUIDE: £350,000

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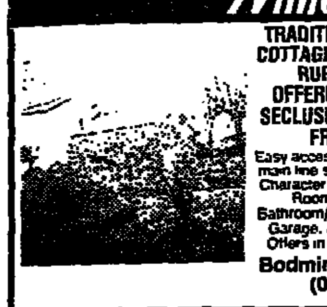

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RAVENSHEAD, NOTTINGHAMSHIRE. Generously proportioned 10 year old three bedroomed detached Neo-Georgian styled house, standing on an excellent corner plot within a highly favoured North City residential village. £79,950. For details please ring (0623) 795209 or (0602) 209520.

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Elegant, spacious apartment, in grounds of 15th century manor, in secluded village. 1 hour London, 20 minutes Oxford and Cotswolds. Two double beds, sitting/dining room, kit, bath, garage and swimming pool. £87,500.

Tel: 08697-794.

BUCKLAND - Peaceful village Oxford 12m. Swindon 12m Didcot 20 mins. Lovely det stone character cottage standing in pretty secluded gdns. 4 beds, lge sitting rm, attrac fireplace, dng rm, lge kit, bath, shwr rm, beams throughout, gas CH Garage. OIRO £190,000 Tel 036787 348 (eves & wends).

DORCHESTER-ON-THAMES Offers on £188,500. F/Hold. 7 m Oxford, 8 m M40 & Didcot BR (Paddington 35 mins) individual det residence on edge of this favoured village cls. to river Thames and adj to sailing lagoon. Accommodation comprises ent hall, clk. 3 recpts, conserv, kit, master bed. e/s, 3 further beds, family bath, dbl gge. 1/3 acre gdn. Details from: Adkin, Wallingford (0491) 36999 (Open Sunday)

GREAT TEW Beautiful thatched 2 bed cottage, in this unique village. Freehold. £87,500 Sunday, 060 883 301, thereafter 01 631 4565 (T)

SOUTH OXON 3 miles mainline station. Modernised Queen Anne Village house. 3 Rec. 5 Beds. 2 Baths. Heating. Attractive gardens. £325,000 Buckell & Ballard 0491 36651.

SCOTLAND

MUTHILL Near Gleneagles, fully mod terraced cottage, three beds, new kitchen, bathroom, CH, dble glazing, garden with view to Grampians. Ideal even for holiday cottage. Offers over £30,000. Tel 0764 70020.

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Small sporting Estate 307 acres, mainly arable. Excellent duck and pheasant shooting. 1¼ mile trout-fishing on River Whiteadder. Farmhouse and two cottages need modernisation. Traditional farm buildings. Planning permission obtained for further house on ideal site.

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Unique stone built spacious country home (4 beds) + cott (2 bed - hol lets) All completely renovated. CH. Also 2 storey stone hse. (40'x18') for restoration. Sunny cl yd, loose box. Very lge gdn. Unspoilt scenery + breathtaking views. Offers over £50 000. Tired of the rat race?

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ABERDEEN. Detached cottage 16 miles from Aberdeen 3 bed. Quiet location yet only 2 miles from shops and schools. £55,000. Tel 03585 351.

CANNICH Glen Affric, Inverness-Shire. Detached house (14 MacColl Rd) uninterrupted views to the Glenn Affric Hills Inverness 27 miles. Lounge, dining room, kitchen, 3 bedrooms, bathroom, separate toilet. Garden all round. Double glazing and central heating. To view 'phone Cannich (045 65) 252. Further particulars from, and offers to, Innes & Mackay, Solicitors, 19, Union Street Inverness. Tel: 220579.

NORTHUMBERLAND. Callaly Castle, set in a fine and ancient park with extensive gardens, is being restored & converted into several completely Self - contained House & Cottages. 1st houses all Sold. Current houses from £85,000 - £100 000 include: A Wing with spectacular galleried reception room & 3/4 bedrooms. A Cottage with 3 bedrooms; a Flat with 2 bedrooms. John Sale & Partners, 18/20 Glendale Road, Wooler. 0668 81611.

PERTHSHIRE - Blairgowrie. Stone-built detached early Victorian villa, in quiet but central location. 3 public rooms, 6 bedrooms (2 with en suite) bathroom, cloakroom with WC, utility room, several walk-in cupboards, extensive cellars, gas CH, garage, ½ acre garden. Offers around £90,000 For further particulars and to view phone 0250 2219.

UIG Isle of Skye, large modern 7 bedrooms detached family house or guest house in ½ acre, magnificent views. £98,000. For further details please ring 047042 398.

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Designer decorated with carpets curtains and electric light fittings, ready for immediate occupation.

Large reception and dining rm, 3 bedrms all with fully fitted wardrobes. 2 bathrooms, 1 en suite with jacuzzi. Superb solid wood fully fitted kitchen. Secure garaging for 2 cars; lift direct from the garage. Situated beside the River Avon with splendid views across the city. Landscaped gardens.

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Spectacular period features, prominent position, popular village. 5 recp. 6/7/8 dble bedrooms, fully fitted kit, utility, cloaks. Bathroom, shower room, ensuite shower/wc. Full GCH. Dble garage. Secluded walled gdn facing south. Ideal private house, guest house or residential home.

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CHARACTER 3 bedroomed cottage, quiet Somerset village. Ideal holiday home. £70,000. Tel: 0963 62831.

CHEW VALLEY AREA 17th century stone face cottage. 2 reception rms with fireplaces, beamed ceilings & inglenooks 4 bedrms. 2 bathrms. Utility rm. Kitchen/breakfast rm. Conservatory. Parking space for 4 cars. Large garden. 5 mins lake & stream for keen fishermen. £149,950 Tel 0272 332478.

MARTOCK in Somerset Charming XVIII century hamstone cottage of character. Beautifully restored. Situated in an enviable rural setting of this quaint market town. £64,500. Tel: 0935 826035.

WEST COUNTRY Property Exhibition of over 1,000 properties for sale in Devon, Cornwall, Somerset and Dorset on 3rd and 4th March at Great Western Royal Hotel, Paddington, London. 10am to 8 pm Gribble, Booth & Taylor, Estate Agents. 35 West country Offices. Tel (0884) 256041.

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Between Banstead and the village of Woodmansterne, fine det 4 bed house overlooking green belt farmland. 2 baths. 2 recepts, lge fitted kit with built in oven, ceramic hobb and oak units, ceramic tiled floor. Lge b/fast rm. Laundry rm. Downstairs cloakrm. Dbl gge. Gas CH. Dbl glazing and lge tec gdn. £250,000.

Tel: 0737 356080.

RESIDENTIAL DEVELOPMENT SITE KINGSTON UPON THAMES CENTRE

Close station and shops. Planning applied for 26 2 bedrm units, warden assisted.

01 847 3899 (T)

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As new. 5 bedrooms, 3 reception rooms, double garage. Professionally decorated and furnished. Offers around £315,000.

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HAMPTON COURT Riverside PB 2 bed flat. Recep/diner New kitchen. Balcony. CH. Garage. £81,950. Tel. 0836 283254

ASHTEAD

An immaculate circa 1590 GRADE II listed character cottage. 3 bedrooms, 3 recepts, beamed walls and ceilings, old clock at elevation. Full gas CH. Waterloo, Victoria, London Bridge 35 minutes. M25 5 mins. This former blacksmiths cottage is in excellent decorative order with secluded South facing patio and pretty cottage garden.

Offers around £185,000.

Tel: 03722 78363.

MITCHAM End terr semi (1930's) 3 beds. In pleasant cul de sac. CH, lge gdn, lovely outlook. Nr multi-transport & shops. For immed. cash £87,000. 01 685 0812 or 01 748 2126

WALTON ON THAMES Pretty 3 bedroom detached house. 2 receptions, luxury kitchen & bathroom. Close to BR Station (Waterloo 25 mins). £142,500. Tel. 0932 228217.

SUSSEX

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SOUTH COAST. Witterings. Apartment within 150 yards of the sea. Two bedrooms, large reception room. £68,500. Tel 0243 672686 (Sunday) 0252 727070 Extn 127. 01 589 5068 (after 7pm).

THE WITTERINGS Sussex. On a sought after private residential estate in gardens of ¼ acre, an appealing detached chalet bungalow affording generous living accommodation - 4 bedrms, 2 bathrms, sitting rm, dining rm, spacious sun room, magnificent kitchen/breakfast rm, oil fired ch, garage to side. Excellent value, £175,000. Freehold. Peter Leete & Ptrs. 0428 734480

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5 bed executive chalet type detached home. Hall, clks, lngc, dnng rm, kit, utility, 2 baths, shwr rm, dbl gge, remote door, burglar alarm, dbl glazing, many extras, long private drive finished to a very high specification. Plots in excess of ½ acre. All landscaped on a lakeside setting. On A419 between Swindon and Cirencester, M4 14 mins, M5 30 mins.

£230,000.
Tel: 0793 33612.

NR BATH Immac 3 bed bungalow FGCH. Double recep with French windows leading to patio & garden, fitted kitchen, mod bath. Gge. Bradford on Avon. £73,500. 02216 4174.

YORKSHIRE

YORKSHIRE COAST

1850's detached brick and pantile cottage, situated on edge of attractive village two miles from Yorkshire coast. This sunny home comprises hall, dining room, fitted kitchen, conservatory, 27 foot lounge with feature fireplace, two double bedrooms, luxury bathroom, multi-fuel CH, landscaped garden, drive. £59,000.

Tel 0304 240080.

FARMS & SMALLHOLDINGS

HERBAL TEA Well established farming enterprise for sale as going concern including equipment, expertise and land: 20-40 acres. Sole UK supplier. Alan Pickett. Tel. Biddenden, Kent: 0580 291433

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RESIDENTIAL PROPERTY/2

Valverde is one of the three original houses on the exclusive private estate of St George's Hill, Weybridge, Surrey, built by Tarrant shortly before the First World War. It is a typical house of the period, and its three large and well laid-out reception rooms have interconnecting doors to make them ideal for entertaining. The house stands in about one acre, and has seven bedrooms, two bathrooms, a playroom and a staff sitting room. It also has a heated swimming pool, and various outbuildings in the grounds. Knight Frank & Rutley, whose London and Guildford offices are selling it, says the house is somewhat old-fashioned, but has great character and the potential to become again one of the finest houses on St George's Hill. It is asking for offers around £750,000

New respectability cuts no ice

The entry of respected financial institutions into estate agency work has failed to improve their image in the house-buyer's jaundiced view, according to the findings of a research study by the consultancy of Janet Levin Associates. The research showed that public awareness of the institutions' involvement was much greater now, but few buyers felt these groups had done or would do anything for the service.

The results of the research, based on group discussions with recent house-buyers, ironically coincide with reports from the Prudential, foremost of the institutional estate agents, that it is becoming increasingly popular among potential sellers.

The Prudential, Britain's biggest estate agency with 651 offices, says nearly one in five home-owners would now choose it to sell their property.

The Prudential believes the results underline not only its growing dominance of the estate agency world but also the swing in public opinion in favour of the larger, nationally owned estate agency chains.

Yesterday, another of the largest chains, General Accident, with 450 offices, unveiled its new corporate image as GA Property Services, and is embarking on a £7.2 million advertising campaign to promote its new look and range of activities.

The Janet Levin research said buyers told stories of being pressurized into taking the mortgage packages offered by being made to feel this was the only way they would secure the desired house. The study says: "This research ... showed that it is the desire to get the chosen house which dominates the mortgage decision."

On estate agency take-overs, there were more negative than positive comments, including the predictable "there is less competition around" and the downright rude "I think the main difference now is they employ more professional liars".

When people have found agents helpful they say so, sometimes in tones of surprise. "I got better service than I expected," one first-time buyer admitted. Another said: "Once I sorted the mortgage out, the estate agency did everything else. I was very pleased."

The survey, *The House Purchase Decision*, is available from Janet Levin Associates, 29 Glebe Road, London SW13 0DZ, at £950.

The Prudential decided from the start of its involvement to aim for a single-brand image, unlike some who kept the original agents' names alongside. To many observers it seemed a pity to lose established names such as Chestertons, but Prudential Property Services is confident that its decision paid off, giving it a powerful image and making it better known than any of its rivals.

CW

IN THE MARKET

A rectory from the 17th century

■ The Old Rectory at Britwell Salome, a tiny Oxfordshire village between Watlington and Wallingford, is a Grade II listed house dating back to about 1600 when it was occupied by the then rector, Clement Facer. The house, with its half-timbered rear wing, was later extended and remodelled to give it an early Georgian façade, but the early part included the former barley malting room with arched ceilings and concealed traps for releasing the fumes.

The accommodation includes three reception rooms, a conservatory, six bedrooms and a playroom. The grounds of six acres include a swimming pool, and among the outbuildings is a traditional stable block with potential for conversion, subject to planning consent. Cluttons' London and Oxford offices are seeking offers of more than £500,000.

■ **The Falmouth office of Miller & Company is selling an 18th-century house at Flushing near Falmouth containing a Chippendale Chinese staircase, believed to be the only one of its kind still in its original house. The house, a few yards from the water, was built for the Falmouth Packet captains, and was once tenanted by Captain John Bull. It has five bedrooms, two reception rooms, and walled gardens. The price is £125,000.**

■ Chalcot Square, Primrose Hill, north London, is one of the original boundaries of the North London Pleasure Gardens famous in the 18th and 19th centuries. In 1850 it was laid out with tall terraced houses. The agents, PKL (01-586 9882), are selling a first-floor balcony flat with a 20ft drawing room and five sash windows looking on to the square. The two-bedroom flat is for sale at £170,000.

The same agents are selling a maisonette in Chalcot Road, adjoining the square, which has some of the oldest houses in Primrose Hill village. The first-floor maisonette, with a terrace overlooking the garden, has a reception room with cast-iron fireplace and ornate marble mantelpiece, and three bedrooms. The price is £277,500.

■ **Magnus Linklater, former editor of the *London Daily News* and now editor of *The Scotsman*, is moving from London to Edinburgh and selling his Grade II listed Georgian house in Highbury Place, overlooking Highbury Fields. The five-storey house, built in 1774, has a drawing room, a dining room, four bedrooms, and a self-contained two-bedroom flat. The house has a 90ft garden, and agents Holden Mathews are asking £525,000.**

■ *Peppers* is an unusual Regency property in Norwich, with a three-storey tower giving fine views over the city. The Grade II listed house was built in 1820, and retains many original features, including an original Georgian carved pine fireplace in the drawing room. There are three main reception rooms, seven bedrooms and two bathrooms, and the house stands in three-quarters of an acre. Savills' Norwich office is looking for offers around £235,000.

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COPE PLACE W8. Bright 1 Bed flat close Ken High Street. Recep. Eat-in kitch. Dble Bed. Bath. £220pw to inc heating. Benham & Reeves 938 3522.

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ELM PARK RD SW3 An elegant grnd and 1st flr maisonette with beaut antique furnishings, 3 bedrms. 2 receps. lovely oak kit. 2 bathrms. clk. alarm. 6 mins walk S Ken underground £600 pw Foxtons Open 7 days. 01 225 2055

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MAYFAIR Superb luxury penthouse. fully furnished. 4 bedrms, 3 bathrms. Co let. Tel: 01 629 9933 Ext 217. (T)

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MILL HILL. Quiet 3 bed hse nr transp., gge, gdn. co./o'seas let. Tel. 01- 906 0272.

MOOR PARK RD SW6 Newly redec 2 bed flat o/looking Eelbrook Common. Recep. Kit. All machs. Dble Bed. Sgle Bed. Patio Gdn. £275pw co let. Benham & Reeves 938 3522.

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N13 Palmers Green Self contained 3 bed flat close to Turnpike Lane tube and amenities. Suit 3/4 professionals £50 weekly per room excluding all bills. Tel. 01 881 4286.

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NW3 Delightful Unfurn 2 bed 2 recep family home: Gallery. comm gdn £350 pw. 886 9842

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SW1 St George's Dr. Realistically priced 1st flr 1 dble bed flat. lift. recep. sofa bed. open plan kit. washer, bath. £125 pw Long Co Let. Dauntons 01-834 8000

SW1 An attractive patio flat entered from a quiet cobbled mews. mirrored recep/diner with mod furn. Door to patio gdn. Kit. Bath. Dble bed, utility rm. £200pw. Cooles 828 8251.

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SW1. Sussex St. Int designed bright 1st flr flat, spacious recep, balc. beautifully ftd kit. washer. 2 dble beds. masses of cupboards, bath with shwr. £240 pw Long Co Let. Dauntons 01-834 8000

SW13 Barnes. Newly dec terraced hse. 4 gd sized bedrms. 2 bathrms, reception. sep dining. lge kit/breakfast. front and rear gdn £300 pw. 878 4315. (T)

SW3 off Kings Rd. close river, 2 bed flat, f/f kit. £200 pw. Buchanans 352 7385/351 7767.

SW7 - Onslow Sq. Extremely elegant & spacious 4th flr 3 dble bed flat, lift, kit/b'fast, 2 receps, 2 baths 2 mins S Ken tube. use tennis ct Very Central. Viewing recommended £650 pw Long Co let Dauntons 01 834 8000

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W1 Beautifully newly refurbished 1 bed flat with private south facing roof terrace. Fully equipped. £200pw. Co let pref. Tel: 01 629 6102 (T).

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SUPER SECRETARIES

Continued from page 34

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Spinners brought in but England lack killer instinct

From Alan Lee, Wellington, New Zealand

England intend to include two spinners in the final Test match against New Zealand at the Basin Reserve, which begins tomorrow. This is a welcome attacking policy change, though not in itself enough to alter the course of the tour, for if England seriously aim to prevent this series dragging on to a soporific scoreless draw then both their outlook and their out-cricket must be urgently reviewed.

With due regard to the handicaps of lifeless pitches and a relentless itinerary, both expounded by the captain, Mike Gatting in the past 48 hours, the fact remains that England are up against the weakest opposition, Sri Lanka possibly excepted, they will face for some years to come. At present, they are lamentably failing to make the most of the opportunity.

Part of the problem could be that England have forgotten how to win. They have not, it seems, fully recognized that this New Zealand team, with Hadlee absent and Martin Crowe short of form, is in most areas little better than an ordinary county side. They would be seen off embarrassingly quickly by an international team blessed with the self-confidence which England have very evidently mislaid.

In both Test matches played so far, England have established a position to dictate, *only for the killer instinct to* desert them. Their inability to translate sessions won (a favourite claim of Micky Stewart, the team manager) into matches won, stems inevitably from the diffidence afflicting a team which has now gone through 12 Tests without a victory.

At Eden Park, in the match which finished only on Monday, England scored their runs far too slowly on the third day. Pressure was thus placed on the later batsmen and an advantageous situation was lost through inertia and anxiety. Gatting himself admitted last night that he can see some truth in this assertion, though he added: "We must always have it in mind not to be reckless and finish a day with about 260 for seven."

This perfectly illustrates my *point. Perhaps unwittingly,* England are now conditioned *to the priority of avoiding* defeat. The quality of players *now available means that they* then have no time, and no resources, to *conjure up* any real possibility of victory.

They have not been helping themselves by some of the sloppiest catching and, in some instances, outfielding, I have seen from an England team in the past dozen years. Nine players had a try at slip fielding in Auckland; only Capel held a catch. The statistic relating to missed chances in this area is now too appalling to repeat and until England begin hanging on to a *higher percentage,* early inroads into this vulnerable New Zealand batting side are being crucially denied.

It is impossible not to feel sympathetic towards Gatting *and his players,* for all their shortcomings. This has been a *fraught and frenetic winter,* one which very few of them *have actively enjoyed,* and as it draws to an end they are being asked to play two Test matches back to back, fol*lowed by yet another round of* one-day internationals.

Gatting puts both sides of the argument. "It is very hard to get players mentally prepared when you start another Test two days after finishing the previous one. It is very demanding for everyone. But we must remember that the itinerary was largely drawn up to suit us. We have already had a long enough winter away and we did not want another three months here."

All of which brings us back to the most sensitive issue of all, the scheduling of far too much international cricket. It must by now be plain to even the most myopic administrator that the theory of filling the game's coffers and the players' pockets by playing all the year round is a sure route to self-destruction.

This last Test of seven during England's winter promises a little more in the way of variety than was offered at Auckland. The Wellington pitch now supports spin with a consistency which has not only persuaded England to recall Hemmings, but New Zealand to bring Boock out of retirement. Boock, a grocer from Otago, has again been the leading wicket-taker in the Shell Trophy programme this season and his left-arm spin will alleviate the monotony of medium pace, just as Hemmings's *flighted off breaks will* do for England.

It is Gatting's theory that some of the New Zealanders, including Monday's centurion, Greatbatch, are not very comfortable against spin bowling. *Boock's domestic success* might confirm the theory. *England now simply* have to put it into practice to give this series a sting in the tail.

Test on shaky ground

By *Simon Wilde*

The Basin Reserve, Wellington, is no ordinary venue. It can claim to have been created out of a lake by an earthquake (in 1853, when a major shift of land destroyed one cricket ground and made another) and to be the *only ground in the world to have* experienced an earthquake during a Test (in 1950-51, on the final day of the second Test with England).

Bowlers can still get help from moisture in the pitch, as they can from the strong winds that frequently blow over the ground. When New Zealand beat England in a Test for the first time, in 1977-78, after 48 years of trying, Richard Hadlee (six for 26) skilfully exploited gale-force winds as England, set a paltry 137, were humbled for 64.

Top-scorer in that match was Boycott, who, despite being constantly troubled by grit getting behind his contact lenses, *batted 442 minutes for 77.* The only man to score more than that during England's two previous games there, in 1950-51 and 1962-63, both of which they won in three days' play, was Cowdrey (128 not out). In 1929-30 and 1983-84, New Zealand gave two of their best batting performances to earn draws.

Sunset over Barbados

Although Barbados have been challenging quite strongly for this year's Red Stripe Cup, which is the Caribbean equivalent of the County Championship or the Sheffield Shield, and are in the final of the inter-island one-day competition, they have less cause than for a long time to be confident of their cricketing future.

Since the last war they have seldom had fewer than four players in the West Indian side; sometimes they have had seven. In three or four years' time, by when Marshall, Greenidge and Haynes will probably have given up, they may well have none.

There are many reasons for this. West Indies' poor showing in the last World Cup has, of course, *cast its shadow.* But chief among them is the range of interests now available to the average Barbadian. I have just spent a fortnight there in which I saw none of the impromptu games of cricket that have for so long been such an engaging feature of life on the island and which the guide books extol.

Of those who used to play in them, some are playing video games instead; others are watching American *television* and getting hooked on basketball or are engaged in every sort of water sport, in that georgeous purple sea, from buzzing around on what look and sound like horrid little motorbikes to stunning flying fish with some form of explosive and selling them at *the roadside.* Squash is more available than it was, and football and hockey are much more popular. Life is pretty good, and bowling is hard work.

The latent cricketing talent must be as abundant as it ever was. You need only to have seen the average *Bajan* hit or catch or throw a cricket ball to know that. Between April 1924 and January *1926* Frank Worrell, Everton Weeks (now a leading light in the *bridge world)* and Clyde Walcott, three cricketing *legends, were born in Barbados* within a mile or two of each other. In 1966 the island side was able to take on the Rest of the World in a match to celebrate their Independence without being disgraced. Since the last war more than forty Barbadians have represented West Indies, including arguably the greatest cricketer of this century, in Sir Garfield Sobers. Between them they have scored *100 Test centuries.*

Time and again, club and school sides from England on tour of Barbados have soon *found themselves* on the back foot against opponents who rely not on orthodoxy but instinct, often in pretty basic conditions. The straight, good-length ball has a nasty way of disappearing over the mid-wicket boundary, as I am sure it always will.

No doubt, too, great fast bowlers will continue to emerge from Barbados, some, like Wes Hall, fast because they are big and strong and uninhibited; others, *like Malcolm Marshall,* because they have such rhythm and timing. For the moment, though, those concerned with *cricket in Barbados* are undoubtedly worried. The last *young Barbadian to appear from* nowhere and play as prodigies can was Desmond Haynes, and he is 32 now, his attacking flair long since constrained by the pitches at Kensington Oval, the main ground in Bridgetown, which have for too long given disproportionate help to fast bowlers.

For the time being Antigua has taken the place of Barbados as the most prolific cricketing nursery in the Caribbean. An island of similar size (not a lot *larger than the Isle of Wight)* and with only a third of the population, it has Vivian Richards as its inspiration and aspires to set up as a first-class side of its own rather than being a component of the Leeward Islands' XI. They are being driven by the same fervour and enthusiasm and support that helped to make Barbados such a force.

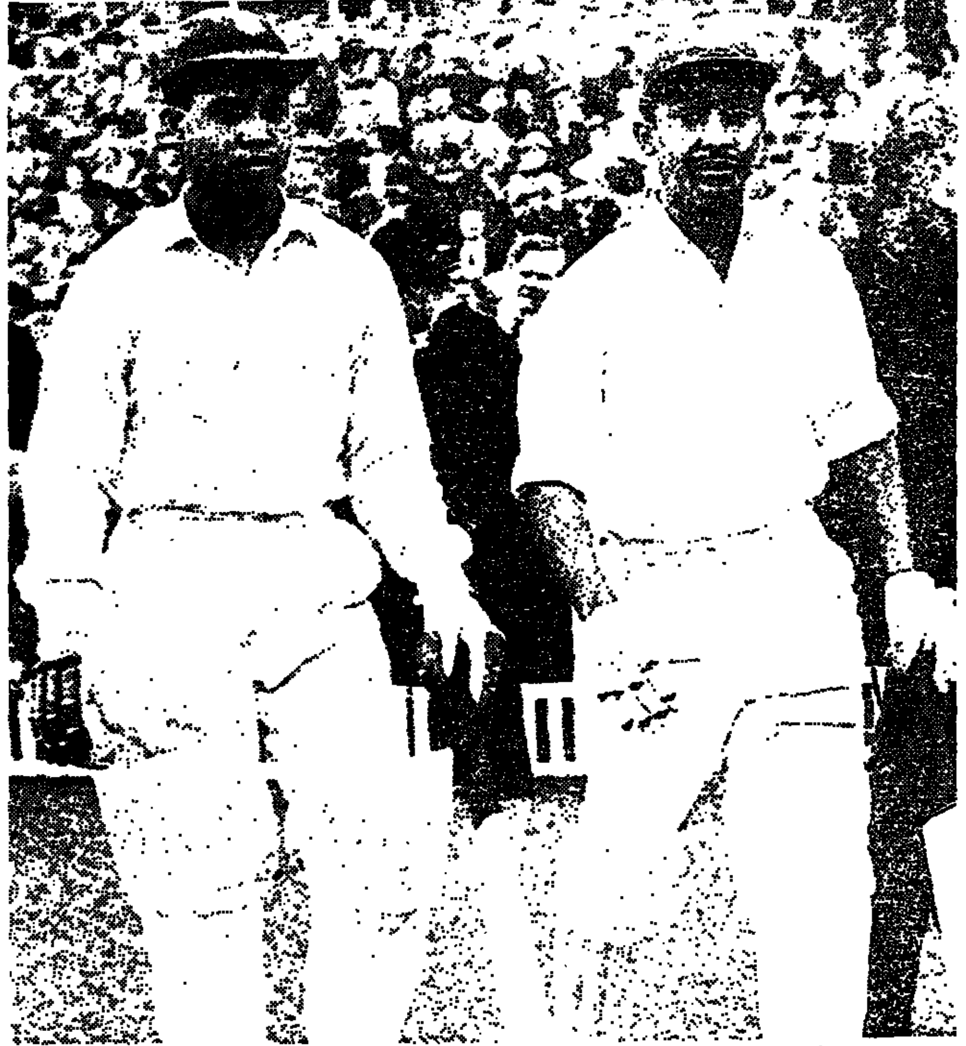
The one afternoon's cricket which I watched in Barbados last month was entirely unlike the popular image of the West Indian game. Although in a strong position against a weak Guyana side, and in front of quite a good crowd, Barbados scored 45 runs in 32 overs *between lunch and tea, losing no* wickets and yet playing hardly a *stroke of any kind.* The batsmen were Best and Payne, both Test players. "Cricket, ugly cricket" was the headline next day. In the end, Marshall and Garner came in and walloped the ball around and then won the match with their bowling, but it was not so much a game of Caribbean flavour as of contemporary cricket anywhere.

So it is to the over-30s that West Indies will be looking in the series of three Test matches against Pakistan, starting in *Georgetown later this month,* and in England this summer. The series against Pakistan promises to be keenly fought and full of good cricket. But of the younger school the only batsman expected to play any significant part is Carl Hooper, a Guyanan who was not playing against Barbados because he had had a finger broken earlier in the week by Marshall, *playing in a* one-day game. Two other young *batsmen with a touch of the* Caribbean genius which cricket needs to make it *sparkle* are Keith Arthurton, a left-hander from Nevis, and Sudesh Dhaniram, of Guyana.

Marshall, Garner, Gray, Walsh, Patterson (known now as "Batterson"), Davis, Holding, Ferris, Baptiste, Benjamin and a new giant from Antigua by the name of Curtley Ambrose — *throughout the islands it is still* the fast bowlers who are doing *most of the damage, physical* and otherwise. On a recent visit *from New York,* where he now lives, Lance Gibbs (309 wickets in Test cricket with off breaks) said of the current crop of West Indian spinners that they failed to "loop the ball" and were too negative. Slow bowlers, he said, were being brought in to the West Indian side, if at all, "merely to give pace bowlers a breathing spell."

They are hoping that the sight of Abdul Qadir, twirling away for Pakistan, may prompt a spinners' revival — not only in *the villages and on the beaches* of Barbados. It would be *wonderful if it did.*

John Woodcock



Barbadian masters: Gary Sobers (left) and Frank Worrell, two of the world's finest players

Jamaicans draw but claim new trophy

Kingston (Reuter) — Jamaica won *the inaugural* Red Stripe Cup championship, the successor to the Shell Shield, on Monday when they drew their final match against Trinidad and Tobago, who batted out the fourth day after finishing 150 runs behind on first innings.

Marlon Tucker, the Jamaican captain, received the Red Stripe cup from the island's Governor General, *Sir Florizel* Glasspole, when the match was called off *with* 10 of the final 20 overs remaining. And the team also earned $10,000, awarded by Paul Gueddes, chairman of the Red Stripe brewery.

The Trinidadians were helped by a typically dogged 66 from their captain, Larry Gomes, the former West Indies batsman who was brought out of retirement to lead the side.

In other matches which ended on Monday, Leeward Islands beat Barbados by 10 wickets in Bridgetown to finish runners-up, and Guyana beat Windward Islands by nine wickets in Guyana in a bottom-of-the-table match.

The Leewards were set up by a *splendid 176, the highest score* this season, from Richardson, and 70 from Richards, the two Antiguan Test players. Their fast bowler, Ambrose, set a new record for the most wickets in a West Indies season, his 35 surpassing the 33 set by Winston Davis in 1983. He was due to play for Northamptonshire *this* summer, but selection for the *West Indies tour seems certain.*

SCORES: Trinidad and Tobago 228 (K Williams 77, A Logie 46; R Haynes 6-53) and 300 for nine (H Gomes 66, A Gray 47; A Logie 45): Jamaica 378 (P Dujon 80, C Davison 55, M Neita 45). Match drawn.

May's team will remain unchanged

Peter May faces his seventh year as chairman of England's selectors, and Phil Sharpe, Fred Titmus and Micky Stewart will also be re-elected unopposed at tomorrow's *spring meeting* of the Test and County Cricket Board. David Allen, the former Gloucestershire spinner, was *nominated for a place on* the panel but withdrew because of business commitments.

May took over from Alec Bedser as chairman of selectors in 1982, intending to hold the job for four years. Since then England have played 65 Tests, winning 14 and losing 24. This summer *May* and his panel must find a team to end a run of *10* consecutive Test defeats against the West Indies.

- *Don Topley, the Essex* medium-pace bowler, has had a *shin operation,* but *is expected* to be fit when the season starts *next month.*

Queen's Bench Division

Law Report March 2 1988

Chancery Division

Duty of bank over unlawful transfers

Barclays Bank plc v Quincecare Ltd and Another

Before Mr Justice Steyn

[Judgment February 24]

A banker was under a duty to *refrain from executing an order* to transfer funds from a company's *current* account *if* he had reasonable grounds for believing that the order was an attempt to misappropriate the funds of the company. The test was the perception of an ordinary prudent banker.

Mr Justice Steyn so held in the Queen's Bench Division in finding for the plaintiff, Barclays Bank plc, against Quincecare Ltd and UniChem Ltd, and holding that the bank had not been in breach of duty.

The bank had agreed to lend £400,000 to Quincecare, whose chairman caused about £340,000 to be drawn on and misapplied for his dishonest purposes. Almost the *entire sum* was lost. UniChem had guaranteed the loan.

Mr Timothy Walker, QC and Miss Genevra Caws for the bank; Mr Roydon Thomas, QC and Mr Simon Browne-Wilkinson for Quincecare; Mr Mar*tin Mann, QC and Mr Roger* Kaye for UniChem.

MR JUSTICE STEYN said that while finding the approach of Mr Justice Alliott in *Lipkin Gorman v Karpnale Ltd* ([1987] 1 WLR 987), instructive on the question of a bank's contractual *duties towards a customer, the* importance of the matter warranted an independent examination of a bank's duties.

His Lordship's observations were restricted to the relationship of banker and customer in the context of a bank transferring money from a current account on the customer's instructions.

As agent the bank owed fiduciary duties to Quincecare. Every agent for reward was also bound to exercise reasonable *care and skill in carrying out the* instructions of his principal.

There was no logical or sensible reason for holding that bankers were immune from such an elementary obligation.

It was an implied term of the contract between the bank and the customer that the bank would observe reasonable skill and care in and about executing the customer's orders.

Moreover, notwithstanding *what* was said in *Tai Hing Cotton Mill Ltd v Liu Chong Hing Bank Ltd* ([1986] AC 80, 107), a banker might in case such as this be sued in tort as well as contract: see *Midland Bank Trust Co Ltd v Hett Stubbs & Kemp (a Firm)* ([1979] Ch 384).

Given that the bank owed a legal duty to exercise reasonable care in and above executing the customer's order to transfer *money, it was nevertheless* a duty which must generally speaking be subordinate to the bank's other conflicting duties.

Ex hypothesi one was considering a case where the bank received a valid and proper order which it was *prima facie* bound to execute promptly on pain of incurring liability for consequential loss to the customer.

If the bank executed the order knowing it to be dishonestly given, shutting its eyes to the obvious fact of the dishonesty, or acting recklessly in failing to make such *inquiries* as *an* honest and reasonable man *would have made, no problem* arose: the bank would plainly be liable. But in real life such a stark situation seldom arose.

In judging where the line was to be drawn there were counter*vailing policy considerations.* The law should not impose too burdensome an obligation on bankers, which hampered the effective transacting of banking business unnecessarily. On the other hand, the law should exact a reasonable standard of care in order to combat fraud and protect bank customers and innocent third parties.

In his Lordship's judgment the sensible compromise, which *struck a fair balance between* competing considerations, was *simply to say that a banker must* refrain from executing an order, if and for as long as the banker was "put on inquiry" in the sense that he had reasonable grounds (although not necessarily proof) for believing that the order was an attempt to misappropriate the funds of the company (see *Lipkin Gorman v Karpnal Ltd* at p1006). And, the external standard of the likely perception of an ordinary prudent *banker was the governing* one. That was not too high a standard.

Everthing would no doubt de*pend on the particular facts of* each case. But there was one particular factor which would often be decisive. That was the consideration that, in the absence of telling indications to the contrary, a banker would usually approach a suggestion that a director of a corporate customer was trying to defraud the company with an initial *reaction of instinctive disbelief.* But it was right to say that trust, *not distrust* was that basis of a bank's dealings with its customers.

Solicitors: Durrant Piesse; *Warner Cranston, Southwark;* Rakisons.

Union membership was unreasonably refused

Transport and General Workers Union v Tucker

Before Sir John Donaldson, Master of the Rolls, Lord Justice Dillon and Lord Justice Bingham

[Judgment February 11]

Where there was a practice in accordance with a union membership agreement that an employer would employ only members of a particular branch of the trade union specified in the agreement, an *employee,* whose application to transfer his membership to the relevant branch had been refused, could complain to an industrial tribunal that such refusal was unreasonable and contrary to his rights under section 4(2) of the Employment Act 1980.

The Court of Appeal so held dismissing an appeal by the *Transport and General Workers* Union from the Employment Appeal Tribunal which had dismissed its appeal from an industrial tribunal, sitting in *Liverpool, which had held* that Mr Kenneth Tucker's applica*tion for membership of branch* 6/541 (Liverpool Commercial Transport) of the union had been unreasonably refused.

Mr Timothy Horlock for the Union; Mr Charles James for *Mr Tucker.*

The MASTER OF THE ROLLS said that the Employment Appeal Tribunal had dismissed the union's appeal in *October 1986* yet it had not reached the Court of *Appeal until February 1988.*

His Lordship had been greatly surprised by the delay because such appeals were in a priority *category particularly where,* as here they involved a consideration of a statutory provision for the first time. He had accordingly found out what had gone wrong.

Time for appealing had been extended until March 1987. Then in April 1987 the appeal had gone into the List of Forthcoming Appeals, the bundles being filed in May and approved in June. The Civil Appeals Office had been told that the respondent had not wanted early listing, and in *October counsels' clerks had* agreed the February date with *the office.*

His Lordship had now made it clear to the office that they should not agree a date so far ahead with counsels' clerks which involved such delay in a case of that sort. In his Lordship's view if counsel could not deal more quickly with such a matter they should return their brief.

Turning to the facts of the case, Mr Tucker, who was a heavy goods vehicle driver, had for 18 years been a member of the TGWU. Originally he had been *employed in the Wigan area* and been a member of the Wigan *branch. Later he* had obtained work in Chorley and transferred to the Preston branch. Following redundancy he had transferred again to the Skelmersdale branch near his home.

In April or May 1984 he obtained employment with a *Merseyside employer* who had an agreement with the TGWU that only local branch members would be employed. The employer thought that there would be no problem in Mr Tucker transferring to the appropriate branch, although *it was a fair* reading that Mr Tucker himself *may have anticipated* some trouble.

The union refused Mr Tucker's application to transfer and maintained that refusal making it clear to the employer that Mr Tucker could not be employed unless he *did become a member* of the branch.

The question which arose was therefore one purely of the construction of section 4(2) of the Employment Act 1980 and its application to the present facts.

Section 4(2)(*a*) provided that every person who was, or was seeking to be , in employment *had the right* not to have an application for membership of a specified trade union unreasonably refused.

Section 4(10) provided that "any expression used in any provision of this section . . . and in the [Trade Union and Labour Relations Act 1974] has the *same meaning in that provision* as it has in that Act, except that *any reference in such a* provision to a trade union includes a reference to a branch or section of a trade union".

Mr Horlock had submitted that Mr Tucker had no rights under section 4(2) because his application was for membership *of a branch, and further that the* relevant union membership agreement, a term defined by section 30 of the 1974 Act, in only referring to the TGWU had not been accepted by the employer as being equivalent to the *branch.*

His Lordship could not agree. Section 4(10) made it clear that section 4(2) would apply to facts such as the present. Moreover, the industrial tribunal had found as a fact that the Liverpool branch had been accepted *as being the union specified in* the agreement.

Mr Horlock had also suggested the employer had repudiated the practice in accordance with the membership agreement by employing Mr Tucker before he *had applied to transfer his* membership to the branch.

In his Lordship's view that was wholly unrealistic. The employer thought there would be no trouble and merely jumped the gun. He had not abrogated *the accepted practice* which the industrial tribunal *had found* had been in existence for some time.

His Lordship rejected the submissions and would dismiss the appeal.

Lord Justice Dillon agreed and Lord Justice Bingham delivered a concurring judgment.

Solicitors: Hextall Erskine & Co for Jack Thornley, Manchester; Rabin Leacock & Partners for Bruce Jack & Co, Ormskirk.

Establishing adverse possession

Buckinghamshire County Council v Moran

Before Mr Justice Hoffmann

[Judgment February 19]

What was necessary to show the required *animus possidendi* to establish adverse posssion was not an intention to own or even an intention to acquire ownership of the land but merely an intention to possess.

Mr Justice Hoffmann so held in the Chancery *Division* in dismissing an action by *Buckinghamshire County* Council to recover possession of *a plot of* land at Amersham, which the council had intended to use at some time in the future for a proposed diversion of the A4O4 around Amersham, and which the defendant, Mr Christopher Moran, had treated as part of the garden of his house, Dolphin Place, which adjoined the land to the north of the plot.

Mr Michael Douglas for the council; Mr Peter R. Griffiths for Mr Moran.

MR JUSTICE HOFFMANN said that Mr Moran admitted that the council had acquired title under a conveyance of October 20, 1955, but that he had been in adverse possession *for more than 12 years,* and therefore the council's title had *been extinguished* under sections 15 and 17 of the Limitation Act 1980.

The plot was separated from the property to the south by a laurel hedge, and had fences to the west and on the road frontage to the east, but there was nothing to separate it from the land to the north.

Despite a suggestion from the county *surveyor* that it should be let to the owner of the house to the north, or that a fence should be erected, nothing was done.

From about 1967 onwards, predecessors in title to Mr Moran began *maintaining* the plot, mowing the grass and *trimming the hedges, and treat*ing it as part of their garden. That was noted by the county road surveyor, who was not altogether displeased since it saved them having to do it.

In 1971 Mr Moran bought the house to the north, Dolphin Place, from the predecessors in *title, and the conveyance to him,* dated July 28, 1971 contained the words "together with . . . all such estate right title and interest as the vendors may have in or over . . . the lot formerly numbered 206" (the disputed plot).

The vendors also made a statu*tory declaration to the effect* that they had since 1967 cultivated the land to the extent of cutting the grass and trimming the hedges, and had from time to time parked a horse-box on the land, that during that time no *one had challenged their right to* occupy the land, and that their *permission had been sought to* the laying of an electric cable to supply the tennis courts on the recreation ground to the rear.

The claim to adverse possession had first been raised in correspondence in 1976, and if the *council had started proceedings* then they would almost cer*tainly have* succeeded, but instead proceedings were not commenced until 1985, when another nine years had elapsed. The crucial date was therefore October 28, 1973.

Had a cause of action to recover the land accrued to the council by that date? That question had to be answered in accordance with paragraph 8(1) of Schedule 1 to the *Limitation Act 1980,* whereby no right of action was *to be treated as accruing unless* the land was "in the possession of some person in whose favour the period of limitation can run", that is adverse possession.

That meant that tenants, licensees and beneficiaries under trusts were excluded, but there was no doubt that Mr Moran was a person in whose favour the period of limitation could run.

The issue was whether, before the crucial date, *he had assumed* possession of the land, and for that purpose it was necessary to look at paragraph 1 of the same Schedule, which provided that where the person bringing the action to recover land had been dispossessed or had discontinued his possession, the right of action should be treated as having accrued as at the date of the dispossession or discontinuance.

The council had been in possession and had not discontinued it, so the *question* was whether the council had been dispossessed before the crucial date.

His Lordship had been referred to a number of cases from the nineteenth century, almost all of which were considered by Mr Justice Slade in *Powell v McFarlane* ((1977) 38 P & CR 452), with whose analysis his Lordship agreed.

But Mr Justice Slade had been troubled by the doctrine of implied licence, introduced into the law by a number of Court of Appeal decisions, which had since been negated by paragraph *8(4) of Schedule 1 to the 1980* Act.

Mr Justice Slade said (at p469) that he regarded possession as "that degree of occupation or physical control coupled with the requisite intention commonly referred to as *animus possidendi,* that would entitle a person to maintain an action of trespass in relation to the relevant land", and "dispossession" as simply the taking of possession in such sense from another without the other's licence or consent.

Adopting that analysis, what Mr Moran had to show was a dealing with the land as an actual owner might be expected to deal with it, and that no one else had done so. That requirement was satisfied, since he had *padlocked the gate to the plot* and kept the key, had main*tained the grass and trimmed* the hedges.

The more difficult question was whether he had the necessary *animus possidendi. In this case* the council had a special intention for use of the land as a road at some time in the future, and furthermore Mr Moran knew of that intention.

Mr Justice Slade in *Powell v McFarlane* (at p485) had said that in circumstances where an owner had no present use for his land but had future plans for its use (for example by development or by dedication to the public as a highway) then the court would on the facts readily *treat a trespasser,* whose acts had not been inconsistent with such future *plans, as having not* manifested the requisite *animus possidendi,* or, alternatively, as not having acquired a sufficient degree of exclusive occupation to constitute possession.

That seemed to be a common sense inference of fact since one did not readily assume an intention on any one's part to interfere with the plans of the *person whom he knew* to be the true owner.

However, Mr Justice Slade also said (at p477) that there were a few acts which by their very nature were so drastic as to point unquestionably, in the absence of evidence to the contrary, to an intention to *appropriate the land* in question, such as ploughing up and cultivation of agricultural land, and enclosure of land.

Here the land was already enclosed when Mr Moran came upon it, the only means of access being over his own land or through the gate to the road on which he placed a lock. It was true that it was possible to climb the gate or to crawl through the hedge, but those were not the ordinary and usual means of access.

If on an inspection the council had found a newly placed *padlock, they could hardly have* concluded otherwise than that *Mr Moran intended* to exclude everyone including themselves.

In looking at his state of mind it was relevant to consider the conveyancing documents when he purchased the land, and the reference to the plot in question and the statutory declaration were strong evidence that he was intending to take over some kind of possessory title.

It was said that a note of a conversation with a Mr Harris, for the council, in November 1975 was inconsistent with that intention, in which there was talk of an option to purchase if the road was *not* to be constructed.

But what was required was *not* an intention to own, or even an *intention to acquire ownership* but an intention to possess. The conversation was not inconsistent with that intention.

So, despite the normal presumptions to be applied, Mr Moran's acts of incorporating the plot into his garden did point unquestionably to an intention to *have possession.*

In none of the cases referred to, *namely: Leigh v Jack* ((1879) 5 Ex D 264); *Williams Brothers Direct Supply Ltd v Raftery* ([1958] 1 QB 159); *Techild v Chamberlain* ((1969) 20 P & C R 633) and *Wallis's Clayton Bay Holiday Camp Ltd v Shell-Mex and BP Ltd* ([1975] 1 WLR 1295) was there the feature of complete enclosure as well as the acts of use relied on in this case. The defence was made out

Solicitors : Sharpe Pritchard & Co for Mr D. U. Pullen, Aylesbury; Memery Crystal.

Restraining breaches of covenant

Unigate Dairies Ltd v Bruce

An interlocutory injunction to restrain pending trial alleged breaches of a covenant, restrict*ing an employee's activities* after the termination of his employment, should preserve the *status quo* as it had been before the alleged breaches had commenced, not the position as at the date of the hearing, since *the latter necessarily involved* permitting the former employee to continue to do acts which were alleged to constitute breaches of the covenant.

The Court of Appeal (Lord Justice May and Mr Justice Waite) so held on February 23, allowing Unigate's appeal from Mr John Prosser, QC, who, sitting as a deputy High Court judge on November 19, 1987, had granted it an interlocutory *injunction restraining* the defendant milkman from committing further alleged breaches *of* a covenant not to serve the plaintiff's customers following the termination of his employment, but permitting him to continue *to serve such* customers whom he had already begun to serve in breach, so the plaintiff alleged, of that covenant. The Court of Appeal granted an injunction restraining all breaches of the covenant.

MR JUSTICE WAITE said that the *judge must have* concluded that an injunction was necessary to restrain the alleged breaches and that damages would not be an adequate remedy to the plaintiff if he succeeded in the action.

At the same time to refuse to restrain the continuance of a breach which was already occurring was so manifestly inconsis*tent and self-contradictory* as, in the absence of any explanation in the judgment, to render the decision unreasonable in the *Wednesbury* sense ([1948] 1 KB 223).

Correction

In *R v Griffin* (*The Times* March 1) it was not Mr Assistant Recorder McCreath but Judge Cole who convicted and sentenced the appellant. The recorder *merely heard a not guilty* plea and adjourned the case for trial.

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Ideal warm-up for Forgive'N Forget

By Mandarin
(Michael Phillips)

With Forgive'N Forget, Beau Ranger and Panto Prince all standing their ground, the John Francome Chase should be brimful with interest at Worcester today.

In the event of Forgive'N Forget winning, I would expect to see a wry smile creep across trainer Jimmy Fitzgerald's face because he was openly critical of the way that the former champion jockey, after whom the race is named, rode this very horse once at Cheltenham.

Since then, Forgive'N Forget has won and been placed in the Gold Cup.

Today's race, run over 2½ miles on good ground, is regarded as the perfect warm-up for another crack at gold by Fitzgerald whose horses have certainly hit form with a vengeance during the past four weeks.

At or somewhere near his best, Forgive'N Forget ought to be capable of giving 4lb and a beating to his two principal rivals.

He has met Beau Ranger twice already this season. On the first occasion, he was definitely below par at Haydock where, in any case, the task of giving 16 lb to the horse who had already won the Mackeson was probably beyond him first time out.

Afterwards, he was a long way in front of Beau Ranger at Kempton on Boxing Day when he took that heavy fall at the last fence in the King George VI Steeplechase when lying in second place behind Nupsala.

Since then Forgive'N Forget has shown that his confidence had not been affected by finishing second to Playschool in Ireland while Beau Ranger has remained in his box at home.

If Panto Prince adopts his usual front-running role, he and the equally aggressive Beau Ranger could easily cut one another's throats and thus pave the way for Forgive'N Forget to enjoy a morale-boosting win for the National Hunt Festival.

Today's nap, though, is Gurteen Wood to win the Fort Royal Novices' Chase even though he has fallen in two of his last three races.

He was going particularly well in second place at Nottingham, 16 days ago, before coming a cropper and it is my contention that he has only to jump a clear round this afternoon to find himself in the winner's enclosure again.

Gurteen Wood had jumped very nicely indeed at Nottingham in December when trouncing Mister Hartigan, Brigarona and Almondbury, who have all won since.

Trainer Oliver Sherwood and brother Simon, the jockey, also have a reasonable chance of winning the Guildhall Handicap Hurdle with Assaglawi, who will be fitter for that run behind Redgrave Devil at Taunton just under a fortnight ago.

That was his first race for a long while. Before breaking down, his only other under National Hunt rules resulted in a 20 lengths victory at Devon & Exeter 18 months before.

At Wetherby, I particularly liked the look of Harvest Blues (2.15) and Tresidder (4.20).

Harvest Blues, my selection for the Harewood Novices' Hurdle, had a similar race at Kelso at his mercy last month but came down at the last flight. He started a well-backed second favourite that day on the strength of a promising second to Mizaj, who has won since.

Tresidder could hardly have been more impressive than he was at Catterick a week ago when winning his first chase.

WORCESTER

Selections

By Mandarin

2.00 Chatam.
2.30 GURTEEN WOOD (nap).
3.00 Sea Flower.
3.30 Forgive'N Forget.
4.00 Cumrew.
4.30 Assaglawi.

By Michael Seely
3.30 Beau Ranger. 4.00 Cumrew.

Going: good

2.0 FERRY NOVICES HURDLE (4-Y-O: £962: 2m) (22 runners)

1		AFARISTOUN (H Kaye) J Edwards 10-8	T Morgan	—
2		CHATAM (Dr B Nolan) M Pipe 10-8	J Lower	—
3		DRAGON'S BLOOD (Mrs H Hogben) D Wintle 10-8	A Carroll	—
6	00	GO WEST 6 (D Pengelly) R Holder 10-8	P Murphy	86
11	0B	KINGS DRAGON 6 (Eastern Quartet Ltd) G Balding 10-8	R Guest	—
13	0	LINDVARO 119 (G Playford) M Pipe 10-8	R Millman	—
14	0P3	MANJANIQ 14 (BF) (Miss N Thesiger) J Jenkins 10-8	S Sherwood	98
15	03	MARQUEE CAFE 13 (Miss G Dollar) A Hicks 10-8	B de Haan	83
16		MONTAGNARD (M Bradstock) M Bradstock 10-8	Miss S Lawrence	—
18		PALAIS DE DANSE (M Julian) J Scargill 10-8	C Brown	—
20	P	RUNLAD 123 (E Parker) D Barons 10-8	P Nicholls	—
21	00	SHORE LIGHT 25 (K Overington) S Dow 10-8	J Duggan	—
24	3UP	TROJAN SONG 105 (B) (H Joel) A Turnell 10-8	S C Knight	—
25	04P3	WEETMANS WAGON 16 (E Weetman Ltd) B McMahon 10-8	T Wall	● 99
26	402	ZANUSSI LINE 13 (R Gibbins) M Wilkinson 10-8	C Llewellyn	83
27	P0	HAIL A CAB 6 (R Brazington) R Brazington 10-3	B Wright	—
28	0	LAHARNA GIRL 5 (B Anderson) M Pipe 10-3	R Macneice (7)	—
30		MEHBOOBA 9 (Mrs M Peters) J Spearing 10-3	A Webb	—
31	0	RABDANNA 13 (D O'Shaughnessy) L Codd 10-3	M Richards	—
32	0	SARA LANE 12 (D Howarth) G Doidge 10-3	P Croucher	—
33		SPRING TIDE (D Ringer) D Ringer 10-3	S McNeill	—
35	00	TARTAN SASH 13 (B) (L Carenza) W Mann 10-3	S O'Neill	—

BETTING: 7-2 Afaristoun, 4-1 Chatam, 9-2 Manjaniq, 7-1 Weetmans Wagon, 8-1 Zanussi Line.

1987: FINGEST 11-4 A Webb (11-1) Miss A King 14 ran

FORM GO WEST (10-10) 9l 5th to Shimshek (10-10) at Wincanton (2m, £1239, good, Feb 25, 21 ran) with HAIL A CAB (10-5) well behind.

MANJANIQ (10-7) 11l 3rd to Falling Shadow (10-9) at Folkestone (2m 100yd, £2226, heavy, Feb 17, 9 ran).

WEETMANS WAGON (10-7) 22l 3rd to Ambassador (11-1) at Nottingham (2m, £1482, heavy, Feb 15, 25 ran).

ZANUSSI LINE (11-0) 15l 2nd to Far Too Rich (11-0) at Leicester (2m, £1048, heavy, Feb 18, 18 ran) with MARQUEE CAFE (11-0) ¾l 3rd and TARTAN SASH (10-9) tailed off.

LAHARNA GIRL (10-7) never in with a chance when 9th of 15 to Kadan (10-12) at Southwell (2m, £1568, good, Feb 26).

Selection: WEETMANS WAGON

2.30 FORT ROYAL NOVICES CHASE (£2,229: 3m) (18 runners)

2	3P0FFP	FAST ESCAPE 15 (F) (Mrs D Wigan) J Gifford 7-11-11	R Rowe	—
3	2-01F0F	GURTEEN WOOD 16 (D,G,S) (Mrs C Heath) O Sherwood 8-11-11	S Sherwood	● 99
6	UP01FF	RHYME 44 (S) (Exors the late P Tory) M Tory 8-11-11	Mr A Tory	76
8	4-B0100	PIPPAHMINT LASS 15 (S) (H Shouler) D Nicholson 6-11-6	R Dunwoody	82
9	0/0-000P	AERIALIST 40 (Mrs T Pilkington) Mrs T Pilkington 10-11-4	A Webb	66
13	P-000P3	CELTIC FLEET 14 (B,S) (R Beswick) J Spearing 7-11-4	P Warner	—
14	0-00	CHACELEY BOY 8 (D Wellon) R Brazington 6-11-4	D Browne	—
15	02F0-30	CHEEKY RUPERT 12 (F) (T Wragg) S Christian 8-11-4	M Perrett	98
16	0-0240	CLOVEN ROCKS 40 (F) (R Fisher) T Forster 8-11-4	C Llewellyn	—
20	0F4FF-0	DOCK BRIEF 18 (D L'Estrange) M Pipe 7-11-4	J Lower	93
28	B-F2F3P	GILES CROSS 5 (Dr D Chesney) D Chesney 8-11-4	S McNeill	92
31	42/000P	LACKEY HOEY 14 (S) (Mrs M Kelsey Fry) T Forster 8-11-4	L Harvey	74
33	PP	LUCKY HANASSI 41 (S Stevens) S Stevens 7-11-4	Miss V Williams	—
34	00-1330	MAGIC MOTION 97 (BF,G) (Mrs J Howell) J Edwards 7-11-4	T Morgan	—
42	0040-00	SHOTINGO 11 (W Sheedy) W Sheedy 8-11-4	K Ryan (4)	—
46	0P0P/FP	TUDOR MARK 50 (C Luxton) C Luxton 9-11-4	Mr J Berry (7)	—
48	P123F-P	INCAMELIA 99 (G) (Mrs M Thorne) N Henderson 7-10-13	J White	—
56	P000-U0	SCALDINO 43 (K Weisselberg) K Weisselberg 9-10-13	D Tegg (4)	—

BETTING: 7-2 Gurteen Wood, 4-1 Cheeky Rupert, 9-2 Cloven Rocks, 11-2 Magic Motion, 8-1 Incamelia.

1987: KING'S COLLEGE BOY 9-11-11 G McCourt (11-10 fav) Mrs M Dickinson 17 ran

FORM GURTEEN WOOD disappointing since (11-1) beating Brigarona (11-1) 5l at Nottingham (3m, £2965, good to soft, Dec 19, 19 ran); latest (11-12) 2nd when falling 12th in contest won by Aldo King (10-12) at Nottingham (2m 6l, £3242, soft, Feb 12, 20 ran).

RHYME (10-9) best judged on 1½l defeat of Stargaze (11-7) at Fontwell (3m 2f 110yd, £1584, heavy, Dec 30, 11 ran).

PIPPAHMINT LASS (10-12) never dangerous 9th of 16 to Trout Angler (10-10) at Towcester (3m 190yd, £2565, heavy, Feb 16, 16 ran) with FAST ESCAPE (11-3) pulled up.

CHEEKY RUPERT (11-4) on seasonal debut, 16l 3rd to Delius (11-4) at Kempton (2m 4f, £3215, heavy, Jan 22, 11 ran).

MAGIC MOTION (11-8) best effort over hurdles when 8½l 3rd to Rowlandsons Jewels (11-8) at Cheltenham (3m 1f, £2223, soft, Nov 13, 22 ran).

Selection: CHEEKY RUPERT

3.0 HOECHST PANACUR EBF MARES NOVICE HURDLE (Qualifier: £1,908: 2m 4f) (25 runners)

2	FP-PP10	GOLDEN JUNE 9 (D,S) (P Tennant) D C Tucker 6-11-5	N Coleman	73
4	0-4014	JAYELLS DREAM 48 (G) (J Stones) P Hobbs 6-11-5	B Wright	94
5	00-3012	TARAHUMARA 15 (S) (Southern Caravan Group) J Gifford 6-11-5	R Rowe	95
8	00-P0	ANDY'S SECRET 11 (D Slingsby) A Brisbourne 6-10-12	M Brisbourne	—
11	0-0	CARMINDA 25 (D Montagu) N Henderson 6-10-12	J White	—
12	00	CELTIC BOW 48 (Mrs A Morley) N Mitchell 5-10-12	B Powell	—
15	20	CORRIE LASS 14 (A Raison) K Bishop 6-10-12	S Earle	● 99
16		COUNTRY DIARY (Mrs H Bare) M McCourt 5-10-12	M Richards	—
20	00	EVENING PERSUIT 8 (R Smith) T Casey 5-10-12	R Dunwoody	—
21	P	FARMERS GIRL 50 (B Hawker) N Gaselee 5-10-12	A Adams (7)	—
23		GALATEA GRACE (Mrs S C Oliver) G Roe 7-10-12	P McDermott (7)	—
27	0FF2	HOT' N SCOPEY 9 (J White) J King 8-10-12	S McNeill	88
31	03	KATHIES CHOICE 63 (J Dunkerton) J M Bradley 5-10-12	G Davies	69
32	P	KEEP ON DANCING 18 (Baroness Barth Van Wehrenalp) R Curtis 5-10-12	R Goldstein	—
35	P	LADY RERICO 14 (Mrs C Taylor) J Old 8-10-12	C Llewellyn	—
37	0P	MISS NORTHWICK 48 (P King) A Chamberlain 5-10-12	Lorna Vincent	—
39	20	QUAY WALL 44 (BF) (Duke of Devonshire) F Walwyn 5-10-12	K Mooney	90
41	0	RAVING AB 15 (T Casey) T Casey 6-10-12	E Buckley	—
42	400/3F0	REGAL MOD 14 (Mrs G Bowles) R Armytage 7-10-12	Gee Armytage	83
43	00	ROSIE MARCHIONESS 15 (BF) (V Barclay) F Walwyn 5-10-12	S Shilston	81
44	20-	ROYAL REHEARSAL 477 (Mrs Z Clark) K Bishop 8-10-12	A Mulholland (7)	77
46		RUBY'S VISION (R Darlington) B Preece 5-10-12	Mr R Bevan (7)	—
50	03	SCRAMBIRD 12 (D Brown) Mrs D Haine 6-10-12	G Mernagh	82
51	1	SEA FLOWER 545 (F) (Southern Racing Ltd) D Barons 6-10-12	P Nicholls	—
55	P0	TORVIEW 9 (K Bishop) K Bishop 6-10-12	N Hawke (7)	—

BETTING: 11-4 Tarahumara, 9-2 Corrie Lass, 6-1 Rosie Marchioness, 15-2 Sea Flower.

1987: KEELEY LOUISE 6-10-7 Peter Hobbs (13-2) P Hobbs 24 ran

WETHERBY

Selections

By Mandarin

2.15 Harvest Blues.
2.45 Golden Casino.
3.15 Starjestic.
3.50 Warchant.
4.20 Tresidder.
4.50 My Dominion.

Michael Seely's selection: 4.20 TRESIDDER (nap).
The Times Private Handicapper's top rating: 2.15 HARVEST BLUES.
Brian Beel's selection: 2.45 Water Wagtail.

Guide to our in-line racecard

103	0-0432	GOOD TIMES 74 (CD,BF,F,G,S) (Mrs D Robinson) B Hall 9-10-0	B West (4)	88

Racecard number. Six-figure form (F-fell. P-pulled up. U-unseated rider. B-brought down. S-slipped up. R-refused). Horse's name. Days since last outing. (B-blinkers. V-visor. H-hood. E-Eyeshield. C-course winner. D-distance winner. CD-course and distance winner. BF-beaten favourite in latest race). Going on which horse has won (F-firm, good to firm, hard. G-good. S-soft, good to soft, heavy). Owner in brackets. Trainer. Age and weight. Rider plus any allowance. The Times Private Handicapper's rating.

Going: good

2.15 HAREWOOD NOVICES HURDLE (4-Y-O: £694: 2m) (12 runners)

2	F210	IZADYAR 11 (D,BF,S) (R Johnson) G Moore 11-0	M Hammond	91
7	00	FOUNTAINCOURT 5 (K Colton) N Tinkler 10-7	G McCourt	—
9	2F	HARVEST BLUES 28 (R Scholey) R Scholey 10-7	—	● 99
10	030	ICHI BAN SON 109 (B Kilpatrick) A Smith 10-7	P Niven	82
11		NON CONSTAT (Mrs S Khan) Mrs S Piggott 10-7	D Murphy	—
13		PETTING PARTY (J McGrath) J J O'Neill 10-7	P Tuck	—
15	33000	PORT OF TIME 7 (A Wilkinson) Denys Smith 10-7	C Grant	76
16	P0	PUNKAWALLA 7 (M Holley) B Wilkinson 10-7	C Hawkins	—
18	20	SONG N' JEST 86 (R Mason) M W Easterby 10-7	L Wyer	82
21		DEVON LASS (I Glenton) R Hollinshead 10-2	J Osborne (4)	—
22		GOLD PAINT (P Abraham) J Blundell 10-2	M Brennan	—
24	0	NOBLE PROSPECT 12 (S Tonge) P Charlton 10-2	J J Quinn	—

BETTING: 6-4 Harvest Blues, 7-2 Izadyar, 4-1 Song N' Jest, 8-1 Ichi Ban Son, 12-1 Non Constat, Fountaincourt, 14-1 Port Of Time, 16-1 Devon Lass, 20-1 others.

1987: HURRICANE HENRY 11-0 R Beggan (15-2) M W Easterby 20 ran

2.45 ABERFORD HUNTER CHASE (Amateurs: £898: 3m 100yd) (6 runners)

1	3/20112-	GOLDEN CASINO 282 (D,F,G,S) (M Barthorpe) M Barthorpe 10-12-3	A Andrews (4)	● 99
2	0112P-0	MOONS QUADRILLE 8 (CD,F,S) (Mrs S Gospel) Mrs S Gospel 12-12-3	H Brown (7)	97
3	3120-22	WATER WAGTAIL 8 (BF,S) (J Greenall) W A Stephenson 7-12-3	J Greenall (7)	97
8	40F02U-	WHITLEY BURN 319 (R Park) R Park 9-11-7	—	88
9	30321/F-	ZANLANDER 354 (G) (Miss P Willis) Miss P Willis 13-11-7	Mr N Tutty (4)	—
10	P/0P4P-P	CRESTA CROSSETT 8 (E Caine) E Caine 10-11-2	Capt J Beardsall (7)	—

BETTING: 6-4 Water Wagtail, 2-1 Golden Casino, 7-2 Moons Quadrille, 14-1 Whitley Burn, 16-1 Zanlander, 25-1 Cresta Crosset.

1987: OLD APPLEJACK 7-11-0 J Osborne (5-4 fav) W Clarke 7 ran

3.15 EAST KESWICK HANDICAP CHASE (£3,002: 2m 50yd) (9 runners)

1	1F0230	MUSIC BE MAGIC 32 (CD,F,S) (N B Mason Ltd) G Richards 9-11-13	P Tuck	● 99
2	2F1030-	NORTON CROSS 382 (CD,F,G,S) (Maj J Linley) M H Easterby 10-11-12	L Wyer	91
4	2142PP	WISE CRACKER 2 (B,F,G,S) (S Dalton) P Blockley 7-11-4	P Niven	87
5	2023-P2	SHARP SONG 7 (F,G) (J Latham) T Fairhurst 7-11-1	C Hawkins	98
6	1/1410-3	STARJESTIC 62 (F,S) (N Mitchell) N Bradley 10-10-13	G Bradley	88
7	0342F3	GOWAN HOUSE 8 (F,G,S) (J Walker) W A Stephenson 9-10-12	C Grant	93
9	0F2P20	TRAFALGAR BLUE 67 (G,S) (R Scholey) R Scholey 8-10-10	G McCourt	90
11	P13343	TERRYASH 7 (G,S) (Pipline Con Ltd) M Chapman 9-10-3	S J O'Neill	93
12	3U333-0	MAGGIES GIRL 8 (CD,G,S) (Mrs M Whiteman) Denys Smith 9-10-0	B Storey	75

BETTING: 5-2 Starjestic, 7-2 Music Be Magic, 5-1 Gowan House, 6-1 Sharp Song, 8-1 Terryash, 10-1 Norton Cross, 12-1 Trafalgar Blue, 16-1 Wise Cracker, 25-1 Maggies Girl.

1987: SEA MERCHANT 10-11-12 R Lamb (9-4) W A Stephenson 5 ran

FORM JAYELLS DREAM (11-8) 9½l 4th to Billie (11-13) at Wincanton (2m, £1440, soft, Jan 14, 20 ran).

TARAHUMARA (11-0) 1½l 2nd to Gwennap (10-3) at Towcester with ROSIE MARCHIONESS (10-7) a distant 8th and RAVING AB (10-7) pulled up (2m, £1643, heavy, Feb 16, 16 ran) previously (10-12) beat CORRIE LASS (10-12) 2l with QUAY WALL (10-12) tailed off at Fontwell (2m 2l, £1567, soft, Jan 18, 19 ran).

CORRIE LASS (10-9) 13½l 5th to Esha Ness (11-5) at Worcester (2m, £2350, heavy, Feb 17, 21 ran).

HOT' N SCOPEY (10-1) 3l 2nd to Envopak Token (11-10) at Fontwell with GOLDEN JUNE (9-7) tailed off (2m 6l, £1348, good to soft, Feb 22, 19 ran).

QUAY WALL (11-0) best judged on penultimate start when 4l 2nd to Relatively Easy (11-5) at Wincanton (2m, £808, good to soft, Dec 26, 15 ran).

Selection: CORRIE LASS

3.30 JOHN FRANCOME CHASE (£2,934: 2m 4f) (4 runners)

1	410-2F2	FORGIVE'N FORGET 18 (G,S) D (Kilroe Civil Eng Ltd) Jimmy Fitzgerald 11-11-8	M Dwyer	● 99
2	PP-2114	BEAU RANGER 67 (F,G,S) D (White Bros Ltd) M Pipe 10-11-4	M Perrett	97
3	1-12212	PANTO PRINCE 52 (G,S) (Mrs L Warren) C Popham 7-11-4	B Powell	87
5	0-40441	CIMA 13 (S) (W Sturt) J Old 10-11-0	R Dunwoody	61

BETTING: 5-4 Forgive'N Forget, 7-4 Beau Ranger, 4-1 Panto Prince, 20-1 Cima.

1987: WESTERN SUNSET 11-11-7 H Davies (10-11 fav) T Forster 6 ran

FORM BEAU RANGER (11-10) 19l 4th to Nupsala (11-10) at Kempton (3m, £31400, good, Dec 26, 9 ran) with FORGIVE'N FORGET (11-10) clear 2nd when fell last.

Previously BEAU RANGER (10-12) beat FORGIVE'N FORGET (12-0) 20l at Haydock (3m, £7572, soft, Nov 25, 3 ran).

FORGIVE'N FORGET (12-0), latest start, 8l 2nd to Playschool (12-0) at Leopardstown (3m, £44225, heavy, Feb 13, 5 ran).

PANTO PRINCE (12-4) 6l 2nd to Warner For Leisure (10-5) at Cheltenham (2m, £4219, good to soft, Dec 31, 4 ran).

CIMA (11-8) beat Lafosse (11-4) 20l at Leicester (2m 4f, £2117, soft, Feb 18, 6 ran).

Selection: FORGIVE'N FORGET

4.0 MARK FIVE HANDICAP CHASE (Amateurs: £1,077: 3m) (16 runners)

2	040001	CEART GO LEOR 42 (D,S) (P Courtney) J J O Neill 8-11-12	N Kelleher (7)	80
3	2221P-1	CUMREW 6 (B,D,G,S) (N Harris) N Henderson 8-11-11 (5ex)	J Railton (7)	94
4	2020F0	HARVEST FORTUNE 41 (S) (J Cockerill) P Hobbs 8-11-9	P O'Reilly (7)	95
5	01432P	CROWECOPPER 12 (D,F,S) (J A D Eng Ltd) B Preece 9-11-3	R Bevan (7)	94
9	03-0000	STONEY CREEK 42 (G,S) (E Banks) K Bailey 8-10-12	—	90
10	4-00P03	FLYING MISTRESS 11 (F,S) (T Bell) J Webber 10-10-11	Miss J Henry (7)	92
13	P/F-PPU	PROSETT 8 (G,S) (A Gadd) A Gadd 10-10-9	Miss A Gooding (7)	—
14	14-00FU	DODDY'S SPECIAL 11 (D,S) (Miss H Handel) Miss H Handel 13-10-7	Miss H Handel (7)	97
17	1030-4P	BOREEN KING 15 (S) (P Winkworth) S Mellor 7-10-7	M Armytage	● 99
18	BPUF0	BYNACONDRA 14 (Abbey Car Sal & Rad Ltd) W Kemp 7-10-7	A Walsh (7)	—
20	2U22-00	DE PLUVINEL 44 (S) (J Andrews) G Prest 15-10-7	R White	88
24	3PP330	COUNT FREDERICK 12 (F) (J Woolgar) S Dow 8-10-7	A Knight (7)	79
26	003000	O K SON 46 (R Jeffries) K Wingrove 9-10-7	Mrs J Gault (7)	74
27	0P/P-0P0	BLUDDENS WOOD 72 (D Harvey) G Balding 7-10-7	D Harvey (7)	—
29	0P0RU-0	SOUTHERN HERMIT 74 (Mrs A Barker) B Barker 8-10-7	C Maude (7)	—
30	004-0F4	FIRST BRIEF 8 (S Loughridge) F Hollis 8-10-7	P Verling (4)	70

BETTING: 2-1 Cumrew, 9-2 Boreen King, 11-2 Flying Mistress, 6-1 Ceart Go Leor, 15-2 Crowecopper, 10-1 De Pluvinel, 12-1 Harvest Fortune, 16-1 others.

1987: QUARRIER 10-11-0 T Thomson Jones (17-2) T Forster 17 ran

FORM CEART GO LEOR (9-10) beat Monanore (11-8) a short head at Fairyhouse (3m, £2070, heavy, Jan 20, 5 ran).

CUMREW (11-6) beat Polar Sunset (11-6) 4l at Huntingdon (3m, £2254, good, Feb 23, 14 ran).

HARVEST FORTUNE (11-5) 42l 4th to The Thirsty Farmer (10-1) at Newton Abbot (3m 2f 100yd, £3111, heavy, Jan 21, 7 ran).

CROWECOPPER (10-10), on penultimate start, 3l 2nd to Kelly's Boy (10-4) at Ludlow (2m 4f, £2156, good to soft, Jan 20, 13 ran) with STONEY CREEK (10-9) a never nearer 7th.

FLYING MISTRESS (10-5) 3l 3rd to The Thirsty Farmer (10-6) at Chepstow (3m 3f, £2547, good to soft, Feb 20, 7 ran) with DODDY'S SPECIAL (11-1) still in contention when unseating 3 out and PROSETT (10-4) pulled up.

COUNT FREDERICK (10-10) 24½l 6th to Perroquet (10-10) at Fakenham (3m, £1657, good to soft, Feb 19, 14 ran).

Selection: CUMREW

4.30 GUILDHALL HANDICAP HURDLE (£1,759: 2m 2f) (26 runners)

2	2-2F00P	ISHKOMANN 97 (C,F,G,S) (J Spearing) J Spearing 9-11-10	B Powell	—
3	1-0	ASSAGLAWI 13 (G) (R Green) O Sherwood 6-11-10	S Sherwood	87
4	11-F003	TINAS LAD 9 (F,G) (G Johnson) J Edwards 5-11-9	T Morgan	91
5	1PFP-P0	DUNDALK BELLS 7 (S) (Mrs P Morton) T Morton 8-11-8	N Hawke (7)	—
6	002002	FOLK DANCE 11 (V,S) (British Thoroughbred R & B Plc) G Balding 6-11-6	A Charlton (7)	93
7	2-3220F	SIR CRUSTY 18 (C,F,G) (M Ash) R Holder 6-11-5	N Coleman	88
8	4032F-P	DEADLY GOING 210 (F,S) (Mrs M Bridgwater) K Bridgwater 10-11-5	A Webb	96
9	04B0P0	ARBITRAGE 39 (C,S) (D Bay) B Forsey 7-11-4	D Tegg (4)	93
11	003F00	YOUNG NICHOLAS 9 (B,D,G,S) (B Snell) J Roberts 7-11-3	C Brown	● 99
12	000024	CAWARRA LAD 11 (D,G,S) (Mrs M Holden) C James 9-11-3	C Cox	95
13	P3-0000	CRUSADER'S STAR 32 (C,S) (R Darlington) Mrs W Sykes 7-11-1	C Llewellyn	85
14	30P4-P0	AMANTISS 61 (F,G,S) (H McCall) G Balding 10-11-1	Mr S Mullins (7)	94
16	0-F01F0	DANNY'S LUCK 9 (G) (P Holden) D Barons 8-11-0	P Nicholls	82
17	F00130	FANDANGO BOY 9 (G,S) (Mrs M Channing) M Pipe 5-10-13	S Woods (7)	92
21	0-P0400	FOREMAST 9 (S) (J Lvock) J Jenkins 5-10-8	S Sherwood	80
22	2-004PP	SHIPWRIGHT 6 (S) (R Bamsey) H O'Neill 7-10-5	D Gallagher (4)	95
23	0/11-PF0	PIN'S PRIDE 11 (D,G) (Mrs E Pinto) J Gifford 8-10-5	R Rowe	92
24	403300	MARINER'S LAD 18 (B,S) (D McDuffie) P Bevan 6-10-4	—	98
25	04F0	MASTER THAMES 16 (Mrs D Haynes) D Nicholson 5-10-4	R Dunwoody	89
27	1P0-000	FREE TRAVEL 42 (S) (J Sumner) T Forster 6-10-3	L Harvey	92
28	2-00300	MOON JESTER 7 (B,S) (J White) J Cosgrave 8-10-3	S Keightley	95
37	000842	MY CHALLENGE 62 (V,CD,G,S) (K Bedworth) K Bridgwater 10-10-0	W Humphreys (4)	96
39	111/00P	STONEHENGE 11 (C,F) (P Allen) D A Wilson 11-10-0	G Landau	—
40	0/1-032	EWE LAMB 12 (BF,G) (Mrs P Sly) Mrs P Sly 7-10-0	M Bastard	90
43	PP-0P00	SHADY LEGACY 104 (F,S) (D Pugh) R Morris 7-10-0	T Wall	—
44	300-000	MEZIARA 14 (V,S) (B Scott) D R Tucker 7-10-0	S McNeill	83

BETTING: 9-2 Cawarra Lad, 6-1 Folk Dance, 7-1 My Challenge, 8-1 Assaglawi, Tinas Lad, Ewe Lamb, 10-1 Fandango Boy, 11-1 Sir Crusty, 14-1 others.

1987: HIGH RIDGE 8-9-13 L Harvey (25-1) J Perrett 19 ran

FORM TINAS LAD (11-4) 13l 3rd to The Mississippian (9-7) at Wolverhampton with FANDANGO BOY (10-0) 7l 7th and FOREMAST (10-3) and YOUNG NICHOLAS (10-12) unplaced (2m, £1554, good to soft, Feb 22, 20 ran).

DUNDALK BELLS (10-6) 11l 7th to Tebitto (10-13) at Warwick (2m, £3273, soft, Feb 24, 10 ran).

FOLK DANCE (10-12) 15l 2nd to Averon (10-8) at Windsor with CAWARRA LAD (11-2) 5l 4th with PIN'S PRIDE (11-2) 8th and STONEHENGE (10-0) unplaced (2m 30y, £1996, good, Feb 20, 19 ran).

DEADLY GOING (11-1) best judged on 10l 2nd to Boreham Down (10-1) at Market Rasen (2m, £1710, good, Apr 20, 11 ran).

CAWARRA LAD (10-0) 6l 2nd to Yale (11-7) on penultimate start at Fontwell (2m 2f, £2582, soft, Jan 18, 11 ran).

MY CHALLENGE (10-6) ½l 2nd to I Wonder When (10-1) at Leicester (2m, £1323, heavy, Dec 31, 10 ran).

Selection: DEADLY GOING

Course specialists

TRAINERS

	Winners	Runners	Per cent
Roy Robinson	4	18	22.2
M H Easterby	28	127	22.0
Jimmy Fitzgerald	18	87	20.7
R Francis	3	15	20.0
M W Easterby	13	70	18.6
G Richards	13	76	17.1

JOCKEYS

	Winners	Rides	Per cent
D Skyrme	3	9	33.3
L Wyer	15	57	26.3
P Tuck	18	113	15.9
G Bradley	8	53	15.1
C Grant	17	148	11.5
J Osborne	3	27	11.1

3.50 HOECHST PANACUR EBF MARES ONLY NOVICES HURDLE (Qualifier: £1,380: 2m 4f) (22 runners)

1	33P02P	KATY QUICK 74 (BF,S) (F Barlow) M Naughton 7-11-7	P Harte (7)	88
3	4-00144	FEELING ROSEY 7 (S) (D Todd) D Todd 6-11-0	A J Quinn (7)	84
4	400001	PRICELESS PERIL 11 (D,S) (A Green) Miss M Bell 6-11-0	M Hammond	● 99
5	001404	ROSIE CONE 15 (B,D,S) (M Smith) Mrs P Sly 6-11-0	D Skyrme (7)	90
6	120033	WARCHANT 11 (CD,F,G) (E Wilkinson) R Whitaker 6-11-0	G Bradley	89
8	000-000	CAROUSEL CROSSETT 11 (E Caine) E Caine 7-10-7	A Orkney	—
9	00000	CHEEKY PIGEON 26 (I Thomson) R Barr 6-10-7	—	—
11		EASTLANDS MONKEY (Mrs D Staveley) Mrs G Reveley 6-10-7	N Smith (7)	—
12	0	GIANT REDWOOD 13 (Mrs M Doohan) G Moore 5-10-7	J O'Callaghan (7)	—
13	020044	GRAYROSE DOUBLE 42 (Dr G Jones) E Owen jun 5-10-7	D J Burchell (4)	84
14	0P0-0	GREEN APPLE 47 (J Mernagh) Mrs G Reveley 7-10-7	P Niven	—
16	2-3202	HIGHFRITH 11 (H Cavendish) G Richards 5-10-7	P Tuck	95
17	3000	IAMA PRINCESS 43 (I Glenton) R Hollinshead 5-10-7	J Osborne (4)	72
18	000	LADY LODGE 11 (Roy Robinson) Roy Robinson 5-10-7	D Condell	—
19	30-040P	MARTELL LADY 95 (Mrs S Mollett) Mrs S Mollett 10-10-7	Mr L Kirkby	74
20	00	MEADOW GREEN 18 (V) (M Lowry) P Charlton 7-10-7	J J Quinn	—
21	02F	MISS CLUB ROYAL 11 (J Halewood) Jimmy Fitzgerald 5-10-7	J Hayes (7)	80
22		NIGHT FOX (C Beard) P Blockley 6-10-7	W Smith (7)	—
24	/0-0000	RESTANDBETHANKFUL 11 (Mrs S Lamyman) Mrs S Lamyman 6-10-7	D Telfer (7)	72
25	F4B-00	SAILORS PRIDE 11 (R Froggatt) B Morgan 8-10-7	D Shaw	72
27	000	SHAWS RUN 7 (B) (R Watts) Roy Robinson 5-10-7	T P White (7)	—
28	0	WAY CLEAR 81 (E Malkin) C Bell 5-10-7	C Dennis (7)	—

BETTING: 4-1 Highfrith, 5-1 Priceless Peril, 6-1 Miss Club Royal, Rosie Cone, 7-1 Warchant, 10-1 Giant Redwood, Feeling Rosy, 14-1 Katy Quick, 16-1 Grayrose Double, 20-1 others.

1987: ETHELS COURSE 5-10-7 T Reed (7-1) D Moffatt 20 ran

4.20 RACECALL NOVICES CHASE (£1,680: 2m 4f 100yd) (11 runners)

1	230F13	FOUR TRIX 9 (BF,F,G,S) (Mrs S Catherwood) G Richards 7-11-10	P Tuck	94
2	31311-1	TRESIDDER 7 (G,S) (Mrs C Geraghty) M W Easterby 7-11-10	L Wyer	● 99
3	P00133	HATSU-GIRIE 8 (S) (R Swiers) R Swiers 9-11-3	Mr S Swiers (7)	90
4	P-0F	BINGSTAR 26 (J Aynsley) J Aynsley 10-11-3	P Niven	—
6	042-4F3	CHARLIE PLUM 71 (Anne Duchess of Westminster) R Francis 6-11-3	S J O'Neill	81
7	200-033	DIACONUS 49 (National Pig Dev Co Ltd) D Lee 7-11-3	G Harker	89
9	4P03PU	IMPERTAIN 11 (Developmore Ltd) T Cunningham 8-11-3	A Merrigan (4)	—
12	02PP0B	NIGHT MAGIC 33 (J Walby) W A Stephenson 6-11-3	C Grant	—
14	30/4-0P3	SEATELL 19 (A Wilkinson) Denys Smith 8-11-3	B Storey	—
18	3/P00-PP	THETCHU 11 (G) (Mrs G Reed) W Reed 10-11-3	T Reed	—
21	PPP	SAND KIT 33 (Miss F Geddes) Miss F Geddes 8-10-12	A Orkney	—

BETTING: 10-11 Tresidder, 7-4 Four Trix, 10-1 Hatsu-Girie, 12-1 Diaconus, 14-1 Seatell, 16-1 Charlie Plum, 20-1 Impertain, 25-1 Night Magic, 33-1 others.

1987: HILL'S GUARD 8-11-3 A Stringer (4-6 fav) C Tinkler 10 ran

4.50 MICKLETHWAITE HANDICAP HURDLE (£3,251: 3m) (14 runners)

2	00-0140	EMO FOREVER 47 (D,S) (A McCluskey) M H Easterby 8-11-10	L Wyer	● 99
4	014000	MY DOMINION 6 (F,G,S) (S M Demolition Ltd) W Kemp 6-11-4	G McCourt	97
6	000023	HARBOUR BAZAAR 12 (B,G,S) (T Caldwell) T Caldwell 8-10-5	Peter Caldwell (7)	98
7	3F1-000	LAKE VALENTINA 65 (F) (J Chester) M W Easterby 7-10-4	C Grant	98
8	4PUR00	HILL'S GUARD 4 (F,G,S) (G Shiel) C Tinkler 9-10-3	—	88
9	004-014	CARAT STICK 80 (D,S) (Mrs F Walton) F Walton 8-10-1	B Storey	95
10	0-11104	LOTHIAN ADMIRAL 12 (CD,S) (W Morrison) G Richards 6-10-0	P Tuck	94
11	F21010	SNOW BABU 11 (S) (A Mansley) D Moffatt 6-10-0	K Teelan	96
12	4-21422	SNOWFIRE CHAP 16 (S) (J Pickles Ltd) H Wharton 5-10-0	B Walsh (4)	96
14	1-00000	LITTLE MITTENS 12 (D,F) (C Thomson) R Barr 10-10-0	Mrs A Farrell	89
16	0-00002	DREAMBREAKER 49 (W Taylor) D Eddy 5-10-0	D Byrne (7)	84
17	0B3442	POLITICAL PROSPECT 12 (J Goodfellow) Mrs J Goodfellow 6-10-0	C Dennis (7)	93
19	P-00P00	BOW HANDY MAN 87 (B,S) (M Wilson) J Redfern 6-10-0	P Niven	—
20	000004	THE FINK SISTERS 11 (R Martin) T Cunningham 5-10-0	T P White (7)	70

BETTING: 4-1 My Dominion, 5-1 Emo Forever, 6-1 Lothian Admiral, 7-1 Harbour Bazaar, 8-1 Carat Stick, 10-1 Political Prospect, 12-1 Snow Babu, Lake Valentina, Snowfire Chap, 16-1 Hill's Guard, 20-1 others.

1987: TERN 6-11-10 L Wyer (2-1 fav) M H Easterby 8 ran

Course specialists

TRAINERS

	Winners	Runners	Per cent
J Jenkins	33	100	33.0
O Sherwood	11	34	32.4
J Roberts	4	13	30.8
S Christian	4	14	28.6
K Bailey	4	16	25.0
F Walwyn	9	39	23.1

JOCKEYS

	Winners	Rides	Per cent
S Sherwood	28	82	34.1
T Morgan	4	13	30.8
E Buckley	4	15	26.7
P Croucher	7	31	22.6
S Shilston	5	23	21.7
Steve Knight	5	26	19.2

Senior course inspector, Neil Wyatt, and Richard Linley (right) checking a fence in readiness for a recent Fontwell Park meeting (Photograph: Ian Stewart)

Linley finding new horizons in role of course inspector

By Christopher Goulding

Former top National Hunt jockey Richard Linley is relishing a new challenge. The 33-year-old has recently been appointed a licensed inspector of courses for the Jockey Club.

Linley is the third inspector appointed and will look after 20 southern tracks. Already Ron Barry, the former champion jockey, is carrying out these duties in the north, while Neil Wyatt, the senior inspector, will continue to look after the midlands.

In recent years, the Jockey Club has recognized the value of former professional jockeys. There was a time when respected riders, like Fred Winter, had their applications turned down for posts with the Jockey Club. Now many former riders have been employed in different roles from starters to clerks of courses.

It was not an easy decision for Linley to give up race riding after being involved for over 16 years. Linley candidly says: "I never wanted to be a trainer as I have seen too many friends struggling. You only need a couple of bad payers and you are in trouble.

"The opportunity was there to take this job. Over the years there will be other ones, but it is always difficult to plan things out. If I had not taken it I would still be riding. My weight is still the same as when I rode."

A National Hunt jockey's career usually fills only half his working life. Linley said: "If you come out of it with a house you have done well. Throughout my riding career 25 per cent of my earnings went on travelling to the races."

"The thing I obviously miss is winners. There were many occasions I enjoyed, but it's difficult to remember them all. Winning the Champion Hurdle on Gaye Brief was certainly something."

Three Mackeson Gold Cups, the Sweeps Hurdle, when he had his first ride in Ireland on Decent Fellow, and the Hennessy Gold Cup on Fighting Fit were other memorable moments for Linley. "There have been lots of good days." he says.

While Linley was riding he was not aware of the many different facets needed to stage a day's racing.

"I did not realize what my job entailed. As well as making sure everything is correct on the racecourse, that the fences are the right height and the running rails are in the right position, I also have to see that everything used by the officials is functioning properly.

"I arrive at the racecourse a couple of hours before the first race and liaise with the clerk of the course," he said.

As well as the track, Linley also inspects many of the other facilities. The stable yard has to be checked over, the vets have to visited to make sure they have their requirements. Also, the weighing room is inspected, ensuring the scales are working and the stewards have everything they need.

Since Linley began riding he has seen many improvements. "Most of the weighing rooms have been rebuilt or refurbished. And courses are safer places now."

He also feels the standard of riding is good as when he started. Linley singles out Graham McCourt as one of the best around at the moment. "There are not many jockeys still riding who started when I did, only Colin Brown."

Linley feels the media coverage is becoming too much in racing. "A lot of things get blown up out of proportion. Also, I dislike the criticism of a jockey by a trainer in public. In all my time riding, usually for Toby Balding, he never had a cross word to say in public."

Linley has not relinquished his close association with horses. "When I have the time I ride out for Ron Hodges. I hope eventually to get some horses on the premises, but at the moment I want to concentrate on my new career."

Mayobridge looks a fine prospect

From Our Irish Racing Correspondent, Dublin.

The value of schooling races as an aid to finding winners will be put to the test at Leopardstown this afternoon in the 23-runner Cabinteely Five-Year-Old Maiden Hurdle as the contenders include Elementary and Mayobridge.

Neither of these has yet run in a hurdle race but both showed above-average potential in schooling hurdles at Punchestown last weekend, Elementary finishing fourth behind the Champion Hurdle hope Cloughtaney with Mayobridge beating a field of novices in another similar trial.

On Flat form, Mayobridge, from the Paddy Mullins stable, would have the edge as she has won three amateur riders' flat races in recent weeks including the concession of weight and a 12 lengths beating to the heavily-backed The Proclamation over this course.

There is plenty of other fine prospects taking on Elementary and Mayobridge, notably Gumbleton, who won twice at Leopardstown last summer, and Frank Berry's mount, No Fadhb, who on his only outing to date defeated another subsequent winner, The Committee.

Toby Tobias, who finally came good over hurdles with a 10 lengths victory from Inner Sanctum at Navan, has his final pre-Cheltenham outing in the Hillcrest Hurdle over 2¼ miles.

The opposition here includes three other winners this season of whom Whip Along could be most dangerous, but Toby Tobias, if he is to be up to Sun Alliance Hurdle standard, would have to win decisively.

Turnell has another Aintree hope

Tracys Special, beaten a hard-fought head by Dart Over in the Long Eaton Handicap Chase at Nottingham yesterday, will attempt to follow in the footsteps of former stable-companion Maori Venture in next month's Grand National.

Andy Turnell, the successful trainer last year, rates Tracys Special "a good outsider", pointing out that the 11-year-old, sixth at Aintree on that occasion, is a stone better off for a seven-length beating by the third, Lean Ar Aghaidh, the ante-post favourite.

"He was not quite 100 per cent fit today," Turnell said, "but he is unlikely to run again before Aintree."

At Plumpton, Jenny Pitman continued her excellent recent form with a double through Team Challenge and How Now.

Rock Chanteur returns to form

Rock Chanteur (John Matthias) made a welcome return to form by landing the Prix de la Madeleine (12 furlongs) at Cagnes-sur-Mer yesterday

Charlie Nelson's colt made all the running to hold on by a neck from the fast-finishing favourite, Hollow Hand.

Kennedy fined £100

Vivian Kennedy was fined £100 at Plumpton yesterday for his riding of Zagazig at the previous meeting in December.

Zagazig, favourite for the novice hurdle, was dropped right out by Kennedy, and the gelding never got into the race.

When the stewards asked to interview the trainer, Neville Callaghan, he had left the course, and the inquiry was adjourned until yesterday.

Callaghan said that he told the jockey to settle the horse in the rear and go wide to get better ground, but the stewards considered that Kennedy had ridden an ill-judged race.

Results from yesterday's two meetings

Nottingham

Going: good

1.30 (2m hdle) 1, BEAULIEU BAY (W Worthington, 8-1); 2, Gold Sceptre (P Tuck, 11-4 fav); 3, Tina's Beauty (D Hood, 25-1). ALSO RAN: 7-2 Sno Surprise, 4 Myhege, 5 Nuns Royal (5th), 12 Night Visitor (4th), 14 Paddy Wil (6th), 25 Swift Challenger (pu), 33 Max Is Cute, Nors God, Piakuci (pu), Hatshepsut, Circle Of Fire. 14 ran. 7l, 2l, 8l, 4l, 1½l. K Wingrove at Leamington Spa. Tote: £6.80; £1.70, £1.30, £3.10. DF: £9.40. CSF: £30.70. No bid.

2.0 (2m hdle) 1, ASSULTAN (D Murphy, 10-11 fav); 2, Loose Ruck (J McLaughlin, 9-2); 3, Design Wise (I Lawrence, 9-2). ALSO RAN: 6 Forum's Folly, 16 Ripster, September Snap, 25 Meedaf, 33 Aldington Kid, Calypso Kid, Shalchlo Boy (4th), The Patrick Fox (5th), Final Rush (6th), Highland Kate (pu), Tufty Lady. 14 ran. 15l, 10l, 7l, 3l, sh hd. B Curley at Newmarket. Tote: £1.90; £1.50 £2.70 £1.20. DF: £14.70. CSF: £6.34. Bought in 3,000gns.

2.30 (3m ch) 1, BEAMWAM (Mr D Naylor-Leyland, 11-8 fav); 2, Gentle Approach (Mr A Hill, 7-1); 3, Brunton Park (Mr B Munro-Wilson, 9-4). ALSO RAN: 5 Selborne Rambler (pu), 16 Smartside (5th), 40 Prydel (4th), 100 Caldwell Case (ref), Reckless Philip (pu). 8 ran. NR: Templetown. 15l, 2l, 20l, distance. O Sherwood at Upper Lambourn. Tote: £2.10; £1.10 £1.10 £1.30. DF: £6.90. CSF: £10.55.

3.0 (3m 4f ch) 1, DART OVER (P Richards, 3-1); 2, Tracys Special (I Lawrence, 5-1); 3, Ronalds Carole (B Powell, 11-2). ALSO RAN: 9-4 fav Mithras (ur), 6 Woodside Road (4th), 8 Glenside Jerry (ur), 14 Funchen View (f), 50 Lucky Vintage (5th). 8 ran. hd, 12l, 20l, 2l. Miss L Pocock at Langport. Tote: £3.90; £1.80, £1.30, £1.90. DF: £18.20. CSF: £18.26. Tricast £73.41.

3.30 (3m hdle) 1, MISTER BOOT (W Humphreys, 4-1); 2, Pearl Run (M Price, 4-1); 3, The Shiner (Mr P Verling, 5-1). ALSO RAN: 5-4 fav Take No Trash (6th), 8 Water Cannon (4th), 12 Mamora Bay, 33 Poona Express (5th). 7 ran. 3l, ½l, 8l, 3l, 1l. O O'Neill at Cheltenham. Tote: £6.70; £2.00, £3.60 DF: £21.10. CSF: £20.42.

4.0 (2m 6f ch) 1, PERROQUET (Mrs H Vergette, 4-5 fav); 2, Lafosse (M Bowlby, 7-2); 3, Stanaudbou (C Llewellyn, 33-1). ALSO RAN: 8 Grey General (pu), 10 Hillcastle (f), 20 Wootton Boy (pu), 25 Ascenmoor (ur), 100 Fifth Brigade (pu), To Asten (4th). 9 ran. 15l, dist, dist. G Vergette at Market Deeping. Tote: £1.60; £1.10, £1.20, £5.30. DF: £1.80. CSF £3.75.

4.30 (2m 6f hdle) 1, COME-N-JOINUS (K Cotter, 8-1); 2, Chart Finder (C Grant, 16-1); 3, Woodlands Genpower (R Stronge, 8-1); 4, Wild Sep (R Bellamy, 14-1). ALSO RAN: 3 fav Kamadoor, 6 Lover Bill, Garda's Gold, 10 Master Of Lync, 11 Dubious Jake, 14 South Sunrise, 16 Cant Go Wrong, Denberdar, Josie Smith (5th), 20 Garthman, 25 Buskins, Too Often, 33 Rapagain (f), Waterglass, 50 Manessass, Rathmill Syke (6th), Fandango Kiss, Springfield Rifle, Travail Executive. 23 ran. NR: Parisienne Lark, Overule. 1½l, 1½l, 1l, 6l, 1½l. P Charlton at Malton. Tote: £7.20; £2.30, £4.80, £2.90, £5.60 DF: £72.80. CSF: £138.87. Tricast: £1,006.74.

Placepot: £55.40.

Plumpton

Going: good to soft

2.20 (2m) 1, SILVER OCEAN (I Shoemark, 6-5 fav: Private Handicapper's top rating); 2, Bright Favor (E Murphy, 50-1); 3, Funny Sarah (Mr T Thomson Jones, 20-1). ALSO RAN: 4 Santella Sam, 8 Wise Times (5th), 10 Ta Wardle, 14 Little White Lies, 16 Omen (pu), War Child (4th), 20 Birwaz (ref), Exhaust Man, Flood Mark (6th), Gay Gem, 50 Another Season, Going Easy, Keyboard Prince, R Lad, Silver Thorn. 18 ran. 4l, sh hd, 2½l, 1l, 4l. Miss B Saunders at Epsom. Tote: £2.20; £1.30 £9.40, £3.30. DF: £91.80. CSF: £75.81

2.50 (3m 1f) 1, TEAM CHALLENGE (B de Haan, 13-8 fav); 2, Golden Minstrel (R Rowe, 3-1); 3, Caspar Carrot (Mr T Grantham, 5-1). ALSO RAN: 10 Flamenco Dancer (4th), 20 Bucks Green (6th), 33 Ashlone (pu), 50 The Somac (5th), 66 Captain Lowe, Charlotte Bonnie (pu). 9 ran. Hd, 5l, 12l, 25l, 25l. Mrs J Pitman at Upper Lambourn. Tote: £2.10; £1.20, £1.10, £1.50. DF: £2.40. CSF: £5.07. Tricast: £9.47. North Lane (5-1) withdrawn, not under orders — rule 4 applies to all bets, deduction 15p in pound. After a stewards' inquiry, result stood.

3.20 (2m 4f hdle) 1, WINART (W Irvine, 5-1): 2, None Too Dear (M Perrett, 11-1); 3, Tachador (S Earle, 16-1). ALSO RAN: 6-4 fav Hill-Street-Blues, 6 Brunico (4th), Musical Mystery, 12 Record Dancer, 14 Opening Bars, 16 Manhattan Boy (6th), 33 Guessing (5th), Riverside Drive. 11 ran. 7l, 2l, 3l, ¾l, 2l. P Rodford at Martock. Tote £9.20; £3.10, £2.30, £5.60. DF: £291.50. CSF: £55.96. Tricast £754.93.

3.50 (2m 4f ch) 1, BROKEN FLIGHT (A Jones, 12-1); 2, Snitterfield (Mr D Medgwick, 11-4 fav); 3, Grateful Heir (D Morris, 4-1); 4, Up At Dawn (M Furlong, 16-1). ALSO RAN: 9-2 Snowball Jim (5th), 9 Incense (pu), Venetian Princess, 20 Legal Sugar (6th), 25 Rubadark, 33 Playfields (f), Demonic (pu), Crimson Imp, Plain Jim (pu), Fading Dawn (pu), Night Attack (pu), Hiya Judge (pu). 16 ran. 1½l, 12l, ¾l, 10l, 8l J Davies at Ashford. Tote: £13.10; £1.20, £1.70, £1.60, £4.00. DF: £76.00. CSF. £41.73. Tricast £141.57. No bid.

4.20 (2m ch) 1, HOW NOW (M Pitman, 11-8 fav); 2, Breakfast Car (R Goldstein, 100-30); 3, Mandralo Shuffle (S McNeill, 50-1). ALSO RAN: 9-2 Sand Castle (f), 12 Jonix (pu), 14 Duelling (6th), Polo Boy (4th), 16 Devil's Arrow (f), Regal Santa (f), Thames Trader (pu), 33 Winged Kestrel, 50 Dartel (pu), Easter Rambler (5th). 13 ran. NR: Souvent. 1½l, 3l, 15l, ¾l, 7l. Mrs J Pitman at Upper Lambourn. Tote: £2.50; £1.40, £1.50, £19.80. DF: £4.10. CSF £7.03.

4.50 (2m hdle) 1, SIR PERDO (Mr S Andrews, 7-4 fav); 2, Common Accord (M Perrett, 33-1); 3, Rostreamer (E McKinley, 25-1). ALSO RAN: 3 In Motion (5th), 8 Gentleman Angler, Le Moulin, 10 Tribal Drum, 14 My Ton Ton (6th), See You There (pu), Teazle, 25 Never A Penny (4th), 33 The Sportsman (f), 50 Lakdare (pu). Mr Moss, Celtone Peach, La Cazadora. 16 ran. NR: Miss Brantridge, Smokin' Anna. 12l, 3l, 6l, 1½l, 2l. Mrs E Andrews at Luton. Tote: £2.50; £1.70, £7.10, £4.10. DF: £59.20. CSF: £57.79.

Placepot: £27.60

A luxury day for National winners

A luxury day out for two people at the Seagram Grand National, *the world's most famous race . . . The Times* has two such trips for the winners of our special, free competition today.

Each of our two winners will receive this exciting excursion: all travel from home for two people to Aintree for the great race on Saturday, April 9; a champagne lunch; grandstand seats for the day's racing; and afternoon tea. In addition, 25 runners-up will each receive a bottle of Chivas Regal de luxe Scotch whisky.

To enter, study the six questions below, write your answers on the entry form, add your name and address, and send it to:

Seagram Grand National competition,
Sports Department,
The Times,
1 Pennington Street,
London E1 9XN.

The prizes for the two winners and the 25 runners-up will be awarded to the senders of the first 27 correct entries drawn from all those received by the competition closing date, March 11.

Seagram GRAND NATIONAL

QUESTIONS

1. Who partnered Red Rum to the first victory of his career?
2. Name Vincent O'Brien's first Grand National winner.
3. Charlotte Brew was the first woman rider to compete in the National. What was her mount?
4. Name a placed National horse whose offspring is an entry for this year's race.
5. Name the oldest winning jockey.
6. Name the only three American-bred horses to have won the National.

ENTRY FORM

NAME ______________________

____

ADDRESS ______________________

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TELEPHONE (h) ______________________

ANSWERS

1 ______________________
2 ______________________
3 ______________________
4 ______________________
5 ______________________
6 ______________________

CONDITIONS OF ENTRY

Employees (and their relatives) of Times Newspapers Ltd, Seagrams and their agents are not eligible for entry. The Sports Editor's decision is final. No correspondence can be entered into.

HOCKEY

New incentive at club level

Minet Insurance Brokers, sponsors of the Great Britain men's Olympic hockey squad, have launched, in conjunction with the Hockey Association, a club-of-the-month scheme (Sydney Friskin writes).

The best club in England will be judged by a panel of five members of the Hockey Writers' Club, along with Bernie Cotton, the England manager.

Mick Cleary meets a Rugby Union player against whom destiny has loaded the dice

Halliday to show he is no three-cap wonder

Simon Halliday, the Bath and England centre, has a score to settle at Murrayfield this Saturday: 33-6 to be precise. For that was the size of the drubbing dished out by the Scots two years ago as they routed their leaden-footed opponents.

The experience was bad enough in itself. The England selectors then compounded it by responding to that battering, primarily of the forwards, in typically logical fashion: they dropped three backs, Halliday included.

"It was a pretty miserable changing-room last time out," Halliday recalls. "We just staggered back in, not really believing what had happened. And then, after having waited so long to make the five nations' side, I was shattered to be out so quickly."

This week's Calcutta Cup match will only be Halliday's fourth cap which, as he heads towards his 28th birthday, is a rather meagre return for his considerable talents. Selectorial idiosyncrasy is one reason; destiny's loaded dice another.

At the age of 23 Halliday, fresh from Oxford, where he had won three Blues at rugby and cricket (he now plays minor counties for Dorset), seemed set fair for a distinguished career. His powerful, penetrative and elusive running had already caught the eye against Canada, a match for which no caps were awarded. Then, shortly afterwards, playing for Somerset, he shattered his ankle, which effectively put him out of the walking, never mind the running, for the next 18 months.

Fate intervened in a different way at the end of last season. Having worked his way back into the side for the victory over Scotland in the last match of the championship, he might then have been expected to go on to make his mark in the World Cup. But post-election euphoria put paid to that little scheme. The stock market roller-coasted upwards and Halliday, being a self-employed broker, felt he owed more to his partner, not to mention his bank manager, than he did to his own ambitions. He declined the invitation to tour.

"It was an horrendously difficult decision to have to make," he says. "But no work means no money. Quite apart from my own vested interest, I do think it's about time that the authorities seriously got to grips with the issue of 'broken-time' payments. The time spent preparing for the international game, never mind the actual playing of it, is enormous.

Determined to erase taint from career

"I know that some firms do get reflected kudos from having internationals on their payroll but what about those of us who work for themselves? I wouldn't advocate professionalism, however, because that would, I think, sully the sport."

His criticism is by no means a long-nurtured grievance or a source of deep resentment. He's too urbane and phlegmatic to get too het up about things. His reaction at the end of his club's four-year unbeaten cup run last Saturday was typically sanguine.

"I hope a lot of good may come from the defeat by Moseley. We've maybe been a bit insular in recent times possibly as a reaction to the mounting envy. All the players owe a great deal to the club, however, and certain criticisms levelled at us – that we are not capable of playing an open game – are total rubbish. I just like to think that in the next two or three years we can become champions people love to love, not hate."

As with most accomplished sportsmen the smooth, easy-going patina often conceals the grit, resolution and fierce pride within. Halliday has all these qualities in abundance and you sense his determination to lay to rest the taint of being a three-cap wonder.

Halliday believes that a lot of the difficulty for an English player in achieving that consistency lies in the caprice of the selector which, perversely, is conditioned by the large amount of talent available.

"They often genuinely can't make up their minds between four or five centres. So a couple of bad results and it's on to the next pair. Effective centre play is all about confidence and confidence can only come from continuity.

"The Welsh haven't acquired that dazzling skill overnight. That all started a couple of years ago when their coach, Tony Gray, had them on tour in the south Pacific. Now they've all got that self-belief because they are still in the squad. That, in turn, gives them faith in each other. Look at the way they moved the very first ball the forwards won at Twickenham. That must have given Tony Clement on his debut such a boost to get his hands on it so early. Let's hope we can do the same for Chris Oti."

We could be in for another cracking match, for Halliday himself undoubtedly has the thrust, the tenacity and the trickery to create openings for both wings.

He has already had to endure one false start to this campaign when a dodgy hamstring ruled him out on the eve of the final trial and debarred him from the opening match against France. Although he professes not to worry too much about omens, superstitions and the like, I could not help noticing a tentative, cautious hand reach for the back of his leg as he bounded up the stairs to his office. No harm in being careful.

Fate on the line: Halliday has a score to settle (Photograph: Nick Rogers)

Race for survival yet to be settled

COMMENTARY

David Miller
Chief Sports Correspondent

Calgary
The last story of the last medal of the Calgary Games has not been told. *It* is an event that needs stoic endurance and patience and belief in oneself. The story is best told by a Canadian who knows his land with a profound understanding.

He has written a book about the land which carries the philosophy of the great open spaces; which has what might have been the motto of Albertans, worthy of Coubertins, for the Games that they so warmly supported.

"There is a longing among all people to have a sense of purpose and worth. To satisfy that common longing in all of us, we must respect each other."

His wisdom comes from an appreciation of the beauty of the forests and plains, the mountains and rivers, the sun and rains upon which our own life depends. He understands the challenges and hazards of a frontiers nation.

"Young people are the pioneers of new ways. Since they face too many temptations, it will not be easy for them to know what is best." The writer is, of course, *Indian: the* late Chief Dan George of the Coast Salish tribe, whose book, *My Spirit Soars*, is a poem on man's relationship with nature.

Boycott of Torch Run called off

The event in question is the survival of his native people and their threatened historic culture, and its relevance ran throughout the course of the Games, from opening ceremony to closing ceremony, and in the concurrent Arts Festival. *It is for them a race against time, against the material superiority of the white man*, and the Indians' own non-acquisitive nature; which the Indians must win if there remains honour among all Canadians.

I think there does. All the evidence of the XV Winter Games suggests so. The intended boycott, and disruption of the Torch Run, by the Lubicon Lake Band, who are grouped among the northern Alberta Indian population embraced under Treaty Eight, a government land settlement pact, never emerged.

The Calgary Olympic sites were far south from the Lubicon reservations – still not properly resolved since they broke off negotiations with the Government some years ago. It had been suggested that their reservations were eroded by Games events. When the time came the Lubicon Band seemingly recognised the adverse publicity they would receive for disruption of the Torch Run.

Treaty Seven, the southern Alberta reservations group of 23,000 aboriginals, collaborated throughout the Games preparations with the Calgary Organizing Committee.

Absence of tepees surprised visitors

"We set out with two objectives," Sykes Powderface, their representative who worked in close touch with Frank King, says. "Firstly, to let the international world know who we really are, that we are no longer primitive, and to market our crafts and contemporary arts, and our culture.

"We tried to capture the European visitor. We had a couple of television crews from West Germany and Sweden, who came to our villages at Stoney and Sarcee, near Canmore, and were surprised when they didn't find any tepees or people wearing feathers and the rest."

The marketing, he says, went less well than was hoped, for they had little over a year to prepare. The Treaty Seven group always intended to be low key in the Games, but official acknowledgement was significant: the Indian profile of the medals awarded to competitors, the tepee back-drop motif around the flame at McMahon Stadium, the singing of the national anthem by an aboriginal soloist, their involvement in the opening and closing ceremonies. The Torch Run embraced 46 Indian reservations.

"The Games opened doors and took us into new areas," Powderface says. "It has always been our intention to resolve land claims peacefully with the Government, and we wanted the Olympics to be partially for us."

Making up for lost time

Waterloo, who lost to Harlequins last Saturday in the quarter-finals of the John Player Special Cup, have been drawn to play **Fylde** in the first round of the Girobank Lancashire Cup (David Hands writes). This is one of three all-senior ties.

This is the first season of the new-look Lancashire knockout competition, which brings together the county's eight senior clubs and the quarter-finalists of the Lancashire Trophy (for which there were 63 entries). The winners of the trophy go through to next season's John Player Cup as does the most successful club in the county cup competition which has no other means of entry through its senior-club status.

Widnes are favourites to win the trophy, which has reached the semi-final stage. They have been drawn at home to **Rochdale** in the county cup.

GIROBANK LANCASHIRE CUP: First round: Kersal v Oldham; Sefton v Wigan; Preston Grasshoppers v Liverpool-St Helens; Sedgley Park v Broughton Park; West Park v De La Salle; Waterloo v Fylde; Widnes v Rochdale; Orrell v Vale of Lune.

Bangor need two points

Bangor draft in John Henderson, a tight-head prop, for Jimmy McCoy and include Robert McDowell in the back row for Don Whittle in tonight's game at Uprichard (7.45) against CIYMS

McCoy and Whittle are replacements in the Ireland team against Wales at Lansdowne Road on Saturday and are not available. Mark McCall, the stand-off half, has recovered from an ankle injury received at the weekend

Bangor require two points to force an Ulster Senior League play-off against Malone.

Consistency being put to the test

By David Hands, Rugby Correspondent

The strength of league rugby, as opposed to cup rugby, is that it develops consistency. That quality is now being severely tested in the clubs who are challenging for the leadership of the two top divisions in the Courage Clubs Championship.

Both **Leicester** and **Rosslyn Park**, respectively top of the first and second divisions, have met with hiccups recently: Leicester, in the wake of their cup defeat by Bath, lost at **Orrell**, and the Park lost at **Bedford** last weekend when victory would have ensured promotion next season.

John Allen, Leicester's secretary, believes that the eventual winners can afford to lose two league matches. On that basis, Leicester can drop another of their three remaining games. They do not play another league fixture until March 26, when they meet Sale. They play **Waterloo** on Easter Monday and have also to establish a date for the postponed game with **Gloucester** which, the Senior Clubs Association has ruled, must be played at Leicester; therefore their remaining league games are all at home.

The threat posed by Waterloo has receded since their crushing defeat by **Harlequins** at the weekend, and in the knowledge that they must play so many of their remaining fixtures away from Blundellsands. Perhaps the greater threat is from Wasps, though many of their fixtures, including the one against Coventry at Sudbury on Saturday, which was "de-merited" yesterday, are subject to disruption because of representative calls. Wasps, Waterloo and Orrell have all lost twice and, in the case of the two northern clubs, they have still five league games left.

Orrell were due to play Wasps on March 26, but that game must now be postponed because of Wasps' cup semi-final against Harlequins. Meanwhile, Leicester began to re-establish their credentials by beating **Northampton**, 35-9, at the weekend, a game in which Underwood scored four tries from the right wing, which is where he will be playing for England for the first time on Saturday.

Rosslyn Park have only one more league game, against Northampton on March 12, in which to ensure promotion from the second division. They were most subdued at Bedford who, were they to win their three remaining league games, could also challenge for promotion, as will **Liverpool-St Helens**. In the event of there being a tie among the clubs for one of the two promotion places, positions will be decided by the ratio of points for to points against.

Gosforth bounced happily back from the disappointment of having three league points deducted for fielding an ineligible player against Bedford in December. They beat **Blackheath**, 26-8, leaving themselves just ahead of Northampton in the second division basement, though there is of course no demotion from the second division this season.

The RFU, incidentally, has been obliged to issue explanatory notes on promotion and relegation. Broadly speaking it is on the basis of two up and two down, but this is affected by geography and where two leagues support one league. In extreme circumstances, for those leagues limited to 11 clubs, the knock-on effect could result in the relegation of six clubs: a circumstance the RFU believes unlikely.

Playing in memory of Robbins

Oxford University's match with the Penguins at Iffley Road this afternoon has now been designated the P G D Robbins memorial match in honour of Peter Robbins, the former England flanker, who died a year ago (David Hands writes).

Oxford, where Robbins was a student in the mid-1950s, had hoped Penguins would be able to gather together a XV strongly representative of Coventry, Moseley and Warwickshire where Robbins played his senior rugby. Injuries and the demands of the league programme have hindered that concept, though Moseley contribute five players.

Oxford's team will be composed of past and present students, thus Barnes, the Bath stand-off half, will be paired with Kirk, the New Zealand scrum half; the two were in opposition three years ago when England toured New Zealand.

Robbins' many friends will also be interested in the anecdotal biography of him. Written by Michael Blair, it is entitled *Life at 100 Miles an Hour*, from G and A Publishing, The Old Rectory, Richards Castle, Ludlow, Shropshire. Proceeds go towards Robbins' favourite charity, the Birmingham Settlement.

● Six Loughborough University players have withdrawn from the English Universities XV to play Scottish Universities, in Edinburgh, on Friday. They have chosen to play for the university club against Broughton Park on Saturday, the final preparation before next Wednesday's UAU final against Swansea, at Twickenham. Loughborough have also been asked to provide the opposition for England tomorrow afternoon, who will be training for the B international against Italy, at Leicester, on Friday.

NZ board ban on former All Blacks

By David Hands

Four former New Zealand internationals have been suspended from any involvement in the game because it is believed they may have breached the amateur regulations and taken royalties after being involved in autobiographies.

The four, all of whom went to South Africa in 1986 with the unofficial New Zealand Cavaliers, are Bernie Fraser and Murray Mexted, the former Wellington wing and No. 8, and Gary Knight and John Ashworth, who propped the New Zealand scrum between 1978 and 1985. All have been retired from international rugby since 1986.

Fraser, who was co-author with Stuart Wilson, of a book called *Ebony And Ivory*, has admitted that he took a fee for the book. "I don't give a damn," he said yesterday. "I have made a lot of sacrifices for rugby over the years. I never replied to any of the (New Zealand) Rugby Union's letters, so I guess they got brassed off and put a nail in my coffin."

Fraser and Ashworth have been suspended by the NZRFU from any involvement in rugby until after the International Rugby Football Board (IRFB) meeting in London, from March 21 to 25. Mexted and Knight have been suspended until they answer unspecified charges relating to amateurism, though it was stated on New Zealand television that the charges had to do with fees paid for writing books. Mexted's autobiography, *Pieces of Eight*, was on sale last year, and Knight and Ashworth were involved in a book with Andy Dalton, the former New Zealand captain, called *The Geriatrics*.

The reason for the suspension, until after this month's IRFB meeting, is because there is a proposal before the Board, sponsored by the Rugby Football Union, for a provision in the amateur regulations which would allow named individuals back into the game.

Last year the regulations were amended, allowing players to receive the proceeds from books and still become coaches or administrators, provided they had given a clear undertaking that they had finished playing. Colin Deans, the former Scottish hooker, was the first to take advantage of the amended regulation when his autobiography was published last autumn.

"At the moment there is no provision, under any circumstances, for someone who had been professionalized before the amendment, to be re-instated," Dudley Wood, the RFU secretary, said yesterday. "We have put forward and have done for the last three years, a recommendation that special circumstances can apply, and in such cases a union has the right to put forward the name of a person for re-consideration by the Board.

"Where the RFU is adamant no case can be brought forward, is for someone who has played professional rugby. But take the case, as an example, of Fran Cotton, who wrote a book himself, kept the proceeds and told us he was doing so. I don't know if he made very much out of it, but, as far as I am aware, that is the only way in which he has contravened the regulations.

The NZRFU has also suspended, for three months, five players who, while playing in New Zealand, became members of the unofficial South Seas Barbarians party, which visited South Africa last autumn.

TENNIS

Teenagers make their mark in first round

From Richard Evans, Indian Wells, California

Two American teenagers brought drama and excitement to the first day of the Newsweek Champions Cup here at the Grand Champions Resort.

Michael Chang, aged 16, lost by eight points to six in the third-set tie-break against the experienced Israeli No. 1, Amos Mansdorf, and then, as big black clouds hastened the twilight as they hung over the Santa Rosa Mountains, the lights came on in every sense for Pete Sampras, also 16, as he saved four match points against the Indian No. 1, Ramesh Krishnan, also in the third set tie-break, to win 6-3, 3-6, 7-6.

The Indian, who had produced some wonderful angles on his forehand to beat Sampras at the net earlier in the set, made a terrible hash of a straightforward overhead at the net on the first match point, but the youngster seized the second one from him by charging the net and killing a great volley.

When Krishnan reached match point again at 7-6, Sampras unleashed a superb backhand cross-court winner and, after saving a fourth, eventually wrapped up the best victory of a career that has barely started.

RESULTS: T Smid (Cz) bt G Forget (Fr), 6-3, 6-4; A Mansdorf (Isr) bt M Chang (US), 2-6, 7-5, 7-6; M Woodforde (Aus) bt P Lundgren (Swe), 7-6, 6-3; D Goldie (US) bt G Vilas (Arg), 3-6, 6-3, 6-4; T Tulasne (Fr) bt B Stankovic (Cz), 6-1, 6-3; T Wilkison (US) bt E Edwards (SA), 4-6, 7-6, 6-3; J Frawley (Aus) bt P Doohan (Aus), 2-6, 6-2, 6-4; E Teltscher (US) bt J Canter (US), 6-3, 6-1; J Brown (US) bt J Grabb (US), 6-2, 6-3; H de la Pena (Arg) bt Jim Pugh (US), 3-6, 6-2, 6-3; E Bengoechea (Arg) bt J Frana (Arg), 6-2, 3-6, 7-6; D Pate (US) bt L Mattar (Br), 6-2, 6-7, 6-3; A Krickstein (US) bt J Arias (US), 6-3, 7-5; D Rostagno (US) bt P Aldrich (SA), 7-6, 6-2; M Pernfors (Swe) bt H Skoff (Austria), 7-5, 6-1; D Perez (Uri) bt T Wilkison (US), 6-3, 7-6; P Sampras (US) bt R Krishnan (Ind), 6-3, 3-6, 7-6.

Gomer to oppose Graf

From Barry Wood, San Antonio

The most demanding challenge facing Steffi Graf these days is not the threat of Martina Navratilova or any other opponent but the need occasionally to take a break away from tennis. Really taking time off, with the rackets stowed in the cupboard, is a concept repellant to her.

"Taking time off bores me because if I just keep practising and practising and don't see the result in matches, it doesn't satisfy me," she said after defeating Cammy MacGregor 6-1, 6-2 in the opening round of the US Hardcourt Championships.

The victory left her looking forward to her second round match with Sara Gomer.

FIRST ROUND: S Gomer (GB) bt A Villagran (Arg), 6-3, 6-2; E Inoue (Japan) bt M Werdel (US), 6-7, 6-1, 7-6; K Maleeva (Bul) bt J Dune (GB), 6-1, 6-4; K Keil (US) bt A Grossman (US), 4-6, 6-4, 7-6; A Kijimuta (Japan) bt J Hetherington (Can), 6-4, 6-3; S Graf (WG) bt C MacGregor (US), 6-1, 6-2; N Tauziat (Fr) bt L Allen (US), 4-6, 7-6, 6-2.

GOLF

Ballesteros waits for Royal Lytham winds of change

By Mitchell Platts, Golf Correspondent

The chill wind which this week howled across the once marshy dune land on which now sits the Royal Lytham and St Annes course might have carried a message south to Marbella where Severiano Ballesteros is seeking to resurrect his game.

Ballesteros, of course, completed the transition from precocious student to top of the class with his Open Championship win at Royal Lytham in 1979. Then, as at Royal Birkdale, where three years earlier he had introduced the world to his talent, he displayed a capriciousness like that of the wind which protects these Lancashire links.

The analogy is supported by two of the great shots which, in today's honoured tradition courtesy of television, were seen and heard around the world.

Recall how at Royal Birkdale, with the opportunity of an unprecedented triumph removed from his grasp, the Spaniard summoned the nerve to execute a shot which earned him second place with Jack Nicklaus, behind Johnny Miller. He used a nine iron to nip the ball off the threadbare rough and pilot it along a hard path, only two feet wide, between bunkers to within four feet of the hole. It convinced a worldwide audience that Ballesteros was a genius.

Then, of course, came the so-called "car park" shot at the 16th in the last round at Royal Lytham and St Annes in 1979. Michael Bonallack, the Royal and Ancient secretary, on an inspection trip to the course this week, recalled how there were cars illegally parked near to a hospitality complex. It was under one of those cars that Ballesteros's ball finished.

It is a fact that Ballesteros took aim on those cars. He knew it was the "safe" side of the fairway to finish and that the Rules of Golf allowed for a player to obtain relief from interference by an immovable obstruction without penalty. He took the drop, struck a precise shot of some 65 yards to within 20 feet of the cup from where he holed for a birdie three.

This then was the Ballesteros who captured the imagination with his cavalier spirit and his cunning audacity. Now, however, he must dig deep into the reservoir of experience drawn from 14 years as a professional. Somewhere there is the clue to why, like so many of the great players before him, he has lost that winning feeling.

Ballesteros has not won since the Suze Open in Cannes last April. He has not won a major championship since the Open at St Andrews in 1984. It would be too simple to suggest that the ebullience of youth has gone.

For Ballesteros has even departed from Pedrena, where on Spain's rugged northern coast he struck at seven years old his first shots, for Monte Carlo, presumably to protect his wealth. Joe Collet, Ballesteros's business manager and an American who operates from Santander, insists that his client made the move for other reasons.

"Logistically it makes sense because there are more flights from there than from Santander where we are isolated," Collet said. "There is also bad weather here four months of the year."

The Continental commuting might by now have become a hardship. Ballesteros has arranged a hectic programme through to Royal Lytham as he will take in the Majorcan Open, US Tournament Players Championship, US Masters, Cannes Open, Madrid Open, Spanish Open, Westchester Classic (New York), US Open, French Open and Monte Carlo Open. Collet indicated that Ballesteros would also play in the Volvo PGA Championship at Wentworth and probably either the Italian Open or the Dunhill British Masters.

This week he is back in his native country to defend the Larios Gin Spanish PGA Championship.

Ballesteros has matured but the paradox is that age may have diluted that flamboyancy which so often prised victory from the jaws of defeat. The "homecoming" to Royal Lytham might revive it if Augusta fails to do so next month.

TABLE TENNIS

Men's singles vital to England's promotion

By Richard Eaton

England are hoping for their biggest success for seven years by gaining promotion to the super division of the European League when they take on The Netherlands at Norwich tonight.

It will not be easy. The Dutch should have Bettine Vriesekoop, the former European champion, in the their team, which will make them favourites to win the women's singles and the mixed doubles. And in Paul Haldan they have an improved men's singles player, who Wembley spectators will remember beat Andrzej Grubba in the Leeds Masters before the Pole went on to beat Desmond Douglas in the final.

Douglas, despite losing his national title to Alan Cooke on Sunday, should take on the No. 1 singles position, having been in fine form in the 5-2 victory against Belgium last week. And with Cooke also likely to be in buoyant mood, England could win all four men's singles.

TODAY'S FIXTURES

7.30 unless stated.

European Cup
Quarter-final, first leg
Steaua Bucharest v Rangers (1.0)
Bordeaux v PSV Eindhoven
Bayern Munich v Real Madrid (7.0)
Benfica v Anderlecht (9.0)

European Cup Winners' Cup
Quarter-final, first leg
Mechelen v Dynamo Minsk (7.0)
Atalanta v Sporting Lisbon (6.0)

UEFA Cup
Quarter-final, first leg
Espanol v Vitkovice (8.0)
Panathinaikos, v Bruges (6.0)
Bayer Leverkusen v Barcelona (7.0)
Verona v Werder Bremen (7.45)

UEFA Under-21 Championship
Quarter-final, first leg
Greece v Czechoslovakia (1.30 p.m.)

Barclays League
Second division
Manchester City v Hull City

Third division
Brighton v Port Vale
Bristol Rvrs v Notts Co (7.45)
Chester v Gillingham
Northampton v Southend

Fourth division
Exeter v Hartlepool
Scarborough v Torquay

Simod Cup semi-final
Reading v Coventry (8.0)

Fine Fare Scottish League
Premier division
Dunfermline v Celtic

Second division
Raith v Hamilton

GM Vauxhall Conference
Lincoln v Welling

NORTHERN PREMIER LEAGUE: Premier division: Caernarfon v Southport.

CENTRAL LEAGUE: First division (7.0): Aston Villa v Sunderland; Derby v Manchester City; Everton v Bradford; Grimsby v Sheffield United; Huddersfield v Coventry; Leeds v Blackpool. Second division: Darlington v Blackburn; Oldham v Bolton; Preston v Newcastle; Scunthorpe v Barnsley; West Brom v Wigan; York v Stoke.

SUNDAY MIRROR COMBINATION: Oxford v Ipswich.

SMIRNOFF IRISH LEAGUE: Ards v Lingfield; Distillery v Larne; Crusaders v Carrick Rangers.

WESTGATE INSURANCE CUP: Third round: Burton v Bromsgrove.

RUGBY UNION

CLUB MATCHES (7.00 p.m.): Aberavon v Pontypridd; Abertillery v Newport; Ebbw Vale v Neath; Llanelli v Cross Keys; Pontypool v S Glam Inst; Roundhay v RAF; Swansea v Pembroke County.

P G D Robbins Match (2.30): Oxford University Past and Present v Penguins.

HOSPITALS CUP: Semi-final (2.30): Royal Free v Charing Cross and Westminster (at Honor Oak Park).

RUGBY LEAGUE

STONES BITTER CHAMPIONSHIP: First division: Warrington v Hull. Second division: Bramley v Carlisle.

Sport on TV

FOOTBALL: European Cup quarter-final: Steaua Bucharest v Rangers. ITV: 12.55 p.m.

MIDWEEK SPORTS SPECIAL: Football: Highlights from the European competitions. Snooker: The MIM Britannia British Open (also C4 2.30 p.m.). ITV 10.35 p.m.

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FOOTBALL: ENGLAND PAIR HAVE CHANCE TO ATONE IN EUROPEAN CUP TIES

A Real chance awaits Hughes

From Clive White
Munich

Mark Hughes, one of Britain's growing band of rich but unhappy exports, could do his standing in *foreign communities* a power of good tonight with a successful European Cup debut against Real Madrid. Barcelona, his estranged employers, *would* thank him for that but more crucially it could help him to find fame as well as fortune on the Continent.

Bayern Munich, to whom he has been leased by the Spanish club until the end of the season, *are seriously contemplating* making the arrangement more permanent. Franz Beckenbauer, the West German national manager, said last weekend *that* if he were manager of Bayern he would not hesitate to buy Hughes. "He is a good player and I like his character and mentality," he said.

***Uli* Hoeness is the man who is manager of Bayern and he, too, is deeply appreciative of Hughes's fighting qualities. The problem is that, in common with other European countries, West German clubs are only permitted two foreigners a team.**

As well as Hughes, Bayern have Pfaff, the Belgian international, on their books, and are anxious to ensure that Madjer, Porto's Algerian striker, honours the three-year contract that he signed some months ago. Meanwhile, Juventus and Barcelona are trying to convince Madjer that his future lies elsewhere.

It is possible that the West Germans may decide this summer to follow Italy's lead and allow three foreigners or that Pfaff could become an "adopted German" in football terms.

For the time being, Hughes is just happy to be part of a team again after his traumatic period of inactivity in Spain. "I just *want to do well here to restore* my reputation and give myself another option. A good display tomorrow would be a big help," Hughes said yesterday.

Though Hughes has been only marginally more prolific in front of goal than he was in Spain, his midfield industry is more appreciated here and the goals that he has scored have been important ones, like the matchwinner against Nuremberg a fortnight ago.

He did not figure on the score sheet at the weekend when Bayern put six past bottom-place Homburg but then the free-scoring Munich club — fortunately for Hughes — have been sharing around goal scoring duties all season.

One can expect a less lopsided contest in the Olympic Stadium tonight when a crowd several times larger than the 8,500 which turned up to watch the recent slaughter will brave the sub-zero temperatures and snowdrifts to watch a quarter-final tie that, in theory, would grace the final. That is provided there is no repetition of the violence which marred both legs of last year's meeting at the semi-final stage when Real had two players sent off and Bayern one, as well as the sort of crowd violence in Madrid that would have got an English club banned for life.

Leo Beenhakker, Real's Dutch manager, believes that they have paid the price for their crimes — defeat by 4-2 on aggregate and the *multi-million* pound loss in revenue by being forced to play in an empty stadium in the first round of this *season's competition* and somebody else's home in the second round.

Real, playing with a panache not seen since the *six-time* European Cup winners last carried off Europe's premier competition 22 years ago, have overcome their hurdles, including the not insignificant likes of Napoli and Porto, the holders. Should they ultimately prove victorious, no team will have had to surmount greater obstacles.

Despite their setback in the Spanish Cup in which they were comprehensively beaten at home by Real Sociedad (a defeat which Beenhakker described as being like the end of the world), Real are alive and well and, their manager believes, playing once more with their early-season verve. Beenhakker says that *they are better equipped to resist* the Germans this time. "There is more personality in the side now, and they are less likely to lose *their heads*. You have to remember we are talking about Spanish players. They are very temperamental," he said.

Thon for Atlético

Gelsenkirchen (AFP) — Olaf Thon, the Schalke 04 and West *German international midfield* player, is set to join Spanish club, Atlético Madrid, for DM6 million (about £2m).

Thon has been the target of several leading Italian clubs and Bayern Munich approached him in an effort to keep him in West *Germany; but Thon said* yesterday: "It's 90 per cent certain I'll be joining Atlético."

Cohen an absentee in the forward planning of Rangers

From Stuart Jones, Football Correspondent, Bucharest

Graeme Souness, preparing to lead Rangers into the first leg of the European Cup quarter-*final against Steaua Bucharest*, has already made one surprising choice. He states that he will not open this afternoon's tie here with Avi Cohen, the captain of Israel, as a member of his defence.

*Since Cohen was indisput*ably the outstanding figure during the goalless draw against England in Tel Aviv last month, his absence is puzzling. Yet the presence of Ally McCoist would be even more startling. If he does play, he will not so much break a record as obliterate it.

The fastest recuperation *from* arthroscopic or keyhole surgery on a cartilage is two and a half weeks, according to Souness. *McCoist*, who entered hospital last Thursday for two floating barbs to be trimmed, is threatening to reduce the time between operation and recovery by two thirds, to a mere six days.

Before Monday's flight from Glasgow, he confirmed that he had "no chance of making it." Even though the damage to his knee was minimal, he could neither turn nor twist briskly enough to claim that he had regained full fitness. On yesterday's evidence, he is not far short of it.

In dazzling sunshine, he took part in a small-scale practice match outside the main arena. Without knowing his medical history, no-one could have guessed that he was supposed to be ailing. Even those who were aware of it were astonished by the *contribution he made.*

Souness will not unveil his line-up until shortly before the kick-off but, significantly, he did not bracket McCoist with Cohen among those considered to be out of contention. *Yet, even though* McCoist is the lone recognized centre forward in the squad, it might be too dangerous a gamble to take.

Durrant is not accustomed to the position but he may instead be ushered forward to fill a leading role in the formation, if not in the tie itself. Souness, who regards Steaua as the strongest side in the last eight, will rely more heavily on his defenders and his more experienced representatives.

His principle ally will be Wilkins, "the best central midfield player in Britain. *This* is an *ideal stage* for him," Souness added. "I feel sorry for him because he is still only 31 and he has done a lot of good things during his travels around the continent.

"France was not a happy *time for him and he* has been forgotten by England. But anyone who has seen us on a regular basis would say that he *has been our most consistent* player. This will be a different game but, after his European experience, he will be used to it."

Wilkins, omitted by Bobby Robson since the defeat in Sweden eighteen months ago, relishes the prospect of performing not only in the European Cup for the first time in his career, but also live on British television. "I hope to get the chance to show what I can still do," he said.

A 1-1 *draw stands* at the height of his optimism. Souness pointed out to him that the European Cup is "usually the easiest competition to win because the qualifiers are often halfway down their leagues the following season. This year has proved to be an exception."

He agrees that the Romanian champions are the most powerful team in arguably the strongest quarter-final field ever assembled. All the more reason why Souness might have been expected to reinforce his protective shield by asking *Cohen* to operate either behind or in front of his back four.

Steaua's most prominent weapons, such as Lacatus and especially Hagi, lie in midfield. Even if Rangers restrict their freedom, the damage they could now inflict on a defence that is not so reliable without the injured Butcher as well, could, in a fortnight, be irreparable.

A look at knee surgery

By Pearce Wright, Science Editor

Key hole surgery is a popular *description of a method of* micro-surgery perfected by orthopaedic specialists for examining and, if necessary, operating on the knee joint. A small hole is first made with a device called a trocar. It has a sharp three-sided point, fitted inside a tube, that is used for puncturing the skin.

Then an arthroscope, a *small telescope-like* instrument about the diameter of a biro, is inserted for investigating the knee joint.

The surgeon can look for damage to the two strong *ligaments, the cruciate liga*ments, in the interior of the knee joint, which cross one another like a letter X. If the injury is a *damaged* cartilage, the instrument provides the canal for extracting fragments or a complete cartilage.

A consultant said yesterday that if the trouble was a small floating fragment of cartilage, a footballer might be fit to play in a relatively short time. Recovery from the removal of a complete cartilage would take longer.

Bordeaux's experience may stop Eindhoven juggernaut

Bordeaux will need to rediscover the form which carried them to the French title last season when they meet PSV Eindhoven, who are setting a blistering pace at the top of the Dutch league, in the European Cup quarter-final first leg tonight.

The Dutch champions, powered from the midfield by Soren Lerby, the experienced Danish international midfielder, have dropped only three points in a 23-match unbeaten start to their league season but Bordeaux are looking to their recent success in Europe to hold them in good stead for the game in Bordeaux. Bordeaux reached the semi-finals of the Cup Winners' Cup last season and the European Cup semi-finals in 1985.

Aime Jacquet, the Bordeaux coach, believes this experience will help them to raise their game for the occasion. "For the club, the championship is the priority," he said. "But for the players, it is the European Cup. It is another sort of competition with a different sort of preparation."

However, after recently travelling to Amsterdam to see PSV beat Ajax 1-0, he described PSV's calmness and confidence as "terrifying."

Bordeaux have no serious injury problems, but French international forward Jose Toure, who came off with a head *injury during Saturday's* goalless draw with Paris Saint Germain, may be restricted to a place on the substitutes' bench. PSV, who bounced back to form with a crushing 6-1 win at Volendam after a draw the previous weekend, could be without Hans Gillhaus and Lerby (Achilles tendons) and also have doubts about Eric Gerets (knee injury).

In Lisbon, **Benfica** will be seeking revenge when they meet Anderlecht, the Belgian champions. Benfica, twice winners of the trophy in the 1960s, last came close to reviving their halcyon days of European glory when they lost to Anderlecht in the final of the UEFA Cup five years ago.

The elimination of FC Porto, the holders, from this season's competition and the fact that they are themselves enjoying a mid-season resurgence of form, has revived Benfica's European ambitions under Antonio "Toni" Oliveira, their coach. Porto's absence means Benfica will have the undivided support *of all Portugal as well as that of* a 100,000 crowd when they meet the experienced but struggling Belgian team.

Mats Magnusson, the powerful Swedish international forward, who struggled after arriving from Malmo in September, has been one of the main reasons for Benfica's revival and is now the team's leading goalscorer. His strength *and aggression provide the ideal* foil to the more delicate skills of Rui Aguas and winger Antonio Pacheco. But Benfica's defence often looks far from secure and will have to guard against Anderlecht's counter-attacking skills.

"It is going to be difficult but if we play intelligently I think we can do it," said Toni.

In the UEFA Cup, **Werder Bremen**, who lead the West German league, travel to **Verona** fresh from a 1-0 away win against Bochum at the weekend. Verona, on the other hand, were held 1-1 at home by Inter Milan. **Barcelona** will be hoping Gary *Lineker can repeat the goal*-scoring prowess which gave the Spanish club a surprise 2-0 victory at Atlético Madrid when *they take on* **Bayer Leverkusen** — providing the snow which disrupted the West German league programme clears enough to enable the match to go ahead.

In the competition's two other confrontations, **Espanol**, *Spain's other European survi*vors, play hosts to Vitkovice, of Czechoslovakia, and **FC Bruges**, of Belgium, travel to Greece to face **Panathinaikos**.

In the Cup Winners' Cup, the tie between **Ajax Amsterdam**, the holders, and **Young Boys** ***Berne***, *scheduled to be played* yesterday, was postponed because the Berne pitch was too icy. The match will now take place on March 9.

Place at Wembley beckons Reading

Reading hope to claim their fifth first division scalp of the season against Coventry City in their *Simod Cup semi-final today*, and qualify for the first Wembley appearance in their 117-year history.

Reading have beaten Queen's Park Rangers, Oxford, and Nottingham Forest in the Simod Cup, as well as Chelsea in the Littlewoods Cup, but Coventry, the FA Cup holders, have not conceded a goal for four matches and start favourites against a side fighting against relegation from the second division.

The Coventry defender, Trevor Peake, faces a late test on a groin strain but is hopeful of playing. "I have felt a slight reaction over the weekend, but it feels easier, and the decision will be made tomorrow between myself, the manager and the physiotherapist," he said.

The defender limped out of a League match 10 days ago, but returned on *Saturday* to play an important role in the 1-0 victory at Watford, where the Coventry manager, John Sillett, also gambled on bringing back Pickering and Regis immediately after injuries.

If Peake is fit, Coventry will be unchanged, with the forward, Speedie, seeking his second appearance in the final. Two *years ago, when the competition* was known as the Full Members' Cup, he scored three goals in Chelsea's 5-4 win over Manchester City at Wembley.

Peake added: "This is our last chance this season of getting anything from Cup competitions, and with Wembley three and a half weeks away both teams will be going flat out. It won't be a classic match because of the value of the prize at the end of it. It's going to be tough, but it's a sudden-death situation, and anything can happen."

Moran and Whitehurst, the Reading forwards, are cup-tied, so so the veteran midfield player, Tait, moves up front to partner Horrix.

Ian Branfoot, the Reading manager, said yesterday: "Wembley seemed such a long way away not so *long ago. But it's* now just around the corner. You can see it, sense it and almost feel it.

Paul Kelly and Neil Lennon, both aged 16, have been included in the Manchester City squad for the rearranged League match at home to Hull City today.

Kelly, a forward, and Lennon, a *Northern Ireland youth inter*national defender, are included because Gidman, Hinchcliffe and Seagraves will all miss the game.

Seagraves is serving a two-match suspension while Hinchcliffe is out with a badly bruised instep and Gidman is suffering from the effects of having a wisdom tooth removed.

But Brightwell has recovered from a groin strain and the talented teenager, Paul Lake, could return after missing the last two games with a thigh strain.

The captain, Clements, will replace Seagraves and Brightwell will probably stand in for Gidman. A fitness test on Lake will determine whether one of the 16-year-olds will come into the squad of 15.

Worrall to referee at Wembley

Joe Worrall, of Warrington, will referee the Littlewoods Cup Final between Arsenal and Luton Town at Wembley on April 24. He has been a League referee since 1976 and on the FIFA list for seven years, but it *will be his* first major final. He has refereed under-21 internationals, world youth championship matches and the *1985 FA Charity Shield*, and was a linesman for the UEFA Cup Final the following year. John Morley, of Barnsley, and *Mike Taylor, of St Albans*, will be his linesmen; Ray Lewis, of Great Bookham, the reserve referee.

- ***Shrewsbury Town** have* lodged an official complaint with the Football Association over Chris Kamara, the **Swindon Town** midfield player, who was fined £1,000 by his own manager after an incident in the match between the two sides on Feburary 20 which left Jim Melrose, of Shrewsbury, with a fractured jaw.
- **Ivan Haines, aged 18, Gillingham's** right back, is to have an operation on the leg which was broken in two places in a reserve team friendly with **Brighton and Hove Albion** on Monday and will miss the rest of the season. X-rays revealed breaks both on and above the ankle.
- **Two Barnsley players,** Steve Agnew and Darren Foreman, may not play again this season. *Both* have seen a specialist and go into hospital today for knee operations. Gwyn Thomas is also to see a specialist about his knee.
- **Paul Morrell, the Bournemouth** defender, will be out of action for five weeks after *fracturing his cheekbone* last weekend.

Linfield face a difficult task

Linfield, who dropped two points at the weekend when held to a 1-1 draw against *Portadown* at Shamrock Park, face a daunting task if they are to win the Irish League championship for a record seventh successive time. (George Ace writes).

Tonight they have another away game, against Ards, and Roy Coyle, the Linfield manager, is aware that Glentoran are seven points clear at the top of the table and even if Linfield win tonight they will still be four points adrift of the Oval side with only eight games remaining. "We simply cannot afford to drop any more points before we meet Glentoran on April 16."

BOWLS

Jack eye: Action from the women's national titles yesterday (Photograph: Barry Greenwood)

Favourites fall from grace

By David Rhys Jones

Two fours who had participated in Monday's Yetton Trophy final, surprisingly failed to negotiate their first-round hurdles, the English women's national indoor championships in Manchester yesterday.

Anita Haw, a successful skip in York's inter-club team event, played second in a strong rink skipped by the England player Betty Stubbins. Perhaps it was reaction to the previous day's triumph, which allowed the York four to succumb to Dartford Stone Lodge, skipped by Doris Batchelor, 13-19.

Pam Ward, one of Croydon's skips, had no answer to a four from the Cotswold club, in Stroud, whose 24-12 success *overjoyed* their famous club colleague, Tony Allcock.

Picketts Lock, who qualify regularly for the final stages, *won the event in 1986 and were* runners up in 1985, were unexpected first-round casualties, losing by two shots to Torbay.

RESULTS: Cumbria (W Sowerby, J Thorburn, M Bray, M Heggie) bt King Alfred's (J Harvey, I Morgan, M Cameron, D Spelling) 19-12; Torbay (M Morley, V Prescott, Y Briggs, A Cornish) bt Picketts Lock (B Hall, J Green, G Lamb, S White) 19-17; County Arts, Norwich (V Widdows, R Basted, G Reeve, M Woods) bt City of Bath (J Crofts, M van de Merwe, M Roe, D Foulkes) 25-13; Lincoln (J Thorpe, J Hardesty, P Taylor, K Mould) bt Hatfield (R Bragg, S Kershaw, L Maynard, M Stockman) 25-10; Dartford Stone Lodge (W Spicer, J Hills, J Tester, D Batchelor) bt York (M Moore, A Haw, C Sisson, B Stubbins) 19-13; Cotswold (G Hook, P *Bradley, P Edwards, J Lee*) bt Croydon (J Deakin, S Reeves, B Alvey, P Ward) 24-12; Isle of Wight (J Phillips, B Samson, P Proud, M Wilson) bt Essex County (P Else, J Dowsett, B Nash, D Lewis) 23-13; King George (B Lee, J Whiting, J Griffiths, M Stopher) bt March GER (D Miller, E Barratt, E Chamberlain, H Whitlow) 22-13.

TENNIS

Top league sides talk of quitting

Two top clubs are ready to pull out of the Mortgage Corporation National League. Croydon Direct Liners, who meet Bournemouth Aces in the final on April *17, and* Heston, *last year's* champions, want increased prize money next year and more say in the running of the league before *agreeing to compete again*.

Croydon team manager, Headley Baxter, said yesterday: "We, as a club, will have to *consider very seriously whether* to enter next year. Even if we win on April 17, we will be some £4,000 out of pocket."

***David Lloyd, team manager of* Heston, added: "The club sponsors provide more money than the Mortgage Corporation, but *we don't have any representation* on the league panel. No team is going to keep losing money, even though the league concept is very good."**

John Feaver, the league director, said: "*We'll take all their* views on board and look at it sensibly."

RUGBY LEAGUE

Jack will return if Salford reach final

By Keith Macklin

Salford, the shock semi-finalists in the Silk Cut Challenge Cup, yesterday failed in a bold and determined attempt to recall the Australian international full back, Gary Jack, for the tie at Bolton on Saturday week.

Jack had been a guest player with Salford in the early *part* of the season and was an inspiration to the side, who have slumped since his return to Australia. His club, Balmain, yesterday rejected Salford's request because the Australian season is just about to open.

A ray of hope for Salford is that Balmain will honour a promise to allow Jack to fly back to England if Salford reach the Wembley final on April 30 by pulling off another giant upset and beating Wigan.

A player who seems anxious *to return for the Bolton semi-final* is Ellery Hanley. The *Wigan star back, who has found* no takers at the world record transfer fee of £225,000, publicly stated on television during the weekend that he would like to make his peace with Wigan and last night the Central Park directors were considering the situation.

One problem which might block Hanley's return is the reluctance of the coach, Graham Lowe, to have his training schedules disrupted yet again, though Hanley has said he will toe the line in future.

- The Rugby League have changed the kick-offs for the Silk Cut Challenge Cup semi-finals in line with a new BBC contract. The ties, Salford v Wigan at Bolton on March 12 and Halifax v Hull at Headingley on March 26, will start at 3.10 and not 2.15 *as previously announced*.

Britain's under-21 selectors have been forced to make two changes in the squad to play *France. The injured Kevin Mc*Cormack (St Helens) and Richard Russell *(Wigan)* are replaced by Richard Pratt (Leeds) and Gary Lord (Castleford).

SNOOKER

The world No. 5 is humbled by O'Kane

Dene O'Kane achieved one of the finest wins of his professional career when he beat the world number five-ranked 1986 world champion, Joe Johnson, 5-2 in Derby to reach the quarter-finals of the British Open, sponsored by MIM Britannia Unit Trusts, for the second time in three years.

He snatched both the first and the fourth frames on the final black but in that fourth frame Johnson had been cruelly robbed of a potential frame-winning break when he suffered another of the 'kicks' that had partly blighted play during the tournament.

After the interval O'Kane was *an entirely different proposition* running home breaks of 92 and 40 to go 4-2 ahead before sealing his place in the last eight by twice snookering Johnson on the yellow in frame seven after Johnson had earlier missed a crucial red to end his opening break at 40. Johnson yesterday signed a full management deal with Howard Kruger's Framework Organization, who had previously acted as his booking agents.

Rex Williams, the world No.12, and three times former world champion, John Spencer, whose combined ages add up to 106, played at a suitably sedate pace before Williams, 4-2 behind at one stage, finally tri*umphed 5-4*.

RESULTS: Fifth Round: D O'Kane (NZ) bt J Johnson (Eng) 5-2. Frame scores (Johnson first): 50-62, 66-31, 66-31, 53-61, 8-92, 39-73, 41-77. **Monday's late results:** Fourth Round: D Roe (Eng) bt R Reardon (Wal) 5-2. Frame scores (Reardon first): 82-22, 16-75, 65-14, 41-54, 16-99, 71-73, 22-96. C Thorburn (Can) bt P Medati (Eng) 5-2. Frame scores (Thorburn first): 49-40, 22-89, 82-49, 34-74, 101-9, 65-19, 75-15. R Williams (Eng) bt J Spencer (Eng) 5-4. Frame scores: (Williams first) 42-74, 62-26, 97-21, 16-70, 12-68, 8-72, 71-21, 78-16, 61-27. **Today's order of play:** 2pm: J Campbell (Aus) v D Roe (Eng), W Thorne (Eng) v C Thorburn (Can). 7pm: T Jones (Eng) v S Hendry (Sco), M Macleod (Sco) v M Hallett (Eng)

Fire of the Prince of Darkness

If David Roe believed he had earned the respect of six times former world champion, Ray Reardon, after eliminating snooker's most venerated gran*dee from the MIM Britannia* Unit Trusts British Open in Derby on Monday night, then he was sorely mistaken (Steve *Acteson writes*).

The one-time pride of Tredegar was expected to have more than a fair chance against the 22-year-old Roe, Derby's local hero but ranked only 84th, in the fourth round. On the night, however, snooker's *Prince of Darkness*, lacked *bite* and a costly miss on the final black in frame six which put him 4-2 behind instead of level *at 3-3 eventually consigned him* to a 5-2 defeat.

After the customary condolences and soul-searching *Reardon* was asked what he thought of his young conqueror.

For a second there came an expression of disbelief on *Reardon's face. He seemed to* doubt he had actually been asked such a question but, upon realizing that he had, the former *expression* was replaced by something approaching a contemptuous sneer.

"Well," he said, searching for *something nice to say*, "*he made* some tremendous shots, didn't he?" But then the gloves came off — "he's just another potter though, really."

If Reardon described you as a potter then you can forget any pretensions to greatness and respect. It's akin to a county or Test batsman being described as a slogger.

Stebbing listed

Gary Stebbing, the Crystal Palace defender, has been put on the transfer list at his own request.

FOR THE RECORD

BASKETBALL

UNITED STATES: National Basketball Association (NBA) games (Monday): Philadelphia 76ers 102, Chicago Bulls 101; Dallas Mavericks 123, Denver Nuggets 96; Washington Bullets 110, Golden State Warriors 105; Portland Trail Blazers 107, Cleveland Cavaliers 94; Utah Jazz 115, Sacramento Kings 110.

BOXING

SEOUL: WBA Super-middleweight championship: Park Chong Pal (S Kor) ko Polly Pasireron (Indo), 5th rd.
LOS ANGELES: Vacant WBC Super bantamweight championship: *Daniel Zaragoza (Mex)* bt Carlos Zarate (Mex), rsc 10th.
ST ANDREWS: Professional tournament: Light-heavyweight: Steve Williams (Grangemouth) bt Cliff Curtis (Swindon), ret 4th. Light-welter: Andy Galloway (Motherwell) bt George Baigrie (Edinburgh), pts. *Feather: Dave Adam* (Kirkcaldy) bt Grahame O'Malley (Middlesbrough), pts.
LONDON: Amateur international: Young England v Young Italy: Flyweight: C Dermody (N-W Counties) bt N Sciarotta, pts; Bantam: A Niddu bt P Ramsey (Midlands), pts; Feather: B D'Angeli bt P Richardson (N-E Counties), pts; Light: L Outadamo bt M Jones (London), pts; Light-welter: M Piccirillo bt W Pardo (Midlands) pts; Welter: G Campanella (It) bt D McCarrick (N-W Counties), rsc 1st; Light-middle: B Wisbey (Southern Counties) bt R Bergmasco, pts; Middle: D Britton bt C Johnson (Home Counties), pts.

FOOTBALL

GM VAUXHALL CONFERENCE: Northwich 2, Macclesfield 1; Kidderminster 1, Boston 0; Fisher 0, Wycombe 0.
VAUXHALL-OPEL LEAGUE: Premier division: *Croydon 1, Wokingham Town 1.* First division: Stevenage Borough 3, Staines Town 1. Second division north: Harlow Town 0, Berkhamsted 0, Vauxhall Motors 1 Haringey Borough 1
SUNDAY MIRROR COMBINATION: Swindon Town 0, Norwich City 0; Oxford United 1, Queen's Park Rangers 1; Millwall 1, Crystal Palace 1; Charlton 2, Arsenal 0
CENTRAL LEAGUE: First division: Leicester City 5, Bradford City 0; Aston Villa 3, Leeds United 1. *Second division:* West Bromwich Albion 2, Newcastle United 4

GOLF

WORLD RANKINGS: *1, G Norman (Aus),* 1.325pts; 2, S Ballesteros (Sp), 1,143; 3, B Langer (WG), 1,099; 4, A Lyle (GB), 993; 5, C Strange (US), 891; 6, I Woosnam, 860; 7, P Stewart (US), 690; 8, N Faldo (GB), 665; 9, B Crenshaw (US), 658; 10, R Davis (Aus), 642.

HOCKEY

WOMEN'S REPRESENTATIVE MATCH: WRNS 0, Civil Service 5
SCHOOLS MATCHES: Dover College 3, Old Dovorians 2; King's, Canterbury 0, St Edmunds 1; St George's, Weybridge 0, HA XI 1

SQUASH RACKETS

GREATER LONDON OPEN CHAMPIONSHIPS *Men: Final:* M Bodimeade (Berkshire) bt T Wilkinson (SA), 9-2, 10-8, 9-10, 9-2. *Women: Final:* L Opie (Nottinghamshire) bt S Fitzgerald (Aus), 9-6, 9-2, 9-4.

RUGBY FIVES

T WOOD CUP: Tiverton: West of England (I Fuller, M Capaldi, C Colquhoun, J Wilson) bt Old Blundellians (V Marks, S North, R Summerfield, C Clapp), 131-72. Bristol: Manchester YMCA (W Enstone, G Sherratt, D Curry, B Jones) bt Wessex (A Hapalexandrou, D Horne, P Wrighton, F Akerman), 131-88.
CLUB MATCHES: Winchester: Jesters (N Parsons, J Pearce, N Cox, F Akerman) bt Winchester College (T Padnick, R Wessen, J Kingsbury, A McKay, J Fisher, M Sweeney), 168-89. Marlborough: Old Blundellians (C Gibb, J Webber, D Chettey, F Wilson) bt Marlborough (D Keown, A Cotterall, T Smith, D Emerson), 164-44.

YACHTING

BUZIOS, Brazil: World women's championships: 470-Class: Fourth race: 1, S Taylor (US), 0pts; 2, D Jarvis (GB), 3; 3, C Alexandersson (Swe), 5.7. **Mistral sailboard class:** Fourth race: 1, C Alie (Can), 0pts; 2, A Sensini (It), 3; 3, P Way (GB), 5.7. **Mistral:** Fifth race: 1, C Alie (Can), 0pts; 2, A Sensini (It), 3; 3, E Trapanier (Can), 5.7. **Laser class:** Fourth race: 1, F Pavesi (It), 0pts; 2, C Becker (US), 3; 3, M Hibbert (Aus), 5.7; 4, A Keates (GB), 8. **Overall leaders:** 470 class: 1, S Taylor/Cory Fischer (US), 8.7 lost points; 2, L Niece/Pat Raymond (US), 19.7; 3, D Jarvis/Sue Hay (GB), 36.7. **Laser class:** 1, P Ferrano (It), 16pts; 2, F Pavesi (It), 30; 3, C Becker (US), 30.4. ***Mistral sailboard class:*** *1, C Alie (Can),* 0pts; 2, A Sensini (It), 22.7; 3, P Way (GB), 48.1.

TENNIS

ATP RANKINGS: 1, I Lendl (Cz); 2, M Wilander (Swe); 3, S Edberg (Swe); 4, M Mecir (Cz); 5, J Connors (US); 6, B Becker (WG); 7, P Cash (Aus); 8, Y Noah (Fr); 9, T Mayotte (US); 10, B Gilbert (US)
WITA RANKINGS: 1, S Graf (WG); 2, M Navratilova (US); 3, C Evert (US); 4, P Shriver (US); 5, G Sabatini (Arg); 6, H Mandlikova (Aus); 7, H Sukova (Cz); 8, M Maleeva (Bulg); 9, C Kohde-Kilsch (WG); 10, L McNeil (US).
WICHITA, Kansas: Women's tournament: First round: N Bykova (USSR) bt D Balestrat (Aus), 7-6, 6-1; S Parkhomenko (USSR) bt C Porwik (WG), 6-4, 6-2; P Louie-Harper (US) bt S Rehe (US), 6-0, 6-2; H Witvoet (Neth) bt C MacGregor (US), 4-6, 6-4, 6-0; N Herreman (Fr) bt J Richardson (NZ), 3-6, 6-4, 6-3; R Zrubakova (Czech) bt S Sloane (US), 6-3, 5-7, 7-5; B Potter (US) bt D Van Rensburg (SA), 6-0, 6-4; M Gurney (US) bt M Lindstrom (Swe), 6-2, 6-3

RUGBY UNION

HEREFORD SCHOOLS SEVENS: Quarter-finals: Stoneyhurst 16, QEGS, Wakefield 8; Millfield 4, Llandovery 0; Kingswood 8, King's, Worcester 12; Rossall 0, Christ's, Brecon 22. **Semi-finals:** Stoneyhurst 12, Millfield 8; King's, Worcester 6, Christ's, Brecon 4. *Final:* Stoneyhurst 14, King's, Worcester 10.
TOUR MATCH: Old Brocklelans 40, Tokyo League 4.

ICE HOCKEY

NATIONAL HOCKEY LEAGUE: Montreal Canadiens 1, Quebec Nordiques 0; New York Rangers 5, St Louis Blues 2.

Robbie appointed

Washington (AP) — Joe Robbie, owner *of the Miami Dolphins of* the National Football League, has been appointed chairman of a group that will support an effort to stage the 1994 World Cup football finals in the United States. The group of businessmen, called the Founder's Club, has been supporting World Cup USA, the parent group, for two years.

Bathgate leads

David Bathgate, of Sandiway Golf Club, Cheshire, will captain the England boys team for e international matches at rmby on August 4 and 5.

SNOW REPORTS

	Depth (cm) L	Depth (cm) U	Piste	Conditions Off Piste	Runs to resort	Weather (5pm)	°C
AUSTRIA							
Igls	5	35	fair	powder	poor	fair	0
Good skiing on many slopes							
St Anton	90	350	good	powder	good	snow	–4
Great skiing but some avalanche danger							
FRANCE							
Megeve	105	230	good	powder	good	fine	1
Wind packed snow in a few places							
La Plagne	155	215	good	varied	good	cloud	–8
Good skiing on fresh snow							
Tignes	139	260	good	powder	good	snow	–4
Strong winds at top lift stations							
ITALY							
Courmayeur	150	280	good	varied	good	cloud	–1
Light dusting of fresh snow							
SWITZERLAND							
Davos	60	170	good	powder	good	sun	–6
Superb skiing everywhere							
Grindelwald	70	140	good	powder	good	snow	–1
Excellent skiing on new snow							
Mürren	130	160	powder	powder	powder	snow	–8
Brilliant snow everywhere							
Villars	100	210	good	powder	good	snow	0
Enormous snowfall, avalanche danger							

In the above reports, supplied by representatives of the Ski Club of Great Britain, L refers to lower slopes and U to upper, and art to artificial.

FRANCE	L	U
Alpe d'Huez	160	260
Les Arcs	125	290
Chamonix Mont Blanc	70	450
La Clusaz-Manigod	110	240
Courchevel	165	180
Les deux Alpes	85	370
Flaine	185	340
Meribel	90	185
Morzine-Avoriaz	80	270
Val d'Isère	115	160

- Information supplied by the French Government Tourist Office.

SCOTLAND

Cairngorm: all runs complete, wide snow cover; new snow with many icy patches; vertical runs, 1800 ft; all roads clear; snow level, 2000 ft. **Glenshee:** all runs complete, new snow with many icy patches; vertical runs, 2000 ft; roads slight snow on all roads; snow level, 1500 ft. **Lecht:** upper and middle runs, complete, wide snow cover new snow drifting; lower slopes, ample nursery areas, new snow drifting; vertical runs, 700 ft; south road closed but others open; snow level, 2000 ft. **Forecast:** cloudy; all centres having periods of sleet and snow, heavy at times but rain at lower levels; the fresh to strong west to northwest winds causing blizzard conditions on the higher slopes with considerable drifting of lying snow; freezing level 2000 ft. **Outlook:** strong to gale force north to northwest winds returning, bringing frequent and heavy snow showers to Lecht, Cairngorm and Glenshee but showers more scattered at Glencoe.

- Information supplied by the Scottish Meteorological Office.

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United scramble with Everton in race for Hughes

By Ian Ross

Manchester United responded yesterday to Everton's inquiries for Mark Hughes by sending their club coach, Archie Knox, to Munich to watch him in action for Bayern Munich against Real Madrid in tonight's European Cup quarter-final.

Alex Ferguson, the United manager, said: "We will be talking to Bayern Munich about Hughes. I definitely want him back at Old Trafford. I made up my mind that he was the one I wanted a year ago."

While Colin Harvey, the Everton manager, confirmed his interest in Hughes but denied reports that he had tabled a substantial bid, Knox flew to West Germany to check on the former United forward. Hughes left United in a £1.8 million move to Barcelona two seasons ago when Terry Venables was in charge.

The Spanish club yesterday announced that Everton had lodged a formal offer of £1.5 million for the Welsh international, who is on loan to Bayern, a claim Harvey was swift to repudiate.

Harvey, accompanied by Jim Greenwood, the Everton secretary, was in Spain at the weekend as a guest of Howard Kendall, who took over at Atletico Bilbao during the summer after five years in charge at Goodison Park.

"We travelled over to watch Bilbao play against Murcia in the Spanish League," Harvey said. "It was a trip which had been arranged some time ago. As we were over there we took the opportunity to meet up with officials of Barcelona to see what the situation was as regards Mark Hughes.

"We asked to be kept informed of any developments but it is incorrect to suggest that we made any sort of offer. It would seem that this particular story has come out of Barcelona but it is untrue."

Harvey also scotched rumours that he was lining up a deal to bring Gary Lineker, Barcelona's England international forward, back to English football 18 months after his £2.5 million departure from Everton.

Lineker's fall from grace in the eyes of the Barcelona board of directors coincided with the departure of Venables four months ago. "We have not discussed the possibility of Gary Lineker returning to Everton," Harvey said.

Paul Bracewell, the England international midfield player, yesterday underwent surgery on his right ankle to release a trapped nerve and is not expected to play again for Everton this season. He has played just two senior games in the last 20 months after a serious ankle complaint which required five operations.

"We have been told that Paul will be out of action for between six and eight weeks which means that it is unlikely he will be figuring in our plans before next season," Harvey said.

Hughes' chance, page 45

Cardiff for the XV Commonwealth Games 1994
Cardiff for the XV Commonwealth Games 1994

Proposed: Peter Healey, the Games Federation chairman, left, accepts Cardiff's bid for 1994 (Photograph: James Gray).

Shin-pads ruling by FIFA

Geneva (AP) — FIFA, the international football federation, yesterday made shin-pads compulsory in all of its competitions, partly to protect players from the transmission of Aids through injuries on the playing field.

FIFA's executive committee announced the decision in a statement transmitted to Geneva from a meeting in Riyadh, Saudi Arabia.

The rule applies to FIFA-organized tournaments, such as the World Cup and intercontinental youth championships, and their qualifying rounds. FIFA has 158 asssociations in membership.

The federation's medical committee proposed the measure last November, warning that injured players are often treated with unsterile equipment, such as wet sponges, which risk passing on Aids through blood contact. The FIFA committee added that shin injuries are the most common in football.

Another reason for obligatory shin-pads, according to the FIFA statement, is to prevent any reduction in insurance payments for player injuries, an issue being debated at present in West Germany.

● The announcment of whether Brazil, Morocco or the United States will host the 1994 World Cup finals has been postponed by four days to July 4, FIFA announced yesterday. The executive committee said the date, originally June 30, was pushed back to allow the three host candidates more time to present their candidatures.

FIFA's member federations will meet for their regular congress from July 1-2 in Zurich, where FIFA is based.

The executive committee also reiterated its objection to the authorization of players' agents and said it was drafting instructions on the issue for its affiliates.

Wales would want Venables to stay

By Ian Ross

Terry Venables's lifelong ambition of managing England could well scupper his chances of being offered the post of Welsh national team manager. Venables, the manager of Tottenham Hotspur, was belatedly included on a shortlist of seven candidates late on Monday evening, and his interest in the £10,000-a-year, a part-time post made vacant by the dismissal of Mike England last month, was discussed yesterday when the eight-man senior international committee of the Football Association of Wales (FAW) met in Cardiff.

The committee will present its recommendations to a meeting of the FAW's full council this afternoon, and although a decision is likely to be made, a formal anncuncement could well be delayed until the end of the week.

The FAW was yesterday still seeking permission from Irving Scholar, the Tottenham chairman, to make an official approach to Venables, who took over at White Hart Lane earlier in the season after leaving Barcelona; but they made it clear that they would not pursue their interest in him if he were to view the Welsh job as little more than an apprenticeship in international football management.

"I do not think that we would wish to be seen as a training ground. When we appoint someone we will not be looking to train him for anyone else," Alun Evans, secretary to the FAW, said.

The other men included on the short list to be discussed today include Bob Paisley, aged 69, the former manager of Liverpool, and John Mahoney, the former Welsh international player who recently resigned as manager of the non-League club, Bangor City.

Roxburgh gives Main chance of limelight

Andy Roxburgh, the Scotland coach, caused a surprise yesterday when he named Alan Main, the Dundee United goalkeeper, in his squad for a special training day. The youth international, aged 20, was hidden away in United's reserve side at Tannadice until a fortnight ago, and has played only a handful of games in the premier division.

However, with the injury and subsequent cartilage operation for regular goalkeeper, Billy Thomson, Main has stepped in.

Main, who was signed two years ago from the Highland League club, Elgin City, has been included in Roxburgh's 43-strong squad, made up of full and under-21 internationals, whowill meet at Hampden Park on Monday for a one-day get-together.

"This is yet another step along the way in building team spirit and letting everyone know what is happening at international level," Roxburgh said.

Main is one of six goalkeepers included in the squad:

SQUAD: Aitken (Celtic), Bett (Aberdeen), Boyd (Motherwell), Clarke (Chelsea), Collins (Hibernian), Colquhoun (Heart of Midlothian), Connor (Aberdeen), Duncan (Motherwell), Durie (Chelsea), Durrant (Rangers), I Ferguson (Rangers), D Ferguson (Rangers), Fleck (Norwich City), Gallagher (Dundee Utd), Geddes (Dundee), Gillespie (Liverpool), Glover (Nottingham Forest), Goram (Hibernian), Grant (Celtic), Gunn (Norwich City) Hegarty (Dundee Utd), Hunter (Hibernian), Leighton (Aberdeen), McClair (Manchester Utd), McCoist (Rangers), McCinally (Dundee Utd), MacKay (Heart of Midlothian), McLeish (Aberdeen), McStay (Celtic), Main (Dundee Utd), Malpas (Dundee Utd), J Miller (Celtic), W Miller (Aberdeen), Money (St Mirren), Nevin (Chelsea), Nicol (Liverpool), Nisbet (Rangers), Robertson (Aberdeen), Shannon (Dundee), Sharpe (Everton), Smith (Heart of Midlothian), Whyte (Celtic) Wilson (Nottingham Forest).

No sinking feeling at Portsmouth

Portsmouth return to the High Court today convinced that they will escape a winding-up order. The Inland Revenue and the Customs and Excise are demanding the lion's share of debts of £774,000 and a fortnight ago the club earned a reprieve after Martin Polden, a solicitor, said that the chairman, John Deacon, would settle the account.

Since then Portsmouth have transferred Ian Baird back to Leeds in a £185,000 deal and attracted a full house of 28,000 from the visit of Liverpool last weekend. Deacon insists that today's hearing is "a formality as far as we are concerned." He added: "It has all been taken care of — the club is in no danger of going under."

● Birmingham City have placed Tony Rees, their out-of-favour forward, on the transfer list at his own request. Rees has won one Welsh cap since joining Birmingham on a free transfer from Aston Villa five years ago.

● Keith Peacock, the former Gillingham manager, is set to replace Bobby Campbell, the new Chelsea coach, as reserve team coach at Queen's Park Rangers. Peacock met Jim Smith, the Rangers manager, on Monday to finalize details. Peacock's son, Gavin, was a Rangers player until his father signed him for Gillingham for 40,000 last December.

Troubled Alen is left behind by early leaders

Estoril, Portugal (Reuter) — Massimo Biasion, of Italy, and Mikael Ericsson, of Sweden, shared the early lead on the first day of the Portuguese rally yesterday as favourite Markku Alen, of Finland, was plagued by mechanical problems.

Driving the new Lancia Delta Integrales, the leading pair clocked 8min 10sec over the 11.6km special stage based around the Estoril autodrome — nine seconds ahead of the Italian Alessandro Fiorio in a Lancia Delta.

Alen, the winner last year, and competing in his 100th world championship rally, suffered a twenty minute penalty when he was forced to pull out of the stage after his Delta Integrale broke down.

The Finn now faces an unenviable task in his quest for a record sixth win in the 2,100km rally, which goes into its full first stage in the northern town of Povoa de Varzim today.

RESULTS: =1, M Biasion and C Cassina (It), Lancia Integrale, 8.10; 2, M Ericsson and C Billstam (Swe), Lancia Integrale, 8:10; 3, A Fiorio and Luigi Pirollo (It), Lancia Delta HF, 8:19; 4, C Sainz and L Moya (Sp), Ford Sierra Cosworth, 8:24; 5, Y Loubet and J-B Vieu (Fr), Lancia Delta HF, 8.25; 6, D Auriol and B Occelli (Fr), Ford Sierra Cosworth, 8:30; 7, E Weber and M Feltz (WG), VW Golf GTI, 8:36; =8, S Blomqvist and B Melander (Swe), Ford Sierra Cosworth, 8:43; E Harrach and H Reitler (Austria), Audi Coupe Quattro, 8:43; 10, J Carlsson and P Carlsson (Swe), Mazda 323 4WD, 8:45. British: 13, D Llewellin and P Short, Audi 200 Quattro, 8:50.

LISBON: Timo Salonen, the Finnish driver, will test a new motor developed by Mazda, the Japanese automotive company, as part of a move designed to intensify the team's challenge for the world rally championship (AFP reports).

Khans join the field for British Open

Jahangir Khan, the defending champion, and Jansher Khan have confirmed their entries for the Hi-Tec British Open championship at Wembley Squash and Conference Centre from April 10 to 18.

Jahangir beat Jansher in straight games in the final last year but has, after dominating the game for nearly six years without defeat, suffered seven consecutive losses to Jansher, who has won the world title and gained world No. 1 ranking during that period.

Jahangir is attempting to equal Geoff Hunt's record of eight British Open championships. Hunt has confirmed his entry in the men's main event and the seven-times winner, Hashim Khan, will play in the men's over-55 section.

Budd gives officials assurances

Zola Budd yesterday gave athletics officials both a verbal and written assurance that she is committed to living in, and running for, Britain.

The South African-born athlete has responded to pressure from British athletics officials, who have demanded that she shows greater loyalty to her adopted country. Yesterday, she confirmed both in writing and at a personal meeting with officials, that she had cut off all contact with her homeland, apart from her family connections.

A statement from Budd read: "I consider myself British, and I have severed all links with South Africa except for my family ties. Britain has given me the opportunity to make the utmost of my running talent, and I am determined not to let Britain or myself down.

"The past few years have been difficult for me; confusing and difficult. But all that is now behind me. I am looking forward to New Zealand, its people and the world cross country championships there."

British officials said later that they now had all the assurances they required as to Budd's commitment to making a life in Britain. "We intend to give her every support to enable her to achieve her potential," Tony Ward, the AAA and BAAB spokesman, said.

Budd reaffirmed again that she now has a British coach, John Bryant, was making new friends, and hoped to pursue an academic career in England.

Officials had called for the assurances from Budd because they were becoming increasingly unhappy at the amount of time she was spending in South Africa and her reliance on advisers there.

Collins will risk a ban over 15-round bout

By Srikumar Sen, Boxing Correspondent

Tom Collins, Britain's 32-year-old European light-heavyweight champion, is to risk punishment by the British Boxing Board of Control by challenging Prince Charles Williams, of United States, the world champion, over the International Boxing Federation distance of 15 rounds.

Even though the bout will be held in Dublin — at the National Concert Hall on April 2 — Collins and Callighan, under the Irish Boxing Board jurisdiction, could be fined or suspended, or both, if the board decides to take action. For no licence holder can go abroad to work without the permission of the board.

Collins's manager, Trevor Callighan, who is aware of the rule, said yesterday: "I am a member of a club and going outside their rules. But as a manager of professional fighters, it is my job to get the highest possible purse. I only hope that the punishment fits the crime. We only deserve a rap on the knuckles and do not deserve to get topped.

"Tom is fighting for the world title and I am not going to let that chance go. It would be nice to fight with the board's sanction but it's too bad, we will have to soldier on without it. There is an acute irony here. Tom first won his title against Dennis Andries over 15 rounds and I can't believe that anyone deep down wants to stop Tom getting this chance."

John Morris said: "Fighting in Dublin is the same as fighting abroad. Collins must get permission to go ahead but it is now our policy not to allow any British fighter from going through with a 15-round contest."

In 1959 the board fined Brian London £1,000 and suspended him for six months for meeting Floyd Patterson for the world title in Indianapolis without their permission. However, as this bout is not being promoted by a licence holder but by a Dallas company, Standing 8 Incorporated, and a Frank Warren company, Sports Network, and is being held in Ireland, the board might be able to find a way round the rules.

"We're not looking for another head-to-head clash with the board," Warren said. "I'm sure everyone is completely bored by all of this wrangling and when all's said and done I don't think there's anyone who would begrudge Collins this big chance".

McGuigan's £500,000

Barry McGuigan, the former world featherweight boxing champion, has been paid £500,000 by Barney Eastwood, his former manager, to settle a court action last May. McGuigan's lawyer, Paul Girvan, QC, said yesterday that the money had been paid when a new court battle between the boxer and Eastwood began in the Northern Ireland High Court.

There is still a dispute over contractual obligations arising from last year's settlement, under which Eastwood was given an option to promote McGuigan's next two contests. Girvan claims there was no commitment by McGuigan to take part in two more bouts. The hearing was adjourned until today.

McGuigan, aged 27, has not boxed since he lost his World Boxing Association featherweight title to Steve Cruz in June 1986. Now managed by Frank Warren, McGuigan hopes to announce a comeback when the court case ends.

Blow for Tyson-Bruno deal

By Srikumar Sen

The hopes of the Anglo-City Sporting Club, of London, promoting Frank Bruno's challenge for Mike Tyson's world heavyweight title in September appeared to be receding as the conference called to announce their plans was cancelled yesterday.

Kieron Murphy and Vince Heckman, the founders of the club, claimed that the leak of the news of a £9 million deal with Tyson had undermined the confidence of their backers in the City, which resulted in the down payment not being wired to Tyson's managers. "We were ready to wire the money over at lunchtime yesterday but TV-am threw everything up in the air and our backers didn't feel ready to release the money".

Heckman said: "At the end of the day, if there had been no leak, the money would have been wired out to America and we would have lodged an agreement with Terry Lawless. But someone tried to nobble us and tried to screw the fight up. They have half-succeeded but we are still confident we can put something together."

Murphy and Heckman were still hoping to stage the bout and are meeting their financiers today. "Things do look promising," Heckman said.

Williams withdraws from squad

Peter Williams has withdrawn from the England replacements' bench for the international in Scotland on Saturday. Williams, who was understudy for both the stand-off and full-back positions, badly strained a hamstring training with his club, Orrell. Williams will be out for four to six weeks, and by the time he is fully fit, the championship will have finished and the England party to tour Australia will have been named.

Williams's versatility cannot be duplicated easily, though Hodgkinson, of Nottingham, can play in both positions. Hodgkinson is a replacement for the England B side who play Italy on Friday.

The new man in the England squad will be named today, when decisions on the fitness of two other replacements will be made. The back, Simms, is struggling to recover from a knee injury, while the scrum-half, Harding, picked up a neck strain at the weekend.

One item of good news among the suddenly injury-prone replacements is that the deputy hooker, Dawe, should be fit

● Marcus Rose, the former England full-back, returns for Harlequins against Moseley at the Reddings on Saturday

More rugby, page 44

SPORT IN BRIEF

Channel attempt

Judy Leden, the world hang gliding champion, from Camberley, will attempt to become the first woman to cross the English Channel by hang glider. Leden, aged 28, who also holds the European women's title as well as the world record open distance of 146 miles set four years ago, plans to make her attempt in May.

She will be helped by a new sponsorship deal, her first since turning professional at the start of the year, from, Citroen UK which will provide financial assistance.

London date

Jakarta (AP) — Robert Dickie, of Wales, will challenge Henky Gun, of Indonesia, for his Junior WBC super-featherweight crown, on March 28, in London, promoter, Tinton Suprapto, said yesterday.

Washed out

The Macconnal-Mason Mercedes G-series horse trials at Dynes Hall, Halstead, Essex, on March 20 have had been cancelled because the course is waterlogged.

Final contest

Sean Rowlands and Paul Bolland, from the Great Britain training squad, are in the Loughborough team to meet Birmingham in the final of the Universities Athletic Union hockey championship at Willesden today.

LOUGHBOROUGH: S Rowlands; P Bolland, R Brewer, A Bailey, M Zander, A Orduna, D Mackney, O Mackney, A Richardson, M Cross, R Bayliss. **BIRMINGHAM:** D Sewell, A Mackerracher, R Harrison, A Price, R Elmitt, A Holden, D Chilcott, J Roberts, D Henley-King, S Thorn-Davis, S Brady.

England lose

The amateur boxers of Young England were soundly beaten 6-2 by Young Italy in an international tournament at the Hilton Hotel on Monday.

Return trip

Paris (Reuter) — The organizers of the Tour de France yesterday announced the revival of the Autumn Grand Prix cycling race from Paris to Tours.

Golf bonus

St Andrews University has announced two golf bursaries, valued at £1,000 a year, to young men and women golfers. The awards will be financed by the Royal and Ancient Golf Club.

Windsor entries

Malcolm Pyrah and the Whitaker brothers, John and Michael, have entered the men's show jumping championship at the Royal Windsor Horse Show, which will take place from May 12 to 15. The trio, European gold medal winners last year, will compete in the event on May 13. Their fellow internationals, David Broome, Harvey Smith and Alan Fazakerly, last year's winner, have also entered.

Mutiny to win berth for Seoul

By Barry Pickthall

Lawrie Smith, Peter de Savary's former America's Cup skipper, has thrown the gauntlet down for a race with de Savary's present helmsman, Chris Law, for the British Olympic berth in the Soling class.

Even more galling for the man who finished fourth in Los Angeles four years ago, is that Smith has been joined by Law's former Olympic crewmen, Ed Leask and Jerry Richards.

Law dropped Leask from his Olympic plans just before the Soling world championship in Melbourne last month, in favour of Chris Mason, an America's Cup veteran who raced as a sail trimmer aboard both Victory '83 and White Crusader.

But now Richards has deserted Law's ship in favour of a new partnership with Smith in an all-out effort to pip Law to the Olympic berth. However, before the trio can be accepted as trialists, Smith must prove his amateur status to the RYA's Olympic eligibility committee

Yesterday, Law was putting a brave face on this mutiny. "I've given him my crew and if Smith does prove to be eligible, then may the best team win," he said.

END COLUMN

Cardiff enter Games arena

By John Goodbody

The debacle of the 1986 Commonwealth Games in Scotland has not frightened the City of Cardiff, who yesterday became the first candidate to submit its formal bid to stage the 1994 Games. Suitably enough it was St David's Day.

After the financial disaster and boycott of the Edinburgh event, it would not have been surprising if other cities in the United Kingdom had been loathe to stage the Games. The Government refused to give any direct financial support to the 1986 Games and has the same policy for Cardiff.

The government is also still declining to impose economic sanctions on South Africa, which led to the boycott two years ago, and is unlikely to have changed its mind by September 15 when the Federation will vote on the venue for the 1994 Games at its meeting in Seoul.

The other two candidates are New Delhi, India and Victoria, Canada. In the 60 years of the Games, Britain, Australia, New Zealand and Canada have staged all the celebrations between them except for 1966 in Jamaica.

New Delhi already has a site necessary for the 10 sports and has successfully staged the Asian Games. Provided there is sufficient government commitment, then Delhi has much to recommend it.

If there are suitable facilities and if there is sufficient technical back-up, then the Games should surely be handed round the Commonwealth. Cardiff staged the event in 1958 and Vancouver, on whose island Victoria is situated, held it in 1954.

Third World will support Delhi

To have an event like the Commonwealth Games in New Delhi would generate enormous enthusiasm for sport in a country with the second biggest population in the world.

All David Dixon, the federation secretary, would say yesterday was that he was "delighted to have three strong bids". However, I understand most Third World nations will support New Delhi if it confirms its bid.

Cardiff is certainly doing its best to distance itself from the Government. Hanif Bhamjee, the secretary of the Welsh Anti-Apartheid Movement, was at the launch yesterday to issue a statement saying that the City and South Glamorgan Councils "have supported our movement and are on record as opposing apartheid."

"I will be writing to the federation explaining Mrs Thatcher's support for racist South Africa is a reflection of what England is doing — and not Wales."

Perhaps. But Wales is part of Britain and it will be a British team, with Welsh runners, that compete in the world cross country championship in Auckland on March 26. Zola Budd, who was barred from competing in Edinburgh, will also be a member of that team, and therefore Wales will be associated with her. There is also likely to be increasingly publicity over her participation.

Demonstrations planned for Budd

Sam Ramsamy, the chairman of the South African Non-racial Olympic Committee, said yesterday that there were planned demonstrations at the event because of the belief that Budd should not be running. Ramsamy argues that although she has a UK passport she has kept her South African ties and spends much time in her native country.

The controversy over her status, the memories of Edinburgh and the Third World support for New Delhi, are likely to outweigh Cardiff's enterprise. It has already obtained £32 million from the City Council to meet the projected new building. This will include extensions to the athletics stadium, already under construction, a swimming complex and gymnastics hall.

The running costs are estimated at £20 million, but the steering committee is confident that with £750 million worth of private investment going into the Bay Development, there should not be a problem in getting sponsorship.

Cardiff has put together an attractive package, but sadly may never have the chance of opening it.

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